

1 P R O C E E D I N G S

2 (10:44 a.m.)

3 CHAIRMAN WELLINGHOFF: This meeting will come to
4 order. This is the time and place that has been noticed in
5 the Sunshine Act for the Federal Energy Regulatory
6 Commission to proceed.

7 So if we could all start with the Pledge of
8 Allegiance, please.

9 (Pledge of Allegiance recited.)

10 CHAIRMAN WELLINGHOFF: Sorry we were a little
11 late today, but we had to sort of wrap up a few items that
12 we're working on some details of the language. So we will
13 get started and see if we can move along. We've got a lot
14 of important things to look at today.

15 One of the preliminary things that I need to do,
16 first of all, since the January 19th Open Meeting we have
17 issued 91 Notational Orders, which is quite an increase over
18 last month when it was only 46. So we have kind of picked
19 up the pace a little bit, which usually happens up through
20 July, which is usually then our biggest meeting.

21 Before we go to the Consent Agenda, though, I
22 would like to announce a change in my personal staff. Mike
23 Henry is leaving the Commission after more than a decade of
24 service. During that time, he was an attorney, and then a
25 managing attorney in the Energy Markets section of the

1 Office of General Counsel. He also worked on detail within
2 Commissioner Joe Kelleher, and most recently has spent more
3 than a year as a Legal and Policy Advisor in my office. And
4 his work and his presence is going to be missed.

5 His work responsibilities focused on New England
6 matters, reliability, and generation interconnection, and he
7 was known for his skill at bringing calm to the commotion of
8 preparing for the public meeting, such as we had today,
9 often with a well-placed poem. And so to try to be
10 reciprocal, I am going to read a limerick for you here.

11 (Laughter.)

12 CHAIRMAN WELLINGHOFF: I once had an assistant
13 named Mike who never met a challenge he didn't like. With
14 his intellect, wit, and grace, Mike made FERC a better
15 place. We wish you luck in your new job up the pike.

16 So with that, Mike has served with great
17 distinction. We wish him well in his new endeavors, and I
18 have the great pleasure to present him with the Chairman's
19 Medal. Mike.

20 (Presentation made.)

21 (Applause and standing ovation.)

22 CHAIRMAN WELLINGHOFF: Congratulations. Thank
23 you. Thank you, Mike. Thank you for your service to the
24 Commission, Mike, we appreciate it very, very much.

25 I also want to mention that we--you know, it's

1 not that you're irreplaceable, Mike; there always are
2 replacements, and we found a great one. New to my office is
3 Debbie-Anne Reese. Debbie-Anne has been with the Office of
4 General Counsel Energy Markets for more than six years,
5 working primarily on electric proceedings. She also has
6 extensive experience in administrative and regulatory
7 matters. Prior to law school, she worked for Verizon
8 Communications. She earned her law degree at Georgetown
9 University and graduated Magna Cum Laude in Finance from
10 Howard University, and I am pleased to welcome Debbie-Anne
11 to my team. Debbie-Anne.

12 (Applause.)

13 CHAIRMAN WELLINGHOFF: And I know, colleagues,
14 that you have some comments on some of our Consent items,
15 but we will do that after we vote on Consent. Does anybody
16 have any general announcements they need to make?

17 (No response.)

18 CHAIRMAN WELLINGHOFF: Okay, good. So with that,
19 Madam Secretary, if we could move to the Consent Agenda,
20 please.

21 SECRETARY BOSE: Again I want to remind our
22 audience to turn off any cellphones or electronic devices as
23 they interfere with our microphones.

24 Good morning, Mr. Chairman. Good morning,
25 Commissioners. Since the issuance of the Sunshine Act

1 Notice on April 12th, 2012, Items E-17, H-1, C-2, C-3, and
2 C-6 have been struck from this morning's agenda. And your
3 Consent Agenda is as follows:

4 Electric Items: E-1, E-2, E-3, E-4, E-5, E-6,
5 E-7, E-8, E-9, E-10, E-11, E-12, E-13, and E-18.

6 Gas Items: G-1 and G-2.

7 Hydro Items: H-2 and H-3.

8 Certificate Item: C-1.

9 As to E-7, Commissioner Norris is concurring in
10 part with a separate statement.

11 As to E-8, Commissioner Norris is dissenting in
12 part and concurring in part with a separate statement.

13 As to E-9, Commissioner Norris is dissenting with
14 a separate statement.

15 As to E-10, Commissioner LaFleur is dissenting
16 with a separate statement.

17 We will now take a vote on this morning's Consent
18 Agenda, and the vote begins with Commissioner LaFleur.

19 COMMISSIONER LaFLEUR: Thank you, Kimberly.
20 Noting my dissent on E-10, I vote aye.

21 SECRETARY BOSE: Commissioner Norris.

22 COMMISSIONER NORRIS: Noting my separate
23 statements on E-7, E-8, and E-9, I vote aye.

24 SECRETARY BOSE: Commissioner Moeller.

25 COMMISSIONER MOELLER: Votes aye.

1 SECRETARY BOSE: And Chairman Wellinghoff.

2 CHAIRMAN WELLINGHOFF: Vote aye. And then with
3 respect to comments, I guess we ought to take these in
4 numerical order. I understand, Commissioner Norris, you
5 have a comment on E-3?

6 COMMISSIONER NORRIS: Yes. Thanks, Mr. Chairman.
7 I just wanted to highlight it. I think the NOI that looks
8 at our case-by-case policy on Open Access and the granting
9 of Priority Rights to Capacity on certain interconnection
10 facilities is--I'm looking forward to comments on this. I
11 think they are excellent questions and we'll hopefully get
12 some thoughtful comments. But I think it also addresses the
13 broader issue of the application of the Commission's Open
14 Access policies to some of industry's new challenges. The
15 Open Access policy is 20 years old now, and I am not
16 advocating changes in Open Access but I do think we have to
17 look at some of the emerging issues with interconnecting
18 some of our remotely located renewable resources, and how
19 that meshes with the Open Access policy: How do we maintain
20 the principles and the access to generation that we so
21 greatly prize in terms of the competitive market? But to
22 also make sure that we look at the challenges, unique
23 challenges, facing some of the new challenges in industry in
24 getting this remote energy to our transmission network.

