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BEFORE THE
FEDERAL ENERGY REGULATORY COMMISSION

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NORTHEASTERN ENERGY : DKT#AD04-5-000
INFRASTRUCTURE CONFERENCE :
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Hilton Hotel
1335 Avenue of the Americas
New York, New York

Thursday, June 3, 2004
9:00 a.m.

CHAIRMAN PAT WOOD, Presiding

1 PROCEEDINGS

2 MR. WOOD: Good morning.

3 I am Pat Wood, Chairman of the Federal
4 Energy Regulatory Commission. I am joined here by
5 my colleagues Joe Kelliher also at FERC, and Nora
6 Brownwell is en route so she will be here also. I
7 would like to, on behalf of both them, welcome you
8 all to our eighth in a series of regional
9 infrastructure conferences, the first of which was
10 back when Nora and I had a small hearing, probably
11 about one-tenth this audience, in the California
12 Energy Commission chambers on the state of the
13 natural gas infrastructure about three years ago
14 this month.

15 Since then, the full Commission has had a
16 number of hearings on the road to discuss the broad
17 state of the energy infrastructure. This is our
18 first repeat trip here in New York City. We had
19 such a good time the last time that we decided to
20 come back about three blocks away from where we held
21 the first one, back in 2002.

22 The point of these conferences is to focus
23 collaboratively with members of the industry, with
24 state and federal officials, governors' offices,
25 with ourselves and our staff and bright people

1 affected by the matters in the energy industry and
2 focus on natural gas infrastructure, on electricity
3 infrastructure, other things such as, in certain
4 cases, coal and hydroelectricity. Now the LNG
5 aspect of natural gas has become a much bigger issue
6 due to the economics in that industry which we will
7 focus on today.

8 And the point of today is not to approve
9 an order or come out with some final rule, the kind
10 of traditional things that FERC has done, but to get
11 a broader understanding and a crisper view of the
12 issues out in a very public forum so that the ideas,
13 concerns, proposals, thoughts or just general
14 musings of the people in the region are out in
15 public for us all to talk about and perhaps move on
16 to some further resolution.

17 In the past, these infrastructure
18 conferences have led to significant understanding
19 and improvement in the regulatory structures across
20 the country, both at the FERC level and with actions
21 taken at the states. So our format today is based
22 on experience in the past of things that have worked
23 and have made this not only an interesting day but a
24 fruitful day.

25 We will start today with a presentation

1 from Jeff Wright from our staff. We have, as a
2 result of the first two infrastructure conferences,
3 set up a specific unit within the FERC that is in
4 charge of infrastructure analysis and projects, and
5 Jeff is head of that group. It is a great team that
6 has been a real contributor to our understanding of
7 the important part of our job here at FERC.

8 We are following that with Dr. Ed Krapels,
9 who is the manager of gas and power at Energy
10 Security Analysis, Inc. He will give a very, I
11 think, informative and, in fact in a few cases,
12 provocative overview on a number issues that will
13 frame the discussions for the rest of the day.

14 In contrast to prior conferences, we are
15 having some very large panels, and just three of
16 them today instead of the usual five, so that we can
17 really dig a little deeper into the issues. One of
18 the things that has clearly become part of the FERC
19 agenda in the past, I would say, 18 months most
20 pronounceably is that there are a number of
21 occurring concerns from this particular region of
22 the country about the infrastructure, both gas and
23 power infrastructures, that we really need to delve
24 a lot deeper into than just maybe the more surface
25 level that we have done in the past. So today's

1 panels were created with an attempt to try to get
2 people that would allow us to go much deeper into
3 these issues and to talk about some of the concerns
4 and actually point out where there are issues in
5 dispute so that we can fully understand those
6 better.

7 Infrastructure, as you all know, sets a
8 predicate for successful energy markets of all types
9 across the entire country. That we really don't get
10 to issues of market oversight or balanced market
11 rules unless we have a sufficient energy
12 infrastructure, so the focus today is on that.

13 I would like to add that I know that the
14 focus today looks quite a bit like a focus on supply
15 and supply is clearly one of the issues that is
16 important. We don't have as much focus on the
17 demand side issues. Those are very important to our
18 Commission as I know they are to the industry and to
19 the State Commissioners. But I do want to say in
20 the opening comments, that is an assumed function,
21 that the states and that the working wholesale
22 markets, and the two up here, obviously, New York
23 and New England, together with PJM have made the
24 most progress in allowing demand response and have
25 contributed to the overall supply and demand picture

1 being an important piece of the puzzle. That is not
2 the case in the rest of the country. But because so
3 much of FERC focuses on permitting and expansions
4 and tariff and rates that deal with the actual
5 physical supply side infrastructure, the focus of
6 today's conference is primarily on that issue.

7 So, please, if you have issues that relate
8 to demand issues, those are absolutely co-equal with
9 those of supply here on the table.

10 With no further adieu, I would like to
11 again welcome you all and say we hope for today to
12 be a useful, productive day, and most of all,
13 interesting. We have a nice long lunch break so if
14 you want to carry some conversations on, we will do
15 that. We will start back promptly at 1:15.

16 I would like to thank the nice work of the
17 hotel, our awesome staff for the preparation of this
18 conference. And when we come back from the lunch
19 break I will recognize all those folks by name. I
20 would also like to express my appreciation to my
21 colleagues from the New York State Public Service
22 Commission. I know chairman Flynn is on the next
23 panel, but Judge Weiss and Neal Gavin are also here
24 from the New York PSC, and we are always honored to
25 have you all here, good friends and good colleagues.

1 Linda, I know you are on a subsequent
2 panel as well. I appreciate you being here. And
3 Chairman Alfonso is here from the Massachusetts
4 Commission. Bob Walsh will be on our later panel as
5 well, addressing our New England issues. We are
6 always honored to have you all here. I think
7 everybody is an honored guest, so I won't go further
8 than that.

9 I will say if you were able to find this
10 room you are the kind of intellect we want. We
11 don't waste a lot of your federal dollars on
12 signage. But we do spend them well on the next
13 topic which is Jeff's presentation.

14 MR. WRIGHT: Good morning and welcome
15 again. As the Chairman said, I am Jeff Wright of
16 the Office of Energy Projects.

17 What I would like to do is give a
18 presentation, basically a snapshot view of the
19 current electric and gas infrastructure situation in
20 the northeast. And for the purposes of this
21 conference, we define the northeast as New York
22 State and the six New England states.

23 Now, taking a quick look at some
24 statistics comparing the northeast to the U.S. as a
25 whole, since 1991 the northeast had lagged behind

1 the U.S. in terms of population growth and growth in
2 gross state product. However, since 1991 the growth
3 in northeast energy use has greatly surpassed the
4 national growth rate. In EIA's most recent
5 statistics, northeast energy comprised about 9.1
6 percent of total U.S. energy consumption.

7 From January 2000 to the present,
8 northeast generating capacity has increased by 14
9 percent to over 72,000 megawatts. In the northeast,
10 natural gas and oil are the dominant fuel sources
11 for generation. 38 percent of the total generation
12 is gas-fired, while 23 percent is oil-fired.
13 Nuclear and hydro each contribute 13 percent of
14 generation capacity and coal contributes another 10
15 percent.

16 Now, overall generating capacity in New
17 York State has increased seven percent since the
18 year 2000 and 90 percent of this increase is through
19 gas-fired generation. Presently 36 percent of New
20 York's generation is fueled by natural gas and oil
21 fuels 24 percent. In New England gas-fired
22 generation capacity has more than doubled since
23 2000.

24 In 2000, oil-fired generation was the
25 dominant fuel comprising 31 percent of generation

1 capacity. Now gas-fired generation accounts for 40
2 percent of New England's generation, and oil is at
3 22 percent.

4 The historical fuel mix in the northeast
5 from 1998 with projections to 2008 shows little has
6 actually changed in the contributions of coal,
7 nuclear and hydro resources. Oil-fired generation
8 is expected to decline somewhat as aging plants are
9 replaced with the gas-fired plants. And by 2008,
10 over half of the region's generating capacity will
11 be fueled by natural gas.

12 Looking at New York State in a little more
13 detail, we see generation capacity in the upper
14 Hudson zone has grown 48 percent since 2000, while
15 New York City's and Long Island's generation
16 capacity has increased 13 and 16 percent
17 respectively. The remainder of New York State has
18 grown only slightly or not at all.

19 This slide looks at capacity additions and
20 retirements in New York. And I want to make a quick
21 correction, New York City is actually represented by
22 the yellow on this chart and the remainder of the
23 state, upstate and Long Island are represented by
24 red. My apologies.

25 From 2004 to 2008, New York State should

1 have 5,335 megawatts, with New York City expected to
2 account for 38 percent of the state's growth. The
3 spurt in building will decline in 2006 and tapers
4 off entirely by 2008. Now, over 1,600 megawatts of
5 capacity is expected to be retired in New York City
6 from 2004 through 2008.

7 Generation capacity additions in New
8 England total nearly 9,000 megawatts in recent
9 years, and another 560 megawatts is expected to be
10 put into operation in 2004. This building trend
11 stops in 2004, given that the region will have
12 plentiful generation resources. This new capacity
13 greatly outweighs the 900 megawatts of expected
14 retirements.

15 This slide compares generation output from
16 2000 to 2003. In the northeast, generation output
17 increased 11 percent since 2000. Over this time
18 period output from gas-fired generation increased by
19 34 percent, output from coal and oil-fired
20 generation actually declined by 10 and 11 percent
21 respectively. New England, whose output increased
22 by 21 percent, accounted for the lion's share of the
23 region's increase in generation output, while New
24 York State's output increased by 3 percent.

25 Taking a quick look at Canada's

1 contribution to the northeast energy mix, you see
2 that the northeast net imports of electricity from
3 Canada totaled over 10,500 gigawatt hours in 2003,
4 approximately 4 percent of the northeast's 2003
5 output. And this is down from imports of almost
6 17,000 gigawatt hours in 2002.

7 Turning our attention to electric
8 transmission in the northeast, we see recently there
9 were two merchant transmission projects involving
10 New York, the Empire Connection or Conjunction
11 Project and the Neptune Project. During their open
12 seasons, Conjunction and Neptune will not be able to
13 secure bids to capacity, and as a result, the
14 Conjunction Project will probably not be built.
15 This would have been a project to bring energy from
16 the generation in the Albany area to New York City.

17 Neptune encountered difficulty but
18 recently the Long Island Power Authority has
19 contracted for their capacity. Cross Sound Cable, a
20 merchant transmission line spanning Long Island
21 Sound has only been able to operate under emergency
22 orders due to regulatory conflicts.

23 Interstate cooperation in building
24 transmission projects will go a long way to relieve
25 congestion while allowing excess generation to reach

1 sufficient areas. The Cross Sound Project, the
2 Cross Hudson Project, the New Scobie - Tweksbury
3 line and the Millbury - Card line are examples of
4 this and demonstrate the need for coordinated
5 regional plans.

6 Taking a quick look at hydro generation in
7 the northeast, you see that hydro's contribution
8 varies greatly between states. Overall, hydro
9 constitutes 13 percent of the region's generation
10 capacity and 15 percent of New York State, and 11
11 percent of New England.

12 Turning to natural gas, between 1993 and
13 2003, the largest increase in natural gas demand in
14 the northeast was in the power generation sector.
15 New England accounted for the majority of this
16 increase in electric generation's demands for gas,
17 and New York City's demand in the commercial sector
18 increased the most, followed by electric generation.

19 Now, the increase in natural gas
20 consumption to meet power generation demand is
21 expected to continue through 2008 in the northeast
22 as electric generation becomes the largest gas-
23 consuming sector. By 2008, power generation will
24 become the dominant demand sector in New York City.
25 It is anticipated that natural gas demand for

1 electric generation both in New England and New York
2 City will be close to 40 percent total natural gas
3 usage.

4 The northeast as a whole consumes about 9
5 percent of the natural gas produced in the U.S., but
6 the northeast has virtually no gas production or
7 reserves. Due to a lack of abundant underground
8 storage capacity, New York City and New England are
9 highly dependent on the pipeline infrastructure to
10 transport natural gas from producing areas in the
11 U.S. and Canada. New England also has access to LNG
12 in Everett, Massachusetts and Boston.

13 Somewhat disconcerting is the northeast's
14 dependence upon imports from Canada. Nearly one
15 half of the northeast gas consumption is dependent
16 upon Canadian supplies. This supply source becomes
17 problematic as Canadian production flattens and
18 Canadian demand increases.

19 The largest amount of pipeline capacity
20 serving the northeast comes from the midwest and the
21 southeast. While New England is dependent on
22 pipeline infrastructure traversing New York State,
23 New York City is largely dependent on Texas Eastern
24 and Transcontinental Pipe Line capacity entering New
25 York City from New Jersey. New England and New York

1 City also depend on the pipeline infrastructure to
2 transport gas from Canada.

3 This slide shows how gas demand has
4 approached capacity in New England and New York City
5 and for the northeast as a whole. New York City and
6 New England have experienced times when demand
7 equals pipeline capacity. Short falls are met with
8 Beach Haven and LNG supplies. However, major
9 variations in weather as demand continues to grow
10 could result in curtailments of service. It should
11 be noted that any major physical failure of the
12 pipeline supplying this region could jeopardize firm
13 service commitments as well.

14 Now, the future capacity levels do not
15 reflect any contributions from the Millennium,
16 Islander East or Maritime expansion projects.
17 Volumes from the Millennium and Islander East could
18 ease any capacity pipeline constraints going into
19 New York City, while an expansion of the Maritime
20 system with additional gas volumes, if expanded,
21 would help the New England area.

22 Ten projects have been certificated by the
23 FERC since 2001 that would have added 2.8 Bcf per
24 day of new capacity to the northeast if they were
25 constructed. The Millennium and Islander East

1 Projects have been held up due to certification
2 permitting problems, and these two projects would
3 have close to 1 Bcf per day of capacity in and
4 around the New York City area.

5 More ominous for the northeast, and for
6 New England specifically, is Tennessee's vacating of
7 its certificate at Seapoint with the Maritime
8 system. This came as a result of Maritime's
9 withdrawal of a major expansion of the system due to
10 the lack of gas supply to support it.

11 This slide gives you an idea of the trend
12 of Canadian imports to the U.S. and to the northeast
13 in particular. Canadian imports to the U.S. have
14 declined from 2002 to 2003, while Canadian imports
15 to the northeast have actually increased since 2000
16 by 9 percent and by 4 percent from 2002 to 2003.

17 A potential source of new gas supply in
18 the northeast is LNG. Currently the northeast does
19 have the oldest LNG import terminal in the U.S. in
20 its gas facility near Boston. Its certificated
21 deliverability totals just over 1 Bcf per day. But
22 there are eight potential LNG import terminals that
23 could supply gas to the northeast. Three of these
24 new terminals would be located in Canada.

25 An existing LNG storage terminal in

1 Providence, Rhode Island has proposed to convert to
2 an LNG import terminal. The site in Fall River,
3 Massachusetts and the conversion of the Providence
4 storage facility are currently before the
5 Commission. The Logan Township facility in New
6 Jersey is currently participating in the nation's
7 natural gas pilot program.

8 Of course, it is not likely that all of
9 these LNG projects will be constructed; however, the
10 construction of any LNG import terminal in the
11 northeast would ease gas supply problems. Of
12 course, substance deliveries of LNG would require
13 infrastructure improvements necessary to accommodate
14 the increased supply.

15 Turning briefly to storage, I want to
16 highlight that all underground storage in the
17 northeast is located in New York State. The
18 geography of New England does not permit underground
19 storage. Three storage projects in New York have
20 been certificated in recent years that will have the
21 mined deliverability of almost 1 Bcf per day.

22 Fuel oil, an important source of energy in
23 the past in the northeast, has been a source not
24 only for electric generation but also for commercial
25 and residential sectors; however, since the late

1 '90s the use of fuel oil for electric generation has
2 declined by about 73 percent. Fuel oil use for
3 electric generation should continue to decline with
4 the emergence of natural gas as the fuel of choice
5 and with fuel oil serving as an alternative fuel
6 while fuel oil sales to residential and commercial
7 sectors still remain steady.

8 In conclusion, generation capacities
9 continue to grow in the northeast and the vast
10 majority of that generation growth is gas-fired.
11 Growth has come at the expense of traditional
12 methods of fuel and electric generation, oil, coal,
13 hydro and nuclear. Oil's contribution to the
14 generation basis declining in an absolute sense.
15 With the large additions of generation capacity, it
16 appears economically advantageous to have electric
17 transmission of energy from source to load. This
18 can be accomplished with more cooperation within and
19 between regions.

20 However, the spector looming over all of
21 this is the availability of gas supply and the
22 necessary capacity to transport it. Without the
23 necessary volumes of gas needed to fuel over half of
24 the generation capacity in 2008, the northeast will
25 face uncertainty in its energy supply.

1 That concludes my presentation.

2 Next, Dr. Edward Krapels of Energy
3 Security Analysis, Incorporated, will present his
4 view on the energy future in the northeast.

5 Thank you.

6 (Applause.)

7 DR. KRAPELS: While we are waiting for
8 Microsoft to do its thing, Mr. Chairman,
9 Commissioners, fellow delegates, thank you for
10 inviting me to participate in the conference.

11 I speak to you in sort of two different
12 capacities. One is I am a market adviser on energy
13 matters to many of you. When you don't take my
14 advice, which is very frequently, I also sometime
15 reserve the right to incubate projects on my own,
16 and that was the case with the Neptune Project of
17 which I am one of the founders and principal. As
18 such, we have had a wonderful and interesting couple
19 of years of experience in actually getting a
20 transmission project built.

21 When I look out at the audience and I see
22 so many friends who are really more experts in
23 commercial matters in energy than I am, I am
24 reminded of Winston Churchill's old saying, "Don't
25 talk to the monkey when the organ grinder is in the

1 room." All of you are organ grinders and I am the
2 monkey. So I have been asked in 20 minutes to
3 identify areas of concern following Jeff's excellent
4 presentation on the state of the infrastructure,
5 identify some infrastructure objectives, identify
6 the constraints, and then perhaps look at some
7 strategies to meet the objectives that we have.

8 So as quickly as possible, a few thoughts
9 to supplement Jeff's presentation. We are today
10 listening in the wake of the boom in capacity
11 investment that has now come to an end. And in my
12 view, the area of what was probably irrational
13 exuberance, when you look at 105 percent investment
14 in power projects, has really gone all the way to
15 the other end, as is the fashion, where we now are
16 in an era of irrational austerity.

17 The investments are not occurring today
18 in green fuel development or transmission
19 development unless there is old fashioned PPA and
20 utility or other credits behind it. And I think it
21 is fair to say that we live not in the free market
22 that some theoreticians may have thought we would be
23 in by now, but in something like a hybrid of market
24 and regulation as FERC's restructuring proceeds -- I
25 didn't know I would be so close to the Chairman when

1 I did this presentation -- but from the standpoint
2 of market design to the wholesale market platform
3 and other constructions.

4 But lots of things have changed, and I
5 prepared this slide before I heard from FERC that
6 PJM had been rejected from the northeast, so if you
7 will forgive me, we have acquired over the last ten
8 years three enormously competent organizations that
9 run a very different power system than we have in
10 the past. And I am particularly a student and
11 admirer of the Regional Transmission Expansion Plans
12 of PJM and New England, and I am looking forward to
13 seeing the results of Regional Expansion process in
14 New York.

15 We have achieved, with the help of these
16 organizations, with FERC policies and encouragement,
17 and with investment, a real increase in the
18 efficiency of generating electricity. And what you
19 see in this slide is a chart that shows you a very
20 high 100,000-foot level, a decline in the implied
21 heat rates of the electric system in generating
22 electricity. And the decline has occurred in each
23 of the three northeastern areas, but it has
24 certainly occurred more in some places than in
25 others, with PJM having the benefit of enormous base

1 load of coal and nuclear generation, and New York
2 and New England relying more on natural gas, as Jeff
3 showed us.

4 But this increase in efficiency that comes
5 from the construction of a lot of natural gas plants
6 has also increased the demand for natural gas. As
7 Jeff has already said, we are running at the
8 capacity sometimes of our gas infrastructure. One
9 of the seminal events, I think, of the gas market in
10 the last ten years is the initial enthusiasm and
11 euphoria about eastern Canadian gas supplies. At
12 one point we were talking about 2 Bcf per day
13 perhaps coming into the United States, and today
14 really much more uncertainty about whether that
15 resource is there or not. So that's an uncertainty
16 about gas supply. The increase in natural gas
17 prices has led to an increase in the interest in
18 LNG.

19 Those of you who are as old I am will get
20 a sense of deja vu. We have been here before. In
21 the 1980s some companies, as you know very well,
22 invested a lot of money in LNG only to find that the
23 price began to increase and that investment was
24 stranded. Is it here to stay? Do we really have a
25 paradigm shift in the gas market? Are we in a \$4

1 gas environment?

2 We believe we are. But that's a judgment
3 that investors will question. Does the northeast
4 need LNG? Indeed, it does. Will the northeast get
5 an LNG terminal? Jeff's wonderful slide showed up
6 to 4 Bcf per day of potential gas from LNG, but we
7 know that that's not going to happen. We may, in
8 fact, lose a terminal in Boston. I hope not but you
9 never know, the way events of the last few years
10 have transpired.

11 I believe that our friends at Keyspan are
12 going to develop a terminal in Rhode Island, God
13 willing, but I don't think Maine and Massachusetts
14 are going to allow an LNG terminal to be built. We
15 can all argue about whether that's true or not, but
16 I live in Massachusetts and I find it almost
17 inconceivable that we will get one there. So I am
18 looking at New Brunswick or Nova Scotia are going to
19 be called upon, relied upon, for an LNG facility,
20 which raises a lot of very interesting gas pipeline
21 infrastructure transportation issues.

22 Now, in power we have three different
23 power markets; we don't have three identical power
24 markets. And we have a kind of titanic shift in the
25 ability of our friends in Canada to provide us with

1 firm energy and capacity. Year after year, both
2 Quebec and New Brunswick are actually buying more
3 from in their peak season, the winter, and providing
4 a little bit less to us in our peak season. So
5 that's an important and significant change.

6 With that supplement to Jeff's
7 presentation, what's the outlook? Where are we
8 going?

9 Well, there is no new investment in
10 generating capacity unless there is a PPA behind it.
11 We all know that, and, therefore, we are projected
12 to, in my firm's estimation, to lose efficiency in
13 terms of electricity generation. We have a number
14 of particular areas of concern which I would like to
15 spend just a second on, southwest Connecticut and
16 Long Island is at the top of our list, more
17 southwest Connecticut than Long Island.

18 The major assets in that particular
19 marketplace are, of course, the Cross Sound Cable,
20 which we believe should be energized because you
21 never know when it might not be in Connecticut, that
22 we need the power to go the other way. We have a
23 couple of important solutions to the southwest
24 Connecticut/Long Island problem.

25 One is a northeast utilities very large

1 transmission project we have confidence in. We
2 believe it is going to get built, but like all
3 transmission projects, there is a plan and there is
4 a reality and whether they can get it built in time
5 is a huge and important question.

6 As Jeff mentioned, LIPA has chosen a
7 potential cable connection to PJM which, of course,
8 provides fuel diversity for this overall market and
9 is a good investment on the part of LIPA.
10 Ultimately, we think transmission is the main
11 solution to this load pocket problem just because it
12 is so incredibly difficult and costly, 2000
13 kilowatts, to build generation in this type of area,
14 so here we rely on transmission development and we
15 wish the northeast utility well.

16 A secondary concern, New York City. I
17 know my friends from Canada are in the audience and
18 we are actually not as concerned about New York City
19 as a lot people are. Con Ed did its job, it stepped
20 up to the plate and issued an RFP. The Commission
21 paid 500 megawatts to CCGT. Our only concern there
22 is the development of that plant run into what we
23 call "Mystic style" problems where it took two years
24 longer to build the Mystic power plant in the City
25 of Boston than was originally envisioned and the

1 cost to build that plant turned out to be much
2 larger than originally envisioned. Urban
3 construction of power plants is a very challenging
4 and tough business, so we are concerned about that.

5 NYPA has issued an RFP for another 500
6 megawatts. If that is awarded to CCGT, there is a
7 significant increase in gas dependence for New York
8 City power plants. Will we have the gas
9 infrastructure to develop that.

10 There is pressure to close Indian Point.
11 New York regulators will say that that's not going
12 to happen, but in today's political climate, who
13 knows. There are a number of solutions in both the
14 generation and the transmission space that have been
15 proposed to New York that are there and might be
16 developed over the course of the next two or three
17 years, so I am not that concerned about New York
18 City because I believe there were solutions there,
19 including the Bergen Project, PSE&G, TransEnergy
20 Project and so forth.

21 NEMA. The country of NEMA, for those who
22 don't live in Massachusetts, Northeast
23 Massachusetts: A kingdom run by several
24 well-serving entities that are represented on
25 today's panel. It is well supplied for now because

1 it has this enormous, new power plant developed at
2 Mystic. In addition, NStar has a very ambitious,
3 creative and essential AC expansion project which
4 has some of the same issues as the Northeast
5 Utilities Project. Can you get an AC project built
6 in an urban environment, will it come in on time?

7 The Mystic facility, as you may know, is
8 in bankruptcy. I am concerned about how well the
9 facility will be maintained and how reliable it will
10 be over the years, so it is not inconceivable that
11 within two or three years, NEMA will need some new
12 capacity, either transmission or generation, who
13 will issue the PPA stock. In New York, public
14 authorities have stepped up and provided the PPAs.
15 In Massachusetts, we don't have that. So the
16 question is: Who steps up to make the commitment?

17 Another area of concern, liquidity. The
18 power markets are horribly illiquid. We could not
19 get things done in a significant marketplace. That
20 place is gone. There are, however, some interesting
21 indications about deals being done by private equity
22 investors and other financial firms such as a recent
23 deal between two counter-parties in New York City.
24 Those leave me hope that the illiquidity problem is
25 actually an artifact of the collapse of the merchant

1 system and that will slowly go to the cupboard as
2 years go by.

3 Now let's ask a couple of strategic
4 questions in conclusion: One, is the next ten years
5 in the northeast an era of more gasification or is
6 it an era of existing resource optimization? Those
7 are two different strategic paradigms. We don't
8 have a master plan to decide which of those
9 paradigms we are going to pursue. The market is
10 going to rely on it to an extent, but in the way we
11 issue PPAs over the next few years and the way in
12 which we structure our capacity regulations over the
13 next few years, we will certainly shape the
14 direction of the investment.

15 So if it's gas, if we are going to build
16 more CCGTs, where is the gas going to come from? If
17 it is not gas, then it is transmission. Where is
18 the transmission investment going to come from? How
19 much of it will be ratebased? How much of it will
20 be merchant? The capital markets are saying no at
21 the moment to merchant investments in either
22 generation or transmission, but I think we are at
23 the end of that era and over the next few years, to
24 an extent they will say maybe, and a few years after
25 that they will say "yes."

1 What are our objectives? Of course, it's
2 \$3 gas, \$30 energy and reasonable capacity costs.
3 But how do we get there? Do we ever get to some of
4 these objectives? PPAs to generation and
5 transmission in areas of concern are inevitable,
6 cannot be helped. A broad FERC interpretation of
7 what RTOs and load serving entities can ratebase in
8 terms of transmission is already here. We've got
9 it. FERC has said to New England, go ahead and
10 ratebase a substantial amount of transmission. But
11 that decision has unintended consequences. It
12 undermines the locational value of generational load
13 pockets.

14 So if you need \$100 a kilowatt year
15 payment to pay for a new generation facility, you
16 won't get it if you build a lot of transmission into
17 the city. These different policies are not aligned.
18 Inevitably, I think we are going to have more
19 structure than electric capacity payments. So
20 wherever there is more structure than electric
21 capacity payments, as New York has done -- you
22 generators in the audience know a free lunch, you
23 are getting that free but you are going to pay for
24 it through mitigation of energy prices more
25 aggressively than would otherwise be the case.

1 There are many constraints to
2 infrastructure development. This is an old story.
3 It's difficult, it's costly and complex. Neptune
4 took five years to get done. Some coal, oil and
5 capacity for nuclear plants in the northeast will be
6 closed and capacity will become, within a few years,
7 tight, compared with reserve requirements. We are
8 only a few years away from that in New England and
9 PJM and we are already there in New York.

10 What are the obstacles? Well, there are
11 no entities anymore willing to be long energy in
12 capacity. Williams, Dynegy, and those people who
13 played such a pivotal role in getting the electric
14 capacity built are gone and are unlikely to come
15 back. Now, you'll say, of course the market will
16 come back, private equity firms will step in. And
17 they are, indeed, buying the assets, the distressed
18 assets, but they are buying them for 40 cents on the
19 dollar and they are not building anything new. I
20 hope you have noticed that, they love to buy
21 distressed assets but they don't like to build
22 anything in the ground.

23 And the surviving utilities are, by and
24 large, frozen by the fear of what the rating
25 agencies will say. And though there is, in the

1 world we live in today, a kind of action spread
2 between utilities who don't want to make investments
3 that will make the rating agencies punish them and
4 the private equity firms who actually are enjoying
5 the situation because they don't care what the
6 rating agencies say. So for them, this represents a
7 fantastic opportunity.

8 A few thoughts on strategies and then I
9 will stop. Natural gas, I don't expect much in the
10 long-haul capacity to be built in this environment.
11 The same folks who took long positions in gas are
12 gone, so we are going to promote locational looping
13 projects that link the various pipelines, and,
14 thereby, increase capacity as much as we can.

15 What strategy message is there? We
16 probably need to allow utilities, or even encourage
17 utilities to be more flexible, to make more
18 long-term contracts while we are in this
19 transitional stage.

20 The development of LNG in the United
21 States is full of unanticipated consequences. LNG
22 pricing is going to be more and more important in
23 determining national gas prices. To a degree what
24 will happen to gas happened to oil 25 years ago.
25 It's a process in which world events will

1 increasingly influence national prices.

2 We have estimated that by 2015 some 20 to
3 30 percent of the gas flowing through the hub will
4 be imported. Nevertheless, it's a resource we need
5 so we should promote and accelerate development of a
6 northeast LNG terminal. State regulators have to
7 become accustomed to LNG as a baseload resource.
8 There is no choice. And gas utility resource
9 planning processes might need to be more centralized
10 than they are today. We may need an RTO for natural
11 gas planning purposes.

12 Gas-fired generation strategy. If we have
13 such deep concerns about natural gas, should our
14 ICAP policies perhaps discriminate between fuels?
15 Should you get a lower capacity payment if you
16 propose to build a gas plant than if you propose to
17 do something else? I know that is not a positive
18 statement but what good is an ICAP payment to a
19 plant that can't get the fuel?

20 In generation, we need to admit there is
21 going to be a generation adequacy problem a few
22 years from now and that capacity markets as they
23 exist today are really three different things: In
24 PJM there is a view that the market will lead to
25 more investment. I don't agree with that, but it is

1 a clearly held PJM view.

