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BEFORE THE

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FEDERAL ENERGY REGULATORY COMMISSION

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In the matter of: :

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TECHNICAL CONFERENCE ON :

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WINTER 2013-2014 OPERATIONS : AD14-8-000

7

AND MARKET PERFORMANCE IN :

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RTOs AND ISOs :

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Room 2C

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Federal Energy Regulatory Commission

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888 First Street, Northeast

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Washington, D.C. 20426

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Tuesday, April 1, 2014

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The technical conference in the above-entitled

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matter was convened at 9:06 a.m., pursuant to Commission

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notice.

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FERC COMMISSIONERS:

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ACTING CHAIRWOMAN LaFLEUR

20

COMMISSIONER PHILIP MOELLER

21

COMMISSIONER JOHN NORRIS

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COMMISSIONER TONY CLARK

23

FERC STAFF:

24

ALAN HAYMES, Office of Enforcement

25

VALERIA ANIBALI, Office of Enforcement

1 FERC STAFF (Continued):

2 THOMAS PINKSTEIN, Office of Enforcement

3 STEVE MICHALS, Office of Enforcement

4 CHRISTOPHER ELLSWORTH, Office of Enforcement

5 DAVID COLE, Office of Electric Reliability

6 PANEL ONE: PRESENTATION BY RTOs/ISOs

7 BRAD BOUILLON, California Independent System Operator

8 RICHARD DOYING, Midcontinent Independent System Operator

9 PETER BRANDIEN, ISO New England

10 WESLEY YEOMANS, New York Independent System Operator

11 MICHAEL KORMOS, PJM Interconnection

12 BRUCE REW, Southwest Power Pool

13 PANEL TWO: STAKEHOLDERS DISCUSSION

14 JOHN STURM, ACES Power Marketing

15 DONALD SIPE, American Forest & Paper

16 JOHN JONCIC, BP

17 DONALD SCHNEIDER, First Energy

18 DAVID DEVINE, Kinder Morgan

19 PAULA CARMODY, Maryland Office of the People's Counsel

20 JAMES STANZIONE, National Grid

21 ABRAHAM SILVERMAN, NRG

22 MELVIN CHRISTOPHER, Pacific Gas & Electric

23 JAMES TRAMUTO, Southwest Energy

24

25

1 PANEL THREE: STATE COMMISSION REPRESENTATIVES

2 JAMES VOLZ, Chair, Vermont Public Service Board

3 AUDREY ZIBELMAN, Chair, NY State Public Service Commission

4 LAWRENCE BRENNER, Commissioner, MD Public Service Commission

5 ERIC CALLISTO, Commissioner, Wisconsin Public Service Com.

6 DONMA NELSON, Chair, Public Utility Commission of Texas

7 Joined by

8 BRAD BOUILLON, California Independent System Operator

9 RICHARD DOYING, Midcontinent Independent System Operator

10 PETER BRANDIEN, ISO New England

11 WESLEY YEOMANS, New York Independent System Operator

12 MICHAEL KORMOS, PJM Interconnection

13 BRUCE REW, Southwest Power Pool

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24 Court Reporter: Jane W. Beach, Ace-Federal

25 Reporters, Inc.

1 P R O C E E D I N G S

2 (9:06 a.m.)

3 ACTING CHAIRWOMAN LaFLEUR: I think we're going  
4 to get started, if we could have folks take their seats.  
5 Good morning, everyone, and welcome to our Technical  
6 Conference on Winter 2013-2014 Performance. We are pleased  
7 to have such a great turnout, and I know a lot of you come  
8 from a distance. So thank you, very much.

9 This is the third time we have discussed this  
10 winter at a Commission meeting in this room, and I am hoping  
11 that now winter actually is over since it is April and we  
12 are having this conference, we will have declared that  
13 spring is here.

14 As I complained to several of you, I was  
15 fortunate enough to score a ticket to the White House  
16 Ceremony for the Red Sox this morning, which I guess is one  
17 of the hottest tickets in town. But you can see that I am  
18 here instead.

19 (Laughter.)

20 ACTING CHAIRWOMAN LaFLEUR: My lucky son is  
21 there--not Curt, my other son--

22 (Laughter.)

23 ACTING CHAIRWOMAN LaFLEUR: And so you can see  
24 that I think this is a really important day and my  
25 expectations are very high.

1 (Off-microphone comment from the audience.)

2 ACTING CHAIRWOMAN LaFLEUR: Well, we had last  
3 year, but we are--so I first have to start with some  
4 housekeeping announcements that will be quite familiar to  
5 you. Please silence cellphones and other noise-making  
6 devices--that's an intriguing phrase. When you're speaking,  
7 please remember to turn on your microphone because we are  
8 webstreaming this. Please state your name and the  
9 organization you represent when you speak and--here's a hard  
10 one--if possible, for the sake of our stenographer and the  
11 audience, please define acronyms and industry-related  
12 jargon. That could add a couple of hours to the day. We do  
13 have an overflow room, so there are additional seats in  
14 Hearing Room 1 next door.

15 For Panel Two, John Joncic will be speaking on  
16 behalf of BP in place of Mark Stolz. That is just one  
17 change to the agenda as announced.

18 And finally, I just want to mention, we were  
19 quite inclusive in listing the open dockets at FERC that  
20 might potentially be referred to today. We were inclusive  
21 on purpose to hopefully make it a little easier not to have  
22 Christy and others on staff have to jump up too many times  
23 and say, oh, you can't discuss that. But we do want to make  
24 sure that we don't spend an undue amount of time on any one  
25 specific case or docket. You know who you are. But we

1 wanted to just say that this is to keep a larger perspective  
2 and not on specific cases.

3           Obviously we are all here well aware that we have  
4 had a difficult winter for both the electric and the gas  
5 infrastructure and markets across the country. As others  
6 have noted, the system bent but did not break.

7           Reliability was sustained, but at times was very  
8 close to the edge. We experienced significant price spikes  
9 in gas markets, with oil and gas prices inverting that in  
10 turn led to high prices in electricity markets.

11           The purpose of today is to understand what  
12 happened from the perspective of FERC market analysts, the  
13 grid operators and market participants, and state  
14 regulators, and what we at the state and federal level can  
15 learn from this winter as we plan for the future.

16           My goals for the day are really to understand the  
17 lessons learned from the winter from two perspectives.  
18 First, what we should do for next winter, which sadly is  
19 right around the corner in FERC timeframe, in terms of  
20 making changes; and secondly, what might be improved beyond  
21 next winter. How we might improve the competitive markets  
22 and energy infrastructure to better provide reliable service  
23 to customers at just and reasonable rates at a time when we  
24 have so much change in energy supply across the U.S.--  
25 particularly any steps that FERC might take, because I do

1 believe that lessons learned this winter might have  
2 implications for our work on the gas/electric  
3 interdependence, our oversight, our docket on capacity  
4 markets and other market oversight, and our enforcement  
5 work. As stated in the notice, we will take comments until  
6 May 15th. We added that because there were so many requests  
7 to speak, more than we could accommodate in a day.

8           And with that, I look forward to an informative  
9 day. I will turn to my colleagues.

10           COMMISSIONER MOELLER: Well thank you, Acting  
11 Chair LaFleur, for putting this on, and thanks to all the  
12 staff and the participants who have come. It takes an  
13 extraordinary amount of effort to put on a conference like  
14 this, and we know many of you have travelled from far away.  
15 So thank you for that.

16           Well we finally had that winter we were afraid  
17 of, after a couple of them that were unusually mild. The  
18 fear that we've had probably going back to the event in  
19 February of 2011 that Chair Donna Nelson I'm sure remembers  
20 quite well in the Southwest Texas, New Mexico, and Arizona  
21 that exposed perhaps challenges we have in our markets and  
22 our infrastructure.

23           By the way, that report that FERC and NERC put  
24 out about that is still a good read going forward related to  
25 some of these topics.

1           We had a cold winter, but we had spots of cold as  
2 opposed to, in 2004 that you experienced, Acting Chair  
3 LaFleur, where there was extended cold. So I think as we go  
4 into today's technical conference, we have to assume that we  
5 will have another winter, if not like this one, perhaps even  
6 worse where an extended cold snap could further expose our  
7 vulnerabilities.

8           So I am hoping that the main focus of today, the  
9 main focus is on reliability of the system going forward.  
10 The prices and what people paid are extremely significant.  
11 I paid them myself, so I can relate. But my feeling is that  
12 if we get the market rules right, we get the right  
13 infrastructure in place with pipes and wires, we get perhaps  
14 the market to work better with some help from our state  
15 regulators for consumers to see more real-time pricing, that  
16 we can work on those peaks that really drove up the prices.

17           And I think the presentation that you will see  
18 from staff in a few minutes will expose the fact that you  
19 had areas that were paying extremely high prices based on  
20 pipeline congestion and other matters, and only a few miles  
21 away those prices were down along Henry Hub levels,  
22 obviously showing that the inability to get certain fuels to  
23 consumers helped push those prices to unprecedented levels.

24           And a combination of factors that we can do, and  
25 our colleagues at the state level, can help shave those

1 peaks which will have an enormous value to keeping the  
2 prices down.

3           So again, pricing is significant. It is going to  
4 be a big part of today's discussion. But I hope our main  
5 focus coming out of here is reliability, because if we get  
6 the reliability right, if we get the infrastructure right,  
7 if we get the policies right, the prices will work  
8 themselves out in a competitive market.

9           Thank you again, Acting Chair LaFleur.

10           ACTING CHAIRWOMAN LaFLEUR: Thank you.  
11 Commissioner Norris.

12           COMMISSIONER NORRIS: Thank you. Thanks for all  
13 of your attendance and participation today. I am looking  
14 forward to it.

15           One caveat, I would say I was a victim of a slip-  
16 and-fall this weekend, so if I get up and walk around a  
17 little bit during your--or leave the room, I just need to  
18 stretch a couple of times a day. I probably should also  
19 explain that the pain meds kept me up last night rather than  
20 putting me down. So if I'm nodding off, it's not that I'm  
21 not interested in what you're saying--

22           (Laughter.)

23           COMMISSIONER NORRIS: --just a little adversity  
24 here.

25           Let me first say that I agree with what

1 Chairwoman LaFleur and Commissioner Moeller have said. This  
2 is about going forward. How do we look at the future and  
3 address the issues before us.

4           And certainly I think with the MATS rule and the  
5 upcoming retirement of facilities creates this very  
6 difficult problem and that we're probably going to be faced  
7 with calling for suspension of the MATS rule. And it's  
8 probably going to be too difficult to implement, to keep our  
9 system reliable, and so we probably should go to more how  
10 China resolves it--yes, this is an April Fool's Joke. I  
11 really don't think that.

12           (Laughter.)

13           COMMISSIONER NORRIS: I had to lighten this  
14 technical bunch of energy gigs up a little bit to get the  
15 day started.

16           (Laughter.)

17           COMMISSIONER NORRIS: Codeine is probably  
18 affecting my judgment, too.

19           (Laughter.)

20           COMMISSIONER NORRIS: Seriously, seriously, we do  
21 have some reliability challenges going forward, but it's not  
22 about backtracking on some very important issues about  
23 mercury emissions. And so I don't think the debate is  
24 whether we should not be protecting our air quality, but  
25 it's how do we make sure we are reliable going forward.

1           And so that is one issue out just a few years  
2 away when we're coming to grips with that, but what happened  
3 this winter is really what I am curious to learn about today  
4 on how we do we resolve it in the short term and the long  
5 term.

6           Are these market fundamentals that weren't at  
7 work here? We're certainly looking at manipulation,  
8 potential withholding; that could be a favor. But there's  
9 no indication right now that's the case. We have some  
10 market forces in play here. Did they work properly? Do we  
11 need to make adjustments? And I look forward to learning  
12 from all of you today what you are doing. What your  
13 analysis of the problem is, and what you are doing to  
14 address it, so we can learn from each other.

15           And then what can we do here at FERC to help with  
16 adjustments of market rules and regulations that can help  
17 address reliability for the long term, and we can see a path  
18 forward to getting there.

19           I certainly think the technological innovations  
20 that have occurred in this space in the last year or two  
21 present great hope that we are going to be able to  
22 transition our generation fleet and maintain reliability--  
23 but not without challenges.

24           So hopefully we have learn today, and continue to  
25 learn from each other going forward and meet our

1 responsibilities. Thank you.

2           ACTING CHAIRWOMAN LaFLEUR: Thank you,  
3 Commissioner Norris. I almost thought that was an April  
4 Fool's joke. Commissioner Clark.

5           COMMISSIONER CLARK: Thank you. And I would just  
6 welcome everyone, as well, and echo the comments of my  
7 colleagues who I think have set things quite well.

8           I would especially also focus on the idea that  
9 hopefully what we will--although we are going to spend a lot  
10 of time down in the weeds over the next several hours here  
11 no doubt, it does make sense to step back and look at the  
12 bigger picture, which I think have all of my colleagues have  
13 identified as really the issue of reliability on a going  
14 forward basis.

15           We had, as has been noted, a colder-than-average  
16 winter, but we've had colder-than-average winters before and  
17 we will again. The question is: We can all see what is  
18 coming in terms of infrastructure and infrastructure  
19 retirements, in terms of for me especially I'm concerned  
20 about significant retirements of baseload power, although  
21 we've talked a bit about coal it is other forms of baseload  
22 power as well, including nuclear.

23           Some of it is related to environmental regs.  
24 Some of it is related to market forces and dynamics. Some  
25 of it is perhaps related to market rules and things that the

1 Commission itself can deal with.

2 But the question then becomes: If we have other  
3 winters like this or worse, do the lights stay on in light  
4 of what we know is coming in terms of pending retirements  
5 and infrastructure challenges that we have?

6 And so hopefully we will continue to keep that  
7 big picture in mind, because that is what people are really  
8 concerned about.

9 Beyond that, there's a list of--I had an  
10 opportunity to go through the briefing book, and we've got a  
11 whole day full of very interesting presentations. So I am  
12 looking forward to it.

13 Thanks for being here, and we can dive right in.

14 ACTING CHAIRWOMAN LaFLEUR: Well thank you, very  
15 much.

16 We are going to start off, to set the table, with  
17 a presentation from the FERC Office of Enforcement and  
18 Office of Electric Reliability, including work done by both  
19 our Division of Energy Market Oversight and our Division of  
20 Analytics and Surveillance.

21 And so I will just introduce all the speakers in  
22 a row, and then turn it over to them. Christopher Ellsworth  
23 from the Office of Enforcement. Steve Michals, Valeria  
24 Annibali, Alan Haymes, and Thomas Pinkstein, all from the  
25 Office of Enforcement. And David Cole from the Office of

1 Electric Reliability. And I don't know who has the floor  
2 first, so gentlemen and lady, please begin.

3 (A PowerPoint presentation follows:)

4 MR. HAYMES: I believe I won that.

5 Chairman LaFleur, Commissioners, good morning:

6 Staff is pleased to start this conference with an  
7 overview of the conditions and impacts of the Polar Vortex  
8 cold weather events. We are presenting our preliminary  
9 observations and analysis of the operations of the natural  
10 gas and RTO and ISO markets under conditions of severe  
11 stress and market pressures.

12 This report does not necessarily reflect the view  
13 of the Commission or any Commissioner.

14 Valeria.

15 MS. ANNIBALI: Thank you, Alan.

16 The first three months of 2014 were marked by  
17 historically cold weather, record high natural gas and  
18 electric demand, and record high natural gas prices, which  
19 translated into abnormally high electricity prices. The  
20 cold weather tested the performance of natural gas and  
21 electricity systems and functioning of markets, which at  
22 times came under extreme stress.

23 Four major cold events occurred in the natural  
24 gas and power markets during January and February, followed  
25 by a less extensive event in early March. The first three

1 major cold events occurred on January 7 and 7, January 22nd,  
2 and January 27th, and primarily affected natural gas and  
3 electricity markets in the upper Midwest, the Northeast, and  
4 the Southeast.

5           The fourth major cold event occurred on February  
6 6th and affected much of the Midwest, reaching all the way  
7 to the Southwest and West markets. There was also a cold  
8 weather event during the first week in March, primarily  
9 affecting the Midwest markets.

10           U.S. natural gas demand spiked to record highs in  
11 January, coincident with extreme cold weather events.  
12 Widespread low temperatures, high winds, and snow drove U.S.  
13 natural gas demand to reach an all-time peak of 137 Bcf a  
14 day on January 7th.

15           During the latter January events, U.S. natural  
16 gas demand topped out at 132 Bcf a day on January 27th,  
17 compared to the 86 Bcf a day five-year average on that date,  
18 but did not breach the previous record.

19           There were lesser demand spikes in late February  
20 and early March that were well above the five-year range as  
21 well. Overall U.S. natural gas demand during this period  
22 increased 8 percent over last year, averaging 96 Bcf a day,  
23 a record for the quarter.

24           Residential and commercial demand was up 15  
25 percent, industrial natural gas demand was up 2 percent,

1 while power burn fell 1.5 percent.

2           The notable decline in power burn can be in part  
3 attributed to increased reliance on fuel-oil generation,  
4 discussed later in the report.

5           Natural gas supply, including strong production  
6 from shales and imports, averaged 72 Bcf a day up 3 percent  
7 from last year. The gap between natural gas supply and  
8 demand was filled by storage withdrawals, which set records  
9 several times during January and February and left U.S.  
10 natural gas storage depleted at an 11-year low of 896 Bcf  
11 for the week ending March 21st.

12           This graph shows various events and peaking  
13 natural gas demand with various colors identifying the  
14 levels of intensity experienced during the different  
15 events.

16           The eastern United States was subject to three  
17 major cold events that stressed natural gas and power  
18 markets during January. During the early January event,  
19 Northeast natural gas demand spiked to 42 Bcf a day, the  
20 highest since 2009.

21           Record cold blanketed the Southeast and natural  
22 gas demand reached an all-time high of 25 Bcf a day. High  
23 natural gas demand in the Southeast, coupled with high  
24 demand in the Mid-Atlantic and the Northeast resulted in  
25 constrained conditions on numerous eastern gas pipelines

1 spanning from the Gulf Coast to the Northeast.

2 Another major storm hit the Northeast on January  
3 22nd, sending temperatures again into the low single digits.  
4 Northeast natural gas demand reached 41.5 Bcf a day, just  
5 shy of the record set during the early January event, while  
6 the Southeast natural gas demand reached almost 24 Bcf a  
7 day.

8 Natural gas pipelines serving the region issued  
9 capacity constraint warnings and operational flow orders  
10 holding customers to scheduled flows. Additionally, many  
11 storage facilities issued restrictions on withdrawals.

12 Local distribution companies also issued OFOs and  
13 requested that customers voluntarily curtail demand during  
14 high peak periods. At least 1.5 Bcf a day of U.S. natural  
15 gas was shut in due to well freeze-offs, with Northeast gas  
16 production down 800 MMcf a day.

17 More expansive transportation and storage  
18 constraints than experienced during the January--earlier  
19 January event, coupled with production losses and continued  
20 strong demand, resulted in severe operational strains and  
21 manifested in unprecedented natural gas price spikes across  
22 the [eastern] U.S.

23 The cold temperatures persisted into late January  
24 when natural gas demand once again spiked, reaching 39 Bcf a  
25 day in the Northeast and 23.5 Bcf a day in the Southeast.

1           During each of these cold events, customers who  
2 had firm transportation capacity on natural gas pipelines  
3 generally managed to secure natural gas deliveries.

4           During the earlier January cold events, record  
5 natural gas demand pushed spot natural gas prices for  
6 delivery on January 7th to spike around \$70 per MMBtu in the  
7 Philadelphia region, measured by the Transco Zone 6 non-New  
8 York point, and the Mid-Atlantic measured by the Transco  
9 Zone 5 point, with some intraday trades reaching upward of  
10 \$100.

11           In New York, spot prices reached \$55 at Transco  
12 Zone 6 New York. the Midwest also saw spikes where the  
13 prices spiked to nearly \$14 per MMBtu on January 6th, one  
14 day before the cold weather hit the Northeast.

15           Spot natural gas prices at major Northeast points  
16 broke all previous records during the January 22nd event,  
17 propelled by more severe and widespread system constraints.

18           At Transco Zone 6 Non-New York, prices spiked to  
19 \$123 per MMBtu, while prices at Transco Zone 6 New York and  
20 Transco Zone 5 reached \$120 per MMBtu.

21           Those active in the natural gas spot market were  
22 at times exposed to these record high prices. Also, as  
23 discussed in detail later, customers purchasing in the RTO  
24 energy markets were exposed to dramatic price spikes driven  
25 by high natural gas prices.

1           A week later on January 27th, Northeast prices  
2 again spiked to almost \$100. However, this time the effects  
3 were more widespread and the spot natural gas prices in the  
4 Midwest reached over \$50 per MMBtu.

5           Cold weather in the upper Midwest coincided with  
6 an explosion on TransCanada's Mainline Line 1 lateral in  
7 Manitoba, which disrupted natural gas supplies to Canada and  
8 upper Midwest customers.

9           Spot natural gas price in Northern Natural Gas'  
10 Ventura point, feeding the upper Midwest Market, spiked to  
11 \$54 as a result, which is an all-time record high, while the  
12 price at the Chicago Citygates reached over \$50.

13           Use of backup fuel oil by generators, liquefied  
14 natural gas from Canaport LNG terminal in Nova Scotia, and  
15 slightly higher temperatures than experienced in New York  
16 and the Mid-Atlantic helped ease conditions in New England.  
17 During the early January events, prices in Boston reached  
18 \$34 per MMBtu at Algonquin Citygates, while during the later  
19 January event the prices spiked to \$73.

20           Most other U.S. gas price hubs traded below \$6  
21 per MMBtu during these cold weather events, with Henry Hub  
22 reaching \$7.92 in February, the highest since Hurricane Ike  
23 in September 2008.

24           MR. HAYMES: The electric markets in the East  
25 were stressed during each of the cold weather events.

1 During the early January event, electric demand was at  
2 historic levels due to the extremely cold weather.

3           New winter peaks were set in MISO, PJM, New York  
4 ISO, and SPP. ISO-New England reached a peak just short of  
5 its historic peak.

6           In the cold weather events later in January,  
7 regional demand in the eastern regions was high, but not at  
8 the levels set in early January. However, the latter  
9 periods did experience stresses, primarily because of  
10 historic natural gas prices, fuel delivery disruptions, and  
11 generator outages.

12           During the cold weather events, the historically  
13 high peak demand combined with high levels of generation  
14 outages placed the regions near their capacity in meeting  
15 system demand.

16           The RTOs and ISOs declared emergency conditions  
17 on several occasions and some implemented emergency  
18 procedures, including emergency Demand Response, voltage  
19 reduction, emergency energy purchases, and public appeals  
20 for conservation.

21           They issued maximum generation warnings and some  
22 maximum generation actions during the period. A maximum  
23 generation action means that all generation is to be made  
24 available and that generators may be asked to produce in the  
25 emergency range of their capacity, above normal operating

1 limits. It is important to note that the RTOs and ISOs cut  
2 no firm load during this period.

3 Demand Response resources were activated to help  
4 manage the emergency. PJM activated about 2,000 megawatts  
5 of Demand Response resources for several hours during the  
6 morning and evening peaks of January 7th.

7 Over 2,500 megawatts of Demand Response resources  
8 were activated for several hours on January 23rd and on  
9 January 28th. New York ISO requested voluntary reduction  
10 from about 900 megawatts of its demand resources on January  
11 7th.

12 Demand resources were notified of possible  
13 deployment on January 28th, but were not activated. ISO-New  
14 England's Winter Procurement Program provided 21 megawatts  
15 of Demand Response on five occasions during the winter.  
16 MISO did not activate their Demand Response programs during  
17 the winter events. Staff continues to examine the  
18 performance of Demand Response resources.

19 Mechanical failures in generator systems, fuel  
20 deliverability and fuel handling problems in the extreme low  
21 temperatures experienced this winter led to high levels of  
22 forced generation outages. These levels contributed to the  
23 stressed conditions in the markets that led to emergency  
24 actions and higher prices.

25 During the early January event, the RTOs estimate

1 generation on forced outages and derates ranged from about 7  
2 to 30 percent of the load for the peak day. Significant  
3 portions of those outages were related to fuel issues,  
4 including gas curtailments, no fuel, oil delivery and frozen  
5 coal. For example, PJM estimates that about one-quarter of  
6 the forced generator outages on January 7th were fuel  
7 related.

8           In addition, 5,000 megawatts of combustion  
9 turbines failed to start when called. During the latter  
10 January events, gas curtailments declined in PJM, as did  
11 start failures for combustion turbines.

12           However, lack of fuel oil delivery and frozen  
13 coal persisted in causing forced outages of 5,000 and 8,000  
14 megawatts in late January. Similarly, MISO experienced a  
15 large volume of outages on January 7th, and 20 percent of  
16 those were fuel related, and lower, but still significant  
17 outages during the later January cold weather events.

18           New York ISO also experienced a high level of  
19 fuel and cold weather related outages on January 7th which  
20 declined significantly during the latter January and early  
21 February cold events.

22           Although SPP lost generation on January 7th due  
23 to gas supply constraints, they experienced no weather-  
24 related outages during the later January and early February  
25 cold weather events.

1           ISO New England experienced a lower level of  
2 forced generator outages on January 7th relative to other  
3 RTOs; however, all of the outages were attributed to  
4 intraday natural gas procurement difficulties.

5           ISO New England experienced similar levels of  
6 outages on January 22nd and 27th with under 15 percent  
7 attributed to fuel issues. However, as noted above, these  
8 forced outages did not cause the ISO or RTOs to drop firm  
9 load, and overall generator performance generally improved  
10 after the January 7th event.

11           Staff continues to examine the causes of the  
12 forced outages, including ascertaining the extent to which  
13 the fuel issues were supply or delivery related.

14           Coal and natural gas generally maintained their  
15 shares as fuel for electricity generation during 2013.  
16 Preliminary data for January 2014 indicates that the sizable  
17 increase in electric demand was served from mostly coal-  
18 fired generation, while natural gas-fired generation  
19 actually declined slightly between December and January.

20           Oil-fired generation increased from 1.3 to 5.7  
21 gigawatt hours in the same time frame, although the January  
22 total only amounted to about 2 percent of the total  
23 generation nationwide. And if you're looking at the graph,  
24 the oil generation is at the very bottom, but you can see  
25 the increase.

1           In New England and the Mid-Atlantic, the  
2 proportional shift was more dramatic. The oil-fired  
3 generation replaced the natural gas in some cases because of  
4 the price, particularly at the end of January. In other  
5 cases, oil was used because non-firm transportation service  
6 was unavailable to many generators.

7           The output from other fuels not shown on the  
8 graph was relatively flat for the period.

9           During the early January event, the high loads  
10 faced by the electric markets were the main factor that led  
11 to high prices, requiring the RTOs and ISOs to dispatch more  
12 expensive generation to serve the higher loads.

