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2 OLD DOMINION COOPERATIVE

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4 EL17-36-000

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6 PJM SEASONAL CAPACITY

7 TECHNICAL CONFERENCE

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11 Washington, DC 20426

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1 APPEARANCES:

2 FERC COMMISSIONERS:

3 CHERYL A. LAFLEUR

4 RICHARD GLICK

5

6 FERC STAFF:

7 NOAH MONICK, OFFICE OF GENERAL COUNSEL

8 JOHN RIEHL, OFFICE OF ENERGY MARKET

9 REGULATION, EAST DIVISION

10 BRIANNA LAZERWITZ, POLICY OFFICE

11 JONATHAN COOK, POLICY OFFICE

12 JASON FEUERSTEIN, ELECTRIC RELIABILITY

13 DAVID KATHAN, POLICY OFFICE

14 DAVID MEAD, POLICY OFFICE

15 PETE ROLASHEVICH, OFFICE OF ENERGY MARKET

16 REGULATION, EAST DIVISION

17 DEEPAK RAMLATCHAN, OFFICE OF ENERGY MARKET

18 REGULATION, EAST DIVISION

19 MICHAEL GOLDENBERG, OFFICE OF GENERAL COUNSEL

20 MARY WIERZBICKI, POLICY OFFICE

21 TRISTAN COHEN, OFFICE OF ENERGY MARKET

22 REGULATION, EAST DIVISION

23

24

25

1 PANEL 1

2 MARJORIE PHILIPS, DIRECT ENERGY BUSINESS

3 MARKETING, LLC

4 BRUCE CAMPBELL, CPOWER

5 TOM FALIN, PJM INTERCONNECTION, LLC

6 WILLIAM FIELDS, MARYLAND OFFICE OF PEOPLE

7 COUNSEL

8 JOSEPH BOWRING, MONITORING ANALYTICS

9

10 PANEL 2

11 MICHAEL COCCO, OLD DOMINION ELECTRIC

12 COOPERATIVE

13 TOM RUTIGLIANO, ADVANCED ENERGY MANAGEMENT

14 ALLIANCE

15 TOM FALIN, PJM INTERCONNECTION, LLC

16 MICHAEL JACOBS, UNION OF CONCERNED

17 SCIENTISTS

18 JOSEPH BOWRING, MONITORING ANALYTICS

19

20

21

22

23

24

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1 PANEL 3

2 STEVEN LIEBERMAN, AMERICAN MUNICIPAL POWER

3 TOM RUTIGLIANO, ADVANCE ENERGY MANAGEMENT

4 ALLIANCE

5 STU BRESLER, PJM INTERCONNECTION, LLC

6 SAM NEWELL, THE BRATTLE GROUP

7 ANDREW PLACE, PENNSYLVANIA PUBLIC UTILITY

8 COMMISSION

9 ROY SHANKER, INDEPENDENT CONSULTANT

10 JAMES WILSON, WILSON ENERGY, ECONOMICS

11 ROB GRAMLICH, GRID STRATEGIES, LLC

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1 P R O C E E D I N G S

2 (9:32 a.m.)

3 MR. MONICK: Good morning, everybody. I would
4 like to welcome everyone to this Technical Conference on
5 Seasonal Capacity and PJM. My name is Noah Monick with the
6 Office of General Counsel.

7 Today's Conference will focus on the issues
8 raised in the complaints filed by Old Dominion Electric
9 Cooperative Direct Energy Business, American Municipal Power
10 and Advanced Energy Management Alliance against PJM
11 Interconnection, LLC and Docket Nos. EL17-32 and EL17-36.

12 I would like to thank all the participants for
13 joining us today. This Conference will be led by Commission
14 Staff and any comments here represent the views of
15 Commission Staff and not the Commission.

16 Also we will likely issue a request for comments
17 after the Conference with questions for follow-up, so please
18 be on the lookout for that. Before we begin, a few
19 housekeeping announcements.

20 Please turn off your cell phones or put them in
21 airplane mode. No food or drink other than water is allowed
22 in the Commission meeting room. There are bathrooms and
23 water fountains behind the elevator banks on each end of the
24 building.

25 This Technical Conference is being webcast and

1 transcribed as stated in the notice. For the panelists as
2 well as the staff members, if you'd like to be recognized to
3 speak just place your tent card up on end. If you could
4 please introduce yourself before speaking that would be
5 helpful for the transcriber.

6 Remember to turn your microphones on when
7 speaking and speak directly into them and turn them off when
8 you're done. I'd like to remind everyone of the
9 Commission's ex parte rules. This Conference will cover the
10 topics discussed in the notice related to the complaints in
11 EL17-32 and EL17-36.

12 Please avoid discussing the meds of any other on
13 the record contested proceedings. We will have three panels
14 today, the first panel which will run until 11:00 will cover
15 peak shaving which refers to the reduction of consumption
16 during peak periods to lower an entity's capacity
17 obligation.

18 Specifically the panel will review current
19 practices in PJM to account for customer Peak Shaving
20 efforts in the PJM footprint and discuss possible
21 alternatives. Then, after a short break, we will have the
22 second panel from 11:15 to 12:30 on Loss of Load Expectation
23 or LOLE which refers to the probability that the grid
24 operator will need to shed load because of an inadequate
25 amount of capacity.

1 This panel will discuss PJM's current LOLE risk
2 allocation practices and how PJM accounts for outage related
3 factors in its LOLE calculations.

4 Finally, after lunch, we will have the last panel
5 starting at 1:30 on Seasonality, specifically the advantages
6 and disadvantages of procuring capacity under alternate LOLE
7 allocations along with possibilities for shifting capacity
8 procurement to a seasonal based construct.

9 That panel is scheduled to run until 4:15 but we
10 will likely have a short break in the middle. I'm joined
11 today by a number of exceptional Commission Staff members
12 who will introduce themselves.

13 We start at the end and go around.

14 MS. WIERZBICKI: Mary Wierzbicki from the Policy
15 Office.

16 MR. RAMLATCHAN: Deepak Ramlatchan, I'm in OEMR
17 East.

18 MR. MEAD: I'm David Mead in the Policy Office.

19 MR. KATHAN: And I'm David Kathan from the Policy
20 Office.

21 MR. ROLASHEVICH: Pete Rolashevich Office of
22 Energy Market Regulation, East Division.

23 MR. RIEHL: John Riehl, Office of Energy Market
24 Regulation, Eastern Division.

25 MR. GOLDENBERG: Michael Goldenberg, General

1 Counsel's Office.

2 MR. COOK: John Cook in the Policy Office.

3 MS. LAZERWITZ: Briana Lazerwitz in the Police
4 Office.

5 MR. FEUERSTEIN: Jason Feuerstein, Electric
6 Reliability.

7 MR. MONICK: Thank you, joining us today for our
8 first panel we have Marjorie Phillips from Direct Energy
9 Business Marketing; Bruce Campbell from CPower; Tom Falin
10 from PJM; William Fields from the Maryland Office of
11 People's Counsel and Joseph Bowring, the Independent Market
12 Monitor for PJM. And thank you all again very much for
13 taking the time to come to be here with us today and share
14 your expertise. We appreciate it very much.

15 We would like this event to be a conversation
16 rather than a collection of presentations so why don't we
17 start with the first question from the supplemental notice
18 -- what is the role of peak shaving where demand can
19 alternately reflect its peak needs, via demand response,
20 energy efficiency and price responsive demand?

21 Further, how does PJM account for the effects of
22 these products in its capacity market given their impacts in
23 the energy market?

24 As a reminder if you could please introduce
25 yourself before speaking that would be helpful for the

1 transcriber and why don't we -- Tom, would you like to
2 start?

3 MR. FALIN: Okay sur, Tom Falin from PJM. I
4 appreciate the opportunity to be here this morning. In my
5 mind peak load shaving is kind of two types. The first type
6 are those programs that are able to participate in PJM
7 markets whether it be capacity and energy or ancillary
8 services. For those programs we have a very good handle on
9 when they interrupt, what megawatt amount and the duration.

10 And so I think we factor that correctly into our
11 load forecast model. However, the second type of peak load
12 shaving which I think is the focus of this question, is that
13 -- that does not participate in the PJM market so the
14 interruption is really initiated by the end user.

15 So PJM receives no information from the end user
16 because they really have no obligation or even incentive to
17 kind of inform PJM about what the curtailment was and how
18 long it lasted. So that particular type of peak shaving is
19 really captured in our load forecast model to the extent
20 that it's reflected in metered load history.

21 Obviously if peak shaving is going on, our meter
22 load history will be lower. So I think I would argue for
23 the peak shaving going on today, I think our forecast model
24 picks that up pretty well.

25 And the reason I say that is because at the end

1 of each summer we kind of do a benchmark of how accurate our
2 load forecast was for the previous summer and if you examine
3 what the forecast model error was on a three year ahead
4 forecast basis, which is the horizon for RPM, the mean
5 absolute percent error is 1.6%.

6 And then actually the mean error is 1.2%. So
7 those -- you know two numbers are I think fairly, fairly
8 good and the fact that the mean absolute error is higher
9 than the mean error actually shows that sometimes we under
10 -- we under forecast, sometimes we over forecast, so it's
11 kind of an unbiased model.

12 And I think it's reasonably accurate. So that's
13 how we handle the current peak load shaving that's going on.
14 I think it's being picked up pretty well. However, I think
15 if some capacity market rules change and there's reason to
16 believe that the peak shaving behavior will be different in
17 the future than it has been in the past, you know, that's
18 something PJM would definitely want to get in front of, you
19 know, and be able to pick it up in our load forecast going
20 forward.

21 So currently there's actually a PJM stakeholder
22 group, summer only demand response senior task force that is
23 looking at this exact issue. How can we recognize the value
24 of summer only DR if they're no longer able to participate
25 in the RMP capacity market?

1 So on that front the stakeholder group is working
2 on a number of proposals -- a number of alternatives to
3 somehow, you know, anticipate what kind of peak shaving
4 might be going on in the future. I think for PJM's comfort
5 level we would like some sort of assurance as to yes, those
6 interruptions will occur based on certain triggers and
7 they're committed to actually interrupt for certain number
8 of times per summer, certain hourly duration.

9 So all of those kinds of points I think are being
10 worked through the stakeholder process so I'm optimistic
11 that if peak shaving behavior changes in the future compared
12 to what we've seen in the past, I think that this group
13 that's due to wrap up -- I think its work, by the end of
14 this year.

15 So any change coming out of that would actually
16 -- should be in place for the base residual auction to be
17 run in -- in May of 2019. So that's kind of the current
18 state of peak load shaving and how we recognize it currently
19 in the PJM forecast model and then potentially any changes
20 going forward.

21 MR. MONICK: Bruce?

22 MR. CAMPBELL: Thank you, this is -- I'm Bruce
23 Campbell with CPower. First of all I want to be -- define
24 some of the discussion. I view peak shaving as the load
25 curtailments that are not part of PJM's model and/or market

1 product per se. In fact peak shaving is not a product.

2 Peak shaving is an activity. Some might
3 characterize demand response resources as engaging in peak
4 shaving -- I don't. I view demand response resources
5 curtailing as -- as meeting a product requirement -- so just
6 that's just a clarification item.

7 I think to follow-up on some of Tom's comments,
8 PJM's -- well let me back up. Peak shaving does occur today
9 primarily I believe, with large industries who are the kinds
10 of customers that my company serves. And those large
11 industrials do peak shaving to manager their -- their
12 capacity costs in some cases transmission costs.

13 There's another -- with the implementation of CP,
14 of capacity performance product, the new PJM arrangement
15 that is the subject of the complaint, one of the things that
16 have happened in seasonal resources -- resources that can
17 only perform in the summer really can't deliver a product
18 anymore so they are out of the market.

19 PJM has suggested that those resources could keep
20 -- manage their capacity costs by peak shaving. And so part
21 of the issue here becomes is how -- what happens with the
22 peak shaving?

23 In PJM today load forecasts don't accommodate
24 peak shaving or at least as Tom alluded to, changes in peak
25 shaving behavior. So PJM has suggested that programs like

1 residential demand response that are air-conditioner based,
2 can reap the benefits of their curtailment activity by peak
3 shaving but as Tom suggests, forecasts today don't
4 accommodate that change very well.

5 It will take years for peak shaving to be
6 reflected in load forecasts absent the kind of changes that
7 are being discussed. So that's one element there and I
8 think there are some issues as Tom suggested with what about
9 the certainty of that sort of activity -- residential and
10 mass market load programs?

11 How about in mecca non-mass market programs, my
12 customers could engage in continued -- many will continue to
13 engage in peak shaving. Will they change their behavior? I
14 don't know. Some customers might. Will they get reflected
15 in the load forecast? Probably not because we don't -- I
16 don't believe that PJM will have a mechanism to pick that up
17 that would be unpredictable and just not forecastable.

18 I question whether even residential load programs
19 could be adequately addressed because they are subject to
20 riders, they're not necessarily definite -- sometimes
21 they're five years programs, a whole variety of things and
22 of course not every state has them.

23 So there's a bucket of resources that could be
24 affected. I want to touch on one other thing and I think
25 PJM has alluded to their load forecast here. And I think we

1 should be clear that at least my understanding and Tom can
2 differ from me -- provide a better explanation.

3 When the load forecast -- when PJM says their
4 load forecast area is very small what they mean is if we go
5 back and took the inputs that should have gone into it like
6 economic growth, the model works. So they back pass, look
7 at economic forecasts that should have gone in rather than
8 the economic forecasts that did go in and say that their
9 forecasts are accurate.

10 Their models work in that respect but the inputs
11 may not be all that great. And certainly load forecast and
12 you want to back pass like that you can say your load
13 forecasts have been -- in some cases high and in some cases
14 low. My records indicate in 10 years that RPM has been in
15 place that PJM has never done a three year forecast that was
16 low, be that as it may, thank you.

17 MR. MONICK: Marjorie?

18 MS. PHILLIPS: Marjorie Phillips. I'm here -- so
19 just to give you a little context. My company does do
20 demand response. My comments here are really more coming
21 from a load-serving entity perspective. It's kind of ironic
22 that I am the least technically adept on this panel but I'm
23 going to take a shot at answering your question and figuring
24 that PJM or anybody else can then correct me.

25 The problem with the peak shaving is that PJM

1 uses a weekly forecast so it looks at what do we have -- 52
2 weeks a year? So it looks at how much is used every week
3 and it uses -- I don't know if it's a 5 CP or a 10 CP
4 curtailment, so you could curtail five times during the
5 summer. That leaves a lot of other weeks where you are not
6 curtailing.

7 It doesn't get factored into the forecast. It
8 takes 18 years -- 18 years to get about 50% of the reduction
9 factored into the forecast. And from a load-serving
10 perspective the concern here is that even when the customer
11 gets individual credit for peak shaving, it doesn't impact
12 PJM's capacity procurement.

13 So I don't really care how well PJM's
14 forecasting, I can tell you they have over procured for
15 years and consumers pay for that. And so the problem is the
16 one customer's costs go down but PJM continues to procure
17 that capacity because it's not reflected and captured and so
18 the costs of that capacity are simply socialized among what
19 I would call our remaining customers and that is the concern
20 about modeling and recognizing PRD.

21 As Tom says, they're working on it but that is as
22 I understand the basic challenge of PRD today in terms of
23 capturing its value.

24 MR. MONICK: Why don't we go to William and then
25 Joe and then we'll come back to Tom.

1 MR. FIELDS: Thank you, Bill Fields with the
2 Maryland Office of People's Counsel. The reason we filed
3 comments and asked to be part of this panel was that we're
4 concerned about the value that our customers are able to
5 achieve through the peak demand reduction efforts that we
6 undertake now through state programs.

7 There's air-conditioning cycling programs, to a
8 lesser extent hot water heaters and then we are developing
9 or we have and continue to develop what we call behavioral
10 programs which are based on the new AMI metering and peak
11 day signals that tell customers to reduce and they can get a
12 rebate for that.

13 The -- with focusing on the air-conditioning
14 cycling that used to be a product that could be sold as
15 capacity, produce revenue for the load serving entity which
16 is going to be the utility. And then that would cover the
17 costs of whatever financial and the costs of the program
18 including the financial incentives that are required to
19 motivate customers to do that because there is obviously a
20 cost to undertaking whatever peak shaving effort you're
21 going to undertake.

22 And you know, that made the process relatively
23 straight-forward to say this is cost-effective. In Maryland
24 we have a law that requires these types of efforts to be
25 done on a cost-effective basis and I'm sure regulatory

1 authorities all over would be looking to be sure that this
2 was done cost-effectively.

3 With capacity performance, that has transitioned
4 to away from being able to be a product because it's -- the
5 performance is measured not against your annual capacity
6 requirement for those customers but it's measured with
7 respect to how much the load drops in each individual event.
8 And that's not a problem for the summer but it's a problem
9 for the winter obviously because you're not going to have
10 the same kind of response in the winter -- you might not
11 have any response.

12 And so that leads to a few concerns for us. One,
13 which has been talked about a little bit, we've heard
14 through stakeholder discussions this -- what Marjorie has
15 just referred to if we transition that type of ability from
16 being reflected in the market to just being reflected in the
17 meter load it's going to take 18 years for half of it to be
18 reflected.

19 And that's, you know, that's going to be -- it's
20 going to be a hard sell to say that you know, we ought to
21 take -- make an effort and pay incentives or whatever we
22 need to do to reduce that peak load and we're not going to
23 see any real benefit from it for decades.

24 That's one, you know, issue that we have. The
25 second concern that that raises, well if you do -- if you do

1 transition that we have the ability to do some of this as
2 PRD which is -- which itself produces some value in the
3 wholesale market by reducing the overall procurement which
4 is good for the residential customers.

5 It makes it more complicated at the state and the
6 retail level because the value is not revenue anymore, value
7 is now reduction and how much you have to pay and sure you
8 can do an analysis of that and you can -- you can look at
9 that, but with any analysis there's assumptions and there
10 can be difference of opinions and it gets more complicated
11 to justify that this is really cost-effective and, you know,
12 that can be -- that can be an issue although it's still, at
13 least from our perspective, there still is real value as
14 long as you are reducing the overall amount of capacity
15 procured.

16 As Marjorie alluded to or talked about when you
17 just look at the divvying up of that capacity obligation
18 between customers -- sure if you -- if you reduce your 5 CPs
19 you can reduce the individual customer's capacity
20 obligation. And as Marjorie said that just shifts it over
21 to other customers which are probably going to be the
22 residential customers that I represent because they're not
23 going to see that reflected in the capacity obligation that
24 they're -- that they're having to pay for on an on-going
25 basis.

1 So those are our concerns. We think that as Tom
2 alluded to there's discussions in the stakeholder process
3 that, you know, the real issue that we see -- one of the
4 real issues that we see is this definition of performance
5 for a demand response resource and whether you are measuring
6 that against the annual peak load for those customers or
7 some kind of winter load, then from our perspective we're
8 buying -- if we're being asked to buy that annual capacity
9 -- annual peak load capacity and we're asked to buy that
10 throughout the year then we really should have -- be able --
11 we should be able to measure our winter load against that
12 annual peak and show that it's come down from the annual
13 peak even if there's not a specific action of performing in
14 the winter.

15 You know, otherwise, if our peak load is -- if a
16 customer's peak load is 100 and can bring it down to 90 over
17 the summer and then the load is just naturally 80 in the
18 winter, you know, if we lose the PRB ability or lose any
19 value from the wholesale market, then we're essentially
20 being asked to buy 100 and pay for it throughout the whole
21 year when we can bring it down to 90.

22 And the fact that our load is 80 in the winter
23 doesn't factor into it anymore -- it doesn't matter. And if
24 that becomes the case then it becomes very difficult to make
25 the case to customers or, you know, to a state commission,

1 however it's working out to say well you ought to reduce
2 from 100 to 90 when you're still having to buy 100.

3 So those are our concerns and thank you for
4 inviting us to participate today.

5 MR. MONICK: Mr. Bowring?

6 MR. BOWRING: Alright, Joe Bowring, Monitoring
7 for PJM, thank you for the opportunity to participate in the
8 Technical Conference today. So peak shaving in my view I
9 think that's the basis of the Technical Conference here is a
10 reduction in load outside of a formal DR program.

11 But I would also hurry to say that that doesn't
12 mean you're not participating in PJM markets -- clearly you
13 are. In fact in my view, peak shaving in that sense is the
14 best form of DR. It's not bound by CP rules, it simply
15 responds to price. It's an actual real reduction it's based
16 on you get paid, they send you a metered load, there's no
17 measurement and verification. It's a function of meter load
18 at the 5 CPs.

19 So a couple of the issues with peak shaving that
20 we will address that are commonly -- commonly known issues
21 having one to the forecast. PJM is working on that. PJM is
22 talking about different ways to do the forecast using for
23 example, THI instead of historical usage on peak.

24 There are ways to make that happen. Clearly in
25 order for peak shaving to work as a product -- as an

1 alternative to participating in a DR program with
2 complicated CP rules, a couple of things have to be true.

3 First of all you have to be able to respond to
4 the price. You have to be able to get an immediate payment
5 of that for a reduction in a reduction payment -- same idea.
6 And it has to immediately affect the forecast -- it can't be
7 an 18 year lag, it shouldn't even be more than a year lag,
8 it should immediately affect the forecast.

9 I don't think that peak shaving folks, any more
10 than any other customers should commit to doing peak
11 shaving. They're market participants, they're responding to
12 price. PJM could deal with uncertain outcomes. It's fine
13 if PJM folks want to provide that information to PJM about
14 what their plans are, that's great.

15 But there certainly should not be a commitment.
16 The point is it's a response to a market price and that's
17 the way markets -- markets should work. PJM should also be
18 required to provide better information to participants about
19 expected times of peak loads so people can reduce when they
20 need to, but the key thing is the immediate information
21 feedback.

22 A couple of -- another key thing about, a key
23 fact, a key element about peak shaving that was talked about
24 a little bit is it depends on peak shaving to be functional
25 depends on some really strong assumptions. For example, it

1 depends on the assumption that all capacity costs are
2 associated with one hour.
3 When you think about it, it's kind of a not very accurate,
4 not very correct almost surprising conclusion, but
5 nonetheless, that's how PJM allocates capacity costs to one
6 hour of the year.

7 And then typically LSE's spread that on using 5
8 CP but that's equally non-intuitive, equally nonsensical I
9 would say from an economics perspective. Imagine that we
10 actually went to a summer/winter capacity market. That will
11 change the entire nature of peak shaving and it will change
12 the entire incentives for peak shaving because some capacity
13 costs will be allocated to the winter.

14 So instead of being able to peak shave based
15 entirely on summer CP's or expected CP's it will affect, you
16 will have to also peak shave in the winter depending upon
17 how capacity costs are allocated.

18 So peak shaving to work -- that is peak shaving
19 in the broadest sense of responding to prices, will depend
20 on the allocation of capacity costs across the year however
21 that turns out to be.

22 At the very least, allocations of capacity costs
23 should include the 1 CP, the 5 CP but also performance
24 assessment hours. So performance assessment hours obviously
25 are a means in the year and affective in an emergency

1 shortage in PJM.

2 And if it's really the case that there's a lot
3 more DR in the summer element of PJM capacity market, and it
4 continues to be true that DR simply by being called triggers
5 the performance assessment hour, there's going to be a lot
6 more performance in the summer hours which means something
7 about the incentives and economics of peak shaving, thank
8 you.

9 MR. MONICK: Tom?

10 MR. FALIN: Okay, thank you, Tom Falin from PJM.
11 On just a couple I guess comments to some of the remarks
12 from my colleague. I think that Bruce Campbell and I were
13 actually not talking about the same kind of load forecast
14 error.

15 I'm always careful to use the term load forecast
16 model error, okay, which is different than the load forecast
17 error. So the load forecast model error that I cited as
18 being about 1 % mean absolute error, that's based on at the
19 end of every summer we now know the actual weather that
20 summer, the economics, the energy efficiency, the behind the
21 meter solar -- so we'll take all those known variables, plug
22 it into our model for each of the top 10 load days of the
23 year and compare the load that our model produces with the
24 metered load we saw on that day.

25 So that's sort of -- we've isolated the model

1 error by kind of removing all the uncertainties from those
2 external variables. So I think in terms of trying to gauge
3 if we're currently picking up load shaving well or not, I
4 think that's the more meaningful metric to look at given the
5 system conditions on that day, how good is our model at
6 taking the known inputs and predicting the load we saw on
7 that day.

8 On a larger point I guess I heard some of my --
9 you know, colleagues refer to the 18 years of history that
10 it takes to recognize peak load shaving. All of that is
11 actually based on analysis that stakeholders had requested
12 from us.

13 They essentially asked us to go back and pick the
14 10 highest peak load days from each of the last 18 summers
15 so they're called the 10 CPs, the 10 coincident peak days.
16 Pretend the peak load shaving had been occurring on all of
17 those 10 CPs and see how much the load reduction is.

18 It's true -- it's not going to be one to one.
19 However, as PJM has kind of said at several stakeholder
20 meetings, if your goal is to reduce the load forecast the
21 strategic way to peak load shave is to not just blindly
22 choose the top five CPs or 10 CP days each year.

23 It should be instead targeted on the temperature
24 humidity index, the weather parameter we use, so if you can
25 picture essentially the model is your regression of weather

1 against load, so it has an upward sloping line.

2 The peak load -- the 50/50 peak load forecast is
3 really going to be driven only by the data points on the far
4 right of that line when the temperature humidity index
5 exceeds about 83 or 85. So if you were to have a very, very
6 mild summer, interrupting on those 10 CP days is not going
7 to really affect any data point that goes into the portion
8 of the regression that matters.

9 But in another summer if you have extreme heat
10 and perhaps there are 15 or 20 days that it would help you
11 to curtail on all of those days, it would have a bigger
12 effect. So I think that's part of the reason why it takes
13 so long to work itself into our model. Just choosing the
14 top 10 load days of the year is not the most effective way
15 to peak load shave.

16 The other point I guess for the reason for the
17 kind of -- the lag in the recognition of the load reduction
18 is really because of the phenomenon of inter-day and
19 intra-day peak shifting. So for instance if the -- if the
20 peak day of the year were 150,000 megawatts and the second
21 highest peak day were 148,000 megawatts, if a lot of peak
22 load shaving is going on on the peak day -- say it's 5,000
23 megawatts, that drops what had been the peak day from
24 150,000 down to 145,000 that's no longer the peak day, it's
25 what had been day 2 now takes over that spot.

1 So the effective reduction is really only 2,000
2 megawatts. Why? Because the day of the annual peak is
3 actually shifted to another day so and then that same
4 phenomenon could happen within a day also -- under summer
5 conditions we typically peak at about 5 P.M.

6 If a lot of peak curtailment comes on at 5 P.M.,
7 perhaps the daily peak will shift to 1 or 2 P.M. So I think
8 the amount of recognition that you get for peak load shaving
9 is partly related to how many other customers are doing the
10 same thing at the same time. And the more peak load shaving
11 you have happening on a given day or a given hour of the
12 day, the less the overall RTO load reduction will be.

13 So there are certain technical aspects of our
14 model that we try to explain at stakeholder meetings why it
15 has that very diluted effective 18 years. But again, I
16 guess I would get back -- back to the stakeholder process
17 that the group is working on now. I mean PJM acknowledges
18 that if peak shaving behavior were to fundamentally change
19 in the future, you know, perhaps the proper way to do it is
20 not just wait until that peak load shaving happens and
21 accumulates over the next 5, 10, or even 18 years, but
22 somehow you know, figure out what the load reduction should
23 be considering those other two factors about interrupting
24 based on whether and the risk of shifting the peak across
25 days.

1 And then perhaps make a discreet adjustment -- a
2 downward reduction to the load forecast to kind of recognize
3 that that peak shaving will occur in the future.

4 MR. MONICK: We're going to hear from Marjorie
5 and then Bruce and then we'll see if we have questions from
6 the staff, thanks.

7 MS. PHILLIPS: So Marjorie Phillips. I'm going
8 to cut to the chase about why we're here because you don't
9 have me on any panel later for me to talk about it. So
10 there is a bias in PJM against including demand response in
11 the capacity market.

12 It's a legitimate concern that capacity revenues
13 are not sufficient to compensate generators. One way to get
14 them up is to kick DR out. What you have heard today is
15 that PJM is going through all sorts of machinations to make
16 this peak shaving "work".

17 Tom admits that there are problems with the
18 modeling. He didn't deny that, you know, they can't capture
19 everything. And so we're in these stakeholder processes
20 giving all these sort of convoluted things. Why wouldn't
21 you want a summer demand response product? You can measure
22 and verify it. You can dispatch it. You can control it.
23 PJM has done it already right?

24 So we're doing all this stuff for PRD and it's to
25 push demand response out of the capacity market. Why do you

1 want a product you can't see, you can't dispatch it and you
2 have to go through all these forecasting machinations that
3 they're going through to make it work.

4 There are some very good state programs that do
5 have PRD and they shouldn't be eliminated and they should be
6 recognized, but there are so many more efficient ways to
7 capture demand response and to reduce the capacity
8 procurement which is good overall for customers, thank you.

9 MR. CAMPBELL: Thank you, Bruce Campbell with
10 CPower. I just -- I did want to respond to Dr. Bowring's
11 comments about peak shaving and its proper place in the
12 market design. And I wouldn't disagree with Dr. Bowring
13 with respect to the rational buyer behavior kind of argument
14 that supports that recommendation, but I would comment that
15 the payment for demand response has been very, very
16 successful in bringing a lot of demand response resources to
17 play.

18 And that one could say well rationally peak
19 shaving should work just as well as demand response but in
20 the real world it doesn't. And I think peak shaving is a
21 very, very poor second best approach to demand -- to getting
22 customers to respond to -- to peak demands in the system.
23 And that supplements Marjorie's comments that demand
24 response is very successful as a product, peak shaving is
25 not a product it's a behavior, thank you.

1 MR. BOWRING: Thanks, I agree that peak shaving
2 is a behavior and not a market product and that's sort of
3 the opposite of what Marjorie was saying. I mean to hold
4 out CP is a non-complicated alternative to peak shaving --
5 it's kind of odd when you think about it.

