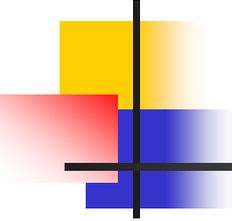


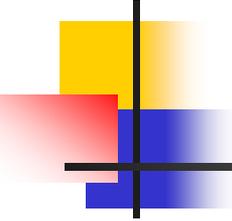
The Delmarva Peninsula

- The Delmarva peninsula is a load pocket
- Load growth is well above PJM average
- Peninsula transmission system congested
- High concentration ratios on the peninsula
- The peninsula is not the preferred location for new generation
 - Limited natural gas supply and costs to transport coal
 - Environmental concerns
 - Rural nature of load on the peninsula



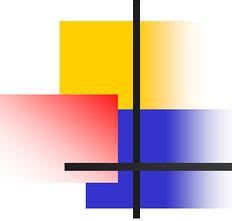
Delaware Electric Cooperative

- Coop controls air conditioners and water heaters
- Coop controls DG for several hundred large customers
- During summer of 2002 Coop was able to reduce its peak load by about 10%
- In 1999, Coop was able to meet its load shedding requirements with load control programs



Delmarva Power & Light

- Peak management rider for large customers
- Energy For Tomorrow--air conditioner and water heating cycling
- EFT program not being actively marketed
- Reduction from these programs is 40-120 MW



Future Initiatives in Delaware

- Governor's Energy Task Force
- Advanced Metering Pilot Program
- Working Group for DSM and Conservation Programs