25 So I look forward to comments on this. I think

1 we are making a good step forward with this NOI,
2 Mr. Chairman.

3 CHAIRMAN WELLINGHOFF: Thank you, John, and I
4 agree with your comments. I think we do need to look at the
5 changing landscape of the resource mix. It is important to
6 be flexible and understand how our rules may need to change
7 potentially to ensure that we can have all resources fairly
8 and fully integrated into the markets. I think that is
9 very, very important.

10 I have comments on E-12 and E-13, and I know we
11 have some others. Does anybody have any comments on
12 anything prior to E-12 and E-13?

13 COMMISSIONER MOELLER: Jon, I would like to
14 comment on E-2.

15 CHAIRMAN WELLINGHOFF: Sure.

16 COMMISSIONER MOELLER: This is an Order that
17 perhaps may not be the perfect resolution for all parties
18 involved, but nevertheless it is important to get it moving.
19 PJM asked for it quite awhile ago, almost two years ago. It
20 is important to keep this issue moving forward, and
21 therefore I am happy to support the Order.

22 CHAIRMAN WELLINGHOFF: Thanks, Phil. I agree
23 with you on those comments, as well.

24 Anything else before E-12 and E-13?

25 (No response.)

1 CHAIRMAN WELLINGHOFF: Well on E-12 and E-13, I
2 would like to address those briefly. They are related to
3 the Coordinated Transaction Scheduling between New England
4 ISO and the New York ISO.

5 I am very enthusiastic about what these two
6 Orders represent. I have stated repeatedly that there are
7 significant economic gains for consumers to be made by
8 searching out and implementing improvements in operational
9 efficiency. And that is just what the two ISOs here have
10 done.

11 They have alternately worked together and studied
12 how to improve their scheduling practices for transactions
13 that cross the border between them. By coordinating the
14 dispatch of generation between their markets, these ISOs can
15 better meet demand at the lowest total production cost,
16 which is not just a central ISO objective but is also an
17 important objective of mine, and an important objective of
18 our Strategic Plan.

19 In fact, the New York ISO's Market Monitoring
20 Unit estimates that if the measures adopted in these Orders
21 had been in place in 2008 to 2010, they would have reduced
22 total production cost by approximately \$30 million, and
23 total energy expenditures load by approximately \$400 million
24 for the two regions combined. This is a tremendous amount
25 of money, and going forward is going to be a tremendous

1 reduction in cost. I think the Order estimated about \$120-,
2 \$130 million per year potentially going forward.

3 So the improved coordination across the seams of
4 these two regions will allow consumers to reap economic
5 benefits of greater efficiency. So I would encourage other
6 ISOs and RTOs to take note and consider how their systems
7 can achieve greater efficiencies for their customers.

8 I also would encourage other areas of the country
9 that do not have RTOs to note the money may be left on the
10 table for foregoing the opportunity to also implement such
11 operational efficiencies within their regions.

12 So with that, are there other comments on 12 and
13 13? John, or Phil?

14 COMMISSIONER MOELLER: I just want to associate
15 my feelings toward your comments, and probably what
16 Commissioner LaFleur says as well. These are two very good
17 Orders and am happy to support them.

18 CHAIRMAN WELLINGHOFF: Cheryl?

19 COMMISSIONER LaFLEUR: Well thank you, Phil. I
20 appreciate the vote in advance.

21 (Laughter.)

22 CHAIRMAN WELLINGHOFF: You can say whatever you
23 want to now.

24 (Laughter.)

25 COMMISSIONER LaFLEUR: I just wanted to also just

1 give a quick shout-out to the New York ISO and ISO New
2 England. I think the Chairman has described the merits of
3 the Order. I'll post a statement on my website, but this is
4 something that came out of a white paper back in 2010 that
5 is really the first of a few phases that they're going to be
6 looking at in ways to improve the nuts and bolts of the way
7 the operations work across the seams between ISO New England
8 and New York with real benefits to customers--estimated
9 between \$129- and \$139 million in annual benefits for
10 customers in the two regions just from this coordinated
11 scheduling.

12 They are going to be going on to look at energy
13 exchange and congestion management across the seams and see
14 benefits there, as well.

15 I think it is great that they have set it up so
16 that the Market Monitor will be watching it, reporting back,
17 and making sure it works as intended. And I commend them
18 for going through the work to take this through two separate
19 stakeholder processes in bringing it together. I think it
20 is a great example of what we hope to see along the seams
21 between ISOs and between markets across the country.

22 Finally, I just want to thank the FERC teams that
23 worked on the Orders. Thank you.

24 CHAIRMAN WELLINGHOFF: Thank you, Cheryl. Madam
25 Secretary, I think we are ready to go on to the Discussion

1 Agenda.

2 SECRETARY BOSE: The presentation and discussion
3 item for this morning is A-3, and that is concerning the
4 Office of Enforcement's 2011 State of the Markets Report.
5 There will be a presentation by Valeria Annibali and Lance
6 Hinrichs from the Office of Enforcement. They are
7 accompanied by Steve Michals and Chris Ellsworth, also from
8 the Office of Enforcement. There will be a Power Point
9 presentation on this item.

10 (Slide.)

11 MS. ANNIBALI: Good morning, Mr. Chairman, and
12 Commissioners:

13 We are pleased to present the Office of
14 Enforcement's 2011 State of the Markets Report. The State
15 of the Markets Report is our opportunity to share our
16 assessment on the natural gas, electric, and other energy
17 markets. This presentation is based on conclusions of the
18 staff and not necessarily of those of the Commission, the
19 Chairman, or any of the individual Commissioners.