6 I assume you've read the rules lately in CP --
7 it's not easy to do it and that's part of the reason we're
8 here is because DR doesn't fit well as an annual product.
9 What I'm suggesting is that DR would work a lot better if it
10 were outside the formal CP market but still facilitated in
11 such a way that the participation was even better than it is
12 now.

13 But to hold out DR as a successful program when
14 in fact we've demonstrated that it is suppressed price -- I
15 mean just think about it, it's an emergency-only resource.
16 Imagine if you had -- if your entire reserve margin were
17 made up of demand side, that means you'd be in an emergency
18 all summer long.

19 It's not an -- it's not treated as an economic
20 resource even though it's competing with other economic
21 resources. It's hardly to be held out as a paragon of good
22 market design. So I think one of the issues that comes up
23 if you think about summer/winter is what really is the
24 definition of DR -- how should it best participate in the
25 markets?

1 In my view it would be better to let customers
2 make up their own minds, respond to price, ensure that the
3 forecasts are fixed immediately, ensure that there's a price
4 reduction immediately, insure that they get good information
5 that will allow them to do that and then you don't have to
6 worry about measurement verification, you don't have to
7 worry about all the complicated definitions in the capacity
8 market, thanks.

9 MR. KATHAN: Hi, David Kathan. I had wanted to
10 follow-up on some of the comments that Mr. Fields was saying
11 having to do with the load serving entity or electric
12 distribution company, direct load control, various types of
13 summer-based demand response.

14 Many of these programs, especially in the
15 mid-Atlantic have been operating for decades. So my
16 question to PJM -- to you Tom, is -- how are those summer
17 programs -- these are, you know, air-conditioner cycling
18 programs. How are they reflected in load forecasts and
19 these have been in operation for, you know, many years,
20 there's lots of data on their operation.

21 How are they integrated into the forecast?

22 MR. FALIN: Tom Falin from PJM. Well in those
23 cases I guess that's sort of occurring behind the meter so
24 PJM just sees the impact of that in terms of a reduced load
25 I take it.

1 MR. KATHAN: That's correct.

2 MR. FALIN: Right, right, right, so that would
3 fall yeah -- so our metered load history is obviously lower
4 because those actions have been going on. And again, I kind
5 of get back to the fact that, you know, that our forecast
6 model error is pretty low right now. I think it gives me
7 some comfort that our current load forecast is picking up
8 the existing peak shaving programs.

9 Again, because if we check after the fact to see
10 how close is our model how good is our model at taking the
11 known inputs and matching the load we see on that day it's
12 rather close. So to answer your question I guess there's no
13 explicit adjustment to the load forecast model mainly
14 because we don't necessarily have the data that says what
15 megawatts were interrupted for how long and over what days.

16 But the fact that it's been going on now for
17 several years and is already kind of baked in to the metered
18 load history, that's a direct input to our load forecast
19 model. So I believe that, you know, as of now our forecast
20 is pretty good at reflecting that activity.

21 MR. KATHAN: Just to follow-up on that question
22 which is you're talking about PJM that's load forecast
23 throughout the full, you know, service area, is that
24 correct?

25 MR. FALIN: Correct.

1 MR. KATHAN: And so what about specific service
2 territories, for example, Palmer Gas Electric or Tapco who
3 have been operating these direct load control programs, what
4 is that -- is that the similar experience with their
5 forecast?

6 MR. FALIN: Okay, I see your point. Yeah, we
7 would have to actually measure what the pure load forecast
8 model area is for each of those zones. The one thing we do
9 check though is what comes out of our load forecast model is
10 obviously a forecast for the entire RTO and then that's
11 allocated kind of to all the zones.

12 So we took a look at what percent of the RTO load
13 does each of our transmission owner zones have and then we
14 compared that to history okay -- 10 or 20 years of meter
15 load history, figure out what's the average contribution of
16 each zone to the PJM's overall peak and that number was
17 within a tenth or a two percent of our forecast model
18 allocation.

19 So trying to analyze it from that angle I think
20 we had some comfort that not only is our forecast model
21 error for the overall RTO pretty accurate, but when we
22 allocate that out to zones it matches very well with the
23 metered load history of the last 10 or 15 years.

24 MR. KATHAN: And one last question as follow-up
25 is so think about direct load control and as Joe was talking

1 about are their emergency-based programs. So these may not
2 happen for many years, you know, probably the last time
3 there's been an emergency or some of the direct load
4 controls have been executed has probably been several years
5 ago.

6 So you may not see that pattern showing up in the
7 load history. So you have the capabilities there but it's
8 not showing up in the load forecast, is that correct?

9 MR. FALIN: Well are those load programs now
10 qualified as DR in the RPM auction?

11 MR. KATHAN: They had been.

12 MR. FALIN: Oh they had been okay, so then the
13 ad-backs have gone in for those so any kind of interruption
14 that had occurred with them they would -- the customer would
15 supply PJM with the amount of load that was interrupted. So
16 that has been added back into our load forecast history.

17 So in that sense it would not be reflected but
18 again I think that's part of the issues that the stakeholder
19 group is looking at. What happens if you deal with a
20 certain load interruptible customer who used to interrupt
21 their load and then for whatever reason then was not part of
22 RPM but will intend to peak load shave in the future.

23 I understand that kind of behavior should be
24 reflected in the forecast going forward so I think that's
25 exactly the subject of the discussion of the stakeholder

1 process -- how to handle those types of programs.

2 MR. FIELDS: Thank you, Bill Fields, Maryland
3 People's Counsel and I'm glad you asked that last follow-up
4 because I was going to bring up the point about the ad-backs
5 and I wasn't totally sure I was going to be right.

6 But I think what's happened is that with those
7 programs that we were talking about, the Maryland
8 air-conditioning cycling programs, they have been bid in as
9 demand response into the capacity markets and when that
10 happens that load reduction is then added back into the load
11 when they do their load forecasting so that if -- if the DR
12 stopped happening, you know, you wouldn't be under procured
13 because you were assuming that it was going to be there and
14 they just decided to stop doing it.

15 So it's added back in so that it's not -- the
16 reduction is not reflected. And so if that now becomes or
17 is not able to participate in the market and just becomes
18 this, you know, peak shaving type of resource, then you have
19 the issue where that's a change in the peak shaving behavior
20 that's not captured by the -- under the current
21 methodologies, it's not captured by the load forecast.

22 As far as the -- you talked the programs just one
23 point about that. They are only obligated to run as
24 emergency resources on emergency days. They do run them
25 other times. They run them for testing, they run them

1 periodically through the year to sort of avoid the issue of,
2 you know, they haven't been called for three years and then
3 all of a sudden they call it and people don't really
4 remember what's going on.

5 We had an issue about that a few years ago but
6 sort of the protocols have been changed a little bit and to
7 some extent because the market is changed, they are called
8 more often than that now. Thank you.

9 MR. RIEHL: As for the two remaining questions on
10 our peak shaving panel I was wondering if each of the
11 panelists would comment on that and then I do have two
12 follow-ups after you've spoken to them.

13 Oh yeah so questions -- are there reasonable
14 modifications to these products that could be alternatives
15 to modifying PJM's load forecasting methodology? I believe
16 you all previously touched on some modifications so if you
17 could go over them again in further detail, Marjorie?

18 MS. PHILIPS: Marjorie Phillips, so I don't want
19 to take away from the future panels because they're more
20 technical but as you know you probably may recall in the
21 ODEC AMP direct complaint and responses to the Technical
22 Conference, we have proposed bringing back a summer demand
23 product.

24 I'm not going to get into the technicalities -- I
25 think Mike Cocco and perhaps Steve Lieberman are on the

1 future panels to talk about how that would be done by
2 changing the forecasting assumptions. Let's just reiterate
3 for basics, the PJM capacity structure was developed 20-25
4 years ago when everything was a base product.

5 And there are assumptions in it that those units
6 run 24/7, they don't. Nuclear units take 6 weeks, 4 weeks
7 outages -- they still are assumed to run 24 by 7 -- so just
8 giving a little historical context. Joe is afraid that the
9 system will be run on DR. I'd be afraid too.

10 In our proposal we suggest that there is a
11 limited quantity that is procured that respects reliability
12 limitations and requirements but that you can shift by
13 shifting your forecasting, you can in fact, be more
14 efficient and procure this product -- a summer capacity
15 product, with the same kind of obligations and penalties as
16 the other capacity products albeit within a shorter
17 performance period.

18 And yes, it's very tough. It doesn't impact
19 reliability and PJM has control over it, they can verify it.
20 What else -- and it brings down, you know, customer choice,
21 customer cost. It just -- it makes so much sense and
22 they've done it already. It's not reinventing the wheel.

23 The stakeholder process is trying to -- its, its
24 playing with how we calculate a peak load shaving because
25 they don't want to address something that's already been

1 done. They've already procured summer only, mechanics are
2 there. It's a very elegant and simple way to address this
3 rather than pushing and pulling at this product that's not
4 -- that everybody says isn't a product to begin with.

5 You need to incent behavior, you want to incent
6 demand response -- that's an environmental goal, it's what
7 all the states want, why not recognize it as a product and
8 use it as a tool, thank you.

9 MR. CAMPBELL: Thank you, Bruce Campbell of
10 CPower. Marjorie said almost everything I was going to say
11 and I think Bill said the rest of it earlier. So but to
12 repeat yes, you can -- you can, you can go back to a product
13 that is summer only. You could achieve that by as Bill
14 suggests, recognizing the -- the reduction from summer peak
15 capacity obligations that seasonal resources achieve in the
16 wintertime.

17 Under today's capacity performance model for PJM
18 that reduction is -- is totally recognized. It therefore
19 results in limitation of the resource -- the resources that
20 are, that PJM was willing to credit with performance.

21 MR. FIELDS: Bill Fields, Maryland People's
22 Counsel. I don't too much left to say after Marjorie and
23 Bruce. I think a seasonal -- putting seasonal aspect into
24 the procurement would help the situation for the programs
25 that I'm concerned about.

1 The measurement issue -- you know, I -- Bruce
2 just talked about, I look at that from the customer's
3 perspective and I'll repeat just a little bit about what I
4 said before that if the customers peak load in the winter is
5 significantly lower than the summer, then if they can bring
6 that summer peak down there really isn't a reason.

7 I mean that's all you need to procure for that
8 customer and if we set up the rules so that that can work
9 that way then that ought to work for those customers and it
10 ought to work for reliability. We should get enough
11 capacity without procuring more than we need. Thank you.

12 MR. BOWRING: So responding directly to the
13 question, first of all I mean I don't think that
14 modifications of products need to be alternatives to
15 changing the load forecast methodology. I mean clearly the
16 load forecasting method needs changing and with all respect
17 to the actors of the model time for 17,000 megawatts long on
18 June 1st, 2018 clearly there's some issue with the
19 forecasting.

20 Whether it's the model or something else I don't
21 know but clearly the forecasts have been high. They've been
22 systematically high and pretty clearly not -- not reflecting
23 the actual market outcomes and really only high and not low.

24 Another -- another point in response to something
25 I think that Bill said earlier which is that in the current

1 system where the 1 CP allocation capacity costs -- what Bill
2 said is absolutely true about the definition of band size.
3 If you pay for 100 megawatts in the summer, you're paying
4 for that year 'round. It doesn't go down in the winter,
5 you're paying for 100 megawatts 365 days a year.

6 And if you're less than that and you say you're
7 going to go down to 90 and that's your DR program and you're
8 less than 90 in the winter, under that definition which is
9 the current definition, you're less than 90 and being
10 considered in order to being an annual program.

11 If you have a heat pump and it goes up, that's
12 another matter but if you are actually less than your 90
13 year 'round, given the way that the capacity allocation is
14 defined, Bill's absolutely correct, that's the way -- that's
15 the way it should be thought of. But, I obviously don't
16 agree with Marjorie and Bruce and Bill about how perfect the
17 current DR model is. I mean let's just think about that.

18 Think about what it is. It is an -- it's
19 competing with regular thermal resources which are all
20 economic resources and demand side is considered to be an
21 emergency resource. It's not called on economics. It
22 doesn't have to make a must to offer in the day ahead
23 market, in fact, measurement and verification is terrible.

24 It has a number of issues with portfolio, with
25 hourly measurements. You have demand side fatigue, it's not

1 nodal, but why in particular, would you want it to be an
2 emergency only resource when it's competing in a market with
3 other economic resources -- that's the question.

4 And that by itself makes it -- makes it not
5 something which is a real -- a good alternative to peak
6 shaving. A modification would be to make it truly an
7 economic resource. That would be a great modification that
8 would make demand side potentially work. I'm going to leave
9 it at that, thanks.

10 MS. PHILIPS: So I think this is really about
11 economics not about really the mechanics of DR because there
12 are plenty of peaking generators that don't run all year and
13 they're called on -- surprise, in the summer.

14 The fallacy that everything runs 24 by 7 is a
15 fallacy. In CP you have an option of having gas or you have
16 an insurance coverage for when you don't and you pay your
17 insurance because you're not there.

18 Demand response is simply another tool. It
19 doesn't look like the others but it works the same way. The
20 point of the capacity procurement is to meet your peak load
21 right? That's why -- that's what PJM procures to. Demand
22 response plays an active role -- a very solid role in
23 helping you to meet that goal.

24 And the point is it's supposed to be an
25 efficiently clear market. DR is efficient, that is the

1 problem. DR is less expensive and it brings down capacity
2 revenues and that is something we do struggle with in PJM is
3 everybody getting compensated?

4 But that's a different issue than the utility of
5 DR in meeting the objectives of the capacity market because
6 it certainly does and it can certainly meet it in the
7 summer, the way we've proposed. You know, it's unfortunate
8 wind can meet it in the winter but summer -- PJM's a summer
9 peaking region which is why we have proposed a summer
10 product as opposed to seasonal which you're going to get
11 into in another panel so I'll stop there.

12 But I think Joe makes his point is that it
13 doesn't belong because of economics and I think that's an
14 important policy decision -- that we believe it does help
15 meet the capacity procurement goals and should be
16 considered. Thank you.

17 MR. FALIN: Tom Falin from PJM. I guess the
18 scope of this discussion it's kind of gone beyond peak load
19 shaving but just to respond I guess to some of the comments
20 I heard. It's true -- with the implementation at capacity
21 performance, all the resources had to be annual.

22 PJM heard some feedback from our DR providers
23 particularly I did some of my own DR. So some modifications
24 were made later -- enhanced aggregation is one of them so in
25 an attempt to allow summer DR to continue to participate

1 under capacity performance there's now this process where
2 they could be paired with some wind generators for instance,
3 in the winter who may have some capability beyond their
4 summer output and therefore if you aggregate that it's
5 summer only DR with wind you could span the full 12 months.

6 I think there's also the alternative that energy
7 efficiency -- to offer that in, that's handled on the -- on
8 the supply side. So the energy efficiency is actually added
9 back into the load forecast that is used in RPM so that EE
10 can offer in its supply.

11 And then, of course, there's also PRD. And just
12 on Bill Fields comment I guess -- he had the example if my
13 summer load is 100 megawatts and my winter load is 80,
14 haven't I already complied in the winter just because I'm
15 below my summer?

16 I think it's important to recognize that that
17 seasonal load diversity has already been reflected in the
18 installed reserve margin in PJM. So the fact that the RTO
19 overall has about a 15% difference between its summer peak
20 and its winter peak, that load diversity benefit has already
21 been counted on in our LOLE study. So the IRM is what it
22 is, partly because we had that seasonal diversity.

23 So if you would abandon that then, some
24 recalculations would have to happen in the LOLE study and
25 possibly the IRM could go up. So I guess I just wanted to

1 throw in my two cents about the -- I mean PJM understands
2 the challenges that summer only DR may have, under capacity
3 performance, and that is why we have taken some steps now to
4 try to, you know, facilitate their participation to some
5 degree.

6 MR. RIEHL: Thank you. So the next question I'd
7 like to ask is getting to the follow-up and Mr. Falin you
8 touched on this, the summer DR task force that's ongoing
9 with the PJM stakeholders. I'd like to take the temperature
10 of the panel and if you could say on a scale of 1 to 10, 10
11 being highly confident, what are your hopes for this panel?

12

13 Do you think that this task force, do you think
14 will improve the situation and why? Or just generally
15 comment on it, thank you.

16 MS. PHILIPS: I'll start. I think it's -- I want
17 to be clear. It's great that PJM's doing it but it's
18 because they're scared to death that you might actually make
19 them bring back summer demand again.

20 And so I am confident that something will come
21 out of it in an effort to thwart any attempts to bring
22 summer demand back into the capacity performance. Am I
23 confident that it is as good if not superior outcome -- no.
24 Again, for the reasons that PJM can't control, can't
25 dispatch it and it's not going to provide the same economic

1 incentives to have customers respond.

2 So thank you for asking the question. I forgot
3 to say it's Marjorie Phillips, thank you.

4 MR. CAMPBELL: Thank you Bruce Campbell, with
5 CPower. I agree with Marjorie, I think something will come
6 out of that task force. I think that like many of the fixes
7 that PJM has thrown trying to accommodate summer only
8 resources is a fix that is marginal at best.

9 Currently about 33% of PJM's demand response
10 derives from HVAC programs meaning basically
11 air-conditioning, about half that is residential programs.
12 My opinion is that residential programs are probably the
13 prime candidate for peak shaving incorporation.

14 And, but as Marjorie alludes to that's going to
15 depend on how measurable it is, how confident -- the degree
16 of confidence that will continue from year to year and so on
17 and so forth.

18 But that also leaves the other half of this
19 seasonal peaking resource that lies with commercial and
20 industrial resources. And those resources are typically not
21 part of state programs. They are unpredictable. I mean I
22 have customers who engage in both peak shaving and demand
23 response and basically, you know, we tell them when it's
24 maybe going to be one of these days where it's a 5 C peak
25 day and the customer decides whether they want to curtail or

1 not and we don't -- it's entirely up to them.

2 We don't tell them to do anything. We just tell
3 them this is what's happening. And in terms of what they
4 do, and they do what they do and it's not -- I don't believe
5 that that sort of behavior is going to be reportable to PJM
6 in such a way that they could act upon it.

7 A market monitor might believe that that's an
8 entirely rational way to approach things, but how you
9 incorporate the forecast, I don't know but that's a lot of
10 megawatts. That's still several thousand megawatts of what
11 is currently demand response being lost is as peak shaving
12 resources.

13 And so I think again, I agree that there will be
14 something coming out of that. What will actually be gained
15 in terms of retaining summer only resources -- I'm very
16 skeptical it will be substantive.

17 MR. FALIN: Tom Falin from PJM. I'm the optimist
18 on the group I guess. I've been to a lot of those -- I
19 guess this task force has been meeting since December of
20 last year so we've had four or five meetings. I think a
21 whole lot of education has gone on at that task force.

22 I think folks understand better now just
23 curtailing on the 10 CP days of each summer is not the most
24 strategic way to impact the load forecast and I think it's
25 actually at the point now where all the stakeholder

1 interests have been captured. We're in the process now of
2 the design components -- what should the solution look like?

3 I mean certainly a goal of PJM -- we're
4 interested in having as accurate a load forecast as we can.
5 I mean even outside of RPM, we want to get the forecast as
6 close to accurate as we can. So if there is indeed a
7 fundamental change in peak shaving behavior we need to
8 capture that proactively.

9 So I think, you know, so PJM is committed to
10 doing that. I think the stakeholders understand kind of
11 what the drivers are. You know one possible outcome could
12 be -- as long as we come up with some sort of future
13 commitment to peak load shave under some conditions, for
14 some duration over some monthly period, then perhaps PJM
15 could do a technical study to see what the actual impact on
16 the load forecast would be.

17 As I've already explained, because of the
18 intra-day load shifting and the interrupting based on
19 weather rather than peak load level it's unlikely to be
20 exactly one-for-one. Its impact on the load forecast but I
21 could see some kind of, you know, solutions coming out of
22 that where we perform some analysis that justifies once we
23 produce a load forecast in the future, we should then have
24 a discreet adjustment downward to recognize that future peak
25 shaving behavior.

1 So I think something good will come out of it. I
2 know the timeline I think is to get back to the more senior
3 committees by the end of this year and hopefully file
4 something with FERC in early 2019.

5 MR. FIELDS: Bill Fields with Maryland People's
6 Counsel. I guess I've heard some -- some good news and bad
7 news as it's come down the line towards me. The residential
8 programs that I'm particularly concerned about -- our
9 customers participate in -- seem like they do fit a little
10 better for some of the discussion that's happened in the
11 working group as far as identifying and relying on the load
12 reductions so that's a positive discussion that's going on.

13 It's a long way to go to figure out if there's
14 really going to be something that gets sufficient support to
15 go through. We're also concerned about the issues that
16 Marjorie and Bruce raise with other types of resources in
17 making sure that that value is captured as well.

18 MR. BOWRING: So I'm a bit skeptical about what's
19 going to come out of the task force. One -- hopefully, I
20 mean it's forecasting improvements would be great if that
21 happened and the ability to actually incorporate on the
22 forecast the actual peak shaving behavior in closely real
23 time would be a very good thing.

24 I'm not sure that's exactly where the Committee
25 is headed. One of the points about forecasts and there's

1 been criticism about relying on the impact of forecasts --
2 of peak shaving forecasts and that being a reason not to do
3 a peak shaving.

4 If you think about it, think about adding
5 something back to the forecast. So you don't like the
6 forecast and then you're taking an add back which is based
7 on pre-assessed backed M&V and adding it back to that, how
8 is that better, how is that more accurate? How is that more
9 consistent with an efficient market than letting people peak
10 shave and actually drive down the price of their own
11 activity by reducing demand and having it reflected in a
12 forecast.

13 So I don't think those issues are all being
14 addressed fully in the task force. I don't think the
15 question of the allocation of capacity costs and the impact
16 on what DR actually means is being addressed in the task
17 force. I don't think that the fact that a summer only
18 product has been tried in PJM.

19 We've demonstrated that it's suppressed the price
20 to the tune of billions of dollars in the capacity market.
21 I don't think that's being addressed in the task force. But
22 lest I sound like I'm anti DR which some have accused me of
23 being, I think DR is a critical part of markets. No market
24 works on only the supply side. You have to have a demand
25 side.

1 You have to have a vibrant demand side, but to me
2 the vibrant demand side is demand side which is reacting to
3 price and then affecting the market through the forecast of
4 the demand through the price, not through the convoluted
5 rules that are required to be a non-economic resource,
6 adding things back and all the other things that are part of
7 -- part of the CP way that demands that.

8 MR. RIEHL: Thank you, Mr. Campbell and his
9 folks?

10 MR. CAMPBELL: Yeah thank you, Bruce Campbell
11 with CPower. Just one follow-up comment about peak shaving
12 in general versus a demand response product and that is that
13 peak shaving is much more costly than demand response
14 resources for customers.

15 That is because they must curtail their load more
16 frequently. They curtail it several times every season
17 versus perhaps just a test for demand response product or,
18 you know, in potentially many events for a demand response
19 product but we haven't seen that.

20 But it's very true that as long as you're peak
21 shaving, you're peak shaving for multiple times each year
22 and each peak shave for each customer is costly and when it
23 costs the customer more they're going to be less inclined to
24 participate.

25 MS. PHILIPS: Marjorie Philips, so I just wanted

1 to point out one thing too and it's a little off tangent,
2 but you know the point of being here and advocating for the
3 summer demand has to do with switching how you forecast in
4 LOLE which is, we know, future panels are going to talk
5 about and hopefully it makes sense some of the things that
6 I'm saying now.

7 We're trying to -- we are looking out for
8 consumers. And we are looking, trying to get an efficient
9 price to them. As Joe mentioned, PJM's forecast procurement
10 is wildly off. Consumers are paying billions of dollars for
11 capacity that is unneeded. And if you switch some of the
12 load forecasting and recognize that PJM is peaking, if you
13 used a summer DR product it would in fact, reduce the amount
14 of capacity procured and would in fact translate into
15 benefits for customers.

16 When you talk about peak shaving and units going
17 off and saving money -- that drops the energy price right?
18 And when the energy price drops guess what happens -- the
19 capacity price goes up. So there is an overall connection
20 with all of this that is way beyond this panel's discussion.

21

22 But in PJM nothing works in isolation so it's
23 really important to look when you're looking at overall
24 costs, what's the impact of the capacity market and how does
25 it relate to the energy market because that's what the

1 customers are paying for, thank you.

2 MR. BOWRING: So in response to Bruce I would say
3 precisely. That's the point. Peak shaving is a product --
4 you actually have to do something. You actually have to
5 change your measured load, you don't simply get paid for
6 being an emergency resource that never gets called on --
7 that is precisely the point. It's a market response, it's
8 real, it's measurable and that's the point.

9 So it's not surprising that it costs more to do
10 that because you're actually doing something. You're
11 actually responding to price, you're actually reducing your
12 load, you're actually having a real impact on the market.
13 And when the capacity price goes down the energy price does
14 not go up Marjorie, so you know, so it's possible to have
15 the capacity price be suppressed and not have that be
16 off-set on the energy market.

17 And conversely, when the energy price goes down
18 under CP -- that does not change the offer cap in the
19 capacity market and the notion that it is an automatic upset
20 of capacity -- of capacity prices when energy prices go up
21 is not correct under CP.

22 MR. FIELDS: Thank you, Bill Fields, Maryland
23 People's Counsel. I think the nature of capacity markets --
24 capacity obligation is sometimes there's resources that get
25 paid that don't, you know, have to do anything all year.

1 That can happen with generators and if that happens with DR
2 that should be sort of a disqualifying thing.

3 As far as the DR that we've had and whether it's
4 suppressing price, I think it's more that you know, if we
5 made customers buy even more beyond what they really need,
6 yeah, prices would be higher but you know, reflecting the DR
7 I think reflects the ability of customers to say well we
8 don't need -- going back to my example, we don't need that
9 100, we only need the 90.

10 I don't look at that as price suppression. I
11 think that's reflecting, you know, the fact that customers
12 need less and there's competition to supply what there is
13 and that results -- hopefully results in lower costs for
14 customers.

15 MR. MONICK: A follow-up for Mr. Fields. I
16 wanted, if you could respond to comments that were filed by
17 AEMA, they made a point at the end of their comments that
18 one of the drawbacks to incorporating state programs in a
19 peak shaving forecast is that states may reduce their use of
20 those programs or they can cut the support for them, so they
21 may not be able to over the long-term count on those
22 programs, any response to that?

23 MR. FIELDS: Yes, I think, well it's a legitimate
24 point in that going back to what I was saying before. If
25 there's not value reflected in the wholesale market they may

1 very well decide not to keep doing it. I think that's
2 certainly a possibility.

3 But so I think it shouldn't be -- the answer
4 shouldn't be that because there's been some peak shaving
5 this year that we're going to change the load forecast
6 necessarily that exact amount, and assume it's going to be
7 there going forward. The programs I'm talking about I think
8 we are okay with the idea that there is some commitment
9 there, there are some requirements out into the future -- at
10 least that three years we're talking, you know, that three
11 or four procurement.

12 That there are some requirements, there are some
13 possible penalties. You know, that's the world we've dealt
14 with with these programs in the past and I think we could do
15 it again. Obviously it gets more complicated when you get
16 talking about some of the other types of peak shaving
17 efforts.

18 MR. RIEHL: So one additional question I would
19 try -- one additional question that both Mr. Campbell and
20 Mr. Falin touched on. Mr. Campbell you said that you have
21 customers that are both DR and do practice peak shaving.
22 And Mr. Falin you said that during the summer DR task force
23 there's been a great deal of education so far. And I assume
24 and I believe you touched on it that some of that
25 educational activity is related to the temperature humidity

1 index, the THI figure.

2 So I was wondering if you could both or -- and
3 the larger panel as well could touch on or elaborate on how
4 to, you know, when there's information sharing with the
5 people who are practicing peak shaving, what kind of signals
6 they are sent and what would be the advantages,
7 disadvantages of better incorporating the THI into that
8 kind of information to incent that activity -- I hope that
9 made sense, thank you.

10 MR. CAMPBELL: Thank you, Bruce Campbell with
11 CPower. Again, we have customers that peak shave and they
12 have been peak shaving for years and I think perhaps
13 pre-dating RPM. So from their perspective just to maintain
14 the status quo they need to continue to do that.

15 They also -- but you know, what they're getting
16 is, you know, we project where the 5 CP days are that
17 establish their capacity obligation. We say this is a
18 likely 5 CP day and they will cut their, user commercial and
19 industrial customers, they'll look at what's going on that
20 day and say I'm going to curtail or I'm not going to
21 curtail.

22 The question becomes from a -- and how you
23 incorporate that into a forecast I don't know. If you -- I
24 feel you can't require customers to act unless you're going
25 to compensate them directly for it. And as Dr. Bowring

1 points out, if they're curtailing, they're going to get the
2 benefit of a reduced capacity obligation in the first place.

3 But they want the flexibility to do this when
4 they want to do it and when they can do it, they're looking
5 at their costs of production, they're looking at what's
6 going to happen if they do peak shave or if they don't,
7 they'll take their chances that maybe it's going to be a
8 hotter day later in the summer.

9 It's kind of all over the place. There is a set
10 of -- of, there is a separate set, however, and in
11 Pennsylvania for example, there's an Act 129 which is --
12 incorporates a state-wide peak use reduction program, a
13 state program, and we have customers that participate in
14 that triggered on a 96% of PJM forecasting quote.

15 I don't know how that would be incorporated into
16 a PJM forecast. I'm sure PJM will be looking at that to see
17 how they might incorporate that, but that hasn't got the
18 stakeholder process, we haven't gotten to that discussion.

19 One comment I would make about that program is it
20 was in place for one year in 2012, suspended for a couple of
21 years and then began -- it was in place again last summer
22 and we expect it to be available for the next four summers.

23 After that, no one knows. I don't know. I don't
24 think -- I don't think anybody here at the table knows. So
25 you have some concerns about that in terms of how you make a

1 forecast. So that's kind of my look at it and again, that's
2 one state. We don't see any signs that there are similar
3 problems with other states which means that resources in
4 those regions aren't captured by these kinds of forecasts.

5 And I believe that you really can't incorporate
6 this stuff into the peak shaving into a forecast unless it's
7 part of some sort of a state-sponsored program that has real
8 required reporting.