13           The electricity prices also included the impact  
14 of high natural gas prices and the impact of scarcity prices  
15 during a limited number of hours. During this event, the  
16 LMPs were near or even above \$2,000 per megawatt hour for a  
17 number of hours in PJM and a few hours in MISO. On-peak  
18 average real-time prices ran from \$300 to \$700 per megawatt  
19 hour in those regions.

20           The subsequent cold events in January, February,  
21 and March also resulted in similarly high prices but key  
22 drivers changed. During those later events, the prime  
23 factor leading to the high electric prices in the East and  
24 Midwest was historically high natural gas prices.

25           Due to the elevated levels of demand, most of the

1 regions were operating at the high cost levels of their  
2 supply stack, and in many cases this meant oil units that  
3 were not often used because they are not in economic merit  
4 order, they were dispatched.

5           Additionally, some dual-fuel generators were  
6 forced to use oil when non-firm transportation of natural  
7 gas became unavailable. And on some days, high natural gas  
8 prices made oil-fired generation more economic to dispatch  
9 than natural gas generation. Head-to-head price competition  
10 between oil and gas for power production is not something  
11 that has occurred much in recent years.

12           As natural gas is the marginal fuel for most  
13 electricity energy markets, the price of natural gas plays a  
14 leading role in setting the price of electricity. As  
15 natural gas prices soared and retreated through the period,  
16 electricity prices followed, as illustrated by this graph of  
17 PJM's experience.

18           Unprecedented natural gas prices raised the  
19 possibility that some generators would need to offer below  
20 their variable fuel costs if they were to stay below the  
21 \$1,000 offer cap. PJM, New York ISO, and California ISO  
22 sought and were granted waivers of the existing market rules  
23 in order to allow generators to offer power at higher prices  
24 or otherwise recover their high fuel costs.

25           MS. ANNIBALI: Back to natural gas.

1           Now in contrast to the earlier events, the  
2 February cold weather events primarily affected the Midwest  
3 and the West. Natural gas demand and cash prices soared as  
4 persistent and widespread arctic temperatures blanketed the  
5 regions.

6           Natural gas demand rose sharply in both the  
7 consuming and producing regions. During this event, Texas  
8 demand spiked to over 17 BCF a day, over 1 Bcf greater than  
9 the highest demand recorded during the Southwest outages of  
10 February 2011.

11           At the same time, the weather had significant  
12 effects on production in New Mexico, Texas, and Kansas, as  
13 well as freeze-offs knocked out at least 1.1 Bcf a day of  
14 regional natural gas production.

15           Numerous interstate pipelines invoked operational  
16 flow orders which limited supplies to interruptible pipeline  
17 customers, primarily power plants. Some storage operators  
18 also in Texas and Louisiana, also warned interruptible  
19 customers that their services could be unavailable.

20           High gas demand and prices pulled supplies away  
21 from California, leaving natural gas end users in California  
22 to rely more on in-state natural gas storage and less on  
23 inflows on interstate pipelines.

24           SoCalGas and SDG&E issued systemwide alerts due  
25 to the low customer deliveries, which resulted in

1 curtailments to several power plants.

2           Already elevated prices in the Midwest and the  
3 Mid-Continent spread to the West Coast. The spot natural  
4 gas price at PG&E Citygate settled at almost \$22 per MMBtu  
5 on February 6th, while SoCal Border price hit \$20.17 and  
6 PG&E Topock spiked to a record of \$40 per MMBtu. Prices at  
7 Cheyenne Hub in the Rockies reached over \$30 per MMBtu,  
8 while prices in the Midwest at Chicago Citygate reached  
9 almost \$30.

10           While the cold weather impacted the West,  
11 California ISO did not experienced unusual increases in  
12 electricity demand on February 6th. However, the RTO did  
13 respond to the disruption and curtailments in the natural  
14 gas market in order to avoid interrupting firm electric  
15 load.

16           California ISO redispatched gas-fired generation  
17 that had been scheduled in the day-ahead market, restricted  
18 maintenance, procured additional imports, issued systemwide  
19 warnings, called for Demand Response, and cut interruptible  
20 load and experienced ancillary services shortages which  
21 triggered scarcity pricing for these services.

22           Real-time prices averaged \$120 per megawatt hour  
23 during the day, up significantly compared to the average  
24 real-time price of about \$59 per megawatt hour for the month  
25 of February as a whole.

1           However, the prices do not fully reflect the out-  
2 of-market actions taken to address the disruption to the  
3 market and the Uplift that will be incurred.

4           MR. HAYMES: The high LMPs in the RTOs and ISOs  
5 did not reflect the entire costs of these events. Uplift is  
6 the mechanism that reimburses generators for costs that are  
7 not covered through normal LMP and ancillary service sales.

8           Some of the actions taken by the regions resulted  
9 in high--in some cases historically high--Uplift payments.  
10 In the face of high demand and possible fuel problems  
11 compared to normal operations, the RTOs and ISOs took  
12 certain conservative measures to maintain reliability, such  
13 as to cancel planned transmission outages, require the  
14 commitment of additional generation, and require generators  
15 to confirm fuel availability.

16           The Uplift costs for the month of January rival  
17 the total Uplift incurred by the RTOs for the entire year.

18           Another way that the cold weather events affected  
19 the energy markets was through the increase in demand in the  
20 propane market. By the time of the January cold weather  
21 events, propane inventories were already depleted because of  
22 exceptional agricultural drying use, particularly for the  
23 corn harvest after a rainy fall.

24           The January weather caused further inventory  
25 reductions as propane went to serve a strong heating demand.

1 The price of propane spiked to \$54 per MMBtu at Conway  
2 Kansas, a major propane storage and trading hub on January  
3 23rd.

4 On February 7th, the Commission exercised its  
5 emergency powers under the Interstate Commerce Act to order  
6 temporary priority treatment of propane in pipeline  
7 shipments. Propane shares pipeline capacity with other  
8 petroleum products and the Commission action was needed to  
9 help alleviate a shortage in the Midwest and Northeast.

10 Tom?

11 MR. PINKSTEIN: Thank you.

12 The Office of Enforcement's Division of Analytics  
13 and Surveillance routinely monitors wholesale natural gas  
14 and power markets to look for potential market manipulation  
15 and any other inappropriate behavior, by running automated  
16 screens that sift through a variety of public and nonpublic  
17 data.

18 The screens were built by Division staff and  
19 based upon known manipulative schemes, Market Rules,  
20 behavior that could constitute manipulation, statistical  
21 measures that help identify anomalies, and persistence  
22 measures.

23 Analysts regularly review and analyze the output  
24 of these screens to determine whether the behavior  
25 identified by the screen requires additional analysis or

1 follow-up.

2 Many screens have a common framework with the  
3 potential manipulative tool being physical energy trades or  
4 virtual transactions, the manipulative target being an index  
5 or LMP, and the benefitting position a swap or an FTR.

6 This routine screening initially revealed the  
7 unprecedented volatility in the natural gas markets. At  
8 that time, staff wanted to determine if this was scarcity  
9 pricing, and whether any participants were engaged in market  
10 manipulation.

11 Some of the initial data points were screen  
12 alerts for natural gas market participants with high market  
13 concentration seeming to purchase at ever escalating price  
14 levels, primarily in the East and the Mid-Continent. Staff  
15 interviewed natural gas suppliers, traders, and generators,  
16 as well as coordinated with system operators and market  
17 monitors.

18 Following interviews, staff used Order 760 data  
19 to verify what we were told. Further, staff were able to  
20 utilize data from the feed we are now receiving from the  
21 CFTC of the Large Trader Report.

22 Natural gas prices were high and deliverability  
23 into market areas was a concern. Although shale supplies  
24 are plentiful, some of that gas did not make it to market  
25 demand centers in the East due to pipeline constraints,

1 contributing to the extreme basis.

2           Some counterparties sold physical options, often  
3 to natural gas utilities, and then had to scramble when they  
4 were called or pay high financial penalties. Going into the  
5 winter, many market participants had expected plentiful  
6 supply and pipeline capacity.

7           When bid week trading for January and late  
8 December came in so high, almost \$22 in New England for  
9 instance, some companies went short physical thinking prices  
10 could only go down. Anybody shorting January stood to have  
11 large losses in the daily market as January prices began to  
12 spike.

13           Generators were hit particularly hard by market  
14 stresses and high spot natural gas prices. Market stress  
15 was exacerbated by operational logistics, whereby generators  
16 had to consume gas on a 24-hour ratable basis due to  
17 pipeline restrictions.

18           Some generators found it difficult to accommodate  
19 dispatch directions that required them to buy intra-day gas.  
20 System operators managed the high demand periods and  
21 generator inflexibility with conservative operations that  
22 led to high amounts of Uplift.

23           Examples of this conservatism include earlier  
24 than normal commitment of units to ensure gas availability,  
25 and not committing fuel oil units that were economic,

1 instead conserving them for an anticipated peak, thereby  
2 putting more pressure on the gas market.

3           Staff's review is ongoing. Our data has served  
4 us well in this effort. The ICE data feed we receive  
5 assisted us, as did the Order 760 data we receive from TROs  
6 on a daily basis. In addition, the Large Trader Report that  
7 we now receive from the CFTC under the NEW MOU was useful.

8           We will report to the Commission upon completion.

9           MR. HAYMES: Not many months ago, staff described  
10 the market effects of the extraordinarily low natural gas  
11 prices. Staff does not expect the historic prices at the  
12 high end of the spectrum to become the norm.

13           However, the range in prices has tested some of  
14 the market systems and procedures used by the RTOs and ISOs,  
15 and revealed difficulty in achieving efficient market  
16 results in stressed system conditions.

17           Included, for example, are the need to use out-  
18 of-market operations that largely result in Uplift, bid caps  
19 that required adjustment, and limitations of intra-day  
20 natural gas procurement and transportation during the high  
21 demand periods.

22           Further, increasing natural gas demand for  
23 industrial uses and power burn in the long term, and  
24 continuing infrastructure constraints in the near term, may  
25 exert upward pressure on natural gas prices which staff

1 would expect to see reflected in electricity prices.

2 Staff will continue to conduct analysis of the  
3 events of this winter and look further into how well market  
4 procedures function.

5 This concludes staff's prepared comments. A copy  
6 of this presentation will be included with the docket, and  
7 we are available for any questions you may have. Thank you.

8 ACTING CHAIRWOMAN LaFLEUR: Well thank you, very  
9 much, for that very informative presentation. I feel like I  
10 could ask all the questions for the day right now, right on  
11 Alan's last chart, but I'll save some of them.

12 I just have two questions for this team. I know  
13 that the prices that you have shown us are wholesale prices  
14 for gas and electricity, which is of course what is under  
15 the jurisdictional purview of the Commission, but obviously  
16 we know those prices are reflected in the actual end-use  
17 prices that real customers pay.

18 So I wonder if you could comment in general on  
19 how and on what timetable we can expect to see the spikes  
20 we've seen this winter reflected in the end-use retail  
21 prices for consumers? That's an easy question.

22 (Laughter.)

23 MR. HAYMES: Well the easy part is not the prices  
24 but the fact that customers used more because of the very  
25 cold temperatures. So they will see their bills go up

1 because of that.

2 As to the prices, the price spikes that we have  
3 seen and we have discussed in our presentation will come to  
4 retail customers in different ways. Because of the way  
5 their wholesale provider--the wholesaler provides to them,  
6 may or may not be hedged. Sometimes these will factor into  
7 an average of prices, as opposed to the very high price  
8 spikes that we saw.

9 Also there will be delays in many of the  
10 customers receiving these prices signals because they come  
11 through a retail process which may adjust on a 30-, 60-,  
12 90-day basis. So some of those first early price spikes  
13 would just be reflected in bills coming up.

14 There are a few customers who--retail customers  
15 who receive price signals more aligned with the wholesale  
16 rates. Those customers in many cases will see their price  
17 spikes, or have seen their price spikes already, and that's  
18 the exception rather than the norm.

19 But the overall answer is that there will be a  
20 lot of averaging into prices, raising the general level, and  
21 that for many customers this will take some time before it's  
22 actually reflected.

23 ACTING CHAIRWOMAN LaFLEUR: Thank you. So we can  
24 expect to see the impacts of this winter lagging for some  
25 time.

1           I have a question specifically for this group.  
2 Over the last couple of years we've voted out a lot of  
3 rulemakings to improve the flow of information, especially  
4 real-time market information, into the Office of Enforcement  
5 and the Commission. And I know you've developed a lot of  
6 new tools and screens to analyze that data.

7           I am interested in, as you reflect on the last  
8 very near-term rear-view mirror, the last couple months,  
9 what you learned from the value of the new data you're  
10 getting in. And is there anything that you learned or that  
11 you will be working on to improve the screens or the way you  
12 look at it going forward, having just been through this  
13 period?

14           MR. PINKSTEIN: Having the real-time data was  
15 invaluable because in the past during events such as this it  
16 would take weeks, if not months, to determine to whom we  
17 should reach out to in the marketplace to better understand  
18 events.

19           With the data we now have, we could start doing  
20 that almost in week one. And we have improved the screens  
21 greatly, and will continue to improve the screens, in  
22 particular integrating the current screens with the new data  
23 from the Large Trader Report.

24           ACTING CHAIRWOMAN LaFLEUR: That was a little bit  
25 of an easy pitch, I think, but thank you for giving a plug

1 to the data we're getting from the CFTC. Questions?

2 COMMISSIONER MOELLER: No questions.

3 COMMISSIONER NORRIS: I don't think so, but thank  
4 you. Great report.

5 COMMISSIONER MOELLER: Yes.

6 COMMISSIONER CLARK: I do have just a couple. I  
7 think, Alan, you covered the slide regarding Demand  
8 Response. It was slide 5, is that correct? And you said  
9 there would be some ongoing analysis?

10 MR. HAYMES: Yes. We discussed Demand Response  
11 as part of the overall conditions and ability of the RTOs  
12 and ISOs to meet their load.

13 COMMISSIONER CLARK: It looks like PJM and New  
14 York ISO have the greatest call on emergency Demand  
15 Response. Is that correct?

16 MR. HAYMES: Yes.

17 COMMISSIONER CLARK: Okay. Do we have a sense  
18 yet, and I may follow up with this with the RTOs when they  
19 get up here, but in terms of total capacity commitment,  
20 understanding that, as I understand it, at least in the case  
21 of PJM, there may not be a requirement during these periods  
22 of the year to respond as there might be in the summer  
23 months, what percentage of the total capacity commitment  
24 actually responded?

25 I think you had said on different days it was

1 hovering around say 2,500 megawatts, and in PJM do you have  
2 a sense for what that is in terms of theoretical total  
3 available?

4 MR. MICHALS: I can take this one. We monitor  
5 the Demand Response performance over time, although it's  
6 pretty diverse across the markets. And one of the factors  
7 involved is a delay between the call for the Demand Response  
8 to the actual activation. And it's typically activated over  
9 multiple hours. And so in any one hour, your performance  
10 rate will vary substantially. And at the peak of let's say  
11 a four-hour period where Demand Response might be called  
12 upon, you will get somewhere in the range of 90 to over 100  
13 percent response in some cases. Again, this is a small  
14 sample size. We look at it market by market.

15 But we have more work to do in that area. Yet  
16 the pattern is pretty clear in looking at these events, is  
17 that early in the event you will have a low arrival of the  
18 Demand Response activation. And then it will build up over  
19 a matter of hours until you get pretty good response, close  
20 to--and sometimes in excess of what is actually called  
21 upon.

22 COMMISSIONER CLARK: Is that true generally  
23 speaking? Or is that--would those comments be specific more  
24 to those months where there's a requirement that they  
25 respond, as opposed to, as I understand it, in these months

1 there's not a legal requirement under the tariff that they  
2 respond?

3 MR. MICHALS: In PJM, for example, yes, there are  
4 some products that are summer-only, as opposed to an annual,  
5 all-year-round. And so in some cases you get a voluntary  
6 response for some providers that might not necessarily need  
7 to provide during that period, whereas in the other markets,  
8 New York and New England, it's typically an annual product.  
9 So it's not the same issue.

10 COMMISSIONER CLARK: In terms of timing, I  
11 understand there's a timing lag between when we know, we  
12 have verified what responds in an event, do you have any  
13 sense for the timing of when you all will have a report on  
14 that? Or do we have pretty good numbers in the door  
15 already?

16 MR. MICHALS: We have partial information right  
17 now, and we look at Demand Response on an ongoing basis, and  
18 we're gaining additional capabilities on that. That is part  
19 of our planned work, to continue to look at these events  
20 from this year. I don't have a specific date on that. One  
21 of the issues with it is the actual metered data for looking  
22 at actual performance that does lag at least 60 to 45 days--  
23 45 to 60 days.

24 COMMISSIONER CLARK: Great. Thank you.

25 ACTING CHAIRWOMAN LaFLEUR: Well thank you very

1 much. I guess we're going to re-set the room and call up  
2 our RTO-ISO panel.

3 (A brief recess is taken.)

4 ACTING CHAIRWOMAN LaFLEUR: Okay, I know I've  
5 lost control here. We're trying to get started again.

6 (Pause.)

7 Okay, we're going to get started with our next  
8 panel. We're fortunate--I know, I should have brought my  
9 gavel. We are fortunate to have with us today  
10 representatives of each of the six Independent System  
11 Operators and Regional Transmission Organizations that are  
12 regulated by the Commission.

13 Brad Boullion from the California ISO; Richard  
14 Doying from the Mid-Continent ISO; Peter Brandien from ISO  
15 New England; Wes Yeomans from the New York ISO; Michael  
16 Kormos from PJM; and Bruce Rew from the Southwest Power  
17 Pool.

18 We are going to hear a presentation on the events  
19 of this winter from each of these gentlemen in turn, and  
20 then ask questions of the group, or individuals, but we'll  
21 hold questions to the end.

22 Beginning with Brad, I believe. Or was there a  
23 different order planned? Sorry. We'll go in alphabetical  
24 order. I believe that's how you're seated, but thank you.

25 MR. BOULLION: Good morning, Commissioner

1 LaFleur, fellow Commissioners:

2           My name is Brad Boullion. I am currently the  
3 Director of the Day-Ahead Market and Real-Time Operations  
4 Support Groups for the California ISO. We did not prepare a  
5 presentation. We prepared a prepared statement that we have  
6 hopefully sent in in advance and that you've had the  
7 opportunity to look at.

8           So as such, I'm going to be kind of hitting the  
9 highlights, breaking it into three kind of focused areas:  
10 the communications that occurred, gas and electric  
11 relationshipwise over the winter; challenges we faced during  
12 that time; and then any lessons we have learned as outcomes  
13 from the events that happened.

14           From a communications standpoint, the California  
15 ISO continues to work with the Gas Burn Rate Reports that we  
16 send daily to our gas entities. Those Burn Rate Reports are  
17 hourly and they show the Day-Ahead awards sent to each gas  
18 company.

19           The process we use is through the NDA approach  
20 where we send considerable information to the participants  
21 with a mutual agreement and consent. And the Burn Rate  
22 Reports that we've been sending are aggregate at this point  
23 in time.

24           The other aspect to communication that we use is  
25 we've been working in coordination of outages. And so we

1 worked with each of the gas companies, and we integrate  
2 their outage information into our long-term outage plan. So  
3 we have--one of the people on my team manages long-range  
4 outages.

5           We coordinate their maintenance-related outages,  
6 as well as their compliance-related outages, into our outage  
7 plan so that we can avoid duplicate downtimes that can be  
8 integrated into one. And example of this is a power plant  
9 where there is some gas regulator work being done and we  
10 have that plant out on the electric side, we can coordinate  
11 and have them out at the same time. And that includes like  
12 picking work for compliance, as well.

13           So far as events, the California ISO experienced  
14 two events. They were different. The two events this past  
15 year were in the December timeframe, early to mid-December,  
16 around the 7th through the 11th of December, and  
17 specifically February 6th.

18           The two events were different, actually. The  
19 December event that I'll start with actually was colder  
20 temperatures that each day were forecasted to get better the  
21 next day. So as such, the Day-Ahead market couldn't adjust  
22 its configuration to accommodate and extend a cold snap  
23 because each time our weather forecasts were predicting that  
24 the weather would warm up the next day. And this was the  
25 same case with the gas company. Their forecasts matched

1   ours that we were predicting the heat--the cold temperatures  
2   would end, and they actually did not each day. So it was a  
3   day-for-day challenge that we had.

4                   Now to add a little bit of clarity to my  
5   discussion because it will get kind of confusing, we have a  
6   Northern California system and a Southern California system  
7   from the gas side. And the Southern California system has a  
8   northern system and a southern system. Okay?

9                   So when I say "northern system," I actually mean  
10  the northern system of Southern California. Okay? And then  
11  the southern system of Southern California. So I'll try to  
12  say Northern California, okay?

13                   So in this case, these colder temperatures were  
14  affecting the Southern California system--which is both the  
15  northern and southern system. And the cold snap  
16  temperatures at that point in time, we were working with  
17  them when the gas company notified us that they were having  
18  a lower pressure situation and challenges. They were  
19  looking for us to support those.

20                   And we focused primarily in the southern system  
21  of the Southern California system. And focusing in the  
22  southern system of the state, we worked to redispach some  
23  electrical units to shift the gas burn rate out of their  
24  southern system.

25                   In this case, we shifted it to the northern

1 system. So it was still within Southern California, but it  
2 was not on the system that was struggling.

3 We did issue restricted maintenance during this  
4 time. We did not get into an emergency during this time  
5 period, but it was day for day. So the problem had is we  
6 couldn't attempt to mitigate it through the market using the  
7 day-ahead approach because each day our forecasts were  
8 showing that it was going to warm.

9 So this event happened from the 7th. It peaked  
10 on the--around the 9th and 10th, and then it began to wane  
11 on the 11th. Again, got through this particular cold snap  
12 and was helping support the southern system during that  
13 time.

14 The more strained event was the February 6th  
15 event. The February 6th event involved cold temperatures  
16 throughout the Western United States, into the Midwest from  
17 the graphs that I saw earlier, but focused in my region.  
18 There was actually gas competition up and down the West  
19 Coast.

20 It started in the Day-Ahead Market, where we  
21 actually saw a gap that we had requested assistance from  
22 FERC on, and this was a case where the gas spike was very  
23 quick. It was a very steep spike. So as a result, we had  
24 to run the Day-Ahead Market from gas prices from I believe  
25 it's around 2,200 the night before when gas prices actually

1 were reflected as lower. And when the gas prices started to  
2 climb, and when we ran the Day-Ahead Market, it showed gas  
3 prices partially reflecting the spike, but also the startup  
4 and min load costs actually were under-represented.

5           So the economic units became in-state. So we  
6 dispatched a significant amount of additional generation in  
7 the Day-Ahead, and only minimal reliance on the ties. And  
8 as you know, California is an importer of power so typically  
9 in the 4,000 to 6,000 megawatt an hour range net import. We  
10 actually showed up with around 700 megawatts an hour of  
11 imports in that day.

12           We also had exports going to the north, helping  
13 the Northwest outside of California during that time. So we  
14 ran the Day-Ahead, produced the results, sent the gas burn  
15 rates to Southern California Gas and Pacific Gas & Electric  
16 Company, and they did reflect considerable increases in  
17 generation.

18           Our Real-Time Shift Supervisor spoke in the  
19 evening with both of those entities to make sure that  
20 everything was stable and okay and received affirmation of  
21 such. The next morning we did the same thing. And at  
22 approximately 6:40 in the morning, we had a unit in the  
23 southern system--facility, not a unit, a facility in the  
24 southern system that was curtailed because of low gas  
25 pressure.

1           And we redispached energy to offset that loss of  
2 around 700 megawatts of generation, and to restabilize the  
3 system. And at approximately four minutes later, we had the  
4 Southern Cal Gas System request a hold order, meaning that  
5 they wanted the burn rates to be exactly what they were as  
6 of 6:45 in the morning.

7           And the Cal ISO worked with Southern Cal Gas and  
8 on our floor to find our dispatch awards as of that point in  
9 time to match that, and to exceptionally dispatch or out-of-  
10 market order the units all to hold to comply with the  
11 request from Southern Cal Gas.

12           In doing so, we stabilized the Southern System.  
13 So that was the good news. The system, the pressures were  
14 stabilized and they were able to continue output at the  
15 level that it was at 6:45 in morning.

16           From a California standpoint, we have a morning  
17 load pull and an evening load pull. This 6:45 in the  
18 morning was actually in the middle of the morning load pull.  
19 And so we stabilized the Southern System and we got through  
20 the morning load pull.

21           Then at approximately 11:30 in the morning, we  
22 got notification that their northern system was seeing  
23 pressure problems, and this is the first time that they had  
24 experienced that. So the northern system is normally very  
25 stable. This is a case they were struggling on this day

1 with the northern system, and they requested us to reduce  
2 120 mcf of burn in the northern system.

3 And so we actually coordinated very closely with  
4 Southern Cal Gas to determine how to cut that 120 mcf off,  
5 with keeping as many megawatts on the system as possible.  
6 And we were able to balance the system, approximately seven  
7 facilities, combinations of smaller units and facilities  
8 were shut off at around 11:45 in the morning and that  
9 balanced the northern system.

10 It put us into the challenge of how we were going  
11 to meet the evening load pull because we had now Southern  
12 California kind of at a stable amount that you could not  
13 INC, and then we were having to get additional megawatts and  
14 we were looking to the Northern California System for the  
15 additional megawatts as well as imports.

16 And we had to work very closely with our Regional  
17 Reliability Coordinated, WECC, to look for additional  
18 megawatts that we could import into the state, combined with  
19 additional generation from Northern California to get over  
20 the evening load pull.

21 We did issue a restricted maintenance. We did go  
22 into an emergency, and we did request that the IOUs exercise  
23 their Demand Response. California doesn't have a formal  
24 Demand Response program. It's worked at a level below us,  
25 which we did see a response of approximately 750 to 800

1 megawatts of Demand Response prior to the evening load pull  
2 that helped minimize that.

3           In February you have a unique challenge that you  
4 don't have in the summertime, and that's that our evening  
5 load pull actually coincides with the solar decline from our  
6 renewables. So we actually lost around 2600 megawatts of  
7 solar at the same time we had to make up the evening load  
8 pull, which posed an additional challenge.

9           We were able to get energy from out of market.  
10 We were able to INC a lot of the generation, and we had  
11 sufficient physical energy to meet the evening load pull.  
12 So we weren't at risk of blacking out or shedding firm load.  
13 We did have challenge with our reserves, and that's where we  
14 were focused in this event in particular, was meeting the  
15 reserve requirement.

16           And luckily--or I don't want to say "luckily"--it  
17 is unusual for this time of the year, we actually saw good  
18 wind production towards the end of the evening load pull,  
19 which helped us meet all of our requirements. So we  
20 benefitted from renewables when we had a challenge with  
21 renewables, so the balance ended up helping us getting  
22 through that. And we had declared an end to the event after  
23 our evening load pull that evening.