20 (Slide.)

21 Natural gas production reached an all-time record
22 in 2011, surpassing levels last seen in the 1970s. Growing
23 supply outpaced demand, which led to record high levels of
24 natural gas storage going into the 2011/2012 winter, and
25 natural gas prices fell to lows not seen since the early

1 2000s.

2 Plentiful natural gas supply and low natural gas
3 prices led to talk of a need to develop new markets for
4 natural gas, and in 2011 seven LNG export projects were
5 proposed in the U.S. with almost 14 Bcf a day of capacity.

6 The electric markets also experienced low prices
7 as fuel costs fell and demand remained stable. Changes in
8 the pricing relationship between natural gas and coal-fired
9 generators caused a fundamental shift in the utilization of
10 these plants, with natural gas plant production increasing
11 and coal plant output falling.

12 (Slide.)

13 In this slide, we compare the current Henry Hub
14 natural gas spot price to the 10-year range shown in green
15 to illustrate how prices fell below that range towards the
16 end of 2011.

17 In 2011, natural gas prices at Henry Hub were
18 down about 9 percent from 2010. The price of natural gas
19 fell from the mid-\$4/MMBtu range at the beginning of the
20 year to under \$3 by December. The price remained at the \$3
21 level through the end of the year and reached parity with
22 Central Appalachian coal.

23 The most recent Nymex forward curve for natural
24 gas shows that market anticipates that prices at Henry Hub
25 will remain under \$4 through 2014. Some natural gas

1 producers have voiced concerns that declining revenues due
2 to low natural gas prices will affect their ability to
3 explore for and produce natural gas.

4 We have already seen some producers announce
5 plans to cut back natural gas production in gas-only shales
6 while increasing drilling in shales rich in natural gas
7 liquids. These announcements and possible impacts on
8 production are trends we will watch closely in 2012.

9 (Slide.)

10 Average natural gas spot prices declined across
11 the country in 2011 by around 7 percent, as shown on the
12 map. This winter was the warmest in 60 years and the
13 Northeast, which usually sees the highest winter prices, saw
14 no sustained peaks.

15 The Transco Zone 6 New York price for this winter
16 averaged only \$4.25/MMBtu with a peak at only \$12, whereas
17 last winter prices averaged nearly \$7 and peaked in December
18 at \$20.

19 New pipelines completed during 2011 linked
20 growing supply sources to markets and contributed to
21 shrinking regional price differences. In some cases, the
22 market price of natural gas between regions declined to less
23 than the variable transportation costs, making it
24 uneconomical to move natural gas to try to capture the price
25 differences between pricing points.

1 We have also seen a decline in the seasonal
2 difference between winter and summer natural gas prices.
3 Falling seasonal spreads reflect increased production and
4 storage capacity, as well as greater year-round use of
5 natural gas by power generators. This decline has developed
6 over the past several years and we expect the trend to
7 continue.

8 (Slide.)

9 The recent warm winter, relatively low natural
10 gas demand, and strong production exacerbated the current
11 oversupply situation in the market. By the end of March,
12 natural gas in storage was over 50 percent higher than the
13 5-year average which is shown in green on the graph.

14 Natural gas in storage has never been at such
15 high levels going into the spring, and this will help
16 inventories rebuild for next winter.

17 Although very high storage levels so early in the
18 refill season indicate a need for additional storage, market
19 conditions do not generally support the building of new
20 storage capacity. Also, as mentioned in the previous slide,
21 winter-summer gas price spreads are at historically low
22 levels and barely cover the cost of storing gas.

23 (Slide.)

24 This slide shows natural gas production over the
25 last seven years by source. Dry natural gas production grew

1 7 percent in 2011 to 65 Bcf a day, surpassing an all-time
2 record last set 25 years ago.

3 Growth was primarily driven by robust on-shore
4 shale gas production, which accounted for a third of total
5 U.S. gas production by December 2011. This is up from 23
6 percent in 2010, and just 13 percent three years ago.

7 Dry gas shales in the Gulf Coast remained the
8 largest producing shales in 2011. However, the fastest
9 growing shales were found in the liquids-rich shale basins.

10 The Marcellus Shale, which is a liquids-rich
11 shale in parts of Pennsylvania and West Virginia, have
12 production doubled over the last year to nearly 6 Bcf a
13 day.

14 Production from the Eagle Ford Shale in South
15 Texas grew 64 percent to 3 Bcf a day, which is the highest
16 growth of any shale basin. Some Eagle Ford wells produce as
17 much as 70 percent liquids which can double profitability
18 compared to a gas-only well.

19 This rapid increase in natural gas liquids
20 production outstripped liquids processing and takeaway
21 capacity in many regions, resulting in development and
22 production bottlenecks.

23 The liquids infrastructure in the Appalachian
24 region was not designed to handle the volumes produced by
25 the Marcellus Shale. The Eagle Ford Shale region also faces

1 similar problems. Industry plans to add over 700,000
2 barrels of fractionation and processing capacity and 1.3
3 million barrels per day of liquids pipeline takeaway
4 capacity by 2014 to alleviate some of these bottlenecks.

5 Low prices and the drive to tap shale gas
6 reserves have touched off a race to reduce drilling [costs]
7 and improve rig operating efficiency. These improvements
8 resulted in production increases even as the gas directed
9 rigs declined.

10 In 2011, the natural gas directed rig count
11 dropped 6 percent while production continued to increase.
12 There are many shale gas wells that have been drilled but
13 not completed because producers are waiting for higher
14 prices. This will enable gas production to come on-line
15 quickly as market conditions warrant.