9 MR. GOLDENBERG: Mr. Campbell, I have a follow-up
10 question. If an industrial customer is deciding sort of on
11 the spur of the moment, you know, they're not planning for
12 these reductions, why don't they bid into the market as an
13 economic demand response resource instead of in the capacity
14 market?

15 MR. CAMPBELL: Because it gets added back. If
16 they do an economic demand -- an economic activity on one of
17 these 5 CP days, the load reduction that occurs on that
18 would get added back into their load, so they wouldn't
19 achieve their result which is a lower capacity obligation.

20 MR. GOLDENBERG: Right, they would get paid in
21 the energy market for their reduction wouldn't they?

22 MR. CAMPBELL: They would get paid in the energy
23 market, but the capacity component would be -- is likely to
24 be much higher value. So it wouldn't -- I mean you could
25 measure it of course, against -- and beyond that the

1 economic baselines are different than the capacity
2 baselines.

3 But the real issue becomes if they happen to do a
4 peak shaving on a day that is designated as a 5 CP day and
5 you don't know until October or after the summer which of
6 those day there are so when our customers peak shave,
7 they're not doing economics because that -- that doesn't
8 achieve the desired result because again, it gets added back
9 to the -- the curtailed amount gets added back and then
10 counted as part of their peak capacity demand for that
11 summer.

12 MR. GOLDENBERG: So would you suggest that PJM
13 not add back economic demand response but only add back
14 capacity demand response?

15 MR. CAMPBELL: That could be fixed. I don't know
16 the -- I will say that in our experience in recent years,
17 certainly the energy revenues from participation are not
18 substantive. That's part because Marjorie was to the, you
19 know, lots of excess capacity means lower capacity, and
20 lower energy prices.

21 And many of our customers don't -- aren't
22 economic participants either, perhaps 20% at most. I think
23 it's more like 15% of our customers do economic demand
24 response, the rest are just strictly capacity only.

25 MS. PHILIPS: Marjorie Philips. I think the

1 problem too, if I were PJM I wouldn't want to add it back.
2 I don't know if they're going to have the same behavior next
3 year. There's no predictability. There's no ability to
4 dispatch it. There's no ability to penalize. So why would
5 you give a customer participating who just peak shaves
6 without any kind of obligation -- it doesn't seem, from a
7 PJM perspective, the problem is are you really going to want
8 to count on them and I suspect the answer is no because you
9 don't know if they're going to behave the same way next
10 year.

11 MR. FALIN: Tom Falin from PJM. I agree with
12 Marjorie completely on that. The whole rationale as to why
13 an economic demand response needs to be added back is
14 because it's not a committed resource okay? It's at the
15 decision of the end use customer and who knows what the
16 future behavior of that customer will be?

17 So I think in terms of planning the system and in
18 procuring capacity, that's kind of an action that PJM is not
19 going to want to count on in the future.

20 Regarding your earlier question about sharing
21 data and transparency, certainly yeah, PJM would be, you
22 know, interested in furnishing as much data as we can. I
23 think the motivation of curtailment service providers to
24 peak load shave really depends on what kind of CSP they are.

25 If they're not affiliated with the EDC then their

1 incentive actually is just to try to hit the 5 CP days of
2 the year -- the top 5 RTO peak days of the year. And the
3 reason for that is because the EDC in that zone will take
4 the PJM load forecast and then allocate it to all the
5 various customers based on their share of the 5 CP.

6 However, if you're a curtailment service
7 provider, you know, affiliated with the EDC, the motivation
8 I think is to actually reduce the zonal load forecast. So
9 as we talked about kind of the most effective way to do that
10 is to really target the hot days, not necessarily the high
11 load days, and to also realize that you could have that peak
12 shaving.

13 So I think PJM would certainly be -- in fact I
14 think we've kind of reviewed some linear regressions with
15 the senior task force about what kind of temperature
16 humidity threshold kind of enters into the far right part of
17 that curve.

18 And if you were to hit, you know, curtail at that
19 temperature, humidity index or higher, your impact on the
20 load for RTS would be much greater. So that's certainly the
21 kind of data that we could, you know, share with folks on a
22 zonal basis.

23 MR. BOWRING: So one of the points about peak
24 shaving is it also has a big effect on transmission
25 distribution costs because the billing determinants are

1 typically similar -- 5 CP or 1 CP. So regardless of the
2 wholesale power costs you're still saving on the other
3 two-thirds of your bill in a very significant way.

4 So peak shaving -- peak shaving makes sense. I'm
5 assuming that's part of the reason customers continue to do
6 it even on top of DR programs. Peak shaving has its own
7 separate non-wholesale market reasons for existence in
8 addition to its impact on the wholesale market.

9 I agree with Bruce that when you're peak shaving
10 you have a lot more flexibility. That's the point. You
11 respond to a market in a flexible way. I think that PJM
12 could provide more information to customers. I think Tom
13 started going down that path and I think weather forecasts
14 are already provided, TH1 forecasts better information about
15 what PJM expects peaking days and hours so that customers
16 can actually respond to that.

17 And part of the answer to your question about
18 offering not economic -- I mean first of all as Bruce
19 pointed out about 1% of all DR revenues from the economic
20 program in recent years and even in prior years when prices
21 were higher it wasn't a whole lot more than that -- it never
22 got above 5 or 10% but it's been very low.

23 And there's really no reason to offer an economic
24 if you're responding to the price, by reducing your
25 purchases, then you save the LNP, and then you don't have to

1 worry about the add back.

2 And finally, of course all customers' behavior is
3 somewhat hard to predict. There are 60 million customers,
4 of course you can't predict them all and you can't require
5 that they're going to behave in a certain way. And the idea
6 that DR can only work if you know what each customer is
7 going to do on a particular day is kind of odd.

8 In a market, I mean that's -- that's the kind of
9 uncertainty you have to deal with. That's what you want.
10 You want customers having the individual flexibility to
11 respond to the price incentives, that's what markets are all
12 about -- not requiring them to do a particular thing on a
13 particular day -- in the case of DR, not requiring them to
14 do anything almost all of the time.

15 MR. GOLDENBERG: But isn't the devil in the
16 details because the argument by the other four people or the
17 other three is you are not reflecting that in the way you're
18 forecasting the loads? The uncertainty is not being
19 reflected just with respect to my question about adding back
20 economic DR.

21 Well we can't count on it. Well if you can't
22 count on it you can't count on it for anything can you?

23 MR. BOWRING: I think you can. I mean it depends
24 on what you mean by counting on it. If people do peak
25 shaving and reduce their demand that should show up in the

1 forecast and I agree that it's very significant problems but
2 those can be resolved.

3 It should be reflected in the forecasts, there
4 should be an immediate feedback to those customers who are
5 doing peak shaving to make sure that it is affecting the
6 forecast. But when you are adding something back you're
7 just adding it back to a forecast, that's no more certain
8 than the line on the market response.

9 MR. MONICK: Marjorie, real quick and then we've
10 got one more question.

11 MS. PHILIPS: Marjorie Philips, real quick I just
12 have to respond to Joe and go back to the purpose of the
13 capacity market right? It's to call on resources when we
14 are in a peak critical reliability. That's why we have
15 peakers that are allowed to participate. Why wouldn't you
16 want to incent a resource which demand response is -- it's a
17 different looking one, but it's a resource.

18 Why wouldn't you want to incent them, have them
19 have obligations and so they can contribute when you are
20 about to go into this crisis? At the end of the day you can
21 have all your generation running and maybe you need a peak
22 run. Wouldn't it be great to be able to initiate a demand
23 response and that's the point of this.

24 It's not you need capacity all year 'round, but
25 this particular procurement is geared for managing peak

1 loads.

2 MR. PHILIPS: Yeah just real quickly, the purpose
3 of the capacity market is to make the energy market work
4 period. And this does not -- what Marjorie has described is
5 not really helping. CT's are not emergency only resources.
6 They are resources that are available whenever there's a
7 peak.

8 MR. KATHAN: I want to focus on one area. I
9 think we've talked about a third question on the topic which
10 is -- does seasonal nature of most customer peak shaving
11 efforts negatively impact the ability to provide demand
12 response? And, you know, list several things including
13 price response and demand -- now there is a price response
14 and demand program in PJM in which, you know, reflects upon
15 a number of things that Marjorie was just talking about
16 which is it is -- you bid in, it's expected, and it provides
17 capacity.

18 It wasn't used for many years until the past
19 summer when it was 500 megawatts did clear, you know, in the
20 capacity market but my understanding is that that was a
21 seasonal product that cleared. It was, you know, the peak
22 time rebid I believe coming out of the Maryland programs.

23 So the question is what is the prognosis? If
24 that was a seasonal product and the CP, you know, is the way
25 that PJM is counting capacity -- what is the plan? Is this

1 PRD -- I know it was brought up at the stakeholder
2 discussion, a change on that -- what is the future of PRD?

3 Is it being discussed in the task force? What is
4 the view of the panel, especially PJM?

5 MR. FALIN: Sure, Tom Falin from PJM. My
6 understanding is and I'm not involved in a lot of the
7 markets stakeholder meetings, is that the proposed change to
8 PRD is actually on hold pending the outcome of this other
9 summer only demand response task force.

10 So I think that there was a proposed change on
11 the -- on the, you know, on the part of PJM regarding what
12 Bill Fields sort of alluded to that any kind of a load
13 reduction in the summer has to also occur in the winter.

14 So that is a change that PJM had proposed. As I
15 recall it went to a markets and reliability committee
16 meeting, it was scheduled for a vote but at that point the
17 vote was deferred. So I think the reason for that was to
18 see, you know, what the outcome of this other task force is
19 since it's sort of addressing the same kind of issue -- how
20 do you handle load curtailment that, that can happen only in
21 the summer?

22 MR. FIELDS: I don't have too much -- this is
23 Bill Fields with Maryland People's Counsel. I don't have
24 too much more to add to what Tom said. That was the issue
25 of the measurement of the reduction -- is it against your

1 annual peak load or is it against that winter peak load?

2 If that rule were changed, then I don't think
3 that the PRD that we've seen would be able to continue and
4 then we'd get back into this well is it just peak shaving
5 and when does it get reflected?

6 You know, if there's another way that comes out
7 of the task force besides PRD to reflect that value in the
8 market somehow, you know that would be great but certainly
9 it is our concern that if you change that rule that that PRD
10 is going to go away, that value is going to go away and
11 that's going to endanger the whole reason for doing it.

12 MR. BOWRING: So I mean the PRD program morphed a
13 great deal from its original proposal. And the way I
14 thought of the original proposal was a compromise between
15 what I've been saying and what Marjorie's been saying for
16 example which is that it would be outside the market, but
17 people would commit to doing it.

18 So PJM would reflect it in the forecast, reflect
19 it in its demand but it could be counted on and there would
20 actually be a commitment to do it and I still think that's a
21 very good idea. I think the PRD program has morphed so far
22 away from that it doesn't look like the original proposal
23 but there are ways to compromise along those lines that
24 would make DR effective, reliable and not have to depend on
25 the details of the capacity performance rules in order to

1 participate.

2 MR. KATHAN: What would be those, you know,
3 changes that you would recommend?

4 MR. BOWRING: Just I mean basically to go back to
5 the original design which they haven't been not directly
6 participating in the capacity market but being a commitment
7 to reduce load under defined conditions and PJM would not
8 account for explicitly in its forecast and it would be paid
9 immediately as a result of reductions in load.

10 MR. MONICK: Thanks everyone again for your time,
11 your expertise. We're going to take a quick break, 15
12 minutes and we'll be back for the next panel, thank you.

13 (Whereupon a brief recess was taken, to reconvene
14 this same day.)

15 MR. MONICK: If everybody could be seated we're
16 going to get started. Thank you, welcome back everyone.
17 Thanks again to everybody for joining us. We have a new
18 staff member joining us if you could introduce yourself.

19 MR. COHEN: I am Tristan Cohen, OEMR East.

20 MR. MONICK: I would like to welcome the
21 panelists for our second panel which will cover Loss of Load
22 Expectation. We have with us today Michael Cocco from Old
23 Dominion Electric Cooperative, welcome; Tom Rutigliano from
24 Advanced Energy Management Alliance; Tom Falin again from
25 PJM; Michael Jacobs, from the Union of Concerned Scientists

1 and Joe Bowring again from -- the Market Monitor for PJM.

2 Thank you to our panelists for joining us. I'm
3 sure you guys know the drill by now but just to remind
4 everyone to turn up your tent cards if you're interested in
5 speaking and remember to turn your microphones on while
6 speaking and off when finished.

7 This panel will run until approximately 12:30 and
8 then we'll have our one hour break for lunch before the last
9 panel. This time we'll get started I'm going to introduce
10 my colleague Dave Mead who is going to have the first
11 question for the panelists.

12 MR. MEAD: Thanks David Mead in the Policy
13 Office. I have a question that I'd like to post first to
14 Tom Falin and then others can join in as they see fit. As I
15 understand it the complainants argue in this set of
16 proceedings that when procured annual capacity is at the
17 target level, the loss of load expectation in the ten summer
18 weeks is virtually 0.1 and that the loss of load expectation
19 for the remaining 42 weeks is virtually zero.

20 And they argue that the PJM-wide .1 LOLE could be
21 maintained by increasing capacity modestly during the summer
22 weeks while reducing capacity by a greater amount procured
23 in the non-summer months. And as I understand it this
24 conclusion is based on the results of a study that PJM
25 presented to the stakeholders.

1 But PJM has remarked that those results were
2 based on assumptions that perhaps are not the best and if
3 you made more realistic assumptions, you'd get a different
4 distribution of LOLE and in particular you would get at
5 least some positive LOLO in the non-summer months or summer
6 weeks.

7 So I have two questions. One is by using more
8 reasonable assumptions, what would be the loss of a led
9 expectation in the summer weeks -- the non-summer weeks and
10 overall and in particular is the LOLE in the summer still
11 higher than in the rest of the year and if so, could the
12 distribution of LOLE's be between the seasons be changed so
13 that you continue to maintain the PJM-wide 0.1 LOLE but you
14 had a different distribution of LOLE's between the summer
15 and the non-summer.

16 Long question but --

17 MR. FALIN: Okay thanks, Tom Falin from PJM.
18 There's a whole lot in your question there but I guess
19 reading a lot of the comments that have come in for this
20 Conference I think there may be a misconception out there
21 that PJM somehow allocates the LOLE between seasons in our
22 installed reserved margin study.

23 That's not the case. The fact is that PJM is a
24 very pronounced summer peaking region. I think our summer
25 load might be 150,000 or so compared to 130,000 in the

1 winter. So the fact that our model comes back to say the
2 LOLE seasonal allocation is essentially 100 and zero is sort
3 of a natural consequence of our monthly load profile.

4 It's not PJM's intent to pick and choose where
5 the risk should go. So that is the result of our model and
6 it's essentially because when we solve for the amount of
7 capacity that PJM needs, that's assumed to be a horizontal
8 fixed megawatt amount every day of the year.

9 So in the case of PJM I think it's about 175,000
10 megawatts of installed capacity every day of the year. Now
11 that approach I think is a very common practice in the
12 industry, in fact, I'm not sure there's an RTO ISO that
13 performs LOLO studies that does not make that same
14 assumption that it's a constant amount of capacity in terms
15 of megawatts, not reserved margin because you'll be
16 expressing it as a different seasonal load, but it's a
17 fixed megawatt capacity that's procured.

18 So the initial 100 zero allocation again is
19 completely dependent on our load profile, it's not that PJM
20 seeks that allocation. Now in a lot of the studies that you
21 cited, it's true at the request of stakeholders we were
22 asked what happens if you were to go from 100 zero to 90/10,
23 80/20, 70/30? So that's certainly something that
24 mechanically can be done in our model before we did it
25 though we had to make, you know, a slight change to our

1 model.

2 After the polar vortex events I guess in January
3 of 2014 when we saw one day had a 22% forced outage rate --
4 if you look at our original LOLE model, it just assumed --
5 it takes a distribution of forced outages so the average is
6 around 7-8% and then it comes up with the chance of having
7 higher or lower than that and our curve didn't go beyond 12
8 or 13%.

9 So at that time, according to our model, there
10 was no chance that we'd ever see 22%. The fact is we did
11 see it that day so we recognized that shortcoming in the
12 models so there had to be -- the basic reason was our
13 assumption had been that all forced outage rates are
14 mutually independent.

15 The generators forced outages are uncorrelated.
16 Well we, of course, back in the polar vortex, you had
17 strongly correlated outages. The gas pipelines were
18 unavailable, every station, every unit would be unavailable.

19 So after we made that change to recognize the
20 risk, particularly during the winter peak week of these
21 concurrent forced outages, we then ran those various
22 scenarios that you talked about. And true, the numbers came
23 out as we presented at stakeholder meetings.

24 The other challenge we had I think in the winter
25 to try to capture more accurately was how the generator

1 maintenance schedule would work. Right now our model simply
2 receives an input that each generator requires "X" number of
3 weeks of maintenance each year.

4 So the user does not specify the calendar
5 placement of that maintenance. Instead it says each unit
6 requires "X" amount of maintenance and our model is going to
7 optimize where to place that maintenance okay?

8 So our model clearly has perfect foresight. We
9 feed it a weekly load model so it knows exactly what the
10 load is going to look like so it's really able to optimize
11 where to place the maintenance to have a minimal impact on
12 LOLE.

13 PJM operation's obviously does not have that
14 luxury. A request for maintenance may come in in September
15 for the upcoming winter and they have to decide whether to
16 grant it or not, you know, not knowing where the day of the
17 actual winter peak.

18 So we also made some modifications to the model
19 to assume I think the average amount of generator
20 maintenance on the winter peak week. I think over a 10 year
21 period. So when we made those adjustments and then produced
22 those runs, you're exactly right it shows things like okay
23 if you were to increase the summer reserve margin by say 500
24 megawatts, that would obviously reduce the risk in the
25 summer therefore you can accommodate more risk in the winter

1 and as a result the reserve margin in the winter would come
2 down by a few thousand megawatts.

3 So all that I think is just based on the
4 technical assumptions but to, you know, to intentionally
5 distribute the LOLE risk in some arbitrary manner, you know,
6 is not a common practice in the industry. I think it would
7 have a lot of implications obviously on capacity prices.

8 So in terms of the facts and the results of our
9 study I would agree LOLE is kind of additive throughout the
10 year. So if you were to consciously decrease in one season
11 you could increase it in the other.

12 So yes, so our results are what they are. I
13 think there are some further refinements -- the reason we
14 label them as preliminary results is we're still working on
15 the winter load forecast model. A lot of the focus has
16 naturally been on our summer forecast model because that's
17 usually -- that is the basis of the LPM charges, but now
18 we've turned our attention to the winter load model.

19 Obviously, now we've had several winters in a row
20 where the load variability has been quite large in the
21 winter. So, I wouldn't take those numbers to the bank
22 because we're still working on trying to capture that winter
23 load forecast error better.

24 MR. MEAD: Okay thanks, so just before I hear
25 other people. Did I hear you say that when you make the

1 adjustment for different assumptions like for example,
2 outages are coordinated and not independent, you find some
3 positive LOLE in the wintertime but that LOLE is still
4 smaller than in the summer months?

5 MR. FALIN: It is correct. Right, and once we
6 model those concurrent outages in the winter what we learned
7 is that those 30% ICAP reserves in the winter that you need
8 that to be at one day in ten. I mean if you were actually
9 to keep the summer megawatt requirement where it was but
10 remove 1,000 megawatts of capacity in the winter, we would
11 then no longer be at one day in ten, yeah.

12 MR. MEAN: Thank you, why don't we start with Mr.
13 Cocco?

14 MR. COCCO: Good morning. I'm Michael Cocco and
15 I'm with Old Dominion electric cooperative. First I'd like
16 to thank the Commission staff for hosting this Technical
17 Conference in response to various 206 complaints that were
18 challenging the need of all capacity resources had to be
19 annual capacity resources.

20 As this staff knows ODAC was one of the
21 complainants in this proceeding, filed pre-Technical
22 Conference comments and as I answer your question I'd also
23 like to maybe touch on some of those earlier remarks.

24 First, I generally agree with what Tom said but
25 there was a lot of information there so I kind of just want

1 to take a half step back and maybe regurgitate a little bit
2 of that. In the Commission's earlier order one of the
3 questions they asked is it true that the loss of load
4 probability is contained in 10 summer weeks?

5 So just in the way of background, the prison
6 model that PJM uses to calculate the loss of load
7 probability is based on a 52 week model. So what the
8 program does -- it calculates the loss of load probability
9 for each of these individual weeks sums them up and the
10 determined annual loss of load expectation.

11 Now this program is used for the established
12 internal reserved margins starting or the IRM studies as PJM
13 refers it too. At one day in ten reserve level while every
14 week may have some infinitesimal amount of loss of load
15 expectation, any measurable amount of loss of load
16 probability is contained in that study in actually six
17 summer weeks -- and that's out to four decimal places.

18 Now in reading some of the pre-Technical
19 Conference comments from others they responded to this
20 question a little differently than I did by stating that if
21 you reduced the amount of winter capacity by even 1
22 megawatt, the reliability index would fall below 1 in 10 and
23 while it's a true statement I just don't want -- I don't
24 want the Commission to infer that there is sizable loss of
25 load probability or the same size of loss of load

1 probability in the wintertime.

2 In that hypothetical example that I just
3 described -- yes, the LOLE would drop below 1 in 10 but it
4 would be 1 in 9.999. So I believe this first conclusion is
5 an important one that under the established methodologies
6 and for all practical purposes and the operative word here
7 is practical -- the entirety of the loss of load expectation
8 is contained in just a handful of summer weeks.

9 And I'm emphasizing this point just to avoid any
10 confusion on the part of the Commission as it's trying to
11 gain like a meaningful understanding of the loss of load
12 expectation methodology.

13 The second point that I would like to make is
14 having as Tom indicated and to your question suggests is --
15 is having all the loss of load probability -- having all the
16 loss of load expectation in the summer weeks is not a stated
17 reliability goal.

18 It's really just an outcome of the model that has
19 a significantly higher summer peak and a requirement that
20 all capacity be fixed over that entire year. Now I don't
21 want to get too far ahead but as you are going to hear from
22 latter groups, they're not going to be recommending that we
23 target a specific seasonable distribution -- loss of load
24 expectation distribution, but whether we have a range of
25 allowable parameters and let the eligible supply side

1 resources solve those economically to achieve some loss of
2 load expectation distribution that maybe something other
3 than 100 to zero.

4 So not targeting the loss of load expectation,
5 but allowing the model to optimize resources to reduce
6 customer costs. And so I'm not going to -- I don't want to
7 expand too much on those proposals at this point but I do
8 want to more fully describe the seasonal trade-off analysis
9 that Tom mentioned earlier.

10 And for this purpose again as Tom indicated, they
11 did not use the prism model but used another tool that had
12 the capability of looking at avenues that were not uniform.
13 So we're just going to describe in one of those cases --
14 instead of meeting the 1 in 10 reliability target with a
15 fixed amount of capacity throughout the entire year, it --
16 they determined that by reducing the summer peak, their
17 summer capacity obligation by 1,461 megawatts -- I'm sorry,
18 by increasing the summer capacity by 1,461 megawatts you
19 could reduce the winter peak by 6,172 megawatts.

20 Now there's a whole bunch of different
21 assumptions that went into each of these scenarios. The
22 particular scenario that I am describing assumed that there
23 were no planned outages allowed in the winter weeks -- peak
24 weeks, but since we do in summer time and that we used for
25 established data from the 2515 polar vortex.

1 And this is going to be a discussion that's
2 probably going to transcend all of these panels from this
3 point on. I think it's appropriate to use the 2015 polar
4 vortex data because that is after the CP rules went into
5 effect requiring a whole bunch of changes to capacity
6 resource.

7 I think the counter-argument that we should be
8 using the 2014 polar vortex data -- before there were these
9 capacity performance rules that were intended to improve
10 generator performance is simply inconsistent. So I think
11 there are significant opportunities then for holders of
12 supply-side resources to participate in these markets but
13 because of this trade-off analysis you just -- I just
14 described, so thank you for my first comments.

15 MR. MEAD: Mr. -- I'm sorry, yeah, you there.
16 Could you pronounce your last name so I can try better next
17 time?

18 MR. RUTIGLIANO: Thank you, yeah, Tom Rutigliano
19 for the Advanced Energy Management Alliance. And yes, first
20 I'd like to thank the Commission for having this Conference
21 and for inviting AEMA to present.

22 So certainly Mr. Falin's right in his, you know,
23 discussion of how we're constantly improving forecasting
24 reliability study models but I don't think those should
25 obscure the basic fact that since PJM is a system with very

1 distinct seasonal peaks, attempting to meet that through as
2 flat procurement in the same amount of capacity -- all
3 twelve months of the year, essentially guarantees a cost
4 inefficient outcome.

5 You know you're essentially trying to fit a curve
6 with a straight line and there -- with that model there's no
7 way to avoid vastly over procuring capacity in some parts of
8 the year just to have a barely adequate amount of capacity
9 in other parts of the year.

10 It's also worth noting that most of the
11 improvements to the reliability sense that we're talking
12 about have been on the modeling generation side and this may
13 be more appropriate to go in deeper in another panel but
14 it's worth noting that the extent that we modify how we
15 consider generation availability in forecasting, without
16 corresponding or changing our generators as individual
17 supply resources are rated -- we're subverting the paper
18 performance, you know, foundation of capacity performance.

19 Tom also mentioned that, you know, there are no
20 other RTO's that he knows that does this and you know, I
21 won't disagree with him on that. But I'll just point out
22 that as precedent PJM's capacity market has been essentially
23 annual plus summer for many years so there's plenty of
24 experience in how to determine a seasonal risk allocation --
25 that's been the rules of RPM since 2006 or so.

1 And then finally there's a little bit of concern
2 about would anything other than putting all the risk in the
3 summer be arbitrary? And again, as we'll probably talk
4 about more in other panels and the whole point is to get
5 this to be something that's not arbitrary and I would submit
6 that the current allocation, you know, even if it's a
7 product of the market rules ends up being arbitrary -- and
8 our ideal goal would be to get to a risk allocation is
9 driven by cost efficiency and then therefore is not
10 arbitrary.

11 MR. JACOBS: Thank you, its Michael Jacobs, Union
12 of Concerned Scientists. I also want to thank the
13 Commission, the Staff for holding this event and allowing me
14 to speak. So I want to turn our attention to an area that
15 really hasn't been discussed at this point but gets to the
16 heart of the assumptions, really to the heart of the
17 assumptions.

18 As Mr. Falin just said, the assumption is that
19 there's a procurement that's flat across the year, but the
20 transmission system capabilities to absorb, as say
21 essentially the injection or the interconnection rights of
22 all the generators are established on summer conditions
23 test.

24 When you do your interconnection work you get a
25 summertime load and the system is modeled for summertime

1 conditions. In winter obviously the loads are lower and the
2 assumption is that all the generators that have capacity
3 obligations will be able to make as we say in the
4 performance assessment areas, they'll have to perform at
5 their -- at their capacity obligations.

6 But the transmission system won't absorb all
7 that, it simply has not got the load to absorb all that. So
8 this may seem obvious but the part about what can you
9 actually deliver in winter from the generation that you
10 procured for year 'round, to my understanding -- I've been
11 doing this for a while, is that it's never been tested.

12 So what we have is all the generation expected to
13 perform. The transmission system hasn't been studied or
14 built for that wintertime performance and the great irony is
15 that this repeats the mistake made assuming the gas pipeline
16 system was adequate to meet all the generation obligations
17 in the winter conditions.

18 So with that hanging over us, there's other
19 things about seasonal differences but that one is so
20 fundamental to the assumptions about these models that the
21 question of how much did you really procure that can be
22 delivered in winter is simply not yet known.

23 MR. MONICK: Can I interrupt real quick?

24 MR. JACOBS: Absolutely.

25 MR. MONICK: Can you explain to a lawyer

1 technically why that concern exists over winter not being
2 able --

3 MR. JACOBS: Sure, so there's two parts to this
4 so if you -- just to use an analogy of automobiles and
5 driveways and roadways so maybe I shouldn't use an analogy
6 because I haven't prepared for that. I often use that -- I
7 work through a lot of capacity issues.

8 You can put the car in the driveway and use it
9 later but in this situation so what we've done is to make
10 sure all the generation can be delivered to load we have a
11 number of very specific measures that use the summer system
12 conditions. So when you put power into the transmission
13 system for lack of a better analogy the electrons flow
14 somewhere.

15 And the transmission system works because you
16 have the capability of delivering or transferring to some
17 distant place -- but wherever there is load, the electrons
18 are absorbed. So when you have lower loads you simply don't
19 have enough places for all the generation to go
20 simultaneously.

21 In summer you do -- I mean that's what we test
22 for, that's what we study for -- the loads are higher so
23 there's roughly 20,000 megawatts more places for electrons
24 to go. So what we've asked in the -- in the sort of whole
25 capacity performance framework is that the generation that's

1 committed will perform in winter just as it would in summer.

2 So physically the generators are the ones who
3 qualify and perform aren't capable themselves of the
4 transmission system to which they're attached to which they
5 need to get to load has been built for summer conditions
6 which includes the benefit of having loads, you know, sort
7 of all along the way, absorbing electrons.

8 A lower level of load absorbing electrons
9 ultimately means a lower level of generation that can run
10 without overheating the wires. So the assumption that we've
11 procured the same level, we have in terms of paying
12 generators, but we haven't in terms of making them pay the
13 transmission upgrades to make themselves deliverable in the
14 winter.

15 And when we go through all of these analyses of
16 expectations we don't have all the generators able to run at
17 their capacity obligations in the wintertime. The
18 transmission system doesn't or hasn't been shown.

19 So I don't know yes or no. I just know when we
20 talk about this in the stakeholder process when we talked
21 about it for the winter capacity interconnection rights for
22 wind the question was raised well we haven't really done
23 this and so we remain with all these expectations about lost
24 load, serving and performance with this gaff of well does it
25 actually work?

1 MR. MONICK: Thank you, Mr. Bowring?

2 MR. BOWRING: So actually does it make sense,
3 Tom, just to respond to that particular point because it was
4 a somewhat unexpected point.