2 In New York there has been an innovation
3 in the development of a capacity demand curve that I
4 think is the best idea in electric regulation in the
5 last three years. That capacity demand curve is
6 beginning to be credited by the investors that I
7 work with as something that generates fuel revenues
8 and something they can count on in making investment
9 decisions. This is a very important development.

10 New England is trying to implement a
11 locational capacity market with FERC's encouragement
12 and we look forward to them doing so some time over
13 the next six months. The capacity market model that
14 is in PJM is an unproven model. We have never had
15 investment in generation on the basis of a totally
16 market-driven payment stream since the market
17 collapsed two years ago. So in my opinion, the New
18 York model is right now the best practices model in
19 the area of regulation.

20 We need to empower utilities and RTOs to
21 continue to find instruments that allow people to
22 see them as long-term commitments rather than a pure
23 market situation.

24 Finally, transmission strategy. If you
25 look at transmission in three different buckets,

1 there is the backyard stuff that gets done
2 routinely; there's the neighborhood link, the
3 Northeast Utilities Project is a neighborhood
4 project, the Neptune Project links two
5 neighborhoods. And then there is the long distance
6 kind of project such as the Hydro Quebec bringing
7 hydro power hundreds and hundreds of miles.

8 The neighborhood and long distance
9 projects are elective projects, and we need those
10 elective projects if the goal of the next ten years
11 is to optimize existing resources. What's the
12 strategy? Well, to empower utilities, power
13 authorities like LIPA and NYPA, and ISOs to make
14 commitments to develop neighborhood projects. Right
15 now the people who develop those projects need
16 customers, they need customers, they need people to
17 sign contracts.

18 So, finally, I've got a picture here. I
19 went to the University of Chicago and R.H. Coase is
20 one of my heroes. He is the economist who won the
21 Nobel Prize in the early '90s for saying that a well
22 regulated market is not an oxymoron. My favorite
23 example of that is the New York Mercantile Exchange,
24 the crude oil market. It's a fabulous market. It's
25 a major invention of the U.S. economy of the last 20

1 years. And it is incredibly highly regulated, if
2 you ever traded in it you know that there are all
3 kinds of regulations on things you cannot do. So we
4 live in a hybrid of a regulation in the market.

5 I give great credit to our hosts here,
6 FERC, for being open-minded about what it takes to
7 get things done. We are in the tail end of the
8 development of electric market paradigms that we
9 think are going to work. And I thank you very much
10 for your attention.

11 (Applause.)

12 MR. MILES: Before we start with our next
13 panel, there are some empty chairs the room, for
14 those folks standing in the back of the room if you
15 want to move up and have a seat before we introduce
16 the next panel, which is scheduled to last about an
17 hour and a half.

18 MR. WRIGHT: Thank you, Dr. Krapels, for
19 that very comprehensive look at the northeast.

20 Our first panel is now assembling. I
21 would like to get started with a little overview
22 before they are ready to go.

23 In January 2004 the New York City Energy
24 Policy Task Force issued a report titled, "New York
25 City - Energy Policy and Electric Resource Roadmap."

1 This report found that New York City will need 3,780
2 megawatts of electricity resources by 2008. The
3 report also states that 875 megawatts are currently
4 under construction and distributed resources,
5 including management, energy efficiency and on-sight
6 generation resources could amount to 300 megawatts.

7 Netting out these numbers results in New
8 York City needing about 2,600 megawatts of
9 generation by 2008. Based on regulatory
10 requirements, 8 percent of this 2,600 megawatts or
11 about 2,080 megawatts needs to be sited in New York
12 City and 520 megawatts came from sources outside the
13 city. To fuel this generation in the city, an
14 additional at least 200,000 NCF per day of natural
15 gas will be necessary. Even more gas will be needed
16 in the city as demand increases in other sectors,
17 residential, commercial, and to a small extent
18 industrial.

19 Our first panel will address how capacity
20 of the LNG infrastructure in and around the city can
21 meet this future energy demand and, hopefully,
22 ensuing discussion will offer solutions before these
23 issues become problems.

24 I would like to introduce our first panel
25 in no particular order. We have Gil Quiniones, the

1 Senior Vice President of Energy with the New York
2 City Economic Development Corporation and Chair of
3 the task force I mentioned.

4 William Flynn, Chairman of the New York
5 PSC.

6 Eugene McGrath, CEO of Con Ed Energy.

7 Carl Levander, Vice President of
8 Regulatory Affairs and Strategic Initiatives with
9 NiSource Pipeline.

10 William Museler, President and CEO of New
11 York ISO.

12 Steve Zelkowitz, President of Energy
13 Assets and Supply Group, KeySpan Energy.

14 Charles Fox, the Deputy Chief of Staff to
15 Governor Pataki of New York.

16 Frank Cassidy, President and COO of PSE&G
17 Power.

18 And Steven Greenwald, Managing Director of
19 Global Project Finance, Credit Suisse First Boston.

20 I guess in our format, we are going to
21 have strictly questions and answers, so I will start
22 with Gil. I hope that was a fair representation,
23 overview of the task force report. I guess my first
24 question is, and probably others would like to
25 address it, is it fair to think that over 2,000

1 megawatts of generation can be sited in New York
2 before 2008?

3 MR. QUINIONES: When we put together the
4 2,600 megawatt need for New York City over the next
5 five years, one thing that we really emphasize is
6 that it has to be a combination of solutions. It's
7 just not -- we are not talking just about power
8 plants. So the 2,600 number includes restricted
9 resources. It includes properly sited transmission
10 lines, repowering of existing plants, new
11 transmission and generating.

12 So it has to be a combination of things;
13 not just generation.

14 MR. WRIGHT: I guess I boil it down to
15 2,080 for the electric generation, so you are saying
16 besides the 300 megawatts in that advance side
17 production, in that liberal gross number of, say,
18 3,700, there would be even more demand side?

19 MR. QUINIONES: No. The 2,600 comes from
20 the 3,700 that you already mentioned plus what's
21 already under construction which are the three
22 plants. One is already fired up at the KeySpan
23 Ravenswood plant, Con Ed's East River, and the New
24 York Power Authority's Poletti 500 combined site.
25 Plus, on top of that, is what we expect in power in

1 terms of the ongoing distributed resources program.

2 So if you net that one out, the net peak
3 between now and 2008 is 2,600 megawatts, and what
4 the task force has concluded is that to meet that
5 2,600 megawatts it has to come from the portfolio
6 solutions, not just new power plants. And from that
7 perspective we think that that is a good goal to set
8 and to target for in the next five years.

9 Furthermore, there are really three things
10 that we are trying to achieve with that number. 665
11 megawatts of that 2,600 is to meet our load growth
12 and maintain reliability requirements here in the
13 city. Another 1,000 is a planning goal for which we
14 think will moderate energy prices and support
15 economic development here in New York City. And
16 another, just a little bit over 2,000 in plant
17 retirements and a lot of what we power.

18 So the numbers really are to achieve three
19 goals that we have set over the next five years.

20 MR. WRIGHT: Would you like to see things
21 sited outside the city in term of dedicated
22 transmission to the city?

23 MR. QUINIONES: It has to be part of the
24 mix. You know, New York City, we have very sparse
25 real estate, we have competing uses for whatever is

1 potentially available, other infrastructure uses,
2 waterways, solid waste, transportation
3 infrastructure.

4 So we would welcome projects that can be
5 sited outside New York. But, again, it has to be a
6 combination of things. One thing, the end in mind
7 is to have a reliable and adequate system here in
8 New York City because it's so crucial to our economy
9 here in New York City and to our security.

10 MR. WRIGHT: Did you see the Conjunction
11 Project as part of the solution to your problem?

12 MR. QUINIONES: Well, the Conjunction
13 Project is still in the planning stages. I don't
14 want to be picking and choosing what's in the
15 pipeline. There are projects currently that have
16 been certified under the state siting process.
17 There are projects that in the certification process
18 that we identify in the report.

19 We would like to see a mix, a solution
20 here in New York City.

21 MR. WRIGHT: I would like to throw that
22 down to anyone else on the panel, if they see an
23 optimistic or their optimal way to meet this 2,600
24 megawatt need.

25 MR. FLYNN: The only thing that I would

1 add, and I agree with everything he said, but what I
2 think is also an important dynamic that has come
3 into play recently is cooperation amongst the New
4 England states and New York. We have had some
5 trying times, and I won't get into specifics,
6 however, I have not been Chairman for a long time,
7 but those people who are with the Commission have
8 told me, and I have no reason not to believe them,
9 that the relationships between the Commission in New
10 York and the Commissions from the New England states
11 and the two ISOs, the cooperation amongst those
12 four-plus entities has never been better.

13 And I think that the solutions that those
14 entities could come up with will also add to the
15 diverse portfolio that New York City and Mayor
16 Bloomberg is looking for.

17 MR. McGRATH: I think also we have to
18 avoid this ad hoc project-by-project discussion, "Is
19 this project right?" "Is that project right?"

20 I think we need to do that in a planning
21 framework and we are working very hard on that in
22 New York. We have to kind of step back, it seems to
23 me, and look out far into the future when this
24 restructuring transmission is completed, which I
25 think is going to take 20 years or so, and we have

1 to kind of envision how we want this to come out at
2 the end of the day. And there has to be a basis for
3 a 10-year kind of planning process so that there is
4 a holistic or integrated approach to energy
5 infrastructure. That we just don't do it ad hoc
6 project-by-project and have a less efficient pool at
7 the end of the day.

8 We are working, all the market
9 participants in New York are working very closely
10 with the ISO in developing such a process. And I
11 think that's where our energy and effort and time
12 need to go short-term to develop it very quickly and
13 have it in place so that people who are planning
14 infrastructure projects have the framework in which
15 to make that plan.

16 MR. WOOD: Gene, with New York City kind
17 of being at the main for three separate ISO/RTOs,
18 PJM, New York and New England, how do you get the
19 greater New York City planning? I know Gil was
20 talking about the city itself, but you have Long
21 Island, you have southwestern Connecticut, you have
22 northern New Jersey kind of in there as well. Who
23 does that? Who should do that?

24 Because it does spill over to a lot of
25 people that even if New York got its plan together

1 under the ISO, which we strongly support, how does
2 that really kind of morph into something, to the
3 10-year plan you are thinking about?

4 MR. McGRATH: I think this begins from the
5 street level on up, the policies, the utilities,
6 start at the street level. They develop their long-
7 term plans, that moves up the line to this planning
8 process that we have done with all the market
9 participants in the ISO. And then the ISOs, seems
10 to me, have a regional plan. So it has to build
11 from the bottom up.

12 I think we get into very serious trouble
13 debating over a particular project in isolation or
14 in a vacuum, without knowing the context.

15 MR. ZELKOWITZ: Just a comment on the
16 ability to site plans in the city.

17 Yes, you can site plans. KeySpan has done
18 it and done it successfully through an extraordinary
19 degree of cooperation from the regulatory community,
20 the environmental community and the local
21 constituents as well. You can build on time and on
22 budget in an urban area.

23 It is increasingly difficult, though, and
24 we do need a balanced approach, including economic
25 and warranted transmission solutions, man-side

1 solution.

2 One of the issues Mr. Quiniones raised was
3 the need for 1,000 megawatts to moderate energy
4 prices in the city. That may be a tough one to
5 site. Reliability is one thing, convincing local
6 constituents that we need to site new plants for the
7 reason of moderating energy prices may be a tough
8 one to sell.

9 MR. WOOD: What would you say that plan
10 was at dollars per kilowatt?

11 MR. ZELKOWITZ: It's a little more than
12 \$1,500 per kilowatt.

13 MR. WOOD: That's CCGT?

14 MR. ZELKOWITZ: Yes.

15 MR. MUSELER: I think it is important to
16 point out that New York has made good progress in
17 the city generating area. Statewide there has been
18 3,000 megawatts built since the crisis of 2001
19 where, unfortunately, there had to be a state
20 solution that was absolutely necessary to get
21 through that summer.

22 But there are another 1,300 megawatts of
23 capacity that is under construction in New York
24 City, and beyond that, there is another 1,000
25 megawatts that has been approved for the siting

1 process, thanks to the good work of, frankly, the
2 City and both the Public Service Commission and the
3 State administration. That, along with the other
4 things that Gil mentioned in terms of having a mix
5 of energy sources or ways to deal with capacity
6 needs, I think, does put us in pretty good shape.

7 I think the answer to your question about
8 2007 and 2008 is that there is reason for optimism
9 at that point. The problem is right there and
10 beyond there is when some of the retirements start
11 to kick in. We have a little bit of flexibility on
12 one unit, the Poletti unit could be extended
13 another two years. But the problem is that that
14 pipeline will be dry at that point in time because
15 the state siting law has expired.

16 And for the long term, talking about
17 having a plan that works out ten years, that siting
18 law needs to be reinstated and it needs to be
19 relatively stable. Obviously, the legislation may
20 decide to change one way or the other, but it needs
21 to be predictable; otherwise, developers will shy
22 away and, certainly, the financing community will
23 shy away.

24 MR. WOOD: Do you have any sense, I guess
25 Charlie or Bill or anybody else on the panel have

1 any sesnse where that Article 10 -- I know that's
2 been an issue since right after I got on the
3 Commission that, I think, lapsed.

4 MR. FOX: It's been an issue for too
5 long, Chairman. We are trying to find a solution to
6 it now. The reality is, to get the law reinstated,
7 it will take three parties negotiating in good
8 faith, and I think the crucial time frame is the
9 next twenty days. The State Senate is scheduled to
10 leave town the 23rd or 24th of this month, and we
11 feel it is imperative that we get it done in that
12 time frame.

13 I don't think there is any issues in that
14 discussion that are not resolvable, but the reality
15 is that if Article 10 is linked to other issues,
16 some of which seem to be intractable in the short-
17 term, we are not going to get it done in that time
18 frame. So if we can get folks in a room, willing to
19 deal with this on a stand-alone basis, I think it is
20 imminently resolvable, and we are calling for
21 another sit-down with Senate and the Assembly in the
22 next few days. And we are there, we are willing to
23 negotiate on every point and I believe every issue
24 is resolvable. But we need people to come to the
25 table and want to get it done in order for it to

1 happen.

2 MR. WOOD: I know we don't vote, but if
3 you look at FERC page number 6 in there it shows
4 what the future generation for the city and the
5 state looks like, we would love to be able to help.

6 MR. FOX: I will bring that chart to our
7 three-way discussion.

8 MR. MUSELER: Chairman, the other
9 question you asked about how do we get the
10 inter-regional planning, PJM/New York/New England
11 planning to start to work, I think Gene is exactly
12 right, it has to start with the individual
13 transmission owners and the individual ISOs having
14 viable planning processes.

15 There is a process that I would have to
16 categorize it as in the very early planning stages,
17 but there is a planning process that we in New York
18 and New England, through NPCC and PJM, are
19 cooperating in to try to get an inter-regional
20 planning process that will ultimately start to look
21 at those kinds of things beyond just the local
22 neighborhood, as someone characterized those
23 projects.

24 I think that I am optimistic about that
25 but that will take a while, we are really taking

1 baby steps, starting that in terms of at least
2 coordinating the timing and how you count things and
3 getting plans in the individual regions to be based
4 on the same rules of how you do those plans, and
5 then evaluate what the effect of one ISOs area on
6 the other ISO, but that process does have a home and
7 we are working on that with PJM, and as I said, New
8 England and New York NCC on that.

9 MR. WOOD: That's good news.

10 Do any other panelists have thoughts on
11 how the state siting issue could get resolved?

12 MR. FOX: I would just add, Chairman,
13 that there is another piece of this that folks
14 aren't talking about so much, and that is the
15 Article 6 of public funds that is also about to
16 expire, that is the planning statute. And we think
17 just like the issues Gene McGrath mentioned with
18 planning, we need to get the same dynamic, it's
19 achievable and doable.

20 MR. FLYNN: That's very good point.

21 Before I came to the Commission, I was
22 president of NYSERTA, which chaired the Article 6
23 Energy Planning Board with four other parties. And
24 what we were able to do was put together a concise
25 200-page blueprint for an energy plan in the state

1 that is a four-year process. And it worked before,
2 it could work again. It gives a great blueprint for
3 people, developers, utilities, whoever is in the
4 energy field, on what energy planning should look
5 like in New York State.

6 It's not prescribing, but it lays out all
7 the issues and gives people a good sense going
8 forward, and every four years that the process is
9 done that includes from local communities right up
10 to utilities and stakeholders.

11 MR. WOOD: Is that Article 6?

12 MR. FLYNN: Yes, and that has always been
13 a companion with Article 10. And Charlie raises a
14 good point there, we should say that that, along
15 with Article 10, have been proven to work in the
16 past and there is no reason why they won't work
17 going forward.

18 MR. WOOD: Gene?

19 MR. McGRATH: Back to your question about
20 what can be done about Article 10. I think we
21 collectively, everybody in this room and probably a
22 lot of others, have not done a good job
23 communicating energy infrastructure needs in a
24 proper way.

25 The energy infrastructure is an enabler of

1 the economy. It enables us to improve our standard
2 of living, it enables us to create the projects that
3 create jobs, tax base, whatever. We often have the
4 debate about energy projects, in fact, like they
5 exist in their own right and for the purposes of the
6 people in the room, when, in fact, they are
7 essential to grow this economy and to create jobs
8 and do the kinds of things that public policy wants
9 to get done.

10 I think we come at it the wrong way, so
11 when go into the debate it is all about whether we
12 should put a wire here or a pump there or something,
13 but it has nothing to do with what's going to happen
14 if we don't do this, if we don't create these
15 projects what happens to the economy of the New York
16 World Financial Center, all these kinds of things.
17 So we have not done a good job collectively of
18 making that case.

19 MR. WOOD: That's part of what we are
20 here today to do.

21 Gil?

22 MR. QUINIONES: Just to add to what Gene
23 mentioned, the New York City Energy Policy Task
24 Force, one of its key recommendations is to urge the
25 passage of the Article 10 Bill. The Mayor has been

1 pushing for this, in fact, has communicated to all
2 parties up in Albany, in a letter back in March, as
3 a follow-up to the policy report.

4 So as Charlie mentioned, the next few
5 weeks are going to be crucial and we are in support
6 and we are urging that, hopefully, this thing gets
7 done this session.

8 MR. SCHNAGL: I thought Mr. Cassidy would
9 like to say saying something maybe from a merchant
10 generation perspective.

11 MR. CASSIDY: Just a few follow-up
12 comments on what some of the other panelists have
13 said.

14 As most of you know, we are the developers
15 of the Bergen Cross Hudson Dedicated Transmission
16 Project which will link an existing 500 megawatt
17 combined cycle plant in northern New Jersey to the
18 49th Street substation in Manhattan. That project
19 is permanent, it's ready to go. But we have stated
20 that we are not willing to go forward with it
21 without PPA, so we were not the successful project
22 with the Con Ed PPA. We will be participating in
23 the LIPA PPA.

24 I think our situation emphasizes some of
25 the comments that were made earlier. As Mr. Krapels

1 said, we are in an era where old fashioned PPAs and
2 utility credit are needed to be build new
3 facilities. I think in addition, I support what
4 Gene McGrath said earlier, that we need to back off
5 from looking at it on a project-by-project kind of
6 basis, and look at an overall regime for ensuring
7 that infrastructure is there on time.

8 That means a well-functioning wholesale
9 market and I would agree that steps that have been
10 taken in New York, New York ISOs have been good to
11 do that. It also means a well-defined LSE
12 procurement process that not run off from time to
13 time but that is predictable. In New Jersey we have
14 this basic generation service process which has been
15 well received by both suppliers and LSEs. In other
16 states there are well-defined LSE procurement
17 processes based on contracts which also work.

18 In any case, I think something of that
19 nature will go along way to ensure a long term
20 infrastructure and adequacy.

21 MR. SCHNAGL: Long-term contracts or
22 agreements, I think, are always necessary in terms
23 of developing generation and/or transmission.

24 MR. CASSIDY: I don't think that that's
25 necessarily so. I agree that it looks that way

1 today, you don't see a lot of people building one,
2 but I put the emphasis on a well-defined LSE
3 procurement process that developers can count on. I
4 think that is an effective substitute for a
5 long-term contract.

6 MR. WOOD: In your experience in the
7 northeastern market, what's a good prototype to look
8 at for that? Is there one yet?

9 MR. CASSIDY: Well, as I mentioned, the
10 New Jersey basic generation service auction has been
11 very successful over the last three years. It was
12 well received by both suppliers and the LSE. It
13 remains to be seen whether it is going to be an
14 effective process for ensuring that new generation
15 will get built when needed.

16 MR. TIGER: Maybe Mr. Greenwald can speak
17 to what the nature of the PPA needs will be in the
18 current or in the near future from the financing
19 market perspective.

20 MR. GREENWALD: Okay. I would agree with
21 everything said here regarding the need for PPAs
22 today.

23 I would just make one comment and indicate
24 that the markets are willing to take a little bit of
25 merchant risk, and the amount of that merchant risk

1 will really depend on the specific area that a
2 project is meant to serve. But no one should really
3 think about developing a project without a PPA.

4 Now, as far as the type of PPA, I think
5 tenure is very important. Make no mistake about it,
6 the Astoria project has been referenced here several
7 times. While we were successful in financing that,
8 I have to tell you that I would really hope that
9 that is not going to be used as the benchmark from
10 which to then set other large-scale projects for
11 financing, because I will tell you that in today's
12 market, Astoria probably couldn't get financed.
13 That probably got done just kind of under the wire
14 with probably the absolute minimum conditions
15 available to attract both equity and debt. And the
16 conditions are not necessarily all that dissimilar
17 between attracting third-party equity or debt.

18 But I would say tenure is very important.
19 Obviously. Some sort of ICAP payments or capacity
20 payments are important. The markets will take a
21 certain amount of merchant risk but I would like to
22 see tenures longer than ten years, if possible. As
23 I said, Con Ed the contract with Astoria was ten
24 years and, for lack of a better phrase, I would just
25 say it barely got done, it just got done.

1 MR. TIGER: Mr. McGrath, and others who
2 might care to comment, what are the financial
3 incentives for a load serving entity to do PPAs,
4 leaving aside the liability issues and good
5 neighborliness and the public good and the nature
6 of electricity, is it a long term, viable strategy
7 to assume that LSEs will step up for PPAs?

8 MR. McGRATH: The conditions you are
9 putting on my answers are pretty severe. All those
10 things you left out are very important.

11 We look at it as kind of a portfolio
12 approach. We look at it in the context that this is
13 a market in transmission: If we went all PPA, would
14 we develop a better marketplace? So we think our
15 portfolio, our supply portfolio needs to have all
16 pieces: Stock market, hedging, shorter term
17 contracts, longer term contracts, financial hedges.
18 It needs to have all of the above.

19 Now, the amount that is in any one
20 category could vary over time, but that's basically
21 been our approach. And we recognize now that these
22 markets are in transition, and to kind of kick-start
23 it, we went for the RFP.

24 MR. ZELKOWITZ: I agree with Gene. I
25 don't think long term we should be relying 100

1 percent on PPAs to get new projects built. I think
2 ultimately we need to look to market solutions, and
3 I think we are into a little bit of a chicken and
4 egg game because as LSEs let PPAs, and I understand
5 that New York Power Authority is going to issue an
6 RFP tomorrow for another 500 megawatt procurement
7 looking for new capacity, that just potentially
8 depresses the market for market capacity.

9 We need to find balance here and we do
10 need to find a long-term solution, but I think what
11 you have now is a situation where new capacity gets
12 paid at one rate, old capacity gets paid at quite
13 another rate because of the operation of the UCAP
14 market in New York and the demand curve. And I
15 don't know that that's the best long-term solution.
16 Capacity should be paid in value on the open market
17 and PPAs over longer term will tend to prevent that
18 from happening.

19 MR. WOOD: Is this demand curve that Ed
20 mentioned in his remarks, is this demand curve tool
21 helpful in that regard that it might avoid having to
22 rely 100 percent on PPAs?

23 MR. ZELKOWITZ: It is helpful, and maybe
24 Bill wants to comment on this, but I don't think it
25 is there yet. There have been lots of discussions

1 on the slope of the curve, the cost of new entry,
2 but right now our view is that the curve is pretty
3 steep and capacity prices fall off pretty quickly as
4 capacity additions come on. So, again, PPAs,
5 capacity additions, capacity prices fall off which
6 discourages new entry.

7 MR. MUSELER: Thanks, Steve. I don't
8 disagree we have some work to do on the main curve,
9 but I think the fundamental concept is sound and I
10 believe most people would agree with that.

11 And we have to be careful that one of the
12 things that I think developers and the financial
13 community really want is certainty, or at least
14 relative certainty going forward. So as long as
15 there is nothing fundamentally wrong with it, I
16 think we are going to proceed very slowly.

17 One thing I think that we are working on,
18 and not just in New York, but with PJM and with New
19 England and Ontario, is to try to also work on the
20 ICAP purchase obligation going forward. Right now
21 it's a one year and there is a conceptual agreement
22 that it would be helpful to extend that, to make it
23 an 18-month or three-year obligation. And the
24 longer that period, that obligation can be, the more
25 certainty or the more stability it may give to that

1 market.

2 But, really, we think fundamentally the
3 right elements are there and we want to be very
4 cautious in terms of changing, because the one thing
5 that everybody is telling us is, for God's sake,
6 don't reinvent the wheel every two years so we can't
7 predict what's going to happen.

8 MR. WOOD: I would also like to add for
9 news purposes, we did late last night issue an order
10 on the New England proposal locational ICAP, to,
11 among many other things, adopt a demand curve. We
12 did send that issue to hearing so that the slope and
13 the points could be looked at in the light of
14 empirical evidence. But we thought it was real
15 important to synchronize that particular aspect of
16 the market with New York's with the same tool.

17 I want to shift. One question we have,
18 Carl has been sitting there patiently, but a lot of
19 what you all were talking about with financial
20 security has been really the basic way the pipes
21 have gotten expanded in our country in the past
22 several years, and because gas-fired generation has
23 been the key customer driving the expansion or the
24 incremental growth of gas industry, power generators
25 have been the big customers financing the

1 incremental growth on the pines. So, I guess with
2 the changes and I guess, to be nice about it, the
3 dislocations from the financial balance sheets of
4 the major customers of pipeline expansions, Carl,
5 what type of issues are present now that are going
6 to affect the ability to expand non-LNG gas supplies
7 into the New York region in the coming years?

8 MR. LEVANDER: You covered most of the
9 factual points from the beginning of my list. But I
10 was going to interject into the conversation we have
11 been having so far about generation siting and
12 getting plants built. One issue that hasn't been
13 introduced so far is the fuel supply.

14 As the Chairman accurately noted, I think,
15 in looking at the pipeline infrastructure needed to
16 serve these markets, obviously, making a large
17 capital investment requires some security revenue
18 screen. And whether pipeline is doing its own
19 balance sheet and facing its own internal financial
20 issues or whether it is an off balance sheet to
21 satisfy the bankers, to put it bluntly, the level of
22 capital needed to build a major pipeline expansion
23 or a new pipeline extension simply cannot happen
24 unless there is someone there willing to make a
25 comment for some portion of the volume for some term

1 sufficient to satisfy the financial requirements.

2 As the Chairman noted, there have been
3 instances where generators have been able to step up
4 and perform that role in the past. I think perhaps
5 going back five years, another model was having
6 someone to step into the middle to take the merchant
7 risk of the major marketing companies. That is
8 obviously not there anymore. We see really two
9 different avenues for getting these kinds of
10 extensions done.

11 One is going back to the LDC markets. I
12 think LDCs have and will continue to be a major
13 source of the customer base for new pipeline
14 projects. And there is a host of regulatory issues
15 there in terms of what's the ability of the LDC to
16 make commitments, what's the obligation of the
17 markets and so forth. They seem to be sorting
18 themselves out. I think the LDC as the anchor
19 Canada pipeline expansion is going to remain a major
20 component.

21 On the electric generation side, I think
22 it is a little bit more difficult to see through
23 because as these folks have been talking today,
24 there are a lot of pricing issues with generation
25 and having PPA or some other form of fixed revenue

1 stream. It's difficult for someone sitting in the
2 shoes of a developer to have an assurance of revenue
3 that would enable them to go and make a commitment
4 to the up-stream pipeline.

5 We think it's critical if, to the extent
6 that a generator is looking to serve peak day
7 reliability kind of functions, that there needs to
8 be a fuel supply at a level of firmness that is
9 commensurate with the obligation. That generator
10 has a certain market. And that means the generator
11 needs to have some firmness of gas supply in order
12 to fulfill that obligation. We think there does
13 need to be some pricing signal that is generated, no
14 pun intended, within the electric markets that
15 enables generators to then make some form of
16 commitment to the up-stream pipeline.

17 And I think the portfolio approach is a
18 good concept. It doesn't really have to be a full
19 load, but to the extent there needs to be a firm gas
20 supply in some portion of the generation portfolio,
21 there needs to be a means by which that can be made.
22 And I think in the absence of that it will be
23 difficult in areas like New York City to build the
24 specific pipeline capacity needed to serve these
25 markets.

1 MR. McGRATH: I would like to add one
2 background link to that. Never before has the
3 planning linkage between gas and electric been so
4 critical. New York City historically has been a
5 winter gas peaking area and a summer electric
6 peaking area. And we built the gas pipe to supply
7 the winter peak.

8 Most recently, summer and winter gas peaks
9 have been equivalent, 1.2 billion cubic feet a day
10 or something in that order. So from now on in
11 history, we have to pay very close attention when
12 planning the electric supply to make sure we have a
13 gas supply. We had a luxury 20 years ago of having
14 extra gas capacity in the summertime that we don't
15 have anymore.

16 MR. MUSELER: There is one other
17 important factor that goes into that same problem,
18 and that is, historically, we have been very
19 fortunate in New York, thanks to Con Ed and the
20 Public Service Commission, in that we have a large
21 amount of dual fuel units which served us very well.
22 27 percent of New York's generating capacity is dual
23 fuel, mostly gas and oil. So that helps.

24 Unquestionably, some of the retirements
25 that are scheduled are of those dual fuel units, and

1 the new in-city units are also dual fuel, I guess
2 are required to be dual fuel. But going forward,
3 again on the concept one thing, one particular
4 solution doesn't solve all the problems, so one of
5 the features that I think we need to work on in the
6 market is people that provide a dual fuel
7 capability, actually provide a real service, not
8 just a reliability, but from a market standpoint.

9 And we don't have the answer yet, but we
10 hope that there is a market solution to providing or
11 incenting dual fuel capability to continue to be
12 there and also to potentially expand if there is a
13 value to the marketplace. What that mechanism is in
14 the market, we don't know. It might be, not that
15 this is a solution, but there might be an ICAP dual
16 fuel market. I am not advocating that as a solution
17 but there might be a way to have that as a market
18 requirement for reliability purposes when you don't
19 have enough gas capacity and when you need to be
20 able to switch during periods of peak demand.

21 But we are riding past, the advantages
22 have passed on that and we have to make sure that we
23 maintain that and potentially increase it.
24 Hopefully, using some market mechanism.