16 Concerns about environmental issues associated
17 with hydraulic fracturing remained at the forefront in 2011.
18 The Environmental Protection Agency continues to study the
19 relationship between hydraulic fracturing and drinking water
20 with its final study plan released in November 2011, and the
21 final results not expected until 2014.

22 At the state level, actions on fracking range
23 from outright bans such as the one in the New York City
24 watershed, to the reassessment of current regulations in the
25 Utica Shale as the [Ohio] State prepares for oil and natural

1 gas development.

2 There have been some reports of increased flaring
3 levels, as well, of gas associated with the increase of oil
4 production, but these are mostly a localized phenomenon.
5 The overall level of flaring in the U.S. in 2010 remained
6 less than one percent of dry gas production, essentially
7 unchanged from the average amount flared for the last 30
8 years.

9 (Slide.)

10 U.S. natural gas consumption in 2011 was up less
11 than 1 percent from 2010. As shown, most of the growth came
12 from natural gas-fired power generation, which was up
13 slightly more than 3 percent. There was virtually no change
14 in industrial natural gas consumption, and residential and
15 commercial use fell 0.7 percent.

16 While overall natural gas consumption varies by
17 year, strong growth in natural gas-fired power generation
18 supported 10 percent growth in consumption over the last 10
19 years as Lance will discuss later in the presentation.

20 The greater reliance on natural gas has increased
21 the importance of coordination between gas-fired generators
22 and natural gas pipeline companies that supply them.
23 Concerns about coordination have been especially strong in
24 the heavily gas-dependent Northeast, which has experienced
25 coincident peaks in both electric and natural gas demand

1 during the peak winter seasons.

2 It can also be a concern in parts of the
3 Southwest that lack sufficient storage infrastructure.
4 Also, upcoming coal plant retirements--outages for emission
5 retrofits are expected to lead to greater use of natural
6 gas-fired plants. Regional grid operators continue efforts
7 in areas of planning, reliability, and market operations.

8 Over the past year, as focus has increased on
9 gas-electric coordination, natural gas and electric
10 companies have launched initiatives such as the enhanced
11 communications between the various industry segments,
12 including generators, RTOs, and pipeline companies.

13 In February 2012, the Commission issued
14 administrative docket AD12-12 requesting comments on the
15 issue of natural gas and electricity interdependence.
16 Approximately 80 interested entities submitted comments, and
17 Commission staff is currently reviewing their submissions.

18 (Slide.)

19 Last year transportation capacity values dropped
20 on many long-haul pipelines as strong production growth in
21 the Marcellus and other shale basins displaced some natural
22 gas flows from traditional sources.

23 For example, we saw Rockies flows to the
24 Northeast and Rockies Express Pipeline decline more than 40
25 percent since early November 2010 from 1.7 Bcf a day to

1 1 Bcf a day. The decline was so severe that S&P reduced
2 REX's credit rating. This downgrade is the result of
3 persistent low profitability in shipping Rockies natural gas
4 eastward. This has resulted from Rockies natural gas being
5 displaced in the Northeast by increased flows of
6 less-expensive Marcellus Shale gas.

7 Also, the new ruby pipeline competed with REX,
8 providing Rockies producers access to a more profitable
9 market in Northern California. S&P said that lower
10 profitability now has increased the recontracting risk on
11 REX as well. As with the Rockies, traditional Gulf Coast
12 supplies have also been displaced by largely liquids-rich
13 Mid-Continent production.

14 In 2011, FERC jurisdictional natural gas pipeline
15 companies added roughly 2,100 miles of new pipe and about 9
16 Bcf a day of transportation capacity, while major
17 intra-state pipelines added another 400 miles of new pipe
18 and about 4.7 Bcf a day of transportation capacity.

19 The six largest projects, shown on the map,
20 account for 57 percent of new transportation capacity. Some
21 of the major projects included Ruby Pipeline, Florida Gas
22 Transmission Phase VIII Expansion, and the Bison Pipeline.

23 In 2011, pipeline developments shifted to
24 projects focused on relieving local bottlenecks in new
25 production basins rather than long-haul pipelines. Most of

1 these occurred in the Northeast and the Southeast, and
2 included the Tennessee Gas pipeline Line 300 Expansion, the
3 Texas Eastern TEMAX/TIME III project, and the Acadian
4 Haynesville Extension, which is an intrastate pipeline that
5 feeds into the Henry Hub.

6 (Slide.)

7 FERC Order No. 720, issued in October 2010,
8 required major noninterstate pipelines to post daily
9 nominated receipts and deliveries on their systems--the blue
10 area on the graph. This resulted in a sharp increase in
11 market transparency during 2011, with 97 percent of daily
12 dry natural gas production visible to the market through
13 pipeline receipts.

14 Order No. 720 data made visible to the market
15 daily natural gas production from some of the fastest
16 growing shale plays. Demand visibility also increased
17 significantly with implementation of the Order. Prior to
18 Order No. 720, the market did not have thorough information
19 on the intrastate market customer mix. For example, the
20 amount of daily natural gas consumption from industrials or
21 power generators in markets served predominantly by
22 intrastates was not visible.

23 The Order No. 720 postings also allowed the
24 market to see the impact of daily changes in natural gas
25 supply and demand and their effects on the interstate price

1 formation and fundamental market dynamics. For example, in
2 February 2011, Order No. 720 postings enabled market
3 participants to quickly assess the regional extent and
4 impact of natural gas well freeze-offs as shown in the graph
5 by the sharp dip in intrastate pipeline flows during
6 February 2011.

7 In 2011, the Fifth Circuit Court of Appeals
8 vacated the Order and most nonintrastate pipeline postings
9 ceased at the beginning of 2012. Now the market is only
10 able to observe about 70 percent of daily changes in dry
11 natural gas production and even less demand.