5 MR. FALIN: Sure, Tom Falin from PJM. There is a
6 peak load winter test that we do. It's known as CETO CETL
7 which stands for capacity emergency transfer objective and
8 capacity emergency transfer limit. So what we do under peak
9 winter conditions is we carve PJM up into certain sub areas
10 and then we will test -- given that sub area and the amount
11 of installed reserves it has internally, how much -- how
12 many megawatts of emergency import would it need under
13 winter conditions to satisfy reliability criteria.

14 So that would be the import objective. We then
15 compare that to a load flow study that's done that actually
16 computes what the transmission import limit is and if your
17 transport input limit exceeds your objective, obviously then
18 you are reliable under winter conditions.

19 So that is a winter -- on the load deliverability
20 test that we have done for a while now. So I think in terms
21 of reliability PJM planning does test the winter conditions
22 to make sure that we are reliable. However, the other side
23 of that is generator deliverability. That just tests if
24 given a certain generator does it have the ability to inject
25 system up to the bulk grid which could then be used to serve

1 load throughout the RTO.

2 That is something that we started doing for wind
3 units just about a year ago -- I guess with enhanced
4 aggregation under RPM where summer only resources could
5 aggregate with some wind units whose -- whose winter output
6 exceeds their summer output.

7 So in the case of wind we have done a generator
8 deliverability test in the winter. However, for all the
9 other non-wind units that kind of test has not been done so
10 we haven't certified deliverability of winter units at any
11 rating above their summer rating. That check has not been
12 done.

13 But in terms of reliability we do perform the
14 load deliverability test it's called to make sure that even
15 under peak winter conditions there are no load pockets
16 within PJM that are unreliable.

17 MR. MEAD: Can I follow-up a little bit. Let me
18 just see if I understand it. Mr. Jacobs, I think were you
19 making the point that the transmission system in the
20 wintertime is not capable of delivering as much energy as in
21 the summertime?

22 MR. JACOBS: Mr. Mead, yes, I think that's a good
23 summary and I'll concede that I've always looked at this
24 from a generator's perspective. So I think there's
25 consistency essentially with what Tom and I are saying about

1 how far this has gone, how far it has not gone.

2 MR. MEAD: And Mr. Falin, do you agree with that
3 conclusion?

4 MR. FALIN: I think so. I'm not sure exactly
5 what Mike Jacobs was driving at but I guess I've always
6 viewed it from a reliability perspective and we definitely
7 do a peak winter test for reliability. However, when it
8 comes to generator deliverability I know there have been
9 some proposals made -- I think it will come up in your
10 afternoon panel that well if some thermal units have a
11 winter output rating that exceeds there in the summer, could
12 they offer that in in the winter?

13 I just wanted to put up the caution that if you
14 walk down that path, you know, capacity interconnection
15 rights for the winter would have to be studied and PJM would
16 need to certify deliverability of those excess megawatts in
17 the winter from each of those generators.

18 MR. MEAD: Before Mary gets a train of thought --
19 if I could just ask one more question. So the implications
20 for that may we infer then that even though PJM has an
21 annual capacity market construct that as a practical matter
22 the amount of capacity that's procured for the summertime --
23 not all of that is available to be used in the wintertime --
24 in the wintertime, is that a correct inference?

25 MR. JACOBS: So I would say that's a correct

1 inference.

2 MR. FALIN: Okay I would not. Right -- what I'm
3 talking about is the winter -- the winter rating that is
4 higher than the summer rating. I think the fact that we
5 again perform this winter reliability test tells us that the
6 system in the aggregate, the load can be served at the
7 specified reliability criteria.

8 MR. JACOBS: So the serving of that lower load is
9 what Tom is referring to. The performance of the capacity
10 obligation of the generator is essentially what I'm talking
11 about. So this is a sort of deeper question about is the
12 generators that you have got committed, that you are paying
13 in winter, they can't all run in the winter at the same hour
14 at full output -- at their capacity obligation.

15 So those are both mutually true or feasible
16 outcomes whether they're wise under single policy, you know,
17 Joe was going to tell us.

18 MR. BOWRING: So two things don't surprise me
19 here. One is that the loss of load expectations out here in
20 the summer -- what a surprise right? It's only been true
21 for the last 100 years then why is it shocking to us now, of
22 course it's true.

23 And secondly, of course generators are not all
24 going to run at full output in the winter because you don't
25 need them to. I don't understand what the problem there is

1 either but maybe I'm missing something.

2 So the thing about LOLE is it's a planning
3 concept and it's -- if you look at prism it's a very, you
4 know, narrowly defined model, it's been around forever. I
5 read the 2003 documentation which appears to be the most
6 current documentation.

7 I think it gives people a false sense of accuracy
8 about its appropriate role in defining what a capacity
9 market should look like. The capacity says that the insular
10 capacity is greater than the tail of the distribution of
11 load then there's no problem.

12 But the loss of load expectation is actually not
13 based on operational reality and actual fact -- we've seen
14 that. So under even RPM and even under IRP in the olden
15 days, the market understood that there was a higher LOLE in
16 the summer and actually purchased resources either defined
17 or purchased the resource mix to match that.

18 So you had CT's which were effectively summer
19 only resources except they also had availability whenever
20 you needed them for peaks during the rest of the year and
21 that frequently happened and it frequently happens in PJM.

22 So of course, loss of load expectations are
23 higher in the summer -- the market has actually provided
24 primarily summertime resources -- that is resources whose
25 economics depend on lower capacity costs and running fewer

1 hours and it being available for peak, but they're available
2 year 'round for peak.

3 The polar vortex while it may or may not be
4 appropriate to use the 2014 outage rates, it illustrated the
5 frailties of relying on these models. So, you know, there's
6 going to be some other thing that we didn't forecast as well
7 and the idea that we can narrow down the exact loss of load
8 expectation to the point we've been talking about I think is
9 unrealistic.

10 But just to go back to some of the assumptions
11 underlying the prism model which I think are inaccurate --
12 one, it assumes that DR is a perfect substitute for capacity
13 performance resources. Another is it assumes that wind
14 resources are a perfect substitute for thermal resources.

15 It assumes that solar is a perfect substitute for
16 CP resources. It assumes, as we've heard, non-correlated
17 outages and there has been some adjustment for that but it
18 does not take account of the fact that it's very likely that
19 DR outages are correlated, wind outages are correlated and
20 solar outages are correlated.

21 So as far as I can tell, not taking account of
22 that -- it's not taking account of DR fatigue. The fact
23 that after multiple days of really high temperatures for
24 example, or really low temperatures, DR tends to reduce, it
25 doesn't take account of units at risk -- entry and exit, not

1 fully modeled, it doesn't take account of common mode
2 failures, it doesn't take account of what are winter gas
3 issues, the higher level of reliance on gas.

4 I know the resilience issues that have been
5 talked about in PJM's N minus 1 modeling of the gas
6 distribution system and think about how it actually defines
7 being scarce. Is it when generation is less than load?
8 Generation minus load is zero -- is that the definition of
9 scarce?

10 Does it include spinning reserve in the
11 definition of load? Does it include primary reserve in the
12 definition of load? Does it include 30 minute reserves in
13 the definition of load? Does it include operator actions in
14 all that? How does it deal with voltage reductions -- does
15 it count that as being short?

16 How does it account for the new definitions of
17 scarcity -- would it be ORDC curve, the new reserve targets,
18 locational definitions of scarcity? So, just to -- a short
19 list of some of the things that are not addressed in prism
20 and then if we're thinking about -- about a fairly dramatic
21 change to the capacity market you need to realize that it's
22 not just a mechanical change that it has very significant
23 longer term implications.

24 It would probably take a significant amount of
25 time -- it would take a significant amount of time to

1 redesign the market so that it really worked, summer/winter
2 if that's where people really decided they wanted to go,
3 thanks.

4 MR. MEAD: I guess my next question is if -- I
5 think I heard some agreement that if you start with the
6 current annual construct in a way that satisfied the 0.1
7 LOLE PJM-wide, would it be possible -- it sounds like it's
8 possible that we could procure slightly more capacity in the
9 summer months when LOLE is high and reduce the amount of
10 capacity that we procured in the non-summer months by a
11 greater amount and that by doing so we could make those
12 adjustments so that we preserve the 0.1 LOLE PJM-wide.

13 And also in doing so if -- if summer only
14 capacity is sufficiently less costly, we could make that
15 change and lower total costs -- is there agreement on that
16 principle or disagreement?

17 MR. COCCO: If I could just answer one question
18 over here just to tie up a loose end and then I'll start to
19 answer that question. Just on the transmission issue in
20 winter, just my opinion having run power flow studies
21 because of ambient temperature conditions you have more
22 capability in the lines in the winter and therefore it's
23 more likely the generation is delivered so I don't see this
24 like an increase, kind of going on -- this discussion, I
25 don't want to make -- to leave the Commission in thought, I

1 think there's more risk in the winter period because of
2 this, I don't agree with that.

3 Joe made a couple of comments that I agree with
4 and before I answer your question I just -- the IRM is a
5 planning study not reflective of operational conditions.
6 And it doesn't reflect the fact that you have correlated
7 aggregates. I completely agree with that but I do also
8 believe that there is so much dominant calculated loss of
9 load probability that's calculated -- concentrated in the
10 summer that you can make these reasonable adjustments and
11 still the majority of the loss of load expectation would
12 still be in the summertime.

13 And because of that it creates opportunity for
14 seasonable supply-side resources to then compete in this
15 market because you have a summer dominated system so this
16 ties in to your question. Yes, because of that trade-off
17 that you described that you can allow summer seasonable
18 resources to compete, only over the summer season, it could
19 greatly reduce the need for annual capacity and you would
20 then be as the administrator of this process, you would
21 procure capacity in a way that could reduce costs to
22 consumers because of this discrepancy in the loss of load
23 expectation of cost a year.

24 MR. MEAD: Tom?

25 MR. RUTIGLIANO: Thanks again, Tom Rutigliano for

1 MA and the short version in answer to your question is an
2 unambiguous yes. For the last couple years as part of the
3 actual official option parameters, PJM has published
4 studies, you know, saying that you could reduce winter
5 capacity by 10 to 16,000 megawatts with a 1% increase in
6 LOLE.

7 Now those numbers may change as we refine studies
8 but there's no doubt it's a large number. And then the, I
9 believe, non-controversial part of the more recent studies
10 is that you can decrease summer LOLE by 1% by adding a few
11 hundred megawatts.

12 So the exact ratio might be a question, but
13 there's a many to one ratio between what gets you 1% LOLE in
14 the winter versus the summer I think is not really
15 controversial I'll say. And ultimately that's a pretty
16 straight-forward result because there's declining returns to
17 capacity.

18 When you're right at your reliability margin in a
19 given week, a little bit of capacity really helps you a lot.
20 On the other hand if you've driven risk down to near zero,
21 it really can't get much better no matter how much more
22 capacity you pile on you're not getting anything for it.

23 So yeah, ultimately yes. To some degree there
24 are going to be trade-offs beyond just a flat capacity
25 allocation that reduces total cost.

1 MR. MEAD: Mr. Falin?

2 MR. FALIN: Tom Falin from PJM. Yeah, the first
3 half of your question I guess I agree with completely in
4 terms of what our model results show that yes if you were to
5 just go in and manually start spreading the LOLE across
6 different seasons, the increase reserves in the summer would
7 be a small fraction of the decrease you could see in the
8 winter -- whether that ratio is 5 to 1 or 10 to 1 or
9 whatever, we can nail down.

10 I don't think we have an official number yet but
11 I guess in my mind I don't necessarily see how that will
12 result in lower consumer costs. I mean true, you could
13 procure perhaps a lot less in the winter but in my mind it's
14 all about market signals.

15 You'll also have some resources now that will be
16 recovering capacity revenue for only 6 months of the year
17 instead of 12 months of the year so do you need to have a
18 different BRR curve? Do you have to recalculate how you
19 compute net cone? So I think there are just a lot of market
20 implications that to me at least don't -- you know,
21 definitely say oh no, the costs will be lower for consumers.

22 And even the RPM option that you're running is
23 only three years out obviously. I mean there's still a
24 concern about well what about 5 to 10 years out? So I'm not
25 a market designer myself but you know, based on the signals

1 three years from now, do you feel they will be sufficient to
2 incent, you know, new resource build 5 to 10 years from now.

3 So I guess I'm not completely convinced that
4 making these kinds of changes would necessarily reduce --
5 result in lower consumer costs in the long term.

6 MR. MEAD: I didn't see who went up first so --
7 following the line here.

8 MR. JACOBS: So it's my opinion that we were
9 already running this experiment that we operate with less
10 procured or I'm sorry, less deliverable capacity in the
11 wintertime because of the point I made that we don't
12 actually have the ability to run all of these generators at
13 the same time.

14 So you know, in the final resolution of this
15 question -- may my children see the day, we will perhaps get
16 this cleared up about what's actually being understood as a
17 loss of load expectation for wintertime. But right now I
18 think we -- we don't have, we don't have a flat line of
19 capacity across the winter. The charts that were used in
20 the capacity performance little display -- there's a little
21 cartoon about the base resources.

22 It actually went up a little bit in wintertime
23 for the generator output but you know, if you ask the
24 results of the transmission studies, are all the generators
25 deliverable the answer is no, we've been running without

1 them all.

2 MS. WIERZBICKI: I'd just like to ask a quick
3 follow-up question. When we use the words transmission
4 deliverability I think I'm hearing those words being used in
5 two different ways on the panel.

6 So one is -- a particular generator, can it
7 deliver its full output to the system? So is there enough
8 capacity in the transmission lines to deliver the output of
9 that generator without overloading the transmission?

10 The other sense I'm hearing more from Mr. Jacobs,
11 is if we do an aggregate study of all the generators
12 delivering their capacity at once, both -- is there enough
13 transmission to accommodate that but also is there enough
14 load to even test the condition?

15 And if the load isn't high enough to accommodate
16 all of the generation, then you just have too much energy.
17 That's not traditionally what I think of as a transmission
18 deliverability problem. So I just wanted to clarify when we
19 say transmission deliverability do we mean the limits of the
20 transmission system or do we mainly have enough load to
21 experimentally test that we have all this energy from the
22 generators to have somewhere to go and can it get there?

23 MR. JACOBS: So I think the proper word is
24 generator deliverability and because we've got this in the
25 RPM framework that each generator has an obligation -- the

1 question is how did they establish that obligation and how
2 do they perform that obligation?

3 So I think it's correct that all of these
4 concepts exist and are separately study-able. I think the
5 point I've been trying to raise is that if you thought you
6 procured the same amount of generation for all weeks, all
7 months of the year, you have to understand that not all of
8 those generators could perform if asked to perform, during
9 lower load times because as you said, the load's not there.

10 My point is simply that in the response to the
11 current question, Mr. -- I'm sorry, Mr. Mead asked, we are
12 going through these winters without all the generators being
13 deliverable.

14 MS. WIERZBICKI: And I guess my confusion is if
15 the load is lower than the total amount of generation, why
16 would PJM ask all the generators to deliver at once if
17 there's not enough load to meet that much energy? I'm not
18 sure I understand why that's the issue here.

19 MR. FALIN: Tom Falin from PJM. I kind of see it
20 -- I see it from your perspective. We have a generator
21 deliverability test for the summer that ensures that under
22 peak summer conditions all the generators can inject up to
23 their summer rating on the transmission grid.

24 I think as Mike has pointed out, if anything the
25 thermal ratings of the transmission lines are greater in the

1 winter than in the summer so it is kind of assumed that yes,
2 if it's deliverable under summer conditions, it can also be
3 delivered under winter conditions.

4 When I talk about winter generator
5 deliverability, I'm actually referring to the ambient uprate
6 -- if you want to call it that of some thermal units where
7 they can actually exceed their summer output in the winter
8 -- that test has not been done other than for wind.

9 MR. MONICK: Mr. Bowring, I think you had your
10 card?

11 MR. BOWRING: So again, I was waiting for that
12 part to end. So I mean the direct answer on the map that
13 LOLE of course, the answer is yes, but the question is what
14 does that mean? Does that mean we can really redesign the
15 capacity market and kind of carve out summer only?

16 Well, we actually did that with the summer only
17 DR product and it showed that we can suppress a price below
18 a competitive level. I don't think that's a goal. So I
19 mean the goals have a competitive outcome -- not to make the
20 price too high or too low but to have a competitive outcome
21 which is consistent with a sustainable market.

22 And again, to repeat what I said before, the
23 point of the capacity market is not because you can use
24 capacity to turn on a toaster because of course you can't.
25 That isn't really a thing. Capacity markets exist in order

1 to make the energy market work efficiently -- that's the
2 reason they're there.

3 So if you're in aggregate, not forming a
4 reasonable expectation of new entry when the system is
5 tight, being able to recover all of its costs, then you're
6 not going to get entry and the design won't work.

7 So it's a long way of saying that the point about
8 getting from LOLE and the prism model to a market design is
9 a very complicated -- it's a complicated exercise and it's
10 more than simply saying you just cut the peak, let summer
11 only respond to the summer only and everything will be fine
12 -- because I don't think it is that simple.

13 And we need to distinguish between competition
14 among substitutes and competition between one type of
15 resource and another type of resource with different
16 characteristics, and I would say inferior characteristics.
17 So, it's, you know, it probably could be done, it can't be
18 done in 6 months, it might take a few years to actually
19 design a summer/winter market, but there's no guarantee
20 whatsoever that the total costs would be lower.

21 And I had started off with a long list of
22 assumptions that are not addressed in prism that might well
23 result in a very significant change in the allocation of
24 risk and the allocation of capacity cause across seasons,
25 thanks.

1 MR. MEAD: Just to follow-up you say there's no
2 guarantee that if you change the distribution of capacity to
3 provide more capacity in the summertime and less capacity in
4 the winter there's no guarantee that doing that would lower
5 total costs.

6 In your view, do you think that it's pretty
7 certain that the costs would not be lowered?

8 MR. BOWRING: Yeah I mean, so again taking an
9 example from this morning. Imagine that all of your summer
10 resources are DR. So DR doesn't provide energy -- in fact
11 it's only an emergency resource. So suddenly gone from say
12 substituting DR for peakers and imagining as CT's instead --
13 CT's would be available to provide energy as needed, but
14 that is not true for DR.

15 And every time you call on DR it's a performance
16 assessment. That means every time you call it it's an
17 emergency, you've got scarcity pricing, you have a whole
18 series of other events that occur. Those all result in
19 higher prices. If you have an ORDC in the energy market or
20 perform an assessment it means higher prices and it means --
21 so it means putting the system into an emergency simply
22 because you're calling on one of the resources that you
23 think is a substitute for the others even though it's
24 summer only.

25 And you need to account for the fact that you

1 still need a base -- a base of traditional resources to
2 serve year 'round and the design has to assure that they
3 have the opportunity to recover the costs as I said before
4 -- if they don't it won't work.

5 So if, if for all the reasons I mentioned before
6 the need for capacity is higher in the winter than prism is
7 currently defining, then it might well be that the total
8 costs of capacity are actually higher than what's being
9 procured now.

10 But certainly the other cost, the energy market
11 costs, scarcely related costs as a result of triggering
12 performance assessment hours it would be significant -- it
13 could be significant as well.

14 MR. MEAD: And Mr. Cocco?

15 MR. COCCO: Yes, so to the question does a model
16 that would allow the pool to procure summer resources lower
17 costs? And you've heard some answers -- maybe yes, maybe
18 no. I'm going to say absolutely yes.

19 And I think there are two intuitive arguments to
20 this. One is when you look at a pool that has 20,000 more
21 megawatts of load than winter and it has potentially through
22 changing supply-side resources, a lot of solar resources and
23 other summer programs. The fact that you can match those up
24 intuitively says you would be able to lower costs.

25 The more factual -- during the transition options

1 in the recent years where PJM allowed you to procure what
2 they call base capacity at that time was really just a
3 summer only product. And in those two options it did lower
4 the cost of capacity to the pool -- so I think those are two
5 factual data points you could point to.

6 Now, I'm not proposing something equivalent to
7 the base capacity product that existed in these transition
8 options but more of a CP summer product that has all the
9 obligations and requirements of an annual CP product -- just
10 over a shorter time period.

11 Now, to the point that was raised on crisis
12 suppression -- I do disagree with that. I think it will
13 result in lower capacity park -- capacity costs, but that's
14 a good thing. That's markets working efficiently. That
15 you're allowing resources to compete, allowing PJM to
16 optimize the selection of those resources and the fact that
17 prices go down in a competitive marketplace isn't price
18 suppression, its competition at work.

19 MR. RUTIGLIANO: Thank you, Tom Rutigliano for
20 Advanced Energy Management Alliance. So the question you
21 raise about what is the optimal risk or resource allocation?
22 I think it's ultimately only addressable at option time, not
23 purely by planning studies simply because you need to both
24 know how much capacity you need and how much is offered.

25 But I think what planning studies can give us is

1 a range of acceptable outcomes, you know, just to use round
2 numbers -- planning studies might tell us that PJM can be
3 served by 170,000 megawatts of annual capacity or 150,000
4 megawatts of annual plus 21,000 of summer or any point in
5 between those.

6 The option can optimize and find the least cost
7 solution within that parameter space. Now, I think where
8 Joe says price suppression I might say cost efficiency and
9 we can kind of debate the semantics on that.

10 But if the solution actually is at the least cost
11 solution is say 150,000 of annual and 20,000 of summer, the
12 market will send the correct price signal to get us to
13 150,000 megawatts of annual. And yes, that will be a lower
14 price signal than if we needed 170,000 megawatts of annual.

15 But I think saying that once you've added this
16 market efficiency, the price signal says something you need
17 to know in a less efficient market design is told to retire
18 is not price suppression, that's progress.

19 MR. BOWRING: So you may know that I'm not either
20 in favor of high prices or low prices. Low prices are not
21 necessarily bad, low prices are not necessarily good.
22 They're good if they're competitive and the same thing with
23 high prices.

24 So it's not what you call it, it's what it
25 actually is. So not all annual capacity is created equal --

1 so the problem with the prism model is it assumes all annual
2 capacity resources in fact, all capacity resources are
3 created equal. But in fact we know that even with the
4 de-ratings of wind and solar that wind for example is not
5 there for any of the -- or it's there at a much reduced
6 level well below even the C red level for the top 30 hours
7 in the year.

8 Solar and wind are both not there for everyone in
9 the top 100 hours of the year. So you can't simply assume
10 it looks like a normal resource. There are outages that are
11 unpredictable and they're highly correlated within the
12 product type.

13 So it's not reasonable to assume that all of what
14 you call annual resources are the same thing for purposes of
15 thinking about loss of actual practical operational loss of
16 load expectation.

17 MR. GOLDENBERG: Dr. Bowring, you mentioned that
18 the experiment that PJM ran in the past with summer only
19 produced lower than competitive prices, on what do you base
20 that conclusion?

21 MR. BOWRING: So what I base it on we've done
22 multiple bases induction reports to both document it and
23 explain it but the short version of it is that if you have
24 an inferior resource with limited requirements competing
25 against a full obligations resource, of course, they will be

1 able to provide that more cheaply and that will suppress the
2 price compared to a competitive level.

3 A competitive level would be if you had everyone
4 that was a substitute competing with one another. But if
5 you have DR for example, it was not a full -- in that case
6 limited summary DR was not a full substitute for annual
7 resources. It's not a substitute, it's an inferior resource
8 and to the extent that it clears the option it will suppress
9 the price.

10 And we documented suppress the price to the tune
11 of billions of dollars.

12 MR. COCCO: I would agree with Joe if you are
13 providing -- Mike Cocco, I agree with Joe, if you are
14 providing an inferior product that will suppress the price.
15 But if you're providing an inferior product you're lowering
16 the reliability objective below the 1 in 10.

17 What the people on the following panels are going
18 to be posing something equivalent to the annual products.
19 It's going to be a summer only CP product with all the same
20 performance standards so it will -- you're not degrading the
21 system, you're just meeting that reliability objective in a
22 different way.

23 MR. BOWRING: Could I just very quickly ask you
24 -- am I allowed to ask him a question?

25 UNIDENTIFIED SPEAKER: You can -- .

1 MR. BOWRING: So do you think 100 megawatts of DR
2 which is an emergency only resource looks just like 100
3 megawatts of CP -- with references of actually meeting load
4 in the summer?

5 MR. COCCO: You're having trouble transitioning
6 from the prior panel focusing on DR?

7 MR. BOWRING: No, I'm not. Actually I'm just
8 asking a simple question.

9 MR. COCCO: Or I think I'm proposing there's a
10 whole bunch of supply side resources, some could be the only
11 ones capable of generating the summer like solar, some could
12 be load management DSM programs as you've described, some
13 may be ones that are just more economically for a -- for you
14 to just offer in the summertime.

15 So I think if you factor -- so is DR exactly
16 equivalent to annual capacity -- no, but I think you need to
17 account for that in the outage statistics that generate the
18 capacity tags in the pool, so I think you adjust for that to
19 make them equivalent.

20 MR. MEAD: If I could go back to an earlier part
21 of this hour. Mr. Rutigliano, I got it I think, could you
22 -- I believe you made a statement earlier about how
23 treatment of resources might undermine capacity performance?
24 Could you elaborate on that statement?

25 MR. RUTIGLIANO: Okay, absolutely. One of the

1 things that's been working the background of the planning
2 studies is that there's more need for capacity in the winter
3 than the current crop of studies actually tells us.

4 The reasons given are, you know, correlated
5 outages, perhaps a gas outage or something simply caused by
6 weather generally fall under the idea of winter operational
7 risks.

8 And so this idea that we need to pump up the capacity
9 requirement in the winter -- however that then creates
10 essentially two different measures for how much capacity
11 generators contribute.

12 On the one hand we look at an individual unit and
13 we say it's delivering according to its UCAP rating. But
14 then when we do the reliability analysis you say well we're
15 really down rating our entire generation fleet because of
16 these correlated outages or so on, right?

17 And so that ends up shifting risk from suppliers
18 onto load. We're buying a certain amount of capacity from
19 generators saying we don't think -- we think there's a
20 meaningful risk, it doesn't deliver what we've rated it at
21 so we need to buy more.

22 Now on the capacity performance rulings, the
23 Commission was unambiguous that even if it's through no
24 fault of their own, any limitations on generator's ability
25 to deliver capacity has to fall on the generator right? The

1 Commission addressed that when it was talking about, you
2 know, out of management control events that are generators
3 penalized for transmission outages and so on.

4 So if we go down the path of bumping up the
5 capacity requirement because we don't fully trust the
6 reliability analysis of generators in the winter, we've
7 shifted that winter risk onto load and away from the
8 generators.

9 MR. BOWRING: So I understand the point but as an
10 objective fact prism is being used in order to evaluate what
11 the loss of load expectation is not how people are
12 responding in the market. And if it is a fact that when the
13 wind goes down all the wind generators are reduced at the
14 same time -- when the sun goes down, solar resources go down
15 together and in the same area or gas resources on the same
16 pipeline go down together -- that's a fact and that's
17 something that the LOLE needs to account for.

18 It's not absolving generators of their
19 requirement obligation to perform, that remains exactly the
20 same. But if PJM's goal is to evaluate the actual likely
21 outcome under a range of scenarios, they are obligated to
22 account for that.

23 MR. RUTIGLIANO: And again I agree in principle
24 with Joe. I guess in response if we're worried about --
25 fleet-wide correlated outages of the wind fleet or the solar

1 fleet or the gas fleet in a paper for everyone's construct,
2 the only correct way to do that is to apply a
3 technology-wide de-rating of the technology at risk.

4 It is not to simply bump up capacity and have
5 load pay for it right? The core principle to pay for
6 performance is that performance relies on the supplier. You
7 can't both say we're worried that gas might not run in the
8 winter but then pay it at its rated capacity value.

9 So that's all I'm saying, I'm not saying
10 contradictory reliability analysis, I'm saying you have to
11 be consistent between how you plan generation and how you
12 rate it in the market.

13 MR. BOWRING: I agree and so let's just say we
14 purchased a bunch of capacity and it all underperformed and
15 you expect it to continue to underperform. They would pay
16 the penalties, they would bear the economic consequences
17 that would all work as it was intended, but that also does
18 not mean that PJM should not account for those actual facts
19 in assessing loss of load expectation which of course they
20 should.

21 So the two ideas are not inconsistent.

22 MR. COCCO: Yeah I mean we allow the market to
23 drive the reliability of the system. We don't have a
24 central planner out there saying someone should be putting
25 in this capacity, this amount of capacity. We allow market

1 signals to do it. So in Joe's example, if a generator was
2 getting subtly beat on because it wasn't meeting the CP
3 performance penalty and paying out more in penalties than it
4 was receiving in capacity, we have to trust the market to
5 allow -- to allow that market to tell that generator to get
6 out.

7 We have to assume that happens. We have made a
8 decision to trust the market signals here already.

9 MR. MONICK: One of the things we heard in the
10 comments was in terms of shifting some of the risk to the
11 winter, the people brought up the polar vortex as a possible
12 negative to that. And then as a response some comments said
13 well that was an operational issue as opposed to a capacity
14 issue and I wonder if anybody had any response to that
15 argument?

16 MR. FALIN: Okay, Tom Falin from PJM. That's
17 exactly right. I think the polar vortex forced outages that
18 we saw I guess back in January 2014 opened a lot of eyes and
19 it's really what kind of drove home the point that you
20 cannot assume that forced outages are independent of each
21 other. So we made some changes to the model and then of
22 course one year later or 13 months later there was another
23 polar vortex in which generator performance had improved a
24 whole lot.

25 I think instead of the 22% forced outage peak we

1 saw in the first polar vortex, it had dropped to maybe 13%
2 or so. So in all the analysis that we've been talking about
3 here this morning, PJM believes that okay, the first polar
4 vortex, very poor performance, should not happen again.

5 In a world with capacity performance and all the
6 incentives to have the chance of that 22% system-wide forced
7 outage rate happening again is extremely unlikely. So in
8 all the analysis that we've been talking about here we
9 actually took the second polar vortex performance data and
10 assumed that it had occurred in the prior year also, okay?

11 So the second polar vortex performance filled in
12 for the first one. So PJM acknowledges that because of the
13 steps -- the operational steps that have been taken and then
14 the implementation of CP, you know we don't believe
15 generated performance will again be as poor as it was in the
16 first polar vortex.