25 MR. McGRATH: There are some very serious

1 operational considerations that go along with our
2 dependence on gas. There are periods of time when
3 all of our gas-burning units in town are up at peak
4 loads where we have to plan for the loss of gas
5 supply. If we were to lose a gas pipe or gas supply
6 at a critical time, we could lose half the
7 generation in a city like that. So we actually back
8 down gas generation and switch over to oil during
9 certain peak load levels. So it is not just fuel
10 diversity from a planning and price perspective, but
11 there are operational considerations.

12 MR. QUINIONES: Since we are talking
13 about fuel diversity, I think it's important that we
14 touch upon the proceeding that is going on at the
15 Commission right now which is the renewable
16 portfolio standard. I think if we are going to talk
17 about fuel diversity in this state that renewables
18 have to be in the mix.

19 It is a proceeding that has been going on
20 for over a year. The governor called upon it a year
21 and a half or so ago in the state of the state, and
22 we have had 140 participants in this proceeding to
23 try to identify those renewable fuel sources that
24 could be put into this mix and into the equation
25 that we are talking about over here. That should be

1 culminating in the near future.

2 Right now renewables are 17, 18 percent
3 and we are trying to get to a goal of 25 percent
4 within ten years. So, going forward, I think we
5 always in these type of conversations, renewables
6 should be part of it.

7 MR. SCHNAGL: Just going briefly back to
8 dual fuel, what is a practical amount of time or
9 what is the limit amount time that a unit can burn
10 something other than gas, due to environmental
11 restrictions? How much coverage would you have if a
12 large pipeline went down and you had to go to, say,
13 oil?

14 MR. ZELKOWITZ: Well, for some of the
15 installed units, the existing units, it's
16 considerable. Obviously, there are environmental
17 rules that we have to adhere to, but many of those
18 units do run on economic dispatch, they'll run oil
19 when it's cheaper than gas and they'll run gas when
20 it's cheaper than oil, consistent with the
21 reliability requirements.

22 For new units, though, the oil burn and it
23 is usually white oil or kerosene, it is usually a 30
24 day back-up supply and that's about it. So we can
25 assume that new base load units coming on in the

1 city will be almost exclusively gas, putting an
2 additional strain on the delivery system into the
3 city. And in addition to the summer peaking issue
4 we have seen on gas that Gene identified, we are now
5 seeing winter peaks for electricity that we haven't
6 seen before that we have saw this past January.

7 MR. SCHNAGL: Bill?

8 MR. MUSELER: Yes, there are various
9 environmental permit requirements, some of them as
10 low as \$200. So it's a mix. And the regulations,
11 there is a series of new regulations that are coming
12 in over the period of the next year or so that are
13 going to ratchet that down some more. So I think
14 it's likely to be there but it is not going to be
15 something that, for example, we wouldn't be able to
16 sustain without an environmental okay, like two
17 months of switching all these units over to oil. We
18 would have to get permission from the DEC to exceed
19 some of the permit requirements to do that.

20 MR. LEVANDER: If I could just comment on
21 the dual fuel issue from a slightly different
22 perspective.

23 I think we are talking about a diversity
24 and reliability, which are important and a good
25 thing. But if thing we are trying to protect

1 against is a physical failure in a pipeline
2 facility, that's not something that happens all that
3 frequently, frankly.

4 If we are talking about an interruption of
5 supply to the generator because the nature of
6 service that they have is subordinate to other
7 services, that, obviously, is a potential that they
8 are going to operate under. The only issue I will
9 make on dual fuel is, it is not necessarily the
10 nature of the fuel at the plant, it is the security
11 of the fuel source. If you have oil in the tank
12 outside the generator, you have a secure source
13 supply to fall back on.

14 I would simply suggest, if you are looking
15 at gas supply, similar consideration needs to be
16 given to the nature of the service on the up-stream
17 pipeline and the nature of the supply in terms of
18 how reliable that is. That should be considered.

19 MR. SCHNAGL: On the subject of dual
20 fuel, in the New York City area, is there any
21 minimum amount of time that is required in terms of
22 having a back-up fuel supply if you are a dual fuel
23 unit? A minimum of three days, five days, 30 days?

24 MR. LEVANDER: It used to be 60 days back
25 in the old days.

1 Terry says it now is down 5 day. We are
2 require to have that much fuel.

3 MR. MUSELER: And I think that is driven
4 by the environmental permitting.

5 MR. SCHNAGL: To follow-up on the
6 environmental permitting aspect, have you had
7 generation units that have not been able to operate
8 under critical times because of their air quality
9 permits?

10 And you mentioned that those permits were
11 going to be become more stringent in the near
12 future. Do you foresee problems in terms of running
13 into permit limits, especially during the summer
14 periods?

15 MR. MUSELER: The answer to your first
16 question is, generally, no, we have not had a
17 problem getting the units to operate on dual fuel
18 when they needed to be.

19 The numbers, and we have looked at this
20 every year for the last three years now, the numbers
21 are in the range of 900 to 1,000 megawatts that
22 could not operate when we would have liked them to
23 operate in the wintertime, but our winter peak is
24 only 25,000 megawatts, whereas our summer peak is
25 32,000 megawatts. And I forget what the exact

1 number is, but it's in the range of 7 or 8,000
2 megawatts of dual fuel units that were able to
3 operate and have been able consistently for the last
4 three years.

5 So, basically, they have been able to
6 operate when we needed them to operate. We have had
7 a couple of instances where we have asked for a
8 waiver from the DEC for short periods of time, the
9 blackout being one of them. And the DEC has granted
10 those waivers so that we were able to operate them
11 longer than we would have been able to normally. So
12 the Public Service Commission and the DEC have been
13 very good about making sure, as long as it was an
14 emergency that has not been a problem.

15 Going forward, I think what we are looking
16 at is we are running into tighter and tighter
17 operating bans, and not just total hours, but daily
18 "NOTS" and "SOTS" requirements that just have to be
19 met. So I guess we think, based on what we know,
20 that we will still be able to depend on much of what
21 we have. The problem would be if it were extended
22 need to depend on it, particularly in the summertime
23 when the environmental requirements are a little
24 different than the rest of the year.

25 Then there are the totals, the annual

1 totals keep getting ratcheted down. But so far we
2 haven't run up against those.

3 MR. WRIGHT: I wanted to touch back on
4 the planning aspect, a few minutes ago we talked
5 about maybe a planning group that would involve New
6 Jersey, New York, Long Island, various communities
7 in and around New York City and New York. And we
8 are talking more about electric.

9 Do you see any benefit to combining
10 regional planning in this geographic New York City
11 regional area, combining electric and gas planning
12 at the same time, and maybe not only on an LDC basis
13 but also on an interstate pipeline basis?

14 That's thrown open to anyone.

15 MR. LEVANDER: I think it's essential.
16 The linkage is so tight now.

17 MR. FOX: I concur with that. I think a
18 good way to look at it is not so much as
19 Connecticut, New York and New Jersey, but as the
20 metropolitan area is really interdependent on each
21 other. And Gene just talked a little about how gas
22 and electricity are so interdependent.

23 The fact about losing gas supply and
24 having half the generation in the city go down is
25 one of the more frightening things I have heard in a

1 while. I think it is a great idea and I know we
2 have a couple more contentious examples in
3 interstate issues in the neighborhood now that I
4 think a multistate planning process would be a
5 fantastic way to resolve it.

6 MR. WRIGHT: Is there a way for it to
7 happen, though?

8 MR. FOX: I might shoot the question
9 right back at you. I mean, it's really difficult
10 for us in the State of New York to convene an
11 interstate group like that. Folks are going to ask
12 where our authority to do that comes from.

13 MR. LEVANDER: If I might add a different
14 perspective to that, I think the notion of having
15 regional planning in terms of looking at the
16 electric infrastructure needs, the location of
17 generators, and the facilitating getting all that
18 done, I think, is clearly a good idea.

19 I think from an interstate pipeline
20 perspective, interstate pipelines would love the
21 ability to know where the real customers are and how
22 to go about the process facilitating structuring
23 facility improvements to meet that market. I think
24 there is a little bit of a difference in planning
25 process between the gas and electric markets;

1 however, in that the gas markets are essentially
2 driven by bilateral contracts and done at the
3 individual company basis.

4 And I think this has worked well to the
5 extent that it has given pipelines a chance to come
6 in and compete with us and look for the lowest
7 possible way to bring gas supplies or capacity into
8 a region. And I would encourage not to try to get
9 away from that. I think the level of competitiveness
10 that goes on in a pipeline grid is seeking serve
11 growing markets is fundamentally a good thing. I
12 think that could be done, however, within the
13 context of some broader regional planning effort
14 that would fit into something on the electric side.

15 I don't know that you want to get to the
16 point of having the type of approach of looking at
17 well, it is better if it passes down this route
18 versus down that route. Because I think at the end
19 of the day the question is going to be, which is the
20 most economic and where can a customer be found who
21 is willing to step up and sign a contract for that
22 to fulfill the bilateral nature of the obligation
23 and support the financing for the infrastructure.

24 MR. ZELKOWITZ: On the LDC side in the
25 New York City downstate area, we have been

1 attempting to cooperate with KeySpan and some of our
2 neighboring utilities to look at the needs of the
3 downstate region holistically. But it is kind of an
4 ad hoc effort and I certainly agree that a
5 coordinated approach to looking at gas and electric
6 issues would be helpful.

7 MR. QUINIONES: From the City's
8 perspective, we think it is crucial, and I want to
9 loop back to what Gene mentioned, that it has to be
10 from the ground up. When the Mayor put the task
11 force together, one of the goals and his goal and
12 the message of that task force is this is an energy
13 system. And it reverberates, when you do one thing
14 it reverberates towards the other parts of the
15 system.

16 When we did our task force work, we, by
17 design, we just did not just look at the energy
18 supply situation, but we also look at the grid, the
19 electric, natural gas and steam grid here in New
20 York City, as well as distributed resources. So we
21 have to look at all the links in the energy chain to
22 really do what is necessary to ensure adequacy and
23 reliability.

24 MR. WRIGHT: I get the impression from
25 the task force report, that's the grassroots effort

1 or that is the bottom phase level.

2 Now, what's the next step or has there
3 been a next step in terms of regional planning?

4 MR. FLYNN: I am not going to answer that
5 question, but let's assume that down the road that
6 that does exist and that it is created. My one
7 guiding principle would be flexibility. I think
8 because of the state specific needs, the ISO
9 specific needs, that flexibility should guide that
10 regional planning process. So that's the only
11 comment I wanted to make.

12 MR. MUSELER: I think in New York, we
13 started later than the other ISOs in trying to put
14 together a comprehensive planning process. And,
15 obviously, we would like to be further along, but we
16 have also had the benefit of seeing how the PJM
17 process evolved and how they changed it, and the New
18 England process also has provided good models for
19 various elements of it.

20 And one of things I think we are finding
21 is that from the bottom up, and not just from
22 transmission owners, but from all the players in the
23 market, from the whole group of market participants
24 is that you've got to build in the balance between
25 -- absent reliability. Reliability, I think, is not

1 going to be a problem in developing these projects
2 and many of them will have reliability, I mean, will
3 have regulated solutions. But the balance of how we
4 are going to upgrade the infrastructure and not
5 disadvantage market participants who have made
6 investments already and who are planning to make
7 investments in all the elements, whether it's
8 generation projects or transmission conversion or
9 otherwise transmission projects, or even the gas
10 pipelines.

11 That has to be looked at and all of the
12 players have to have a say in how that plan gets put
13 together so they can come up with something that
14 doesn't just, say, solve the transmission problem
15 but does real damage to the overall markets. Again,
16 this gets back to the certainty and predictability
17 portion of it. And I think we are very close to
18 being able to make the first filing with FERC, we
19 hope to in August on reliability projects and
20 actually the entire planning process, and follow it
21 up by filing on how we are going to try to attempt
22 to deal with economic projects.

23 But I think one thing we are learning is
24 after seeing how it evolved in New England and PJM
25 is that we have to look at the effect of the markets

1 as well as of individual transmission and generation
2 needs and the system needs going forward.

3 MR. FLYNN: Jeff, if I could be so bold,
4 it seems as though FERC is the entity to pull these
5 things together. Since I have been on the
6 Commission, and not to put her on the spot, but with
7 Commissioner Brownwell, at any meeting that I am at
8 with ISOs and/or Commission, if it is not the first
9 thing she talks about, it is at least in the top
10 three, and it is regional planning. Planning,
11 period, and then regional planning.

12 So the fact that you are asking the
13 question, the fact that Commissioner Brownwell and
14 the Chairman want to discuss it for at least the
15 last year and a half, I can only imagine a couple of
16 filings that I would ask the FERC that maybe somehow
17 pulling together the top players in this area, and I
18 am sure others can name those people, put them in a
19 room, give them a task. Nora is very good at it.
20 And to come back with a suggestion. Maybe that's an
21 outgrowth of what we are doing here today anyway, so
22 maybe it is not tomorrow, but I think it's something
23 we should keep our eye on and something that I think
24 FERC could be very helpful in coordinating.

25 MR. WOOD: We did get a copy of the

1 initial planning process report, Bill, and these are
2 from the ISO. And we get periodic reports at the
3 Commission just about three weeks ago or a month ago
4 from the market monitor from each of the areas. And
5 we had market monitor from New York and he basically
6 quantified the value of the new transmission that
7 decreasing generation costs by some 600 million per
8 year. Whether you call it congestion or just better
9 economics, I don't care what we call it, but that
10 was the 2003 number from your market monitor.
11 That's customer money we are talking about.

12 So I would like to re-emphasize and
13 re-urge, and, I guess, Bill, buttress your efforts
14 to get the parties to draw a consensus on a robust
15 planning process that you got in your neighbor to
16 the south and your neighbors to the east because it
17 really is the missing piece in the northeast, to
18 have New York looking at planning not just from
19 utilities and the roll-up, which I think is
20 important.

21 But looking at the benefits to both
22 reliability, and I should say, to the ultimate bill
23 to the customer of having a systemwide look at the
24 commerce between utility service areas, and then
25 ultimately between the RTOs and ISOs themselves, so

1 that that economic rationalization, that is not
2 going to happen unless a larger, more regional view
3 is taken, is, in fact, undertaken by a process such
4 as the one you all are doing.

5 MR. MUSELER: I couldn't agree with you
6 more, Chairman Wood. And as far as the New York
7 planning process is concerned, we are going to make
8 that schedule. Both because it's the right thing to
9 do, and also I really don't want to get that phone
10 call from Commissioner Brownwell about why we didn't
11 make it.

12 And on the larger line, as I said, what I
13 call the inter-regional group, PJM, New England,
14 ourselves and Ontario, and the other players in the
15 NPCC. We are moving but we probably are not moving
16 as fast as we could. We are working on it. We want
17 to accelerate that process and it may be we need to
18 convene something to kick-start that process.

19 One of the things I think that is
20 difficult but I think needs to be part of that
21 process is there is a real fear and it's a
22 legitimate fear but there is a real fear of even
23 talking about larger projects across regions,
24 whether they would be the right thing to do, what we
25 used to call the interstate highway system of

1 electric transmission.

2 There is a fear of even talking about it
3 because of the concern that someone may come in and
4 Big Foot a project that will really upset the market
5 and undo people's positions and basically devalue
6 the value of investments. And that's a legitimate
7 fear. But I think if we never talk about those
8 kinds of things, we will never get to them. And it
9 is not just because we talk about various options on
10 the infrastructure side, doesn't mean that they will
11 be necessarily implemented in an incorrect manner
12 when it is going to destabilize the market and
13 devalue people's investments.

14 But I think in the process that we were
15 just discussing in terms of really getting something
16 moving between the larger control areas, PJM, New
17 York, New England and Ontario, that we have to have
18 a forum where people can at least talk about those
19 possibilities without creating an irrational fear
20 that something is going to be done that is really
21 detrimental to the market or people's positions
22 going forward. But I think unless you talk in the
23 picture at some point, you are never going to get
24 there.

25 MS. BROWNELL: Can I just add, actually,

1 my own family don't like to get those, what they
2 call the Mommy Nora phone calls, but that's okay.

3 But it works because as Bill Flynn has
4 confirmed, about an hour and a half later I asked
5 him to meet with his colleague in New England and
6 work on these regional issues, and in a very short
7 period of time it got fixed. So we would be happen
8 to convene that, because, in fact, Bill, I think you
9 are right, we somehow have to look at that larger
10 picture and get beyond the "my fuel interests."

11 It is all about the customer and we need
12 to start focusing on that. And the contentious
13 issues, I think, that Charlie Fox referred to
14 between the states have to get resolved. This is
15 just so counter-productive for everyone in the
16 region. So we will work with you to figure out a
17 way to do this.

18 And I would like to go back to a point
19 that Bill made, and maybe Bill and Charlie can talk
20 a little about this, and that is the state's
21 commitment to having renewable energy as an integral
22 part of the market, because the planning process
23 often proceeds on one track and so new policy such
24 as the policy for renewable energy is often on a
25 separate track and they don't ever meet, and then

1 you find yourself dealing with some issues that you
2 can't implement the policy.

3 So maybe, Bill and Charlie, you want to
4 talk a little bit more about what that policy, and I
5 think Executive Directive 35, if I remember
6 correctly.

7 MR. FOX: Executive Order 111.

8 MR. FLYNN: I gave you a copy of it.

9 MR. FOX: I will just start by saying
10 probably the greatest part of the motivation behind
11 the governor's commitment is not so much from the
12 environmental side of the ledger, which I think
13 everybody knows his strong record and dedication to,
14 but it is really more about fuel diversity and
15 energy independence.

16 The state has what I consider to be a
17 relatively diverse portfolio and a good chunk of
18 that is hydroelectricity made in New York, and we
19 have seen the value of that both in terms of prices,
20 it is the cheapest power in New York, it is
21 renewable and it is indigenous. So the motivation
22 behind the commitment is more than just
23 environmental, but I think it is crucial that folks
24 like Bill Museler and everyone at the ISO be
25 involved in that process because we certainly don't

1 want to make a commitment like that and then prove
2 that it doesn't work in the real world.

3 It is imperative that if we are going to
4 achieve the objective that the Governor set out for
5 us that first we understand how much it is going to
6 cost and what it is going to do reliability in the
7 system. And it is not going to happen if it can't
8 be done in a way that maintains reliability. So
9 that process is going on.

10 I believe Bill can talk a little more
11 about imminent steps in the process that will be
12 happening in the next day or two, but it is just a
13 step in the process. There is a long way to go and
14 over the next few months, maybe even longer than
15 that, we are going to be confirming that this regime
16 can be undertaken, can be achieved while still
17 maintaining reliability. And that's obviously
18 paramount. It was paramount before August and every
19 since the blackout, everybody knows reliability is
20 job number one.

21 MR. FLYNN: One other piece, I believe,
22 is another "E" that I call it, and that is economic
23 development, which at times gets lost on the
24 conversation. But I think we have a wonderful
25 opportunity that will be a byproduct of the

1 portfolio standard is economic development.

2 The advancement of technologies in the
3 global area have the ability and promise to bring in
4 the jobs, manufacturing, right into New York State
5 and into the New England area. So economic
6 development should also be in the equation.

7 The next step in the process that Charlie
8 has referred to is the recommended decision which
9 will be handed up to the Commission soon by the
10 Administrative Law Judge, at which time the
11 Commission will have an opportunity to read her
12 recommended, and I express recommended decision.
13 And then we will embark on another phase of going
14 out to the public and seeking their input into this
15 recommended decision, which is a final decision by
16 the Commission down the road.

17 MR. KELLIHER: Does everyone agree with
18 that recommendation? Everyone agrees that there is
19 a need for transmission projects to increase import
20 capability into the city?

21 MR. QUINIONES: Part of the
22 recommendations of the task force, and all of the
23 groups that participated in the task force agreed
24 with that, the message is really that transmission
25 has to be part of the mix of solutions, not the sole

1 solution in meeting our capacity need.

2 If I recall, in the report we said that
3 it should come from areas like PJM. Again, the
4 message that we tried to send were twofold. One, we
5 like to encourage that the rules of the road around
6 transmission be put together on an accelerated basis
7 because there is a lot of uncertainty in that area
8 relative to other type of resources. So that was
9 really the context of that report.

10 MR. MUSELER: I think the answer,
11 unfortunately, is it depends. If a lot more
12 generation were built within the city limits, I
13 think your reliability objectives could be met
14 either way.

15 From an operational standpoint and a
16 reliability standpoint, those of us who are
17 operators, would certainly like to see more
18 transmission into the city, because right now the
19 city's overall capacity requirement is to have 80
20 percent of the city requirements actually located in
21 the city. Would it be better to have 100 percent of
22 those requirements in the city? You can debate
23 that, but if it were 100 percent you wouldn't need
24 as much transmission capacity. If you have 100
25 percent generating capacity located in New York, you

1 would still need the reserve but would you need more
2 transmission than is in New York today to meet the
3 reliability objectives? And I think the answer to
4 might be no.

5 Now, having said that, I think, not
6 wanting to get into individual projects too much,
7 but things like the Bergen Project, which actually
8 did both things to some extent, and that is it is
9 actually just like having a generator in Manhattan.
10 It's isolated from the PJM system, provides a little
11 bit of both. But I don't think you can say, well, I
12 am not in favor of strengthening the transmission
13 infrastructure. I don't think you can reach
14 specific conclusions unless you look at what is
15 happening on both sides of the equation, both the
16 generation side and the transmission side.

17 And, Gene, that is your baby.

18 MR. McGRATH: I think as an operator we
19 kind of look at it the other way. We look at the
20 loss that you run. You run a new 2,000 megawatt
21 line into New York City, that's wonderful. But as
22 an operator, I have to be sure that when that line
23 shuts down, which it will for sure at some point in
24 time, we don't lose the city. So what that means is
25 I have to support the city infrastructure in such a

1 way that it could handle the loss of that 2,000
2 megawatt line at peak. And that requires a whole
3 lot of infrastructure to be built in the city to
4 support that new line.

5 We also have to be able to handle faults
6 on the system. We have a very tight electrical
7 grid. We have a fault in Westchester, we feel it
8 down in lower Manhattan, and the switches that have
9 to interrupt the power flow of that fault have to be
10 able to interrupt that or else we melt the system.
11 And the ability of these breakers to open is a very
12 significant issue.

13 And there are the other unintended
14 consequences. You run a 2,000 megawatt line into
15 New York City, does it cause some of the in-city
16 plants to be uneconomical and shut down and,
17 therefore, take away that in-city source that is
18 very reliable and cause a loss of transmission. So
19 it is a very complex part of this planning process
20 that has to go on to look at it holistically, not
21 just in an ad hoc project by project basis.

22 MR. CASSIDY: I agree with everything
23 that has been said here. It's intuitive, though, I
24 think that in an area that has the highest land
25 scarcity that transmission solutions, as Gil

1 mentioned, have to be part of the mix.

2 We have always been believers that the
3 customers interests are best served by development
4 of a fully functioning competitive market. And I
5 think part of that market is a regimen where
6 generation, transmission and demand side management
7 all compete on equal footing and then you get the
8 best balances of all those pieces of the solution.

9 MR. MUSELER: The problem with that is
10 that transmission can't compete on the same playing
11 field as the other resources right now.

12 I think we have seen with DC lines and
13 controllable lines, when there is a long-term
14 contract behind them, it looks like they can get
15 sited and provide value. But the AC system is
16 another matter completely. And absent reliability
17 needs, which I think will be taken care of, I think
18 our process will allow that to go forward, but on
19 the AC system, we -- and when I say "we," really the
20 country -- has not found the model yet in terms of
21 how AC transmission would be priced or how it will
22 recover its investment with some risk taking in that
23 equation.

24 Originally folks know that if you work
25 with TCCs that actually works against the value

1 proposition for a particular facility, and that's
2 something that we need to work on, or at some point
3 conclude that it's just not going to work that way.
4 In other words, AC merchant transmission, how they
5 can recover their reasonable costs but still do it
6 from a market standpoint and take the risk;
7 otherwise, it's a just a regular solution. I think
8 is something we really need to work on.

9 So when we say that folks should compete,
10 I don't think anybody disagrees that they should,
11 but I think on the AC side, right now, AC
12 transmission can't compete unless there is a new
13 mechanism.

14 MR. CASSIDY: We haven't found that
15 mechanism yet. I am not sure that's to say there
16 isn't one.

17 MR. MUSELER: No, no. I am not giving up
18 on it. I am just saying that's a real piece of
19 unfinished business from the market standpoint on
20 the transmissions.

21 MR. KELLIHER: I want to follow up on
22 what Gene said, I just want it to be clear, does Con
23 Ed agree with the transport recommendation, that
24 there should be some transition project to increase
25 imports?

1 MR. McGRATH: Con Ed agrees that we
2 should look at all the opportunities we have to
3 secure a reliable supply for the City of New York,
4 and transmission is a component of that.

5 But we also caution against focusing on
6 one aspect without considering the implications.

7 MR. KELLIHER: Another question on
8 transmission. If you look at, if the issue is
9 increasing the city's import capability, are there
10 advantages with respect to economics and reliability
11 to increasing that import capability from upstate,
12 New Jersey or Connecticut?

13 MR. McGRATH: I think there is advantages
14 to doing it from all of the above. Again, it is
15 diversity. Wherever we can promote diversity from
16 multiple sources, from different locations, that's
17 what we have to do.

18 MR. KELLIHER: Is Dr. Krapels still here?

19 If Dr. Krapels or any of the panelists
20 want to comment on that, are all three of those
21 routes or imports equally good or do any of the
22 panelists think one is better than the other?

23 DR. KRAPELS: From a distance standpoint,
24 I think the closest transmission solution that
25 actually would bring 600 megawatts into New York

1 City is the Bergen Project. I thought that eight
2 mile interconnection, the size matters issue, I
3 think is hugely important, to focus on what Brad
4 said, that 2,000 megawatts, the contingency planning
5 around the size of a project that size is a huge
6 problem.

7 So we have learned in developing our
8 project that size does matter and small is better
9 than really big. We try pick sizes that fit both
10 the technology and the market. 600 megawatts is a
11 good size, 300 megawatts is a good size. Distance,
12 70 miles is the Neptune distance from New Jersey to
13 Long Island, that's reasonable.

14 The Conjunction Project was such a big
15 project and such a big distance it had such a strong
16 undermining effect on the locational capacity
17 markets of New York City, that it was just a tough
18 sell.

19 MR. MUSELER: Also, on size side of it,
20 that would change the generation capacity
21 requirements because of the contingency that Gene
22 mentioned, not just from an operational standpoint,
23 but it would change the reserve requirements.

24 Right now, we are operating reserve, our
25 target is 1,200 megawatts. If it were single 2,000

1 megawatt line, that would become the controlling
2 factor and that has huge implications in terms of
3 getting under that target.

4 MR. MUSELER: Just one other point, the
5 large what I call home run projects like
6 Conjunction, is the cost, just simply the project
7 cost of projects that are that big and that
8 expensive, if you look at what it would cost to
9 carry that project and then factor it into the
10 energy bids. And I am not commenting on the
11 economics of that particular project, I don't know
12 them, but it was a hugely expensive project, and
13 whether or not the economics would even work, even
14 with upstate and PJM power being significantly less
15 expensive than downstate power. The tag-on to carry
16 that project which would have to be added on to all
17 those bids and markers, we think, would be very
18 much.

19 I think you have to look, I agree with Dr.
20 Krapels, unfortunately, the economics of those
21 projects go towards making them as big as you can,
22 but the ability of those projects to compete in the
23 marketplace, then the size works against them, I
24 think.

25 MR. MILES: Please step up to the

1 microphone and state your name.

2 AUDIENCE MEMBER: Thank you. I am sorry
3 to interrupt.

4 I am the CEO of Conjunction LLC, and,
5 normally, of course I am not on the panel but I do
6 think it is appropriate for me to just comment on a
7 couple of things.

8 The New York Independent System Operator
9 approved our system reliability impact study in
10 March without opposition as to two separate 1,000
11 megawatt servers. So I would not have interrupted
12 if I did not hear the assertion that it's a single
13 2,000 megawatt contingency. The ISO did evaluate
14 that it is two individual 1,000 megawatt facilities
15 that are completely independent. So I did want to
16 clear up that point.

17 And then just two other brief points. One
18 is, it is a little longer distance from upstate to
19 New York City. Our circuit one is 125 miles, it's a
20 little long distance. But our estimated capital
21 expenditure cost for that is \$400 per KW. I
22 understand that the New Jersey AC project is on the
23 order of \$200 per KW. There is a difference but to
24 say that it's uneconomic, I just wanted to get some
25 numbers out.

1 Thirdly, on or approximately June 30th, we
2 will be filing a supplement to our Article 7
3 application. And in that supplement, I might as
4 well say I heard a couple of comments, we will file
5 for moving forward and provide information and
6 request certification for circuit one only, which is
7 1,000 megawatts.

8 So I know that we originally had proposed
9 2,000 megawatts. We are reconsidering some
10 important factors of circuit two, especially in
11 terms of environmental compatibility. But I
12 wouldn't want everyone in this room to come away
13 thinking that Empire Connection is either 2,000
14 megawatts or nothing. And I'm sorry to interrupt.

15 MR. MILES: Thank you.

16 MR. TIGER: I have a question for Mr.
17 Greenwald or others who might want to answer.

18 A lot of the question which people haven't
19 mentioned is, is it merchant or is it going to cost
20 of service? Is there a question of whether even
21 merchant transmission could get financed in today's
22 market, given its value destroying permit capacity,
23 it destroys its own value, depending on the
24 structure, or is it that people are waiting for it
25 to get rolling on a rate base?

1 MR. GREENWALD: I tend to think that a
2 100 percent merchant facility to get financed would
3 be a bit of a stretch, to say the least. It seems
4 to us there are variations between having long-term
5 contracts and being a merchant.

6 For example, in working with the folks at
7 Conjunction, which some of my colleagues have spent
8 a fair amount of time on, we felt that there was a
9 market to support a line such as Conjunction's with
10 a meaningful amount of at least intermediate term
11 contracts and the debt and equity investors who
12 would look at such a facility would evaluate the
13 view as to the market, a cannibalization that might
14 occur or might not occur, and that a meaningful
15 amount of capital probably could be raised for a
16 line that had at least some amount of through put
17 guaranteed, of revenue stream guaranteed to be able
18 to pay down debt to a level such that the merchant's
19 tail, if you will, would be manageable from a
20 lender's and/or equity investor's perspective.

21 I don't think that investors looking at a
22 line such as Conjunction, if they could make a
23 return that met their hurdle rates, would not make
24 that investment owing to possible cannibalization.
25 I think they would look at this investment in its on

1 right and evaluate the investment decision, just as
2 it would evaluate investment anywhere in the country
3 or across the globe for that matter.

4 Having said that, it is our perception
5 that of the one difficulties that Conjunction did
6 run into in its auction was fear of some perspective
7 purchasers of capacity. Actually, their own fear
8 for themselves to step up and purchase that capacity
9 on the line for fear of cannibalizing their other
10 investments. But having said that, I don't think
11 the debt or equity investors contrasted for a moment
12 to the purchase of capacity would look at
13 cannibalization of rates as a reason not to invest
14 in the project.