12 Recently, many producers announced a dial-back of
13 natural gas production in response to low natural gas
14 prices. With the loss of Order No. 720 data and with it
15 producer deliveries into intrastate pipelines, it has become
16 more difficult for market analysts to assess whether
17 announced well shut-ins are actually occurring and, if so,
18 what effect they are having on market dynamics. Less
19 information usually injects greater uncertainty, price
20 volatility, and risk into the market.

21 (Slide.)

22 U.S. producers are seeking new foreign markets
23 for growing supply and nearly 14 Bcf a day of export
24 capacity was proposed in 2011 at various locations shown on
25 the map. To put this into perspective, 14 Bcf a day would

1 have been about 21 percent of 2011 average daily U.S.
2 natural gas production.

3 EIA recently completed an assessment of the
4 domestic price impact of U.S. LNG exports and concluded that
5 U.S. natural gas prices could rise 9 percent at 6 Bcf a day
6 level and 11 percent at the 12 Bcf a day level.

7 A number of other studies have also analyzed
8 various U.S. LNG export levels with some showing no
9 appreciable effect on prices, and others showing a greater
10 impact than the EIA.

11 Cheniere Energy's Sabine Pass LNG, which has been
12 approved by the Department of Energy to export domestically
13 produced gas as LNG, is the furthest along with 90 percent
14 of its proposed export capacity contracted by buyers from
15 Korea, India, and Spain.

16 These buyers are likely willing to pay a price
17 premium for the security and diversity that the U.S. natural
18 gas market provides. So far, the Lower 48 has only re-
19 exported small quantities of previously imported LNG. In
20 its 2012 Annual Energy Outlook forecast, the EIU projects
21 that U.S. LNG exports will begin in 2016 at 1.1 Bcf a day,
22 doubling to 2.2 Bcf a day by 2019.

23 I will now turn my--the presentation over to
24 Lance Hinrichs to discuss developments in the energy
25 markets.

1 (Slide.)

2 MR. HINRICHS: Thanks. Power Prices in 2011 were
3 down throughout the U.S., with the exception of the ERCOT
4 RTO and the Cinergy Trading Hub. This largely tracked the
5 drop in natural gas prices that Valeria described and
6 highlights the role of natural gas as the marginal, or price
7 setting, fuel in most markets.

8 On average, nationwide power prices were down
9 one-half percent from last year, despite a warmer than
10 normal summer.

11 Prices in the East were between 3 percent and 12
12 percent lower, primarily due to the lower natural gas
13 prices. Western power prices fell between 7 and 19 percent
14 supported by the robust hydroelectric output in the
15 Northwest that was 27 percent above the 5-year average.

16 The most dramatic change occurred in ERCOT where
17 prices rose by 40 percent due to excessive summertime heat
18 that set a record-breaking 41 straight days at or above 100
19 degrees.

20 As a result, in August there were 9 days in which
21 ERCOT's energy-only market saw day-ahead prices rise to the
22 \$3,000-per-megawatt-hour price cap. This was in contrast to
23 the Southwest Power Pool region which also experienced a hot
24 summer. However, prices in the SPP fell by 6 percent,
25 primarily due to a robust capacity surplus and power imports

1 of 2 to 3 gigawatts during peak periods.

2 (Slide.)

3 Natural gas-fired combined cycle generation--
4 shown in red on the chart--continues to move up in the
5 Nation's supply stack, displacing coal-fired
6 generation--shown in green. Coal generation as a percentage
7 of total output declined steadily to 44 percent in 2011 from
8 about 51 percent in 2002. Over the same period, generation
9 from natural gas-fired combined cycle plants grew to more
10 than 20 percent, up from 10.

11 The underlying reasons for increased natural gas
12 generation use are well known. These plants are cheaper to
13 build, have shorter construction timelines, offer more
14 flexible operations, and have fewer environmental
15 restrictions.

16 Coal plant construction, however, has not come to
17 a halt. Coal still maintains a fuel-cost advantage for
18 large base-load plants in certain locations, particularly
19 where delivered coal costs are low.

20 This brings us to a more recent situation where
21 decreases in natural gas prices are causing natural gas
22 combined cycle plants to replace some coal plants in the
23 generation stack. Some of this transition was starting to
24 take place when natural gas prices are \$1 to \$1.50 higher
25 than they are today.

1 primarily driven by weather, fell 1.5 percent in 2011
2 despite record peak loads in many areas of the country
3 during the summer. Last year's dip in residential
4 electricity sales runs counter to a longer term trend
5 towards more energy-efficient technologies in homes and
6 larger residential structures.

7 (Slide.)

8 The 218-mile 500 kV TrAIL power line in PJM went
9 into service in May 2011. The line begins in southwestern
10 Pennsylvania, crosses northern West Virginia, and terminates
11 in Loudon County, Virginia. It increases west-to-east
12 transfer capability by over 2,600 megawatts and has helped
13 reduce congestion, bringing prices in eastern and western
14 PJM closer together.

15 The graph shows the drop in the price difference
16 between the Dominion Hub and the AEP-Dayton Hub, falling
17 from \$14.67 per megawatt hour in the summer of 2010 to \$6.68
18 per megawatt hour in the summer of 2011.

19 Over the two interfaces that benefit from the
20 TrAIL, congestion declined sharply and allowed lower cost
21 generation in western PJM to flow to eastern and southern
22 PJM. On the AP South interface, congestion declined by
23 1,000 hours while congestion on the Bedington-Black Oak
24 interface declined by over 1,800 hours. Total congestion
25 costs over these two interfaces dropped by half to \$262

1 million in 2011.

2 TrAIL's benefits were also evident in PJM's
3 forward capacity market. The Reliability Pricing Model, or
4 RPM, provides load serving entities a means of procuring
5 capacity three years in advance of the actual delivery year.
6 This was first seen in the May of 2008 auction for the
7 2011/2012 delivery year, when the line's projected capacity
8 was included in the auction's assumptions for those delivery
9 years.