17 So that has been replaced in the analysis. But
18 again, I think what was also driven home by that event is
19 that -- that you know, a true loss of load risk can occur in
20 the winter period if you get these unlikely circumstances
21 happening at the same time -- extremely cold weather,
22 extremely high loads, fuel delivery problems, common mode
23 outages among generators -- so the likelihood of that
24 happening is not very large, but it does have to be
25 reflected in our model.

1 So it happened that particular year and so what
2 we learned from that experience is that once you properly
3 account for these additional seasonal risks in the winter,
4 is that indeed, that full 30% ICAP reserves in the winter
5 are required if you keep the summer requirement the same and
6 you wish to maintain the one day in ten LOLE.

7 MR. MONICK: Mr. Cocco?

8 MR. COCCO: During the 2014 polar vortex the
9 generator performance was extremely poor -- not question
10 about that. I mean the peak -- the generators operating the
11 region didn't have experience with cold weather, it didn't
12 occur in quite some time leading up to that.

13 And the capacity performance rules were not yet
14 in place. In the following winter with the CP rule changes
15 and all the additional investments in generation such as
16 back-up fuel, firm transportation and generators undertook
17 other weatherization procedures.

18 And then overall the several instances of cold
19 weather since 2014 polar vortex, generation performance was
20 significantly better. So I would -- it's my opinion that I
21 think the evidence has shown the 2014 polar vortex was not a
22 reliability planning problem, people like that Tom, but was
23 a combination of operating planning issues, gas electric
24 coordination issues and the lack of generated performance
25 incentives which have been corrected.

1 MR. MONICK: Mr. Bowring?

2 MR. BOWRING: So the idea that the response to
3 that event could be that oh, it wasn't an LOLE issue -- it
4 was operational. Well of course it was. But that's the
5 point -- LOLE misses a lot of things and I'll say it again I
6 set it off of the list of other assumptions that are not
7 addressed in the prism model.

8 Those could all have equally significant impacts
9 on the outcomes and it just illustrates the fact --
10 highlights the fact that you have to be very careful in
11 relying on simple LOLE model results to support a very
12 dramatic change in the structure of the capacity market.

13 So those assumptions matter and the whole problem
14 is that we will have operational issues. There's always a
15 reason why the last black swan event will never occur but
16 you know, it's pretty hard to predict the next one, that's
17 why they call them black swans although actually a black
18 swan bit my daughter when she was five years old, so I've
19 been to real black swan events, so I've seen them.

20 So the point is you can't actually predict them
21 and you can be quite sure that there will be some
22 explanation after the fact why the next one won't occur
23 again also. Of course it didn't happen in 2015 because
24 people have started their CT's for the first time in 2014
25 after five years, of course it didn't happen in 2015. But

1 what will happen after five years of moderate winters --
2 could it happen again? Of course it could.

3 So the idea that it can't happen again is simply
4 not true. The fact that it didn't happen in 2015 is obvious
5 and irrelevant.

6 MR. MONICK: Mr. Jacobs?

7 MR. JACOBS: So I just wanted to add the
8 experience from the polar vortex in 2014 included the
9 performance of generators and demand response that weren't
10 under capacity obligations to perform so we had the benefit
11 of folks who were there even though the capacity market
12 hadn't obligated them to be there.

13 And if you look further you'll find there are
14 more resources like that than we realize.

15 MR. MEAD: Let me see if I can articulate this
16 question. There seems to be some increasingly unique winter
17 risks as you mentioned from the polar vortex experience.
18 This is rolled into an annual need but if not today under
19 what circumstance would it make sense to not roll into
20 annual need and instead seek resources to meet seasonal
21 needs and threats, Mr. Rutigliano?

22 MR. RUTIGLIANO: Excuse me, Tom Rutigliano, AEMA.
23 Ultimately you're going to get more closely your resource
24 procurement matches your need, the more cost efficient the
25 market is going to be. So to the extent that you can say

1 PJM has distinct capacity seasons with different risks
2 right? You've got winter risks, you've got summer risks.
3 You know the fall, the shoulder months are relatively
4 benign.

5 You know as Joe says we never know when the next
6 black swan event is going to blindside us and we don't know
7 if it will be in the winter or the summer. But I think
8 you'll always get a more efficient outcome if you first
9 refine the models to quantify as many risks as you can. I
10 think failing to do so verges we're not doing our due
11 diligence.

12 Bumping up that we need to for the unknown
13 unknowns and then allocating as precisely as possible and
14 procuring in its cost efficient way to meet those risks --
15 so yes, I agree that to the extent we have unique winter
16 risks or it makes sense to say that you might, you know,
17 incorporate those into our winter planning needs, but then
18 that becomes winter seasonal risks which potentially could
19 be addressed by winter capacity if it does emerge that
20 there's a real need there.

21 Again we're verging into markets that probably
22 ultimately and annual plus winter plus summer is the best
23 fit for PJM's actual reliability needs but one way or
24 another -- the closer the fit the better the market.

25 MR. MEAD: Joe?

1 MR. BOWRING: Again, I think -- I think it's
2 tempting to believe we can narrowly define the -- and
3 correctly define as ante the reliability needs by season. I
4 just don't think we have that level of precision. I think
5 the prism model kind of confuses as we economists are fond
6 of doing precision for accuracy right?

7 I mean they're very precise and really, really
8 wrong and I'm worried that that's what the prism model is
9 giving us. So it clearly plays a role. It's been used
10 successfully by PJM to maintain reliability for the last 90
11 years or so -- so that's all good.

12 But when we start to think we can fine tune to
13 the point where we know that we don't need 17,000 megawatts
14 of capacity in the winter, I think is probably pushing
15 beyond the realistic limits of that.

16 We do need to think about there are a whole
17 series of assumptions the model's make about what's
18 happening in the summer, winter -- all of which need to be
19 addressed. And if we can make the model work better that's
20 great, if we can refine it to the point where we can
21 actually change the capacity market design -- that's great.

22 But changing it is not simply a matter of saying,
23 you know, we have some extra capacity in the summer, let's
24 meet it through summer resources it's much, much more
25 complicated than that.

1 What happens to the market needs -- other people
2 have looked at what happens to most operative requirements,
3 what happens if we perform the assessment hours, what
4 happens to the definition of aqua caps, I mean we can go on
5 and on. But the markets openly have to be sustainable and
6 all of this has to fit with a sustainable economic model of
7 how the markets work going forward.

8 MR. MONICK: Just one more comment.

9 MR. FALIN: Okay, Tom Falin from PJM. I was just
10 going to add to Joe's comments. I appreciate the list of
11 about six to eight things that we have to go back in our
12 shop and try to improve in our prism model, but I think
13 Joe's overall point is valid that you know, if we were to
14 make a fundamental change to the capacity market in the way
15 we allocate risk and the seasonal nature of perhaps
16 procuring resources, I think it would require a deeper dive
17 into are we computing all those LOLE numbers correctly?

18 Again, there's the issue of planned maintenance
19 -- I had just mentioned the planned maintenance for
20 generators in the winter. There's also the fall and spring.
21 The fact that is our model optimizing that to the extent
22 that it cannot match what we do in operations -- so I think
23 that's just kind of the tip of the iceberg that if we were
24 to really get more granular in our analysis here and then
25 transfer that over to capacity markets, there are

1 definitely other considerations as Joe share with us all,
2 that our model would need to account for.

3 MR. MONICK: Thank you again to everyone for
4 coming. Let's take a lunch break. Be back at 1:30 for the
5 last panel, thank you.

6 (Whereupon a lunch recess was taken to reconvene
7 at 1:30 p.m. this same day.)

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1 A F T E R N O O N S E S S I O N

2 MR. MONICK: Welcome back everyone. We had some
3 good discussions this morning. I'd like to welcome the
4 panelists for our last panel of the day on Seasonality and
5 the PJM capacity procurement process.

6 We have with us today Steven Lieberman from
7 American Municipal Power, welcome; Tom Ratigliano, from
8 Advanced Energy Management Alliance, Stu Bresler from PJM,
9 welcome; Sam Newell from the Brattle Group; Andrew Place
10 from the Pennsylvania Public Utility Commission, welcome;
11 Roy Shanker, on behalf of the PJM Power Provider's Group;
12 James Wilson from Wilson Energy Economics and Rob Gramlich
13 from Grid Strategies.

14 Welcome everyone. Thank you all for joining us
15 this afternoon. This will be a fruitful panel. I'd like to
16 remind everyone again who wasn't here this morning to turn
17 up your tent cards if you're interested in speaking and
18 remember to turn on your microphone and turn it off when
19 you're finished.

20 The panel is scheduled to run until 4:15. We'll
21 see how that goes. We're going to have a short break
22 halfway through about 15 minutes. I guess in the interest
23 of getting the discussion going why don't we start with our
24 first question from the notice.

25 Are there feasible alternatives to PJM's current

1 LOLE practices that may better account for the seasonal
2 needs of PJM's system. If so, what are they and what
3 benefits would each provide? What transition costs would
4 they entail?

5 Again, if you could introduce yourself before
6 speaking that would be helpful. Should we start -- do you
7 want to start at the end Mr. Lieberman?

8 MR. LIEBERMAN: Thank you, good afternoon. As
9 others sitting here on the panels, thank you for convening
10 this Technical Conference to discuss this issue.

11 As a representative from American Municipal
12 Power, we were one of the listed complainants, so we
13 certainly have given all of these questions a fair amount of
14 thought and we hope careful deliberation and come up with
15 ideas that we think are just and reasonable natures to them.

16 To the question about feasible alternatives,
17 certainly we do think there is a feasible alternative to the
18 current LOLE practice that basically contains all of that
19 risk in the summer months and really its 6 weeks out of the
20 entire year.

21 We wanted to-- we offered in our pre-Technical
22 Conference comments as well as our original complaint some
23 ways to modify the current practice. And one of the ways
24 that we would propose to do that is through the inclusion of
25 a performance period and a new product within that.

1 So it would be a summer capacity performance
2 resource. We have an annual capacity performance resource
3 today so our proposal would be that we have a single type of
4 product -- capacity performance. There's no degradation of
5 performance or anything like that where we're keeping to the
6 CP requirements for performance and if you don't perform a
7 penalty.

8 We're not advocating for a seasonal approach at
9 this time but instead keeping the singular base residual
10 option that PJM holds three years in advance, but we would
11 have these two performance periods -- a summer and an
12 annual.

13 As PJM was discussing on earlier panels, it
14 provided some analysis at the request of stakeholders that
15 showed how you could increase the -- I guess, peaking of
16 summer capacity and reducing annual capacity and how that
17 would shift through the LOLE from essentially 100% of the
18 summer to something else.

19 And what we would not want to see is a tried and
20 true requirement that 90 it would be split 90/10, 70/30 or
21 something like that, but trying to maintain some sort of
22 economic clearing mechanism that would produce an allocation
23 of LOLE risk throughout the year in the most economical way
24 possible.

25 It could be the way we have it today which is

1 100% or it could be something as -- in the analysis went out
2 to as far as say 70/30. So there are ideas out there, we've
3 seen ways that you could do that but I think we would have
4 to start with a summer capacity performance resource
5 product.

6 MR. RUTIGLIANO: Thank you, Tom Rutigliano from
7 Advanced Energy Alliance -- Management Alliance. And before
8 I start I was just reminded to say that my opinions
9 expressed here reflect the AEMA but not necessarily each
10 individual member.

11 We've largely agree with what Steve had said that
12 ultimately the more closely capacity resources and capacity
13 needs can be matched to the actual physical requirements,
14 the more efficient the market would be.

15 As a starting point we look back and we see that
16 for many years PJM had a well-functioning, essentially
17 annual plus summer market. So if nothing else, there's
18 something that's proven feasible.

19 Again, following Steve we think that if the
20 option is allowed to optimize across a range of seasonal
21 combinations you'll get more efficient outcomes than a fixed
22 A priority 90/10, 70/30 split or so on, so that would be one
23 possible improvement.

24 And then we believe that a potential winter -- I
25 mean annual plus winter plus summer merits study as PJM both

1 supply and need for capacity seem to vary across winter,
2 shoulder and summer seasons.

3 Transition costs at least within PJM seem
4 reasonable. We're generally talking about things that can be
5 implemented within the option framework, perhaps some
6 additional complexity in option clearing which is
7 potentially non-trivial but I think at least at a high level
8 it would be doable and fairly straight forward, essential to
9 the planning process.

10 MR. BRESLER: Good afternoon everyone, I'm Stu
11 Bresler from PJM. It's a pleasure to be with you as always
12 this afternoon so thanks for having me. I think I would
13 start out with first of all just sort of reminding everyone
14 when we did have a summer only product in PJM we had that
15 product and implemented that product with the full knowledge
16 that there was an increase in loss of load expectation and
17 we accepted, you know, with full knowledge of the fact that
18 we had a 10% increase and that's how we set the cap for the
19 summer only demand response product.

20 So with respect to feasibility of alternative
21 LOLE calculations that maintain the same LOLE value, that's
22 not what we used to have. So I'm not saying that is
23 necessarily impossible in the future but I just want to make
24 sure that that's clear.

25 When it comes to the loss of load expectation

1 calculation and there were sort of shades of this during the
2 first two panels -- at least the second panel this morning.
3 The weekly distribution of risk that results from the
4 current LOLE calculation is an output of the calculation.

5 It is as Tom I think, Falin really tried to
6 differentiate -- allocation sometimes has the wrong
7 connotation because it sort of intimates that we are
8 pre-determining what the weekly risk distribution should be
9 or at the very least what the seasonal risk distribution
10 should be before we undertake the analysis and that simply
11 is not the way it works.

12 We establish a reasonable rational set of
13 assumptions that goes into the analysis and frankly I think
14 some of those assumptions have been optimistic and we are --
15 as you heard this morning working on those such as the
16 optimal scheduling of maintenance and the random
17 distribution of forced outages and those types of things.

18 But again, the LOLE distribution that results as
19 far as the 52 weeks of the year is an output of that
20 analysis. So we think and the reason why we went to an
21 annual only construct with capacity performance was that
22 allowing aggregation within the annual only products really
23 puts really the risk and the drive for innovation in the
24 hands of the market participants so that there is a single
25 homogeneous substitutable product which I think as you also

1 heard this morning is extremely important for getting, also
2 efficient competition to provide that single product.

3 But then under that the innovation of the market
4 can be unleashed in order to figure out how they develop and
5 how they determine or how they come up with annual products
6 through aggregation of resources that may have capabilities
7 in only one part of the year.

8 I would point out I think that even with capacity
9 performance requirements around a category of resources that
10 only has an obligation to perform in the summer is still a
11 summer only product.

12 So we used to have performance requirements for
13 the summer only product when we had one but the fact of the
14 matter is once the resource is only required to perform and
15 meet those expectations in one season it is a summer only
16 product at that point.

17 So it's not like it's comparable with annual
18 product simply because it has the same performance
19 requirements when those requirements are concentrated in
20 only one season. So it may be possible to come up with
21 something that is sort of an economic kind of optimal
22 division of how you might split the LOLE risk.

23 I would point out at the outset that I don't
24 believe any other region of the United States utilizes
25 different reliability requirements for different times of

1 the year. And so if this is going to be addressed I think
2 it probably needs to be addressed on a national level as
3 opposed to something that is PJM specific.

4 But I do think that there would need to be some
5 sort of objective kind of criteria for exactly how that risk
6 would be distributed or apportioned throughout the year and
7 perhaps again there might be some economic optimization that
8 could be utilized to do it but I don't know what that looks
9 like and again I don't know what that optimal -- sort of
10 optimization program looks like.

11 But you know, so far I don't think there's really
12 been anything kind of new as far as how we do the LOLE
13 analysis today and how we come up with the single
14 reliability requirement today. And as we all know that was
15 judged and then sort of reaffirmed to be a just and
16 reasonable approach through PJM's capacity performance
17 market changes.

18 So I guess I would hold it out as a possibility
19 but again I'm not sure exactly how it would work or how it
20 would be accomplished and I think during one of your later
21 questions we'll get to all the things that I think would
22 need to be considered in coming up with that kind of a
23 construct because I do think it would be a complete, sort of
24 bottoms up redesign of how we do everything from loss of
25 load expectation analysis to how the capacity market is

1 structured.

2 So for now I'll leave it there and we'll get into
3 the details in your later questions.

4 MR. MONICK: Thank you, Mr. Newell?

5 MR. NEWELL: Good afternoon and thank you for
6 having me here as part of this panel. So I want to start by
7 taking a step back for a second and remembering that a
8 foundation of the PJM market's success is that it expresses
9 the attributes that are needed and then let's all resources
10 in the market compete to meet those needs at least cost.

11 And in this way the capacity market has attracted
12 almost 70,000 megawatts of incremental supply of very
13 diverse resources while dealing with retirements and it's
14 viewed as a, you know, a major success.

15 Now, but one opportunity to make the market work
16 even more efficiently and effectively meet the needs is to
17 address seasons differently. And that means better
18 expressing the different needs in different seasons and they
19 do differ in quantity and in nature.

20 It means leveraging different seasonal resources
21 capabilities to meet those needs and it means sending price
22 signals to recognize the relative scarcity of capacity
23 across the two seasons. And PJM's current construct does
24 not do those three things I think very well.

25 And the thing is back to the loss of load

1 expectation model. It's true that having most of the loss
2 of load expectation or essentially all of it in the summer
3 is just a consequence of having a summer peaking system and
4 it's an observation.

5 But, having accepting zero risk in the winter is
6 actually enforced by the way PJM prepares capacity by
7 insisting that all resources have to be annual as if the
8 winter peak were as high as summer which it is not.

9 Now there is a -- this provision for having
10 matching up between summer resources and winter resources to
11 try to accommodate different seasonal resources, but that's
12 very limited and also a match should not always be required
13 if the summer peak is higher, the winter peak is lower.

14 And when I say its limited there are many, many
15 winter -- there's a lot of winter capability that could be
16 offering that's not able to offer for matching right now and
17 there is summer capability that was not able to find a
18 match.

19 So the cleanest and most efficient way to deal
20 with that would be a two season option. Now I understand
21 from talking to a lot of people after submitting our
22 comments that, you know, a lot of people view that as maybe
23 a very large change from where we are right now.

24 So, you know, the question is could you
25 approximate that with the past and the past construct with

1 the summer only and I think with modifications you could.
2 You'd need to hopefully accommodate more summer only
3 resources, not just DR but also solar PV.

4 You want to express it as a demand curve rather
5 than just a hard minimum. Incorporate matching like we
6 actually have in today's market but actually expanded to
7 accommodate the higher thermal ratings of -- higher ratings
8 of thermal units and to enhance the price formation around
9 how much the winter piece gets versus the summer piece.

10 So those are my sort of high level thoughts on
11 how to approach this and I look forward to hearing from the
12 rest of our panel.

13 MR. MONICK: Thank you, Vice Chairman Place?

14 MR. PLACE: Thank you very much it's a pleasure
15 to be here. I appreciate the opportunity. I'll be brief so
16 not to be repetitive of much of this panel so far. I'm in
17 the camp I think firmly that we can and should utilize
18 seasonal resources I think it brings an economic benefit to
19 certainly to my jurisdiction.

20 I think there -- you can, even if we shift some
21 additional capacity to summer it's more than made up for by
22 reductions in capacity in the winter and picking out the
23 diversity as Sam pointed out, we're stranding a lot of those
24 attributes and for me that is a cost that is regrettable at
25 least, so but we'll move on, thank you.

1 MR. MONICK: Thank you Dr. Shanker?

2 DR. SHANKER: Yes, thank you. A couple of
3 introductory things, I want to say what Stu said and what
4 Tom said one other way because I still think it's getting
5 missed and the concentration of LOLE is an output, it's an
6 output associated with an objective function and the
7 objective function is to minimize annual resources ok?

8 And think about it makes sense. You take the
9 most outages when the load is at peak right, you accept the
10 most risk then and you concentrate your outage there and
11 that minimizes the annual requirement.

12 One of the other properties is because one of the
13 prism assumptions is the optimum ability to schedule
14 outages. As I understand it at the zoning we just barely
15 -- now this would change if we went to something seasonal,
16 but at design we just barely have enough resources to cover
17 the winter as it is now, which is keeping it at zero.

18 But it's at zero because the design criteria to
19 minimize the annual resources said that's what it should be.
20 So it's not this arbitrary shuffling. You can do that but
21 you can't do it in the context of a specific objective
22 function that we have now.

23 The second thing is the notion of in the --

24 MR. MONICK: The objective is to minimize the
25 amount of resources procured, not necessarily the cost of

1 procuring them?

2 DR. SHANKER: The quantity is fixed this way, the
3 option would address the price.

4 MR. MEAD: Yes, but --

5 MR. PLACE: It's a homogeneous -- in the planning
6 world it's a homogeneous product and there is no price. So
7 I have little boxes with megawatts forced outage schedule
8 maintenance and independent outages and that's it, so
9 there's no prices. When prism says I need --

10 MR. MEAD: Sure.

11 MR. PLACE: "X" megawatts there are no prices.

12 MR. MEAD: Okay.

13 MR. PLACE: But it's trying to minimize those
14 megawatts and then the consequence of minimizing those
15 megawatts is the concentration of LOLE.

16 MR. MEAD: Right, but it doesn't say anything
17 specifically about minimizing cost -- it's minimizing
18 megawatts and --

19 MR. PLACE: In the reliability side yes. The
20 planning side -- none of the planning has costs in it. You
21 know, at least for reliability it's this -- what do I need?
22 It's what Sam said, what do you start off with? You might
23 say I need this in the summer and this in the winter.

24 This says I have so many megawatts I'm going to
25 appoint when LOLE and what's the number of megawatts I need

1 assuming an annual product and you minimize it. And when
2 you minimize it you wind up getting a quantity that has the
3 properties Tom described and moving that line down.

4 You're going to automatically concentrate your
5 outage LOLE in a short period of time, because that's where
6 we have the most to give to get -- if you want to think
7 about it. The end results if you do that the trade-off
8 would not show up in the annual amount.

9 Okay, one other and I will get to your question I
10 promise is the historic comments about annual and summer is
11 just so everyone understands again so it's not lost is that
12 was not a movement of LOLE between summer and winter.

13 The historic program was a conscious degradation
14 of the summer LOLE from .1 to .11 in order to accept an
15 inferior product, okay? So that however their model looked
16 and Tom is probably the better person to describe it -- what
17 as people said will accept a degradation of overall
18 reliability from 1 in 10 and we will in doing that, it was
19 in the summer and they -- I think the way it was done it was
20 either increasing the load or I think it was by increasing
21 the load to see when you increase the capability -- the
22 LOLE by .1 and in fact you can accept that much more of the
23 product.

24 But that's a better question for Tom. But we're
25 at a movement like -- and the discussion so far has been

1 people crossing movement which is at a point, concept we can
2 talk about that in some of the proposals, but it's different
3 from what was done before.

4 The reasons -- I guess the general statement to
5 your question could you do it -- yes. Is there an
6 incredible amount of changes to the way PJM has to do
7 business -- yes. I'm very wedded to the notion of a single
8 homogeneous product. I get very nervous about evaluations,
9 substitution, compensation, reference prices -- all the
10 things we need and which are fairly transparent if not
11 perfectly implemented plus all the lists that Joe Bowring
12 gave before of exceptions that we take when we start to move
13 away from a homogeneous single product.

14 Even if it's impossible though, but it's scary,
15 the kinds of comments I've heard about selective cherry
16 picking -- you know, just move this one over here and we're
17 okay and we create all this room is very disturbing. I
18 don't know how things will -- prices will set how
19 compensation.

20 We're built around the missing money concept. I
21 mean that's the building block as Joe said. It's not a
22 separate market, it's to facilitate the energy market, the
23 capacity market is to facilitate the energy market to make
24 it work. The way it makes it work is by yielding
25 compensations that are pointed towards that missing money.

1 The notion of supporting new entry or retaining
2 existing generation -- that whole paradigm and what it means
3 and what it means in the presence of multiple different
4 products has to shift if you want to do this and it's a
5 daunting problem. I'll never say, you know, I've said in
6 comments I can probably model anything. You know, give me
7 some time and I'll get you something.

8 I'm not going to be sure what the properties are
9 and here's one where I think you're at the edge of playing
10 with some very dangerous properties. If you want to do it,
11 don't think we can put a little twist on the end of what we
12 have now -- you're probably looking at a multi-year project
13 with a lot of research.

14 The tools we have now -- I think you heard are
15 not appropriate. We have to invent new tools or modify
16 other tools that may be more appropriate, those are some of
17 the things we could talk about on that.

18 And the winter deliverability studies would have
19 to be done -- from Tom's, I need to talk to Tom there's a
20 chance we do have the CTEL concepts in the winter but I
21 don't know that they've been perfected, they certainly
22 haven't been used. We don't have a need for them and in
23 reviewing them in the past for other applications I found
24 problems with them -- so those are just the tip of the
25 iceberg.

1 So yeah, you can move but sort of simple minded
2 I'll take 5 points of -- or 5% or 10% of the overall LOLE
3 and shift it to the winter and we're done and we're running
4 the option like before is not acceptable.

5 MR. MONICK: Thank you, Mr. Wilson?

6 MR. WILSON: Yes, thanks for having me. James
7 Wilson and on these issues I've been consulting to consumer
8 advocates to environmental organizations, public power,
9 demand response providers over time and other parties too,
10 but today my comments will be my own views.

11 So this morning I thought it was fairly clearly
12 established that for a small increase in the summer
13 reliability requirement you could establish a winter
14 reliability requirement that was many thousands of megawatts
15 lower and together meeting that summer reliability
16 requirement and that winter reliability requirement would
17 satisfy our one day in ten years LOLE .1 resource adequacy
18 criteria.

19 And I thought it was fairly clearly established
20 this morning that that's the case. And in fact PJM has
21 updated its tools based on the polar vortex experience as
22 Tom found and described to be able to calculate both of
23 those reliability requirements and that trade-off. So I
24 just start there.

25 And my first observation is if you move away from

1 equal reliability requirements summer/winter which is what
2 we have now with the 100% annual requirement. As you move
3 just slightly away from that, you're making the system more
4 efficient because you're recognizing the seasonality of
5 requirements, you're recognizing that we've got stranded
6 seasonal resources right now and you're accommodating those
7 resources.

8 So moving away from that, even if it's a very
9 modest amount such as 90/10 would do, already lowers costs,
10 is more efficient, is less discriminatory, accommodates
11 seasonal resources and establishes a price signal for the
12 seasonal resources -- just any way you do that.

13 And there are a number of approaches. I would
14 outline kind of three generic approaches. The first one is
15 what Steve and Tom talked about which is, we -- PJM already
16 had rules that could clear some summer resource within the
17 option. It was doing that until capacity performance was
18 implemented.

19 So we can start with those rules. We can make
20 sure that summer product is not an inferior product. We can
21 make sure that the constraints against which it's acquired
22 are constraints we can live with. We can raise the summer
23 requirement to make sure that we're not relaxing LOLE but
24 we're still meeting 0.1.

25 So that's sort of one approach and then another

1 approach that Sam mentioned is to go to a full seasonal
2 construct where you set summer reliability requirement and a
3 sloped VRR curve and a winter one and you hold the option
4 where you're entertaining annual offers of course -- the
5 vast majority of offers will always be the annual and also
6 summer period capacity performance resources and winter
7 period capacity performance and you're clearing them both
8 together such that all resources -- all annual resources
9 will clear as long as the combination of the summer and the
10 winter price is greater than their offer price.

11 And that can be done either by setting those two
12 VRR curves or as also been suggested some sort of
13 optimization. I'd stay a little bit away from that because
14 there's so many things going on in that option I'm a little
15 concerned that optimization may be complicated.

16 And then I've offered yet another way to go that
17 I don't know if we'll go that way, but I offer it mainly
18 because it's so simple and it requires so little change to
19 what we have now. The tariff already defines summer period
20 resources and winter period capacity performance resources.

21 It already has the ability to accept offers from
22 summer resources and winter resources independently, but it
23 requires matching them up one for one in order to clear,
24 okay?

25 So in my proposal which is an attachment to my

1 comments which I call winter aggregation tickets -- PJM,
2 first of all we would decide what we wanted to do in terms
3 of that LOLE allocation. Do we want to raise the summer
4 requirement by 500 megawatts to be able to drop the winter
5 requirement by 13,000 or we have to choose that and we've
6 got all the information to choose that.

7 Then once we do that, that gap between the summer
8 and the winter -- PJM would create winter aggregation
9 tickets on the basis of that and we could do it very
10 conservatively in the first year and use a smaller number
11 and it could option those to the market -- either as a fixed
12 quantity or much better of course would be an upward sloping
13 supply curve where the prices reflect marginal reliability
14 value and the exact same concept right now that is behind
15 our VRR curve shape.

16 And summer period resources would purchase those
17 winter aggregation tickets and then be able to use them as a
18 partner -- as an aggregation partner in the option. They'd
19 be able to offer into the option with that ticket as the
20 other side and all of the option logic could happen just the
21 way it does now. Nothing would have to change.

22 And because that summer period resource would
23 have to acquire through the option not only its own cost,
24 but the cost of that ticket. It would be incentive to offer
25 like an annual resource -- it would compete appropriately

1 with annual resources so it would end up with the option
2 operating exactly as it is today except there would be these
3 new aggregates that are aggregated with the winter tickets
4 which are, of course, not capacity just a ticket.

5 The option of the tickets which might be held a
6 couple weeks before the base residual option, would
7 establish a price for winter capacity so we'd have an
8 explicit price for the winter capacity. So we'd have the
9 annual price that of course, the vast majority of resources
10 rely on and we'd have a winter price.

11 The summer price is the difference between annual
12 and winter that would guide over time the development of
13 future seasonal resources whether it's demand response which
14 is seasonal, whether it's wind that tends to be seasonal,
15 whether it's solar tends to be seasonal -- that price would
16 sort of guide us over time.

17 So it's a very simple approach, it doesn't
18 require any changes to the option. You just pick which of
19 those resource adequacy analyses you like, auction off the
20 tickets and then the auction goes. So I provide that mainly
21 to show how simple it could be to move away from the 100%
22 annual we have now, achieve a lot of that extra efficiency.

23 And in terms of benefits it recognizes the
24 seasonality of the requirements. It lowers costs by being
25 more efficient by accommodating seasonal resources, sets an

1 explicit price signal which is extremely valuable as we go
2 forward and more and more solar, wind and demand response
3 are the resources that are coming, less discriminatory, so
4 thank you.