24           From a lessons learned standpoint, we had  
25 different challenges and different events that we were

1 facing. We did learn that additional granularity in the gas  
2 burn reports was very valuable--understanding specifically  
3 which units were a challenge was very valuable. And so we  
4 actually have modified our NDA and are working to regenerate  
5 the report. It is not in place today, but it is going to be  
6 very soon, where we are providing unit-specific information  
7 on the Gas Burn Reports, and ultimately hoping that we can  
8 cluster those into zones, so to speak, within each of the  
9 gas systems where they have critical infrastructure to know  
10 their weaknesses, so that when we struggle we can talk and  
11 balance those more quickly and be proactive as opposed to  
12 reactive.

13 Another one is where we requested some assistance  
14 from FERC on the more timely representation of the gas  
15 changes. And I appreciate your support in that area. And  
16 we were able to put in an interim plan on how to better  
17 reflect quick runups of gas prices, and ultimately commit to  
18 to a stakeholder process where we're going to look at a  
19 longer term fix as an outcome of this. So I do appreciate  
20 that.

21 So we continue to work with the gas companies,  
22 being as proactive as possible. We did learn some lessons  
23 from SoCal Gas and, while PG&E has a low pressure OFO, SoCal  
24 Gas at this time does not. And so PG&E had that in effect  
25 on the day in question, February 6th, and that helped ensure

1 compliance with their burn rates and bringing gas into, I  
2 believe it's 90 percent of their burn rates. So it brought  
3 gas into the PG&E area, but it possibly could have been to  
4 the detriment of the SoCal Gas System. Because if you're in  
5 both markets and one has a penalty and one does not, you are  
6 going to tend to avoid the penalty.

7           SoCal Gas is proposing a low-pressure OFO system  
8 similar to PG&E's. That's on their table. They are  
9 actually looking at three improvements as of the February  
10 event that are proposed.

11           One of them is a Rule 41 change, which is  
12 language that actually references ISO and SoCal Gas  
13 coordination, gas and electric coordination. One is the  
14 low-pressure OFOs. And a third item is the curtailment  
15 priorities.

16           Currently in most entities gas curtailment, or  
17 generation is very high on the list. It's like one of the  
18 first to go, first two. In this case it's number two.  
19 They're actually in their language proposing splitting that  
20 to have reliability and not reliability based generation.  
21 So they actually want to move the reliability-based  
22 generation to one step above four.

23           So it's thinking outside the box. We're still  
24 evaluating it, but it's something that they have on the  
25 table that they're moving forward with improvements out of

1 this recent event. And I think those will go a long ways  
2 towards stabilizing the Southern System.

3 With that, I can take any questions you may  
4 have.

5 ACTING CHAIRWOMAN LaFLEUR: Thank you, very much.  
6 Moving a little further East to the Mid-Continent.

7 (A PowerPoint presentation follows:)

8 MR. DOYING: Thank you, Commissioner.

9 I have a slide deck. I'm not sure who is--

10 ACTING CHAIRWOMAN LaFLEUR: It will magically  
11 appear.

12 MR. DOYING: It will magically appear?

13 Excellent.

14 (Laughter.)

15 ACTING CHAIRWOMAN LaFLEUR: We're moving on to  
16 the Mid-Continent ISO, if you could bring up the slide deck.  
17 Okay. This is ISO New England, I think. So we're looking  
18 for Mid-Continent ISO. There we are. I just saw it.

19 MR. DOYING: Thank you, very much. My  
20 recollection is magic is more difficult to operate on April  
21 1st.

22 (Laughter.)

23 MR. DOYING: I appreciate the opportunity to be  
24 here and present to the Commission. As everyone noted, it  
25 was a very challenging winter, and as much so in the

1 Mid-Continent area as elsewhere in the country.

2 I am going to try hard not to read all of the  
3 words on each of the slides, but to give you a high level  
4 overview.

5 As was already discussed, the extensive planning  
6 and coordination across the region really was very valuable.  
7 I have a couple of slides that I will touch on with that.  
8 It's very important because this was a 1-in-20-year event.  
9 As most people know, we plan for a 1-in-10 days. That means  
10 to have a loss of load 1 in 10 days. Fortunately, 1 in 20  
11 days was handled very, very well across the Eastern  
12 Interconnection and within California.

13 I think that speaks to both the value of RTOs as  
14 well as the value of coordination between the RTOs. The  
15 extreme conditions did affect supply within the MISO region.  
16 I will talk about that a little bit with gas, and that did  
17 present operational challenges for us, although the grid  
18 resiliency and the flexibility of the grid did provide us  
19 the ability to both operate safely and reliably internally,  
20 but then in coordination with our neighbors as well.

21 The next chart shows load and temperature--or  
22 actually temperature for the prior three years. As you will  
23 note, starting at the left, the first event on January 6th  
24 and 7th, temperatures were low on January 5th but not nearly  
25 at the historical levels that they were on the 6th and 7th.

1           And then the graph does show the load for the  
2 subsequent days. And what jumps out at your and is  
3 relatively clear when you look at the chart is temperatures  
4 were low. Each of the events that we had was driven  
5 primarily by temperatures, and then the higher levels of  
6 load that go along with that.

7           The next slide shows you really one of the major  
8 contributors to the operational events that we experienced  
9 during that period. What we saw with the very low  
10 temperatures were outages, the types of outages that we  
11 don't normally see during the winter months, or at least at  
12 the levels of magnitude that we did during these events.

13           The top bar is showing you the de-rates of  
14 capacity, and that could be associated with lots of  
15 different reasons on the grid. It could be cold weather,  
16 which required the units to be operated at a lower level;  
17 partial restrictions on fuel availability; but I think the  
18 most important ones here are the following two graphs--the  
19 following two bars.

20           The second bar from the top shows total forced  
21 outages due to gas issues. So those were units who we would  
22 have liked to have started that told us they were simply  
23 unavailable due to inability to get gas. And we'll talk  
24 about some of the reasons for that in just a moment.

25           And then the third bar down there, which is

1 showing you total forced outages due to mechanical failures.  
2 The level of low temperatures that we saw stressed the  
3 units. There were units that simply were not able to  
4 operate, were not able to start, and in fact we had a pump  
5 storage unit which was unable to operate because it was  
6 simply frozen.

7           You can only get the water out of the pump  
8 storage units when it's liquid. So the temperatures that we  
9 saw contributed to those types of issues.

10           The next slide shows you the value of seasonal  
11 diversity, as well as load diversity. This is showing the  
12 hourly flows from the northern part of the MISO region to  
13 the central and northern part of the region. And what we've  
14 seen historically--"historically" here being a relatively  
15 short period of time since December of 2013--is that the  
16 flows tend to be predominantly from north to south. And  
17 that is the less expensive coal generation in the northern  
18 part of MISO flowing down to the predominantly gas-fired  
19 region in the southern part of the footprint.

20           And what you can see when we got into the winter  
21 events, beginning on January 6th and then through the 7th  
22 and 8th, we saw a reversal in those flows. As the levels of  
23 outages that we saw in the north, as well as the very low  
24 temperatures and high load, you saw the generation reversing  
25 flow direction. And again that was to meet the much higher

1 load that we saw in the north.

2 Now we did also see an increase in load in the  
3 south. Most of the heating in the south is not from natural  
4 gas but is electric heating. So we saw about a 9 percent  
5 increase in load in the southern region as well.

6 The value of that ability to flow from south to  
7 north is really shown on the next chart, where you can see  
8 here that the reduction in the peak following the 6th, as  
9 well as the increase in the amount of generation that can  
10 come from the south, also reversed the direction of  
11 imports.

12 MISO generally tends to be an importing region,  
13 both from Canada as well as from our neighbors to the East.  
14 With the increased load, as that weather moved across the  
15 Midwest and into the East, we not only saw that reversed low  
16 flows from South to North, but we also were able to export  
17 power into PJM, very valuable when we need the power to see  
18 it come one direction; when we're able to help support and  
19 export power to our neighbors, again it shows the value of  
20 RTOs and the ability to both operate on a large regional  
21 basis as well as coordinate between the companies.

22 The fill trials that are underway with the gas  
23 pipelines we also found extremely valuable. We were able to  
24 receive information on restrictions to pipeline flows that  
25 were able to allow us to increase our situational awareness

1 and really take proactive actions that you might not  
2 otherwise be able to take.

3           For example, in the northern part of our  
4 footprint about 8,000 megawatts of the generation is  
5 gas-fired. After the Transcanada Pipeline explosion, we saw  
6 about 2,000 megawatts of that that was simply unavailable,  
7 unable to get gas. And the restrictions that we saw on the  
8 pipelines in that region and that we were able to receive  
9 information for from the pipelines allowed us to identify  
10 other generation that would be needed. We otherwise would  
11 not have had visibility to that. We would have called in  
12 the short-term. They would have said, sorry, we can't get  
13 gas. And we've have had to look quickly to the next set of  
14 generators that might be available.

15           The communication with the pipelines allowed us  
16 to receive that information early. We could take action  
17 knowing that those units would likely not be available, or  
18 be available at a lower level of availability and ensure  
19 that we had both the ability to operate reliably as well as  
20 to continue to operate the markets efficiently.

21           There were several steps that we took during the  
22 event to ensure reliability. I'm not going to go through  
23 each of these, but one of the more important ones again is  
24 the ability to communicate with our both internal market  
25 participants, generation owners, transmission owners, as

1 well as with all of our neighbors.

2           Now we do have calls every day. Coordination  
3 between RTOs and the utilities around us is not new. We  
4 have reliability coordinator calls every day to talk about  
5 what's coming up the following day, and in the next several  
6 days.

7           When you have this level of stress on the system,  
8 you have more frequent calls and you talk about a lot more  
9 issues. And again the ability to have those conversations  
10 between RTOs where we have good perspective and visibility  
11 across broad regions allows us to take those proactive  
12 steps, allows us to have much better visibility into what we  
13 might see coming towards us, and to take appropriate  
14 actions.

15           As we think about what that tells us about the  
16 future and how we can take lessons learned from the events  
17 of this winter, there are really several.

18           As I mentioned, the increased coordination with  
19 the natural gas pipelines was incredibly valuable. I think  
20 what we learned through the events of this winter is that,  
21 although the fill trial has been very successful, we're  
22 going to need to continue that effort, continue to work with  
23 the pipelines to make sure we have information going both  
24 directions.

25           We also learned that there's substantial seasonal

1 variation in the amount of Demand Response that's available.  
2 I think that was mentioned by staff. A lot of the Demand  
3 Response that we do have on the system is available when  
4 you're able to turn down air conditioners; not nearly as  
5 helpful in the winter when you need Demand Response--  
6 although we did have Demand Response that was available.

7           As it turns out, we never saw load levels that  
8 required us to call on that Demand Response. We do have  
9 load-serving entities who are able to control Demand  
10 Response load modifying resources, and we did see some of  
11 our customers, load-serving entities taking those actions.  
12 But we never got to the level where it was necessary for us  
13 to call on those relatively expensive generation, or if not  
14 generation supply resources.

15           We also did see the enhanced value of talking  
16 with all of our generation owners to understand their  
17 availability. As you saw in that early chart, we had  
18 outages not only due to mechanical failures, not only due to  
19 unavailability of generation overall, but partial  
20 reductions. I can get gas. I can't get enough to run a  
21 full load. That's the type of communication that wouldn't  
22 have occurred proactively but for these types of stressful  
23 conditions on the system.

24           Lastly, we did see increased value of having the  
25 ability to analyze localized areas. Again, that's something

1 we do every day. But when you find yourself under the kind  
2 of stress, and with the generation availability issues that  
3 we had, there are local pockets across the region that you  
4 have to watch much more carefully that you'll have to take  
5 proactive measures to ensure that you've analyzed them, that  
6 you've identified generation. And in some cases, as was  
7 mentioned by staff, there are out-of-market actions that you  
8 simply have to take.

9 MISO also saw large levels of Uplift associated  
10 with the operations of the grid during this period, in  
11 taking those kinds of actions, out-of-market actions, to  
12 ensure that we had generation in the right place when we  
13 needed it, but was able to operate.

14 And with that, I will pause and be happy to take  
15 questions from the Commission after the rest of the  
16 presentations.

17 ACTING CHAIRWOMAN LaFLEUR: Thank you, very much.  
18 Mr. Brandein, and we will move to ISO New England's charts.

19 (A PowerPoint presentation follows:)

20 MR. BRANDIEN: Good morning, Chair LaFleur,  
21 Commissioner Clark, Moeller, and Norris:

22 I really appreciate your comments this morning  
23 that this should be about reliability, because in  
24 New England we've been talking about the gas/electric issue  
25 for a number of years. And our story is a little bit

1 different from the rest of the panels you will hear here.

2           We peak in the middle of December with the  
3 Christmas lighting load. We had to implement some emergency  
4 procedures. It was on a Saturday when everybody was snowed  
5 in, and we actually peaked on a Saturday and we had to call  
6 for some Demand Response.

7           So the story is a little bit different. We did  
8 make it through this winter, but there's challenges ahead.  
9 And it just makes me reflect on the NOPR that's out there.  
10 And if we are serious about the gas/electric coordination,  
11 the day does need to be moved. We do need to go earlier in  
12 the day, and the 4:00 a.m. NOPR time, in my mind, that's the  
13 latest it should be. It should not be moved any more into  
14 the day. If anything, it should be moved back.

15           I am not going to hit all the slides. It's a  
16 fairly long slide deck, and I'll just hit some highlights  
17 here.

18           Really, starting for this winter, when I think  
19 back a bit, it probably started at my desk at four o'clock  
20 in the morning on that storm NEMO when I was summarizing the  
21 event for the senior staff at ISO New England explaining  
22 that we had a very difficult time operating through that  
23 day. We couldn't get gas, and our oil units were running  
24 out. And if there's one thing I've learned through  
25 operating a power system for a number of years, it's that

1 generators need fuel, and you can't operate a power system  
2 without fuel for the generators.

3           And that spurred a lot of discussion at ISO  
4 New England. There was a lot of discussion with obligations  
5 that the generators took on in the Capacity market. Did  
6 they come to the table with fuel? Is that something that  
7 has to be handled outside of the market?

8           We didn't have time to sit around and wait. We  
9 needed to put something into action if we were going to have  
10 something in place for December 1st for the winter that we  
11 just experienced.

12           So we came up with this winter reliability  
13 program. Essentially what it did, we said if we had a cold  
14 winter--because we hadn't had a cold winter in a number of  
15 years and we were tight on fuel; when we were doing fuel  
16 surveys of our oil-fired generators, they had about 25  
17 percent of inventory compared to their tankage, and they  
18 were running out of fuel. So we identified a gap based on  
19 studies with the Interstate Gas Pipeline, how much they  
20 could actually supply the generators.

21           And we went out and solicited offers from  
22 generators to increase their inventory, as well as some  
23 Demand Response providers. We got about 21 megawatts of  
24 Demand Response through the winter, and it was a limited  
25 amount of time we could call for those.

1           And we increased the inventory in the oil-fired  
2 units from about 25 percent to somewhere in the  
3 neighborhood of about 70 percent of their capability.  
4 Without that program, we would have not made it through the  
5 winter as well as we did.

6           Some of the other things that we did, besides the  
7 winter program and got oil in the tanks, is we moved our  
8 Day-Ahead market. And we did that last spring where we  
9 advanced it from 16:00 to earlier in the day. That allowed  
10 us to get information out to the generators that they could  
11 go and make their gas--firm up their gas procurement not  
12 only for the Day-Ahead but we got our reliability commitment  
13 out earlier and they were able to deal with the gas market  
14 before the gas market closed. Because in the East it's like  
15 six or seven o'clock at night; after that time, you're  
16 really waiting for the gas markets to open up in the  
17 morning.

18           The other thing on this slide, it says "increase  
19 reserve requirements." We didn't necessarily increase the  
20 reserve requirements; what we did was we priced into the  
21 reserve market some supplemental commitments that we needed  
22 to make. Those supplemental commitments are really to make  
23 up for the difference between an integrated hourly value and  
24 an instantaneous value.

25           It's also to make up for any generator

1 restrictions or losses based on historic experience. So we  
2 took that and we priced it into the market so that this  
3 additional commitment didn't depress the energy pricing.  
4 Once again, we're trying to get the right energy price for  
5 the market so people respond properly.

6           The other thing that we did was we filed to  
7 change the shortage-event triggers in the winter. And it  
8 used to be you have to be short our 10-minute reserve  
9 product, and now it's if we go short of our 30-minute,  
10 that's the shortage event for the generators. So hopefully,  
11 you know, that, once again, gives some incentive for the  
12 generators to perform better.

13           What's not on the slide is we did a lot more with  
14 the gas/electric coordination. Our gas/electric  
15 coordination is probably lightyears ahead of everybody else  
16 around this table. We actually hired a gas coordinator in  
17 the control room. That individual has experience in the gas  
18 market. She actually worked for a generator arranging their  
19 gas procurements for the generator. So she has some insight  
20 into what's going on, who the players are in the New England  
21 market.

22           We also developed a gas usage tool where we went  
23 and correlated heating degree days to LDC loads so that we  
24 can get an idea of how much pipeline capacity is available  
25 on a daily basis for gas-fired generators, recognizing that

1 the Firm Capacity holders are already LDCs. And we go out  
2 and we scrub all their bulletin boards and bring back  
3 nomination at all the generator meter points. We're  
4 fortunate in New England that we have very few generators  
5 behind LDC gates. Those generators tend to be the older  
6 oil-fired units that have the capability to turn gas, but in  
7 the wintertime those units are probably burning oil versus  
8 gas.

9           So we have a very good picture on what's  
10 nominated. We compare that to our Day-Ahead and our  
11 reliability commitment. We see if there's any gaps. We  
12 reach out. We talk to the generators, find out whether or  
13 not they're going to procure more gas to match the Day-  
14 Ahead.

15           The information policy that the Commission  
16 allowed, the changes to information policy has been very  
17 valuable to ISO New England this year. We were waiting  
18 anxiously to implement that. As soon as it was implemented,  
19 we were ready.

20           We exchange information with the pipelines on  
21 what we expect to do with each one of the generators. They  
22 can look at how much gas is nominated at those meter points,  
23 if there are any issues or concerns that they have.  
24 Communication is going back and forth. The feedback is they  
25 don't need it all the time, but on those tight capacity days

1 it's useful information for them.

2           There was at least one day where the pipelines  
3 were concerned about gas pressures and their ability to  
4 allow one of the generators to start up. They were able to  
5 see that that unit wasn't going to be starting up to 1500.  
6 They were able to get the pressures up after the morning  
7 peak and allow that unit to come on. So it's been helpful  
8 to them. It's been helpful to us, and we really appreciate  
9 the effort that the FERC went through to allow those INFO  
10 policy.

11           Other coordination issues, we're on conference  
12 calls with our neighbors. The important thing on those  
13 conference calls is really understanding what they expect to  
14 deliver. We see what the Day-Ahead cleared on the  
15 interchange with our neighbors. Do those neighboring  
16 systems expect to deliver that level? Do they expect to  
17 deliver more? Do they expect to deliver less? What can we  
18 really count on so we can put a good operating plan in  
19 place?

20           Those calls are very valuable. We have regular  
21 calls with the Northeast Gas Association to understand  
22 whether or not there are any issues on the interstate  
23 pipelines, or if the LDCs have any concerns.

24           We also did a lot of training with our generators  
25 and our designated entities for our generators. We went

1 through a whole host of issues, including the winter  
2 program, the Southwest Report and all the recommendations,  
3 how we implemented changes in New England in response to  
4 that, so that we're all on the same page.

5           And then fuel surveys. We were doing initially  
6 monthly surveys. We went to weekly surveys. And then when  
7 we got into January, when we were really burning oil  
8 quickly, we went to daily surveys. That was valuable  
9 information for us.

10           And just--I don't want to make it about price,  
11 but, you know, here's a slide. The average price for gas in  
12 New England, \$19. You know, that's a big jump from last  
13 year. Will it continue? Don't know. But we're almost  
14 building a pipe every month, it seems like, with the cost of  
15 the differential between the gas in New England and other  
16 places.

17           Oil, we ran oil hard. The concern I have with  
18 oil, we had the Winter Program and when we got down to the  
19 end of January, oil-fired generators were calling us up  
20 asking us what they can do to conserve their oil burn  
21 because they were going to run out. How can they offer the  
22 units into the market? Can we posture the units to hold  
23 them back? Don't run them at full load because the  
24 economics said go to the top, run at the top; they couldn't  
25 replenish. They didn't have replenishment strategies that

1 were able to keep up with the fuel burn. It's a concern  
2 going forward. If we came in at 24 percent, if we came in  
3 at 50 percent, we would of ran out.

4           The other concern we had was, here's an example  
5 of the reports that I get. You can't really read it up on  
6 the board, but that's an example of how much fuel I had by  
7 station. The top chart shows that those units that fell in  
8 that chart had about a day's worth of fuel left. And the  
9 bottom chart goes up to like 18 days. And you can see that  
10 most of the oil, by the time we got into the end of January  
11 where we were concentrated in a few older, larger fossil  
12 plants, so we didn't have a good mix of fuel across the  
13 fleet, and those units were having difficulty either  
14 arranging barges, getting the barges in, or they were  
15 burning it faster than they could truck it in. Trying to  
16 make fuel arrangements after you've already burned it and it  
17 gets cold, and you're competing with home heating fuel,  
18 moving that oil around doesn't work.

19           So being in an area where we're constrained with  
20 the gas pipeline, constrained with moving the oil and  
21 replenishment, we have real concerns going forward.

22           We gave you a chart on the outages. We really  
23 didn't experience some of the larger outages. I think staff  
24 showed that. I believe this chart underestimates the amount  
25 of outages, because we have a lot of generators that are

1 offline in our system and available, and we know that if we  
2 call them up they're probably not going to be able to get  
3 fuel on those tight days.

4 In early January, in one of the slides there, we  
5 had about 1,400 megawatts of gas units that were  
6 unavailable. That was a day where our neighbors were  
7 calling to see whether or not we could provide some  
8 emergency power to PJM, and we had to call up generators and  
9 we needed answers right away: Can you get fuel?

10 Maybe if we gave them, you know, four or five  
11 hours to try to arrange fuel, maybe they could have, but we  
12 have to operate the power system. We needed to let PJM know  
13 whether or not we can get them 500 megawatts by 3:00 in the  
14 afternoon. So we had to skip over them as soon as they said  
15 that they didn't know, or it was unavailable.

16 I have to show this chart. Some of our staff is  
17 proud of this chart.

18 (Laughter.)

19 MR. BRANDIEN: But it shows that, you know, our  
20 prices spiked significantly in New England. Sixty-four  
21 percent of the days our average LMPs were between \$100 and  
22 \$250, and in nine days we had LMPs that were greater than  
23 \$250. So you see some of these charts with price spikes in  
24 other areas, we had price sustained at high levels.

25 ACTING CHAIRWOMAN LaFLEUR: That's 25 cents a

1 kilowatt hour wholesale--

2 MR. BRANDIEN: Yes.

3 ACTING CHAIRWOMAN LaFLEUR: --before you add  
4 transmission and distribution.

5 MR. BRANDIEN: Right. And we heard about these  
6 prices, as you might expect. And I'm sure you have, too.

7 Uplift. The Uplift dollars that we're  
8 experiencing, we have a morning peak and it dies down  
9 through the afternoon. Then you have an evening peak that's  
10 higher than your morning peak. We need resources online for  
11 that evening peak.

12 When you bring on these combined-cycle units that  
13 have very expensive gas because you need them for the  
14 morning peak and the evening peak, there's a lot of hours  
15 that they're sitting there collecting the Uplift charges.  
16 And what's different about these units is generally they  
17 have a high eco min. So you might have a 700 megawatt unit,  
18 and we can only push it down to about 530 megawatts, and the  
19 differential between the oil and gas on a lot of these days  
20 were significant.

21 So the dollar amounts are clicking very rapidly  
22 with those megawatt hours that we're producing. So it's not  
23 surprising that we experienced these high Uplift with the  
24 units that we were running.

25 Lessons learned. I almost feel foolish saying

1 this: You know, we need fuel for generators. Oil inventory  
2 matters in New England. If I'm going to live off of a gas  
3 pipeline system that's constrained, I need coal in the  
4 coalyards, and oil in the tanks, if I'm going to be able to  
5 reliably supply the system.

6           The gas system was constrained in New England  
7 even though we were pretty much off of the gas system for  
8 most of these cold weather days. I think on some of the  
9 colder days we had about 35- to 3800 megawatts of generation  
10 being supplied by those units. And we're allocating  
11 reserves on these units and, fortunately, the nuclear units  
12 didn't trip. The imports from Quebec didn't trip. If I had  
13 to activate the reserves and ramp up some of these gas  
14 units, I would of converted that gas to energy sooner, and  
15 then I would of had problems later in the day because they  
16 would of ran out of gas for the gas day.

17           Another reason why I'd like to see the Gas Day  
18 start earlier, and then we could get through the two peaks  
19 sooner in the Gas Day and they could see whether or not they  
20 need to make arrangements for additional fuel and they can  
21 do it during hours that the gas marketers are available and  
22 not near the end of the Gas Day when they see they're not  
23 going to have enough to get us to ten o'clock in the  
24 morning, and now it's eight, nine, ten o'clock at night and  
25 they can't get ahold of anybody and they say, "see 'ya in

1 the morning," and then they call up in the morning and say,  
2 "see 'ya at ten o'clock with the new Gas Day."

3           It boils down to weather in New England. I need  
4 mild weather to get through. If I have cold weather--we had  
5 a colder than normal weather; we didn't have extreme weather  
6 in New England. We had single-digit temperatures for our  
7 peaks. We didn't have negative temperatures for our peak;  
8 2004 was a colder day.

9           I think you talked about the sustained cold  
10 weather. We didn't have that sustained cold weather. When  
11 you have sustained cold weather, gas pipeline pressures tend  
12 to deteriorate over days and it's less flexible three, four,  
13 five days into the cold spell as compared to the first day  
14 in the cold spell.

15           So weather is dependent. And then the other  
16 thing that makes me nervous is I've got a 620 megawatt  
17 nuclear unit that's going to retire going into next winter  
18 in December shutting down for its refuel, and that's it. I  
19 have a 150 megawatt coal unit that shuts down May 31st of  
20 this year. Just those two units by themselves is 770  
21 megawatts that I have to replace with something. I'm either  
22 going to burn more oil, or burn more gas. So that's a  
23 concern as we move forward.

24           We do have some improvements coming along. The  
25 offer of flexibility, we're going to have in place by the

1 end of this year. Some of the other markets have it. Units  
2 have to live with their offer tomorrow based on the reoffer  
3 period today. They'll be able to update that more  
4 frequently.

5           Looking at how we allocate costs for the Uplift  
6 charges. And the Commission did clarify the generator  
7 obligations. How are asset owners going to interpret that  
8 obligation? Are they going to put fuel in their tanks? Are  
9 they going to make forward arrangements for gas? Or is  
10 everybody going to wait to the spot, or wait until it gets  
11 cold and then they burn their oil and try to run out and  
12 make arrangements at the last minute?