10 As a result of the line's increased
11 deliverability of capacity, the difference in capacity
12 prices between the east and west regions dropped to zero for
13 the 2011/2012 delivery year from more than \$100 per megawatt
14 day for the 2009/2010 period.

15 TrAIL has also enhanced system reliability and
16 operational flexibility by making it possible for the RTO to
17 accelerate the reconstruction of the 100-mile long
18 Mt. Storm-Doubs 500 kV line which runs on a roughly parallel
19 path to the TrAIL. TrAIL's new capacity allows operators to
20 take longer outages on the Mt. Storm-Doubs line during
21 construction and will make it possible to have the line
22 rebuilt by June 2015, about 5 years earlier than would
23 otherwise have happened.

24 (Slide.)

25 Demand response participation in the RTOs has

1 been increasing and grew by 40 percent last year in the
2 Northeast to 20 gigawatts of cleared capacity.

3 In 2011, two notable events demonstrated the
4 important role that demand response plays as capacity that
5 resource operators can call upon to more flexibly balance
6 supply and demand.

7 On July 22nd, a heat wave hit the Northeast and
8 Mid-Atlantic, sending temperatures soaring to 104 degrees in
9 New York City, and pushing electricity demand to near-
10 record levels. In the most stressed markets--New York ISO,
11 PJM, and ISO-New England--grid operators invoked emergency
12 measures and called upon real-time demand response programs
13 that activated 4,800 megawatts of demand response.

14 Also, on December 19th, ISO-New England
15 experienced a deficiency in operating reserves during the
16 morning ramp and activated 500 megawatts of demand response.
17 The deficiency was caused by a combination of factors:
18 forced outages, higher than expected load, and unit trips.

19 During both the July and December events, the
20 programs helped to maintain system reliability and provided
21 operators with alternatives to the most expensive generating
22 units or curtailing service to customers.

23 Demand response continued to account for
24 substantial capacity in the RTO capacity market auctions
25 held in 2011. In the PJM and ISO-New England forward

1 capacity auctions, which were held for the 2014-2015
2 delivery period, demand response resources represented 10
3 percent of the capacity cleared for PJM and 8 percent for
4 ISO-New England. In the New York ISO where its capacity
5 auction was held for the 2011 Summer Capability Period,
6 demand response represented 6 percent of the cleared
7 statewide capacity.

8 Providing upwards of 95 percent of their
9 compensation in PJM and New England, and more than 50
10 percent in New York, the capacity markets provided the
11 demand response resources participating in these grid events
12 with significant incentive to enter the market.

13 In the forward capacity market auctions held in
14 2011, the PJM and ISO-New England capacity market payments
15 represented between 37 and 60 percent of the net cost of new
16 generation in the regions. In New York, the ISO-provided
17 capacity payments represented approximately 58 percent of
18 the cost of new generation in New York City.

19 (Slide.)

20 With the Treasury Department's cash-grant program
21 expiring and costs falling, developers rushed to connect
22 photovoltaic solar capacity to the grid last year. There
23 was 1.9 gigawatts of new capacity, or a 109 percent increase
24 from 2010 installed, led by California and New Jersey.

25 At year-end, total capacity reached approximately

1 4 gigawatts. In each of the top states, solar investment
2 was encouraged through policies such as solar set-asides and
3 renewable standards. Additionally, photovoltaic
4 construction costs fell 20 percent last year, following an
5 18 percent drop that occurred in 2010.

6 U.S. wind generation capacity grew by 6.8
7 gigawatts last year. More than a third of this increase
8 came online in the Midwest ISO and SPP. With capacity
9 factors between 30 and 37 percent, now 1 of every 11
10 megawatt hours in these regions comes from wind.

11 As wind generators provide an increasing portion
12 of the market's energy, they need new tools to manage its
13 output more efficiently. On June 1st, MISO instituted a
14 voluntary tariff category for variable energy resources--
15 principally, wind.

16 By allowing registered resources to be dispatched
17 economically in real time, "DIR" provides more efficient
18 curtailment through market software to manage congestion, a
19 common need in Minnesota and Iowa and other parts of MISO's
20 western region.

21 Previously, wind resources might be manually
22 curtailed as often as three times a day with the system
23 instructing generators to turn off large blocks of
24 production for long periods of time. By December, 19
25 percent of MISO's 10.6 gigawatts of wind had registered as

1 DIR resources.

2 Hydro generation in the Pacific Northwest
3 finished 27 percent higher in 2011 than the 5-year average,
4 with roughly 160 terawatt hours generated in 2011.
5 California hydro generation hit roughly 40 terawatt hours,
6 60 percent more than the previous 5-year average.

7 As a result, hydroelectric generation displaced
8 natural gas generation in much of the West. For example,
9 California burned 23 percent less natural gas in their power
10 plants than the 5-year average, while Washington State
11 burned 43 percent less.

12 This completes our presentation. We would be
13 happy to answer any questions at this time.

14 CHAIRMAN WELLINGHOFF: Thank you both for your
15 presentations, and I want to thank the entire team for a
16 great effort here and a very, very comprehensive and well-
17 done report. Thank you, very much.

18 Colleagues, any questions, comments? Phil?

19 COMMISSIONER MOELLER: Thank you, Chairman. I
20 will echo the thanks for an excellent presentation and the
21 work of the team. It was very comprehensive and yet
22 relatively concise, given the volume of information you had.

23 First on the gas side, I want to thank the 80
24 parties that submitted comments on our gas/electric
25 questions. I am reviewing them and I look forward to our

1 next steps in that effort.

2 As you noted, we are seeing a supply of gas
3 domestically with low prices. That's good for consumers
4 and, frankly, good for regulators, but not necessarily good
5 for producers. And the concerns we hear about are increased
6 dependence on gas, particularly, for electricity are related
7 to the boom and bust cycles of gas and how the prices of
8 course can be volatile.