5 MR. MONICK: Thank you, Mr. Gramlich?

6 MR. GRAMLICH: I knew I was doomed if I had to go
7 after Jim. Rob Gramlich, Grid Strategies. For this I have
8 been working directly with the American Wind Energy
9 Association and Mid-Atlantic Renewable Energy Coalition.

10 We put in some relatively narrow comments
11 compared to the rest of the folks here focused on just a
12 couple general things. I guess I'd summarize that sort of
13 the Commission should focus on real reliability needs and
14 not pre-judge whether the reliability risk is in one season
15 or another -- let's focus as with everything, focus on the
16 real reliability need wherever and whenever it is.

17 And then seek to remove barriers to entry and we
18 have a number of comments maybe for later about the areas to
19 entry but we think that wind energy is providing something
20 of significant value since there have been a lot of concerns
21 about wintertime, not just summer, but more recently
22 wintertime as well with winter being the highlighted time in
23 the PJM fuel study that was cited in the Commission's
24 resilience NOPR that is the main focus of the Commission now
25 and the same thing is going on in New England so the two

1 regions where real issues are talking more about the winter.

2 That was on page 33 of PJM's study if you want to
3 look at that and of course wind is much higher capacity
4 value in the winter and there are barriers to entry. I was
5 persuaded by a lot of the demand response barriers that were
6 alleged and there are I think some solar and some wind
7 barriers so the new technologies coming into these markets
8 that were largely designed 20 years ago and evolved over the
9 years still have some barriers for the new technologies
10 coming in.

11 For wind it's specifically mostly related to the
12 asymmetric penalties and then I think for all of these
13 seasonal resources the annual design of the market is a
14 barrier to entry and the matching requirement is a barrier
15 to entry so if the Commission could focus broadly on
16 barriers to entry for all of these resources I think that
17 would help.

18 I mean in theory just on the structure it does
19 seem like with the new technologies that are in the market
20 now, the winter and summer products are different products.
21 I mean technically if you sort of went through a, you know,
22 kind of a DOJ FTC hypothetical monopolist test, you know,
23 which is sort of a Commission practice for determining which
24 is a separate product or a distinct product, you would find
25 they are different products.

1 So -- and you have a whole set of different
2 suppliers in one than the other so technically in theory, I
3 don't think anyone -- I didn't hear Dr. Bowring or others
4 disagree with that notion. I think others have said well
5 there's a major implementation challenge so that's I think
6 where your later questions -- we can get into that.

7 My own view is if you're going to do a wholesale
8 change in any of the Northeastern capacity markets you
9 should think about well maybe we should really got the whole
10 distance towards real markets and look at how ERCOT does it
11 but that's a personal view.

12 MR. MONICK: I'd like to welcome our distinguished
13 colleagues, Commissioner LaFleur, Commissioner Glick, if you
14 guys have any comments that you would like to make right now
15 -- no?

16 COMMISSIONER LAFLEUR: I feel like I epitomize
17 better late than never but I wanted see some of the Tech
18 Conference -- I believe I am now, so thank you for being
19 here.

20 MR. MONICK: Did you have a comment you'd like to
21 make?

22 MR. RUTIGLIANO: Please, thank you, Tom
23 Rutigliano, AEMA and welcome Commissioners. I'd just like
24 to respond briefly to the comments about the 11% loss of
25 wood expectation in the annual plus summer construct made by

1 Stu and Dr. Shanker.

2 That -- those, that reliability level had been
3 determined by taking our tried and true 10% LOLE studies and
4 then simply relaxing the amount of winter capacity until
5 there was an additional 1% loss of load in the winter --
6 that's what resulted in the 11% LOLE.

7 But I want to emphasize that decision was made
8 essentially for convenience and in no way represents any
9 sort of flaws of summer only capacity. And looking sort of
10 in detail at the procedures of how PJM does its reliability
11 studies it would literally be changing a single number to
12 instead start with a 9% LOLE or 8% and then relax to 1 or 2%
13 winter.

14 So again respectfully, I think the difficulty in
15 getting to a 1 in 10 LOLE in a mixed product market are not
16 that great and existing planning methodologies are well
17 suited to handle them.

18 MR. MONICK: Mr. Lieberman?

19 MR. LIEBERMAN: Thank you. Steve Lieberman with
20 AMP. A couple of things that I -- you know sitting and
21 going first and therefore having to wait there was a number
22 of things that I wish I had said so I'm going to add them
23 now.

24 To clarify, the summer CP resource that I had
25 described that's part of our proposal -- I need to make sure

1 it's clear that this is different than what was in the PJM
2 construct before which was a summer only DR product and
3 there was an extended summer DR product.

4 The summer CP resource that we have described in
5 our pre-Tech Conference comments would be open to all
6 resources so thermal as well as DR and you know, the other
7 environmental you know, wind, solar, et cetera, so it would
8 be expansive.

9 The 1 in 10 that we talk about and degrading that
10 as we had previously allowed -- I just want to emphasize
11 this point, I think others had made it -- it is a planning
12 concept, it's a criteria, it's not a requirement. We're not
13 proposing that we relax that indefinitely to 1 in 11 or 1 in
14 9 or whatever it is.

15 You know, we are proposing to keep it at 1 in 10
16 it's how you -- when you add up all those numbers for each
17 week how you get to .1 that we are suggesting and we could
18 take advantage of the seasonality that exists today.

19 But the existing aggregation rules that Stu
20 mentioned -- they are there, but they're not efficient.
21 They ignore real opportunities for aggregation that are not
22 allowed as others have mentioned. Thermal generators --
23 they perform, meaning they can produce more megawatts in the
24 winter than in the summer but we're not allowed to pair a
25 summer aggregation resource with those megawatts. So we're

1 already looking at a system that has winter capability but
2 we're not taking advantage of it or rewarding them for those
3 megawatts.

4 Roy had a lot of fears so I'd like to try to
5 allay some of them. One is this approach we think is
6 actually rather simple. We did clear three products at one
7 time in PJM's construct -- summer only DR, extended DR and
8 an annual then we went to a base and an annual and a CP.

9 So we've been able to see the basis of the option
10 clear with multiple products so we're not proposing
11 something that would be so brand new that we would have to
12 redesign the wheel. There are many benefits though on top
13 of those that have -- others -- that others had said.

14 First is of course, accommodating seasonal
15 resources, states and others have made a big push for that
16 and we should enjoy the benefits of that through the
17 capacity market. We should take advantage of PJM's changing
18 resource mix. If we just keep looking at how it was done in
19 the past and say well that's how we have to do it in the
20 future it really is short-sided.

21 And finally, and then I'll turn the mic over to
22 others is I did suggest that we would start with a summer
23 and annual CP product but as Tom and Sam discussed and Jim
24 as well, I think that, you know, we could take that baby
25 step and incorporate a summer CP product but we should

1 consider -- strongly consider evolving to a third product --
2 a winter CP, but you know, as we like to do take one step
3 first would be to go from an annual CP to a summer and then
4 add the CP, thank you.

5 MR. MONICK: Mr. Bresler?

6 MR. BRESLER: Thank you and first let me agree
7 with Tom as to how we came up with the cap on summer only
8 resources was in the past as far as reducing the kind of the
9 assumed capability in the winter until we actually got to a
10 .11 LOLE, but I think we're all in agreement that that was a
11 conscious relaxation of the LOLE criteria.

12 So all I was saying when I said before that
13 that's what we did, that's what I meant that's what we did.
14 So it wasn't out of a matter of convenience, it was a
15 conscious decision that we were going to allow summer only
16 resources without bumping up the LOLE in the summer I guess
17 in order to maintain an overall 1 in 10.

18 So if we went down the road of allowing seasonal
19 resources again in the future and we wanted to do so without
20 increasing LOLE then again, you would need to start kind of
21 somehow in the middle of the process and say okay, well what
22 distribution of risk do you want and start out with that
23 first and then kind of back into what your reliability
24 requirements are.

25 So we did not by virtue of the stakeholder

1 discussion that has happened so far, revise our LOLE
2 methodology. We ran sensitivity analyses that the
3 stakeholders have requested us to execute because they were
4 interested in kind of what these differences were. But that
5 should not be read as a revision to our LOLE methodology.
6 The methodology is the same.

7 We are -- as we had said this morning again,
8 tweaking some of the input assumptions because of actual
9 experience we gained during winter of 2014, winter of 2015
10 but the methodology is still the methodology.

11 So just to address some of the other comments
12 that were made as well -- for example, allowing once again a
13 seasonal participation if you are, a summer only resource
14 participation being more efficient because it would lower
15 costs and it was characterized I think as being less
16 discriminatory.

17 I think you heard Dr. Bowring this morning
18 articulate very well and it's a good opportunity to
19 reinforce the fact that I agree with my Market Monitor on a
20 lot of things. It seems like it only comes out when we
21 disagree but we agree on much more than we disagree about.

22 And on this one we certainly do. Certainly, I
23 would see the fact that prices go down, that costs, if you
24 will, go down as a result of the allowance of what is I
25 think been termed an inferior product, a product that only

1 has to respond on a certain part of the year as suppressive
2 of what the competitive clearing price is that you would get
3 and that we are getting out of having a homogeneous product
4 that all resources can compete to provide.

5 That sort of gets into the discriminatory part
6 where it's less discriminatory to allow seasonal -- I would
7 say that the annual resources on the system would say that
8 that is discriminatory because they can't realistically
9 compete to be a seasonal resource because they can't do so
10 on the basis of economics.

11 So I think you can certainly look at that from
12 the other way as well. But I think no matter what sort of
13 alternative you look at and some of these were explicit in
14 the comments that were read, some were not.

15 Some of them for example, say that in order to do
16 this we should eliminate the ability to do maintenance in
17 the winter -- so eliminate planned maintenance outages in
18 the winter periods. As you know I lead the operations area,
19 PJM as well. I am not comfortable with eliminating the
20 ability to do maintenance in the winter because I think it's
21 impractical to get it all done in the shoulder periods.

22 If you look at it and assume you can always do it
23 optimally, maybe you think you can. I think in operations
24 we need the ability to have resources allowed to be able to
25 do maintenance in the winter as well.

1 I do think that some of these options, except for
2 the one that I think is probably the least defined, does
3 require some fixed allocation again, of risk up front which
4 I think starts the process in the middle as far as LOLE
5 determination is concerned.

6 If there is a way to do it more dynamically on
7 the basis of economics I don't know what that looks like.
8 That sounds to me like some sort of combination of the LOLE
9 optimization algorithms and the auction algorithms
10 themselves which would wind up somehow with the economic
11 distribution out of the combination of the two of those.

12 But again, we'll get into them in one of your
13 later questions -- everything that would need to be done to
14 come up with that kind of a construct as well. So I think
15 there's a lot of things I think that we need to make sure
16 that we characterize appropriately as we go through this
17 discussion, thanks.

18 MR. MEAD: Can I just reference those comments
19 for a moment. I guess I have two questions. If we were to
20 have a fully two season market as Dr. Newell proposed, does
21 that remove the inferiorness of summer only resources?

22 And I guess my second point if it doesn't is
23 there not still some value that solar and other summer only
24 resources provide and at some low enough price? Does that
25 not make those resources a better choice than your current

1 annual?

2 MR. BRESLER: Yeah I think -- I think that's
3 possible. So I think if you do a full-fledged kind of two
4 season optimal, you have both seasons and you optimally
5 commit for the aggregate requirement I guess in each season.
6 I think it could, but we're going to go through again
7 everything that it would need to take to do that right in a
8 later question.

9 And I'm sorry I'm going to quibble with my good
10 friend Sam's -- some of his analyses later on as well as far
11 as again the quantification of that benefit and sort of what
12 went into the assumptions of the calculations that Brattle
13 did so far and then what I think would be necessary to
14 really do a long-term look as to whether or not over the
15 long-term this would result in actual lower cost to
16 consumers, but I think that's like the subject of some
17 upcoming -- some later questions so I'll hold that for now.

18 MR. MONICK: Vice Chairman Place?

19 MR. PLACE: Thank you. Yeah to build on what
20 David pointed out and to answer Stu -- I find it difficult
21 to digest thinking about this as inferior or price
22 suppression to me is economic efficiency, particularly if
23 you have two discrete markets.

24 And it's not necessary that we would get there
25 overnight, you can return to the gradualism, you can return

1 to the base capacity and annual CP products transition
2 period and stick your toe in the water and also build upon a
3 lot of that work that's already existing that should not --
4 I do not agree that this is somehow catastrophic or
5 cataclysmic to go down this route.

6 To me it's an evolution from the markets we have
7 today and we have the tools in place to ensure these are not
8 inferior products but yet capturing the economic attributes
9 that they exist -- whether it's winter or summer resources.

10 MR. MONICK: Dr. Shanker?

11 DR. SHANKER: Excuse me, tough allergy season. A
12 couple things -- first I need to respond to Steve's comment
13 about don't worry, we've done it before. And the simply
14 answer is worry -- we did it before and we didn't do it
15 right.

16 Three years went by and the constraints with
17 respect to some of the -- call them summer if you don't want
18 inferior, products were reversed. We actually had the
19 dominant products not seeing a demand curve but seeing a
20 vertical demand curve -- just the opposite observation of
21 what Sam has in his paper.

22 I actually complained about it and a while later
23 PJM reversed those constraints but the point was it solves.
24 And like I said we can put together equations that will
25 solve, it doesn't mean that the answers mean something and

1 that they're consistent with what we're trying to do or with
2 the underlying assumptions.

3 And you have to have enormous, enormous caution
4 when you start to put together systems like this. We've had
5 one unforeseen result after another as you can look at the
6 parade of filings from all the RTO's that come before you
7 and this is a fundamental change.

8 It is not something we have had before. It is
9 not trivial if you don't think that it was an inferior
10 product, understand that the way the models were set up --
11 not like what we're doing or potentially doing here, but the
12 way it was set up a product that was potentially providing
13 only 60 hours of service year at most was getting paid
14 approximately the same as a base load unit.

15 The shifts that the Market Monitor talked about
16 in the sensitivity studies show features like that -- 10
17 billion dollars a year in the shift between supply and
18 demand -- non-trivial results and completely hidden because
19 we've done it before. We had a model that solved it.
20 People don't see it until after the fact.

21 We had built in discriminatory practices where
22 portions of the load demand were removed. It still solved,
23 but essentially you cleared 97 % of the results against all
24 the resources of the load -- against all the resources.

25 It meant that if you never had growth at excess

1 of 2 % you never saw marginal products and people wonder
2 why you weren't seeing the cost in new entry ever coming and
3 the clearing prices lower. Some people may have said that
4 clearing prices were too high, but it's solved.

5 There wasn't a problem, we can solve that. Just
6 have them take 2 % off and run the equations. Everybody
7 says this is simple and you can solve it because we've
8 solved it before and I'm telling you that it's that kind of
9 uberous that has meant that we be here every single year,
10 several times a year fixing the last mistake and you're
11 setting yourselves up for the exact same phenomenon again.

12 All I have to do is move some of the LOLE -- you
13 have to figure out -- let's assume one of the examples in
14 the Brattle paper was put all of the net cone in the summer.
15 First off you have to decide it's the net cone of what --
16 but let's assume it's the current net cone except that's a
17 potential distribution. What do you pay somebody for the
18 winter?

19 What you don't think they have annual products?
20 Do we only have people that bid in the summer because
21 there's no economic reason, there's no economic reason for
22 an annual product in the winter if they can see a collection
23 of all of its resources over the summer, so what do you do?

24 So you need a whole bunch of new mitigation
25 rules. We need a whole new way to think about how to

1 compensate to make people whole which the net cone concept
2 that we have now that logically works, has worked, and we
3 have to examine whether it's the right concept going forward
4 right?

5 I'm not -- I'm not a doomsayer for this. I'm
6 willing to say that you can attempt to do this and I think
7 it might work, but when somebody says all you have to do is
8 -- we have all the tools, you don't have to change that, you
9 should run away screaming and say no.

10 It's just absolutely a huge mistake. There's no
11 burden of proof has been met here, anything close to what it
12 takes to do this properly.

13 MR. MONICK: Thank you Mr. Wilson?

14 MR. WILSON: Yes, James Wilson. I just mainly
15 want to respond to these questions about inferior products
16 that we've heard over and over again and -- because we're
17 muddling two things here I believe.

18 First of all as I mentioned, the tariff already
19 defines summer period capacity performance resource, winter
20 period capacity performance resource. So if people want to
21 take issue with those definitions, that's really about
22 capacity performance outside of the scope, I think today.

23 We're really here about we've got the summer
24 resources and the winter resources, how can we better
25 accommodate them? So I really think that's the issue here.

1 Joe Bowring as we know, doesn't like demand response so
2 maybe he thinks it shouldn't qualify as summer period
3 capacity performance resource -- okay, take that up
4 somewhere else.

5 So, once those definitions are in place -- these
6 are not inferior products, they have the blessing in the
7 tariff and so it's a question of a summer period resource
8 and a winter period resource. Are these inferior products
9 compared to one annual? And I'd say that ultimately it's
10 for the Commission to decide. Is 6 plus 6 -- 12 or not?
11 And so, that's all I wanted to say on that thanks.

12 MR. BRESLER: Sorry I need to respond to that if
13 that's okay.

14 MR. MONICK: Go ahead.

15 MR. BRESLER: So I agree we need to watch our
16 terminology and inferior I agree has as bad connotation and
17 I wish we wouldn't have started using that term earlier and
18 certainly today if not before because I do obviously agree
19 with Jim that we do have seasonal if you will -- half year
20 products defined in the tariff.

21 The concern comes in when you allow a seasonal
22 resource to take the place of an annual resource without
23 again -- to Roy's point changing everything else around that
24 needs to change in order to make sure that that is done
25 correctly. That is what we mean when we talk about the

1 impacts of -- of a seasonal product in and of itself in the
2 auction.

3 To the extent again that we can aggregate them to
4 come up with an annual resource and therefore one is not in
5 and of itself taking the place of an annual, we think we're
6 fine. Otherwise, I think you get into all the price
7 suppressive concerns that we talked about earlier today, so
8 that's what that meant.

9 MR. MONICK: Let me get to Mr. Newell?

10 MR. NEWELL: Well I don't know if Stu just put
11 the inferior idea that maybe I can still say a couple of
12 things on that. One is that very fundamental idea about
13 capacity and I want to make -- I want to respond to that Joe
14 brought up before, this idea that summer products are
15 inferior because they respond only in emergencies.

16 We're talking about capacity. Capacity is about
17 keeping the lights on and to take Joe's point would be to
18 say that combustion turbines don't have as much value as a
19 combined cycle -- that's true, that's recognized in the
20 energy market. This is about capacity.

21 Anything that can help keep the lights on has the
22 same capacity value. So that's one point about inferior
23 products. Now it is important to make sure to qualify
24 resources properly and rate them, make sure they can really
25 do what they say they can do. That they can -- and then to

1 have strong performance incentives through CP and through
2 energy price formation -- that's all important.

3 But so the other aspect of inferior that we
4 talked about was, you know, serving one season's needs
5 versus another. The summer peaks are 20,000 megawatts
6 higher than the winter peaks so there is, you know, there is
7 room for some summer only capacity without having to have a
8 match.

9 And this idea of price suppression, you know it's
10 very small in the sense that summer only resources have
11 almost as much reliability value as annual because most of
12 the reliability needs are focused on the summer.

13 And you only need so many annual resources in
14 order to meet peaks across the year. And, you know, the
15 price will still be set by the highest offer of the, you
16 know, of the annual resource. I mean there's no annual
17 resource that is getting paid less than it offered. I mean,
18 you know, you get as many as you need and you set the price
19 at or above all of their offers.

20 So I think this idea of inferior product and
21 price suppression has been a bit overplayed. I also just
22 want to respond to Roy's very wise comment -- his caution
23 about saying this is easy. I think that is -- I agree.
24 These markets tend to get very complicated and in
25 unanticipated ways. I would also encourage to build on the

1 innovation that PJM has already done and actually I want to
2 second what Stu said before.

3 This isn't just PJM. This is all the RTOs and in
4 fact PJM has innovated more than the others in experimenting
5 with ways of dealing with seasonal needs and capabilities.
6 So, but there is actually a lot to build on from the prior
7 summer only products, from the current matching and you
8 know, there are ways to recognize the difference in seasonal
9 needs and the different seasonal capabilities of resources
10 much better than I think they are now.

11 MR. MONICK: Mr. Lieberman?

12 MR. LIEBERMAN: Thank you, Steve Lieberman with
13 American Municipal Power. So earlier today there was an
14 exchange in the first panel -- Dr. Bowring said to one of
15 the panelists to their point he said, precisely.

16 So to Roy I would say to your comment about we
17 didn't do it right before I'd say precisely and that's why
18 we're talking now. Precisely because the earlier summer
19 only products we had were demand response only.

20 And what we are proposing here is a summer CP
21 resource. It would have the same performance requirements
22 as the annual CP product during those same summer months.
23 So we didn't do it right before because we had a different
24 product -- it wasn't open to everything.

25 We are proposing to have a product type that is

1 open to all resources with the same penalties and
2 performance requirements. And it would -- just as Sam said,
3 it would recognize the seasonality benefits that exist.

4 MR. MONICK: Mr. Wilson, go ahead.

5 MR. WILSON: James Wilson, on the price
6 suppression question again -- and I think price suppression
7 is synonymous with inappropriate price suppression. I think
8 whenever that word suppression is used, don't we mean
9 something inappropriate rather than just a change that
10 lowers price?

11 If changes are made to the construct so the
12 currently stranded summer period resources can compete, it
13 will likely have a little bit of a lowering effect on the
14 summer and annual price. It will have that affect. It will
15 be more efficient and lower cost, but it will lower the
16 price a little bit, but that's not price suppression, that's
17 just removing discriminatory barriers to participation.

18 So I think when people use suppression they're
19 using it in a pejorative sense and in this case when we
20 improve efficiency and that lowers price I hope we're not
21 calling that suppression, thanks.

22 MR. MONICK: Go ahead.

23 DR. SHANKER: Okay just so that I'm clear. When
24 Steve and Jim are saying annual products then we're agreed
25 they're not talking about the same thing? They're talking

1 about a current definition? You're talking about a proposed
2 definition it would be 24/7 call all the time, is that
3 correct?

4 MR. LIEBERMAN: So today we have an annual CP
5 product and I'm saying we would rename that annual --
6 differentiate it from summer CP.

7 DR. SHANKER: But it would be 24/7 call all
8 hours?

9 MR. LEIBERMAN: Yeah.

10 DR. SHANKER: And you're not doing that -- you're
11 keeping it at the summer definition now? So this is really
12 important it's a fundamental difference as to we have two
13 different proposals on the table of what's the seasonal
14 product and one has significantly different implications for
15 performance, excuse -- someone whoever discussed no excuses
16 before with respect to the CP design.

17 The current definition of summer under a CP would
18 be -- would not meet that definition and what I'm hearing
19 Steve say is that any DR under his proposal would be subject
20 to like a 24/7 call also, okay?

21 So when we go from this side of the room to that
22 side of the room I urge you to pay attention to the comments
23 because the qualifications and what you need to do to change
24 that are very different.

25 And the implications for how you do all the

1 things we're going to talk about later are very different in
2 terms of what the demand curves look like with the
3 compensation looks like, what the objectives are.

4 MR. WILSON: James Wilson. So Roy, you're again
5 trying to muddle the two questions that I hope we keep
6 separate which is what is the capacity performance product?
7 What is the summer performance of it, what is the winter
8 performance of it -- that's one issue which I don't really
9 think is within our scope.

10 And then the other is given that we have summer
11 season products and we have winter season products, how do
12 we accommodate an efficient mix of them given that our
13 requirements are very seasonal? I think that's what we're
14 talking about here.

15 So when I didn't get down into the details about
16 how capacity performance definition perhaps ought to be
17 changed, I thought it was out of scope, thanks.

18 DR. SHANKER: If I may respond to that. I just
19 totally disagree with that. You read the Commission's order
20 on CP that explicitly said it was talking about an annual CP
21 product so that's where we're starting from, okay?

22 Steve is describing a seasonal CP product that
23 but for time of year and I just want to make sure I don't
24 misquote you, but for the period of year performs
25 indistinguishably it's a box with megawatts, forced outage

1 rate and maybe some requirements on outages which we will
2 have to talk about later.

3 And Jim is not -- and so it is a difference
4 because underlying all -- when you say seasonal if I tell
5 you seasonal and it's a 60 hour -- I always get it wrong, is
6 it 6 x 10 or 10 x 6, whichever it was the original summer --
7 that was tariff defined product.

8 I mean if that's what somebody was talking about
9 it has very, very different implications and even though
10 what we have now versus the product that Steve is talking
11 about so it is material.

12 MR. MONICK: A little bit more time before the
13 break, why don't we dig into this summer CP idea. If people
14 have any thoughts on what the implementation challenges to
15 doing -- operating something like that would be, maybe we
16 could start with Mr. Bresler if you have any thoughts on
17 that?

18 MR. BRESLER: Well I think the first challenge
19 which we've already talked about ad nauseum is how do you
20 come up with the cap on it? How do you come up with the
21 division of a risk -- what you put in the winter, what do
22 you put in the summer? How do you come up with what the
23 annual requirement is?

24 So I guess that's challenge number one. I have a
25 bit of a concern depending on sort of what proposal we're

1 talking about. I think it could happen with this one as
2 well. I understand what Steve and his folks are proposing
3 is a summer CP product open to any resource type, but I'm
4 also hearing that there is significant concern about sort of
5 stranded summer demand response which you would think would
6 have to take up much of what you allow to be summer only --
7 again, depending on how you define the performance
8 requirements.

9 I think -- I think that still leaves you with a
10 separate product, one that is not substitutable, with all
11 the issues that we talked about before and I worry a little
12 bit about what that means for the stability of the market if
13 you will from you know, the departure from what we've
14 recently achieved which is all annual resources.

15 In other words, if you begin to commit a
16 significant amount of summer only and then I think Dr.
17 Bowering paused at it that if you get a significant enough
18 quantity you're going to be dispatching it in the energy
19 market more often because you'll need to.

20 If that's not the expectation of those resources
21 then they may not stick around when that starts to happen in
22 which case you'd need more annual resources again but now
23 you've already sort of driven them out. So I don't know
24 what that means as far as the long-term cost of the market.

25 So that kind of brings me all the way back to how

1 do we actually determine whether or not what we're talking
2 about here actually does reduce costs in the long term. So
3 depending on what other proposals we dig into later today,
4 there's probably other implementation concerns as well but
5 those are a couple that I thought of with respect to just
6 saying we can have a summer CP again.

7 MR. MONICK: Go ahead.

8 MR. RUTIGLIANO: Thank you, Tom Rutigliano for
9 AEMA. First off I'll start by saying what the AEMA's
10 proposal generally speaks to keeping annual and then adding
11 one or two seasonal products.

12 We agree with comments made by Dr. Shanker, Stu
13 and Dr. Bowring on the order that annual is foundational RPM
14 eliminating entirely would cause a host of problems. So
15 within an annual plus construct, as Dr. Shanker said, you
16 have some difficulty of pinning down the product definitions
17 but we've come up with a capacity performance definition
18 that includes energy efficiency and demand response and
19 doesn't require solar to work at night and so on, so those
20 seem to all be surmountable problems in terms of coming up
21 with seasonal product definitions that are fair compared to
22 the annual product definition.

23 So the two implementation challenges we have left
24 would be the planning and the off-chute clearing. To look
25 -- maybe this should have been on the earlier panel but, the

1 LOLE planning process in a way is almost like legos and the
2 basic break is this analytical technique that says for a
3 given week of the year if you have this much capacity,
4 what's your chance of loss of load?

5 You add that up across the year you get your
6 annual LOLE and the planning process to over simplify comes
7 down to iterating through how much capacity you have until
8 you find the amount that does what you need.

9 What's nice about that flexibility is that it is
10 very amenable to take some here and put some there and so on
11 and again strictly for planning purposes. So the planning
12 process I think is both amenable to a fixed allocation and
13 since you're really iterating over all these values anyway,
14 should be able to produce a range of mixes, you know, as I
15 mentioned in what our example was.

16 You can meet the reliability needs of 170,000
17 megawatts of annual, 150 of annual and 21 of summer and so
18 on. That is again a pretty, I believe, straight-forward
19 thing to do at the planning process.

20 You then have to -- if you do go with the forward
21 dynamic allocation which we think is best for cost
22 optimization, you do get a more complicated option clearing
23 right? You do have a couple more degrees of freedom to
24 optimize which is actually the goal right?

25 The more freedom you have to optimize the better

1 the results. I'm not being an optimization theory expert so
2 I can't 100% say that it's possible but I compare the
3 complexity of doing that a few times a year to what's done
4 in the energy market every five minutes and it seems like we
5 should be able to get to some solution.

6 And then finally Stu again, Dr. Bowring already
7 had mentioned operational challenges -- that there's
8 suddenly a vast influx of demand response and so on. And it
9 would seem -- well first that we know how much command
10 response is out there. We'd be sort of surprised if an
11 extra 15,000 megawatts popped up one year or another.

12 And it would seem fairly reasonable to come up
13 with some kind of transition rules that when things change
14 gradually so we don't get any sort of transition shock if
15 that is a real operational concern, thank you.

16 MR. MONICK: Yes, Dr. Shanker?

17 DR. SHANKER: Yeah, Tom, so everybody is clear
18 that your definition is -- of this seasonal CP product is
19 different from Steve's as well?

20 MR. RUTIGLIANO: I think we're speaking at a high
21 enough level here that I'm not sure of inbound product
22 definitions but for working model I will say it is the same
23 obligations as a resource of the same technology over a
24 defined period of time.

25 DR. SHANKER: Okay, so wind is comparable, the

1 wind but not the solar demand response?

2 MR. RUTIGLIANO: Again, to the extent that it
3 exists in CP now.

4 DR. SHANKER: Okay, so this is -- this is the
5 moving ball okay? Let's -- we had status quo to some extent
6 -- I don't want to put words in Jim's mouth but that's what
7 I heard. Okay, then we had CP 24/7 that I asked explicitly
8 and now we have well I have things that don't have to
9 operate at night or are when the wind's not blowing, but
10 they're exempt from CP.