15 I don't know if I have answered the
16 question or not.

17 MR. TIGER: It's helpful, thank you.

18 Is there some -- we didn't get into the
19 details of the regional planning itself, but there
20 seems a potential tension between how long that
21 process allows for market solutions before market
22 solutions are not expected to provide what could
23 ultimately be a reliability issues solution.

24 Maybe you could speak a little about that.

25 MR. MUSELER: Yes. Again, I think the

1 New England process and the PJM process is
2 instructed in that. But while we haven't filed with
3 you all yet, we really have to set time periods to
4 try to allow market solutions to occur, but still
5 have built into the overall time frame, starting
6 from the time now to a time when the reliability
7 need must be satisfied, such that, for example, you
8 may allow six months or whatever to allow market
9 solutions to emerge. And then, hopefully, if they
10 do, you have built in the time to permit them and to
11 get those done.

12 But you also have to assume that the
13 market solution may not occur during that time
14 frame. And at that point, you then need to have
15 built in enough time for the regulatory process,
16 both the federal and the state regulatory processes,
17 to still solve the problem. So I think we are
18 building those time frames into our process and it
19 will not be the same for -- it really needs to be
20 problem specific, because if you are talking about
21 needing to build either a short transmission line or
22 something that solves a relatively small problem, as
23 opposed to something that would require a very large
24 project, one of the things that just being completed
25 now, Con Ed, and, Gene, this is probably in your

1 construction, it is a couple of years going on short
2 circuit upgrades.

3 That's a project to upgrade, to be able
4 handle not just a load but all new generation in the
5 city, the city's transmission system, particularly
6 the breakers are having to be upgraded. And, if in
7 the future, that were to be a merchant solution were
8 to emerge, you would still have to allow on the back
9 end, probably counting permitting and substation
10 modifications, it is probably a three-year process
11 for the TO to get it done if no merchant solution
12 emerged.

13 So all of that has to be built in, but it
14 has to depend on the individual problem you are
15 trying to solve, but all those time frames have to
16 be built in so you don't get to, oh, my God, the
17 merchant solution didn't emerge, now we are stuck.
18 That has to be part of the whole process.

19 MR. ZELKOWITZ: Another issue we are
20 going to have to confront in order for an interstate
21 regional planing process to be successful, and what
22 I call successful is that facilities will get built
23 where they need to get built, when they need to get
24 built, is we have to confront the issue of who is
25 the final arbiter of whether those facilities get

1 built from a permitting standpoint. Is it the
2 federal government or is it the states?

3 Obviously, this is an issue that is close
4 to home for me because we have seen instances in
5 this region where a state acting on delegated
6 authority from the federal government has
7 essentially frustrated the construction of
8 certificated interstate facilities. That I think is
9 go to require a congressional solution. So your
10 help, this Commission's help will be certainly
11 needed. But ultimately in order for the planning
12 process to work and to work well, I think we are
13 going to need some congressional attention.

14 MR. KELLIHER: I would like to follow-up
15 on a question that Sebastian had.

16 If transmission upgrades are built, who
17 would build them, will it be merchants or the
18 utilities? FERC, since 2000, has approved eight
19 merchant transmission projects. Of those eight, one
20 has been terminated, six are approved but on hold
21 with no construction activity occurring, and one was
22 operating until a month ago when there was an
23 emergency order. So, so far it has not been a great
24 track record.

25 Do you think that if merchant

1 transmissions would work anywhere, it would be here,
2 and maybe if it can't work here it can't work
3 anywhere, to paraphrase the song? But should it be
4 utility projects, these merchant projects have been
5 approved but have not been built? How long should
6 we wait? Is it better or worse to have the
7 transmission upgrades be utility projects?

8 MR. MUSELER: As far as DC projects are
9 concerned, I am actually optimistic that the
10 merchant projects combined with long-term contracts
11 as LIPA just announced are progressing. I think the
12 danger is on any of those that are interstate is
13 what Steve mentioned, and that's got to be fixed;
14 otherwise, I really would despair of any of the
15 interstate projects. Because the political will in
16 an individual state, I just don't think will be
17 there. So that has to be, but I guess I am
18 optimistic that that will go forward.

19 On AC reliability projects, again, because
20 we don't have the pricing value proposition figured
21 out yet, it's more likely, until we do that, I think
22 for reliability required projects, I think it's very
23 likely that transmission owners under regulated
24 solutions are going to be the constructors of those
25 project. And I think the PJM process and the New

1 England process goes along the same lines in that
2 regard. So I don't think you are going to see in
3 the short term the AC reliability projects be built
4 by anyone else.

5 But I think if we can get by this business
6 of any state or even part of the state of being able
7 to frustrate the projects. The same thing in gas,
8 the Islander East Project, which is your
9 jurisdiction, is being frustrated. I think unless
10 something breaks at large, we are going to almost
11 revert to being self-dependent and the markets will
12 become less and less important. And I think that's
13 a really loss for the consumers. But I also think
14 Congress has to do something about that.

15 MR. KELLIHER: Let me follow-up on that.

16 Who do you think should site transmission
17 projects? Should they be sited at the state level
18 or the federal level? Should it be like natural gas
19 pipelines?

20 MR. MUSELER: I guess I have gone on
21 record as part of the Secretary's Energy Task Force,
22 on interstate transmission projects, my personal
23 belief is that you need a federal back stop. And I
24 think the way it was outlined in the Secretary of
25 Energy's projects or project reports and in the

1 legislation in terms of having federal back stop
2 authority where you don't subvert the states. The
3 state processes move forward but there is some time
4 limit and there is an appeal to the federal
5 government.

6 I personally think that that's something
7 that, if something like that doesn't happen, then I
8 think it's going to be very, very problematical,
9 certainly on getting any significant interstate
10 projects ever built on the electric transmission
11 side.

12 MR. WRIGHT: Just to kind of flip it back
13 to gas, and maybe get Carl in on this, having
14 experienced some difficulty, how do you get gas to
15 New York?

16 I mean, we are talking a substantial load
17 that needs to be served, increasing demand, what
18 needs to be done to get gas to New York?

19 MR. LEVANDER: I like the phrase "some
20 difficulty." I will use that one later.

21 Clearly, as was alluded here a moment ago,
22 I think we have issues in the gas transmission
23 business in that we are faced with
24 multijurisdictional and multilayer reviews of
25 getting infrastructure built. We have delegated

1 authority, as Steve was alluding to, and other
2 statutes. We have to run through, obviously, not
3 only multi federal agencies, but certain state
4 levels even down below that, and certain permitting
5 issues. And that has been, obviously, one of the
6 factors in play in both Millennium and Islander East
7 in trying to get capacity built into New York City.

8 I think the solutions that are out there,
9 and they are not mine, are going back to looking at
10 things like getting FERC designated as the lead
11 agency for doing gas pipeline projects. I think one
12 of the things that would be very helpful would be
13 if you are going through the NEMA process for a gas
14 pipeline, there is an extensive environmental record
15 being developed at FERC as part of that process. I
16 think that some kind of requirement, be it through
17 an agreement of jurisdictional authorities or some
18 sort of regional planning process, or through some
19 statutory change if necessary, that would simply say
20 we are all going to use the same record to evaluate
21 the project.

22 To the extent different people have
23 different statutory obligations to fulfill, that's
24 fine, but let's use the same record and let's do it
25 in a common time frame. I think issue we see now is

1 you get a record developed for FERC, you go through
2 certain steps, FERC does what it needs to do. You
3 know, it is a separate time frame that may be
4 sequential, but some things may not start until the
5 FERC process is completed. And then perhaps there
6 is a de novo review or an attempt to take a look at
7 things through a new light.

8 I think simply looking at common time
9 frames and common records would be an improvement.
10 And whether that is by some agreement of the parties
11 or if the Energy Bill had some helpful language in
12 it, I think that would be a step forward.

13 MR. ZELKOWITZ: There is a distinction
14 between state's acting on delegated authority where
15 there is a federal appeal, CCMA determinations, for
16 example. The question there I recall may be
17 timeliness of that review process and making sure
18 the review is done timely and properly so that
19 projects know that they can be get built or not get
20 built.

21 And states acting on delegated authority
22 where ther is no federal right of review, that's
23 what we have right now.

24 MR. FOX: Can I jump in here?

25 I think it is important that we avoid an

1 assumption that the state review process, and I am
2 not necessarily talking about Millennium in
3 particular, but the CCMA process, these objections
4 are not based on legitimate grounds. There are
5 serious issues, I think that with respect to
6 Millennium that are resolvable, but I don't think
7 that folks have emphasized enough what the substance
8 of some of those issues were.

9 The objections from the Secretary of State
10 of New York on that particular project, one had to
11 do with the fact that New York City DEP felt that
12 the crossing of part of its water supply system was
13 too dangerous and basically risked the water supply
14 for 14 million people. The point at which the pipe
15 was intended to cross is known as the Grimar site
16 (Sic), and is, according to New York City, the
17 single-most crucial element of the New York City
18 water supply system.

19 Now, there is an engineering solution to
20 that, but I think that's a very good example of
21 something that shows that there are many instances
22 where states stepping in is based on very legitimate
23 and very reasonable grounds. And I think it's
24 important that we do not necessarily dismiss the
25 state's role, but we should hold the states

1 accountable to wielding that authority in a way that
2 has legitimate grounds.

3 I think some of the other problems that we
4 are trying not to talk about, frankly, is sometimes
5 you run the risk of upsetting the balance between
6 the federal government and the states. And I think
7 that risk is heightened greatly when states utilize
8 their environmental review authority in a way that
9 doesn't necessarily stand up to close examination,
10 and may well be motivated by factors other than
11 environmental concerns.

12 All that being said, I am just basically
13 making a case that state review and siting of state
14 facilities is important. It is very important that
15 it be used in a responsible way. And I would like
16 to think that's how we do things in New York, we
17 recognize the importance of gas supply. I think
18 today's discussion reinforces that for everybody.
19 It's one thing to allow yourself to become
20 increasingly dependent on gas, but it is downright
21 irresponsible to allow ourselves become dependent on
22 gas that we can't deliver. And we are not going to
23 allow that to happen.

24 And so, there is a discussion going on
25 with respect to the Millennium Project. I believe

1 it's resolvable. We will try to facilitate that
2 discussion but I would hate for that to be used as
3 an example for why state authority to review
4 interstate projects should be eliminated, because I
5 don't think that's accurate. It is a question of
6 how you use that authority.

7 MR. LEVANDER: If I could respond, I
8 agree with what Charlie said. I think there are
9 different agencies that are acting under different
10 statutory obligations, and, frankly, are required to
11 look at different aspects. That's going to lead to
12 a need to review and emphasize certain factors over
13 and above others.

14 So I do think that where authority has
15 been delegated to states there is a process that has
16 to play out and factors such as those Charlie's
17 raised need to be fully vetted as part of the
18 approval process. I am more concerned with the
19 timeliness of the process within which that type of
20 review can take place.

21 MR. WRIGHT: Probably this question will
22 go to Charles. Let's talk alternate gas supplies
23 and something I saw very recently about New York was
24 considering siting LNG again in the city.

25 A little far a fetch maybe, but it is in

1 the press and I am just curious what is the thinking
2 at the state level?

3 MR. FOX: Well, the state is under a
4 legislative requirement to promulgate regulations
5 for siting LNG facilities and we are going to be
6 coming out with some regulations in the near term,
7 probably the next month or so, that layout a
8 framework on how to site LNG facilities in the
9 state.

10 I think, from an energy perspective, LNG
11 is a great idea. It allows us to access the world
12 market and play different regions off against each
13 other and get great prices for gas. I foresee
14 incredible siting problems. If we have this much
15 trouble laying electric cable, I can only imagine
16 what would happen if were trying to site LNG
17 terminals.

18 I am certainly not going to stake out a
19 position today on any particular project. I do
20 think it's an alternative that the economics demand
21 we take a very, very serious look at. We certainly
22 cannot close the door to it.

23 MR. SCHNAGL: Flipping over to some time
24 lines that were discussed earlier by Gil Quiniones
25 and his task force in setting some goals and some

1 benchmarks for people to shoot for. Yet, it's
2 obvious that constructing gas pipelines in New York
3 City and electric transmission lines are challenging
4 tasks ahead of us, and the time line for actually
5 planning and implementing those new infrastructure
6 entities has been protracted at least over the last
7 few years.

8 Gil, can you comment on whether anything
9 can be constructed in terms of new gas pipelines to
10 fire the in-city generation facilities that you
11 propose or a new electric transmission line coming
12 into the city between now and 2008?

13 MR. QUINIONES: Let me start with some
14 encouraging news.

15 Since we issued our report to the Mayor
16 KeySpan in March fired up their 250 megawatt
17 addition in Ravenswood, Con Ed is underway to
18 complete the East River Repowering Plant, which is
19 going to add a net of 125 megawatts. Following
20 that, the New York Power Authority with their new
21 combined plant, that's about 500 megawatts. As we
22 speak, Astoria Energy SES are doing site preparation
23 for their project in Queens. The New York Power
24 Authority in collaboration actually with city and
25 other governmental customers here in New York City,

1 are jointly and collaboratively putting out this RFP
2 tomorrow. That load is to serve our city buildings
3 and state buildings here in New York City. And we
4 are working with the Power Authority to do that.

5 This is encouraging news that are going to
6 add incremental in-city capacity and buttress the
7 reliability in New York City. As Charlie had
8 mentioned, we are very encouraged that there is a
9 path to resolving whatever outstanding issues there
10 are in the Millennium Project. We hope the issues
11 with Islander East can be resolved as well. That's
12 on the gas side.

13 On the electric transmission side, the
14 Mayor, the task force, we are encouraging and with
15 the help of FERC to really accelerate, and I know
16 the ISO is doing this right now, to accelerate the
17 development of the rules of the road and how
18 projects can get paid so that investors and
19 developers will actually proceed with the project.

20 We have a transmission project that is
21 currently approved, PSE&G's Cross Hudson, and we
22 expect them to be one of the respondents to the
23 Power Authority and the city's bid. So there are
24 encouraging news. There are things we have done
25 both on the gas and electric side in terms of

1 creating more regulatory certainty, and we are
2 urging all the agencies, both at the state and the
3 federal level, we all want to work together to
4 really make the rules of the road clear so that
5 these projects can be built.

6 MR. SCHNAGL: That was helpful, but at the
7 same time you've identified some power generation
8 facilities that are being constructed, how about the
9 natural gas pipelines necessary to fuel those
10 facilities? Are they being constructed? Is the
11 capacity available at this point in time?

12 You also mentioned a transmission line
13 that has been approved. Do you have any idea what
14 the time line for construction, if they are
15 successful with the bid, would be? And do they have
16 an identified path into the city?

17 MR. QUINIONES: Let me start with the
18 transmission, and then I am sure Frank Cassidy can
19 add to it.

20 The transmission line has been approved in
21 terms of Article 7 and they have a path into the
22 49th Street Substation, I think he mentioned that
23 earlier. One also important thing to note, there
24 was a recent project completed, Iroquois Gas
25 Connection into northern Manhattan which added gas

1 capacity for the city. So things are moving.

2 There are things that have yet to be done.
3 Charlie Fox has mentioned that there is a path, we
4 are resolving certain issues and we just encourage
5 that you move the ball forward on those things.

6 MR. CASSIDY: If we made the decision to
7 move forward today, the project would be in service
8 in 20066.

9 MR. MILES: We have about nine minutes
10 left before we break for lunch. Is there anybody in
11 the audience that would like to make an observation
12 or ask the panel a question?

13 If so, walk up to the microphone. Please
14 state your name and who you represent. I should
15 also note that we do have a court reporter here so
16 that comments being made today are going to put into
17 a transcript which will be filed with the Commission
18 under this docket.

19 MR. CONLEY: My name is Gerry Conley, and
20 I represent the International Brotherhood of
21 Boilermakers.

22 There is some concern, you discussed the
23 Article 10 process, and people like Con Edison and
24 KeySpan, they fought valiantly and hard to get those
25 projects approved. But there is still a number of

1 projects hanging out in the balance for New York
2 right now.

3 There are 750 megawatts in Norristown, New
4 York that will probably never get built. It's
5 approved, but there is no money. You also have a
6 project that was supposed to have a decision made
7 tomorrow, Transgas Energy, 1,000 megawatts for New
8 York City. That's been delayed a month.
9 Unfortunately, the City of New York is against that
10 project. They don't feel it's the proper place to
11 put it. That is last project under the Article 10
12 process that can be sited. So these deadlines of
13 2008 are really unrealistic.

14 The SES project has been in the works for
15 four and a half years, we are still waiting to put a
16 shovel in the ground. It's a big problem in New
17 York to site. You have people in Albany that are
18 actively trying to prevent the RFP process from
19 being approved simply because the process worked.
20 We were successful in siting a number of plants.
21 One is completed, two are in the process, but I
22 can't foresee, and I have been involved in every
23 siting project in New York City for the past 20
24 years, I find it difficult to believe at this time
25 that we are going to be able to move forward and allow

1 ourselves to have the access to the capacity that we
2 need under the presence circumstances.

3 Within 20 days, the Assembly and the
4 Senate have to come to an agreement over the Article
5 10 process. They haven't even come to an agreement
6 over the budget yet. This is a serious issue in New
7 York. There is some good interplay between the
8 federal and the state regulators, and that probably
9 federal government has to play a bigger role in
10 getting these facilities sited in these large cities
11 like New York, because left to our own devices, we
12 are going to fractionate into different groups that
13 have different things that they want done. We are
14 never going to be able to come to a consensus.

15 So this Article 10 process, I believe, is
16 a very big stumbling block over the next couple of
17 years to getting anything accomplished, particularly
18 in the power generation area. This is something the
19 federal government has to work with the utilities
20 and with the state government to get done because we
21 are relying on very old, very inefficient and very
22 unreliable equipment in New York. I can tell you,
23 my guys are in there and we are needed 24 hours a
24 day, 365 days a year.

25 Utilities operate under very severe

1 restrictions in New York. They do their best to
2 make sure the power is supplies. But without some
3 regulatory relief and without opposing sides coming
4 together and making good decisions, we are going to
5 have this constant friction between what we need to
6 do, the oil economy, and how do we protect our
7 environment. And I hope you can take all that into
8 consideration.

9 MR. WOOD: I am just curious, I want to
10 ask the dumb out-of-town question: What is the
11 organized political opposition to well-sited energy
12 infrastructure.

13 MR. CONLEY: Well, I believe, this is my
14 own opinion, Article 10 is the first time in a
15 quarter of a century that we have been able to move
16 forward in New York State to get projects done like
17 this. There were a number of projects over the
18 years that were proposed but the system developing
19 the siting of these projects was always such that it
20 was very difficult to get through all the regulatory
21 nightmares.

22 Article 10 became the way to do it. It
23 became obvious to people who don't want these
24 facilities in New York, that were facilities that
25 were going to be sited and that were going to be

1 built. So that, in itself, is enough for certain
2 members, I believe, of our elected officials in this
3 city and upstate in Albany to drag their feet.

4 MR. WOOD: Are there that many people
5 that are off the grid here in New York, that they
6 are okay without power?

7 MR. CONLEY: I don't think anybody is
8 okay without power, sir, that's the problem. We
9 have come close to that on numerous occasions. And
10 it's becoming more difficult and more difficult for
11 the people that supply this commodity to meet their
12 because of all the strings financially,
13 regulatorily. It's very, very difficult to operate
14 in this environment when you are trying to get
15 things done and move ahead.

16 These old facilities, they can't go on
17 forever. 42 of our facilities are over 45 years
18 old. It can't go on like that.

19 MR. FLYNN: Pat, if I may.

20 I think a lot of what is really going on
21 with this is the devil is in the details. There are
22 certain details in the Article 10 legislation that
23 carried a lot of these projects forward, and when at
24 sunset there was an opportunity to revisit the
25 details again, and I think that's what's under

1 discussion.

2 And it is not so much that people are
3 opposed, generally. I think it is that they are in
4 the details of the process, of reviewing these
5 applications, under what level, under what
6 environmental standards, et cetera, et cetera. And
7 those details in the bill, then those stakeholders,
8 interest groups engage. And I am not involved in
9 those discussions. Charlie and others are, but I
10 believe from what I see, from where I sit, that
11 that's those are the issues.

12 MR. WOOD: Can you repower existing plant
13 without going through Article 10?

14 MR. FOX: Clearly you can't, but we are
15 actually trying to expedite the process for
16 repowering, make the time frames quicker for that
17 kind of a project under the Article 10.

18 MR. WOOD: At existing sites, if they are
19 converted to a cleaner that is not as noisy, that is
20 usually met favorably.

21 MR. FOX: Can I react to the comment over
22 here for a moment?

23 I think it is fantastic that the
24 Boilermakers are making that argument. You guys are
25 crucial players, and I would argue probably the most

1 crucial players over the next couple of weeks. We
2 need your help and we need your support in making
3 the argument that you just made very coherently here
4 at the microphone.

5 I think it is kind of lost on people very
6 often that, simply stated, building power plants is
7 good for the environment. We're just displacing all
8 the plants. It is a fact and I don't know if I can
9 get a showing to agree with me here, but I think
10 building power plants is good for the environment.
11 It is good for labor and it is clearly good for the
12 economy.

13 I am going to second your question, Mr.
14 Chairman, I don't know who it is or why is this
15 opposition to getting Article 10 done again. And I
16 will amplify what Bill Flynn said, he mentioned the
17 devil is in the details. I happen to think the
18 devil is in the desire. And I don't understand why
19 there is not more of a desire to do this, to break
20 it out from the larger picture of the budget and
21 just get it done, because the details are not all
22 that complicated and they are not all that
23 controversial.

24 There is a wide range of interest groups
25 that need to get this legislation done, the Governor

1 wants to get it done, and I think it is doable.

2 We've got a few weeks to do it and if we can some
3 help from guys like you, we can get it done.

4 MR. MILES: Okay, why don't we break for
5 lunch.

6 MR. WOOD: I just want to say, before we
7 do that, this panel sets a high bar for the New
8 Englanders, so let the series continue.

9 MR. MILES: We will come back at 1:15.
10 Thank you, panel.

11 (Lunch recess taken.)

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1 A F T E R N O O N S E S S I O N

2 MR. MILES: If you could take your seat,
3 please, we can get started. Just a reminder, if you
4 have a cell phone, please turn it off.

5 MR. WOOD: Before we see if the Red Socks
6 outscore the Yankees, I know some New Englanders
7 don't like the Red Socks, I would like to take this
8 time to recognize the FERC staff that worked really
9 hard on this conference in making it successful.

10 I mentioned Jeff Wright earlier today.
11 Also with him as the team leader was Carol Connors.
12 I would like to also recognize John Schnagl and
13 Tiger Sebastian who are also up here on the panel.
14 Morris Carvellus, Carmela Ung, Raymond James, Rich
15 Miles who has been our able moderator for the day,
16 Gwenn Cobb, Sayita Shalon and Sasha Mendez who have
17 been coordinating the program. I want to thank you
18 all again.

19 MR. SCHNAGL: Good afternoon and welcome
20 back.

21 This afternoon's first panel will focus on
22 energy infrastructure in New England. Some of the
23 topics to be discussed include natural gas and
24 electric transmission constraints, LNG siting and
25 storage, and improving collaboration between the

1 electric and gas industry, among many other topics.

2 It is my pleasure to introduce our
3 distinguished panelists. Robert Keating,
4 Commissioner, Massachusetts Department of
5 Telecommunications and Energy. Beth Nagusky,
6 Director of Energy Independence and Security,
7 Governor's office, State of Maine. James Daly,
8 Director of Electric, Gas and Supply at NStar
9 Electric and Gas Corporation. Gordon van Welie,
10 President and Chief Executive Officer ISO New
11 England. Dennis Welch, Director, President and
12 Chief Operating Officer of Yankee Energy Systems,
13 and Chairman of the Northeast Gas Association.
14 Richard Grant, President and Chief Executive
15 Officer, Tractebel LNG North America. Linda Kelly,
16 Commissioner, Connecticut Department of Public
17 Utility Control. Rob Turner, Senior Partner,
18 ArcLight Capital Partners. And Steve Corneli, Vice
19 President of Regulatory Affairs NRG Energy
20 Incorporated.

21 Let me start out with a lead question to
22 Gordon van Welie, but I am guessing that virtually
23 all of you will want to follow-up on this question.
24 This past winter New England came very close to not
25 being able keep its lights on during a severe cold

1 snap. What infrastructure are taking place or need
2 to take place to help ensure that the lights are
3 kept on should a similar cold snap reoccur this
4 winter?

5 MR. VAN WELIE: I should have suspected
6 that would be the question.

7 It was interesting listening to the New
8 York panel earlier on describe some of the linkages
9 between the electricity marketplace and the gas
10 marketplace. I think that situation is also true in
11 New England, except we are even more vulnerable, I
12 think, than New York is. Obviously, during the week
13 of January 14th, we experienced severe availability
14 problems with gas-fired generation. And what it did
15 was expose a vulnerability to us that we had
16 recognized in part but did not understand the
17 severity of the linkages.

18 And I don't want to get into the details
19 of the report that is being put out there. There is
20 a very detailed report analyzing what happened
21 during that week, you can find it on our website.
22 It is about 190 pages, so knock yourself out, a lot
23 of bedtime reading. There are a number of
24 conclusions and recommendations in the report.

25 From my perspective, I think all of those

1 are good avenues for exploration and we need to
2 follow through on what was put in the report from a
3 conclusion and recommendation point of view, but as
4 I look toward next winter, which is our near term
5 concern, there are three areas that we want to focus
6 on immediately.

7 The first is our operational coordination
8 with the gas industry. And we have reached out to
9 the Northeast Gas Association and to various
10 pipeline companies. And our chief operation officer
11 will be engaging in a series discussions to really
12 define how we operationalize, formally
13 operationalize our interaction with the gas
14 industry. Given that 40 percent of our generation
15 is gas-fired, we have no option but to make sure
16 that we improve the coordination between the two
17 industries.

18 The other thing that became evident to us,
19 and we had been doing some studies as part of our
20 regional expansion planning process, was there are
21 transportation constraints for gas coming into New
22 England. That's something we need to take a hard
23 look at again and update. Clearly, if one looks out
24 into the future, this is an issue that I think
25 really does shape the region as a whole. I see the

1 regional state committee starting to play a role in
2 this discussion both from a resource adequacy
3 perspective as well as the whole issue of dual fuel,
4 which is the next point I wanted to make.

5 If you look at the availability of
6 gas-fired generators during that cold snap period,
7 those units that had dual fuel capability showed a
8 very, very much lower loss of availability to us.
9 So if you look at the gas-fired generation, there
10 was almost 30 percent loss of availability on those
11 units. And so one of the physical solutions, the
12 operational issues we want to sort out our
13 coordination with the gas industry, but the physical
14 issue is to have fuel diversity, and, in particular,
15 what I would like to see us do is ensure that the
16 dual fuel units that we do have are available, have
17 got fuel, and that we also address the permitting
18 requirements.

19 What we have discovered as a result of our
20 analysis is that there is a wide range of air
21 permitting requirements in the various states. In
22 at least one state, as I understand it, I have not
23 read it myself, but physically you have to be in a
24 situation where there aren't gas molecules in the
25 pipe before you can actually switch to oil. And in

1 other situations, the air permitting requirements
2 are fairly rigorous and really prevent us from being
3 able to use dual fuel capability.

4 In our outreach to New England
5 stakeholders, we have also engaged the regulators in
6 this area and they are working with us and I am sure
7 we will come up with a solution before the end of
8 next winter. The Governor is anxious to see us
9 address this issue as well so there is a lot of
10 impetus on this one.

11 The last issue, and I am really calling
12 them the top three issues as we perceive them, there
13 is a long list of about 20 of them. But the last
14 issue is better synchronization between the
15 wholesale electricity market time line and the gas
16 time line. New York has a market time line
17 structure where they clearly are way ahead of the
18 electricity market, ahead of the gas market. And
19 that's a timing issue that we are looking to see
20 whether we can change it in the New England context.

21 And the issue becomes one of how do we do
22 it. Do we make it seasonal, in other words, in
23 January and February when we have the greatest need.
24 So I think that's an issue that needs to be dealt
25 with. And the basic philosophy there is if you can

1 give the generators enough forewarning, which means
2 having gone through the full unit process before the
3 gasline closes, you are giving them the best
4 opportunity to essentially make sure that they get
5 fuel.

6 The other part of it is we need to make
7 sure that generators are kept whole. Of course, as
8 we saw in January, the prices of gas shot up because
9 of constraints in the system, and what we saw was
10 that the electricity markets weren't valuing the
11 conversion of gas to electricity the way that they
12 should have. So that is an issue there that we have
13 to address in terms of market design. And that's
14 another issue we need to be working on.

15 Let me pause there and get a reaction.

16 MR. KEATING: Thank you.

17 First of all, I want to compliment both
18 the gas and electric industries, because they got us
19 through that January cold snap, which was very
20 severe. For those of us in New England, we know it.
21 For those who weren't there, believe me, you don't
22 want to be around when the wind chill is 30 below
23 zero. It's tough.

24 But there needs to be much more
25 coordination that has to go on, and I do know both

1 the Northeast Gas Association and the ISO are
2 working on that, and I commend them and encourage
3 them to do so. But the point I want to make is I
4 still remain very concerned about the potential for
5 some problems, some significant problems with regard
6 to the winter peak. We often talk about the summer
7 peak in New England but we have a summer peaking
8 system. I know Gordon has the specific numbers, but
9 I think the summer peak number is about 26,000
10 megawatts, give or take a few, and the winter peak
11 number is 22, 23,000, give or take a few. So there
12 is a 10 percent difference there.

13 But my concern is that in the wintertime,
14 we are, as you heard before in New England, we are
15 the end of the energy pipeline, we are a constraint
16 system when it comes to natural gas and when it
17 comes to natural gas capacity. And the commitment
18 on the gas industry has been tremendous. They
19 deliver on firm transportation requirements. But as
20 most of us are aware, firm transportation is really
21 not an item that most merchant generators invest in.
22 They may invest in it for the short haul, but for
23 the long haul the market isn't there.

24 And so the issue comes up when one has an
25 extreme cold period, what kind of situation will we

1 find ourselves in the future? Now, this past year
2 we found, as Gordon mentioned, a number older of the
3 plants, the dual fuel plants which are becoming
4 fewer and far in between, but those are also plants
5 that are owned by companies when you get into the
6 electric side of the discussion, that aren't making
7 the money on the capital side. They are selling
8 power, they are making money on energy, but the
9 capitalization effort is suffering.

10 We have been hearing quite a bit of that.
11 If it is suffering, you can only suspect that the
12 type of money that needs to go into maintenance and
13 should go into maintenance is not going into
14 maintenance. Because you don't do what you don't
15 have. So if we are going to be depending on this
16 whole plan, while we have a constrained pipeline
17 situation and the maintenance issues of the old
18 plants are in question, then I am concerned and I
19 would remain concerned that we could see a problem
20 if we have the type of cold weather that we don't
21 want to see. So I just put that out as a piece of
22 my view.