9 And one of the reasons we've had a lot of gas, as
10 I understand it from the people I've talked to, who are more
11 downstream, is that leases often required people to drill in
12 a certain amount of time, within a five-year window. And I
13 am wondering if you can elaborate on the extent to which
14 that is occurring and perhaps evolving? And as you watch
15 this set of issues over the next year, your thoughts on the
16 details of leases driving perhaps some overproduction in the
17 last couple of years.

18 MS. ANNIBALI: Thank you for your question. Yes,
19 we have seen that the period of leases does incentivize the
20 pace of drilling. For example, in Marcellus Shale the
21 leases tend to be five years; as well as in the Utica Shale
22 in Ohio.

23 If you go down to the South Texas area, the Eagle
24 Ford Shale, they're about three years. But I think the main
25 driver for the faster drilling pace that continues the

1 incentives in addition to lease times is the value gained
2 from gas being associated with NGLs and oil. So we see that
3 as a larger driver behind it, as well.

4 COMMISSIONER MOELLER: All right. To what extent
5 do you see--you mentioned wells being shut in, but how
6 significant is that trend? And, given the visibility of the
7 information that we have and the limited visibility of
8 intrastate, what's your sense as to the extent of shut-in
9 wells?

10 MS. ANNIBALI: Currently we haven't actually seen
11 a lot of production decreases, one, because of, instead of
12 just having natural gas produced from dry-gas wells, I think
13 what has happened is a shift to oil-directed reg count and
14 production, associated production from that. So overall,
15 some dry gas only wells might be shut in. The increased
16 production from gas associated with NGLs and oil continues
17 to grow. So it has balanced that out. So we haven't seen
18 overall effects of decline in production.

19 COMMISSIONER MOELLER: Okay. You highlighted
20 this, but just to reiterate it, the soonest we could see
21 significant export of LNG would be in the range which years?

22 MS. ANNIBALI: 2016 to '18, depending on the
23 construction timeline of the projects and any complication
24 or delays.

25 COMMISSIONER MOELLER: So presumably we would not

1 see price--assuming there are price increases, and that's an
2 assumption--from exports, we wouldn't see them until that
3 time?

4 MS. ANNIBALI: Correct. Unless there's an
5 increase in--a surge in domestic demand.

6 COMMISSIONER MOELLER: Sure. Certainly. Okay.

7 Well implied in your presentation but not really
8 specifically pointed out was the fact that we've been able
9 to absorb this incredible domestic supply, I think partly
10 because this Commission and the leadership of Jeff Wright
11 and his team have been able to certificate storage and
12 pipelines in a timely manner that has allowed us to absorb
13 that incredible domestic resource. And kudos to Jeff and
14 his team for that.

15 Finally on electricity, thank you for pointing
16 out the benefits of the TrAIL line, a very significant
17 investment. Do you have, Lance, a sense of the payback time
18 involved, given the big numbers of savings in congestion
19 costs involved?

20 MR. HINRICHS: Well we haven't done the numbers
21 on that. The primary--the primary benefit and purpose of
22 putting that line into place was reliability based. But,
23 Steve, did you have any other comments on that?

24 MR. MICHALS: Additionally, yes, with the
25 reliability focus that was largely behind the decision to go

1 forward with TrAIL, it's providing PJM the ability to
2 accelerate the construction on the parallel path of
3 Mt. Storm-Doubs, and that too will provide additional
4 reliability, as well as congestion benefits when that goes
5 into service.

6 COMMISSIONER MOELLER: Well when we do the
7 numbers, I'm guessing that it will be a very quick payback
8 for a very significant project. I think it highlights the
9 fact that these major transmission lines, although very
10 difficult and sometimes expensive, are still a very good
11 value for consumers. And I am hoping that that Susquehanna-
12 Roseland Line, which similarly has a couple hundred million
13 dollars per year of benefits to New Jersey ratepayers can go
14 into service sooner rather than later so that they can, too,
15 enjoy the benefits of increased reliability and lower
16 congestion costs.

17 With that, Mr. Chairman, thank you.

18 CHAIRMAN WELLINGHOFF: Thank you, Phil. Cheryl.

19 COMMISSIONER LaFLEUR: Thank you. I just had one
20 question. I thought that was terrific. Thank you for all
21 the great information.

22 Most of what you talked about what on balance a
23 pretty happy story. Gas price is down. Markets working
24 better. Renewable construction up. And so forth. What do
25 you see as the biggest threats, or challenges that the gas

1 or electric markets will be facing in the next year or so?
2 What should we be worried about?

3 MR. ELLSWORTH: I'll go ahead and answer that. I
4 think one of the biggest threats we see in the gas market--
5 I'll let Lance do the electric markets--but within the gas
6 markets one of the biggest threats we see is these low gas
7 prices, and the potential impact on production, and what
8 Commissioner Moeller was talking about, the boom/bust, that
9 it could go bust with the low gas prices.

10 We have seen a reduction in the gas-directed rig
11 count. That could affect drilling crews and so on and so
12 forth, and it could lead to that kind of bust in drilling
13 that sets up the market then again for higher prices down
14 the road. But we think such a phenomenon would be fairly
15 short-lived simply because of the huge size of the shale gas
16 resource.

17 Another issue that we have is the increase which
18 Valeria touched on in the presentation, the increased use of
19 gas for power generation and its impact on pipelines. We
20 will see how that develops, but some pipelines, particularly
21 during winter peaking seasons, are getting quite full, quite
22 heavily utilized.

23 And then a third one that we're looking at is the
24 recontracting risk on some long-haul pipelines. As they
25 lose customers to shorter haul pipelines to take advantage

1 of the Marcellus and other local production, there's a
2 recontracting risk for portions of the long-haul pipelines
3 that could impact the remaining customers on there if they
4 decide they have to come in for a tariff adjustment because
5 of lower revenue retrieval.