13           So where does that leave us? We believe we need  
14 to be prepared for a cold winter. We're looking at the  
15 lessons learned. We know that we have 770 megawatts of  
16 nongas units that run all the time, plus another 430  
17 megawatt oil unit that I won't have next year, generator  
18 obligations. What does ISO New England need to be doing?  
19 Do we need to look at another winter reliability program,  
20 winter reliability program II? Do we sit back and hope the  
21 obligation order puts fuel in the tank? If we do have a  
22 winter reliability program II, what does it look like? And  
23 we have had a lot of discussion at the ISO on that right  
24 now.

25           And with that, that concludes my remarks.

1           ACTING CHAIRWOMAN LaFLEUR: Thank you very much.  
2 I'll resist the urge to ask questions and move on to  
3 Mr. Yeomans from New York ISO.

4           (A PowerPoint presentation follows:)

5           MR. YEOMANS: Okay, thanks. That was an  
6 excellent presentation by Peter. I'm struggling with  
7 whether I should just say "ditto" and move on, or not.

8           (Laughter.)

9           MR. YEOMANS: New York certainly appreciates the  
10 opportunity to come speak at this technical conference. If  
11 anyone is going to speak about New York, we would just  
12 prefer that it's us, so we're happy about that.

13           And we also appreciate the reliability opening  
14 comments. I think there's a lot to be learned about  
15 reliability from our past experience this winter. I think  
16 there's a lot we can take forward to be ready for next  
17 winter. But even more so on the reliability theme is really  
18 preparing for what the 5- to 10-year future may be, if you  
19 think about what continues to be the long views and the  
20 fundamentals of inexpensive large amounts of natural gas.

21           So even if we can figure out how to get through  
22 this past winter and next winter, just thinking about more  
23 displacement of nongas-fired fuels, we just need to from a  
24 planning and a reliability perspective need to be ready for.

25           The format of my presentation is one section

1 specific to New York operating events, another section on  
2 our observations from the eyes on electric ISO in New York,  
3 and then the third section will be next steps.

4           The executive summary. As everyone knows, at  
5 this point last winter included five major cold snaps in New  
6 York, including three Polar Vortexes that extended across  
7 much of the country.

8           Certainly we've seen very cold weather in New  
9 York before, but these cold snaps seemed to be quite a bit  
10 deeper into the South and much more across the country, and  
11 New York being very heavily connected with our neighbors did  
12 see those implications from an interchange perspective and a  
13 broader market perspective.

14           On January 7th we did set a new record winter  
15 peak of 25,738 megawatts, beating our previous winter record  
16 from 10 years ago by about 200 megawatts, passing our 50/50  
17 forecast going into the winter by about 1,000 megawatts, but  
18 not quite hitting our 90/10 winter forecast.

19           Just at a high level, an executive summary level  
20 to characterize operations, operations during early January  
21 cold weather events were really related to managing  
22 generator capacity derates. And operations efforts later in  
23 January were related to managing potential fuel depletions  
24 that could lead to capacity derates.

25           The red curve on this chart is a chart of our

1 summer peaks over the last 14 years. And as you can see,  
2 just six months ago we set a new summer peak in New York of  
3 33,956 megawatts, beating the record from 2006. And then  
4 six months later, as we know, in January we set a new all-  
5 time winter peak, beating the record of 10 years ago.

6 And then the other point on this chart is we are  
7 still very much a summer peaking RTO than a winter-peaking  
8 RTO.

9 Now this is a little hard to see so we'll just  
10 jump to the colors. This is gas prices for the month of  
11 December. The black horizontal line at about \$17 is the oil  
12 price. You can see for most of the month the colored prices  
13 are at different gas indexes, are below the oil price with  
14 the exception of about eight days in the middle of winter  
15 that the Tennessee Gas Price exceeded the oil price, and  
16 that has a large impact on many large combined-cycles in  
17 eastern New York, and had an impact on setting of LBMPs as  
18 we'll see on the next chart.

19 I think it was last winter we had all, just about  
20 seven or eight days where gas prices exceeded oil prices.  
21 So when we saw this, I thought good, we got this over with  
22 in December, and that should just about do it; we should  
23 have an easy January. But as you see the next chart, that  
24 was not at all the case.

25 (Laughter.)

1           MR. YEOMANS: Again, the horizontal black line at  
2 about \$18 is No. 6 oil. Just above that is the light grey  
3 line--I appreciate it's a little hard to see on the  
4 screen--at \$22, and then kerosene at \$23. Those were  
5 constant through the month of January.

6           But anywhere you see a different colored curve go  
7 above, really above \$20 or above the black line, is a day  
8 where gas prices exceeded oil, which is quite a significant  
9 difference this winter than previous winters.

10           So in the past we've thought of the gas/electric  
11 coordination issue as gas is the fuel of choice; but when  
12 people can't get gas, we'll fill in the gap with oil. That  
13 was not the case this winter. Oil was the fuel of choice  
14 for many days--in fact, 23 days in January. So the dynamics  
15 and the operating conditions were quite a bit different.

16           And actually I'll go even further. If somebody  
17 had said to me, geeze, how did the gas infrastructure do in  
18 delivering gas to generators for reliability? My starting  
19 point is: I don't know because people weren't trying that  
20 hard. They were trying to burn oil, right? Oil was  
21 significantly cheaper and that was the strategy for the most  
22 part.

23           Then the next slide is not gas prices but  
24 electric marginal prices. And we have three different  
25 zones. The black line would be western New York, primarily

1 Buffalo, New York, and this actually the X axis covers both  
2 months. So the first half of the chart is December, and  
3 then from the middle of the chart to the right is January.  
4 And so just talking about December for a minute, you can see  
5 Buffalo LBMPs just around the \$50 range for actually the  
6 entire month.

7           And then you just see that spike in the middle of  
8 December, which has the same shape as the gas prices, or  
9 when Tennessee jumped up on the east side of Central East,  
10 then you see the electric marginal prices east of our  
11 Central East, or really eastern New York and New York City  
12 jumped up with the same shape as the gas prices, but not as  
13 high as the gas price jump.

14           And then it can move to the right-hand side of  
15 the chart. That's January. And then again this is the same  
16 shape as what you saw in the last slide for gas prices, and  
17 when gas prices went high the LBMPs increased, and when gas  
18 prices came back down in the second week of January you see  
19 the LBMPs came back down.

20           When you see a gap between the black line and the  
21 blue line, then that's when our transmission interface was  
22 binding and constrained and you couldn't get any more  
23 inexpensive power across the state to the eastern side of  
24 the state.

25           And actually, interesting, we have the two blue

1 lines, you have the shaded curve and then the solid blue  
2 curve, that's really Zone F in eastern New York, and then  
3 New York City in Zone J, and there's not much gap between  
4 the two blues showing that we really don't have transmission  
5 constraints in the winter between upstate eastern New York  
6 to New York City different than in the summertime when  
7 that's heavily constrained.

8           From a preparation perspective, that falls into  
9 three categories. We had our seasonal preparation, which is  
10 really prior to winter of 2013-14. We did conduct rigorous  
11 fuel surveys for both gas transportation arrangements--  
12 meaning do generators have firm or capacity releases--and  
13 then oil inventories, and replacement capabilities. And  
14 what we learned through that process--and the cooperation  
15 was fantastic and in the end the information was  
16 accurate--is that the least-cost strategy for the dual-fuel  
17 units for their oil is actually to maintain a low amount of  
18 inventory, but then have replacement rate that can either  
19 keep up, or just-in-time oil deliveries.

20           So part of that survey indicated that there were  
21 not large amounts of inventory going into the winter, but  
22 that they had leases on barge and capability to have fairly  
23 high replenishment rates, and I'll talk about that a little  
24 bit more in a future slide.

25           Then prior to each cold snap, we had our normal

1 conference calls with NPCC members and PJM. These are very,  
2 very valuable. New York is just so interconnected to  
3 Canada, with Ontario, with Quebec, with PJM, with  
4 New England, that when a large party or capacity portfolio  
5 is a function of interchange, either exports or imports,  
6 it's very important to have a conversation and a feel for  
7 how tight, and what the reserve situations are in the  
8 adjacent RTOs in order for us to manage our own capacity  
9 requirements.

10 We invoked our cold weather daily procedure on  
11 each of these cold snap days to confirm Day-Ahead gas  
12 nominations, and oil inventories, and burn rates, and  
13 replacement schedules really with each generator owner. And  
14 again I'll just emphasize, we're doing this with generator  
15 owners at this point in time instead of pipelines, but we  
16 hope by next winter to expand that to additional information  
17 for reliability purposes from the transmission--I'm sorry,  
18 from the gas pipelines and the gas LDCs.

19 And then the third thing we'll talk about on  
20 preparation is during the middle January time period where  
21 we kind of had a cold snap that was the third week of  
22 January and the fourth week of January, we did two things.  
23 The ISO requested and FERC granted a waiver request for  
24 supplier recovery of cost in excess of the \$1,000 offer cap.  
25 We didn't have any particular reason to believe that costs

1 could be that high, but we thought if they were going to be  
2 that high or higher we didn't want an artificial barrier for  
3 reliability to prevent people from buying fuel. And that  
4 was effective from January 22nd to February 28th.

5           And then toward the end of January, with really  
6 now what was the sustained cold snap, the oil depletion  
7 concerns led to increased ISO efforts to manage projected  
8 unit capability on alternative fuels, really by the  
9 replacement rates could not keep up with the burn rates for  
10 a long cold snap; they could for a short cold snap. And we  
11 find ourselves talking to generator owners, trying to  
12 understand how much oil was left, and how to manage saving  
13 that either with reliability commitments of other gas units  
14 at higher prices, or working with the generator owner to  
15 increase their reference level for bidding in consultation  
16 with our external market monitor.

17           Just to break up the operating performance, in  
18 early January, on January 6th, we had our very important  
19 Y49,345 cable out to Long Island trip out of service. So  
20 this is the day before our peak. And that remained out with  
21 a forced outage until January 16th. And keep in mind that  
22 just changes everything you're thinking about out on Long  
23 Island. You know, the Day-Ahead commitment does what it  
24 does, and we have our projections of gas and oil, but as  
25 soon as you lose electric transmission capability out to a

1 part of the state, it just increases the pressures and the  
2 need for additional gas and oil.

3           On the morning of the peak, we had the bad luck  
4 on the Ontario system. Many breakers of the Beck station  
5 tripped, resulting in the loss of an important 345Kv line  
6 between the Beck station and the Niagara station in western  
7 New York. Imports were greatly curtailed. So the Day-Ahead  
8 market had not assumed that was going to happen, and we find  
9 ourselves trying to restore that capacity.

10           We were fortunate that that came back in the  
11 afternoon before the peak. We did have a significant number  
12 of generator derates early in January. I have a chart  
13 coming up that talks more about that.

14           We did schedule many supplemental out-of-merit  
15 resource commitments to deal with the large amount of  
16 capacity derates on generators and outages. We did activate  
17 Demand Response on January 7th. Public appeals on the  
18 morning of the 7th, just as a precautionary measure to help  
19 restore reserve for reliability. And then we did issue a  
20 NERC Emergency Alert One on January 7th, the day of our  
21 peak, indicating that we're just meeting reserve  
22 requirements.

23           Then in late January, we had some different  
24 conditions. Really in the end of that third week when oil  
25 levels were getting lower and lower and lower and the

1 replacement rates could not keep up and inventories were  
2 low, we started to receive projections of another week of  
3 cold weather. In fact, at one point we even thought we were  
4 going to break the record and hit a 26,000 megawatt peak.  
5 That did not happen.

6           We began to see the potential for oil depletion  
7 and reported from the generator for difficulty receiving  
8 fuel deliveries in the form of barges and trucks. The  
9 generators have clarified for me that not only is it the  
10 transportation of oil that was scarce, but it was actually  
11 the commodity itself. Even if you could find a barge, or a  
12 truck, or a train, just procuring the commodity of oil  
13 became very, very difficult by the end of January.

14           We did schedule additional out-of-merit  
15 reliability commitments due to the uncertainty of these oil  
16 deliveries in the last week of January, and the uncertainty  
17 of gas. When you're talking to a dual-fuel unit and they're  
18 just about out of oil, and they're having trouble, you know,  
19 the next conversation is: Well, can you get gas? I know  
20 gas is more expensive, but can you get that? And there was  
21 a lot of uncertainty with that.

22           Now ultimately in the fourth week of January that  
23 worked pretty well. Surprisingly, they were able to get  
24 some gas in New York City, and there were some--the  
25 temperatures were a little milder than what we had thought

1 in the third week of January.

2 We also had put DR, Demand Response, on notice  
3 for the New York City Zone on January 27th for activation on  
4 January 28th, but ultimately did not need that to maintain  
5 reserve requirements. And then there was a high level of  
6 interchange or transaction curtailments as a result of TLRs  
7 issued out of TVA for flowgate violations.

8 Now I won't read all of the derates over the  
9 course of the winter. These are for select cold snaps. But  
10 in yellow I've highlighted our peak day of January 7th, and  
11 we did have 4,000 megawatts of derates over the peak. And I  
12 want to be careful with the definition.

13 This definition is derates from when the close of  
14 the Day-Ahead market to Real-Time, not to be confused with  
15 derates of ICAP suppliers bidding into the Day-Ahead market,  
16 or even another category we're beginning to talk about which  
17 is after the Day-Ahead market closes and there's a set of  
18 capacity that we don't commit because other units were  
19 cheaper, and we commit up to 26,000, we don't commit up to  
20 36,000, what subset of that then became unavailable because  
21 they couldn't get fuel.

22 So people need to be careful when they're talking  
23 about derates which category. Is it the ICAP to the Day-  
24 Ahead market? Is it committed in the Day-Ahead market but  
25 didn't show up in Real-Time? Or is it units not committed

1 that you may need for reliability or GTs?

2           And then the other columns show that only about  
3 50 percent of these derates were related to fuel and coal.  
4 Fifty percent of these derates were unrelated to coal, and  
5 there's a big nuclear power plant that tripped that makes up  
6 part of that last column.

7           Just a few more observations. As I said, this  
8 winter was characterized by many days of gas exceeding oil,  
9 really changing the dynamics. We're used to calculating  
10 what is the gap. If you thought gas is the fuel of choice,  
11 what's the minimum amount of oil to get through the winter?  
12 But now we'll look at this, geeze, if oil is cheaper, it may  
13 be huge volumes of oil that are needed--from an inventory  
14 perspective and from a replacement perspective, if oil is  
15 going to be lower cost than gas, a different way to think  
16 about this.

17           The load-weighted electric marginal prices for  
18 January were \$183 in New York. That's across all zones and  
19 all hours. That was 176 percent higher than December, but  
20 the natural gas prices at Transco Zone 6 were \$27 per MMBtu,  
21 and that is a 400 percent increase. And really it just  
22 shows that a large number of intervals were clipped by oil  
23 units and oil bids and our economic process.

24           I won't read all of these bullets. I'll just  
25 make two big points. Again, the performance of the dual-

1 fuel was fantastic for short duration cold snaps, but as I  
2 said in later January when the cold snap gets to be long the  
3 just-in-time delivery strategy and the ability to keep up  
4 with high oil burn rates when oil is cheaper than gas just  
5 became tough and you lose ground every single day.

6           So if it's only a three-day cold snap, you don't  
7 run out of oil. If it's an 11- or 12-day, or even a 9-day,  
8 you do start to run out of oil at some stations. And that's  
9 an issue we need to address going forward.

10           And then just some pipeline observations from the  
11 eyes of an electric ISO. Interestingly, generators with  
12 confirmed gas nominations--so we need to be careful; this is  
13 not to say that every generator that tried to get gas could  
14 get it--but if a generator tried to get gas and the pipeline  
15 or the LDC confirmed that, the performance of that gas  
16 delivery was actually very, very good.

17           There was a force majeure issue on January 7th,  
18 and I think some firms were cut, and maybe it wasn't great  
19 that day, but if you look across 20 other cold days, our  
20 observation would be that generation with confirmed gas  
21 nominations for the amount they nominated--now if they gave  
22 us a nom cap higher than that, and then they couldn't get  
23 the gas, you know, they would take that generator derate,  
24 but that wouldn't be a gas curtailment. The gas companies  
25 did fantastic delivering what they had confirmed on a Day-

1 Ahead basis.

2           Let's see, the next one, instances where  
3 generators connected to the interstate were able to procure  
4 and nominate gas intraday. This was a pleasant surprise.  
5 You think about a cold day. We run our Day-Ahead market.  
6 We don't issue an award if a generator is bidding gas at \$60  
7 and there's a cheaper oil plant, we commit the oil; we don't  
8 commit the gas plan. And then 10 hours later we need it for  
9 capacity because something tripped, it was a pleasant  
10 surprise to the success that some of these gas combined  
11 cycles were able on short notice to find gas on a very  
12 constrained gas pipeline system.

13           But again I think that's partially explained by  
14 the fact that oil was cheaper than gas, and the pipeline  
15 wasn't as constrained as it has been in past winters. And  
16 quite possibly the New England oil purchase program did  
17 relieve some of the scarcity of pipeline transportation on  
18 Tennessee across upstate New York.

19           And then operational flow orders. I'll just make  
20 the point that in places where there were daily OFOs as  
21 opposed to hourly OFOs, there was still a fair amount of  
22 flexibility with the generator dispatch where it's only a  
23 daily OFO. Whereas, when it's an hourly OFO and a generator  
24 needs to stick to tight tolerance bands on an hourly basis,  
25 that does eliminate a lot of the flexibility in dispatch on

1 the electric system.

2           Now the going forward next steps in the areas of  
3 markets, we are currently internally exploring market rule  
4 changes to address cold weather reliability concerns  
5 associated in two different areas, really associated with  
6 the significant generator derates and the limited fuel  
7 supplies during long sustained periods.

8           Now we're not working on two different market  
9 design changes; we're hoping one market design improvement  
10 will address both of these issues. But the objective is to  
11 better value fuel assurance on cold days. So that is the  
12 objective, and we are working on that, and we think we are  
13 getting closer to presenting that to our stakeholders.

14           We want to be able to improve generator reference  
15 level management. We were good at this, but we see as a  
16 lesson learned an opportunity to streamline or improve that  
17 process. So when you get a telephone call from a generator  
18 and they say they have two days left of oil, we want to  
19 streamline ahead of time and be proactive of what's the  
20 process to work with the generator to increase that  
21 reference level?

22           And then the third point would be to coordinate  
23 with PJM and New England if either RTO considered  
24 modification to energy bid cap offers, because we want that  
25 coordinated on a regional basis.

1           And then the last slide, in the areas of  
2 reliability we think we have some good ideas to run planning  
3 scenarios to reflect sustained cold weather conditions and  
4 to reflect physical dual-fuel inventory capability and fuel  
5 replacement rates. So we have a lot of strong, powerful  
6 planning processes for reliability, and we have the  
7 flexibility to run scenarios and we do intend to do that for  
8 next winter.

9           Improve operator awareness of the fuel status of  
10 all generators. So it's not just gas-fired generators, it's  
11 all generators to improve operator awareness of the oil,  
12 fuel inventory and the replacement rates; and in addition,  
13 to improve the awareness of pipeline system conditions.

14           And then continue to actively participate in the  
15 regional EIPC studies. I still think that's probably the  
16 greatest reliability issue out there is, if you think about  
17 the Marcellus shale and the Utica shale, those fundamentals  
18 for the next 5 to 10 years, I think the strongest  
19 reliability issues are in front of us, and do we just all  
20 need to pay attention to those studies? To the extent that  
21 they have some target one and target two results coming out  
22 now, we want to incorporate those findings into our current  
23 ISO planning processes, and then consider additional  
24 reliability criteria and/or market design enhancements as  
25 needed as we see a long-term view of more generators

1 converting to gas.

2 ACTING CHAIRWOMAN LaFLEUR: Thank you very much,  
3 Mr. Yeomans. Turning a little further south to PJM,  
4 Mr. Kormos.

5 (A PowerPoint presentation follows:)

6 MR. KORMOS: Thank you, and good morning  
7 Commissioners.

8 And I'll probably say a lot--we learned a lot  
9 from our neighbors to our north, as we always do, and you'll  
10 see a lot of similar trends in PJM that both New England and  
11 New York saw as well.

12 This is a chart of our temperatures, looking at  
13 the lowest temperature on our system throughout the month of  
14 January. And there are sort of two different tales here in  
15 January.

16 The first event you will see in the shaded blue  
17 area is what was known as the Polar Vortex. That was just  
18 some record-breaking cold. It was -20 out in Chicago. It  
19 was minus everywhere on our system. We saw some record  
20 cold, and we saw some--and that's where we actually broke  
21 our peak loads.

22 That is also where we saw the significant  
23 generator outages that I'll talk about. So that event, it  
24 was all about just the weather and the generation.

25 Later on in January you will see from the 21st

1 on, I don't know what defines "extended cold," but it sure  
2 felt like it. Because from the 21st on, we were below 10  
3 degrees pretty much the entire time. That was different, in  
4 that it wasn't--our generator outages improved, our peak  
5 loads were not quite as peak as we had seen, but we had a  
6 lot of gas contracting issues, I'll say. Just the  
7 inflexibility we experienced with the price that we were  
8 having to pay really caused us some serious problems, and we  
9 will talk about that as we go forward.

10 As I said, January was an interesting month for  
11 us because typically we break a winter peak every couple of  
12 years. In January we broke it eight times. So right now we  
13 have 8 out of 10 of the highest winter peaks in January of  
14 2014. That is nothing I have ever seen before. So we kept  
15 breaking it. You have to go all the way back to 2007 for us  
16 to even see the next time we saw loads as close to that.

17 So it was a hard month and a rough month from  
18 that perspective.

19 Just to give you an idea of the difference, the  
20 bottom line, the green line, is typically what we would see  
21 on a January day, a morning peak around 100,000 and an  
22 afternoon peak of 106,000. Instead, we saw peaks of 138,000  
23 peaks of 141,000, and you'll see we never dropped below  
24 120,000 megawatts. So we stayed above what our average  
25 peak would have been the entire 24 hours.

1           That is about 30 to 40 nuclear plants' worth of  
2 energy that we were serving on most of the days in January  
3 above what we would typically see. And this obviously  
4 caused all the stresses you just heard the other gentlemen  
5 talk about, particularly on some of the fuel-deliverability  
6 issues and managing those issues, as well as the gas.

7           This is a little bit tough to read. This is our  
8 actual reserve requirement. I showed it for two reasons.  
9 One, we did call scarcity--as I said, the event in the  
10 beginning, the 6th and 7th, really was more about the actual  
11 peak loads with the generator forced outages.

12           We actually went into our scarcity pricing both  
13 on the night of January 6th and the morning of January 7th.  
14 Two different reasons. One the 6th we actually ended up  
15 taking a voltage reduction. It was probably a conservative  
16 action. The load was just coming in faster than we thought.  
17 Generators were not performing as well as we thought. We  
18 felt like we were just getting behind and it was prudent to  
19 take the voltage reduction to assure we had reserves.

20           On the morning of the 7th--I'll probably clear up  
21 a rumor--we were not 700 megawatts away from load shedding.  
22 We were 700 megawatts away from taking another voltage  
23 reduction. Our reserves did dip at the very peak down to  
24 700 megawatts, but we had gone out with our warnings. We  
25 had not taken a voltage reduction yet. We knew we had that

1 tool still to take, and that was our reserves.

2 We typically could get between 1,500 and 2,000  
3 megawatts from a voltage reduction, so we had our reserves  
4 required. We were not in any immediate danger of shedding  
5 load. I know some people may have heard that, but it was  
6 more from a voltage reduction.

7 You'll see the rest of the time we stayed out of  
8 reserve shortages for the most part, being above 2,000  
9 megawatts.

10 As I said, the story on the beginning was this  
11 was our outages. You will see on these slides we peaked out  
12 at about 22 percent of a forced outage on the morning of  
13 January 7th, as well as the afternoon. We put our  
14 historical forced outages--you'll see that historical forced  
15 outage in the winter is 7 percent. Typically it's only  
16 about 5 to 6 percent. Winter it's usually a little higher  
17 at 7 percent. I've seen winter peaks at 10 percent. We've  
18 never seen anything--you could actually go back to the ice  
19 storms back in 1994 when we saw a forced outages rates and  
20 this kind of thing.

21 Now you do see they did mitigate throughout the  
22 rest of January. They did get better, although they were  
23 still high, you know, unusually high throughout the month.  
24 But again, we're summer peaking like the rest and we do have  
25 excess reserves in the winter. So the higher forced outage

1 rate wasn't necessarily a killer other than at 22 percent.

2           To talk about just in general the outages, these  
3 are just a snapshot of some of the categories on the 7th.  
4 We had about 9,300 megawatts of gas units that had their  
5 fuel interrupted. Now I will tell you that was about--it's  
6 about 5 percent of our capacity, our total capacity. It's  
7 about 25 percent of the outages.

8           That is very manageable for us and actually well  
9 within expectations. We know we're going to lose gas.  
10 We've always lost gas. As I said, we have excess reserves  
11 in the winter. We typically can deal with that, and in this  
12 case we could have dealt with 9,300.

13           I would echo the other panelists in that we are  
14 very appreciative of the waiver FERC granted us. We were  
15 talking to the pipelines this winter. We were talking unit-  
16 specific, and it really worked out well in that I don't  
17 think either of us were surprised.

18           We knew every unit that could get gas. We knew  
19 every unit that couldn't get gas. I think the pipelines  
20 understood which units were going to run. They were  
21 understanding which ones wouldn't. So therefore they did  
22 not have the pressure problems we've seen in the past. All  
23 in all, that coordination worked really well.

24           From a reliability perspective, if we know it's  
25 not going to be there, we can work around it. It's in the

1 past it's been the surprises where we thought we were going  
2 to get the generation and we are curtailed or on the gas  
3 pipeline side they didn't realize generation was going to  
4 run, and all of a sudden their pressures are dropping on  
5 them. So from that perspective, this was I think a very  
6 good success story.

7 I'll talk a little bit later on about the  
8 commercial side of it, which was not such a success story,  
9 at least for us.

10 Now there were some other outages. You'll see we  
11 had almost 14,000 megawatts of coal out. We had some  
12 extremely high rates there. We had other gas plants that  
13 were just out for mechanical reasons--not that they couldn't  
14 get fuel; they were just unable to run as well as many  
15 other.

16 Now if I looked in total, all of the  
17 interruptions, you can't really peg it on any one thing.  
18 And we actually cleaned this slide up. The first time they  
19 gave me this slide, it was even worse.

20 (Laughter.)

21 MR. KORMOS: We had to aggregate some of the  
22 buckets up. This is coming from the NERC GAD, the  
23 Generation Availability Database, as to how the outages were  
24 related. So you do see the gas interruptions. You do see  
25 weather related, and the boiler tube leaks, and issues in

1 that area makes up a decent chunk of them, but then  
2 everything else under the sun caused failures.

3 So we'll have some more work to do as to how we  
4 ultimately look to basically improve this. I mean, this  
5 obviously was probably our biggest issue on early January  
6 going forward.

7 The next slide is our average Real-Time prices.  
8 We very much like everybody else saw extremely high average  
9 prices. These are both Day-Ahead prices and Real-Time  
10 prices. Again, you do see that the beginning of January was  
11 our real high price spikes.