23 One other thing that I do want to mention
24 is that, I know Dr. Krapels mentioned the Everett
25 plant this morning, I know Rich Grant is here, he

1 can speak for his facility. But when we mention the
2 Everett plant, if I heard correctly, the suggestion
3 is that it might go away. Well, it better not go
4 away in a hurry because we can't get along without
5 it. And that plant provides, you heard the folks
6 mention Mystic 8 and 9 plants in Everett which are
7 very closely, physically close to the district gas
8 plant.

9 They are fired solely by LNG, 1,550
10 megawatts. It is the largest facility within the
11 NEMA area and without that plant we are in danger of
12 facing some potential serious problems. So we need
13 that facility. And if people have plans to do away
14 that facility, they better have plans to have
15 something else in place because it is not an
16 automatic thing.

17 I will calm down now and let somebody else
18 speak.

19 MR. WRIGHT: Just a second, Mr. Keating,
20 you mentioned about maintenance of older plans. I
21 know that's the problem. Do you have any solution
22 about what should happen with the maintenance of
23 these plants?

24 MR. KEATING: The issue with the
25 maintenance is it comes down to money. Right now

1 what we are seeing in New England anyway with regard
2 to our energy situation, we know what the price of
3 gas is. You mentioned \$4 gas, I would love to see
4 \$4 gas again. We are seeing \$6-plus gas right now.

5 But if people are pretty much selling
6 energy at what is approaching the cost fuel, then
7 they have very little money left for capitalization.
8 And if they have very little money left for
9 capitalization, I can only assume that that has to
10 impact itself in some manner. I would presume or I
11 would assume that one of those manners would be
12 maybe you don't as much maintenance or as timely
13 maintenance.

14 And the other issue is a number of our
15 facilities on the merchant generators in particular
16 are owned by, in some cases owned by the banks.
17 They are owned by people whose interest is to make
18 money on their investment, they want to bring as
19 much of the financial resources out of that
20 situation. So we have, I think, a delicate
21 situation with regard to cost of capitalization and
22 how it is getting paid for and how one has to adjust
23 for that.

24 MR. CORNELI: If I might jump in on this
25 issue, I think part of the question is about there

1 not being enough money for existing plants. And I
2 can certainly go on and on about that issue from
3 NRG's perspective, but I think there is a bigger
4 issue behind that, which is the trend towards gas
5 and away from multiple fuel generating plants in New
6 England.

7 The dual fuel capability, like Gordon
8 said, was very helpful in terms of keeping the power
9 plants running and I think probably helpful in
10 keeping the price reasonable during the cold snap.
11 But like Gordon said, that's drying up. But the
12 rush towards gas, which from a development
13 perspective is very rationale, it is the easiest to
14 site, it is the easiest to build, it is the easiest
15 to permit, it is the easiest to deliver. If you
16 hook up to a pipeline, you hope it will have some
17 gas in it.

18 What that really is doing is putting more
19 and more of our eggs in one basket in terms of
20 ability to keep plants running during periods of
21 extreme demand and tight supply in the gas market.
22 A lot of what we are talking about here today is
23 beefing up that basket. Making there be more gas
24 available through LNG terminals, importing gas like
25 we import oil now, through pipeline expansions,

1 better access and storage.

2 But the underlying question of fuel
3 diversity for you, on top of the existing plants, I
4 think something that the Commission needs to grapple
5 with and address. If you look at the charts that
6 you presented this morning, you can see that there
7 is massive growth gas projected, but no growth
8 whatsoever in fuels that are in abundant supply like
9 coal. Obviously, coal is almost impossible, I would
10 say, to site and permit but that's probably because
11 it is not clean enough under the existing
12 technology.

13 I think what this boils down to at the
14 very bottom is providing reliability in terms of
15 fuel supply and enhancing diversity. And enhancing
16 diversity means willing to spend more money. It
17 would probably cost more money to build a clean coal
18 plant than it does to maintain an aging oil or gas
19 plant. And that is something the market needs to be
20 able to provide, that kind of diversity and security
21 to exist.

22 MS. KELLY: I agree with that point. I
23 think that fuel diversity is something that we have
24 to take very, very seriously. Within Connecticut
25 about 22 percent of our merchant plants are fired

1 with natural gas. We expect that to approach 40
2 percent in less than ten years. So, yes, we need to
3 look very carefully at fuel diversity. And this is
4 what involves long-range planning.

5 Some of the issues that we talked about
6 earlier, and I think what would be a common theme
7 throughout, is one of communication, regional
8 planning, working issues out among all of the
9 divergent parties. I think that a very different
10 environment now with the number of privately owned
11 companies, we no longer have the vertically
12 integrated utilities where the regulators say this
13 is how much we want to produce, this is how much
14 capacity we want you to have. They need it, they
15 pay for it, and, therefore, we comply.

16 But we have some competing interests now
17 so we have to deal with the public, public concerns,
18 with private industry and its profit motive,
19 regional issues, statewide issues, federal issues.
20 So there are a number of parties that need to come
21 together to work on these matters that are currently
22 before us and we have to take the long-range view.
23 And while, yes, we do talk about issues in terms of
24 what happened in New England in January and how to
25 resolve that and the short term solutions that

1 Gordon discussed, and I know that he goes beyond
2 that in his report, those need to be done, taken
3 care of prior to next winter.

4 But there are a number of longer term
5 issues that we need to be concerned about as well.
6 Steve mentioned coal as a fuel, some people
7 mentioned nuclear as a fuel. Clearly, renewables,
8 we can't forget that as being part of the mix. So
9 we need to increase the mix as well.

10 But back to the natural gas issue and the
11 problem that occurred in New England. We have still
12 have the issue of firm versus non-firm contracts.
13 During that time, those who had firm contracts,
14 there was no issue in terms of their getting the
15 supply that was required. But, of course, again,
16 with the privately owned companies they have to be
17 assured that they will recover if they enter into
18 long-term contracts, these firm contracts.

19 That goes back to, perhaps in our region,
20 the ISO. They have to receive the proper market
21 signals if they commit to a certain amount of
22 natural gas that they will be dispatched. So the
23 market rules need to be reviewed, and I believe that
24 ISO has agreed that that is one of the issues. The
25 economic outage is just one technical aspect of it,

1 but it seems to have been a major issue at least as
2 one we are concerned about in New England during the
3 time of the outage also needs to be looked at,
4 because my concern from a regulatory standpoint had
5 to do with whether or not taking an economic outage
6 is legal and appropriate under the rules, from one
7 side of the issue. But from a regulatory
8 standpoint, regardless of the rules, my point is we
9 must always have safe, secure, reliable energy. And
10 so, the rules somehow need to be adjusted to assure
11 that public can always have access to the energy we
12 need.

13 MR. VAN WELIE: I would like to jump in
14 here, I should have raised this earlier on, what I
15 spoke to right in the beginning in terms of
16 short-term action, your question on what needs to be
17 done about infrastructure. I think Linda and Bob
18 both raised some interesting issues, as did Steve.
19 And one of the core missing pieces, I think, in the
20 marketplace is the very interesting difference
21 between the gas markets and the electricity markets
22 which was highlighted by the January events.

23 The gas markets, the LDCs have an
24 obligation to serve, they negotiate firm contracts
25 all the way back to the supply point. Because of

1 that, because of those long-term contracts behind
2 all of that infrastructure, supply is taken care of.
3 Of course, they have a different design philosophy
4 in the sense that they don't deal with the peak load
5 the way we have to in the electricity industry.
6 It's okay in the gas world to basically shed your
7 interruptible customers in dealing with peak in that
8 fashion.

9 On the electricity side, we have the
10 situation where we don't have that luxury. We can't
11 just black people out, enter into rotating feeder
12 outages in order to curtail our peak. That wouldn't
13 be well tolerated, I don't think. But you don't
14 have any of that long-term contracting out. So you
15 have a situation where the capacity markets aren't
16 paying much to -- something makes me want to say who
17 is going to say the LICAP word first.

18 I think FERC has done the right thing by
19 getting LICAP on quickly, but it will only go part
20 of the way to solving the problem. The issue
21 becomes really down at the retail level, what
22 disappeared with deregulation and restructuring was
23 a sense of ownership and obligation to serve by
24 somebody down at that level. So the issue becomes
25 how does one reestablish that and also reestablish

1 the long-term contracting that will go with that.

2 And when, I think, you reestablish that
3 paradigm, you address a number of things. You
4 address the firm contracts to get the firm fuel
5 supply which will have a long-term effect in terms
6 of the building of the infrastructure from the gas
7 pipeline incentive. You deal with some of the
8 maintenance issues that Bob was talking about. And
9 if we are smart enough, we can probably
10 differentiate somewhat the payment structure in
11 order to incent dual fuel units to incur the
12 additional costs because there are additional costs
13 in bringing dual fuel.

14 And I think there is a combination of
15 things that needs to be done here. One is
16 short-term spot market fixes, which is what LICAP
17 does, but it is not going to do it on its own. We
18 need to have something that drives through the
19 incentive so somebody can actually contract in the
20 long term for retail.

21 MR. WOOD: Gordon, to follow that up, we
22 heard from Bill Museler on the first panel, the LSE
23 has an obligation to get ICAP and LICAP, or whatever
24 cap, to come in. Should we then weave into the
25 LICAP obligation a level of firmness or

1 commitability, whether that be firm contract or fuel
2 switchability if it's a gas unit, to get the LICAP
3 payment?

4 Is that too simplistic?

5 MR. VAN WELIE: I think that whole
6 concept needs to be explored.

7 It is not too simplistic, the only reason
8 I pause is that I don't think one necessarily jumps
9 to firm gas being the answer all the time. If you
10 were to try and put into place firm gas, 5,000
11 megawatts of new gas-fired generation in New
12 England, you would get an overbuild on the gas
13 infrastructure. You don't need to build that much
14 gas infrastructure. You need some percentage on
15 that.

16 So the issue then becomes, how do you
17 solve that problem? One of the ways you solve the
18 problem is with dual fuel. So maybe the incentive
19 needs to be put on the dual fuel to ride through the
20 situation in a gas constrained world.

21 The other thought that I put to the gas
22 industry, but I don't think this is something that
23 they can really do in the short term, but in the
24 long term, is there some kind of intermediate
25 product that they can collectively offer to deal

1 with peak need situations. So we have a black and
2 white situation, you are a firm, you get served; you
3 are interruptible and you get knocked off. Is
4 there something where when we look at the
5 electricity supply situation in New England and they
6 can provide some intermediate service with a limited
7 duration of service where we get ourselves in a
8 situation we were in.

9 MR. WELCH: There are a few points that I
10 would like to make. And Linda could not have been
11 more correct, in New England during January 14th to
12 16th, not one customer that was a firm customer that
13 we are required to serve, had a capacity issue. The
14 issue was the firm versus non-firm. And I agree
15 that we need fuel diversity in our generation.

16 We most have it but I would question
17 whether in that fuel diversity any of the power
18 plants would expect to go and buy coal or oil that
19 day to burn, or the day before. There is a coal
20 pile and an oil tank. But in the gas industry, it
21 is expected that we can get it the day before and it
22 will be there. So there is a conflict in the way
23 the industry interprets gas supply. The gas will be
24 there, but we need to get Islander East and
25 Millennium and these projects approved and moving on

1 so that the infrastructure is there.

2 Going back to the original question, which
3 was what have we done differently. Well, Gordon and
4 I have become friends. What happened during that
5 time frame is the gas industry, including the
6 pipelines, the LNG, and the LDCs, we had an
7 infrastructure that has been going on for years that
8 we have conference calls with including
9 Commissioners to see what's going on that day, can
10 we help each other out.

11 We have now had ISO join us and we are
12 joining them. We are doing cross-training of each
13 other controllers to make sure we all understand
14 each other's business. We are looking at changing
15 the electric day, making it closer to the gas day, I
16 believe that's an issue. But somewhere the price
17 signals have to be made that these power plants need
18 to be able to take some level of firm capacity if
19 they expect it to be there. It just has to be.

20 It doesn't have to be everything that they
21 want, but the price signals coming out to the
22 merchant plants, they are not going to bath for
23 that. But they do have coal piles and they do have
24 oil tanks. And in New England we have a unique
25 situation that I don't know how we are going to get

1 around. We are a non-attainment area for air
2 quality. People are not going to let us burn the
3 stuff that doesn't meet the standards necessary. So
4 there is a cost to that as well.

5 Those are my key points, we need LNG,
6 those terminals.

7 MR. DALY: As a load-serving entity, I
8 would like to speak to some of those issues. We
9 have the benefit of being able to receive both power
10 and natural gas as a load-serving entity to retail
11 customers. And we have mostly firm customers and we
12 also some interruptible customers that buy that kind
13 of service and expect it to be interrupted.

14 One of the themes my colleagues have been
15 putting out on the table, and I believe it's the
16 correct one to be looking at is, in this market,
17 what is the level of commitment that is being made,
18 whether in firm capacity or in firm supply or in
19 firm commitments to load. And what we are seeing,
20 one of the issues we are grappling with in our
21 industry today, and this applies both to natural gas
22 at retail and to power, is that the utilities with
23 most load-serving responsibility are moving to
24 shorter term commitments, not longer. It is a major
25 dynamic in the business.

1 On the natural gas side, which is a market
2 which that has been deregulated a good number of
3 years now, over ten years, the discussions when you
4 are into resource planning will say that ten-year
5 commitments are harder to justify than five years or
6 three years. And there is discussions and
7 restructuring groups that say, well, should we get
8 the utility out of any commitment and move all that
9 to competitive supply?

10 Competitive suppliers tend to, and I don't
11 want to paint them all with one brush, to be focused
12 more shorter term on commitments to their customers
13 at retail and not ten years. People may want to
14 speak to that.

15 On the power side of things, in
16 Massachusetts which is almost half the load of New
17 England, we have major uncertainties in power. We
18 have the end of standard offer service coming the
19 first quarter of next year, and that was a
20 transitional service. With it coming to an end,
21 there is people wanting to revamp the power business
22 again and a major underpinning of that is let's get
23 the utilities entirely out of the business. So we
24 contract today for firm contracts for one year to
25 certain classes of customers, but this would cause

1 us not to be in business at all.

2 So there is some dynamics that we are
3 dealing with in our business and in trying to
4 maintain supply to customers, and the firmness of
5 that supply is going in exactly the opposite
6 direction of where people would like us to go in
7 terms of long-term commitment to get infrastructure
8 deals. So I think there is some major dynamics that
9 we have to deal with.

10 MR. GRANT: I would like to be a little
11 bit of Paul Harvey and do the rest of the story.

12 I think it's important to remember that
13 the gas system did work in New England. And thank
14 you for your comments, Commissioner Keating, as
15 well. We actually met the requirements of both our
16 firm and our interruptible customers entirely. And
17 I think it's good to digress a little bit.

18 The difference in New England in
19 particular is there are 46 LNG tanks. Almost half
20 of the gas that goes out on a peak day comes out of
21 LNG facilities. There is about 18 and a half Bcf
22 equivalent of storage in those tanks throughout New
23 England. We are the end of the pipeline system,
24 about as far from the producing regions of the
25 United States as you can get. So that's the

1 infrastructure that you have there.

2 The other thing, to address something that
3 Commissioner Kelly said, she was talking about this
4 disconnect in ownership. We are the only merchant
5 infrastructure provider in New England. We are a
6 closed access terminal and a merchant facility, and
7 as the Commissioner knows, in the last couple of
8 years we have doubled the capacity of that system.
9 So this winter the things we were able to do in
10 conjunction with our customers and basically the
11 system that was operating there is from December 1th
12 through the end of March, we average a half Bcf a
13 day of send out.

14 We have our top 10 send out records during
15 a 30-day period in the middle of the winter. We
16 were able to speed ships up to bring those in during
17 the time that we knew cold weather was coming in.
18 We did a peak day of well over 600,000 and that
19 didn't including the trucking, at the same time that
20 we filled those LNG facilities that were vaporizing.
21 Those are the things, the land-based terminals, the
22 things the Commission is looking at, we need more
23 LNG in New England to make those things happen.

24 We understand all not in my backyard type
25 of things, the infrastructure issues and things like

1 that, but you have so many benefits. The Mystic 8
2 and 9 plant ran during that period of time. As
3 Gordon would say, there was never a problem getting
4 gas. Our interruptible customer got gas. The other
5 thing that is just as important is we were able to
6 put it physically into the market. And the
7 deliveries that went into 8 and 9 didn't reduce the
8 pipeline capacity that was available for other
9 customers. It went directly into them. Deliveries
10 into KeySpan.

11 Other things that we can do, we deliver to
12 all the different pipelines. Those are the
13 benefits. We can change our hourly flows. We can
14 change our daily flows. We have peaking times at
15 different times. A lot of this flexibility comes,
16 and it is the same thing the LDCs use in their LSU
17 facilities as well. They may not run it all day,
18 they may run it for three or four hours during the
19 peak season. Those type of things.

20 But, again, 20 percent of the gas in New
21 England comes through our facility, and on a peak
22 day, out of the LNG tanks in New England you have
23 almost half your gas going out. So that did work.
24 And when you look at the infrastructure change, the
25 slide you saw this morning, you go over Bcf capacity

1 of the terminal within a couple of years trying to
2 build that as long haul pipeline infrastructure, I
3 don't even know how you would pay for that or how
4 you would build that type of infrastructure.

5 But it still gives the power generators
6 what they need. It gives the customers what they
7 need. So there was good news to the way system
8 worked this winter as well as a lot of coordination
9 between the companies to make it work.

10 MR. WRIGHT: I would just like to clarify
11 one thing. Do you think we need more core terminals
12 or satellite storage or both?

13 MR. GRANT: I think you need both.

14 I think that Dennis's company and other
15 people looking at different projects out there. As
16 you grow the infrastructure, if you are adding 30 or
17 40,000 residential customers a year, I think most
18 people know, I grew up in the midwest our market
19 saturation was 99 percent gas customers for heating.
20 New England is oil. So when you are adding more gas
21 customers, you are adding to the peak needs which
22 relates to the land base type of satellite
23 terminals, but also the ability to bring more energy
24 into the region.

25 And you know with the number of potential

1 sites, as the Commission is well aware of potential
2 facilities, and I think we need to use a common
3 sense approach to those things as we are going
4 forward. I also think it is very clear that there
5 is an awful lot of things being said about the LNG
6 business that are, frankly, not true.

7 MR. VAN WELIE: I would like to ask a
8 question, because something that concerns us, given
9 the dependency we have on the gas industry, which
10 is, what I would like to see us do in a much more
11 visible way publicly is something like regional
12 transmission expansion planning process with the gas
13 industry.

14 We have been doing it on the side from an
15 ISO perspective, although we are not experts and we
16 end up having to hire an outside consultant to do
17 this. But it came up in the earlier panel in the
18 New York discussion, and I think the notion that we
19 have some systemic way for continuing on an annual
20 basis reviewing what our needs are, projecting
21 forward what those needs are going to look like, and
22 exposing essentially the situation to the
23 marketplace so that people can start responding.

24 One of the tools of the market process is
25 to actually expose the needs to the marketplace so

1 that it can respond. And I see a situation where we
2 need to work more closely with you in this area, but
3 the question is really is this something the gas
4 industry should be doing? Is it something you see
5 ISO doing in cooperation with the gas industry? To
6 me that is an issue that is unresolved at the moment
7 and is probably something we ought deal with.

8 MR. WELCH: I guess two points, I think
9 that the gas industry does plan. Everything that we
10 do has to have a plan and we have to have a customer
11 at the other end to receive plan. What we don't do
12 because we can't earn on that, as people say, is
13 build pipes to nowhere.

14 So we do plan. As far as a group, I can
15 only speak for Connecticut, we going on year three
16 now have had an energy planning group that has
17 created, and this is my opinion and may not be the
18 opinion of anyone else, but we have a moratorium on
19 any projects going through the Sound. It was
20 supposed to be one year, then it was two years, now
21 it's three years. And I think bureaucracy sometimes
22 gets in the way and makes people say let's not get
23 into that kind of planning because look what it did.

24 And maybe Connecticut is unique -- did I
25 hear people laugh about that? So I think we do

1 plan, but it does not hurt and I think we will see
2 the gas industry doing a lot more with the ISOs so
3 that we do think this through better. And I can
4 tell you we are encouraged about the working
5 relationship that has happened.

6 MR. SCHNAGL: Shifting to the State of
7 Maine, Beth, do you have a comment?

8 MS. NAGUSKY: Yes, thank you.

9 First, I want to claim the bragging rights
10 to the cold being from the State of Maine. In the
11 middle of January I think we got the prize for the
12 coldest temperatures. And like the rest of New
13 England, Maine has become very dependent on natural
14 gas in the electric generation sector.

15 In fact, in the last five years we have
16 gone from zero percent to almost 40 percent. 60
17 percent of our energy is generated by gas-fired
18 plants, so we are also concerned with it.

19 I think that the answer to the big picture
20 question here is that there is no silver bullet and
21 that this is going to be a combination of common
22 sense approaches, both supply side and demand side.
23 On the supply side, as you know, there was an LNG
24 terminal rejected in southern coastal Maine this
25 past spring. But following that, the Governor

1 committed to working with communities and with state
2 officials, other state officials, environmental
3 groups, labor and others, to site an LNG facility in
4 Maine.

5 And at this point, I think it's fair to
6 say that we are optimistic that working from this
7 bottom up approach of working with communities,
8 developers working with communities, we think there
9 is going to be a marriage in the next couple of
10 months that we will be able to come forward with.
11 We think that's a win-win strategy, this bottom up
12 approach.

13 And we think that one of the things we
14 need to do is, to address the chairman's earlier
15 point, we haven't done a good enough job educating
16 the people as to why LNG is even being talked about.
17 So what happened in Maine is the fear factor got
18 ahead of the big public policy debate. If we are
19 going to keep the lights on New England, we have
20 choices we have to make. This is one of the best
21 choices that we have, because Maine knows all too
22 well the health and environmental impacts of burning
23 dirtier fuels. We have some of the highest asthma
24 rates in the country as well as some of the most
25 contaminated waters with mercury. So we are

1 suffering the consequences of burning coal in the
2 midwest and other parts of New England. So I think
3 LNG is one part of the answer.

4 I think that co-equal with that is
5 renewables. Maine was one of the leaders in the
6 country during the last oil crisis in the '70s to
7 implement a policy that resulted in 40 to 50 percent
8 of our electricity coming from bio mass, hydro and
9 municipal solid waste. So when it comes to energy
10 independence and security, in that light we did
11 pretty well. Now we paid a price for that, and we
12 are reminded of that all the time and it may not
13 have been the perfect model but it did serve the job
14 of reducing our dependence. At that time the issue
15 was reducing our dependence on oil.

16 Maine just permitted a 50 megawatt wind
17 project this week. And while we may not be the
18 Saudi Arabia of wind, we think that we are a strong
19 contender and that there a lot of good wind sites in
20 the State of Maine that developers are looking at
21 that are very permittable.

22 One of the problems that we have, as you
23 know, is the transmission infrastructure to get that
24 power out of Maine to NEPOOL and to New Brunswick,
25 and those are the things that we need to work on

1 because some of the best wind sites are places that
2 don't have strong transmission connections. So I
3 think that's a second leg.

4 And the third, which I think has gotten
5 probably less attention today than it deserves, is
6 conservation and energy efficiency. The State of
7 Maine takes this very seriously. State government
8 is becoming a leader in the state in terms of its
9 own energy practices in areas of conservation and
10 efficiency and renewable power. And we would like
11 to be a model for the rest of the state. I think
12 that one of the issues that hasn't come up is a very
13 fundamental difference between financing of
14 efficiency and financing LNG projects.

15 And, frankly, when it comes to LNG
16 projects that's someone else's money, and when it
17 comes to efficiency, that's ratepayer's money. And
18 when people have gone to the legislature to enact a
19 system benefit charge to fund energy efficiency the
20 response has always been that we are not willing to
21 raise rates in the short term, even if it means
22 long-term bill reduction. So there is a real
23 political disconnect between the two, and because of
24 that, the playing field really isn't level.

25 So while it is not easy, as all the other

1 panelists have said, to do the supply side, I think
2 it is more difficult to do get the demand side the
3 same amount of attention and focus.

4 MR. SCHNAGL: Just to follow-up on the
5 conservation issue, during the cold snap in January,
6 the ISO requested the public conserve energy, I was
7 wondering if there is any follow-up on that in terms
8 identifying actually what level of conservation was
9 implemented or whether that was any way measurable
10 or any attempt was made to measure that?

11 MR. VAN WELIE: We did go to Plan B. We
12 went into emergency procedures, we did get some
13 response. Off the top of my head, I can't remember
14 exactly what it was. It wasn't a big number,
15 though.

16 MR. WELCH: From the gas side, which we
17 have a totally different view. We had the gas. We
18 only make money three, four months of the year, so
19 we wanted to burn.

20 And I know that's not what you wanted to
21 hear, but when ISO rightfully went out and put the
22 conservation message out on energy, we saw a
23 distinct drop in gas usage, which we didn't want
24 because we had the fuel and that is the only time we
25 earn money. So we did see it. It did help as far

1 as the electricity somewhat, but we could see the
2 needle go down on the gas use.

3 MR. SCHNAGL: Dennis, any attempt to
4 measure that?

5 MR. WELCH: I would be taking a wild guess
6 and I don't want to do that.

7 MS. KELLY: But, again, that approach was
8 a voluntary, short-term conservation request and
9 compliance. But I believe what Ms. Nagusky is
10 talking about, and I agree that conservation is
11 important, is something that is more ingrained and
12 more long term. And it is an area that we need to
13 look at.

14 We have a very aggressive conservation
15 management program in Connecticut and ratepayers pay
16 for it. We need to, I believe, address conservation
17 on the gas side as well. Energy efficient equipment
18 that may be gas-fired that customers could use.

19 Education was mentioned, it occurs in
20 everything that we do. I think educating the public
21 on the need for conservation as a way of life is
22 important because we are looking at ways to increase
23 the infrastructure to accommodate this increase in
24 demand, we should also take notice of the fact that
25 we should take action to reduce that demand where we

1 can.

2 MR. KEATING: Just a point of
3 clarification on the conservation side which is
4 extremely important and needs to be done, but when
5 you have a situation as we did January 14th to 16th,
6 with a wind chill factor approaching 50 below zero,
7 you want to go on limited conservation because if
8 people turn down their thermostats too much, then
9 they have a freeze off and then we really have some
10 problems.

11 So you have to take a common sense
12 approach when the situation gets as extreme as that.

13 MR. TIGER: Did firms deal commensurately
14 with some level of excess capacity in the energy
15 markets and the electricity markets having a reserve
16 margin and it gets to the question of who really is
17 at the end of the pipe? Or who is responsible?

18 If I might open it to the panel, given our
19 current regulatory structure, who should be making
20 the call about how much firm capacity on the pipe is
21 necessary or how much excess reserve margins are
22 necessary and how does that translate? What type of
23 capacity markets do you need in the energy markets?
24 What level of prices would be necessary to translate
25 into firm capacity along the pipeline? And is that

1 something that is possible given the excess
2 generation at least that we have today in a lot of
3 New England?

4 MR. DALY: On the natural gas side, as an
5 LDC we are required to have firm capacity for our
6 firm customers, so we have an obligation to secure
7 enough capacity.

8 Now we also have in the northeast, unless
9 you have firm capacity in wintertime, you are going
10 to get interrupted, that is the nature of the
11 market, so the obligation to serve customers means
12 you have to contract firm capacity. There is a
13 debate in the industry as to when you open up those
14 markets for retail competition, if those customers
15 want to move to a competitive supplier do they need
16 to take capacity that you have signed for with them?

17 I think the debate on that has settled, at
18 least in Massachusetts has settled on, yes, you need
19 to take that capacity because it needs to be in the
20 marketplace. And I think what we saw in January was
21 that benefitted the marketplace a lot. That
22 commitment was made by somebody to have capacity
23 there for firm customers and the way to allocate
24 that capacity then to somebody else who wanted to
25 serve the same customer, that there was a mechanism

1 to do it.

2 MR. TIGER: But the power markets --

3 MR. DALY: I am translating it across to
4 the power markets. You know, the new thing we added
5 in New England last winter was the amount of
6 generation, 10,000 megawatts or so. So this was a
7 new thing, and (A) everybody knew that the merchants
8 didn't contract for capacity firm all year round,
9 that's the nature of the risk they undertook and the
10 obligations that they sold on the other side. And
11 everybody understood that.

12 I think what the surprise was that there
13 was so much of it, and we needed it, and the
14 coordination, as Gordon said, between the markets
15 wasn't as good as it could be, so there are
16 improvements to be made there. But I agree with
17 some of the panelists' comments that we don't need
18 10,000 megawatts firm, it would be too expensive.
19 But we do need a certain amount of firm, especially
20 if you are going to rely on it to be there on the
21 coldest day. You need to have a way to ensure that
22 it is going to be there.

23 Somebody has to contract for it. Somebody
24 has to make the commitment. The gas industry
25 regarded January very well because it works like it

1 does every winter, the interruptible customers got
2 interrupted. No big surprise.

3 MR. TURNER: I think I have something to
4 say here, I am the only financial guy up here, I
5 think.

6 Sebastian, I think one tricky part about
7 your question is that in this region specifically
8 most of the entities that are swing factors on the
9 interruptible are not credit-worthy entities right
10 now. And it's very difficult, if you are looking at
11 a gas infrastructure investment in this particular
12 region, it is not clear who you are going to go to
13 get that contract to have it built. And it's unique
14 to this region relative to a lot of the other
15 regions, because in this region most of the
16 additional megawatts that are on the market right
17 now are owned, as somebody said earlier, by banks or
18 people that are in Chapter 11 right now.

19 MR. VAN WELIE: I was going to say that
20 structure is this huge difference. As I thought
21 about the problem of how do we solve this. In the
22 marketplace you have someone, and probably ISO,
23 taking responsibility for essentially procuring the
24 reserve margin. That same structure doesn't exist
25 in the gas industry, and we didn't need to because

1 gas wasn't such a dominant fuel source historically.

2 You can look at the electricity system now
3 becoming a conversion process for the gas industry.
4 It's becoming more so. And so the question that was
5 behind my comment earlier on, are there alternative
6 products possibly that can be offered? We spoke to
7 the gas folks during the cold snap, and they said we
8 have gas in the system, just tell us where you want
9 it and we will get it to you and we will get it to
10 the right place.

11 And the other thing they said is, also if
12 you want us to be there on a regular basis, somebody
13 has to pay for it. So those are the two issues.
14 Operationally, it's complex. This is not a simple
15 problem to solve. And then the other issue is
16 financially somebody has to be on the other end of
17 contract committing funds to make sure the capacity
18 is there when you need it.

19 MR. KEATING: I would like to follow-up
20 on several of the points that were made.

21 Sebastian, your point and also to a point
22 the Chairman earlier made on ICAP. And I would like
23 to do this, probably a little bit dangerously but
24 thinking out loud, I can see my Chairman saying
25 don't do it.