6 MR. HINRICHS: I would say that the power markets
7 performed very well over the last couple of summers, which
8 were very--experienced extreme weather. Probably the
9 biggest impact that we are concerned about would be the low
10 gas prices are creating a strong incentive for concentrating
11 solely on that fuel, and losing some of the diversity that
12 we have in our generation fleet, which is a real benefit of
13 this system that we have. So it is a challenging part of a
14 very good story.

15 MR. MICHALS: And I would just echo what Chris
16 and others have said with regard to greater reliance on
17 natural gas for electricity. Other offices, as well as
18 Office of Enforcement, are watching the developments in
19 greater coordination for gas and electric systems.

20 COMMISSIONER LaFLEUR: Well thank you. That was
21 very helpful. One of the challenges I think we have when we
22 look at so many micro issues in our Orders is seeing kind of
23 the big mosaic of the big picture. And presentations like
24 this are helpful to see that we're looking at the trends. I
25 also worry about fuel diversity, because I've often said a

1 lot of the diversity we have now is generational. We are
2 kind of living off decisions that were made decades ago, and
3 it's something we need to think about in both the gas and
4 electric markets.

5 Thank you.

6 CHAIRMAN WELLINGHOFF: John.

7 COMMISSIONER NORRIS: I'll just pick up where
8 Cheryl left off. Again, since I've been at the Commission,
9 each year is great news on gas. And it is great news. But
10 pardon me if I'm still nervous about over-reliance on one
11 fuel source. We just need to keep our eye on it.

12 But, a great amount of data. I appreciate all
13 the work that went into preparing this. A couple of
14 questions on the gas side:

15 As we begin to, of course this week with the
16 Cheniere Order, begin to look at exports, what's happening
17 around the world in terms of--a lot of this gas is a result
18 of technological developments and the ability to access it.
19 Are there changing circumstances around the world in terms
20 of access to shale gas that will have an impact on our
21 export demand?

22 MS. ANNIBALI: Well overall there has been only
23 limited studies looking at levels of U.S. LNG exports and
24 how that would interact on the international markets.
25 Overall, there has been increased talk of shale gas

1 developments around the world in at least 30 countries.
2 However, there are some issues and they haven't had the
3 ability to reach the sustained level of production from
4 shale gas as we have been able to here domestically.

5 There's some talk of shale developments in Europe
6 and, you know, like in the UK and Poland, however European
7 countries have a much more dense population where they're
8 looking to develop their shale reserves. So that poses a
9 problem.

10 Also, some developments are being talked about in
11 China, for example, Asia, and--however, there's a lack of
12 technological ability to develop the shales for a sustained
13 period of time, as well. And recently actually they have
14 cut down in half their reserve estimates from shale
15 production based on several test wells they have been able
16 to drill.

17 So while in the timeline for when the U.S. LNG
18 export projects are stated to come on service, there could
19 potentially be a risk if these countries do catch up on that
20 technological gap and are able to produce shale gas.

21 COMMISSIONER NORRIS: Also there was a
22 generalization in the report about storage, and that, you
23 know, we obviously have high levels of left-over gas stored
24 from last winter, and storage. But storage is going to be
25 critical going forward. But I think the generalization was

1 that the market conditions don't support the building of new
2 storage.

3 Does that apply everywhere? Or are there
4 regional differences such as we did in the Southwest this
5 past year, and the study or the conference there on storage?
6 And is that a unique circumstances?

7 MS. ANNIBALI: Okay. As far as storage value has
8 significantly declined over the past couple of years,
9 especially from a value that storage operators receive from
10 intrinsic value in capturing seasonal price spreads. They
11 are trying to add additional services to capture a small of
12 services--a small value of services from Hub services.

13 However, overall for a--storage value has
14 declined because of the prices, because of the seasonal
15 spread especially that we've seen this winter, and that's
16 particularly affected the merchant storage such as the salt
17 cavern storage from primarily the Gulf Coast.

18 As far as other storage, it has impacted it but
19 to a lesser degree.

20 Chris, do you have anything to add?

21 MR. ELLSWORTH: Going to your question about the
22 Southwest, we are aware that one of the recommendations was
23 for storage to be added in the Southwest to increase
24 reliability. But we haven't seen any activity with that
25 marketplace to actually add storage yet. I don't know

1 whether you have anything, Jeff?

2 COMMISSIONER NORRIS: Is that mainly from market
3 conditions, or is there something else holding us back?

4 MR. WRIGHT: Well the market conditions result
5 primarily from the physical conditions out there. There's
6 not a lot of geological formations that allow storage to be
7 developed in the Southwest. And those that do lend
8 themselves to that kind of development, you would have to
9 solution-mine. You would have to bring the brine out from
10 the salt deposits.

11 Therefore, you create another situation where you
12 either have to pipe the brine away and reinject it in other
13 wells, or you create evaporative ponds which have some
14 environmental harm there with them.

15 In addition to that, we've seen state regulation
16 that has actually been contra to storage development. One
17 example is in Arizona. There was a site west of Phoenix,
18 near an Air Force Base, and the State Legislature passed a
19 law against developing that site for storage. So the
20 potential developer decided not to go against the State and
21 come to us.

22 So in the end, what that does develop is the
23 market isn't interested in it because the development costs
24 would be so great as to not be a real good opportunity. And
25 for the open seasons that we've seen, they're not attracting

1 a whole lot of people, so you're not going to really build
2 storage on spec unless you get some firm contracts.

3 COMMISSIONER NORRIS: Thanks.

4 CHAIRMAN WELLINGHOFF: I want to thank the Office
5 of Enforcement for this State of the Markets Report. If
6 there is nothing else, this meeting is adjourned.

7 (Whereupon at 11:44 a.m., Thursday, April 18,
8 2012, the 980th Commission meeting was adjourned.)

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