12 We saw the the high prices later on in the month,  
13 but they were not as close. And actually a very interesting  
14 phenomenon for us, we actually saw Day-Ahead actually  
15 clearing higher than the Real-Time. Typically Day-Ahead  
16 always clears lower. People were willing to lock in a lower  
17 price, and then obviously balance out in the Real-Time at  
18 potentially higher prices.

19 This was one of the few times that people I think  
20 were nervous enough they were locking in at some pretty high  
21 prices in the Day-Ahead markets.

22 Now one of our issues, though, and I'm going to  
23 talk a little bit about Uplift. And this is one of our big  
24 issues for us going forward, is net interchange. For us,  
25 it's good news/bad news. In some cases we're able to get a

1 lot of interchange in, and MISO mentioned they were able to  
2 provide us a lot of help. The problem for us is our ability  
3 to forecast right now is horrible.

4 We have always honored 20-minute notification,  
5 15-minute scheduling. That's a great kind of flexibility to  
6 have. The issue for us is, if you look--and this is January  
7 7th--over our morning peak we were barely getting in 2,000  
8 megawatts from the outside.

9 As we went through the day, we continued to get  
10 more interchange in, but if you even look at two o'clock in  
11 the afternoon we were still only projecting to get maybe 5-  
12 or 6,000 megawatts in over the peak. And we recognize the  
13 systems all around us were peaking at the same time; it was  
14 not unrealistic. Maybe because the expectation prices had  
15 spiked 1800 in the morning, people were very optimistic, and  
16 we got a lot more than the 56. We got at the peak over 86,  
17 about 3,000 more than we expected.

18 The problem is, we've committed to cover that  
19 peak. So we've committed an additional 3,000 either in  
20 Demand Response at most likely \$1,800, or gas-fired  
21 generation at \$1,000-plus to cover that, which is now going  
22 to end up going into Uplift because it is not needed. We'll  
23 have to back it down.

24 In some cases--I'm going to talk about the gas  
25 units--we can't back them down. That causes further Uplift.

1 That's probably going to be one of our biggest challenges,  
2 is how do we get that firmed up going forward?

3           Again, it's a great thing. It's wonderful to  
4 have that flexibility, and we'll take the megawatts when we  
5 can get them, but we need a better way of making sure we  
6 understand what we're going to get.

7           The next slide is Uplift. And as I said, this is  
8 Operating Reserve Credits, but more likely known as Uplift.  
9 This was the big story, as I think your staff said earlier.  
10 We built out more in Operating Reserves and Uplift in the  
11 month of January than we did in all of 2013.

12           It was definitely a much bigger phenomenon in  
13 that second cold snap, mainly because of the way the gas  
14 contracts, the way the commercial terms were going. Maybe  
15 early January we caught people by surprise and they didn't  
16 recognize it, so there was a little more reasonableness in  
17 there. Even though it spiked, it didn't spike a whole lot.

18           When we got into January, we started to see a lot  
19 of our gas units telling us they could get gas, but the  
20 terms they were taking gas under many times was 24 hours Max  
21 Rate, Must Burn, at \$1,000. And in some case over \$1,000,  
22 again another waiver we greatly appreciate you providing to  
23 ensure that we wouldn't lose a unit simply because they  
24 thought they would lose money.

25           That's been extremely challenging for us. I show

1 you this slide because probably this is one of the worst  
2 cases we had. This was going into the first cold snap on  
3 January 21st--the second one on January 21st, the first day.  
4 We were actually being told on Friday that if we wanted the  
5 units for Tuesday morning, because of the Martin Luther King  
6 holiday on January 20th, we had to commit them on Friday.

7           It is really difficult for us to look that far  
8 out in advance with any kind of reasonable accuracy. Again,  
9 we carry about 6,000 megawatts of reserve, typically.  
10 That's in combined-cycle plants. At \$1,000 a piece, that's  
11 a lot of money.

12           Unfortunately, we were required to commit them  
13 based on the best information we had, based on the fact of  
14 the forced outage rates we had seen in the previous cold  
15 weather. We felt we had no choice but to obligate them.

16           In some cases the units told us they had to run  
17 Saturday, Sunday, Monday, to be there on Tuesday, and we had  
18 to burn them 24 hours straight, again all of it out-of-  
19 market at that point. They were not economic, as previously  
20 said. Oil was at that point on the market, not gas.

21           That caused us significant Uplift cost. It  
22 continues to cause us significant Uplift cost. We are still  
23 struggling with--and you may see more information, more  
24 issues come forward from us--in that in the later stages we  
25 tried to back out of some of these, and the gas balancing

1 costs at some of these units then incurred were just  
2 phenomenal, in the millions of dollars.

3 That has become an issue. While I appreciate you  
4 moving the Gas Day, or proposing to move the Gas Day, and I  
5 think that will help to some extent, we'd like them to work  
6 weekends.

7 (Laughter.)

8 MR. KORMOS: We don't shut down, ever. We're 7  
9 by 24, 365 days a week[sic]. We need more flexibility. I  
10 mean, I can--we can deal with gas plants at \$1,000, but  
11 that's our reserves for the most part. They are units that  
12 we don't want to run. We want to hold them for reserves, or  
13 we maybe want to run them for a couple of hours over the  
14 peak. We don't want to run them all day. So we have to  
15 find a way to get a better balance there.

16 Either we have to find a way to lock in the  
17 prices--and maybe it's on our side--such that we're not  
18 dealing with those kind of price differentials, or we have  
19 to get more flexibility so that we can schedule the units  
20 when they're needed.

21 It's interesting to me on days that gas is more  
22 precious than gold, when we try to give it back we can get  
23 nothing for it.

24 (Laughter.)

25 MR. KORMOS: It is sort of a strange phenomenon

1 at this point that, again, we're being forced to burn units  
2 going forward.

3 Commissioner Moeller did ask a question, and  
4 we're fortunate. We've been looking at this so we had an  
5 answer for you. What's replacing the units that are  
6 retiring?

7 We are probably right up there with the poster  
8 child for coal units looking to retire. Good news for us,  
9 it's not next winter, it's the winter after that. So on  
10 this you'll see, and I'll try to explain this, the top two  
11 lines--you know, we'll tell you, we were in a three-year  
12 forward capacity market. Our reserves are covered. From a  
13 planning perspective, not only we have procured adequate  
14 reserves, we have procured additional reserves. We have  
15 always typically cleared about 19 to 20 percent; our reserve  
16 requirement is 15 to 16 percent.

17 And even--interesting enough, you'll see actually  
18 our reserves are going up in '15 and '16. The difference,  
19 I'll tell you, is the bottom line and why we stay relatively  
20 flat on overall generation in our footprint, what is  
21 happening is you see a huge spike in retirements, over  
22 12,000 megawatts of coal that will retire, actual iron in  
23 the ground.

24 It is being replaced, but it is not immediately  
25 being replaced by new gas units. It is being replaced for

1 us either from imports or from Demand Response. So we are  
2 definitely going to see a different fuel mix.

3           There will be, from an energy perspective, there  
4 will be less generation available. We will have to rely  
5 more on Demand Response. We relied on it heavy this winter.  
6 I think you know, we are going to an annual product. We saw  
7 this problem coming. We recognized for us Demand Response  
8 is going to be all year, and we need it to be all year  
9 because we're relying on it much more heavily.

10           We do eventually catch up a little bit in 2016  
11 and '17 with some new gas units coming over, but there is  
12 that concern particularly in two winters coming up where we  
13 are going to see significantly less generation, much more  
14 reliance for us on imports and Demand Response.

15           My last slide, just on some of the lessons  
16 learned. Obviously on the gas/electric coordination, we  
17 will continue to build on the coordination and transparency.  
18 As I said, we felt really good, and we appreciate all the  
19 work by FERC and by the pipelines to help us through this.

20           We will continue to work with them to continue  
21 having that kind of transparency. The other one for us is  
22 we have to get better business rule alignments, contractual  
23 alignments. It's just, again for us it was--it was not only  
24 a huge headache, it was a very expensive headache. And so  
25 we need to find a way to get them better aligned and

1 hopefully get more flexibility from the gas side of the  
2 system.

3           But if not, we are obviously going to have to  
4 discuss potential changes on our side, whether it is the  
5 Capacity market or in the energy market to find ways to firm  
6 up in the winter some of the supplies such that we are not  
7 as dependent on interruptible gas going forward. Those  
8 conversations are just discussing, being discussed at this  
9 point, but I think we'll have to do anything [sic].

10           On the operational preparedness, we had to deal  
11 with unit performance, start failures. We saw over half of  
12 our CTs fail to start when we first called them. We  
13 almost--we will most likely implement a winter test for  
14 units prior going into the winter.

15           Obviously what we saw was everything that we  
16 tried to start on the 7th, we tried to start everything on  
17 the 7th. Unless Wes, our outages are pretty  
18 straightforward. We caught everything. So that is our  
19 outages.

20           We saw such a dramatic start-failure, we will  
21 look to require generation to start up prior to the winter  
22 period, or early in the winter period to ensure that there  
23 is something--and many of these units hadn't run since the  
24 summer. Some of them hadn't even run in the summer. To  
25 make sure if there is a problem, we identify it early.

1 Hopefully we get it fixed. It may not alleviate all the  
2 weather-related ones, but hopefully it can get us back into  
3 a manageable level and we'll be in even better shape.

4 We have to improve--and again we learned very  
5 much from our neighbors to the north--on tracking dual-fuel,  
6 limited fuel. I think New England in particular has much  
7 better systems in place right now than we do. We have to  
8 get better at that.

9 We were scrambling. We were doing it. We were  
10 scrambling. Lots of phone calls. Lots of spreadsheets. We  
11 managed to get through it, but we'll have to improve on how  
12 we do that. And as I think everybody said, we will continue  
13 to improve our communications internally, externally, as  
14 well to make sure everybody at least understands what's  
15 happening.

16 And so with that, I will also wait for questions.

17 ACTING CHAIRWOMAN LaFLEUR: Thank you very much.

18 Mr. Rew.

19 (A PowerPoint presentation follows:)

20 MR. REW: Good morning. I am Bruce Rew with  
21 Southwest Power Pool, and I give you a presentation on our  
22 winter operations.

23 First I'll cover just a little bit of our  
24 gas/electric coordination, and then some of our  
25 preparations. And then for Southwest Power Pool, we really

1 had three cold events: the first week of January, the first  
2 week of February, and the first week of March.

3 Those first two cold weather events were under  
4 our prior Energy Imbalance Service market operations. We  
5 did launch Integrated Marketplace on March 1. So the last  
6 cold event was right after we launched our Integrated  
7 Marketplace. I will talk about that. And then, finish up  
8 with some lessons learned.

9 First off, we appreciate FERC's leadership on the  
10 gas/electric coordination. Because of that, we started a  
11 Gas/Electric Task Force a couple of years ago, and we have  
12 seen a lot of benefits out of that task force.

13 This group meets monthly coordinating  
14 gas/electric issues. We do have participation from some of  
15 the gas entities within our footprints, and it has been very  
16 good for us just getting training, operational updates, and  
17 so on.

18 One of the things that we did do in relation to  
19 that was we conducted specific training at SPP led by gas  
20 industry experts to educate our operators on the overall gas  
21 scheduling processes, the timing of the gas compared to  
22 electric, and then specific pipeline and transmission line  
23 configurations in the SPP region.

24 Generally speaking we have two major gas pipeline  
25 providers in SPP that cover the majority of the footprint,

1 and then several other smaller entities. And we also do  
2 participate in other areas like the ISO/RTO Council, a  
3 gas/electric coordination effort.

4           So our winter preparations. We actually went and  
5 visited gas operation facilities within the footprint, and  
6 as a result of that we developed specific preparation  
7 planning between us.

8           We set up joint calls with gas/electric  
9 operations. We developed a communication protocol, should  
10 cold weather events occur. We exchanged additional  
11 operations information that we had not exchanged before, and  
12 this enhanced coordinated effort was actually used four  
13 times during the winter. So we definitely saw the benefit  
14 of that preparation that we did.

15           We also viewed this preparation as improving the  
16 coordination within the region significantly. We plan to  
17 expand that to as many gas operations within the SPP  
18 footprint as possible.

19           And one other thing we did in preparation for the  
20 winter is prepared for the Integrated Marketplace startup.  
21 That changed our operation, taking the 16 balancing  
22 authorities down to 1. Months in advance, we didn't know  
23 what kind of weather we were going to get on March 1st,  
24 whether it was going to be warm or cold. Well it turned out  
25 to be cold, so that preparation to understanding the gas

1 commitment process within our footprint was very valuable  
2 since we did experience some cold weather right off the  
3 bat.

4           So just one slide on just talking about our EIS,  
5 our Energy Imbalance Service market. We had a single  
6 reliability coordinator with a regional reserve sharing. It  
7 was a Real-Time Energy Imbalance market with five-minute  
8 dispatch. And at that point we still operated with 16  
9 individual balancing authorities. So they were responsible  
10 for the unit commitment and dispatching within their own  
11 BAs. It was not done on a regional basis.

12           So that's how we went through the first two cold  
13 events. The first one was on the first week of January.  
14 And we did set our all-time winter peak during this event of  
15 36,600 megawatts. That was 12 percent above our previous  
16 winter peak which occurred January 2013, which is 32,600.  
17 So over 4,000 megawatts higher than our previous winter  
18 peak.

19           In preparation for that, we had discussions with  
20 our Balancing Authorities, the generation operators,  
21 understanding the conditions and situations that they were  
22 in. We reviewed our reserve levels, making sure that we had  
23 adequate reserve. And we looked at the planned outages and  
24 footprint, seeing what planned outages we could cancel and  
25 prepare for.

1           Now in the transmission side--and overall, this  
2 is a consistent theme throughout--is that we did not see  
3 any major issues with the transmission. Fortunately, the  
4 winter events did not cause any winter outages due to winter  
5 weather. So we didn't have any issues transmission  
6 related.

7           So if I look at the impacts to the first cold  
8 weather event, 3 of our 16 Balancing Authorities did  
9 experience freeze issues. Two had major unit trips, and one  
10 of those actually resulted in a EA-2 for 3-1/2 hours for  
11 that Balancing Authority.

12           Gas supply was restricted to prearranged  
13 nominations. And coal systems for some generators resulted  
14 in some derates and temporary forced outages for the SPP  
15 footprint. But overall, this event was not as bad as the  
16 next one that I will talk about in just a minute.

17           Overall, we did maintain our reserves that were  
18 required. And as said from some of the other RTOs, in  
19 coordination with the other RTOs, very valuable  
20 understanding that the situation that they were in and we  
21 were able to explain where we're at really helped us  
22 understand the overall grid.

23           The cold event of February 4th, this is our  
24 second highest, which is 36,400 megawatts, so just a couple  
25 hundred megawatts less than the January event. The

1 difference on this one is we experienced very high natural  
2 gas prices, higher than we did in January.

3           We did some of the similar coordination that we  
4 did with the January event, but overall I'd say the  
5 conditions were pretty similar to the January situation with  
6 the exception of the higher natural gas prices for us.

7           So March 1st, we did launch our Integrated  
8 Marketplace ontime and onbudget. We appreciate the FERC  
9 staff and Commission for their efforts in helping us be  
10 successful with that.

11           It does include a full Day Two market. And at  
12 that time the 16 Balancing Authorities were consolidated  
13 into 1. So we did that simultaneously with our market  
14 launch.

15           So while--right off the bat, we experienced our  
16 third-highest winter peak loading on March 3rd. It's  
17 probably the best time and the worst time for that to  
18 happen. I think in those three days we probably gained  
19 three months' worth of experience.

20           (Laughter.)

21           MR. REW: But it did help us a lot. On the  
22 positive side, we did have a lot of additional staff  
23 available onsite. If you recall, March 1st was a Saturday,  
24 so they were working through the weekend, and that allowed  
25 us to do some additional analysis, have additional people

1 there to do more studies probably than we otherwise would  
2 have been able to do.

3           There was certainly a heightened awareness of  
4 everything that we needed to do as far as compliance,  
5 understanding the processes and procedures that we had  
6 developed. And on a downside, or a concern side, in a  
7 testing of the Integrated Marketplace we weren't able to do  
8 a detailed unit commitment. And certainly that was a  
9 learning experience for us in those first few days,  
10 understanding unit commitment processes as well as the  
11 challenges related to the weather at that same time.

12           So overall we did gain a tremendous amount of  
13 experience. Fortunately, we didn't have any major events  
14 and we were able to operate through it reliably.

15           So some additional preparation. In leading up to  
16 that, this is a few weeks or even months before that, we  
17 were expecting to do a more conservative operation at the  
18 market launch. With our EIS market, the Individual  
19 Balancing Authority could do the unit commitment, so that  
20 was going to be at a much higher level than what we would  
21 have in the Integrated Market.

22           So we had already anticipated doing a slow ramp  
23 down of the unit commitment process where we would have  
24 additional units committed during the first week. And that  
25 was definitely valuable for us.

1           There was also a lot of coordination with the  
2 generation operators in their requirements for the unit  
3 commitment process that we had, and continued the gas  
4 pipeline communication. Our prior work with gas pipelines  
5 in preparing for the different operation on Integrated  
6 Marketplace was valuable. Again, overall we didn't have any  
7 major transmission issues during that event.

8           So looking at some of the lessons learned during  
9 the post-event analysis, certainly looking at our load  
10 forecasting process, being able to increase our accuracy in  
11 that. Looking--since we had a 12 percent increase in our  
12 previous winter peak, we need to look at the changes that  
13 occurred during that and what we can learn from it. As well  
14 as looking at our wind forecast. Wind is very significant  
15 in SPP. We had approximately 10 percent wind generating at  
16 the time, or was forecasted to generate. So wind is going  
17 to be very important for us, as well, in our overall winter  
18 conditions.

19           Again, good coordination with neighbors. We did  
20 work at one point to increase an interface limit with an  
21 adjacent BA to assist in their obligations. Continued  
22 discussions with our gas/electric task force. We've done  
23 follow-up conference calls to talk about how the unit  
24 commitment and the gas supply was in the SPP footprint. So  
25 we're going to talk to the gas suppliers, as well, on what

1 they were seeing on their side to make sure that we both get  
2 lessons learned, what they saw and what they learned and  
3 what we saw and what we learned. And we think that  
4 coordination will be very valuable going forward.

5           Just a couple of other things that I'll present  
6 as well. We did have some gas generators that switched to  
7 oil, and at least a couple of units expressed concern about  
8 having sufficient gas to even start from a cold start once  
9 they were switching to oil. So that is something that we  
10 will look at in the future.

11           Some of our wind resources were unavailable due  
12 to low windspeeds, but also some cold temps on their side.  
13 And then overall the cold weather event for us we think is  
14 very valuable for us to get that experience. That will give  
15 us a lot of lessons learned on things we can look at for the  
16 2014-2015 winter.

17           So that's my comments, and I thank you for  
18 allowing me to present this morning.

19           ACTING CHAIRWOMAN LaFLEUR: Well thank you very  
20 much, Bruce, and congratulations on successfully launching  
21 an energy market in the teeth of a winter cold snap.

22           Well thank you all very much. I thought that was  
23 excellent. Thank you for the detail and clarity and candor  
24 of your presentations.

25           I just want to start with a comment. I agree

1 with the comments of Commissioner Moeller, and that several  
2 people echoed, that reliability is job one here. I mean,  
3 for anyone that works in this business, keeping the lights  
4 on while also keeping gas reliability high, and the LDCs  
5 having the gas they need for customers, that's job one.

6 But I am also very concerned about price, both  
7 the absolute magnitude of the price spikes and increases we  
8 saw this winter, and also the variability or, like from a  
9 customer standpoint, when dealing with customers they'd call  
10 it unpredictability for their budgets and all, and they are  
11 related. Because you gentlemen, and all the folks who work  
12 on your teams, you need to do whatever you need to do to  
13 protect reliability no matter what it costs.

14 And when you see these price spikes, it is a  
15 symptom that protecting reliability is causing this issue.  
16 So our responsibility is to try to ensure to the best of our  
17 ability that the competitive markets are designed to produce  
18 a long-run price that will protect reliability at the least  
19 price that we can do it in.

20 So I just want to probe a little bit on that  
21 dimension. I am going to ask two questions. I am going to  
22 ask them at the same time, so in case you go down the line I  
23 don't take double the time.

24 First, several folks commented on this. We saw  
25 obviously some very, very high prices this winter but I am

1 very interested in probing how much of that was reflected in  
2 the actual, you know, marginal market price, the LMP, versus  
3 Uplift or extraordinary or out-of-market prices. Because  
4 the market prices are supposed to be sending a signal, not  
5 just for who to run in the short term or tomorrow, but what  
6 kind of investment decisions or maintenance decisions or  
7 staffing decisions, and even fuel supply decisions, people  
8 in the market are making.

9           And a couple of you touched on this as you went  
10 along. What I'm interested in is if this is a dimension  
11 that was of concern to you, if you are planning to make any  
12 changes to bring more of these actions you had to take into  
13 the market prices for next winter.

14           And more fundamentally, I am interested if any of  
15 you and your teams have thoughts of any market changes to  
16 better price fuel security into your market prices, either  
17 energy or capacity. You know, in the gas/electric work  
18 we've talked about, the cut-across issues we've worked on,  
19 communications and scheduling, but the real hard market  
20 work to attract the investment is being done on a regional  
21 level.

22           And especially for the folks in the Northeast, as  
23 you see increasing gas utilization--and that's a real-time  
24 product--do you find either, you know, any kind of level of  
25 firm fuel commitments from your generators? Special

1 programs to protect diversity such as the one Pete talked  
2 about with the Winter Reliability? Or any other changes  
3 that we could be helping with to better somehow price that  
4 into the market, rather than having to say, oh, my God, it  
5 was cold again, and we still couldn't get gas, so this is  
6 what happened? Is there anything we can do, maybe not even  
7 for next winter, but in the long run as we see the fuel  
8 supply changes coming with the transition of the next few  
9 years?

10 So those are my two questions, whoever wants to  
11 start.

12 MR. KORMOS: I'll go. Okay, I'll go first. On  
13 the two, yes, as I mentioned in my presentation, Uplift was  
14 a huge issue. A half a billion dollars is a lot of money  
15 even in PJM. It was all--or not "all," it was, the vast  
16 majority of it was the gas contracting issue for us.

17 It was Uplift we needed to pay to units that were  
18 able to get gas that we needed them at a minimum to meet our  
19 reserves--maybe not to run, but we had to cover our  
20 reserves. But we were forced to run them and burn the gas  
21 because obviously they were not able--they were required to  
22 schedule it that way. We did, throughout the attempt to  
23 balance it and try to get them to schedule it min versus  
24 max, and there was some success there.

25 But I think that's probably one of our biggest

1 issues going forward is, as you said Commissioner, we don't  
2 want that in Uplift. We need it into the marginal prices,  
3 and that is where we preferred it. We have a lot of efforts  
4 going on right now to try to minimize our Uplift payments.

5           This one is going to be maybe our biggest  
6 challenge prior to next winter, other than trying to get  
7 more flexibility on the gas side at this point. These are,  
8 to the best of my knowledge, real costs the generators are  
9 incurring. If we don't pay them, they won't run.

10           So that's, unfortunately as you said, reliability  
11 wins out every time. But I think we have to find that kind  
12 of flexibility. So that was a big problem for us, and we  
13 don't have good answers yet but I'm sure we will be talking  
14 about it through our stakeholders going forward. We have a  
15 couple of different task forces already going on.

16           I even talked a little bit about that Interchange  
17 one for us. That may be something we're coming--while we  
18 don't normally like to constrain the market, we might be  
19 required to. To somehow require more advanced notice to  
20 firm that up so we are committing very expensive resources  
21 that we ultimately don't need. So our preference is never  
22 to decrease that flexibility, but in this case we might have  
23 to in order to try to firm up so we have reasonable  
24 assurance of what we're going to get in as far as imports so  
25 we are not over-committing, nor under-committing. Because

1 once we commit it, we need to make sure we are going to get  
2 it and it is not going to come out on us.

3           So that is probably the second big issue for us  
4 on the pricing perspective.

5           From the capacity perspective, you're right.  
6 Pretty much what you mentioned is probably what we're  
7 looking at. Do we need, particularly in our capacity  
8 market, to firm up a winter firm fuel requirement?

9           So we are doing the analysis now to say--we do  
10 the analysis for the summer peaks now: how much load we  
11 expect to serve; what's the capability of the transmission  
12 system to move it; what is the expected generation outages  
13 rates that we would see in the summer?

14           That is how we set our reserve margins. That is  
15 how we set LDAs, and how much generation we need in specific  
16 locations.

17           We are looking at that from a winter perspective  
18 now. So looking at winter loads. Looking at winter forced-  
19 outage rates, which may be significantly higher than we  
20 anticipated. And then looking at what generation we can  
21 count on from a firm fuel basis.

22           The challenge there is going to be deciding what  
23 makes a gas unit firm. And that will be a lot of the  
24 discussion. Obviously dual-fuel is great, but how much  
25 storage does even a dual-fuel unit needs to be. But

1 assuming we can work through that, that may be where we go,  
2 where we set another constraint in our RPM markets where not  
3 only do you have to--you know, you have to clear so much  
4 overall, so much per location, so much annual versus  
5 summer-only but now there may be a winter-firm product as  
6 well. That will be our discussions.

7           Again, I don't think that's something to do by  
8 this winter because we still have our units that are  
9 retiring that will still be around. But maybe before next  
10 winter, something will be coming to the Commission.

11           ACTING CHAIRWOMAN LaFLEUR: Thank you. If I ask  
12 follow-up questions, we either won't get to my colleagues or  
13 won't get to lunch, and neither is acceptable.

14           MR. BRANDIEN: I'll jump in next. You know, in  
15 New England we had high market prices and high Uplift. So  
16 we have the worst of both worlds.

17           And I'm glad Mike brought up the whole  
18 Interchange aspect, because that drives a lot of our Uplift  
19 as well. We really swing on the temperatures in Montreal.  
20 If it's cold in Montreal, Montreal does--or Hydro Quebec  
21 doesn't export as much to New York, to New Brunswick, to  
22 New England, and all of that flows are coming to New England  
23 because we're the highest priced market.

24           And when they get the imports from Ontario, and  
25 they can send more in above what they anticipated, we end up

1 in the exact same situation that Mike spoke about. All of a  
2 sudden we were planning on a certain interchange from our  
3 neighbors, and we're getting a lot more. And the flows tend  
4 to come to New England because we're the highest priced  
5 market.

6           How we go about trying to lock down a good number  
7 from the interchange is something that we've been working on  
8 all winter. We have multiple conference calls with our  
9 neighbors, the NPCC conference calls. And it has been  
10 difficult trying to nail Quebec down.

11           You know, they peak in the morning, in the  
12 evening, a little bit more in the morning. And they are  
13 hydro, so they could just bring more hydro units on and they  
14 could respond to their load no matter what it is fairly  
15 rapidly. As a result, I don't think they do as good a job  
16 as other areas do on projecting what their load and what  
17 their interchange is.