11 And forgetting even if we do that how we model --
12 you can't really do it by distributional things as the say
13 we do with prism, you'd have to go to some sort of Monte
14 Carlo approach. Right now you're looking for another set of
15 exemptions and you say but it's all the same product, its'
16 all CP.

17 And I mean this is where you've got to slow down
18 and say they're really not the same product. They're not
19 the same availabilities, they don't behave the same. They
20 have systematic failures, they have systematic properties --
21 we don't want to call them failures in terms of availability
22 and we're saying but it's only a little bit.

23 And so if I set it small enough is that going to
24 be a problem? And so we've done that before and we've
25 gotten in trouble before by doing that and I thought one of

1 the strengths of the order on CP from the Commission was the
2 acknowledgement reasonably directly, of an annual CP product
3 that homogeneous product, that was going to be used across
4 the board.

5 And as you're listening now that's three
6 different definitions we have. If Joe offered one, I think
7 I agree with Joe's from this morning. I don't know if I
8 remember -- I think Stu and I would agree on what the
9 definition is.

10 And we want that, it has a lot of good, strong
11 behavioral properties. If you could get everything to be
12 identical in those properties so they really are black boxes
13 with megawatts and forced outage rates -- then we might have
14 a hope of approaching a seasonal market, if they were truly
15 homogeneous.

16 And even then I would still offer cautions. At
17 the moment we start saying well I have 10% of those that are
18 never available at the same time because of wind issues.
19 They're never available at night but they're CP because we
20 don't think there's a high probability that the peak will
21 come at that time.

22 But then we have the predicate of the entire
23 pricing offering, being that you're doing an opportunity
24 cost calculation on the likelihood that you're not available
25 when one of those performance hours occurs.

1 And it isn't necessarily a generation performance
2 hour. Most of the things that are caused are locational and
3 I'll defer to Stu as to the split between generation and a
4 locational basis versus distribution transmission. I don't
5 think I have a good feel for that.

6 And so it does -- suddenly all these fine points
7 of definition that everyone's waving -- make room for my
8 summer product which is what this is really about. Suddenly
9 BIM's are very, very important. How do we set the demand
10 curve for 9 comparable products that you just defined to be
11 the same for half of the year?

12 We had some gross notion from Sam that we can
13 partition it on marginal contribution LOLE but it will be
14 interesting to see how he does that when I started asking
15 about, well, you know, those aren't really homogeneous
16 products, how are you going to talk about marginal
17 contribution when you don't have all the nice
18 distributional statistical properties to do that and so
19 maybe you have to do large Monte Carlo simulations over huge
20 amounts to catch what's going on and maybe you can do that.

21 You know, in the abstract I'm a modeler from
22 forever so I like saying of course we can model it. But
23 you've already heard different product definitions, no
24 solutions in terms of the notion of trade-offs, don't worry
25 it's not big, and you're seeing things that cut against the

1 outstanding benefit of the Commission's accepting annual
2 homogeneous because it did away with all of these problems,
3 okay.

4 And we didn't even get to the notion of how do
5 you make people whole -- because ultimately I think one of
6 the catch phrases was retain and attract was in a number of
7 Commission orders with respect to the function of command in
8 the capacity markets -- retain and attract that's what we
9 want.

10 We want to retain existing generation that's
11 economic -- we don't want not economic. We want to attract
12 that. None of these we've talked about -- the make whole
13 function of the capacity market that Joe mentioned is being
14 a complement.

15 The capacity market makes the energy market work
16 in our design. All of those things are still missing and
17 those are all -- you asked pieces of what we need to do.
18 All the things I said are tasks that have to be resolved.

19 MR. MONICK: Let's take two more comments and
20 then we'll have a break.

21 MR. LIEBERMAN: Thank you, Steve Lieberman with
22 AMP. I appreciate Roy keeping score there for everybody on
23 a number of different proposals. No you kicked off this
24 first question asking are there feasible alternatives to
25 PJM's current practices?

1 I didn't hear you say what is the best -- is
2 there only one? Are there feasible alternatives? And I
3 think what Roy just highlighted is yes there are. They all
4 have their challenges, that's true. Some have more
5 challenges, some have less, some are going to be easier to
6 implement, some are going to be a little more difficult.

7 But yeah, Roy's a smart guy but so are the rest
8 of us, you as well and the folks sitting behind me. We're
9 all pretty smart and I think if we have an idea of what
10 we're looking at -- looking to shoot at, you know, we can
11 come up with the rules and people who can do the modeling --
12 and I think we can come up with something that works, it's
13 just and it's reasonable and it takes into account what we
14 have in our system today, what's in the queue for tomorrow
15 and the years ahead.

16 So I wanted to bring this back to your first
17 question which is -- are there feasible alternatives? And I
18 think unequivocally we could say yes, thank you.

19 MR.WILSON: Yeah, James Wilson. I've already
20 observed that the tariff already defines summer period
21 capacity performance resource and the winter period capacity
22 performance resource, so there are already eligibility
23 requirements for the different types of resources to qualify
24 that.

25 In addition, capacity performance has very strong

1 performance incentives -- performance penalties for
2 resources and in fact we have seen that a lot of resources
3 that qualify to offer as summer period or as winter period
4 resources, choose not to probably because those performance
5 penalties are strong enough that they don't feel like they
6 can really live up to them.

7 So it's already there to a great extent thanks.

8 MR. MONICK: Thanks everyone, think of good
9 things to say after we come back and I'll see you in 15
10 minutes, 3 o'clock, thank you.

11 (Whereupon a brief recess was taken to reconvene
12 this same day.)

13 MR. MONICK: Alright we are back. I'm going to
14 ask my colleague John to ask the next question.

15 MR. RIEHL: So I would start off this portion of
16 it with a question that kind of gets at the money issue.
17 And I would like all of you to comment on this if you wish.

18

19 In the Brattle Group's pre-Technical Conference
20 comments they -- and I'm quoting from them, "We estimate
21 that a seasonal capacity market could reduce societal cost
22 by approximately 270 million per year on a sustained basis.
23 Savings could increase over time as the market evolves based
24 on the opportunities presented, but there is substantial
25 uncertainty surrounding the nature and quantities of

1 participating resources and their costs.

2 By adjusting their assumptions within a
3 reasonable uncertainty range, we estimate that societal
4 benefits could range from 100 to 600 million per year." So
5 I have about two and a half questions on this.

6 Do others on the panel agree with the Brattle
7 Group's testament of societal savings? If yes, under what
8 conditions would those savings increase year over year and
9 if you disagree would there be societal costs? Like I said,
10 I'd like everybody to comment on that but Mr. Newell will
11 start, please.

12 MR. NEWELL: Sorry I thought your questions were
13 primarily to everybody else, whether they agree. I'll say I
14 agree. But I do have to qualify -- I do have to qualify
15 that any calculation like this is a swag right -- we don't
16 have a lot of observables to be able to say it with a lot of
17 accuracy. But every input, every assumption is grounded in
18 something empirical and I think it gets the overall shape of
19 this about right which is that you know, you can quibble
20 about the amount of maintenance you need, call it winter
21 needs, you know, 10 - 15 gigawatts less than summer needs.

22 There's a fair amount of summer only capacity
23 that we've seen is -- has offered in the past that did not
24 in the most recent option. And there is a fair amount of
25 winter only capacity that could be liberated.

1 Now I appreciate Tom's point earlier today that
2 you need to get them, you know, show that there's enough
3 transmission to get their additional winter rating out. But
4 if you had that, there's all this winter capacity too.

5 So there's winter only capacity to liberate.
6 There's summer only capacity to liberate and then there's an
7 overall lower need in the winter and so we've attempted to
8 quantify what would be the cost savings around each of those
9 pieces.

10 MR. RIEHL: Thank you but I'd like to go down the
11 line and then we'll get people who have their tent cards up.

12 MR. LIEBERMAN: Thank you, Steve Lieberman with
13 American Municipal Power. So look, I guess a couple of
14 things. One, you know I read Brattle's pre-Conference
15 report. I recall seeing that very same line and, you know,
16 okay, well that looks like there's a lot of money there.

17 I don't know how the analysis was done so I'm not
18 sure of all the inputs but when I think of societal savings,
19 I think of that as better health you know, is the air
20 cleaner? Are we doing more with less -- these sorts of
21 things? Are we relying, perhaps, domestically instead of
22 importing things and those sorts of things which you could
23 attribute different dollars to -- it's not a, you know, true
24 calculus, it's estimates and I think that explains why
25 there's such a range in the Brattle report.

1 So I would agree that there's probably savings to
2 be had through the recognition, accommodation of seasonal
3 resources, particularly the seasonal resources that we're
4 talking about which are, you know, whether it's solar, wind,
5 hydro, PV, battery storage, you know, DR, there'll be
6 savings that you know, we could recognize and I think they
7 would be, you know, recognized year to year so they wouldn't
8 just be one lump sum and then we move on and we're back to
9 square one.

10 But you know, without the benefit of having seen
11 the math and the models, you know, it's hard to agree
12 whether it is 100, 270 or 600 million, but I would agree
13 with the statement that there are savings to be had, thank
14 you.

15 MR. RUTIGLIANO: Thank you, Tom Rutigliano, AMA.
16 We certainly agree overall with Brattle's results. Our
17 analysis tend to put it a little bit more at the higher end
18 which is based mostly on looking at how previous auctions
19 with seasonal products have fared -- that's that Brattle's
20 has impressive analytical capabilities so I wouldn't care to
21 contradict them.

22 So to the second half of your question, I believe
23 it was what would improve this moving forward -- you know,
24 we would see perhaps working on cost allocation ultimately
25 because to some degree the way these costs filter out the

1 load doesn't precisely match which how they're created.

2 It will be interesting to see how the resiliency
3 docket works out because I believe some of the things we
4 told to the capacity market now fall perhaps more into
5 resilience than reliability so a clean separation there
6 could lead to more cost savings.

7 And those I think would be the primary two areas.
8 I think you could see even more benefit moving forward.

9 MR. BRESLER: Thanks a lot, I already warned Sam
10 that I was going to quibble with this study so he won't be
11 surprised I don't think. But yeah I don't know enough to
12 know whether I agree with the calculations or not. I'm in a
13 similar boat to Steve.

14 Obviously I haven't seen the underlying analysis.
15 But just a couple of things on the input assumptions -- I
16 think as Tom Falin described this morning the assumption of
17 a 13,538 megawatt reduction in winter reliability
18 requirement I think is overstated.

19 I think to what Tom had indicated earlier when
20 you include some refined assumptions around maintenance
21 scheduling and forced outage placements if you will, you get
22 sort of a much smaller number than that. The Brattle number
23 for winter capacity -- so additional, I think capability on
24 thermal units given increased performance during cold
25 weather of 9,500 megawatts -- we're not sure what the basis

1 of that number is. We don't really know where it came from.

2 We get a significantly lower number based on what
3 comes into us through the GAD's data system, now recognizing
4 generators aren't really required to give us what their
5 actual best number is. I realize our number isn't accurate
6 either but again, I'm not sure where the 9,500 megawatts
7 came from.

8 We think that the value of 5,500 megawatts of
9 additional summer only could be overstated because we only
10 had 1,200 megawatts of summer only capability that offered
11 but did not clear in the last RPM auction, so that's
12 probably a little large.

13 And then last but not least, there was a number
14 of 17,692 megawatts of what I believe was additional summer
15 only replacing annual capacity. I'm not sure where that
16 number came from. But really I mean, if what we have here
17 is a sum of all of these numbers, you're getting up into the
18 30-40,000 megawatts of seasonal resources that would
19 displace annual.

20 And this gets back to the concern that I
21 expressed earlier where at least qualitatively when it comes
22 to the stability of the capacity market, you know, a lot of
23 what we based the movement to a sloped demand curve, the
24 three year out procurement process, all those sorts of
25 things was the stability of the market in getting away from

1 this boom/bust cycle where you know, you had prices that
2 were moving all over the place when you were a little bit
3 short and a little bit long.

4 I get concerned about the stability of the
5 resource mix and kind of what clears year in, year out and
6 what that means for the long-term stability of the market
7 and therefore long-term costs.

8 So I don't know the answer, but I don't think we
9 should really consider going down this road unless there is
10 some level of analysis on what this means -- not just for
11 short-term costs because as Tom said, if you get seasonal
12 resources coming in and you therefore have less annual, you
13 could have prices go down. I don't think that's necessarily
14 a good thing but you could have cost savings in the
15 short-term. I don't know whether they will persist for the
16 long-term.

17 MR. PLACE: Thank you, yeah I'm sure that we can
18 all note that we haven't looked inside Brattle's black box.
19 But as a first order of calculation Sam said its swag, its
20 back in an envelope. I can't disagree. I think looking at
21 the pieces as they elucidated -- I'm probably inventing a
22 language.

23 But I think the signal is right. I think that we
24 can quibble about whether it's 270, it's 130 or it's 500,
25 but I think the logic behind it is rational and thinking

1 about the stranded cost loss here, it's not logical to think
2 that it's in the right order of magnitude.

3 And also from the state's perspective, we've
4 invested heavily in renewables, AMI technology, DR, none of
5 that is getting to the monetary compensation that it
6 otherwise could have named -- this clearly speaks to that --
7 the magnitude of that issue.

8 DR. SHANKER: Well I'll agree with the swag
9 characterization. You know, it's the typical -- not only
10 everybody has to do and this is not a criticism, you freeze
11 everything. And so any statics evaluation like this it's
12 worth the assumptions and the assumptions in this case are
13 very broad.

14 And by definition they're directional because
15 you're assuming there's a surplus. The only thing the
16 numbers that Stu raised is doing some back of the envelope,
17 that 9,500 looks out of line to me, but you know, these are
18 all empirical things that if you wanted to do the statics
19 better we all sat down and the statics, what is it we could
20 come up with -- the numerations of those and the properties
21 and try and see how well they match together and fit the
22 criteria.

23 So short-term you would say this, you know, this
24 is the kind of ballpark you're talking about. One term -- I
25 look at it a little different than Stu but I think it's just

1 terminology. I think about it as we've designed the system
2 with a -- it revolves around the business cycle to create a
3 feedback loop.

4 One of the things if you go back the first
5 principles of why do we have the demand curve, and why do we
6 have the shape of the demand curve we do and actually Sam's
7 firm is opening the back, getting it back to where it should
8 have been from the very beginning is that you -- when you go
9 long, we have that sort of flatter tail on the curve and it
10 says, oh, you're not worth nothing, there is something and
11 it will climb in value slowly to keep you both from exiting
12 the market too quickly.

13 And then when you're short we get it steeper and
14 you get paid quicker and that's as we need something so
15 enter. And that effect is it tends to have people enter and
16 exit and oscillate around the target reserves and all of
17 this is a function of the shape of the demand curve so you
18 think about it as a controlled system -- if you think of it
19 that way.

20 And I don't know how the control system operates
21 under these circumstances and it's a very and as Stu's
22 saying stability and too much of one thing and PJM through
23 the work of Ben Hobbs, when we were thinking we had a
24 homogeneous process product, was able to simulate some of
25 this.

1 Some of their performance criteria were things
2 like -- I think it was like 100 years or 25 cycles of 100
3 years or something like that. And its' how often did you
4 cross the IRM -- that is how often did you violate and solve
5 reserve margins? And Jim is going to tell you why it was
6 wrong and he did it another way.

7 But how often did you go more than 1 or 2% below?
8 How long were the business cycle durations? If you wanted
9 to look at the 50,000 foot metric of if you try something
10 like this and you accomplish all the tasks that I talked
11 about before and I think Joe Bowring mentioned, and you got
12 them all done, to me remembering that the idea is to retain
13 and attract new entry is how does that control mechanism
14 work?

15 And I think you can get one -- I'm not going to
16 say you can't, but I don't think -- I didn't read anything
17 there to tell me I know how that control mechanism works and
18 I know how to scale it and I know how to control it to get
19 what I want in terms of Stu's definition of stability when
20 we're all done.

21 And presumably the objective function if you
22 wanted to put the time and resources into it, of an exercise
23 like Brattle is doing, is to develop the information and
24 figure out okay, I got all the pieces, I think they fit
25 together, now is there a way for me to figure out if they

1 oscillate in a reasonable fashion so that I don't sink the
2 ship by over-procuring or getting, you know, over-damped
3 would be the word in control theory, would that happen?

4 So in terms of the underlying question about
5 benefits, static, short-term I agree with you, there's a
6 surplus. I don't know how big it is so and if you, in terms
7 of the dynamics of what you're doing and all the things we
8 have to do, I don't know.

9 And I don't think you can know now.

10 MR. WILSON: James Wilson. I too, have examined
11 Sam's work papers so I can evaluate his analysis. I
12 actually expected a little bit larger number and when I did
13 an even much simpler analysis a couple of years ago I got a
14 bigger number.

15 But what I want to mainly talk about is you know,
16 any analysis like that it's compared to something. So
17 what's our status quo?

18 We don't have a price signal about seasonal
19 resources. Within that aggregation, you know, maybe there's
20 a price that is not transparent that's being agreed to, it's
21 distorted because of the requirement that summer equals
22 winter.

23 So the but for is like a mess in my opinion.
24 There's no price signal guiding the further development of
25 summer capacity resources and winter capacity resources so

1 under Sam's analysis, he's got a price signal and that is
2 really important over the long-term and from an equilibrium
3 perspective.

4 So let's keep in mind that PJM in its capacity
5 market, there are a number of different zones and they all
6 have different summer and winter peaks. And for instance,
7 New Jersey has one of the largest ratios of summer to winter
8 peak and New Jersey is also a place with a very large amount
9 of solar potential.

10 So if solar were to develop very quickly in New
11 Jersey, would we actually get to a point where we had, you
12 know, enough solar so that it was like almost too much?
13 Well we need a price signal to tell us that. You know,
14 right away the question would be more summer resource in a
15 zone with such a big ratio, the value is all in the summer
16 for sure. But we could get to a point where we need a price
17 signal to tell us, alright, slow down on that.

18 And other zones will have different situations,
19 so you really need that -- seasonal price signal to guide
20 the further development and how to evaluate the value of
21 that compared to the status quo where there's like no price
22 signal at all -- well it's hard to imagine how resources
23 even develop under that but for, so I don't know.

24 But I think the benefits are large, thank you.

25 MR. GRAMLICH: Well since I actually did my

1 homework, I've read the study on the Metro coming over so.
2 I thought the framework was sound. I thought it started
3 with the basic idea that you do have two different products.
4 You have different supply sources available to provide one
5 and can't provide the other and vice-versa which is I think,
6 pretty much, the definition of different products.

7 So we're going from an incredibly crude system of
8 one product to two products which is two out of really there
9 should be 8760 and in fact, we have a market that already
10 does 8760 times the number of nodes. So to say we're going
11 from one system-wide to two and call that overly complex I
12 think is absurd.

13 So theoretically that sounded and then I think
14 the study went through each resource that's available to
15 provide each of the products -- the summer and the winter
16 product and I thought they were generally sound.

17 I know in the wind case it basically said well
18 for all of the 664 megawatts that for some reason are not
19 participating which as I've described in the WEA and Merrick
20 comments, talk about some of the barriers to entry and the
21 penalty structure problems, but these, you know, these
22 resources are available, they could provide and it's
23 somewhat mysterious why sometimes they're not.

24 The same is true for some solar and other demand
25 response. We should be looking at demand response -- all

1 the barrier to entry. So it's a long way of saying that the
2 study assumes these barriers to entry are removed and the
3 cost savings accrue to customers once you remove them and I
4 don't think we should just assume the barriers are removed,
5 we should actually remove them.

6 So but if you did that then I think the numbers
7 are generally in the ballpark. I would -- I noted Stu and
8 Tom Falin mentioned the -- on the winters a lot of talk
9 about winter versus summer LOLÉ and you know, we should be
10 able to figure out and agree whether planned maintenance can
11 happen in the winter.

12 I know a lot of folks in this proceeding are
13 talking about the scenario 5A that PJM with their updated
14 reliability analysis says oh we should be able to, you know,
15 do the maintenance in the winter just like the summer.

16 Well let's just agree on that and figure out what
17 the right answer is. I mean if Stu's operating the system
18 and he can't do it in the winter then that's where I would
19 start and you know, that would lend to greater capacity
20 value in the winter of course, so.

21 DR. SHANKER: May I ask -- this is a
22 clarification from Rob? I think maybe two things are mixed
23 or maybe I heard them mixed in my head. We're talking about
24 wind not participating because of risk and I assume you're
25 talking CP risk?

1 MR. GRAMLICH: Yeah.

2 DR. SHANKER: Okay. If wind is fully qualified
3 as a -- and it is as far as I know, as a -- being eligible
4 to be a CP product in -- are there specific elements that
5 you saw in any of the proposals that would remove that risk?

6 MR. GRAMLICH: Well I don't think penalties are
7 explicitly addressed in these proposals.

8 DR. SHANKER: Okay, so you're -- okay so let's
9 try again. So CP stayed the same and we had a seasonal
10 problem. A seasonal product -- your problem would remain?

11 MR. GRAMLICH: In part.

12 DR. SHANKER: Yeah okay, that's -- I thought I was
13 hearing that it would go away and that was confusing me,
14 thank you.

15 MR. NEWELL: Thank you, can I have a turn to
16 respond to some of the comments? So one kind of threshold
17 issue we've talked about today is what is the winter need?
18 Now peak load is about 20,000 megawatts lower but there are
19 some winter challenges and maybe you have to do a little bit
20 of maintenance in the winter so I don't think anybody's
21 saying you can pick your 20,000 megawatts less in the
22 winter, so what is that number?

23 And we went with scenario 5A. That was with no
24 maintenance in the winter. Now that -- let me back-up to
25 what scenario 3A was that was with the average historical

1 maintenance during the winter and you could still have 9,000
2 megawatts less in the winter and have only a tenth of the
3 annual reliability events in winter.

4 So, 3A used historical maintenance in the winter
5 and that means when somebody wants to do maintenance they
6 would come to PJM and say can I do maintenance now? Things
7 weren't tight so the answer was probably yes I assume.

8 Now in the future when things get -- if things
9 get a little tighter, maybe the answer would be no, don't do
10 it in the winter if there's enough room in the summer and
11 fall, in the fall and spring. I don't know, but we could
12 figure out I agree.

13 Should we be in scenario 3A or 5A? But I think
14 it's one of those. As for all the issues that were
15 mentioned that were not included in the analysis, I think
16 they actually were included in this analysis. Now correct
17 me if I'm wrong, but I believe that this analysis that had
18 these scenarios did account for correlated outages in the
19 winter.

20 I believe scenario 3A did account for maintenance
21 in the winter. And the only thing I heard from Tom that is
22 still working out is some winter load forecast modeling
23 issues. So I think these scenarios that are consistent with
24 your intuition that you don't need as many megawatts in the
25 winter -- one of those is probably right but again I would

1 like PJM who did the analysis to correct me on any of those.

2 So that's one. Another one was winter capacity
3 ratings are higher than in summer on particularly combustion
4 turbines with the denser air going into the compressor. The
5 combustion turbines can do about 12% more in the winter than
6 in the summer and that's a fair amount of the fleet
7 including what's in the combined cycles.

8 And the coal and nuclear units are a lot smaller,
9 more like 1 or 2% more. Our data source was from the Ventix
10 compilation of I believe it was EIA 411 if not 860. It was
11 one of those FERC forms and it aligned with what we know
12 about the technologies there.

13 As for the 17,000 that could be, you know, not
14 firming up in the winter, that was just recognizing hey, if
15 you've got -- if your winter requirement can be 13,000
16 megawatts lower plus you've got 10,000 megawatts of
17 liberated winter capacity, you need a lot less annual
18 capacity.

19 So that liberates some of the summer only DR but
20 it also says hey, even some of your annual generators don't
21 need to constantly firm up for the winter -- that's where
22 the 17 -- you know, we didn't have very large cost savings
23 associated with that but that's where that assumption came
24 from.

25 And maybe that's -- I'll leave it at that, but I

1 think there's one other sort of high level point that is
2 lurking here which is -- so what happens if you tighten? So
3 I think in general we've expressed is if you more precisely
4 measure what it is that you need and you more precisely
5 characterize it from the resources, their ability to meet
6 those needs, you'll get a more efficient outcome from the
7 market.

8 And again I agree two products compared to, you
9 know, one compared to the 8760 that it is in ERCOT, you
10 know, it doesn't worry me that much even though I hear Roy's
11 warning about making it overly complex.

12 So -- but is there a down side to tightening this
13 when perhaps right at the same time we're talking about
14 resilience, you know, and we say well maybe you don't need
15 as much in the winter. And, you know, it could in fact,
16 cause some annual reserves to retire if you did a seasonal
17 approach that fully recognized the needs and the resource
18 capabilities. Is that a problem?

19 I'd say so make sure you're defining the winter
20 need properly -- you are getting enough megawatts and then
21 you use capacity performance incentives and energy price
22 formation that rewards contrarian fuels and scarcity pricing
23 to provide the signal to provide the quality of those
24 megawatts and meet the resilience needs.

25 So I think the question is, you know, I'd say

1 yeah, we should tighten down the specifications and procure
2 resources more efficiently -- you know as efficiently as
3 possible in this market. The question is whether you trust
4 that construct. Are we going to have unintended
5 consequences?

6 Do you trust this construct and do you trust
7 PJM's ability to model all of these things that we heard
8 this morning that are difficult to model? And if not, what
9 do you do about it? Do you procure a lot more megawatts as
10 if winter peaks were as high as summer -- is that the right
11 solution or is there a better solution?

12 Mr. lieberman: Thank you, Steve Lieberman with
13 AMP. I'm not sure if I heard Stu correctly when he was
14 questioning where the 17,000 megawatts came from. We've
15 talked about -- Sam just mentioned table 3A and 5A and on
16 and on but those are available on PJM.com. That was
17 analysis that they did. It wasn't anything that anybody at
18 this table perhaps except for Stu did.

19 So it's important to point that out that these
20 aren't numbers that we cooked up and are trying to sell, we
21 got this data from PJM at our request and we were
22 appreciative and if, upon further reflection, PJM thinks
23 they've made some computational errors, that's
24 understandable. We all forget to carry the one every once
25 in a while.

1 But it is their data, it is their values and
2 that's all that we have available. On the dollars, we were
3 asked about the Brattle Group and you know, besides the
4 Brattle Group the Market Monitor does a sort of a
5 post-mortem after the BRA. It does a number of scenario
6 analyses.

7 And in those scenario analyses, some say, you
8 know, if this -- if this had occurred what would the
9 clearing price have been or moreso what would the total
10 dollars that would have been expended for capacity -- what
11 would they have been?

12 And I'm looking at the comments that AMP direct
13 and ODEX submitted for this Conference so I apologize for
14 looking down but I can't remember my phone number and
15 there's more digits here than in a phone number.

16 But for the 2019-20 RPM one of the cases they
17 looked at was if there was no base capacity resources or
18 base capacity DR in the E and everything else the same --
19 total RPM market revenues would have been 75% higher. So
20 roughly 12.2 -- I think that's billion, an increase over 5.2
21 billion.

22 So we can see that if you have, you know, as I
23 think of it that's a better argument, it's efficient. For
24 the 2020-2021 that Michael Meyer did a number of analyses as
25 well and looked at what if there had been no offers for a

1 demand response and energy efficiency.

2 And again the RPM market revenues according to
3 the Market Monitor's calculation would have been higher by
4 roughly 1 billion dollars and we know that that's a little
5 over 15-15 % increase so. There's a lot of dollars that
6 node would have to pick up and pay but for using efficient
7 resources that are in the marketplace that we could
8 accommodate through some changes.

9 MR. MONICK: Thank you, I believe it's Dr.
10 Shanker?

11 DR. SHANKER: Thanks. Actually Sam's comment I
12 think gave me a logical example of what Stu was trying to
13 say about what I was trying to get through about stability.
14 I agree with first off if we had a couple of years or more I
15 think we could approach what you're doing.

16 And if we tighten the system, presumably there is
17 efficiency. If you tighten the system, the predicate is a
18 significant amount of that is DR. Presumably it's not going
19 to be offered at the system cap, there won't be an emergency
20 resource where you get into the loop that Joe talked about.

21 And as the frequency of calls go up, the
22 participation rates go down, or the risk of CP penalty goes
23 up and you start to oscillate between people that don't have
24 extensive capital entering and exiting the market and it
25 becomes reasonable.

1 I know the whole CP design is you -- your offer
2 price is a balancing of you get paid CP but if you're not a
3 CP resource, if you're available during the CP periods, PAH
4 periods, pardon me.

5 So if there's a performance assessment period
6 you'll get that payment whether you're a CP resource or not.
7 So you don't have to participate to get paid. Right now we
8 don't have any thing so the system has been long and this is
9 three years that we haven't had any -- something like that
10 so we have other problems calculating things because we
11 don't have them.

12 We tighten the system down and we have people who
13 are used to bidding at the cap which I think would be one of
14 the first behavioral changes that I would expect from PJM
15 that you would see economic offers from DR.

16 And suddenly they don't want to be called that
17 often. We heard that this morning. I don't want to
18 participate. I don't want to be called. I want to get the
19 capacity payment and sit there. But as soon as they get
20 into a mode where there's any economic performance based on
21 the CP risk starts to escalate. And as soon as that
22 escalates, because there's not a lot of capital to pull out
23 of the market.

24 And this, I think is what Joe was getting at and
25 what Steve's getting at and what I'm worried about. It's

1 these kinds of -- it sounds real good and I have the statics
2 here that tells me what's going to go on and the minute you
3 go to the dynamics you say oops.

4 And this it seems to me to be a very predictable
5 oops. I don't know -- no one is going to sit there
6 presumably and allow 20,000 or 30,000 megawatts shift to
7 summer only and bid at \$2,000.

8 I mean you can do that, but I think we'll be back
9 here again. We'll be doing something else like that. And
10 the moment that that gets adjusted the call rates change and
11 you get into a PRD type environment with the calls going up
12 and then the CP risk goes up and then somebody sits there
13 and says, I'm better off not being a CP resource and sitting
14 back and waiting for the PAH hours because the emergency
15 calls in DR or PAH hours and if I'm available I'm going to
16 get the money anyways.