1 Maybe I will turn it on to FERC and ask
2 then what their views are, but we talked initially
3 about obligation to serve. Quite frankly, as a
4 regulator, I regulate the discos, the only
5 obligation I have is to hook up your wires. They
6 then buy the power from a competitive market which
7 don't have the obligation to serve that we have in a
8 restructured environment. Then you leave that to
9 the next thing which is reliability.

10 My question is: Whose responsibility is
11 reliability in the restructured environment? I
12 think that's what you were suggesting, if you want
13 reliability, which we all want, somebody has to pay
14 for it. But in our market system, how are we going
15 to cover that cost?

16 Right now the energy cost that we talked
17 about, especially at today's fuel prices, isn't
18 providing reliability in some form or
19 infrastructure, whether its plants or making
20 long-term contracts so people can put pipe in the
21 ground and so forth. So I think we need to look at
22 the reliability component, as maybe a special area,
23 whether it's a vote of support -- I am probably
24 making James get nervous now -- but it's a question,
25 James. Can we design an equitable market solution

1 and, if we do, do we vest it in the LEC? Do they
2 provide long-term contract support?

3 And if we do that, are we moving our
4 potential backs on the restructured piece? Are we
5 now coming and moving off that restructured piece in
6 order to make the reliability component viable by
7 making sure there is long term contracts there, by
8 making sure there is some money so that the people
9 can invest in the capital, so forth and so on.

10 So the basic issue is we need to figure
11 out a way to recover the capital piece to allow the
12 energy behind it to work the way it's working, and
13 some of that is through ICAP, and I mean this in all
14 sincerity, it is brain trust you folks at FERC, what
15 do you say?

16 What's your answer?

17 MR. WOOD: Let's take the infrastructure
18 reliability because that part of the industry is
19 still regulated. We still have to grapple with what
20 exactly what the reliability standards are, that's
21 an ongoing discussion between FERC and the electric
22 industry, to get those crisp and enforceable so it
23 can be binding on everybody.

24 On the capacity reliability side, which is
25 the harder one you are talking about, I think

1 because it is in a competitive marketplace, I have
2 to say, as a market guy, I don't have a problem with
3 that being regulated. I like the quote I heard
4 earlier, even the most widely competitive markets
5 are structured with some rules. Most likely, we
6 have in drivers insurance, everybody is supposed to
7 be insured in the state so if you have a wreck you
8 are covered and it socializes the risk. Yes, it is
9 government regulation coming back into the market
10 but I am not sure that it should have ever left the
11 market.

12 So, philosophically, I don't have a big
13 opposition to there being some obligation on the
14 part of the person serving the ultimate customer to
15 have a capacity obligation. And I think we have
16 long grappled with ICAP, UCAP, LICAP, all the cap
17 family. Pick the right one that we want to debate.
18 Philosophically, we believe that all ought to be
19 part of the restructured marketplace.

20 We just have to get the mechanism but I
21 think we have crossed the philosophical bridge trying
22 to get one that works, asking questions of
23 investors, regulators, of public officials, of the
24 industry as to what works best to balance out the
25 risk. That is what changed from the old world to

1 the new, is the risk got shifted a little bit but it
2 didn't disappear.

3 So that's kind of the long, incomplete
4 answer, but I am telling you, we are philosophically
5 there and we are working on the details.

6 MR. DALY: In response to that, we agree
7 with that philosophical approach. We think we need
8 to solve the reserves market pretty fast because
9 time is going to catch up with us between growth and
10 retirements and whatnot. So we need to move here
11 very fast and figure a way to get the operating
12 reserves market working so we keep reliability in
13 the system. Whatever about the rest of the capacity
14 market, we see the reserve side.

15 MR. WOOD: What needs doing in New
16 England?

17 MR. DALY: Everything that has been built
18 in New England has been combined cycle. We don't
19 have anything on the upper end, and Gordon can speak
20 to it, but it has to be very difficult to operate a
21 system with very little features added to it and you
22 have a preponderance of combined cyclers running on
23 the same fuel. That's not a very flexible system.
24 And the ability to get that new fast-start peaker
25 system in place is just not there.

1 We just don't have people who is going to
2 sign contract, as a utility, we say we are paying
3 off a whole lot of long-term contracts that we
4 signed for PERCA and those are still in the bills.
5 New people on the block don't see, though, the
6 millions of dollars we have to collect from
7 customers every year. So we see those bills and we
8 have to make a case for recovery of those, so those
9 are a concern to us.

10 In the interest of full disclosure to Bob,
11 I said if we were to go into long-term contracts
12 again we would have to a very firm and visible
13 mechanism for recovery and be convinced that this is
14 the appropriate way to do it. That there aren't
15 better market mechanisms to do it.

16 Although, to your point, maybe some
17 regulation, if you were to introduce some regulated
18 product to this area to satisfy reserves and
19 reliability, maybe this is the place to start. But
20 that whole process needs to get going fairly fast.

21 MR. CORNELI: I would like to jump in on
22 that, because it's a concern looking up at the slide
23 here. The impression is that generation isn't an
24 issue in New England. There's too much of it, 25
25 percent reserve market, but there is not enough of

1 those things on the other side, or there is too many
2 impediments, I guess. That's really, I think, a
3 little inaccurate.

4 Following up on what Paul said, the
5 constraint areas, especially Connecticut. Not just
6 southwest Connecticut, but particularly southwest
7 Connecticut, are in potential trouble right now.
8 The RFP that the ISO had helps a bit. I don't think
9 it helps as much as the ISO wanted it to help in as
10 much as the FERC standards need to be helped done.

11 There is transmission constraints that
12 keep people from building what's needed. There's
13 pricing constraints that keep people from building
14 what's needed. There is the lack of incentives and
15 inability to contract that keep people from building
16 what is needed. And that stuff really needs to be
17 built quickly. That really probably can't wait for
18 phase one and phase two of the transmission
19 expansion and it probably can't wait for full
20 maturation of the LICAP market. Although we are
21 hopeful that the new order will be that maturation
22 is only a year and a half away if not longer than
23 that.

24 So that's an issue that I think is
25 critical right now in terms of reliability and it is

1 only going to get more critical with every year that
2 passes. Because that 25 percent reserve margin,
3 which again is POOL wide, there is actually a return
4 deficit in southwest Connecticut, that reserve
5 margin is going to get chewed up very quickly with
6 demand growth. And by the time that the issues over
7 on the right begin to resolve themselves, if we are
8 lucky, if we work real hard together, that reserve
9 margin will be so low as to require more investment
10 after the more investment that is needed for peakers
11 right now.

12 So we've got some problems in terms of the
13 generation side of this as well as the other side of
14 it. That the period of irrational austerity, I
15 think, is compounding, but what we need is
16 irrationally austere focus on the generation side
17 right now, we need some clear market signals and
18 some clear institutional means to get together to
19 say how do we plug needed generation into a system
20 that also has all those challenges over on the right
21 side? How do we do that quickly in a way that can
22 be done competitively rather than just centralize
23 the planning. And it can be done with market
24 incentives rather than regulatory rates.

25 And I don't think we are there yet and I

1 don't think we should count on waiting a couple of
2 years to get there.

3 MR. SCHNAGL: I have a follow-up question
4 after Beth is done.

5 MS. NAGUSKY: Would you like to go first?

6 MR. SCHNAGL: No, please, go ahead.

7 MS. NAGUSKY: We are looking forward to
8 the creation of the regional state committee that
9 was approved last summer at the New England
10 Governor's Conference in Maine, which I think there
11 will be filing very soon to FERC on. I think we are
12 getting pretty close on that.

13 One of their top priorities is to address
14 the issue of resource adequacy which includes
15 environmental concerns, fuel diversity concerns,
16 many of the other concerns that we have been talking
17 about. So we are hopeful that that will serve as a
18 vehicle to address this issue. And I know that
19 Chairman Tom Welsh of the Maine Utilities Commission
20 has circulated ideas on service adequacy proposals
21 and I know that those and others have been
22 discussed. And I think it is an issue that is
23 clearly a concern as we become so dependent on one
24 fuel type, that we do need to resolve this. And we
25 see the impact of the very short-term market

1 approach with very little long-term obligations
2 occurring.

3 One of the problems that we have with wind
4 power is they, obviously, have the same problem of
5 getting long-term contracts that anyone else has,
6 somewhat helped by having renewable portfolio
7 standards. But the Maine legislature did authorize
8 the Public Utilities Commission to act to sign
9 contracts with renewable generators under certain
10 circumstances to try get over that hurdle, if they
11 are competitively priced and reduce the risk of
12 price volatility, which I think would be right now a
13 fairly easy finding to make.

14 MR. SCHNAGL: Sounds good.

15 One quick question, Dennis, I am going to
16 ask you to put your Yankee Energy hat on for just a
17 second. You have proposed one of the few, as far as
18 I can tell, LNG storage facilities at Waterbury.
19 Can you tell us a little about that facility and why
20 it appears that you folks are proposing to build LNG
21 storage and nobody else in New England seems to be
22 building any?

23 We have identified LNG storage as one of
24 the short-term solutions in terms of natural gas
25 capacity problems, so can you tell us a little about

1 why you are headed in that direction and why other
2 people aren't?

3 MR. WELCH: I don't know that other
4 people don't want to, I think they are afraid to
5 because of the NIMBY approach of issues.

6 But we have headed down that path because
7 as a supplier of last resort requirement company, we
8 saw coming out in the future a shortfall on our
9 supply stuff. We also saw that there was an
10 opportunity with LNG to save our customers money.
11 In two days this past winter, if we would have had
12 the facility in place, we would have saved \$2.4
13 million to our customers, not through our rates but
14 through what the added fuel costs is.

15 We went to our Commission and showed them
16 this, and we have a tough but fair Commission that
17 listened and they have said that it's in the best
18 interest of the state to do that.

19 The other two LDCs in the State of
20 Connecticut do have LNG storage the same as ours.
21 What I think was a key point in getting it approved
22 as far as the City of Waterbury, was that what we
23 did before we even proposed it, we went to the
24 community. We personally spent many, many nights
25 with all the community groups, educating them,

1 sitting with them, listening to their issues. We
2 sent the Waterbury Fire Department to LNG training
3 school at the Northeast Gas Association and the fire
4 department became our biggest advocate at these
5 public meetings, which neutralized many issues as
6 far as the Not In My Backyard.

7 It did not hurt that we owned the property
8 already and that the City of Waterbury was in
9 bankruptcy. It's \$3 million in taxes a year to the
10 City of Waterbury. That's just a minor point.

11 MR. VAN WELIE: Gordon, if you don't
12 mind, I would like to change topics back to what it
13 says on the sign, which is ample electric generation
14 capacity.

15 My concern about that statement is that it
16 is mathematically correct when you have the
17 generation installed and there is peak demand and so
18 forth. But it can lead one to complacency, and so
19 what I want to do is pull that apart a little bit to
20 understand what's going on in New England.

21 Relatively speaking we have a fairly weak
22 transmission infrastructure running off the Sound
23 and we have two big load pockets in Northeast
24 Massachusetts, Boston and Connecticut. The
25 situation in Connecticut today is that we are

1 deficient by about 400 megawatts in Connecticut
2 today, so we don't have ample electricity generation
3 capacity in Connecticut.

4 The situation in Boston is that we are
5 okay today but two to three years from now, we will
6 be in a situation that if we don't take action we
7 will also be approaching a capacity deficient
8 situation in Boston.

9 To further complicate matters, you've got
10 a situation where number of, a fairly large portion
11 of the generation capacity is financially distressed
12 and/or has other risk factors associated with it.
13 Environmentally stressed, people are tightening up,
14 rationing, the environmental regulations. That is
15 true in Connecticut, Boston and elsewhere in the
16 region. And many of these units that are presently
17 running on contracts are 40 years old, and quite
18 frankly, will be shut down and repowered.

19 If I use Connecticut as a bit of a case
20 study for a moment, we've got a situation there
21 where there is some transmission infrastructure that
22 has to be built, absolutely, positively has to be
23 built, and it's very slow and tedious process to get
24 that through the siting process in the Connecticut
25 situation. Once that's transmission is built, you

1 have a very small window of opportunity in which to
2 connect and repower some of that existing 40-year
3 old generation.

4 And one of the things that I would like to
5 highlight is I don't think the market is going to
6 produce that result. Somebody in the State of
7 Connecticut is going to have to step up and say we
8 want to have the following facility repowered in
9 some formal fashion, because siting is going to be
10 limited to a finite set of sites in terms of where
11 one has connection with generation. So the real
12 conundrum we have is that markets assume in reverse
13 infrastructure, and to the extent that you don't
14 have the reverse infrastructure you start getting
15 marvelous results.

16 So now we have to do two things. Get the
17 price signals right, but for some period of time you
18 also have to have some form of intervention. The
19 demand curve in terms of LICAP is a form of
20 intervention in terms of trying to stabilize the
21 capacity payments. But there is another type of
22 intervention that I think we ought to consider which
23 goes back to the long-term contracting issue, which
24 is given that your physical infrastructure is what
25 it is, somebody is going to have take responsibility

1 to step up and say we need to take that unit out of
2 service between the years 2005 and 2006, repower it,
3 so that by the time we get back in again it's there
4 in time to meet the low growth.

5 And that's part of the complexity we will
6 be dealing with in the very highly constrained
7 areas. So I just wanted to get that message out
8 there, because what we have found is that, yes, the
9 yellow statement on the left is absolutely true but
10 it leads people to think that we are okay and we
11 don't have to worry about ensuring adequate
12 resources. And that is not the case at all.

13 MR. GRANT: Can I ask one more question.
14 I was going to stay out of this until Gordon made
15 the comment that Boston is okay.

16 Clearly, if the market signals are right,
17 then there is a solution because if you look at the
18 Mystic plants, and Commissioner Keating was talking
19 about the adjacent yard facility. You have 1,550
20 megawatts that can come on right now in Boston.
21 You've got the gas capacity to serve them and you
22 didn't have to expand the pipeline infrastructure to
23 do that because you did it through the existing LNG
24 facility. So there are solutions.

25 And, obviously, we are at risk for those

1 same things. We are a merchant facility, we took
2 the risk. The site took the risk when they built
3 the power plant and it's there. So if the market
4 signals are right, it will happen.

5 MR. DALY: I agree with Gordon, in terms
6 of ample capacity, yes, there is ample capacity in
7 the NEMA or Boston area as long as we keep those
8 market rule contracts there. The owners of those
9 units say we want to retire them. We have a market
10 rule that says you can't retire until we get
11 transmission built or we figure out this new
12 reserves market and get some new reserves into the
13 area or get enough transmission that we can allow
14 those units to be retired.

15 So Gordon is right, that statement is
16 somewhat bland and doesn't apply to all pockets
17 accurately. But we see that as the emerging piece
18 of the market. I think where we differ with ISOs in
19 approach is that we see a need to go and fix that
20 reserves market piece first because it's the most
21 urgent. You know, if there is an overhang capacity
22 in the market because of over investment and people
23 are not paying money, that's regrettable, but maybe
24 that can be approached later. In terms of staging
25 this, we think the reserve market is clearly an

1 emerging one.

2 MR. WRIGHT: Can I just jump in with kind
3 of a simplistic take on things. What I am hearing
4 is that there is a 25 percent reserve margin. It is
5 a numerical calculation. It kind of hides the
6 issue. What I am hearing is more peaking is needed,
7 more transmission is needed.

8 Whose going to make these decisions?

9 MR. VAN WELIE: Jim mentioned reserve
10 markets a couple of times. Our view is that the
11 implementation of reserve markets, both in terms of
12 the reserve markets and actually the energy market,
13 the real-time energy markets as well as the
14 occasional aspects for reserve markets are high
15 priority items for us in terms of our market design
16 initiatives. It is the number one. If you look at
17 the list of market design improvements, it's in the
18 top three, if not the number one item that has to be
19 dealt with.

20 I guess the issue, though, is that I don't
21 see that you have to sequence these things. That
22 has to be taken care of. Clearly, we need more
23 capacity, and I think the obligation on the ISO is
24 to make sure that the market rules are in place to
25 incent that capacity in the right places, which is

1 would we need the locational aspects of this.

2 On the other side, you do have to deal
3 with the fact that the capacity market has to be
4 viable as well. And that's a difference of opinion
5 between the ISO and NStar, but I think one has to
6 deal with those two simultaneously. Hence, the
7 NStar order that came out yesterday is very
8 important because it helps us deal with those
9 issues. LICAP will deal with capacity markets, and
10 we will, in parallel, have to deal with putting in
11 reserve markets.

12 MR. TURNER: Maybe one addition to that,
13 if you get a system in place -- you are talking
14 about peaking, if you get a system in place where
15 ancillary services are freely traded, the marketers
16 will come back into this market. They will start
17 trading, there will be liquidity in those ancillary
18 services within six months. That will help you get
19 the peaking plans built again because they will take
20 longer term contracts to help get peaking plants
21 built.

22 MR. VAN WELIE: Part of the problem is,
23 you got the market signal right but the other part
24 is people won't make investments until they see
25 there is a stable signal and they have a high degree

1 of confidence that they are going to get their money
2 back. And, typically, that also dates back to the
3 whole contracting issue again.

4 The one thing that is unique in New
5 England, and probably the only other region I am
6 aware that is close to us is New York, is the degree
7 of the messenger of the generation. It is very high
8 in New England.

9 Also when you look at another statistic,
10 probably 40 percent of the generation have some kind
11 of credit rating problem. So these are not people
12 that can get out and make the investments or buy the
13 firm gas, for example, or necessarily are taking all
14 the right steps, I think, in terms of maintaining
15 their existing facilities. There is short-term
16 thinking going on.

17 So I keep pushing the point, you have to
18 solve the issue of the long-term contract here.

19 MR. CORNELI: On that point, since NRG
20 owns a lot of those 40-year old plants that Gordon
21 is talking about and is very interested in finding
22 ways to convert that technology or sites to
23 something that fits into tomorrow's marketplace in
24 New England and helps provides services and products
25 that are needed and earns a competitive return in so

1 doing, we think the contracting issue is critical.
2 And I don't think any investment firm wants to build
3 new stuff as opposed to buying old distressed stuff,
4 as Dr. Krapels pointed out earlier, is really going
5 to do that at all without a long-term contract.

6 I think you have heard that again and
7 again from the financial industry and from the
8 generation and supply sector and from the academic
9 community. So I think that's a given.

10 There needs to be incentives for both
11 sides of the market to enter into those contracts.
12 And the one area I might differ from some of the
13 previous comments is, sure, market certainty is
14 really important, regulatory certainty is really
15 important, and one of the big challenges facing you
16 over on that side of the room is figuring out how to
17 give us on this side of the room the certainty that
18 we need.

19 But I think we could ask for too much
20 certainty. It seems to me what's really important
21 is for buyers in the marketplace to realize that
22 they face risk of high prices associated with
23 capacity and energy in places where reserves are
24 short. They might not know if it is going to come
25 in a LICAP rate of \$9 a kilowatt month, or \$7, or

1 whether it is going to have \$5 and \$4 reserve price
2 on top. They might not know which of those it is
3 going to be, but they have to know that something
4 like that is coming.

5 And we on the other side have to know that
6 if there is an oversupply, prices are going to be
7 low. And that gives both sides an incentive to get
8 together, shake hands, and come up with a contract
9 that will hedge the risk on both sides, even without
10 complete certainty as to what market design is going
11 to be. And it will allow us to turn over those
12 deals to the financial markets who will resell as
13 the markets get more liquid the risks and the
14 opportunities that are associated with those deals.

15 I think that has to come right away. And
16 I think that the signal has to be almost a signal of
17 regulatory philosophy and regulatory plans, like we
18 are going to make this happen, we are going to make
19 it so that when that reserve margin is at 18
20 percent, where it should be, every deficient
21 investment in that marketplace is profitable. We
22 are going to make that happen.

23 If you give that message, people will get
24 the point. If you say if the reserve is shorter
25 than that, there is going to be scarcity that is

1 generated that will make people wealthy who own
2 assets. Folks will get the message, and if you say
3 if there is oversupply, prices are going to go low,
4 so that investments will not earn return, people
5 will get the message. And that will create strong
6 incentives for contracting.

7 And that's a message that I think will
8 benefit the industry as a whole in New England and
9 throughout the rest of the country.

10 MR. WELCH: Mr. Chairman, I would like to
11 go back to a question asked and left on the table,
12 if that is okay with you. Gordon asked the question
13 should there be something in the gas industry
14 similar to ISO and would that be helpful?

15 I think a very important point to make,
16 and understand Gordon is saying that is important in
17 the electric industry, what people in many areas and
18 everyone in this room understands, I am sure, the
19 gas industry cannot afford to have an organization
20 do that. Every day we compete in the market against
21 propane and oil, and we are losing customers as gas
22 gets close to 6 and \$7. And if we put something on
23 top of that that would be a socialized cost, the
24 LDCs would be hurt severely.

25 That's my belief and I think it's the

1 industry's belief. It's different than electric,
2 everyone has it have electric, but every customer in
3 New England has a choice as far as fuel, whether it
4 be gas, oil, electric or propane. So it's a very
5 important difference, I think, than the electric
6 market.

7 MR. WRIGHT: Our time is running short, I
8 want to go back to LNG very quickly. We have
9 representatives from Massachusetts, Maine and
10 Connecticut here.

11 We see a very troubling pattern in terms
12 of siting and I know, obviously, you do. We get
13 applications in, we try to process them as we can.
14 But we see a very dire gas supply situation, we
15 alluded to it in the first panel this morning.

16 I guess at your level, what would be done
17 in terms of siting? Can we do something? Is it
18 really going to congressional legislation to
19 strengthen siting? Just some opinions real quick.

20 MS. NAGUSKY: I go back to my earlier
21 comment, I think this has to be a bottoms up
22 approach where you involve the communities and the
23 developers, working together with the state, with
24 the federal government, if necessary, but not in
25 first instance, and with environmental groups that

1 support LNG and recognize the need for LNG.

2 We need to build a coalition of interest
3 that will come only from the bottom up. And I think
4 through community involvement, through showing the
5 benefits to communities that it will work. I think
6 that the top down approach is going to be a very
7 difficult way of getting LNG terminals.

8 MR. WRIGHT: So you are something
9 suggesting different than the Hartswell approach?

10 MS. NAGUSKY: No, I don't think the
11 Hartswell approach was the wrong approach, but maybe
12 we need some more education, some more lead time,
13 some more working together with the community, doing
14 some more exploration before you get to the ultimate
15 decision.

16 And as I said, I am optimistic based on
17 what we are hearing and seeing that it is going to
18 happen in Maine.

19 MS. KELLY: For Connecticut, I don't
20 believe we have any LNG applications terminal
21 pending for the state, but just in terms of siting
22 in general, in terms of the approach that was just
23 mentioned, I would add to that.

24 In the states there generally exists more
25 than one agency that has responsibility for siting,

1 so as we have sat here today and talked about
2 communicationally a large basis between industries
3 and public/private, we also need to improve the
4 coordination and communication among entities within
5 a state that have similar responsibilities and that
6 can help the process.

7 And I can say there is an attempt being
8 made currently in Connecticut, a board that was
9 formed recently in Stamford that the DEC plays a
10 major roll in. It has brought together all of the
11 agencies in the state that would have an interest.

12 MR. KEATING: First of all, I agree with
13 both of my colleagues. The education has to be
14 done, that's always key. But I think we also need
15 to do a lot more education in the broad, national
16 sense and in a regional sense also.

17 In New England, if you look at LNG from
18 the scale and scope New England has shown for
19 decades that extensive use of LNG works effectively.
20 We have been the one region that's had it for 34
21 years. With regard to safety and security, we have
22 seen that it is has been managed in a safe and a
23 secure manner and there are multiple safeguards;
24 yet, the sensationalism that appears in the
25 newspapers gets attention, and that's what is

1 educating local people who are, in my judgment,
2 sometimes miseducating them. So there has to be a
3 better education as to the myths and the reality.

4 And you have talked about the storage.
5 Clearly, for a region like New England and for other
6 parts of the country with a geography maybe similar
7 to New England, it's a significant storage
8 opportunity and can address many of the
9 infrastructure issues. That's on local level.

10 From a national level, I think the message
11 has to get out, and I won't give you the entire
12 National Petroleum and Gas study because I know you
13 are familiar with it, but the bottom line in that
14 study, which, to me, I am really amazed that the
15 message hasn't gotten out further, is that North
16 America can only meet about 75 percent of its
17 natural gas needs on a going-forward basis.

18 This is a study that literally had
19 thousand of man and woman hours in it, millions and
20 millions of dollars, took close to 24 months. It's
21 in great detail so that any student can go down and
22 go through whether they want to take the 80 page
23 summary, the 300 page integrated report or the 1,200
24 page in appendices, but the bottom line is we are
25 drilling the tour basins, the fundamentals of the

1 supply picture in this country has changed. We need
2 to do something.

3 We need to be able access new gas
4 resources, whether it is in the Rocky Mountain
5 region. And it is not only this, Alaska LNG, we
6 need to look at fuel diversification because natural
7 gas is not going to be the panacea. I say that, as
8 you know, I Chair the gas committee but it is not a
9 panacea for everything. There has to be mix of
10 other opportunities, of other fuels to combine.

11 There has to be a strong push on energy
12 efficiency. And one of the things, if you look at
13 this study, the NPG study assumes five trillion
14 cubic feet of energy efficiency. That's one of the
15 most aggressive energy efficiency concentration
16 approaches. Without that, we are in a deeper hole.
17 So that message has to get out to people. You know,
18 it was said to me many years ago when I was going
19 off to college, my father said to me, "Good luck
20 when you go to school. It's a wonderful country,
21 you can have anything you want." Then I got this
22 sting in the back of my neck. I said, "What's that
23 for?" He said, "I just want to remind you, you have
24 to make some choices because you can't have
25 everything you want."

1 And the message has stuck with me, but I
2 see this issue, we are dealing with the major wind
3 site down in Cape Cod, 400 megawatts, and people
4 don't want it. They don't LNGs. They want the coal
5 plant shut down. Well, what would you like and here
6 are your options. And that education has to be
7 done. If people want to make those tough choices,
8 then we have to push more of a balanced approach
9 that has come out of the NPC studies and the
10 reactive part.

11 The reactive part, we are just going to
12 react to prices. We are going to have a lot of
13 meetings like this. This is wonderful but we would
14 like to get to some solutions some day.

15 MR. GRANT: If I could add, the reality
16 is we can't have new records every time this goes to
17 another agency because you create an environment
18 where you stop things just by time.

19 I think the Commissioner made some very
20 good points. One on my staff people put this in, to
21 quote Robert Stevenson, "We Americans want it all,
22 endless secure energy supplies, low prices, no
23 pollution, less global warming, no new power plants
24 or oil or gas drilling. There are people with
25 pristine p laces. This is a wonderful wish list.

1 It's only shortcoming is the minor inconvenience of
2 massive inconsistency." So I think that kind of
3 sums it up.

4 MR. MILES: I would like to thank the
5 panel very much. We are going to take a short break
6 and we will reconvene at 3:05.

7 (Recess taken.)

8 MR. MILES: If you could take your seat,
9 please. Thank you all.

10 MR. WRIGHT: Our final panel today is
11 going to take a look at regional supply and
12 transport availability to not only the New England
13 area and New York City area, but kind of a regional
14 overview.

15 The availability, as we talk about
16 sufficient natural gas supply in the northeast
17 appears to be in decline. At the same time,
18 transmission capacity from outside the region is
19 also in decline. Especially when you consider the
20 amount of gas-fired generation we are talking
21 extensively about in addition to capacity
22 constraints in the northeast between New York and
23 New England regions.

24 Now, attempts to provide supplies have
25 been thwarted and what this all translates to

1 eventually is a supply crunch, and we think efforts
2 must be made to get these supplies and energy not
3 only into the region but between the subregions in
4 the northeast. Here today on the panel to speak to
5 these issues are Stephen Whitley, Senior Vice
6 President of ISO New England; John McCarthy,
7 Business Leader in Commodities, National Energy
8 Board, Canada; Jeff Scott, Chief Operating Officer,
9 U.S. Transmission, National Grid; Rich Bolbrock,
10 Vice President Power Markets, Long Island Power
11 Authority; and we have Skip Horvath, who is
12 President, Natural Gas Supply Association; Yves
13 Fillion, President, Hydro-Quebec TransEnergie;
14 Gregory Rizzo, Group Vice President of Duke Energy
15 Gas Transmission; Hal Kvisle, President and Chief
16 Operating Officer of TransCanada; and Dave
17 Boguslawski, Vice President, Transmission Business,
18 Northeast Utilities.

19 To start with, we will touch on gas first,
20 and since we have some guests from Canada here, we
21 will start with John and maybe Hal. Let's talk a
22 little about how gas supplies go into the northeast.
23 I guess I can involve Greg in this because he has
24 the Maritimes pipeline as well.

25 John, would you like address any issues

1 that we haven't covered today about the Canadian gas
2 supply to the northeast?

3 MR. McCARTHY: Thanks, Jeff. I think you
4 did an excellent job at the front end outlining some
5 of the data.

6 I put together a little publication, it
7 really does duplicate a lot of the material you
8 have, I guess to characterize what we see now in
9 production is really a mature base. Rates are up
10 but production is pretty flat and we are expecting
11 that on about a two year overview. Two years out,
12 looking over the year is what we do, and, again,
13 there is really no change there.

14 Looking at the east coast, one of the
15 slides in that area, there is a slight decline in
16 production in the east coast production area. And
17 it's caused the reserve perhaps aren't as great as
18 once estimated. They have limited success with
19 respect to finding new explorations; however, we
20 still believe that the potential in that area is
21 still quite high, but certainly is not going to be
22 produced in the near term.

23 And the only thing that is out there is
24 we have another project proposed, which is about
25 another 400 million a day which was the way it was

1 originally developed. They have taken the protect
2 off the regulatory process and are in the process of
3 rescoping it and replanning it and looking at it
4 again. We will probably see that back, whether it
5 comes to the same number or not, we don't know.
6 But, again, you will see an increase in production
7 from that area, but not significant. So I think
8 that your summary on the front end, again, was quite
9 good, quite adequate.

10 MR. WRIGHT: Hal, would you like to
11 address the western Canadian supply vis-a-vis
12 TransCanada?

13 MR. KVISLE: Sure.

14 From TransCanada's perspective, western
15 Canada's supply is pretty much going to be what it
16 is today. I would agree with John's comments that
17 flat production is the outlook in the west. It's
18 around 17 Bcf a day right now, and we can foresee it
19 going up or down by 1 Bcf a day, but when that
20 occurs, I would not people to think that is the
21 start of a new trend. All of the analyses, all of
22 the prospects and things like that would indicate
23 that we are in that long, extended flat line. We
24 bring on three and a half Bcf a day of new gas every
25 year in western Canada just to offset decline. And

1 that keeps the sector busy there.

2 The other factor that I think was most
3 important from the northeast perspective is that
4 there is an awful lot of gas that gets consumed
5 between western Canada and the northeast. And the
6 appetite for gas in the Canadian prairies,
7 particularly in Alberta, in the U.S. midwest,
8 notably the Chicago market, the Pacific northwest
9 and, of course, Ontario and Quebec, the demand is
10 all growing. So the amount of gas that is available
11 at the far end of the pipe will, I believe, continue
12 to decline or be relatively hard to get as western
13 Canadian production stays flat.