18           So that one we're really struggling with. But  
19 there's been a lot of things with the market. You know, we  
20 are going after from a performance perspective rather than  
21 trying to dictate fuel requirements. But there's been other  
22 things. We've been trying to price in the market the  
23 reserves.

24           We have a spin component, if we buy spinning  
25 reserves. We implemented that replacement reserve

1 requirement I talked about earlier. That's priced in the  
2 market now. And we've got our 30-minute and our 10-minute  
3 reserves. So the energy prices are going to ratchet up as  
4 the system gets tighter, and hopefully that incents people  
5 to want to be there and perform during tight situations.

6           And if we can get the performance aspects right,  
7 we are hoping that drives the dual-fuel investments. And I  
8 echo what everybody said here. Dual-fuel is a part of it,  
9 but these combined cycle, when they add dual-fuel it's  
10 limited storage capability, limited amount of hours with  
11 their emissions, but it's part of the solution.

12           And how do we incent people to make their fuel  
13 arrangements forward so we're not stuck buying fuel on the  
14 spot, which is just driving things through the roof? Can  
15 they--will they make--will they take their obligations to  
16 make forward fuel arrangements, whether it's with the LNG  
17 facilities in Boston, the District Gas, or Canaport, or will  
18 they sign up for pipeline capability.

19           So I think we are in this dilemma where  
20 everybody is waiting to see what the states are going to  
21 do, or what ISO New England is going to do, and holding back  
22 on investments. But we really need to implement some sort  
23 of performance requirements and get them to make those  
24 investments, and we need to get them made sooner or later.  
25 Even if they're making investments now, I still have

1 probably three or four more winters I've got to get  
2 through.

3           ACTING CHAIRWOMAN LaFLEUR: So you want to price  
4 that somehow in so that people will make fuel arrangements.  
5 They'll have to price it in. It's not free. Rather than  
6 just paying the--

7           MR. BRANDIEN: I think we're paying more because  
8 everything is on the spot.

9           ACTING CHAIRWOMAN LaFLEUR: In real-time.

10          MR. BRANDIEN: And everybody is going out there  
11 trying to make their fuel arrangements on the spot market,  
12 which is driving the gas--and I'm not an economist; I'm an  
13 engineer here--but, you know--

14          ACTING CHAIRWOMAN LaFLEUR: I'm neither, but here  
15 I am.

16                   (Laughter.)

17          MR. BRANDIEN: --just--but we can go out and buy  
18 anything on the spot market, you're going to pay more during  
19 these constrained periods. And we saw it last year, and is  
20 last year's experience driving this year's prices higher?  
21 And are we going to have a repeat next year where they're  
22 going to try to break this year's records? You know, who  
23 knows? But we need to get the performance right, and get  
24 people to make these forward arrangements and understand  
25 they have an obligation.

1                   ACTING CHAIRWOMAN LaFLEUR:   Wes?

2                   MR. YEOMANS:   Yeah, I'll make a couple comments.  
3   I don't know how well they match up to the question.   But in  
4   the area of prices, yeah, you know, we looked at the high  
5   gas prices and the associated LBMPs, the marginal electric  
6   prices, and, you know, if you take these gas prices that we  
7   saw and multiply them by a 9,000 heat rate, you would have  
8   marginal electric prices far, far, far in excess of what we  
9   recognize on the LBMP.

10                  So, first, we're happy the electric markets  
11   worked well and did look for least-cost solutions.   You  
12   know, if I take a \$20 oil price times a 9,000 heat rate, I  
13   get \$180.   And January for New York averaged \$176.

14                  Now every interval is different.   Some intervals  
15   were set by gas.   Some were set by neither oil or gas.   But  
16   the average for the month did come in at about the oil  
17   price.

18                  We do--some good news for New York.   We do have  
19   some transmission upgrades coming on the MARCI south 345 kV  
20   corridor, and the RAMIPO corridor on the Stattem Island to  
21   New York City, and I'd like think that with time, with  
22   increased electric transmission capability that can help.  
23   And I think going forward if we could get more electric  
24   transmission built, that can only help with the volatile  
25   marginal prices and just lower marginal prices period.

1           Regarding the area of how much of our price  
2 impact showed up in marginal energy prices versus Uplift, I  
3 do think most of the impact was in the marginal prices.

4           Regarding generator Uplift, we did have about \$50  
5 million of generator Uplift in January. Half of that was  
6 for statewide reliability. Half of that was for local  
7 utility transmission reliability. Of the statewide \$25  
8 million, half of that was for one generator to secure for a  
9 large transmission substation outage in New York City.  
10 Hopefully that won't be happening in future winters.

11           And on the local side, half of the \$25 million  
12 was for one generator to secure northern New York, and the  
13 New York Power Authority has just recently solved the  
14 transmission issue up there and we don't expect that next  
15 year. So everything being equal, I would expect half the  
16 Uplift next year that we saw this year and all the winters  
17 going forward.

18           In the areas of fuel security, that comes back to  
19 internally what we are working on for improvements. And you  
20 have a very good point that you can break that up into  
21 capacity market design improvements and/or energy market  
22 design improvements.

23           On the energy side, it's as simple as maybe  
24 raising scarcity pricing; or even something as simple as on  
25 cold days we increase the reserve requirement, instead of

1 one-and-a-half times the next contingency, maybe it's 200  
2 percent.

3           And the neat thing about that is then you're  
4 issuing Day-Ahead awards for additional capacity surplus.  
5 And once they had those Day-Ahead commitments, they have the  
6 money to go buy the fuel, and the excess capacity tends to  
7 be higher than you would see in the fall or the winter or  
8 the summer. So there's ideas on the energy side.

9           And on our out-cap side--and the other thing is,  
10 I think we all know, we do have market systems today. It's  
11 not like we don't have market systems and we're inventing  
12 them. You know, Real-Time energy balancing is a very  
13 powerful incentive today for those to show up to have Day-  
14 Ahead awards.

15           So we had strong systems. It's just a matter of  
16 tweaking and making them a little stronger on cold days. We  
17 have our ideas on the energy side. But additionally on the  
18 capacity side, the way the E-4D calculation works, and the  
19 way that works into a UCAP modification for the capacity  
20 revenues, I think there is an opportunity to make those  
21 stronger for poor performance on cold days. Because if you  
22 had five cold days and a generator did not show up those  
23 five days, but they showed up 360 days the rest of the year,  
24 it's just kind of a diluted system and we need to improve on  
25 that. And that's one of the things we're looking for.

1                   And then just good old-fashioned, I think if  
2 we're just one big pipe away in New York to really helping a  
3 con--

4                   (Laughter.)

5                   MR. YEOMANS: --and if we can just get one more  
6 big pipe built into the Albany area, and it may or may not  
7 extend to New England--

8                   (Laughter.)

9                   MR. YEOMANS: --but I think that could help  
10 everything. It could help reliability. It could help  
11 prices. It could help volatility. It could help  
12 everything. So just one more big pipe.

13                   Then if we move another 5- to 10,000 megawatts of  
14 gen, we'll be moving another pipe. In the short term, one  
15 big pipe would help a lot.

16                   ACTING CHAIRWOMAN LaFLEUR: Thank you. Richard?

17                   MR. DOYING: I would echo a lot of comments that  
18 were already made, so I won't just say them again. But I  
19 think two that are worth pointing out, you started with  
20 prices too high, and the Commission certainly has an  
21 interest in making sure that they are efficient.

22                   I think one of the things that is worth focusing  
23 on is we want them to be right and efficient. And one of  
24 the things we've talked a lot about, and you have heard a  
25 lot about is increased coordination of gas and electric.

1           And to Mike's point, if you see a gas unit that  
2 is running four days when it is only needed on one day, that  
3 is a clear inefficiency that you have due to lack of  
4 coordination between those markets. So pushing the  
5 coordination between those markets, you're going to get a  
6 lot of efficiency out of that and the price will be right  
7 based on those two industries being better coordinated.

8           The other thing that I think is worth thinking  
9 about is the level of coordination that we are able to have  
10 between all of the different markets. We have talked about  
11 the reliability coordination.

12           If you look at an interconnection long term,  
13 there's a lot of coordination, and you get one answer, and  
14 you get the right answer from an economic efficiency  
15 perspective. If you go to Real-Time operations, we're  
16 talking on the phone beforehand but we're saying what are  
17 your outages going to look like? Are you going to have fuel  
18 scarcity problems? Those are the types of issues.

19           That is very different than the economic  
20 efficiency questions. MISO has been a strong proponent of  
21 better market coordination between all of the RTOs. I think  
22 that would help a lot. You will know what the coordination  
23 is that is required on interchange. If you've talked about  
24 it, you've both modeled it, and you both have a good sense  
25 of how much is going to be there, you can take those early

1 actions.

2 So I think those are both efficiency enhancing  
3 opportunities that are available to the Commission.

4 MR. REW: I would just add that in SPP we did see  
5 significant Uplift on March 2nd and 3rd, and that is  
6 something that we are assessing to see how much of that is  
7 just a start-up learning curve versus things that we can  
8 actually improve on.

9 And then for our integrated market, it's an  
10 energy-only one. We do not have a capacity component. And  
11 our Market Working Group is looking at a lot of different  
12 things that would improve overall market efficiency, so we  
13 will just consider the high prices that we experienced  
14 during that first part of March and what we can learn from  
15 it and pull from it.

16 MR. BOULLION: Sometimes it's good not to go  
17 first.

18 (Laughter.)

19 MR. BOULLION: I am kind of building on what  
20 everybody said. We saw Uplift charges as well. It tended  
21 to be representative of southern system challenges in trying  
22 to redispatch energy generation to meet the needs.

23 And we did commit that we are going to be putting  
24 out an issue paper associated with that day, and then it  
25 will be followed up in a stakeholder discussion coming up

1 here. So there is a process to look at it.

2 I do know that the proposal in the SoCal Gas area  
3 for the low OFO language is going to go a long ways towards  
4 some short-term improvements. And then they also have some  
5 future infrastructure upgrades planned that I think would  
6 help. That is still being evaluated but is on course, and  
7 obviously that is a multi-year project.

8 The one challenge that I saw is the daily gas  
9 balancing from the gas side, and meeting that from a  
10 generation side when we're having variable generation  
11 moving, and particularly in California when you're balancing  
12 with renewables, and looking at how you are going to do that  
13 in the wintertime when you have it. Because the run-all-  
14 the-time is the easy answer.

15 Okay? I mean, you hear people struggling. I'm  
16 sorry. In California we're kind of spoiled because you can  
17 manage that from a larger perspective. But it's the  
18 variability of the running, and how you match that, and not  
19 having these generators lose money so that they don't go  
20 away.

21 And so I think that the coordination, as  
22 mentioned here, is going to need to continue from the global  
23 perspective to say, you know, we need to make sure that both  
24 sides come together to give the longer term stability you're  
25 talking about, as opposed to, yeah, we get stability and

1 then 20 percent of your generators go out of business. And  
2 that's a concern that I see.

3           ACTING CHAIRWOMAN LaFLEUR: Thank you.  
4 Commissioner Moeller?

5           COMMISSIONER MOELLER: Thank you, Acting  
6 Chairwoman LaFleur. A couple, a few observations and then a  
7 couple of quick questions.

8           As I said, I think last week, I think this set of  
9 issues of resource adequacy along with gas/electric  
10 coordination as we move toward more just-in-time fuel is  
11 going to be the defining issue in this building probably for  
12 the next four to five years.

13           The MATS plants have 54 weeks and 1 day before  
14 they must be shut down. So we will have one more winter,  
15 but we won't have them for the summer of 2015 and going  
16 forward. We have once-through cooling in California. We  
17 have regional haze. We have a variety of other rules; maybe  
18 change the resource mix.

19           The other observation is that the improvement on  
20 gas/electric coordination has been significant in the last  
21 two years. And that is thanks to a lot of hard work.  
22 Recognition of the issue, to begin with, particularly the  
23 rule that we put in place in November was part of that.  
24 You'd done a lot of the hard work ahead of that.

25           I want to commend the pipelines for what we hear

1 is very open communication with you. And we trust that will  
2 continue your work to do it.

3 Still have to thank OMB. They gave us an  
4 expedited effective date of that rule that they didn't want  
5 to do, but they helped the system out by doing that. But we  
6 still have a lot of work to do.

7 The third observation is that the larger  
8 footprint, whether it is through transmission wires or  
9 through gas pipelines of regions helped provide optionality  
10 through the stressful situations that each of you really  
11 described.

12 So consolidating Balancing Authorities, focusing  
13 on that larger footprint has benefits to consumers both  
14 economically and reliability wise.

15 And my questions:

16 Going back to the Southwest Outage Report, and  
17 again I think Texas particularly has done a good job  
18 implementing most of those 34 recommendations, there was a  
19 lack of winterization of a lot of plants that I think  
20 they've gone to rectify.

21 And, Mike, you mentioned the fact that half your  
22 CTs didn't operate. And I don't know if that was drilled  
23 down on the gas, or cold-weather issues where the ignition  
24 switch was frozen, but we've talked a little bit about  
25 whether this should be a NERC cold weather standard--not

1 specifically outlining what it should do, but that  
2 facilities should at least have a plan for winterization, or  
3 perhaps a summer equivalent.

4           And I am curious if you have any immediate  
5 observations on that, particularly based on what you just  
6 went through?

7           MR. KORMOS: I'm going to be careful.

8           (Laughter.)

9           MR. KORMOS: A good standard is always a good  
10 standard. A bad standard is a bad standard. So I don't--I  
11 probably agree, we're going to go back and--it was funny.  
12 Originally in my slides, you know, we said we're going to go  
13 back and revisit our 1994 deepfreeze recommendations.  
14 That's going a little far back, you know, but maybe that's  
15 true. We need to go back.

16           We did a lot from the Southwest. We did try to  
17 implement most of those recommendations. But you're right.  
18 How successfully they were implemented, I don't know. I  
19 think that's my question. So it's one thing to tell people  
20 you should do this; it's another thing to make it required  
21 that they do it.

22           So I think it's definitely something we should be  
23 looking at and considering. We're still getting our hands  
24 as to why the outages were that much higher, and how much of  
25 it could have been--was weather related and could of, should

1 of been prevented, versus how much of it is the equipment  
2 isn't running as much as it used to be.

3           For our units that are retiring, they had a 40 to  
4 50 percent outage. They are not putting a lot of money into  
5 units right now. It's not surprising. They're retiring.  
6 You don't put a lot of money into a unit you're retiring.  
7 So before I jump too much that it's like what we saw in '94,  
8 we saw in the Southwest, some of it might be the  
9 retirements, and the fact that a lot of our generation right  
10 now is struggling to make money and we're just not seeing  
11 the O&M we're used to seeing. That may be a different  
12 problem to correct.

13           COMMISSIONER MOELLER: Another other  
14 observations? Peter?

15           MR. BRANDIEN: I'm not sure we need another  
16 standard. I think that when I take a look at the  
17 requirements in a lot of the standards where we need  
18 generator performance, it's the requirement of the Balance  
19 Authority. And maybe we need to look at who is responsible  
20 for certain things, and put some requirements on the people  
21 that could really take action. Frequency response. The  
22 Balancing Authority has to have so much frequency response,  
23 but we get that frequency response through the generators,  
24 governors; if that's not enough, maybe we've got to do some  
25 other things.

1           So the Balancing Authority is responsible  
2 overall, but I think we need to look at the various  
3 requirements within standards and make sure that the  
4 performance articulates the right functions to carry out  
5 those requirements. And I think I would look through that  
6 before I would come up with a cold weather standard, because  
7 we're trying to drive performance, and look at the other  
8 ones and we're articulating the right people to bring  
9 forward that performance.

10           COMMISSIONER MOELLER: Wes?

11           MR. YEOMANS: Yeah, I'll just quickly make the  
12 point, and I think we would be supportive of a standard.  
13 But, you know, we do look at our data. And there was pretty  
14 significant percentages of these derates were not related to  
15 cold, or fuel.

16           And we did--for my advertisement of losing 4,000  
17 on January 7th, and that was the worst day to lose that, we  
18 did have many, many cold days where there were less than 500  
19 megawatts of derates between the Day-Ahead and the Real-  
20 Time. We did not have many derates from ICAP to the Day-  
21 Ahead market this past winter. And our preference would be,  
22 you know, to just try to get the market signals right and  
23 the balancing right, and get the financial incentives. And  
24 I think our long experience is that works better.

25           But having said all that, we would support a

1 standard. And if NERC went down that path, we would  
2 participate, and I think only good could come out of that.

3 COMMISSIONER MOELLER: Well I don't know if it's  
4 a good idea, but I think we ought to talk about it because,  
5 as we noted earlier, we had a lot of shots of cold weather  
6 but it wasn't sustained. And for those of us who have  
7 worked in the industry, we know it's that third, fourth,  
8 fifth day when things really start breaking down. And we,  
9 you know, arguably didn't have that situation this year, and  
10 some day we will.

11 Let me move to the pricing issues. We are going  
12 to have a lot of discussion of that this afternoon. We're  
13 going to have particularly one presentation from Don Sipe on  
14 this concept of how do we get more light, and liquidity, and  
15 transparency in the after-hours gas markets so that we can  
16 hopefully avoid some of those four-day buys that you had--  
17 some of your generators had to put up with.

18 But again, if we can shave peaks, we can  
19 eliminate a lot of the challenges. I am curious about your  
20 feelings about the public appeals to conserve. I have  
21 already tipped my hand that I think consumers should see  
22 more Real-Time pricing because they would then have a real  
23 economic incentive to cut back.

24 I don't recall hearing a single appeal--and I pay  
25 attention to these things--in my market to cut back on any

1 of those particular cold snaps. And I know you have tried  
2 to do it, but how do you gauge the effectiveness of your  
3 attempts over the last winter to get the public to be  
4 altruistic in their consumption of electricity and gas?

5 MR. KORMOS: Why don't I go first since we  
6 actually did issue public appeals, and we actually issued  
7 them multiple days. But we have in the past used them very  
8 prudently because we think they're like anything else, we  
9 think we get a lot of bang for our buck the first day, not  
10 as much the second day, and not so much the third day. And  
11 at some point people could just get tired and want to say:  
12 don't we pay to not have to do this?

13 So I won't say we're reluctant to use them. We  
14 use them when we feel they're necessary, and we'll go out.  
15 Your question is a great one, and it is on our to-do list.  
16 We did issue them. We do believe we got relief from them,  
17 particularly the earlier ones.

18 We've not yet found a good way to quantify them.  
19 So that is actually on our after-actions list from this  
20 winter, was to try to go back and sift through our data to  
21 see if we can't get a better idea of how effective they  
22 were, and how long can you continue to use them, and how  
23 most prudently to use them.

24 So we felt they were actually an important part  
25 for us this winter. We did ask for them, and we did hear

1 they got out a lot. But as you said, I don't know if they  
2 got out enough or enough people heard the appeals.

3 COMMISSIONER MOELLER: Other thoughts? Wes?  
4 Peter? Richard?

5 MR. BRANDIEN: The one thought that I have is,  
6 you know, I think about the shape of the load curve and, at  
7 least in New England's perspective where we've gone as a  
8 region, it's been around energy efficiency. And I think we  
9 have really benefitted.

10 New England is a region that didn't peak this  
11 winter, although we didn't get the extreme cold weather.  
12 We've put a lot of investment into energy efficiency,  
13 whether it's lighting, or insulating, things along those  
14 lines. And I think that helps.

15 Our peak is driven by, in New England you know it  
16 starts to get dark at 4:30. And everybody is starting to  
17 get home, cooking, light loads all coming on simultaneously,  
18 and it goes up quick, and it comes down quick. And trying  
19 to clip that in that period of time, you know, you've got to  
20 change behavior, get people to, you know, stretch out cook--  
21 don't cook at five o'clock, or six o'clock; cook at seven  
22 o'clock, or something.

23 COMMISSIONER MOELLER: Yeah, but you can switch  
24 your--

25 MR. BRANDIEN: --or do something on that night.

1 so it's really driving behavioral changes. And I think it's  
2 an education process of it's different in the summer when  
3 you go out for public appeals, and you're asking people to  
4 turn off their swimming pool filters and, you know, up the  
5 thermostat on their central air because that's what it's  
6 driven by. In wintertime I think it's a little bit more  
7 difficult to try to clip that off.

8           And I think we've gone at it from an energy  
9 efficiency perspective.

10           COMMISSIONER MOELLER: Yeah. Rich?

11           MR. DOYING: One of the things we'll have to  
12 think about if we're going to increase public appeals is I  
13 think the relationship between the wholesale market and the  
14 retail providers.

15           I think a public appeal would typically come  
16 through the retail providers. One of the immediate  
17 responses I had to the question was that we use a public  
18 appeal as a near last resort. When you're in a shortage,  
19 there are multiple steps you go through: first, calling an  
20 emergency alert; bringing back your imports; and the public  
21 appeal process is fairly high and it's fairly high because,  
22 as Mike explains, you don't want to do it right off and it  
23 gets less and less effective every time you do it.

24           But I think your question is a good one. What  
25 relationship or coordination can there be between the

1 wholesale market and the retail providers to see whether or  
2 not they believe there's a greater opportunity to build that  
3 into their programs.

4 COMMISSIONER MOELLER: I think I've used my time,  
5 so thank you.

6 COMMISSIONER NORRIS: I'll try and split this  
7 with you, Tony. A couple of specific questions, and then  
8 just two general ones.

9 Brad, you spoke about revising the generator  
10 curtailment priority for reliability generators. Can you  
11 speak more about the proposed curtailment priority and how  
12 you distinguish between economic and reliability  
13 generators?

14 MR. BOULLION: Now first I want to be clear, this  
15 is a SoCal Gas proposal, not a CAL ISO proposal.

16 COMMISSIONER NORRIS: Okay.

17 MR. BOULLION: Okay? And so it's one of the  
18 three proposed changes they are putting in as kind of a  
19 lessons learned from February 6th, the cold snap for us.

20 The curtailment priority that they were  
21 discussing was breaking out electric generation into  
22 the--because traditionally, you know, things get rough; they  
23 shut off a generator. Okay? Well, in the old days you shut  
24 off a generator and you struggle and maybe you lose, shed  
25 some load and, you know, then they can't run the furnace so

1 you save gas, too. But I mean it's really a lose/lose. I  
2 don't want to look at it as a win/win; it's a lose/lose.

3 And so they were revisiting ways to maintain  
4 electric reliability with the gas reliability. And so they  
5 were trying to split up the--they are trying to split up the  
6 electric generation into a what can go earlier on and what  
7 gets held to keep the lights on, essentially.

8 If you're going to ask me to explain the details  
9 of it, they just were kind enough to share it with me and  
10 say here's what we're proposing. But we're not a party to  
11 anything that they're doing at this point.

12 COMMISSIONER NORRIS: So they haven't officially  
13 proposed it yet. They're just floating the idea right now?

14 MR. BOULLION: They have floated it to the CEC, I  
15 know. I don't know beyond that. So I know that it's out.  
16 I just don't know to what degree, but they're trying to at  
17 least push for a couple of those coming up as soon as  
18 possible, and I believe the OFO is their top priority, and I  
19 think that this one falls in like a later-in-the-year  
20 priority.

21 COMMISSIONER NORRIS: Okay, we'll watch for that.  
22 Thanks.

23 Michael, you mentioned--thanks for clearing up  
24 you didn't do load shedding, but you did voltage reductions.

25 MR. KORMOS: Yes.

1           COMMISSIONER NORRIS: A little insight into what  
2 happens. What's the consequences of that?

3           MR. KORMOS: For the most part, it's something  
4 that consumers or customers will most likely not notice, or  
5 barely notice. It is actually just asking our transmission  
6 owner distribution companies to reduce the delivered voltage  
7 by 5 percent, just slightly lower. That is less power.

8           And so in some cases you may see your lightbulb  
9 would burn a tiny bit dimmer. Probably you would never  
10 notice at that lower voltage level. So it's a temporary  
11 thing because a lot of electric use will sort of catch up.  
12 You can reduce the voltage. But it is something for an hour  
13 or two you will see a fairly significant reduction.

14           It can be done SCADA, automated where just by  
15 changing settings on transformers you can reduce that  
16 delivered voltage.

17           COMMISSIONER NORRIS: Is this very sustainable  
18 over a long time?

19           MR. KORMOS: Again, you can do it for--it's most  
20 effective initially. But some things will just start to run  
21 more often. And so it will catch back up to you. It's  
22 simply something we use much more in the winter--or in the  
23 summer, particularly with air conditioners, where people's  
24 air conditioners will end up cycling. But you'll get an  
25 hour or two of relief at a high level, and then it will

1 start to trickle off as you go through.

2 But again, it's an emergency procedure we  
3 typically only use over that hour or two peak.

4 COMMISSIONER NORRIS: Okay. I know you spoke in  
5 response to Phil a little bit about the derating, which was  
6 probably one of the more alarming things to me in all the  
7 numbers and reports we have, just the number of derates on  
8 specific days, and I think you shed a little light on that.

9 I'm curious, Michael. Your chart there on the  
10 future capacity and the dropoff on the retirements in 2015-  
11 2016, and the analysis that you can still maintain adequacy.  
12 Are those high levels of derates baked into that analysis?

13 MR. KORMOS: No. So I mean this is just  
14 installed capacity.

15 COMMISSIONER NORRIS: Okay.

16 MR. KORMOS: So from an installed capacity  
17 perspective, these are the units that we're losing and the  
18 new units that are the new resources we're gaining. In some  
19 cases they're not units, they're either imports or Demand  
20 Response.

21 Yeah, I think when you start to look at the  
22 forced-outage rates, this gets to be a little more  
23 worrisome. There's no doubt about it. I mean, it is  
24 something we will need to improve the unit performance prior  
25 to that year.

1           COMMISSIONER NORRIS: Richard, you had MISO up  
2 pretty high of forced-outage derates as well. Do you  
3 attribute those to a lot of what we heard from other folks,  
4 plants that aren't running very often and just aren't able  
5 to run when you call on them?

6           MR. DOYING: You know, I don't have the ability  
7 to break that down, Commissioner Norris, between those two.  
8 You always expect to see some level of derates during any  
9 stressful conditions on the grid, but unfortunately I can't  
10 distinguish those and break them into the other two  
11 categories so I apologize. I could certainly get you that  
12 information.

13           COMMISSIONER NORRIS: No, I mean are you all  
14 looking at that to get a better handle on that? Was that  
15 surprising to you?

16           MR. DOYING: We look at the derates for both  
17 summer as well as any season. Typically winter planning  
18 does not get the same level of rigor as summer planning  
19 because the system, our system is summer peaking. That's  
20 certainly something we look at from a planning perspective  
21 as well as for an accreditation perspective for resource  
22 adequacy purposes.

23           If you have a generator and you want to say this  
24 meets my requirement, well it only does if it operates at  
25 the right level after you account for derates for outages.