17 But then we have less firm resources and we need
18 to send the signal to attract others. And it's that kind of
19 a loop that I'm worried about. And it's not hard to
20 visualize. The ones that they are disturbing are the ones
21 that take two years to visualize after the fact and realize
22 that you've seen it.

23 And this is what I talk about about the
24 conscious. We've just been sitting here and talking about
25 it for an hour or so this morning and we can start to

1 articulate a bad cycle and a whole bunch of rules that go
2 with it.

3 MR. RIEHL: Thank you and forgive me I didn't see
4 who put their tent card up first of the two of you.

5 MR. BRESLER: So first of all I want to express
6 appreciation to Steve for his understanding of a potential
7 arthritmatic error. That is not what I was trying to refer
8 to with respect to the assumptions. I'm sure that our folks
9 did a bang up job on the analysis.

10 What I was trying to convey was just because
11 every single -- you know there is a certain amount of
12 megawatts that you can assume with respect to these
13 analyses, I'm not sure how rational or how reasonable it is
14 to take every single one of those megawatts and put it into
15 one of these benefit's analyses, so that's what I mean when
16 I said I don't know where the number came from that was
17 used in the study. Obviously the numbers that are posted on
18 the websites are sort of are what they are.

19 So yeah, like I said, I don't know how sort of,
20 close to the mark, you know, the short-term savings analyses
21 are. My point is I think the more important thing is the
22 longer term analyses an Roy already articulated that again
23 so I won't do it again.

24 But I did want to just to make sure because Tom
25 had referred to my concern with respect to the potentially

1 significant increase of demand response that would need to
2 participate economically as really an operational concern.
3 That's not really where I was coming at it from because you
4 know, we've been prepared for the dispatchability of demand
5 response for some time given some routines that have
6 occurred in the past.

7 My concern was more along the lines of the
8 potential for those types of resources to come in and out
9 given all the risks that Roy referred to and the need to
10 respond when again that's not the business they're in of
11 responding like that, so that's kind of where I was coming
12 in with that concern from.

13 MR. NEWELL: Right, I mean, I agree that the
14 system will continue to have challenges that kind of make
15 Stu's day-to-day very interesting and probably even more so
16 if we tighten everything in the market, right?

17 But I think in general you can do better if you
18 make the expression of needs more specific around each
19 season and you really carefully characterize what should be
20 the rating of each resource and how to qualify each
21 resourced, you can deal with these kinds of problems better
22 actually over time.

23 And as for DR, I mean that -- don't let Roy scare
24 you. I mean the thing is DR -- about 10% of the peak load
25 occurs in 1% of the hours, you know. This is a natural

1 product to have a fair amount of it.

2 And it's not just DR. It's -- it's other
3 resources that we're getting more of that have a seasonal
4 nature to them -- solar, wind, it could be seasonal imports.
5 I mean so, it's really not even just about DR.

6 Can I respond to one other point? There's been a
7 little bit of confusion about comparing our savings
8 estimates to other estimates done in PJM's or the IMM
9 sensitivity analyses after auctions what would the prices
10 have been with more or less DR?

11 There is an analysis Jim did a while ago -- I
12 just want to be clear these are very different kinds of
13 analyses. Those analyses had to do with you reduce demand
14 the price goes way down and that saves customers money.

15 It's actually a largely transferring money from
16 generators to customers. That's not the nature of the
17 calculation that we did at all because I'm always very, very
18 weary of trying to justify a change in public policy or
19 market design on the basis that it effectuates a wealth
20 transfer and then hope that that market continues to, you
21 know, be a customer's benefits. That's not the kind of
22 calculation we did at all.

23 The benefits that we estimated were simply you
24 are liberating some low-cost resources that are stranded
25 right now and buying fewer high-cost resources. Not the

1 price, just you are buying fewer resources that cost
2 whatever is the capacity price -- the cost of capacity,
3 \$120.00 a megawatt day, buying a little less of that and a
4 little bit more of low-cost resources that are liberated.

5 MR. RIEHL: Thank you and then Vice Chairman
6 Place?

7 MR. PLACE: Yeah, just briefly. So to think
8 about the first principles, yes it's not trivial to think of
9 how to characterize and how to qualify units but from my
10 perspective the market is more stable the greater
11 participation you have.

12 The larger the end the more stable it is in
13 handling and for when I look at what we're thinking about
14 the rationality of bringing in more participation that is
15 one of the significant drivers for my consideration of this
16 and the value of what we're thinking about.

17 MR. RIEHL: Thank you and then I believe it was
18 Mr. Rutigliano?

19 MR. RUTIGLIANO: Thank you, Tom Rutigliano, AEMA.
20 So just to address some of the comments you've heard about
21 how DR might play out in a reform capacity market and I
22 think some broader concerns too at about long-term price
23 signals.

24 I would agree with Dr. Shanker's -- his analysis
25 that you know as we tighten up the market and if more of it

1 comes from DR you probably will see demand response being
2 called more often.

3 I think what I would consider somewhat
4 unrealistic, or even preventable is that could happen
5 catastrophically quickly. You know I think the reality
6 would be more that demand response continues to grow, it
7 starts getting called more which makes it less attractive
8 and harder to demand response participants.

9 And you would potentially have some year-to-year
10 up and down but ultimately that's how you achieve the
11 equilibrium level of DR in the market is, you know, by a
12 balance between the pay-offs and the responsibilities being
13 demand response.

14 And ultimately the market I think is pretty well
15 served by having a group of resources that are low capital
16 and price sensitive -- that gives you kind of a crucial
17 buffer in your capacity market.

18 Well maybe the deeper question to this is are we
19 afraid of a radical long-term price signals and what's our
20 kind of long-term planning out come from this -- which I
21 feel dovetails into these almost national energy policy
22 conversations that a capacity market might not be the right
23 tool to resolve.

24 I mean to venture a little far and few, if I was
25 sitting in Stu's chair yeah I would worry every night, you

1 know, retiring a nuclear fuel because of a few years of
2 cheap gas is a good idea. You know there's a lot of those
3 kinds of questions coming out of the capacity market but if
4 we are constantly tweaking the capacity market to deal with
5 the planning problem of the year, we risk moving away from a
6 market that's procuring into fine product or something whose
7 point is to achieve reliability and it ends up just
8 becoming a particularly opaque subsidy mechanism.

9 So I think there are some hard questions
10 certainly above my pay grade to think about how do we do
11 long-term planning in a market economy -- you know,
12 deregulated market? Do we have national energy security
13 concerns at these capacity markets are not addressing and so
14 on.

15 But I'd just submit that those maybe problems
16 that are not solved through trying to design a capacity
17 market that achieves the outcome you hope to get.

18 MR. RIEHL: Thank you, Mr. Bresler?

19 MR. BRESLER: Thanks. And I think Tom and Sam
20 between the two of them raised a very interesting point and
21 that is sort of the environment we're in today sort of with
22 all the concerns that have been expressed about resilience.

23 And I certainly would not be anyone to suggest
24 that we should overprocure because we have those types of
25 concerns but on the otherhand I think it does point out that

1 you need to think extremely carefully about these kinds of
2 questions. If what it means is that we are going to again
3 drive the annual resources out of the market in favor of
4 other types of resources and then what that means for the
5 longer term.

6 So I just -- I believe that as a question. I
7 believe with Tom it's a very big question and Sam as well.
8 The one thing I did forget before I gave up the microphone
9 the last time is I do feel like I need to stick up for Dr.
10 Bowering a little bit because I fear his analysis of the
11 impact of demand response and energy efficiency in
12 particular, summer only demand response and energy
13 efficiency is where he gets mischaracterized.

14 Because I think as he said earlier today and I
15 just felt the need to remind people -- what he was pointing
16 at in that analysis is the price suppressive effects of the
17 differing products and the seasonal again, replacing an
18 annual resource.

19 So that was what I think was the intent of that
20 analysis. It was not to say that there's a savings
21 associated with having those resources so I felt the need to
22 -- in my conversations, that's my understanding of the point
23 on analysis and I felt the need to point that out.

24 MR. MEAD: Can I follow-up, at least partly
25 related to your point. With regard to whether we need two

1 full seasonal auctions or we can procure summer and annual
2 at the time time in the same auction, I mean in the case if
3 you have two full seasonal auctions and the products are
4 comparable, then the auctioneer picks the lowest cost or the
5 resources that offer the lowest.

6 And clearly that's the right economic decision.
7 On the other hand if you have two auctions -- if you have
8 one auction that's procuring both resources, it's not clear
9 that if you pick the same and pick the lowest cost set of
10 resources that you're necessarily getting the right mix.
11 How big a problem is that?

12 DR. SHANKER: We've had this
13 before I mean we had this with the process that PJM
14 implemented before and different products that were, you
15 know, extremely different but I felt the partitioning for
16 quantity was arbitrary and the price impacts were not
17 thought through.

18 They were and this is where Joe's analyses, Joe
19 Bowring's analyses become very important is that we're
20 significantly price suppressive for extraordinarily
21 different products and they go to my point that you can
22 solve anything, you can just throw those equations in there.

23 And first implementation -- don't have less than
24 "X" and I think it was 90% whatever of the good stuff and
25 then you can buy as much of the bad stuff as you can out to

1 the demand curve, okay?

2 And everybody will yell at me but then the
3 equation's got reversed. It said don't buy more of the
4 seasonal stuff -- let's put it that way or the summer
5 limited and then let the other products run out to the
6 demand curve -- the annual products. Prices were
7 significantly different -- you can look at the spreads
8 between them and the total cost impacts for material but the
9 unifying principle is I look at them and the difference in
10 the price differentials and the marginal values were
11 nonsense.

12 And so yeah, it is a big deal. You have to
13 understand what you're buying and you have to understand
14 substitutability. You have to understand whether or not
15 you're really buying using the remotely resembles the
16 product, not simply that you can put it into the
17 optimization.

18 We've experimented with that and Joe will give
19 you the web address, there's one of these for every year and
20 you can take a look at the clearing prices, PJM also. PJM
21 does it different, Joe does it by hypothesis of product,
22 whatever PJM says. Assume "X" megawatts more, "X" megawatts
23 less.

24 But they both have a set of these reports and if
25 you look through the periods when there were multiple

1 products and you could make sense out of the price
2 separation I'll be impressed. I don't find the consistent
3 story for any of them.

4 MR. LIEBERMAN: Steve Lieberman with AMP. So we
5 keep talking about the price suppression and it confuses me
6 earlier panels made comments about how they think that's a
7 mischaracterization -- it's not a price suppression, it's
8 efficiency, market efficiency -- doing more with less and
9 that's exactly what these results are showing.

10 Roy keeps talking about -- and I should preface
11 this by saying I'm not a DR expert, I'm far from a DR
12 advocate, I argued in the past that DR should be on the
13 demand side and not the supply side but it is where it is so
14 we have to deal with that and that's okay.

15 But we talked about degradation and DR as you
16 call on it too many time, fatigue -- whatever word you want
17 to call it. But the same is true of generation as well.
18 When generators run full out in the summertime heatwave,
19 they degrade. They have to take time out and do some
20 maintenance.

21 And we understand that. It's part of the way
22 they work, yada, yada, we get it and at some point in the
23 system after the summer we say, okay, we have to take a step
24 back, we have to tighten the nuts and the bolts in these
25 sorts of things and we understand.

1 But the parallel is the same that when you use
2 something a lot it degrades, whether it's demand response or
3 generation, thank you.

4 MR. WILSON: Yeah, James Wilson. Let's be clear
5 about what Joe Bowring does in his sensitivity analysis. He
6 yanks the DR out and then he resolves the auction and he
7 gets a higher price.

8 Well anything you yank out and then resolve you
9 will get a higher price so you can accuse every generator
10 that offered into the auction of price suppression. But
11 really to talk about the impact of DR or of anything else,
12 you have to look at it from a dynamic perspective.

13 So if that DR wasn't allowed, what we've seen in
14 PJM is there's an awful lot of new combined cycle capacity
15 coming along in the pipeline so we've done all sorts of
16 things over the last ten years. We've kicked out DR, we've
17 kicked out imports, we raised net cone, we eliminated the
18 market power mitigation, we've done all these things that
19 should raise capacity prices and they haven't -- why?
20 Because the prices are generally set by combined cycle
21 entry.

22 So he's not really evaluating price suppression
23 compared to DR -- due to DR, he's just doing a sensitivity
24 where he yanks it out and sees how much the price goes up.
25 If actually people knew the DR was gone, you'd see more

1 combined cycle entry and probably end up in about the same
2 place, thanks.

3 MR. BRESLER: Sorry just one more. I can't help
4 myself. I guess I need to respond to the characterization
5 of kicking out DR and imports and market power mitigation.
6 We had 7,600 megawatts of annual demand response clear in
7 the last auction plus another 3 to 400 megawatts I think of
8 price responsive demand so that's almost 8,000 megawatts.

9 And if you look in historic years we have
10 typically about 8 to 9,000 megawatts of demand response that
11 actually commit in any given delivery year. So I think we
12 far from kicked out demand response. Similarly with imports
13 we still have I think 3,000 plus megawatts of imports of
14 resources in the PJM.

15 I'm on the mitigation on that so I can't address
16 that one but I couldn't let that characterization go by.

17 MR. MONICK: A question for the complainants.
18 The Commission recently approved the move to CP of the
19 annual product. Have we had enough experience in PJM yet to
20 say that the results are bad or that they need to be
21 changed? Is it something we should be looking at, you know,
22 giving them some time to see how it goes, what are your
23 thoughts on that?

24 MR. LIEBERMAN: Steve Lieberman with AMP. So do
25 we have enough time with CP -- I guess I could say yes. I

1 could say no, it depends. But what we can look at is the
2 auction results and we can see before CP what did we have,
3 after CP what did we have?

4 And then even while we were fussing around with
5 CP, you know, we then said well jeez we have to do something
6 about aggregation and that's really what we're focused on
7 here is the inefficiency -- is the inefficiency of the
8 aggregation and that's what we're focused on.

9 So in our pre-Tech Conference comments we have
10 some stats here about for instance solar resources. So in
11 2020-2021 BRA solar resources dropped by nearly two-thirds
12 compared to the prior year. So if I stop right there I
13 think that highlights an issue with the aggregation rule.

14 So we may not have enough experience with a year
15 in which all the resources are annual CP but we can look at
16 how the auctions have cleared and see the problems and we
17 shouldn't have to wait until, you know, two years go by or
18 three years. We should say well there's a problem, we've
19 identified it, let's fix it.

20 MR. RUTIGLIANO: Thanks, Tom Rutigliano, AENA.
21 When in the first pure capacity performance auction I think
22 we ended up losing about 2,500 megawatts of demand response
23 and amount to solar, that was a small and absolute
24 occurrence but I think large compared to the solar fleet.

25 So we're seeing the resource types affected

1 already. You know that said, prices were reasonable, the
2 cost of capacity has not sky-rocketed to ruineous levels. I
3 mean I think the load is taking more than they need to, but
4 the demand response industry -- the more years you do this
5 the more it atrophies.

6 I mean I can say you know, in the commercial
7 merchant demand response states, people are already
8 retrenching and shrinking business plans. I defer to
9 Chairman Place but I imagine it's only a matter of time
10 before states start disinvesting in their load management
11 programs and so on.

12 So I think there's an accumulated damage to the
13 affected industries. And then in the higher level, PJM is
14 over-supplied in capacity. I think there's you know, we've
15 run what, 26% reserve margins and RPM initially contemplated
16 clearing near the IRM.

17 Energy prices are you know, so flat that there's
18 very little response to, you know, incentive to manage
19 energies hour to hour. And that over-billed I think comes
20 from some of these capacity market where they are saying
21 price suppression I'll say price inflating effects of
22 restricting these resources. And if we've learning anything
23 from history of markets overall that if you keep an
24 overbuilt market from having the correction, the correction
25 is just going to be that more painful when it comes.

1 You know so we may be in a place with PJM where
2 there's a problem amongst the managing downsizing, managing
3 retirements which is a scary problem, but that's not going
4 to go away and so ultimately I think the longest term of
5 concern is not the cost to load, not the affect on the DR
6 industry but how we get out of a chronically oversupplied
7 market.

8 That said, speaking for the AEMA, I'm not going
9 to say that the harm to DR is negligible and ongoing and
10 will become more long-term the longer this lasts.

11 MR. MONICK: Rob, actually I wonder if I can get
12 your take from the wind perspective?

13 MR. GRAMLICH: Well I think as Steve said there
14 was a drop-off of solar. I think there was a drop-off of
15 wind, actually we did capacity performance so looking,
16 taking kind of the long view on capacity performance -- I
17 mean I don't think anybody's arguing that changes were
18 needed after polar vortex and the poor performance of
19 certain generators.

20 But there were, I think, unintended consequences
21 from the changes that were made. I think again, the penalty
22 structure was a problem for wind, I don't know exactly what
23 it is for solar or for -- there's been a lot of discussion
24 about demand response but I think there are some barriers to
25 entry in this market and it's time certainly after four

1 years to say well, okay, so maybe generally that change was
2 the right thing but we need to fix some problems with it and
3 make sure there's eligible entry and free entry for all of
4 the resources that are providing value here.

5 MR. MONICK: Go ahead.

6 MR. RAMLATCHAN: This is a question for Mr.
7 Bresler. So during parts of today the concept of outage
8 correlation was raised. Is this something that to
9 understand the risk in the winter better, is this something
10 PJM is still working through or tweaking or do we have --
11 does PJM have a good handle on that?

12 MR. BRESLER: Yeah, my understanding is it's
13 still something we are sort of finalizing what our
14 assumption should be as to the input to the LOLE
15 calculation. So I don't think we have a final value on that
16 yet.

17 MR. RAMLATCHAN: And one quick follow-up, outage
18 correlation -- correlated outages as opposed to common mode
19 failure, does PJM make a distinction between those?

20 MR. BRESLER: I honestly don't know, it sounds
21 like Roy does.

22 DR. SHANKER: Yeah, I was going to say that's
23 only half the problem. And you're going to help Stu --

24 MR. BRESLER: I'll try.

25 DR. SHANKER: Because I believe Mike Dyson was

1 working on that common gas mode so the common mode failure I
2 think is being at least initially addressed through
3 post-contingency actions -- is that the way they are
4 modeling it? But the frequency -- so that's operation. The
5 frequency of putting it into something like prism is what
6 Tom might be doing but I don't think that they are.

7 I think that they're doing more correlated --

8 MR. BRESLER: I'm sorry, maybe I should clarify
9 what you mean by common mode outages. Can you explain sort
10 of what you mean by that and then I can maybe help?

11 MR. RAMLATCHAN: Sure, so I think others might
12 jump in also. So as opposed to any type of outage driven by
13 correlations and the wind stops blowing. Common mode
14 failure being something different than that, maybe
15 pertaining to an element in the system, whether that be a
16 pipeline or a transmission.

17 MR. BRESLER: Okay, so you're talking about
18 something that would cause multiple generators to fail at
19 the same time other than just happen to have their outages
20 correlated --

21 MR. RAMLATCHAN: Yes.

22 MR. BRESLER: Sort of more randomly if you will.
23 Okay, I'm sorry I didn't know what you meant by that. Yeah,
24 I don't know if that is something that will work its way
25 into the LOLE analysis or not.

1 I can tell you that we are working on what we
2 should be modeling as far as those types of contingencies.
3 Roy is correct that for the short-term, for the very near
4 term we have said that if we see a single contingency that
5 we believe needs to be addressed we will do so in operations
6 and we have a series of steps we've posted like, you know,
7 requesting generators to reduce their output, to reduce the
8 size of the contingency or if they can switch fuels, switch
9 pipelines if they can do that to maintain their output.

10 But that's for additional stakeholder discussions
11 as well. Clearly in the mid-term, I won't even say
12 long-term. In the mid-term those contingencies ought to get
13 into dispatch and price like any other contingency, but
14 there are complexities with modeling those types of
15 contingencies in the N minus 1 security analysis and
16 therefore the LNP calculation and that's what we're working
17 through now.

18 So I don't have a timeline for you when we intend
19 to do that or when we think we can do that but it will be in
20 my mind sooner rather than later. But that's in -- again,
21 the operational realm. We need to look at then what we put
22 in the planning realm, both from the transmission standpoint
23 as well as the resource adequacy standpoint and that is
24 probably more along the lines of a resilience type analysis
25 that we are undertaking.

1 So we are doing all of that I just don't have the
2 direct answer for you right now as to what, if anything,
3 from that would get into an LOLE now.

4 DR. SHANKER: I don't think anyone has got it on
5 the LOLE side. The long-standing operational contingency
6 that looks like this is the in city minimum oil burden for
7 New York for Manhattan and they have a common mode failure
8 on the gas NBS trunkline or something. And so as load goes
9 above certain levels the burners have to switch over to oil.

10 And the things that Mike has talked about it in
11 the similar kinds of things I think all post-contingency.
12 Switching them over into probabilities into LOLE is really
13 tough because these are the low probability, high-impact and
14 they're very difficult to incorporate into this.

15 MR. RUTIGLIANO: Thanks, Tom Rutigliano, AEMA.
16 Yes so the treatment of these common modalities and the
17 related issue of winter maintenance were I think part of the
18 original justification for eliminating seasonal products and
19 going to the full annual requirements. I think it's worth
20 looking a little deeper into how this all plays out.

21 Ultimately I think including them in the LOLE
22 studies and raising the required RRM is inconsistent with
23 the pay for performance approach. I mean just to trace the
24 story back when we're doing capacity performance we just
25 come off the polar vortex and there was this general feeling

1 of enhanced risk in the winter that we didn't have a good
2 analytical handle on.

3 So to some extent I think -- no offense to you,
4 but PJM kind of went with their gut and said, you know,
5 let's keep the winter and summer capacity the same, that
6 should give us more of a winter cushion until we pin these
7 risks down more.

8 And similarly some generators need to do winter
9 maintenance so again we're going to have more capacity in
10 the winter than we otherwise need to allow this winter
11 maintenance. Those all kind of support the case to say we
12 don't really need seasonal capacity allocation, we'll just
13 do the same all year and we've got some good uses for this
14 extra in the winter.

15 Now that approach is just inconsistent with pay
16 for performance. In the correlated outages area, if you
17 have some technology "X" of generators that you feel is
18 delivering less capacity than they're actually UCAP rating
19 in the winter because of correlated outage, and you simply
20 buy more capacity to cover that, you've taken the risk away
21 from that family of generators and put it on load.

22 You've also put it on summer resources because
23 they've been excluded from the market so you have more
24 supply of excess capacity in the winter. I believe the
25 proper approach is consistent with cost causation is to say

1 that family "X" of generators I'm going to derate their UCAP
2 and again, I appreciate it's not the individual generator's
3 fault but that is consistent with the treatment of out of
4 management control elsewhere and capacity performance.

5 You get to a similar place with winter
6 maintenance outages, right it's difficult to see how in a
7 construct that talked about no excuses pay for performance
8 and was motivated by winter reliability it's okay to treat a
9 resource that needs to take an outage during winter peak as
10 a capacity resource.

11 Right? That seems to conflict with the very
12 purpose of capacity performance. You know, so certainly as
13 an operational guy Stu's telling us, you know, we need some
14 winter maintenance and okay, so be it. But if you need to
15 schedule a winter maintenance during winter peak months, you
16 shouldn't be at capacity resource that year or at least that
17 winter if we go to seasonal.

18 You know and similarly so, yeah I guess I'll just
19 leave it at that. In both cases we've got costs that
20 properly on generators being shifted to load and summer
21 resources because we're out -- we're buying more capacity to
22 cover the fact that generators or I'll say supply resources
23 in general, annual supply in general -- we don't quite
24 believe it's going to deliver what it's rated as a fleet.

25 MR. COHEN: I have a question. What percentage

1 of the resources that take an outage in the winter know that
2 they're going to take an outage in the winter three years
3 ahead of time? I mean it just seems like it's probably near
4 zero, right?

5 MR. BRESLER: Yeah I was actually going to finish
6 that thought. It's an excellent point and I just wanted to
7 remind everyone maintenance outages are recallable. So PJM
8 with 72 hours notice can recall a maintenance outage. A
9 planned outage is one that we can't and I think that gets to
10 your question.

11 So planned outages are extremely difficult.
12 We're very -- what's the right word, discriminating I guess
13 about allowing any planned outage during a peak season. But
14 maintenance outages -- I think we have like a 72 hour recall
15 on maintenance outages.

16 So I think that's part of the equation. As far
17 as the single common mode failures and the LOLE calculation,
18 I certainly see what Tom is saying as far as bumping up the
19 entire capacity or reliability requirement as a result of
20 that.

21 But that doesn't mean they shouldn't be
22 incorporated somehow, so I just wanted to finish the thought
23 there. So that's why, that's why I said I didn't know
24 whether or not, you know, we would get to some place of
25 putting that LOLE because I don't know that's the place for

1 them either.

2 However, it certainly seems like that type of
3 analysis needs to fit in somehow as far as locational
4 criteria or criteria for what it means to be a fuel secure
5 resource that any resource theoretically could compete to
6 fulfull that criteria and then implementing that as
7 constraints in your capacity market so that you have, you
8 know, on a long-term basis, fulfilled those types of
9 criteria that result in a resilient system.

10 We need to do that. Whether like I said that
11 gets into an LOLE because I certainly understand the point
12 Tom is making is an excellent question but it needs to get
13 in there somehow.

14 MR. COOK: Can I jump in here just for a second.
15 So I thought I heard this morning that Tom said that there
16 was some degree of correlated outages that was reflected in
17 LOLE. But now Stu, it sounds like it's not -- sorry I'm
18 just a little -- is there anything to do with correlated
19 outages that's currently reflected in LOLE?

20 MR. BRESLER: Yeah you really ought to recall Tom
21 Falin to the stand. But my understanding is that we are
22 tweaking our assumptions in that regard to get a better
23 picture in the winter. So if it's not in the LOLE now, the
24 intent is to put it in the LOLE in the future.

25 MR. COOK: Okay thanks.

1 MR. RUTIGLIANO: Okay thanks again, Tom from
2 AEMA. Just to respond to the two points. I absolutely
3 agree with Stu that it needs to be in the planning process
4 somewhere. I'm merely saying the way we approach this
5 should not be used as justification for eliminating seasonal
6 resources and should be consistent with the no-excuses risk
7 is on the supplier approach throughout CP.

8 To the other question about, you know, do
9 generators know three years ahead of time if they're taking
10 an outage? We are to speak up planned outages to be clear
11 not forced outages right the margin is there for forced
12 outages.

13 There is long-standing I think back to the
14 beginning practice that generators can't take planned outage
15 in the summer, so there's certainly some precedent that you
16 know that you can meet these capacity requirements to be
17 there during certain months. I imagine nuclear fuel for
18 instance I think is planned well in advance. I don't know
19 what others would be.

20 And then also for better or worse I think it's a
21 reasonable liquid market and as the delivery approaches or
22 even within the delivery if generators know that they're
23 going to be required to take an outage during a peak season,
24 there's multiple pathways that they can secure replacement
25 capacity to cover them when they're out of the market.

1 So yeah, I don't think -- we're not requiring
2 that three year crystal ball for generators but there's
3 precedent that there is a requirement to plan three years
4 ahead and multiple opportunities to adjust as circumstances
5 unfold.

6 DR. SHANKER: I think I agree with sort of half
7 of that. To the extent that someone concurs an outage
8 because they didn't winterize a unit and it goes into their
9 84D I don't think there's any debate. I agree completely
10 with that.

11 I don't know if the GAD's data is refined enough
12 to pick that up but it should be. That's a reasonable
13 request and it's -- it's -- it presents a problem like Stu
14 said, there's a product partitioning or characterization
15 that's out.

16 I think maintenance is different because if
17 you're -- you wanted the OF maintenance, if you want a
18 product that has all the other features, it comes with the
19 maintenance. If you want to have I think the Market Monitor
20 will probably speak up.

21 If you want to have anybody that wants -- that's
22 denied some of the maintenance because it's effectively
23 planned maintenance is essentially banned -- I shouldn't say
24 banned, it's avoided, then you're saying that you're also
25 willing to have seasonal annual -- people who would

1 otherwise been annually restricted and then start to bid
2 seasonal.

3 And I think you're on a path there that is once
4 again going to lead you to a bunch of behavior you're not
5 going to really want to see, you're going to have
6 withholding issues -- the mitigation effects of well you
7 know, I don't know if I'm going to run between 6 or 8,000
8 hours and that will occur between now and three years ahead.

9 And so I don't want to bid in the winter season
10 -- it's a combined cycle. 24,000 hours over that period of
11 time including starts and someone says it's reasonable for
12 me to assume that that will be my maintenance experience
13 that I could offer the product in that period.

14 And so one of the building blocks of the market
15 must offer and blanket taking it away for or excusing or
16 allowing planned outages would really be anathema to that.
17 The things that are reasonable in control -- and I think
18 those are you know some should have dual fuel and they don't
19 or somebody can winterize and they don't -- those all fall
20 into the bracket where I think you're talking about shifting
21 class in a reasonable fashion.

22 Other -- the maintenance one bothers me because I
23 can just -- it's inherent in the product.

24 MR. MONICK: Well thank you again for everyone
25 for coming. We very much appreciate your expertise. I'd

1 like to take a quick up-change and thank my colleagues as
2 well especially John Neil who I realized did a lot of the
3 leg work for putting this together.

4 As we mentioned earlier we expect to issue a
5 follow-up notice in the near future with some additional
6 questions for post-Technical Conference comments so be on
7 the lookout for that. Thanks again everyone and travel
8 safely.

9 (Whereupon the meeting was adjourned at 4:13
10 p.m.)

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1 CERTIFICATE OF OFFICIAL REPORTER

2

3 This is to certify that the attached proceeding
4 before the FEDERAL ENERGY REGULATORY COMMISSION in the
5 Matter of:

6 Name of Proceeding:

7 PJM Seasonal Capacity - Technical Conference

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16 Docket No.: EL17-32-000; EL17-36-000

17 Place: Washington, DC

18 Date: Tuesday, April 24, 2018

19 were held as herein appears, and that this is the original
20 transcript thereof for the file of the Federal Energy
21 Regulatory Commission, and is a full correct transcription
22 of the proceedings.

23

24 Gaynell Catherine

25 Official Reporter