14 We have seen the northern projects, Alaska
15 in particular, and to a lesser extent, the McKenzie
16 Delta, as quite important at the margin. 1 Bcf a
17 day of gas in a 7 BP market isn't that much, but at
18 the margin it will pull through to the northeast
19 U.S., and a good news story for you could be if we
20 could move ahead more quickly with the McKenzie
21 Valley Project. So that would be my quick comment
22 on supply.

23 MR. WRIGHT: Greg, how about the
24 Maritimes?

25 MR. RIZZO: I agree with the comments on

1 Maritimes that the production has probably slowed a
2 little bit more than we anticipated. We have a
3 phase four on file and we are working with the
4 producer there and looking to have it come on to
5 production. They want more time to evaluate it. We
6 have worked with them in keeping the filing active
7 so they can make the determination. And at the time
8 they were not able to make that determination so we
9 withdrew the filing.

10 The flows on Maritimes have probably
11 tapered off, the U.S. imports to about a 360 a day
12 level, and I suspect that will be sustained but it
13 is down significantly.

14 MR. WOOD: What was that number again?

15 MR. RIZZO: 360,000 a day, roughly.

16 The impact, though, I want to be clear, of
17 the Maritime System on the northeast grid has been
18 very positive. This past winter I think we know we
19 really experienced a record high winter. Both the
20 gas industry and the electric industry did a very
21 good job in filling the requirements. Part of that,
22 I think, came from gas from both the Tennessee and
23 Algonquin grid. Algonquin as an example experienced
24 19 of its 25 peak days this winter, were able to get
25 higher pressures than we have had in years on the

1 system. It hit us in the middle of our system. We
2 didn't have put restrictions on the Algonquin
3 system. So I think this is very critical to the
4 infrastructure and has provided a great benefit,
5 even at this existing 360.

6 MR. WRIGHT: Turning a little bit to
7 looking at electric transmission between the
8 regions, and this is open to anyone, we have seen
9 problems with Cross Sound Cable, pipeline and other
10 transmission projects that have transversed between
11 New York, New England and PJM to New York.

12 What do you view, as electric transmission
13 providers, as the main obstacles to getting
14 transmission in place? That's open to anyone who
15 wants to jump on it.

16 MR. BOLBROCK: I will take the first
17 crack at it.

18 First of all, I would like to reinforce
19 Jim McGrath said this morning. He made the point
20 that electric generation and gas pipeline planning
21 go hand in glove, and that's exceptionally true.
22 Long Island Power Authority a week ago announced in
23 response to an RFP, a 326 megawatt combined cycle
24 plant on Long Island. Most of the analysis that we
25 did for that was trying determine gas supply issues,

1 both from pipeline capacity as well as commodity
2 availability.

3 And we are electrically and island and
4 physically an island, and at one point in time we
5 had the uncertainty of the Islander East pipeline
6 being constructed and placed into operation. Even
7 if it is, we have the further uncertainty as you
8 just heard a minute ago of the availability of the
9 commodity and deliverability issues of off-shore
10 gas. We also know that KeySpan is a close project
11 and we don't mitigate any of those concerns.

12 Regional planning, as far as your
13 connection with the complete control areas is really
14 the largest impediment. There is really not much
15 consideration given, or at least it is a very low
16 priority item in the current planning processes that
17 are in place in PJM, the Maritime process in New
18 England, as well as the process being developed in
19 New York. We really don't take into account the
20 reliability benefits of interconnections to
21 different shell areas or the potential economic
22 benefits.

23 And we can see using the Cross Sound Cable
24 as an example where one area, in this case the State
25 of Connecticut, has decided that they believe that

1 interconnection to Long Island will result in price
2 increases. And that is the basis, after all is said
3 and done, for their opposition to that project.

4 So the biggest impediment, in my view, is
5 not financing, it is not financial, but I think we
6 have demonstrated that the merchant projects,
7 transmission projects are viable, at least between
8 control areas. We also announced, as was mentioned
9 earlier, a 660 megawatt connection between Long
10 Island and New Jersey tying into PJM. They can be
11 licensed. The biggest impediment is, I believe,
12 generally speaking, is a lack of planning protocol
13 among the regions.

14 MR. WOOD: Can your retail customers shop
15 around?

16 MR. BOLBROCK: We have a retail choice
17 program; however, the biggest impedient to that is
18 that suppliers don't have the ability to bring in
19 lower cost supply off-island. So on-island, it's
20 exceptionally challenging to meet the LIPA rates.

21 We see the construction of additional
22 off-island transmission, in this case, particularly
23 PJM, to allow us to meet the strategic objective of
24 fuel diversity objective, which is an objective of
25 the state as well as LIPA in its own energy plant to

1 get us not as reliant on 95 percent of oil and gas
2 on the island. Also to open up market retail
3 exception where suppliers at least have an
4 opportunity to be competitive.

5 MR. WOOD: So even though your customers
6 aren't obligated to take service only from you, you
7 are make that full procurement as if they were going
8 to stay on the system?

9 MR. BOLBROCK: Yes. In the foreseeable
10 future, that's the case. We put together, in fact,
11 I was responsible for developing a retail access
12 program. And we tried to make it as SEO friendly as
13 possible. In fact, it is fair to say that there is
14 some subsidy by LIPA in the program itself and we
15 have attracted a number of SEOs and some have picked
16 off the high load factor customers.

17 The residential customer program is at a
18 stand still and it just the margins that are raiser
19 thin and not worth the risk, generally speaking, for
20 us.

21 MR. WOOD: What about high load factors,
22 as part of your obligation do you have to do that
23 with them or do you just allocate that to the
24 remaining customers?

25 MR. BOLBROCK: They can switch back. We

1 set up a program where they are still paying the
2 transmission charges and we back out the generation
3 of the cost. They can go back and forth.

4 MR. WOOD: So you would treat the Neptune
5 Project that you just announced as an up-stream
6 transmission cost that would be borne by everybody
7 or is it really a supply cost?

8 MR. BOLBROCK: It will be part of our
9 P&E cost.

10 MR. SCOTT: I would like to take a step
11 back to the northeast procurement and put it in
12 context. We have taken significant steps towards
13 policy objectives and meeting customers needs
14 through reliable work, and I think that a national
15 grid agreement could work toward that possibility,
16 to move in that direction.

17 Listening to the first two panels, what
18 concerns me is that we may have reached a position
19 where we are starting to get into crisis in the
20 sense of have we got the confidence to see through
21 what we started in terms of delivering market
22 objectives. Have we got the confidence to see
23 through the wholesale and retail competition, and
24 have we got the confidence to see through what we
25 need to do in terms of reinforcing the underlying

1 infrastructure to provide the competition.

2 I listened to the discussion earlier on,
3 it was talking about the need to enter into
4 contracts. We have been there before. And one of
5 the panelists earlier talked about cost increases,
6 trying to enter into long-term contracts, capacity.
7 Maybe we want to go back there. We were also
8 talking earlier about the question of whether
9 transmission competes with generation.

10 I don't think, when you are talking about
11 the grid, that that is a relevant component. And
12 arising because of a concern that in looking for
13 competitive solutions you need to make everything
14 that is going to be on the table, competitive. And
15 my perspective of the program is that we are halfway
16 through. We have got market, we've got recent
17 funding that is starting but very much needs to a
18 pushed forward. But we are at a stage where we need
19 take stock of the infrastructure and recognize the
20 benefits of that reverse transmission
21 infrastructure, and the same is true of what both
22 gas and electricity provides, in terms flexibility,
23 where options are available to the ISO and options
24 available to the suppliers and planners and provide
25 the underlying platform, the competition would be

1 produced and that is what really matters.

2 And I think that if we took stock of, we
3 talked about the amount of reserve generation in the
4 region, it is certainly the case that we shouldn't
5 be complacent about it, but if you took stock of
6 whether all available generation can be made
7 available to all the demand and look to addressing
8 those issues and investments in the underlying
9 infrastructure, you can look forward at how you can
10 stimulate the market to generation and supply.

11 MR. WHITLEY: I think there are three
12 things we need to do to get the infrastructure to
13 develop.

14 First is a sound playing process, and I
15 think we have in New England, we continually improve
16 it and will continue to improve, but that gives us a
17 good basis in a broad stakeholding environment to
18 identify what the system needs are based on future
19 studies in terms of how the system performs, can we
20 keep the lights on?

21 The second key thing is, how are you going
22 to pay for it? You can plan all day long but if
23 nobody steps up to the plate and has a way to pay
24 for it, nothing will get done. So we undertook that
25 in New England about three years ago and entered

1 into a broad stakeholder process, and we now have
2 approval and have a way pay for projects to benefit
3 our region to keep the lights on.

4 As a result, now we have a number of major
5 projects in the pipeline in New England to rebuild
6 our very weak infrastructure. And they range from
7 between one and a half and three billion dollars
8 worth of projects that are needed. You are familiar
9 with, many of you in southwest Connecticut, with the
10 loop. The major cable into Boston, and the
11 monumental new projects with interconnection in New
12 Brunswick is in there, as well as the major east-
13 west pipeline from across Massachusetts, Rhode
14 Island and Connecticut, and major line in Vermont to
15 Burlington. And all of those projects are in
16 various stages now.

17 So we have gone through the two hurdles.
18 We have gone through the planning process, we have
19 gone through the how are we are going to pay for
20 them. And now we are in the siting process. And at
21 this point, we have got some projects that are going
22 very well, some projects that are going slowly. But
23 I will just say that the jury is still out. It's
24 been fairly slow in Connecticut because they have
25 stopped the process a couple of times. And now

1 there is big push to put everything underground in
2 Connecticut and we are very worried that that may
3 lead to solutions that are not technically feasible
4 because of the amount of charging that that puts
5 onto system.

6 But that's where we are. Progress is
7 being made based on system need.

8 MR. WRIGHT: We will segue down to Dave.

9 MR. BOGUSLAWSKI: Steve, your outline is
10 exactly the outline that I had, and not to repeat
11 everything, the planing process, I think, works. I
12 think we have to integrate better across the
13 regions, as Rich said. Cost allocation, revenue
14 stream issues, I think, New England really has
15 figured out quite well.

16 Then it companies to siting, and the name
17 of the game in siting is inside the substation
18 fence, no problem; outside the substation fence,
19 we've got some challenges. And the name of the game
20 there is a lot of flexibility. And one of the
21 challenges for the industry going forward is to find
22 a way to do things differently than we have done in
23 the past.

24 I think gone are the days where you can
25 just put up new 345 KB line overhead without going

1 underground in some places. And that really becomes
2 the challenge. So we have tried to take the
3 approach that flexibility is the answer. We are
4 actually constructing a 20-mile line right now with
5 three sitings. We are in the courts with the
6 process which will add a little of bit time. And we
7 are in the middle of siting on a 70-mile line, a
8 345.

9 And the Connecticut Siting Council has
10 done everything that they should have done to look
11 at all of the options for various routes, the tested
12 need, rolled up their sleeves, got involved in the
13 details, worked incredibly long hours. And they are
14 trying to help solve a very critical problem in
15 Connecticut, and it's more than in Connecticut
16 because without a loop in southwest Connecticut, New
17 York, New England flows are more limited.

18 So they have done their job. There is a
19 lot of agencies that get involved at the state level
20 and the local level and the federal level. And
21 getting through all the hurdles that each agency
22 puts in front of you requires hard work and a lot of
23 flexibility and some time.

24 MR. WRIGHT: On that issue, are you
25 advocating more inter-regional planning, say,

1 between New York and New England? And, secondly,
2 would you be advocating, say, federal authority for
3 transmission siting?

4 MR. BOLBROCK: I would say that I would
5 advocate some. There is really very little. There
6 is an area, planning in general is an area where we
7 need to go back to the future, although, I don't
8 believe we will ever probably get there.

9 When the ISOs in the region were formed,
10 the very first action they took was to eliminate the
11 planning process. They changed the title from
12 planning to something else. They sort of struck it
13 from the records, and those of us who said this made
14 no sense, it was a folly, we were told that we just
15 didn't get it or we resistant to change. All of a
16 sudden, several years later, everybody has religion
17 again and, guess what, we need a plan, we need to
18 have some solid plan.

19 The inter-regional plan I think is a
20 bigger challenge than planning within the control
21 areas. The larger geographic control areas is
22 something I personally support. That would be one
23 possible impediment to be overcome. There are the
24 equivalent of TCCs and FDR between control areas
25 that would assist in the planning process. Still

1 that parochialism that exists that we can point to.
2 And there isn't a body, although this morning Bill
3 Museler indicated that there is an effort underway
4 among the ISOs to come out with some type of
5 inter-regional planning process. He also said that
6 it would take quite some time, and I suspect that
7 that's measured in years, and not months, when he
8 refers to that.

9 Part of it is that there is so many things
10 on the plate that it is not really given the
11 attention that it probably deserves. It's a low
12 priority item, I think, among the parties that are
13 in control. I believe that FERC could be helpful in
14 putting pressure, maybe pressure is not the right
15 word, but in encouraging the responsible parties to
16 come up with some methodology that would work.

17 MR. TIGER: If I might ask, complicit in
18 all these statements about planning, there hasn't
19 been much of a discussion of the potential for
20 merchant transmission and market base transmission.
21 I wonder if anyone on panel, and perhaps
22 TransEnergie would like to speak to that.

23 Is there still a place for it, and if
24 there is to be, what would need to happen to have it
25 succeed?

1 MR. FILION: I would like to give my
2 comments on the planning process, if that will
3 answer your question.

4 I think it is certainly very important to
5 add access to our transmission system to support and
6 increase the market. And we have, first of all, to
7 have an efficient, long-term planning process. The
8 reason for that mainly is the fact that to implement
9 new transmission infrastructure requires a long
10 time. Even longer than a new generation facility.
11 You have to think about that. And personally I
12 don't think that the market signals are sufficient
13 for that.

14 We need to add the risk responsibility for
15 long-term planning as it will be the road or the arc
16 to New England the beginning of next year and the
17 integrated process as being implemented in the ISO
18 in the New York ISO. And on the other hand, I
19 think, also that there is a potential to optimize
20 the existing purpose of the transmission. And that
21 is certainly, I think, more difficult to attempt.

22 The reason why, it is mainly because it's
23 more difficult to establish who will pay for that.
24 When I am talking about optimizing the existing
25 capacity, I think about, for example, to be sure to

1 add the proper reserve, to increase the reactive
2 power, and all kinds of things like that to increase
3 the limit on the system. This is something very
4 important, and I think that the most important
5 problem which we're preventing to proceed on that is
6 to clearly establish the way -- who will pay for
7 that and the clear process to put that in place.

8 MR. SCOTT: I would just like to address
9 both of those issues.

10 First of all, on inter-regional planning,
11 I think anything that we can do to improve
12 inter-regional coordination is beneficial, to Rich's
13 point. I think, though, that if you look at the
14 state of progress of the inter-regional planning,
15 between the different parts of the region, it's
16 further advanced, I think it's fair to say, between
17 New England and New York. And there are issues in
18 terms of constraints within the regions that we feel
19 really ought to be addressing before we start
20 working in between regions. Although overall,
21 inter-regional coordination is clearly high
22 priority.

23 In terms of merchant transmission, I agree
24 that there is a limited role in merchant
25 transmission if it's genuinely driven by people

1 willingly to be signing contracts to undertake the
2 investment. If you look at the system that we have
3 right now, and look at the many challenges in that
4 system that we have today, the problem wouldn't
5 exist had it been driven by merchant investment.

6 In terms of the transmissions, I am of the
7 opinion that there is a limited goal in terms of
8 transimissions. If you would insist on doing that
9 right now, that system doesn't have today, probably
10 it wouldn't exist -- the system exists because the
11 infrastructure was recognized as necessary to
12 provide the level of security and reliability which
13 we all desire. And that basic infrastructure and
14 development that infrastructure I think will
15 continue to be predominantly driven by regulated
16 investments providing the platforms for the market
17 generation and retail supply.

18 I think that the areas mentioned for
19 transmission potential are in some cases discrete
20 connections between two adjacent markets where there
21 isn't strong links to markets. That investors in
22 that project can attach secure contracts with market
23 participants and see an advantage to trading across
24 that link. That's what merchant transmission
25 predominantly provides and I think we see that

1 evidence in the difference between transmission
2 projects within the auspices integrated regional
3 plan currently happening.

4 MR. WRIGHT: Just to shift gears a little
5 bit and talk about transmission. I wanted to ask
6 Skip your opinion on the natural gas supplies, at
7 least the domestic supplies, is it all doom and
8 gloom, or is there something that we can look
9 forward to, and is there capacity of getting there?

10 MR. HORVATH: I wouldn't say gloom and
11 doom, but the NPC study, which someone said on the
12 previous panel, established two things, one was
13 reactive and one was balance. To translate, we have
14 to make modest changes and what happens happens, and
15 that's where we are now.

16 And prices yesterday were in the mid \$6
17 range, here it is early June, so technically it is a
18 shoulder month. And that puts us in the upper end
19 of that reactive path that the study outlined. And
20 looking forward we have are three schools to get the
21 gas going. First is methane, where the primary
22 source is between rocks in the Sierras, so the
23 intermountain west. These are not the heartlands,
24 these are not wilderness lands, the lands that have
25 been zoned for drilling. However it doesn't take an

1 attorney 30 minutes to draw up a protest to every
2 step in a procedure for certification at the local
3 level. It's not a FERC issue, it's local issue, to
4 delay that process. So that's why it is slow in
5 coming on. That is in the next six years, we see
6 that growing for us over time.

7 Then we have the LNG coming in, that is
8 six to ten years, and we predict about 14 Bcf a day,
9 that's huge. However, again, we are stumbling on a
10 block. We have had on a number of sites been
11 challenged and rejected at the local level alone. I
12 was very encouraged to hear the representatives from
13 Maine this afternoon and say that they are hopeful
14 that something will happen in Maine very soon. And
15 seem very confident about that. We need a couple of
16 things like to happen to let people know that LNG is
17 a good thing for the community.

18 Beyond that, two pipelines from Alaska, as
19 Doug has already mentioned, that's 10 to 15 years
20 away. So zero to six years, six to 10 years, 10 to
21 15 years, that's how we see supplies coming in.

22 What we need is a diversity of supply of
23 natural gas. We think industry is structured well
24 to do that. We have been very impressed with the
25 FERC has handled the infrastructure of the pipeline

1 to get that supply to market. Pipelines are good
2 about responding. We don't see an issue there, the
3 market is working. It's just a question of being
4 patient, and allowing and encouraging local
5 communities to get over there concern because we
6 think we have been informed on this and how that
7 might be done.

8 MR. WRIGHT: In connection with that, I
9 would like to talk a little more about siting, I am
10 sure Greg would like to jump in on this. How can we
11 get, FERC acts on pipeline applications, improving
12 our ability to approve quickly and then we have
13 problems with certification.

14 Is there a remedy to that?

15 MR. RIZZO: Yes, there is, and what I
16 would like to do is step back for just a minute and
17 speak a little bit globally and speak amongst the
18 subregions. I agree with Skip, I think natural gas
19 supply is coming to the United States and that's
20 going to work in the medium term. The question is
21 getting it where it has to go.

22 In terms of gas supply, I heard some
23 comments from an earlier panels about coordination
24 and maybe some concept of a gas ISO. And I just
25 really wanted to, just for clarity, to make sure

1 that all of the audience appreciate the gas supply
2 planning that has really worked tried and true for
3 the last 60 years.

4 Typically, the LDC, they are regulated by
5 the state divisions, annual plan for reliability.
6 At the end of that period, the pipelines then go to
7 all the customers, both gas and electric, and say we
8 would like to sign up for capacity. If that happens
9 to work, we put together a project, we get the
10 economics, we get the full environmental. At that
11 point we take it to the FERC and they accept the
12 application.

13 And, yes, you are absolutely correct, I
14 think FERC has been very efficient in processing the
15 applications, balancing the public need, the
16 environmental impact. Typically, we get an order
17 there are going to be conditions. Many of the
18 conditions are going to be environmental conditions
19 that FERC mitigates. And then we have mandate to go
20 ahead and construct.

21 Really, from that perspective, I think
22 FERC has really provided for the region and for the
23 national, both reliability and integrity. You see
24 the contracts, you see the whole project, and you
25 get to say yes or no. And that has worked since the

1 inception of the natural gas cap. And has worked
2 pretty much flawlessly I think until recently.

3 Recently, we have begun to see problems
4 with siting. And once we get the public need
5 necessities, then it has always been mandated, yes,
6 you can go ahead and coordinate that with the state
7 and local agencies and get the required permits, the
8 CCN, the water quality, and then you can begin the
9 construction process.

10 Recently, with a number of projects we
11 have come to loggerheads, and that process has been
12 frustrated. I also had prepared a little handout,
13 and on one of the pages here, I kind of gave a time
14 line that showed some of the impediments that have
15 occurred on the Islander East project. That's a
16 project that was filed three years ago, actually
17 June three years ago, so it's exactly three years.

18 We went through an exhaustive process of
19 getting certificated at the FERC, had a draft
20 environmental impact statement, a final
21 environmental impact statement. Went through the
22 processing with the state, it happened to traverse
23 two states. One state we successfully got the 401
24 water quality permit, we got the CZM permit, went
25 through all of those processes.

1 On the other state, we were not able to do
2 so, it was held up three successive years, a
3 moratorium kind of banning upstate agencies from
4 projects crossing Long Island Sound. There is a
5 remedy for the CZM where we can appeal to the
6 Secretary of Commerce Department, which we did. The
7 Commerce Department recently came out with a very
8 affirmative finding, once again finding the Islander
9 East Project in the international interest. Yet, we
10 still need water quality permit approval before we
11 can do that in the State of Connecticut. That also
12 is now held up.

13 We have to go through a process now with
14 the state, possibly the state courts and possibly
15 the federal court before we can get this project
16 done, so as we go through this to get the
17 infrastructure needed to make it happen, I do have a
18 proposal. I think what it's going to require is
19 enactment of federal legislation. I think we need
20 to assure that the national, not the parochial
21 interests, are going to determine that progress is
22 in the national interest.

23 I think that there has to be a time limit
24 placed on the state permitting for the federal
25 delegated towers so that we can implement, in fact,

1 actually construct projects. And if either the
2 permits are not done on a timely basis or if they
3 are denied, there needs to be some kind of appeal to
4 a federal agency, federal court, for a final
5 determination to either allow you to construct the
6 project or not. So the bottom line is basically, I
7 think, we need the federal legislation to be
8 enacted.

9 MR. WOOD: I noted with interest on the
10 page in your handout, you also mentioned the gas and
11 electric coordination that we heard about from the
12 last panel a little bit. And I note -- is Ray
13 McQuade still here?

14 Yes. Ray is the head of executive
15 director of the committee on the standards board.
16 Are you or somebody from Duke involved in that
17 issue?

18 MR. RIZZO: Yes, Chairman, we are.

19 As a matter of fact, just last week,
20 KeySpan made an announcement suggesting that there
21 be an energy day. It's time that we coordinate the
22 gas day and the electric day and consider making it
23 an energy day, from midnight to midnight, so you
24 don't have to worry so much about the day ahead and
25 an electric generator possibly being started as you

1 are trying to figure out what prices you will get
2 for the generation of electric and the price for
3 gas, so to improve coordination, yes, we are
4 involved in that.

5 MR. WOOD: So where do we sign?

6 Ray, if I could just ask you to give us a
7 quick update on that effort because I know it has
8 come up in our Commission a couple of times during
9 the last year and with increasing urgency, so I was
10 pleased to see it here in your materials.

11 Totally separate question. I notice the
12 footprint of the Maritimes pipeline running into New
13 Brunswick. How far away would you be from that St.
14 John's LNG project if that is permitted to build?

15 MR. RIZZO: We are actually, there is
16 really two potentials for LNG to be tied into
17 Maritimes, both in Nova Scotia and in New Brunswick.
18 I am not quite familiar with the Maritimes Canada
19 side of that, so there is some confidentiality
20 agreements there so I am not sure how much I can
21 comment.

22 MR. WOOD: Once it gets to Maine, how
23 full is that pipe?

24 MR. RIZZO: As I said, I think we have
25 been averaging in the last few months about 360 a

1 day through the pipeline.

2 MR. WOOD: What percent of the pipeline?

3 MR. RIZZO: I think about as high as
4 maybe 400, 450, so 75 percent, something like that.

5 MR. WOOD: So some additional looping
6 and/or compression will be needed to handle one or
7 both LNG?

8 MR. RIZZO: Yes.

9 The other thing that might happen if that
10 were to occur, is actually both problems, both New
11 Brunswick and Nova Scotia, there is available some
12 kind of a soft storage if something like that were
13 to occur. A project like that in conjunction with
14 LNG might be very good safeguard.

15 MR. WOOD: We had site visits with our
16 staff in New Brunswick at our agency, so it's my
17 hope to do that in Nova Scotia as well. We will
18 certainly have to work with our sister regulators to
19 the north.

20 MS. BROWNELL: Can I just go back to ask
21 Ray to also comment on the transition, I think, of
22 the board to an energy board, because this issue
23 hasn't come up a couple of times this year, it has
24 come up once a week for the past six months.

25 And I know that we at FERC are really

1 counting on the board and the membership to kind of
2 overcome some of those institutional biases of I am
3 the gas guy and I am the electric guy kind, the way
4 we did in the FERC when we restructured. Maybe you
5 can speak to where you are in that transition right
6 now.

7 MR. WRIGHT: Greg, I will start with you
8 and others can join in. Using your Algonquin hat
9 now, just from personal knowledge, I know you do a
10 lot of contracting with electric generators and good
11 contracts generally. What needs to be done? Can
12 FERC do something?

13 MR. RIZZO: Your talking in terms of
14 encouraging them to sign up for firm capacity.

15 MR. WRIGHT: If that's what it takes.

16 MR. RIZZO: A couple of points I would
17 like to make about, though. First off, I think that
18 there is probably about three things, and one the
19 Chairman has hit on, I think, in terms of being able
20 to improve the communication and coordination
21 between gas and electric. I think stepping up the
22 gas day goes a long way.

23 Second, I think, is the pricing signals.
24 Today we heard a lot about that. What I think I
25 heard today was a little maybe of a bias saying that

1 in an ISO region perhaps so reliability will value
2 that, maybe the pricing signals should be favored to
3 an entity or to a generator that has dual fuel. And
4 I appreciate that argument, but what I would argue
5 is that I think we have that and the market should
6 value that reliability, but it shouldn't necessarily
7 be bias towards dual fuel, just simply reliability.

8 In some cases there is no dual fuel
9 project, the project has to be constructed,
10 permitting could take two or three years and costs
11 20 to 30 percent of the original project cost. It
12 may be cheaper and more efficient to have electric
13 generators consider firming pipeline capacity and
14 supply, maybe not for the whole power plant but for
15 a percentage of it, 30,000 a day or some semblance
16 like that.

17 My point is to come up with an incentive
18 to value reliability that shouldn't necessarily
19 favor oil over gas. Whatever that incentive is, it
20 is, and the generators can take appropriate action
21 to be more reliable. And I think that is a pricing
22 signal that maybe needs to be improved upon.

23 The third one, and I think this is unique
24 to the Commission and is kind of a change of mindset
25 on my part, but I think it is time that maybe we

1 reconsider the FERC's pricing policy. Now there is
2 the presumption for incremental pricing and I think
3 that has worked in the past but I think some things
4 have changed now.

5 Number one, I think we want to encourage
6 the electric generators to sign up. If we have the
7 presumption of incremental pricing, they are going
8 to pay a price higher than the system price. If we
9 want to encourage them to do that, perhaps we should
10 change that so that if they sign up for capacity
11 they can pay the system rate and not the incremental
12 rate.

13 The second thing that has occurred, and I
14 think it has been very, very successful, is the
15 implementation of Rule 636 and, since then, 637.
16 Now on the pipeline grid what you have is you have
17 pretty much extreme options or segments for leisure
18 capacity, there is new types of services, secondary
19 firm and secondary firm within a path, outside of a
20 path.

21 So what is happening is this capacity on
22 the pipeline is becoming very, very fungible. And
23 because of that, if we were to, say, develop an
24 extension, an incremental extension, the incremental
25 shipper pays the higher rate. The day he is not

1 using it, the system customers have access to that
2 so they are actually getting benefit of these
3 incremental facilities and not paying the cost, so
4 it is somewhat of a free ride for them.

5 And, third, there is another set of
6 intangible benefits you get every time you expand
7 pipeline grid. If you are putting more
8 infrastructure in the ground, you have more
9 reliability. You are going to have something
10 better, you are going to have probably better
11 grassroots, better market reach, something else that
12 the whole system benefits from.

13 And the third thing that is intangible
14 that you probably get is if there is a market price
15 signal saying yes, bill some more, there is probably
16 a basis differential that says there is a reason for
17 doing that. So the incremental customer funds that,
18 he pays for that. But guess what, as soon as you
19 build that facility the basis differential
20 evaporates so the incremental shipper is funding it,
21 but the whole system is benefitting from it.

22 So for those reasons, I think that we need
23 to reconsider that presumption.

24 MR. WOOD: Any plans set up with your
25 expedited time frame FERC's incremental pricing

1 policy, there is a lot of people that would involve
2 in pricing that didn't find problems with the
3 certificate market. I just want to offer those
4 quids and pros with actually changing that policy
5 back.

6 MR. RIZZO: I appreciate that, Chairman.
7 My point is, though, that I think that as things
8 have changed, as the market has matured and we have
9 seen more segment and more fungible use of capacity,
10 my point is that the rules have worked very well
11 that FERC has established, and they have worked so
12 well that it may be time to reconsider that pricing
13 policy .

14 MR. HORVATH: I just want to add a
15 comment to your remarks. One particular one I want
16 to pick up on is the notion of what happened last
17 winter in the northeast. Playing with those rules,
18 the reaction I got from the previous panels was that
19 something needs to be fixed up here. And I have to
20 say on the record that what happened up here last
21 winter is what we designed to happen.

22 When I say "we," I mean FERC and the
23 industry, through 436 and 636, designed the system
24 so that those who needed the gas the most, get it.
25 And that's exactly what happened up here. Those who

1 needed it at a gas site got it, and somebody sold
2 that gas to somebody who needed it more and that is
3 what was supposed to happen. So playing with those
4 rules, favoring one fuel over another, horrifies me.
5 And I hope we don't go back and revisit the very
6 good decisions made in the early '90s on 636.

7 MR. WRIGHT: Just reacting to go Greg's
8 proposal on the incremental pricing. Is there any
9 reaction on the electric side?

10 MR. WHITLEY: I think that it's an
11 excellent idea when you think about it in general.
12 I think that lowering the cost makes it a lot easier
13 to get in.

14 MR. SCOTT: I would just make a second
15 point, though, to add to my earlier point about
16 evidence. Markets do behave the way that we saw
17 markets behave, I think, at the beginning of the
18 year. And you do need confidence to stick with it
19 and to not go tinker with the rules.