1 So it's certainly something that will get more attention as  
2 we look forward in the winter.

3           Although on that particular issue, that one  
4 worries me a little less than it sounds like it might worry  
5 you, only in that this was a 1-in-20-year event. So is it  
6 worth looking at? Yes. Does it worry me for next year?  
7 Not yet.

8           COMMISSIONER NORRIS: Okay, I'll trust your  
9 judgment more than mine on that analysis. I'm glad it  
10 worries you less.

11           And then finally, for all of you, we've been  
12 hearing a lot lately about potential nuclear retirements,  
13 and there's some things I think the states can do that may  
14 be able to address that. Anything we can do at FERC through  
15 our markets or our jurisdictional area that you think we can  
16 address the concern about nuclear retirements?

17           MR. KORMOS: Another tricky question.

18           (Laughter.)

19           MR. KORMOS: Again, I think we may look at  
20 potentially paying more for firm winter fuels. And  
21 obviously I think nuclear would easily fall into that.

22           I mean, it is a revenue--from what I'm hearing  
23 and what I understand, it is purely--you know, it's a  
24 revenue issue. They are not making enough money in the  
25 markets.

1           I don't know anything off the top of my head. I  
2 mean, obviously, you know, quite frankly, subsidized wind is  
3 one of the things that is putting pressure on those prices,  
4 particularly some areas of our footprint where we're seeing  
5 those nuclear units really starting to struggle.

6           I'm not sure what you could or can do in that  
7 particular area. We're going to definitely look at the  
8 area. I mean obviously it concerns us when nuclear units  
9 start to prematurely retire, only because we're not going to  
10 get them back once they go.

11           And so if it's a short-term issue, we are taking  
12 a very hard look at our markets, and we may be coming to you  
13 with changes if our markets are not paying enough to support  
14 new development.

15           I mean, on the one hand if it is the fact that  
16 the markets aren't paying enough for new development and  
17 this is just pure economic results, then it may be the right  
18 answer. If it's not, then we don't want to have a false  
19 promise that the markets aren't paying enough to be  
20 sufficient going forward.

21           So we will be taking a hard look at that. We may  
22 be coming back and asking you at some point for future  
23 changes. I don't have anything specific right now, though.

24           MR. YEOMANS: No, all I can say is New York is  
25 aware of the issue. We've heard what some of the nuclear

1 costs are. We know where our prevailing market prices are.  
2 We know as markets get tighter, maybe because of retirements  
3 prices will go up, but, you know, I don't know that we know  
4 can the market prices get high enough, or should they get  
5 high enough to get to the point where you keep some of these  
6 other resources in the market.

7           As an old boss used to say to me, just be careful  
8 if you're talking--just always know whether you're talking  
9 about a market failure or a market result. And I think in  
10 this category, you know, everyone has to be careful: is it  
11 a market design problem and a market issue? Or is it a  
12 market result?

13           COMMISSIONER NORRIS: All right. Thank you.

14           COMMISSIONER CLARK: Thanks. I'm wondering if we  
15 can pull up PJM Slide No. 13, and I'll ask you, Mike, about  
16 this. And it deals with future capacity. It's the one I  
17 think we've referenced a couple of times here, which really  
18 highlights this 2015-2016 issue with the large amount of--  
19 there it is--large amount of retirements that are coming  
20 online.

21           I appreciated the comments that you made  
22 regarding the recognition that PJM had about the necessity  
23 of having availability for year-round Demand Response and  
24 annual compensation. If products are going to be  
25 compensated annually, they should at least be available

1 annually.

2           And it seems particularly acute in this issue  
3 where we need to be at least as concerned about the winter  
4 peak as we have been about the summer peak, traditionally.  
5 And I know Rich Doying I thought made a good comment about  
6 the nature of some of these resources just technically may  
7 not be able to be there during certain times of the year,  
8 and so there may need to be a recognition of this.

9           My question is this: You had said in that  
10 2015-16 timeframe, in addition to whatever expected new  
11 generation that you have coming online, there's a--you'll  
12 need to be leaning a lot on imports and Demand Response.

13           In the context of this discussion about winter  
14 operations, I believe the new annual Demand Response product  
15 is starting this next year here in June, so 2014-15. We  
16 just quickly pulled up some of the stats. It looks like  
17 about 500 megawatts of that cleared? Does that sound--

18           MR. KORMOS: That sounds right.

19           COMMISSIONER CLARK: --about right? And, but yet  
20 still it's dominated by over 12,000 megawatts of limited  
21 Demand Response and about a little over 1,400 megawatts of  
22 extended summer.

23           How concerned should I be about that 2015-16,  
24 that next year, if you're going to need to lean heavily on  
25 Demand Response in the wintertime, but we only saw, at least

1 the first go-round here, about 500 megawatts show up?

2 MR. KORMOS: And we actually made some subsequent  
3 changes not only just to go to annual, but how we clear the  
4 products. I'm not sure where that totally stands on all its  
5 appeals and all, but we recognize that that problem, that  
6 for us clearing the excess only as summer product is not the  
7 right answer.

8 Many times in the winter when you're dealing with  
9 forced outage rates, you are going to lean on those excess  
10 reserves. And we need them to be year-round. So we made  
11 some further changes to our markets to basically make sure  
12 we're clearing enough annual products all the time.

13 The good news is--and I don't want to take  
14 anything away from Demand Response providers--it was fully  
15 voluntary this winter. We probably got about 25 percent of  
16 our Demand Response actually did show up. And the first set  
17 of numbers we've got, the performance was good. They said  
18 they were going to interrupt. We probably got between 90  
19 and 100 percent of the interruption that we expected.

20 So it is still a concern because, you know, going  
21 back to the price perspective, Demand Response comes into  
22 our market at \$1,800. The more we are required to use it  
23 and lean on it, the more price pressure--

24 COMMISSIONER CLARK: And it's going up, right,  
25 over the next year?

1           MR. KORMOS: And it's going to go up, yes. And  
2 there's price caps, and as somebody alluded to, there is a  
3 discussion going on about price caps, and we know there are  
4 things before the Commission as well on price caps. But  
5 they're going up, as well.

6           So it is a concern because, you know, maybe this  
7 winter we're going to be still pretty much where we were the  
8 past winter, but the next one is where we're really seeing  
9 less iron on the ground and much more reliance on Demand  
10 Response and imports.

11           So we're concerned. But at the same time, you  
12 know, at least by our criteria we have our reserves  
13 covered.

14           COMMISSIONER CLARK: Hopefully we won't step on  
15 any open dockets here, but I'll just ask about the mechanics  
16 of it, so hopefully it shouldn't cause any trouble, but when  
17 that comes in at \$1,800, right at the cap, what are the  
18 implications on the shortage pricing mechanism that's  
19 intended to ratchet that up perhaps a bit more slowly?

20           MR. KORMOS: And in some cases it's--and again I  
21 think we're trying to make some changes to rectify this, but  
22 I mean we were getting into--because Demand Response was  
23 only, an emergency-only product we would have to have to get  
24 to it before we ever got to shortage. We couldn't get to  
25 shortage because we actually had to go into the emergency to

1 get the Demand Response, and then we weren't technically  
2 short.

3           So it was probably not working as well as we  
4 would'of. So we also, again trying not to step on any open  
5 dockets, made some changes to try to rectify that order.  
6 One of them is getting it out of the emergency. That's the  
7 other problem.

8           You know, I'm losing resources, in this case coal  
9 resources, that were available 7x24, also economically. And  
10 well within the normal prices you would expect. You're  
11 substituting that for a potential that could have been  
12 generation--or resources you could only get in very limited  
13 circumstances, and you have to declare an emergency.

14           I'm personally in the operations side. I don't  
15 think you plan to put yourself in an emergency. I think  
16 that's just bad operations. So one of our other big changes  
17 is to try to get that out into the normal economic dispatch.

18           If we're going to rely on it, we've got to move  
19 it into the economic dispatch portion.

20           COMMISSIONER CLARK: Thanks. And I'll just open  
21 the floor to any other commenters who want to discuss this.  
22 But just the nature of how do we value the really valuable  
23 Demand Response that's available year-round in consideration  
24 of some of the sort of current winter operations issues that  
25 we're dealing with that we may not have thought about

1 before? And I'll let anybody take it.

2 MR. BRANDIEN: If I could just drop back, and  
3 then I'll address Demand Response.

4 You know, 10,000 megawatts of coal retiring, and  
5 initially no gas replacing it, you're going to be burning  
6 gas. So, you know, I always bring everything back to  
7 gas/electric.

8 So the fact that Mike said they're not being  
9 replaced with gas into the outyears, that's replacing the  
10 iron in the ground. But the lost megawatt hours that that  
11 coal unit would have been generating is more than likely  
12 going to generate with gas. So that's a lot of gas that's  
13 going to be used, which really makes it all the most  
14 important that we continue to focus on this gas reliability  
15 issue in a lot of the things you identified in the NOPR,  
16 like the start of the Gas Day.

17 New England, from a Demand Response perspective,  
18 it is a year-round resource. And we actually called our  
19 Demand Response, and they have the option of, through  
20 bilaterals, can get out with they don't think they can cover  
21 themselves because of the type of loads they have in their  
22 market, or in their portfolio. But we called for Saturday  
23 night at about between four and five o'clock in the  
24 afternoon.

25 We got about 78 percent performance with our

1 Demand Response, which I think is pretty good when you think  
2 about no notice, on a Saturday evening, and get that kind of  
3 percentage. So it can be done. You just have to have the  
4 right performance incentives in the market.

5 COMMISSIONER CLARK: Great. Thanks. And if I  
6 remember correctly, in, oh, maybe three years out or so,  
7 New England will be moving to a Must-Offer requirement on  
8 the energy side, too? Is that correct?

9 MR. BRANDIEN: Yes, I believe so. I'm getting  
10 some head nods behind me.

11 ACTING CHAIRWOMAN LaFLEUR: Any other last-minute  
12 thoughts?

13 (No response.)

14 ACTING CHAIRWOMAN LaFLEUR: Well, with that I  
15 will thank you all very much for hanging in there. We will  
16 break an hour for lunch and resume at 1:30 with our Market  
17 Participants. Thank you.

18 (Whereupon, at 12:28 p.m., the technical  
19 conference was recessed, to reconvene at 1:30 p.m., this  
20 same day.)

21

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23

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25

1

## AFTERNOON SESSION

2

(1:34 p.m.)

3

ACTING CHAIRWOMAN LaFLEUR: Good afternoon,

4

everybody. It is always hard to get started again after

5

lunch, but we have another all-star panel to turn the prism

6

around and look through a few different faces of the prism

7

at some of the same issues we've been talking about this

8

morning.

9

This is a discussion of market participants and

10

other stakeholders. We have asked them each to talk about

11

their experiences during the cold weather events that we

12

heard about this morning, about what they believe are the

13

lessons learned, and policy implications going forward.

14

First I will just go right to left. We have Jim

15

Tramuto from Southwestern Energy; Melvin Christopher from

16

PG&amp;E; Abe Silverman from NRG Energy; Jim Stanzione from

17

National Grid; Paula Carmody from the Maryland Office of

18

People's Counsel; David Devine from Natural Gas Pipeline--

19

representing Natural Gas Pipelines; Donnie Schneider, First

20

Energy; John Joncic from BP; John Sturm from ACES; and Don

21

Sipe--I can't read it, but I think it's American Forest &amp;

22

Paper.

23

And I guess we will start with Jim and go left,

24

unless the slides are lined up in any other order. Okay,

25

well, Mr. Tramuto, the floor is yours. Thank you. And if

1 you could explain where you're from and all that, since I  
2 know you turned in very detailed bios which I just  
3 completely neglected to summarize.

4 (Laughter.)

5 ACTING CHAIRWOMAN LaFLEUR: Thank you.

6 MR. TRAMUTO: Thank you, Madam Chairman, and  
7 Commissioners. Thank you for the opportunity to be here  
8 with you here today.

9 My name is Jim Tramuto. I am with Southwestern  
10 Energy Company. Southwestern Energy is a shale gas  
11 producer. We are headquartered in Houston. Our two major  
12 shale plays are in the Marcellus, where we have currently  
13 171 rigs running--wells, sorry, wells producing over 800  
14 million a day. And then we're in the Fayetteville Shale  
15 where we're producing 2.3 bcf a day. We've already drilled  
16 3,600 wells down in Arkansas.

17 And so we are a major shale producer. I am also  
18 here on behalf of the National Gas Supply Association, who  
19 represent independent and integrated natural gas producers  
20 here that supply gas particularly to the Northeast.

21 Today what I would like to do--I'm not sure--

22 ACTING CHAIRWOMAN LaFLEUR: If we could start  
23 with the Southwestern Energy? Do you have charts?

24 Thank you.

25 (A PowerPoint presentation follows:)

1           MR. TRAMUTO: Right. We believe that the  
2 producers, the independent producers and the producing  
3 community performed this wintertime. We thought, coming  
4 through a very extremely cold winter, and if we can go to  
5 the next slide, please--or is there a clicker? Oh. Thank  
6 you.

7           We think that the producing community--whoops,  
8 the wrong way--well, it's loaded in here. It started with  
9 my last--there we go. Here we go.

10           No one really saw this winter coming, and I think  
11 we heard that all throughout the morning here. And in spite  
12 of the fact that when early projections were that it may--of  
13 a normal winter, what you see there on the right, what  
14 really happened was really quite significant and we spent a  
15 lot of time talking about this morning.

16           But with few exceptions, gas customers that hold  
17 firm pipeline capacity got their gas at contract levels,  
18 even though we set all the records that we continued to hear  
19 about all morning long. The only thing that got interrupted  
20 was Interruptible Load. And that was by contract, and that  
21 was by the parties' own doing, if you will.

22           There were eight record-setting consumption days  
23 in January alone. And of that total demand--and you heard  
24 this from your staff earlier today--it reached 139 bcf in  
25 January, which is equivalent to roughly twice over what

1 normal demand is. And we producers had the supply  
2 available. The supply is available.

3 And while there have been reports of freeze-offs  
4 and while there were certain freeze-offs around, because  
5 this cold snap extended all the way through the Gulf South  
6 and the Marcellus, and I can speak for our company, we did  
7 not have one freeze-off during the entire winter.

8 And so from January 1 forward, we were moving 800  
9 million a day during the entire period. And we think that  
10 that's somewhat indicative of a lot of the producers that we  
11 do--and as I've talked to a number of our producers, in the  
12 Fayetteville we did have a couple of--we had one afternoon  
13 on this last cold snap, interestingly enough, in March where  
14 we had a problem for about eight hours. But we got the  
15 people out to the wells and got everything working.

16 So what this really suggests is that--a couple of  
17 things. Gas flowed at competitive prices. And if you go  
18 back and look at the last previous cold period that we had,  
19 February of 2003, Henry Hub prices were at \$14.48. If you  
20 look at our peak during this period, they were at \$8.15 on  
21 the Henry Hub. And so we think that, one, the producers  
22 performed and performed very well during this event.

23 Now with a lot of the discussion that goes on  
24 about where prices were, and where some of these peaks were  
25 hit, and I know everybody have seen these slides and what

1 the weather did to impact those prices, it was--I can make a  
2 very firm statement here that everyone who had firm supply,  
3 either through baseload contracts for the month or under  
4 firm contracts, received their deliveries.

5           It was the interruptible. It was the  
6 interruptible contracts that got interrupted. And so buying  
7 decisions really do matter. And what regulators do, as  
8 federal regulators, state regulators, with their end-use  
9 customers and helping to set that stage on what's acceptable  
10 from a hedging perspective, a physical or a financial  
11 hedging perspective, do in fact have their consequences.

12           But we again feel extremely comfortable in making  
13 the statement that if you had baseload supplies or firm  
14 supplies, you got, even in this coldest winter, you had your  
15 supplies.

16           Now what we also find interesting is that--and  
17 EIA just reported on Monday that if you look at what the  
18 reserves are and what gas deliverability is out in the field  
19 now is the highest its ever been. And if you look at our  
20 experience in the Marcellus, which is sending this gas up to  
21 the Northeast here, we find our wells to be some of the most  
22 prolific wells we have ever drilled.

23           Our average well produces 10 million a day. We  
24 have drilled a couple of wells here in the last quarter, one  
25 of them that came in at 32 million a day, another one at

1 25 million a day. And even though you read, and you  
2 continue to read that rig counts are going down,  
3 deliverability is going up. Because what we are finding in  
4 the wells that we are drilling are so much more prolific  
5 than what we've seen anywhere else.

6           Now the other thing that's happening that  
7 producers are doing, we're getting a whole lot smarter in  
8 these shale plays. And I'll take you down to Arkansas to  
9 the Fayetteville Shale where we've drilled those 3,600  
10 wells.

11           When we first started it was taking us 17 days to  
12 drill a well. Now that average is 6 days. And we've  
13 drilled about 250 of them in less than 3 days.

14           Our original production rate on those wells, they  
15 were averaging about 3.5 to 4 million a day. They are now  
16 up close to 8 million a day. And so we are getting smarter  
17 about what we're doing and how we're doing it, and the  
18 technology continues to get better, as well.

19           And so when we look at it, and we look at our  
20 opportunities to serve these markets, we feel as a producing  
21 community very, very comfortable that the gas supply will be  
22 there.

23           What we are concerned about, quite frankly, is  
24 the infrastructure. Because as we sit here and we listen to  
25 a lot of what was being discussed today, it's about getting

1 the gas to the right markets, and particularly to the  
2 Northeast. And that is going to take infrastructure.

3 And as producers, we believe that if the  
4 infrastructure, if market structure will be put in place and  
5 incentives will be provided to get that pipe in the ground,  
6 we believe that the producing community will have more than  
7 enough gas to supply the Northeast, the Southeast, and  
8 really the rest of the country. Because, again, these shale  
9 plays are really making a very, very significant difference.

10 I'm just going to flip through--and if we have  
11 one thing that--if there was a lesson learned, and I'm sorry  
12 that this came back this way [referring to PowerPoint order]  
13 here, I think there was a slide out of order is what  
14 happened. There it is.

15 We believe, and particularly from a lessons  
16 learned, that the supply was there, and that it will be  
17 there even in these coldest of winters.

18 Secondly, that these customers should have a  
19 varied supply portfolio because the varied supply portfolio  
20 is what really does allow for risk mitigation and managing  
21 that risk.

22 And thirdly, that we need to have more pipe in  
23 the ground as quickly as we can. And that is where  
24 permitting at the federal level, and you guys are doing a  
25 great job. You guys are doing a great job in working real

1 hard at that. And at the state level is critically  
2 important to get that pipe in the ground.

3 Thank you.

4 ACTING CHAIRWOMAN LaFLEUR: Thank you, Mr.  
5 Tramuto. Mel?

6 (A PowerPoint presentation follows:)

7 MR. CHRISTOPHER: Good afternoon, Chair LaFleur  
8 and Commissioners:

9 My name is Mel Christopher. I am with Pacific  
10 Gas & Electric Company and I am responsible for the  
11 Real-Time operations of PG&E's pipeline and distribution  
12 network. I also have the responsibility to ensure that we  
13 have adequate reliability in terms of our capacity, pipeline  
14 capacity and our storage capacity.

15 I am here this afternoon to talk about two events  
16 on the PG&E system, two cold weather events. The first one  
17 was in December, from December 4th until December 11th of  
18 2013--and you have not heard much about the December events.  
19 And then I am also here to talk about the February 6th,  
20 2014, event.

21 For PG&E, the December event was much more  
22 significant in terms of the total demand and total  
23 throughput on the gas system. It was also the first of at  
24 least four other similar events that led to flowing gas  
25 supplies that had been going to California to be diverted to

1 higher priced markets in the East and in the Midwest.

2 And it really did test the reliability of our gas  
3 system, and you'll see some of that when I get into a few  
4 slides here in a few minutes.

5 The February 6th event was unique among the cold  
6 weather events because it was the first of the events that  
7 really affected the Western United States as well. It  
8 affected the gas supplies in the basins, in Canada, and in  
9 the Western United States.

10 So it led to higher prices in California. We  
11 were fortunate and had not seen higher prices throughout the  
12 winter until the February 6th event. And so that led to  
13 some operating and pricing dynamics within the state itself,  
14 and you heard a little bit about that from the California  
15 ISO, from Brad this morning.

16 So I will talk about a couple of events. The  
17 first one is the cold weather event from December 4th  
18 through the 11th.

19 We have already talked about how the demand back  
20 in the Midwest and then in the East diverted supplies  
21 because of the higher prices, and took gas away from  
22 California. For California, we saw record electric and gas  
23 flows because we were generating not only for gas, or power  
24 for within the State of California, but delivering gas  
25 outside of the State to support other markets.

1           Within California itself, we had expected  
2 demands. It was not significantly cold. We did not have  
3 significant demands within our own service territory that  
4 led to the throughput that we had on the system, but we did  
5 generate in excess of the PG&E load in order to meet  
6 Southern California electric demand, as well as exports out  
7 of California.

8           And for PG&E what it meant was record throughput  
9 for the period December 4th through the 11th. Also on  
10 December 9th, which was the coldest day, we did see some  
11 curtailments, very localized curtailments, which also  
12 included six small generators in the Sacramento area  
13 totalling about 350 megawatts of capacity.

14           You can see from this slide here a little bit of  
15 pricing information, which frankly isn't all that  
16 interesting, because prices were low and fairly flat within  
17 California up until February the 6th.

18           You can see though that the PG&E Citygate price  
19 was the lowest of the prices in the area, which dictated the  
20 dispatch of generation within the state, and also because  
21 the gas price was so much lower at the PG&E Citygate than  
22 the surrounding basins. It also led to the export of power  
23 outside of California.

24           We did, however, during this period of time see  
25 the significant price increases in the Eastern markets, and

1 so a lot of gas that had been delivered through our pipeline  
2 network from the borders was diverted to other markets, and  
3 we relied significantly on storage during this period of  
4 time.

5           Just a few facts during this winter period. We  
6 have from our northern system, from the Oregon border at  
7 Malin, we have pipeline capacity of about 2.2 billion cubic  
8 feet a day. During the coldest weather, we saw only about  
9 10 percent of that capacity used because the rest of the gas  
10 was going to Eastern markets.

11           We interconnect with Transcanada at a 2 billion  
12 cubic feet per day interconnect with Transcanada. The  
13 lowest flow we saw from Transcanada during these cold  
14 weather events was 4 million cubic feet, on a 2 billion  
15 cubic foot system. So you couldn't even see the gas that  
16 was coming in at that point. So we saw significant takeaway  
17 from flowing supply that had been going to California.

18           The demand within the California ISO was not very  
19 different from the demand we had seen in our previous peak  
20 in January of 2014. You can see that the California ISO  
21 load was only about 1 percent higher than it had been during  
22 the previous peak. But the generation mix was significantly  
23 different.

24           It was significantly different because a lot more  
25 thermal generation was being utilized. Hydro was down. And

1 imports were also down. So there was a 21 percent increase  
2 in thermal generation in the California ISO, and because of  
3 pricing on the PG&E system at its Citygate, 79 percent  
4 increase in gas-fired generation occurred on the PG&E system  
5 during that period of time.

6           You can see on the two graphs here on the left is  
7 the demand on the PG&E system, on the gas system. The prior  
8 peak on the PG&E gas system was 4.3 billion cubic feet a  
9 day. We saw 5 billion cubic feet, so a 16 or 17 percent  
10 increase from our prior peak.

11           In fact, on 6 of the 8 days from December 4th to  
12 December 11th, we exceeded that peak day. So we had  
13 significant and sustained throughput on our system.

14           We saw electric generation demand of 1.5 billion  
15 cubic feet. Normal for this time of year is probably just  
16 under a billion cubic feet. So we saw significant increases  
17 in the electric generation.

18           Storage was also very, very significant on the  
19 PG&E system. And the one element that allowed us to retain  
20 and maintain reliability. During December 10th, we had 74  
21 percent of our flowing supply coming out of storage.

22           I already described for you how much of the  
23 supply at the interconnects had gone to other markets  
24 because of pricing. So we saw 74 percent on December the  
25 10th coming from storage.

1            Compare that to the graph of December the 1st  
2 where about over 95 percent of the gas was coming from  
3 interconnect supplies on pipelines. So we saw a huge swing  
4 not only in percentage but in volume, where we had about  
5 three-and-a-half billion cubic feet of gas coming out of  
6 storage on December the 10th.

7            Pipelines like PG&E manage deliveries through  
8 inventory. The gas comes in, the same amount, 24 hours a  
9 day. But we have to meet the swing capability on the system  
10 because the demand and the supply never match. And that's  
11 what this next graph shows.

12            So on December the 9th, which was our peak day,  
13 in order to attain a 5 bcf day, we actually saw about 6-1/2  
14 billion cubic feet rate at 8:00 in the morning, ramping down  
15 significantly to under 4 bcf, or a 37 percent decline by  
16 15:00, a 37 percent upramp, and then in the--or in the  
17 morning hours from 3:00 a.m. until 7:00 a.m., a 44 percent  
18 demand ramp on the PG&E system.

19            I want to point out that the 2:00 a.m. load is  
20 the lowest on the PG&E system. When you look at inventory,  
21 which I said is what PG&E and pipelines do to manage supply  
22 and demand, the inventory is typically the highest when  
23 demand is the lowest. And so 2:00 a.m. is when our  
24 inventory is at the maximum. We've packed the system  
25 preparing for the next peak, in the morning, like you see on

1 the right side of this graph.

2 And that is significant because the recent FERC  
3 NOPR proposes to change the Gas Day in California to 2:00  
4 a.m., when we are absolutely packed on our pipeline and we  
5 don't have the ability to significantly change the amount of  
6 gas delivered to the system at that time on our pipelines.

7 Now let me talk briefly about the February 6th  
8 cold weather event. Weather in the PG&E service territory  
9 was normal for that time of the year. The electric flows  
10 and gas flows were diverted again to higher priced markets.  
11 The difference, though, in this particular day is that we  
12 did see significant price increases within the State of  
13 California.

14 This was the first time in these cold weather  
15 events that we had seen a significant price change. We saw  
16 prices around \$22, and you can see that at the PG&E Citygate  
17 on this next slide, \$23. And the Southern California Gas  
18 Citygate at about \$12.

19 Now the difference between the Southern  
20 California price and the PG&E price is ours was affected by  
21 the operational flow order that we called on February 5th.  
22 When we run our business and we look at Day-Ahead and two  
23 days or a week ahead, we look at market activity. We saw  
24 that prices were dramatically increasing.

25 We saw that gas was leaving the PG&E system to go

1 to other markets that were higher priced, and our inventory  
2 was dropping. We got to a low inventory, and we called our  
3 low inventory OFO and we have an economic incentive  
4 mechanism that we set at \$25. Because we saw a spread of  
5 about \$18 between the market price and our citygate price.

6 So we established that price, that penalty, and  
7 gas came to the system as it's supposed to. Southern  
8 California Gas Company, as you heard, does not have that low  
9 inventory OFO, and it affected them because they did not  
10 have that incentive mechanism to cause gas to flow to their  
11 system.