20 Just from my own personal background,
21 before I came over here, I was a UK system operator.
22 My successor now has the challenging task of both
23 and electricity and gas system operation. And don't
24 worry, I am not necessarily advocating that over
25 here, but the thing that we are experiencing in gas

1 and electricity interaction, was significant in the
2 UK system in the late '90s. And the two key
3 messages were you can't have too much information
4 exchanged between the two industries.

5 And I think we saw that from the previous
6 panel, the gas and electricity side starting to come
7 together and exchange tasks and that's critical. I
8 think we ought to look at what that information
9 exchange develops before we start doing too much
10 tinkering with the market.

11 Secondly, I think that the gas and
12 electricity interaction experience I have had on
13 this side is that you do need to establish a level
14 of confidence in exactly what is out there in the
15 system. If you have generators that on their face
16 have alternative fuel capability, you need
17 confidence in that capability and that reliability
18 to change over. And I think if you have that level
19 of confidence, then you can start to commit to other
20 markets the way we designed them.

21 MR. WRIGHT: Hal, I am wondering in
22 TransCanada is there any opinion on changing pricing
23 policy and what it would do to pipes?

24 MR. KVISLE: One perspective I would
25 offer is that from Canada, where we have generally

1 run under more revolving fuel policy, and one of the
2 things we see is that when you have that approach
3 you do tend to encourage the construction of excess
4 pipe capacity. And sometimes that is a very good
5 thing, and we would look at it as local markets
6 serving pipelines versus long-haul, cross-country
7 pipelines.

8 In the long-haul case, I think you have to
9 be very careful about building up excess server
10 capacity, but in the regional markets certainly the
11 pipeline, excess capacity would be very valuable to
12 the market in difficult circumstances and should be
13 encouraged. And I suspect, although I am not
14 knowledgeable in this area, that the same would be
15 true in electric transmission. That at the more
16 local crisis level, experiencing things that we had
17 last winter in New England, it would be useful to
18 have more capacity. So I think the whole structure
19 can drive to that.

20 But I think we have to think of it
21 carefully and distinguish between the long-haul
22 situation versus the markets.

23 MR. WRIGHT: It is comparable to
24 establishing a reserve margin for pipeline capacity
25 in an areas similar to generation.

1 MR. KVISLE: The fan just kicked in big
2 time and I can't hear you.

3 MR. WRIGHT: I was just saying it is
4 comparable almost to establishing a reserve margin
5 for pipeline capacity in an area similar to
6 generation capacity.

7 MR. KVISLE: I think the value of spare
8 capacity in certain kinds of infrastructure has been
9 well written up. Particularly, Jeff Curry from
10 Goldman Sachs gave some excellent testimony about a
11 year to the House Committee on Energy on the value
12 of infrastructure and spare capacity in that. And,
13 certainly, I think that's an important thing we need
14 to focus on these days.

15 MR. TIGER: I have a question. It
16 doesn't seem as though financing has been viewed as
17 much a restriction from this panel in terms of
18 providing for infrastructure. It seems more of a
19 siting and a planning perspective.

20 Do you think that that is true generally?
21 Are there any incentives, speaking from the U.K.
22 perspective, it seems that there has been a lot more
23 build in the U.K.'s electric transmission system in
24 the last few years than has occurred in the U.S.
25 does that speak to any financing limitations or lack

1 of clear financial incentives, given our sort of
2 bifurcation of ownership and operation here in the
3 United States?

4 MR. SCOTT: I don't think the difference
5 between the U.K. and the U.S. is investment
6 financing issues. If you look at the numbers, it
7 assumes a sort of sense of exchange rate, and who
8 knows what that is these days, but assuming a sense
9 of exchange rates, the level of investment in the
10 U.K. transmission over the past several years and
11 looking over the next several years going forward,
12 it is overall \$10 million per kilowatt peak demand
13 on the system.

14 Now, the U.S. equivalent average across
15 the whole U.S. system in a best case scenario in the
16 transmission investment in that comes down to a
17 figure of \$3 million per kilowatt at peak demand.
18 So it is 3 to 1. I think the two big differences,
19 and the systems are not massively similar in terms
20 of the level of development to the two systems. And
21 there are two big differences, I think.

22 And one is a very clear focus in the UK on
23 transmission as a facilitator of the markets,
24 recognizing that it is regulated platform from which
25 capacity generates retail supplies market and can

1 develop and fulfill their functions. And the very
2 singular focus on recognizing that there are both
3 reliability and economic benefits of investing in
4 transmission to facilitate those markets.

5 And the two specific differences are that
6 in the UK, regulators anticipate and do two things.
7 One, they explicitly recognize the requirements for
8 investment to replace, in a sense.

9 And, secondly, in the U.K., transmission
10 is explicitly better and opportunities to invest in
11 transmission in order to relieve congestion and
12 benefit the market. So I think those are the two
13 main differences. I think that the things that we
14 talked about during the course of the day in
15 association with the benefits of the regional plan
16 addressing those economic issues, will lead us in
17 that direction.

18 If you look at the regional transmission
19 expansion plan, they are getting close to 10 million
20 kilowatts a day. So it can be done.

21 MR. FILION: Maybe for transmission. I
22 think that financing is not really the issue but it
23 has to be established very clearly because
24 investment in transmission and is very high capital
25 costs and very low corporation cost. We are two

1 cases.

2 The first one is that if the transmission
3 asset is being recognized and being included in the
4 transmission pocket, I think that there is no
5 problem there. But we have to go through such a
6 process to be that this approval will be obtained.

7 And the merchant transmission line,
8 personally I don't think that that can be possible
9 without a long-term contract, and then the risk is
10 more related to both parties in this contract. If
11 the credibility and solidity of both partners is
12 valid. I think if we have this condition, I think
13 that it is very good.

14 MR. RIZZO: Sebastian, I just want to
15 make a comment here. I just want to make it clear
16 that for the gas pipeline industry, financing is
17 huge. And in terms of gas pipeline and I think this
18 is all of the gas pipelines I can think of, to
19 really do an expansion they are still undermined
20 long-term firm contracts. You need to have that to
21 have the financing in place to be able justify that
22 expenditure of capital.

23 When I was going through my thoughts on
24 the incremental versus the economic pricing, I was
25 really just doing that as an incentive to get

1 different shippers to sign up for firm capacity so
2 that we can fund projects to build the
3 infrastructure. But I think that's still a bedrock
4 principle in the gas pipeline industry. We build to
5 firm contracts but we have to have those firm
6 contracts to be able to get the financing, get the
7 internal approval to receive financing, so, yes,
8 that's a huge issue.

9 MR. BOGUSLAWSKI: The question was about
10 financing issues, and I think the panel has largely
11 covered it. Every organization has to go through
12 capital allocations of some sort, whether it is a
13 merchant project, generation transmission, what have
14 you, or a regulated project. And there is
15 absolutely no doubt that on the merchant side, you
16 need a revenue stream that is pretty well secured
17 with a decent return. On the regulated side, there
18 is also no doubt that the incentives that FERC is
19 indicating are out there and will be out there do,
20 in fact, shift decision-making inside a company on
21 regulated projects.

22 So, absolutely, incentives work. I don't
23 think financing on the regulated side is an issue.
24 I do think capital allocation is an issue.

25 MR. BOLBROCK: It doesn't appear in New

1 York that transmission infrastructure has had
2 financing problems per se. But I say that on a
3 backdrop that there really hasn't been much of a
4 demonstrated need that additional transmission is
5 either needed for reliability reasons or as economic
6 benefits. And I think there is somewhat of a
7 misperception on some people's part that more
8 transmission is needed. Oftentimes they say more
9 transmission is needed for reliability. Well, there
10 is -- I can say with some certainty that for
11 reliability purposes there has been no demonstrated
12 ability. And for economic benefit, there hasn't
13 been much of need.

14 Circling back to something that was said
15 this morning on what is required for generation.
16 LIPA has entered in the last couple of years, has
17 entered into some power purchase agreements for
18 generation that would cause to be built on the
19 island PPAs, as short as five years. So this is a
20 generation that was put in service just a couple of
21 years ago, three years ago. So it can -- there are
22 opportunities, I think, for shorter term PPAs than
23 some of the panelists this morning had discussed.

24 In addition to that, in support of
25 enhancing competition on the Island for any of the

1 generation contracts we enter into, any of the new
2 generation we are causing to be built, we require a
3 certain portion of that to be merchant. And one can
4 argue that somehow you are paying for some portion
5 of that. That may be true. But out of the gate, we
6 don't want the units that we cause to be built,
7 while LIPA signs the PPA for the majority of the
8 revenue, there is at least a portion of it that
9 retained by the developer. They can sell it or
10 give it to the ISO or whoever it wants. But that's
11 one mechanism that we use to try to move forward in
12 this state's goal for a competitive market,
13 particularly on the Island where there are not
14 competitive markets.

15 MR. WOOD: I just want to say that I do
16 think the market monitor has a different view of
17 economically justified transmission in the New York
18 ISO.

19 MR. FILION: The financing is directly
20 related to risk, and on that I would like to add one
21 point also.

22 There is a problem certainly to finance
23 future projects interstate future projects of
24 inter-regional because there are regulatory
25 restrictions which has not been solved, and that

1 certainly can be a constraint for the future if that
2 has not been solved.

3 MR. SCOTT: If I can just respond to
4 that. I think in terms of the definition of how you
5 identify whether there is a potential investment in
6 transmission benefit, the definition I would put
7 forward to think about in making that judgment, is
8 if the investment in transmission would give rise to
9 lower energy prices as a result of access to cheaper
10 generation than the generation that is currently
11 available, the answer to that is, yes, the
12 investment in transmission will benefit the region.

13 MR. BOLBROCK: The market monitor may
14 have a different view, but some that view I think is
15 formed by a definition and a calculation of
16 congestion books. And there is some debate as to
17 whether the numbers are cited represent the real
18 costs of constrained areas. And I would argue that
19 at least historically the numbers that have been
20 published are way, way overstated of the true cost.
21 And if you look at it from a practical sense and in
22 the neighborhood of what I would consider a more
23 realistic calculation of what those true costs are,
24 it would not justify additional transmission for
25 economic reasons.

1 MR. HORVATH: You mentioned LNG, and let
2 me just comment.

3 LNG terminals are billions and billions of
4 dollars each. The risk there is that the LNG world
5 operates on long-term contracts; the U.S. national
6 gas market operates on short-term contracts.
7 Somebody needs to step into that reach and accept
8 the risk of selling long-term contracts so that a
9 series of short-term contracts will be there in the
10 U.S.

11 Everybody knows the U.S. market very well
12 and trusts it, and players are coming forward, but
13 that's the only comment I would point out on the
14 finance side. Otherwise, the capital is there, it
15 is just a matter of somebody balancing out those
16 risks.

17 MR. WOOD: We had invited Ray McQuade to
18 come and speak on some of the gas and electric
19 issues that have been raised before this panel as
20 well as the one before us.

21 Ray?

22 MS. McQUADE: I will start with the
23 energy day. We received a request recently from Duke
24 Energy and KeySpan, and I believe the request was an
25 outgrowth of an effort that we had underway for

1 several months, the Gas and Electric Coordination
2 Task Force.

3 The Gas and Electric Coordination Task
4 Force effort is a four-quadrant effort. It includes
5 wholesale gas, wholesale electricity, retail gas and
6 retail electricity. That group has come up with a
7 number of issues, one of which is energy day or some
8 level of coordination between gas markets and
9 electricity markets. That request has come in, has
10 not yet been triaged. My expectation is that both
11 Duke and KeySpan will emphasize the importance of
12 the request and that it needs immediate attention so
13 that we can put it in the energy plan. I have a
14 number of board members in the audience who all
15 heard your remarks. If they didn't, I will make
16 sure I have the transcripts from this session so
17 that I can remind them what was said so we do know
18 the importance of the request.

19 Now, the Gas and Electric Coordination
20 Tasks Force should be coming out with a final report
21 sometime within this time frame. It will have a
22 list of items that were discussed during these
23 meetings. This group was not a standards
24 development group. It is more of a scoping
25 activity. Not all of the items are items that

1 necessarily lend themselves to standards
2 development. But, clearly, some of them do. Energy
3 day would be one of those that we consider moving
4 on.

5 MR. WOOD: So would you characterize
6 energy day as one of the ways to solve the gas and
7 electric problems, but there are others?

8 MS. McQUADE: There are many others.

9 MR. WOOD: Can you stay there and let me
10 ask. You weighed in on behalf of energy day. Is
11 that in response to the full panoply of things that
12 have come out of the discussion, or not?

13 MR. RIZZO: Chairman, I have to say that
14 is not totally my expertise, but that's one that I
15 had paid particular attention to and for pushed for.

16 MR. WOOD: So we will see that in the
17 report in late summer?

18 MS. McQUADE: Yes, and there is drafts
19 all over the place.

20 And the note that Commission Brownell
21 raised about the need for our board to act more as
22 an energy board and let the gas board members act on
23 the gas issues and the electric board members act on
24 the electric issues.

25 We have seen a trend in our organization

1 over the last six months of requests coming in that
2 are not wholesale gas and they are not wholesale
3 electric. They are a combination of the two. It
4 started with gas quality. We got gas quality
5 requests that came in from a power plant. Now we
6 have the Gas and Electric Coordination Task Force,
7 that request came in from power plants but clearly
8 affected the gas industry.

9 So with this trend that we are seeing more
10 and more coordination, our chairman renamed our
11 board meeting for next week to a strategic session,
12 for the boards member to come together and determine
13 strategically how to move the organization more to
14 dealing with these type of coordination issues. We
15 believe that we are just seeing the tip of the
16 iceberg here and we will see more and more of this,
17 just as will everybody else.

18 MR. WOOD: As we saw from the initial
19 presentation Jeff did, how much of a bigger role gas
20 is playing in this part of the country and
21 throughout the whole sunbelt, and certainly the west
22 as well.

23 Please reiterate to your board how
24 strongly this agency has depended on their work over
25 the last ten years to get better answers than the

1 regulators could ever get to ourselves. And how
2 important an integrated approach that we all did in
3 your name two years needs to lead to a work product
4 and thought process because we are counting on it.

5 MS. McQUADE: Yes, sir.

6 MR. WOOD: Thank you, Ray.

7 Anything else?

8 MR. WHITLEY: Mr. Chairman, on this
9 subject I just want to mention what we are
10 envisioning and we are working with the gas
11 companies to do this, but we are envisioning a
12 weekly coordination call where the ISO does a look
13 ahead on how the system will pass scenario and see,
14 like on Thursday, looking into the next week, and
15 having various pipelines do the same thing and share
16 information. After we go through, the information
17 sharing can be done so that each entity that has
18 operational responsibility can see the potential
19 problems going into the week. And then a similar
20 process on a daily basis as things change.

21 So that is an operational coordination
22 idea that we would like to get in place, really, as
23 soon as possible. And we have reached out to the
24 Northeast Gas Association to establish that.

25 MR. KELLIHER: I just want to ask an LNG

1 question to the panel, and also to Richard Grant if
2 he is still here. I think he left.

3 I just want to ask the panel, what do they
4 think the effect would be on LNG development if
5 states did siting of the terminals rather than the
6 federal government?

7 MR. HORVATH: Well, let me start. It
8 would be a disaster. And I mean that in the nicest
9 way.

10 FERC has the authority and the gas
11 industry is united, I believe, in state that FERC
12 has that authority and should use it. It is
13 interstate commerce and that is pretty clear. If it
14 helps the Commission to have legislation to make
15 that crystal clear because somehow it is not as
16 clear as it needs to be, then the industry is behind
17 legislation to make that happen.

18 But I think we have seen the results when
19 parochial views get in the way to comments on
20 interstate issues. And the reason we have a
21 federal-state tension, and that's a good tension to
22 have -- for 225 years and it continues to exist.
23 But some issues, interstate commerce is one of them,
24 federal weight needs to come down a little heavier
25 and that needs to continue for LNG to succeed.

1 Otherwise, we will not have the supply of natural
2 gas that we would like.

3 MR. KVISLE: As a western Canadian that
4 is used to having federal policies impact on us, I
5 would have sympathy for the pro-state side, but I do
6 agree very strongly with Skip in this particular
7 case, it seems to be necessary that a federal
8 perspective come to bear on it.

9 The LNG conundrum in the northeast is
10 particularly interesting because no part of North
11 America is in more need of LNG than the northeast.
12 At the margin, all other markets in North America
13 will be served by indigenous gas before the
14 northeast would. So you think about the options for
15 getting LNG to the northeast. You could bring it in
16 through the U.S. Gulf coast and move it by pipeline,
17 and you could bring in through Canadian parts and
18 move it down to the south by pipeline. But in both
19 cases you are going to have higher costs of
20 delivered LNG.

21 And I think there is also a reliability
22 issue. By backfeeding the whole grid of LNG into
23 the market, you substantially enhance the
24 reliability and flexibility of the regional grid.
25 So there is a lot to be said for it. And I think

1 that New England has demonstrated its desire to
2 generate electricity from natural gas rather than
3 from nuclear or coal-fired power, so the demand is
4 going to there and it's going to be very interesting
5 to see what policy leaders can be brought to bear to
6 try to prevent problems that could be much worse
7 than we experienced last winter.

8 MR. RIZZO: Commissioner, just one
9 anecdote. I don't see Rick still in the audience,
10 but the Everett facility is talking to the Algonquin
11 facility, the Commission just voted out an order
12 requiring additional capacity from Algonquin, and
13 actually in doing it, Algonquin is reversing the
14 flow at one of its compressor stations on Long
15 Island and will actually now be flowing gas on the
16 system north to south. So I think it is going a
17 long way toward increasing the reliability of the
18 region.

19 That and the advent of Algonquin has
20 directly now on the Maritimes system which is a
21 reticulated system versus a linear system. I think
22 that has a lot of good benefits for the region. And
23 I forgot, I think it was mentioned the expansion
24 costs for Algonquin is going to be quite expensive,
25 in a linear system, I think it would be. As we are

1 now seeing various inputs into the Algonquin system
2 and it is becoming more of a reticulated, I am not
3 so sure that Algonquin is not going to be able to
4 have some very competitive system expansions, taking
5 into account that we are getting gas flowing north
6 to south.

7 So I think that does work and it bolsters
8 centers the whole subregion. The question now is
9 building additional pipeline to get the gas to the
10 market where it is needed.

11 MR. WOOD: Thank you.

12 MR. MILES: If there are no further
13 questions or comments from the panel, we can open it
14 up to anybody from the floor.

15 Is there anybody who wants to make an
16 observation?

17 Please state your name and who you
18 represent.

19 MR. WARREN: Philip Warren, President of
20 the Conservation Law Foundation.

21 I am concerned about the discussion of
22 the LNG terminal siting. Frankly, it has received
23 very little attention today. There is real public
24 concern in various local communities throughout New
25 England, and I think there is a healthy medium

1 ground between saying the federal government should
2 step in and impose a decision upon local communities
3 and leaving the situation in its current fairly
4 morphos state.

5 What is happening right now is there is a
6 great deal of local anxiety. There are a number of
7 different sites being proposed and I think FERC
8 needs to give a clear signal as to what the need is.
9 Is there need for one terminal, two terminals? What
10 is the overall magnitude of need? At the same time
11 respecting local concerns about public safety and
12 the environment.

13 I think there can be a balance between
14 what was referred to today as a bottom up approach
15 in terms of consideration of the actual siting and
16 the federal government providing some clear signals
17 as to what is the objective needed. There are a
18 number of environmental organizations, including our
19 own, that recognize LNG as a very important
20 transitional fuel. And we want to be in a position
21 where we can weigh in knowledgably in terms of what
22 the objective need is.

23 But I don't think those signals are being
24 communicated very clearly to the public and to the
25 states, so I would be interested in hearing what

1 might be feasible in terms of a clear regional
2 assessment of the need for additional LNG terminal
3 siting.

4 MR. WOOD: I just want to say that Mr.
5 Warren has written to us in the past couple of weeks
6 about the proposal to have more on the ground
7 collaboration here in the region about siting. I
8 don't know the best way to put it, but if I knew you
9 were going to here, I would have brought a written
10 answer for you.

11 Nonetheless, I think the point is valid,
12 that characterization of the need is useful. I
13 would say based on what we heard today and what the
14 national report that was presented to the country by
15 the Energy Secretary back in the fall of last year
16 indicated, that in addition to existing LNG
17 terminals, that one and possibly a second terminal
18 that side of the Hudson River including the Canadian
19 border, would be needed to meet long term gas supply
20 needs of the region and keep prices at a reasonable
21 rate.

22 I don't know since that time, I would have
23 to get back with the data that John
24 brought from Canada and that was discussed with the
25 opening panel, the flattening and perhaps falling

1 off of supplies transported long distances across
2 from Alberta to New England are going to impact that
3 number and actually drive the need for LNG higher.
4 I think there was an assumption built into both our
5 study and the NPC study, that a fall off of the
6 Alberta gas was, in fact, happening today. So I
7 don't know if there has been a revision to that
8 number from one to two extra terminals in the
9 northeast or not, but I think that from what I heard
10 today and looking at the numbers Jeff gave us, that
11 number is still good.

12 I just want to say I think it's important
13 to plan long term but I am not sure how effective we
14 can be with a 16-year plan. I just want to say on
15 behalf of our agency, to you, and any other citizen
16 groups, we are very interested in telling the sober
17 and thoughtful story about the broader needs for
18 natural gas in this region. The benefits in this
19 region that are not enjoyed by others in regards to
20 clean air and other environmental benefits. But
21 also a reality check that it ain't free and there is
22 not a not whole left coming from places it used to
23 come from.

24 Other than that, I don't have a specific
25 proposal. I know a have a room of problem solvers

1 here; otherwise, you wouldn't have been able to
2 navigate the escalators and find your way in, but,
3 in particular, I just want to say what we have heard
4 from this panel, from yourself, and from the prior
5 panels that educational efforts are extremely
6 important.

7 In fact, you heard from the first panel,
8 don't just talk about the profits, talk about the
9 point. And the point is to maintain a quality of
10 life at a reasonable rate and not go bankrupt doing
11 it. And I think the more we can tell that story and
12 hear back from the people their concerns, as we
13 have, on the safety issues of LNG, aesthetic issues
14 regarding LNG, and we have heard how do you really
15 free something at 260 degrees below zero?

16 So there are a lot issues about LNG that
17 we assume, that the FERC people understand but that
18 folks don't understand. So is there are forums, if
19 there are discussion groups, if there are citizen
20 open houses, what have you, that we are not doing
21 enough of, I hope that you and others who are
22 interested in, quite honestly, a sober assessment of
23 this important resource, will invite the FERC and
24 our staff and we would like to do that.

25 MR. HORVATH: On that point.

1 No one is suggesting that FERC should
2 force any solution on a local community. The idea
3 is that you have at the end of the day someone who
4 is responsible for saying this is something in the
5 national interest, that has weight over a particular
6 parochial interest.

7 The notion that you would work with the
8 community is what is being tried now. Quite
9 frankly, I think the industry at large, and I blame
10 all of us in this business, failed at communicating
11 very effectively the security of LNG, why it is safe
12 and why it is a good fuel for the future. We are
13 going to do a better job with that.

14 The Center of LNG was formed very
15 recently. We now have a quite a few members have
16 joined and the first thing we are going to do is to
17 get the word out. And we hope to reach out to
18 people in the local communities to explain to people
19 the advantages, the safety and security of LNG, and
20 do a better job in the future. I think at the end
21 of the day, somebody has to say that this is in the
22 interest of the country. That doesn't mean that you
23 can't work with people in a very clever fashion.
24 FERC has shown a willingness to do so and we are
25 optimistic about the future.

1 MR. WRIGHT: I just want to remind you
2 that Under Section 7 of the Natural Gas Act you get
3 eminent domain authority for pipelines.

4 LNG is under Section 7 and there is no
5 eminent domain authority, and we are not shoving
6 anything, we are not condemning any property. It's
7 up to site owners, the land owners, and the
8 community to decide if they want it.

9 MR. MILES: Any other questions?

10 MS. AGRISS: My name is Terry Agriss, I am
11 with Con Ed, New York.

12 I would just like to mention that
13 throughout the day today we have heard an awful lot
14 about how projects are going to be able to be funded
15 and be built on the basis of PPAs. And I am
16 concerned about that from the perspective that what
17 we haven't heard today is what that really is saying
18 that all these projects are going to be built on the
19 credit of the LSEs that are entering into contracts
20 with the PPAs. Unfortunately, that credit is not
21 unlimited.

22 In fact, we are every day scrutinized by
23 our rating service and our investors looking at
24 long-term contracts that we do have. In fact, FERC
25 has recently entered or begun a new rule that almost

1 in some cases forces us to consolidate finances of
2 some of the projects with whom we have contracts,
3 consolidate those finances into our own financials.
4 That is an unbelievable new rule that has gone into
5 place that are struggling with right now and dealing
6 with.

7 So I think what we really need to focus on
8 is making sure that we get the markets right. I
9 don't think we really went into the competitive
10 markets with the idea that we would have bilateral
11 contracts on all these facilities. In fact, if you
12 look at what has been happening in the northeast,
13 and mostly in New York, we really have been making
14 progress. This summer, for the first time in a
15 number of years, we actually a little bit of a
16 margin in the supply that. We will be doing even
17 better in the next two years as more facilities come
18 on.

19 That's not saying that everything is
20 perfect and that we do need to already be looking
21 out to 2008 and 2009 and what projects will be
22 coming in those years, but I think that the focus
23 really needs to be on getting the markets right and
24 letting the markets work. That we really cannot
25 build all of these projects based on PPAs,

1 particularly, those from utilities.

2 And in terms of some of the gas pipeline
3 projects that we have been talking about this
4 afternoon, in fact, if we look at the new Iroquois
5 pipeline extension that goes into Hunts Point that
6 went into service in February of this year, I am
7 very gratified to see that there are two generators
8 that have taken small positions on that pipeline. I
9 think that's a very good precedent and one you might
10 look to as this really is going to be the wave of
11 the future, that more generators will make the
12 determination that it is in their interest to make
13 sure that they do have pipeline capacity. But some
14 of that is going to have to be commitments that they
15 make as well.

16 Thank you.

17 MR. WOOD: That's certainly some real
18 helpful comments. I just have a general question,
19 let me back up here.

20 As regards the New York market, given the
21 market rules are right, anything come to the top of
22 the list from Con Ed's point of view?

23 MS. AGRISS: I think one of the things
24 that we actually need to let happen is to let the
25 rules that we have stay in place for a reasonable

1 period of time. Investors, as we have heard from a
2 number of panelists today, are going to be concerned
3 if you keep changing the rules. So I think that at
4 this point New York has a reasonably well
5 functioning market and that we shouldn't be making
6 any major changes. And, in fact, I don't think
7 anybody is proposing to.

8 MR. WOOD: Have you heard any grumblings,
9 other than the planning process we have talked
10 about?

11 MS. AGRISS: No, not at all.

12 In fact, the suggestion is exactly the
13 opposite, which is, we are in reasonably good shape,
14 let's let it alone for a while. The basis of the
15 market is, in fact, in really pretty good shape and
16 we should let that happen. Let the markets begin to
17 develop the confidence that is necessary so that
18 investors will begin to come in and make the
19 investments necessary, even without PPAs owning 100
20 percent of those pipelines.

21 MR. WOOD: So this goes to back to what
22 was said this morning about how our market is
23 absolutely the PPA for everything. We want to get
24 back down that curve and we might, in fact, be
25 sliding back down that curve back to a more moderate

1 mix.

2 DR. KRAPELS: I agree with Terry. The
3 capacity and demand is a big part of that. Let that
4 work and let's see what happens over the next five
5 years.

6 MR. WOOD: Thanks for that thought.
7 Anybody else?

8 MR. CORNELI: Steve Corneli, NRG. This is
9 a comment more than a question, but maybe some
10 people would like to react to it.

11 We talked today a lot about gas or, more
12 broadly, fuel supply infrastructure, transmission
13 infrastructure and generation infrastructure. And
14 we haven't talked as much about what may be the most
15 important infrastructure of all, and that goes back
16 to Ed Krapels' last slide about the rules that are
17 necessary to make an efficient market work. And it
18 seems to me, following on the last comment, that
19 probably the most important infrastructure of all of
20 these infrastructures is the institutional market
21 and rule infrastructure that will make all the rest
22 of this stuff work, where we got it.

23 Like the person from Con Ed said, let's
24 let it work and see what it does. Where we don't
25 have it, let's get it. Because if there is not a

1 price system and a way to integrate prices into the
2 regulated infrastructure, all the rest of this stuff
3 is not going to have the motivation of investors, of
4 entrepreneurs, of asset owners and asset developers
5 to say I want to do this because I think I can build
6 a better mousetrap and I can make some money while I
7 am lowering the cost and increasing the efficiency
8 of the system.

9 So my comment would be the most important
10 infrastructure of all of these infrastructures is
11 getting the market price in the system right in the
12 entire region. And I would agree with Dr. Krapels,
13 that the anchor as it has been implemented in New
14 York, the location characteristics and the prices
15 is essentially the right way to go. And that's what
16 we really need to go to make the rest of this
17 infrastructure and decision-making and planning
18 work.

19 MR. WOOD: Since the two markets are so
20 close, I hope you will let us know how those two
21 harmonize as much is appropriate.

22 I know Tom Welsch from the Maine
23 Commission is not a fan, so I will say for the
24 record that there are a few dissenting voices that
25 we ought to listen to before we get too far down the

1 road. I was convinced by the New York pilot, we got
2 some good data from that experience.

3 Anybody else?

4 I give you back the rest of your day.

5 Before we go, I thank this last panel.

6 As a closing thought I would like to say
7 that I think, Jeff, I know from the work we do that
8 we do have the confidence to see this through. We
9 are more than halfway across the river but not quite
10 to the other bank.

11 The LMP markets, RTOs, planning process
12 have become a routine part of the preferred market
13 design here in the country. Getting to the all
14 important question, which I was thrilled to see
15 Steve bring up, of how to pay for it, joined by the
16 gentleman from New England on the cost allocation
17 decision.

18 You know, these are tough decisions to be
19 made. You've got a five-year plan, maybe even
20 longer, how are you going to pay for the
21 investments, and we are talking billions of dollars
22 being invested. That's the kind of thing we are
23 about. We appreciate the leadership from the
24 region, both from the state commissioner levels and
25 from the market participants in each of these

1 regions up here in the northeast, to really get
2 these answers down. The real customer value is what
3 we are supposed to be about.

4 And I am really excited in New England, in
5 particular, that that planning process has a couple
6 of years under the belt, the cost allocation process
7 has kind of been put on the shelf, and projects are
8 getting decided. That's what we are supposed to be
9 about on the supply side, and I just tip my hat to
10 you guys for getting it all done.

11 It has been an eventful year and a half in
12 New England with a new market ability and big
13 decisions being made, but I do think you will reap
14 the benefits of that and I want to see that process
15 get into New York ISO as soon as possible. I think
16 it's a critical thing for us to do. We are all
17 about that, and we are all about getting all the way
18 to the other side of bank.

19 Have a good afternoon, everybody.

20 (Time noted: 4:50 p.m.)

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