12 So during that period, Southern California Gas  
13 did have some difficulty. And we supported the system by  
14 delivering some gasoff to SoCal. And we worked with the  
15 California ISO to move ancillary services, which had been  
16 low in the State, to Northern California. And we were  
17 prepared to ramp upwards of another 2,000 megawatts on the  
18 PG&E system during that period.

19 So our total demand was not nearly as high as it  
20 had been in December. You can see on this next graph the  
21 February 6th demand was just under 4 billion cubic feet,  
22 compared to the 5 bcf on December the 9th, December the  
23 10th.

24 Storage withdrawal was still significant, and the  
25 e-gen load was still very high at about 1.2 billion cubic

1 feet per day. Storage represented about 69 percent of the  
2 demand on February 6th, or flowing supply on February the  
3 6th.

4 To wrap up, observations and lessons learned.  
5 Gas market integration became very clear at just how  
6 interconnected our market is all across the United States.  
7 So for markets, cold weather and pricing markets in New York  
8 to take gas away such a significant volume from California  
9 shows the integrated nature of our gas and electric  
10 business.

11 The key is flexibility of the gas system. PG&E  
12 is very fortunate to have a flexible gas system with  
13 adequate pipeline capacity and storage capacity, but it is  
14 key.

15 PG&E experienced, because of its capacity and its  
16 storage capacity, we had the reliability we needed and the  
17 pricing. Our customers enjoyed low pricing throughout most  
18 of the winter because we had capacity in terms of pipelines  
19 and storage.

20 Gas and electric coordination is critical. It is  
21 key, and we've worked very hard with the California ISO for  
22 years. We communicate with them every day between our  
23 control centers. We work with them when we see events  
24 occurring one or two days out, so that we can begin jointly  
25 planning how we'll serve load to the generators. So that we

1 know from their perspective where the demand is most  
2 critical and which generators are most critical on the  
3 system, so we have a good process.

4 But we are concerned, and continue to evaluate  
5 the proposal to move the Gas Day from 7:00 a.m. to 2:00  
6 a.m., and to add two more cycles to make six cycles. We are  
7 reviewing not only the implications from our operations of  
8 our cycles in our systems to do that, but the reliability  
9 implications as well.

10 Starting at 2:00 a.m. in California when our  
11 system is completely packed is very difficult, and a lot of  
12 supply changes require physical intervention. Sending crews  
13 to the field at 2:00 in the morning doesn't make a lot of  
14 sense for us, either.

15 The third bullet is: Maintaining gas and  
16 electric reliability. It is critical. And we're not always  
17 in alignment between the gas and the electric systems. For  
18 operators like PG&E, we built our system to serve core at  
19 the highest demand possible on the core system, which means  
20 that the non-core customers are the first to be cut.

21 And as was demonstrated during this cold spell in  
22 December on the PG&E system, and then in February 6th on the  
23 SoCal System, electric generation gets cut in order to  
24 preserve the core.

25 So we have to find the right balance between

1 reliability requirements, pricing requirements for core and  
2 non-core. And finally, the point, the last point is that  
3 PG&E is a hinshaw pipeline and we take all of these issues  
4 for approval to the California Public Utility Commission.  
5 So changes at the FERC level require further work at the  
6 commission in California.

7 And that's it. Thank you.

8 ACTING CHAIRWOMAN LaFLEUR: Thank you very much,  
9 Mel, for those comments.

10 I'm going to go off agenda and welcome my son,  
11 who is just sitting up in the back of the room, who just  
12 joined us from the White House Red Sox celebration.

13 Now to the very mundane part of government that  
14 we're doing here.

15 (Laughter.)

16 ACTING CHAIRWOMAN LaFLEUR: Abe?

17 (A PowerPoint presentation follows:)

18 MR. SILVERMAN: Good morning, everyone--or  
19 actually it's good afternoon. My name is Abe Silverman.  
20 I'm with NRG. We're an independent power producer, so I am  
21 going to bring you the generator view this afternoon.

22 As of this morning, I am pleased to report that  
23 NRG now owns approximately 53,000 megawatts of generation,  
24 given that we just acquired Edison Mission and closed on  
25 that this morning.

1           NRG really does have a nationwide footprint with  
2 generation in all the different merit order. We have  
3 nuclear baseload. We have a lot of coal. We have gas. We  
4 have dual-fuel. And now of course we also have wind and  
5 solar. And we have a lot of permutations of various  
6 permutations of those, including quite a bit of dual-fuel  
7 capability. So there we go. There's that.

8           Moving on to really what we're here to talk  
9 about, cold weather operations. It was a very tough winter.  
10 I think the system worked. We saw a lot of cracks in the  
11 market foundations, but fortunately I think everything  
12 worked remarkably well. And in fact NRG's units ran very  
13 well in some extremely challenging conditions.

14           I mean, it was extended dispatches the likes of  
15 which many of our old oil steamers have not seen in probably  
16 a decade. Brutal working conditions. It was very cold,  
17 very slippery. Obviously metal does not like it when  
18 there's a big temperature change and machines break in this  
19 kind of weather. And very long working hours for a lot of  
20 our employees.

21           You know, the fact that the system worked for the  
22 most part doesn't mean there aren't things that we can do  
23 better. And I'm going to go through three specific  
24 recommendations in a little while.

25           But the first thing I wanted to talk about is

1 what we did to prepare for the winter. And there's nothing  
2 glamorous about any of this. Really what it was was a lot  
3 of hard work, really starting last summer when we looked at  
4 what we expected our fuel inventories to be going into the  
5 winter.

6 We did a very careful analysis of the coal on the  
7 ground that we expected to have coming in. We looked at the  
8 oil in the tanks. And then we also have very extensive  
9 refueling and natural gas procurement operations.

10 A lot of folks mentioned the just-in-time  
11 inventory system for both gas and oil. Yes, that's true,  
12 but there's an incredible amount of preparation that goes  
13 into that under some extremely challenging conditions.

14 You know, I listened to a bunch of things we did  
15 here. I was personally working the phones, calling state  
16 and federal regulators looking for waiver of DOT trucking  
17 regulations. Because at the end of the day, it turned out  
18 that liquid fuel needs trucks. And when you have truckers  
19 who are timing out, there's only a limited amount you can  
20 do.

21 We in fact brought in truckers from out of town  
22 and put them up in hotels just to do the best we possibly  
23 could, and yet despite all this at the end of the day there  
24 are still some facilities that did run out of liquid fuel  
25 well, well towards the end of the cold snap.

1           So one thing I want to mention, a lot of people  
2 ask us: what does it mean to be well prepared for fuel?  
3 When we look at liquid fuel inventories, we look to have  
4 somewhere between 5 and 7 days of fuel at max gen in each  
5 tank.

6           Now for some facilities it's less than that.  
7 Peaking facilities just don't have that kind of storage.  
8 There's a lot of very site-specific kinds of things. But we  
9 think that's very prudent based on past inventory levels and  
10 the amount of firm we have expected, and also our ability to  
11 refuel.

12           For coal it's generally 20 to 30 or more days of  
13 coal on the ground. One thing I want to mention, we were  
14 very pleased about the price cap waivers in PG&E and New  
15 York ISO. I've read a couple of pleadings the last couple  
16 of days that suggest it was really much ado about nothing.  
17 I respectfully disagree, because I think it maintained  
18 confidence in the market. Even if those waivers are never  
19 actually used, they were enormously important to those of us  
20 in the field.

21           I am just going to talk real briefly about the  
22 gas. We actually thought the system worked remarkably well.  
23 We flowed 17 bcf of gas in January alone, and we're  
24 typically--and this is one thing I hear a lot about. In  
25 constrained areas, we are typically flowing on firm

1 capacity, firm transportation, because you don't flow  
2 interruptible into New England. You just don't.

3           Instead, what we're doing is going and buying  
4 firm transportation owned by third-party marketers and  
5 getting delivered gas to our plants. So in New England we  
6 did not have a lot of trouble getting gas, though, fair  
7 enough, our gas fleet is limited and we have a lot of dual  
8 fuel.

9           New York was the same story. We had some very  
10 limited curtailments due to force majeure outages, but again  
11 for the most part we were able to get gas when needed.

12           The only exception was really around the Chicago  
13 area where there were some very cold temperatures, and  
14 behind citygate issues that arose. So we thought that was  
15 very good.

16           This screen shot was taken by one of our traders  
17 back when \$118 gas price was something to be novel, to be  
18 marveled at, so I just include that there.

19           Liquid fuel. We probably have one of the larger  
20 fleets of liquid fuel, dual-fuel, kerosene, oil, various  
21 combinations of units in the country. 1.1 million barrels  
22 is what we burned in January 2014 alone. That compares to  
23 800,000 barrels in all of 2013.

24           I won't go through all of this, but one thing I  
25 wanted to point out is NRG in 2013 bought 1.5 million

1 barrels of oil and put it into storage. So if you think  
2 about it, we burned 800,000 last year. We've put in 1.5  
3 million. So we actually have been replenishing and putting  
4 more fuel into the tanks than there have been in past  
5 winters.

6           And one thing I'll note. A barrel of ultra-low  
7 sulfur diesel or something else retails or wholesales for  
8 around \$200 a barrel. So when we're talking about 1.5  
9 million barrels, we're talking \$2- to \$300 million annually  
10 in carrying costs.

11           Now some of that was a little bit offset by the  
12 New England program where it did help with some fuel  
13 purchases. It's an out-of-market entry, but we thought it  
14 actually worked remarkably well.

15           One thing I'll just note is, you know, those  
16 dual-fuel units, in particular the oil-fired unit steamers  
17 in New England were critical to keeping the lights on this  
18 year. Commissioner Moeller, we'll talk a little bit about  
19 the answer to your question, but I do think you have to  
20 think about the oil-fired units in New England as part of  
21 the analysis.

22           A lot of our units are, frankly, probably going  
23 away. I promised I wouldn't talk about any contested  
24 dockets, so I'll just mention I don't think PI is good for  
25 oil units. And I don't really think anybody disagrees with

1 that. It's just a matter of whether it's the way to go.

2           The other really critical point that I haven't  
3 heard very much discussed is that dual-fuel doesn't mean the  
4 same thing for all units. The proxy unit in New York has  
5 dual-fuel capability. It's I think a combustion turbine  
6 with dual-fuel capability, and it has three days of oil  
7 included in the carrying costs of the proxy unit.

8           So when you think about that, a new unit may be  
9 permitted for as little as a hundred hours of run time.  
10 That's a modern dual-fuel unit. Whereas, a lot of the dual-  
11 fuel steamers we're talking about were actually permitted to  
12 burn 8760 on oil.

13           Once those units go away, they're never coming  
14 back. And there will be no other units, I suspect, on the  
15 system ever permitted to burn that much oil again. So  
16 that's something I wanted to point out.

17           The cold--I see I'm running a little short on  
18 time, I'll just go ahead and skip over that, other than to  
19 note that you can see the lines. They go down as the winter  
20 continues. So there was a build-up in the fall, followed by  
21 a significant decrease as time went on.

22           So now I just want to talk real briefly about the  
23 three recommendations that we have. And our hope is that  
24 these are very common-sense, easy-to-implement type of  
25 recommendations. And the first one is the single most

1 important tool really in letting generators manage their  
2 fuel supplies, and that is to reflect the actual cost of the  
3 fuel at the time they're burning it.

4           Intra-hour bidding, I mean this should not be a  
5 controversial issue, in my opinion. And I don't, quite  
6 frankly, understand why it's taking so long to get to a lot  
7 of the BISOs to the spot. And I would respectfully suggest  
8 that the Commission ask some probing questions of ISOs when  
9 they come in and suggest either it's too difficult or it's  
10 not worth it. Because I think actually in California it's  
11 really kind of the poster child for this, where this morning  
12 I think you saw on the enforcement slide deck there was one  
13 day where California burned an incredible amount of natural  
14 gas. I think it was on February 6th.

15           And part of the reason for that is because they  
16 were dispatching the system based on two-day-old gas prices.  
17 So when you're dispatching the system and you're looking at  
18 prices from two days ago, you're going to dispatch the  
19 system very differently than you would if you were looking  
20 at up-to-date prices.

21           Now the way you read that the Commission granted  
22 the ISO gets at a little tiny piece of that, but certainly  
23 doesn't solve the issue. And I have an example towards the  
24 back of the slide deck of something that would be unaffected  
25 by the waiver and again puts generators in this sort of

1 untenable position.

2           So second is timing, timing, timing. I'll ask  
3 our competitors to avert their eyes. This is our top secret  
4 memo that's on the head of our commercial trading desks.

5           (Laughter.)

6           MR. SILVERMAN: Computer screen. And I'm not  
7 really sure there's a need for this, frankly. You know, as  
8 much as I have to retire the sticky, we think it would be  
9 very helpful to have all bids go into a Day-Ahead market at  
10 9:30 so we have a little bit of gas liquidity to see what  
11 the price is; and then we would get a response from the ISOs  
12 on the Day-Ahead awards sometime around 12:30.

13           So that way we know both quantity and price.  
14 Because New York ISO does a great job of giving utilities  
15 the quantity of gas you're going to need because the results  
16 come out at I think 10:00 or 11:00, but the bids are due at  
17 5:00 a.m. before gas is traded, so we're using yesterday's  
18 prices.

19           A lot of the other ISOs you know exactly how much  
20 the gas is going to cost because it's all traded, and in  
21 fact trading is stopped, but you have very limited  
22 information about the quantity.

23           So getting those two things sync'd up, I think  
24 that's something the Commission could do on its own  
25 initiative, and obviously it's the subject of the

1 rulemaking, without a lot of interference on the gas side.

2           So the third day--and Mr. Kormos really made the  
3 point for me quite well, he talked about the problem when  
4 you have to buy either three- or four-day packages of gas.  
5 Martin Luther King Day holiday is an extreme example.

6           But so the way it works on a Friday, you're  
7 actually buying a three-day package, a Saturday, Sunday,  
8 Monday. You have to buy the same quantity on all three days  
9 at the same price.

10           The load of course on Monday is very different  
11 than it's going to be on the weekend. We routinely get say  
12 25- or 30,000 MMBtu for Saturday and Sunday, and need  
13 200,000 on Monday. So just breaking up that package and  
14 allow Monday to trade separately, it would trade on Friday  
15 the same way, but that would go a major way to getting the  
16 price signals right and avoiding this three-day issue, which  
17 really I think costs folks a lot of money and is extremely  
18 inefficient because you do have to commit units over the  
19 weekend when they're not otherwise economic.

20           Probably for me the most interesting thing this  
21 morning was hearing about some of the ISOs talk about the  
22 pipeline-ISO communications. And frankly it explained a  
23 little bit. Because we saw some extremely strange things  
24 happening with our generating units as a result of ISO-  
25 pipeline communications--it happens to be in California the

1 example I picked, but it happens other places--where they  
2 were talking about reaching conclusions about the  
3 availability of our generator and we didn't know what was  
4 going on.

5           In fact, one day we had--on December 6th--we had  
6 a unit in California that has gas parked at its delivery  
7 point. It received a Day-Ahead award. We bought the gas.  
8 And then the ISO told us to turn it off because they were  
9 saying there were gas problems, that we didn't have supply.

10           I don't know where the wires got mixed there. I  
11 don't know exactly what happened. And frankly, we're going  
12 to have to as a company come in and take a more active role  
13 in these dockets, which previously we haven't, because I've  
14 seen this happen now. And it's very difficult to be told to  
15 turn off because of lack of gas when you have the gas  
16 sitting there.

17           And in fact in this case it got even worse  
18 because they then ordered us back on after we had sold the  
19 gas and liquidated it.

20           (Laughter.)

21           MR. SILVERMAN: So I mean, you know, and frankly  
22 this next example here is really pulling it all together.  
23 This highlights a lot of the issues we're talking about. I  
24 won't go through the whole thing, but here the ISO has proxy  
25 cast the CAL ISO with calculating the cost of gas for us

1 around \$4.50. It was trading \$6, \$7, \$8 the next day. We  
2 were turned on. We were turned off. We were buying gas.  
3 We were selling gas. And it was quite difficult.

4           And there's nothing a generator could have done  
5 in this circumstance to avoid taking on rather significant  
6 losses. I mean, even had you prognosticated everything  
7 right, if you knew exactly what your demand was going to be,  
8 this is a fairly efficient unit, we knew it was going to get  
9 picked up in the Day-Ahead market. We bought the gas Day-  
10 Ahead. We received a Day-Ahead award. And we still ended  
11 up losing money largely because the prices weren't  
12 reflecting our actual procurement costs at the time the unit  
13 was being turned on.

14           I am happy to walk through it in excruciating  
15 detail or get some other folks who are, but that's a real  
16 issue that we would like to see fixed.

17           So, Commissioner Moeller, this is at least half a  
18 response to your question. Which is, we went through and  
19 looked at the units that are going to be--that NRG has  
20 publicly announced it intends to deactivate over the next  
21 few years.

22           I have listed them here. As you can see, there's  
23 a fair number. Probably the predominant amount of megawatts  
24 is actually not from MATS compliance but it's for other  
25 environmental reasons: High Energy Demand Days in New

1 Jersey, some proposed new rules in Maryland that would  
2 require some additional NOx scrubbers, which would make the  
3 units uneconomic.

4 So I will happily take any questions, and thank  
5 you very much.

6 ACTING CHAIRWOMAN LaFLEUR: Thank you very much,  
7 Abe. Mr. Stanzione.

8 MR. STANZIONE: Good afternoon. I do not have a  
9 formal presentation. I have a statement I'll be reading,  
10 and I'll take questions afterwards when you're ready.

11 My name is James Stanzione. I'm with National  
12 Grid where I am Director of Federal Gas Regulatory Policy.  
13 For those who don't know, National Grid is a combined gas  
14 and electric utility.

15 National Grid serves almost 3 million natural gas  
16 customers in the States of Massachusetts, Rhode Island, and  
17 New York. Today I am also representing the American Gas  
18 Association, AGA, and will provide comments on LDC, Liquid--  
19 Local Distribution Companies' winter operations. And that  
20 will include operations for National Grid in both New York  
21 and New England.

22 Most of the Nation experienced extreme sustained  
23 cold weather during this winter of 2013-2014. Freezing  
24 temperatures frequently covered large portions of the United  
25 States, placing pressures on peak-day demand for natural gas

1 throughout the country.

2           According to a recent VenTech study for this  
3 winter, 7 of the top highest natural gas demand days  
4 occurred this January. January 6, 7, and 8, January 22, 23,  
5 24, and January 28th.

6           On January 7th, the country set a new demand  
7 record of 139 bcf, which a few folks have mentioned already.  
8 But natural gas consumption in all of January totalled 3,200  
9 bcf, or 20 bcf per day more than normal.

10           Winter-driven residential and commercial demand  
11 exceeded 65 bcf per day for 8 days in January, representing  
12 extraordinary demand load.

13           While this winter did not reach design weather  
14 conditions--and I want to stress that; we talk about this  
15 winter being cold, and it was much colder than normal, but  
16 it was not a design winter. And I wonder what this  
17 discussion would look like if it was a design winter?

18           It was much colder than normal. For example,  
19 Washington Gas Light experienced colder than normal weather  
20 but did not reach its design conditions. Its coldest day  
21 was January 22nd where it's average temperature was 15  
22 degrees.

23           For National Grid, the winter was 8 to 10 percent  
24 colder than normal in New York, and 10 percent colder than  
25 normal in New England. On January 7th, National Grid

1 reached a new all-time send-out record of 4.6 bcf of gas  
2 consumed in our combined New York and New England service  
3 territories. That is an all-time record. And that was for  
4 our firm gas customers only.

5 LDCs use a portfolio of diverse assets, including  
6 firm gas supply, firm pipeline storage capacity, firm  
7 transportation capacity, and on-system storage such as LNG  
8 and propane air systems to ensure that we have adequate  
9 resources to meet our peak-day demands for our customers.

10 For example, National Grid, as many other LDCs  
11 during the winter, relied heavily upon firm pipeline  
12 transportation, storage assets, and on-system LNG propane.  
13 These were critical assets in meeting customer demand to  
14 provide reliable service.

15 This past winter has been challenging for  
16 everyone, the LDCs, the pipelines, and the suppliers. LDCs  
17 have incurred operational challenges from suppliers in  
18 delivering interstate natural gas pipelines in the U.S.

19 Most interstate natural gas pipelines serving the  
20 Northeast were at full capacity for much of the winter due  
21 to the cold temperatures and high demand. Pipelines issued  
22 OFOs, Operational Flow Orders, at historical levels,  
23 reflecting the restrictions on their deliveries to  
24 customers.

25 This incurred restricting interruptible

1 transportation service, secondary outside-the-path service,  
2 and secondary within-the-path transportation. For example,  
3 interruptible transportation service was unavailable for the  
4 majority of the pipelines serving the Northeast for most of  
5 the winter, reflecting the limited availability of  
6 interruptible transportation during times with high demand.

7           Due to the extreme weather conditions and high  
8 loads, pipelines incurred some mechanical failures such as  
9 pipeline compressor failures. Some pipelines had to issue  
10 force majeure notices impacting firm service to customers.  
11 For National Grid, while the force majeure incidents may  
12 have been limited in duration, they did result in critical  
13 operational challenges for the company.

14           Despite these external supply and capacity  
15 challenges, National Grid was able to provide uninterrupted  
16 service to all our firm customers in New York and New  
17 England.

18           An example of one of these challenges occurred on  
19 January 7th when a major interstate pipeline declared a  
20 force majeure due to a 12-unit compressor station shutdown  
21 outside of Pittsburgh, resulting in a loss of 600,000  
22 decatherms a day of firm pipeline capacity into downstate  
23 New York.

24           This operational challenge for National Grid by  
25 far was the most challenging due to loss of capacity and

1 reduced pipeline delivery pressure.

2 In order to maintain system reliability, National  
3 Grid interrupted all of its interruptible customers, which  
4 also included all power generation units taking  
5 interruptible transportation service.

6 With the assistance of on-system LNG,  
7 coordination with other utilities and pipelines, National  
8 Grid maintained service to our firm customers. I also  
9 wanted to mention that during the entire winter, especially  
10 times when there were emergency situations through these  
11 operational challenges, there was constant communication  
12 with the pipelines, the regulators, ISOs, and other  
13 utilities to be able to maintain reliability.

14 I also wanted to mention that we saw--and you've  
15 seen this on many other presentations--daily gas price  
16 volatility across the country. Price volatility reflected  
17 higher gas prices and electric prices in the Northeast.

18 As I stated in the beginning of my comments, LDCs  
19 plan to meet customer demand utilizing firm services,  
20 including firm gas supply. For National Grid, included in  
21 our winter plans is a plan to manage gas price volatility.

22 In doing so, firm supply, firm gas storage, and  
23 firm transportation aid in mitigating price volatility. In  
24 addition, in some cases state-approved gas hedging programs  
25 are utilized to manage volatility, minimizing the need to be

1 subject to daily gas commodity markets.

2           With respect to lessons learned, we saw an  
3 improvement of communications between our pipelines,  
4 customers, power gen units, and ISOs. It seemed to work  
5 very well this winter.

6           During high demand periods only, we only saw high  
7 priority firm services working. Lower priority services  
8 such as interruptible transportation was unavailable and  
9 unreliable.

10           It also appeared that there are a number of  
11 pipelines at least serving the Northeast and also in other  
12 areas of the country where there seemed to be similar  
13 challenges with compressor failures. And one of the lessons  
14 maybe learned from this is are there other programs that can  
15 be implemented with increased maintenance, or additional  
16 backup facilities to try to mitigate this going forward,  
17 especially if they're critical facilities to a pipeline  
18 serving load?

19           One thing that we also wanted to mention as we  
20 look through this, additional infrastructure, dual-fuel  
21 capability, transmission, pipeline capacity are needed also  
22 to resolve some of these issues.

23           Thanks for the opportunity to speak, and I look  
24 forward to your questions.

25           ACTING CHAIRWOMAN LaFLEUR: Thank you. Ms.

1 Carmody.

2 MS. CARMODY: Thank you, Chair LaFleur, members  
3 of the Commission:

4 Again, my name is Paula Carmody. I am Peoples  
5 Counsel for the Maryland Office of Peoples Counsel. It is  
6 an independent state agency in Maryland. Our particular  
7 agency represents residential customers only. I bring that  
8 out only because in many states an office like mine may  
9 represent commercial and industrial customers as well.

10 We are as an agency a member of Consumer  
11 Advocates of PJM, Inc., and our agency was a signatory to  
12 letters submitted February 14th and 25th to the Commission.

13 I just wanted to point out, while neither I nor  
14 my agency officially represents those consumer organizations  
15 that were signatories or members of CAP, we do have many  
16 conversations and have had them certainly over the last  
17 weeks, and can reflect in part some of their concerns, even  
18 though I do not speak for them.

19 Further, the letters that we did submit as a  
20 group, we did specifically seek a full inquiry into the root  
21 causes and the impact of the recent extreme weather events  
22 as they relate to our customers. And so I certainly  
23 appreciate the fact that the Commission set up the technical  
24 conference, and in fact invited me as a representative of  
25 consumers.

1           In saying that, obviously it's clear that, unlike  
2 most people on this panel I do not represent stakeholders in  
3 the supply and distribution chain. We are basically at the  
4 end of the line. And also in comparison to others, we  
5 probably have questions and don't have the answers that  
6 perhaps you are seeking today.

7           But perhaps I can provide a different perspective  
8 than other stakeholders over the next few minutes. I have  
9 provided a handout. It is not--I don't have any graphs or  
10 pie charts, so I just used it as a handout and not as a  
11 chart but it is and will be available, I understand.

12           Mr. Kormos from PJM obviously has gone through in  
13 quite a bit of detail what went on in PJM, and Maryland is a  
14 piece of that. Very extreme weather and specifically we had  
15 noted days in January and February that were the most  
16 extreme in terms of conditions.

17           Our concerns as consumers and for my agency are  
18 twofold. They have both been mentioned here, but we  
19 consider them to be equally important: economic, and what  
20 I'm referring to are exceptionally high bills that many of  
21 our customers--and these are not just residential, but  
22 commercial and industrial--that they have received in the  
23 past month or two.

24           And just as importantly, certainly the  
25 reliability, or potential certainly impacts on reliability.

1 We did not see anything drastic certainly occur in the PJM  
2 area, or specifically in Maryland, but we got, you know,  
3 perhaps a little too close for comfort. And in that regard,  
4 we certainly would single out the information related to the  
5 plant outages and pipeline constraints.

6 I did want to point out early on, because I do  
7 think this is important when we look at kind of what happens  
8 at the end of the kind of the pipe, so to speak, with the  
9 customers. Residential customers, not only in Maryland but  
10 throughout PJM, and certainly in New England and New York,  
11 experienced very high electric and gas bills. But  
12 specifically very high electric bills.

13 We all know that it was going to be driven by  
14 historic low temperatures, the wind chill factor in  
15 Maryland, historic winter demands, but one thing I did want  
16 to point out because I do think it is kind of a lessons even  
17 if it's at the retail level, the biggest driver of extremely  
18 high electric bills in Maryland, and when I speak to my  
19 counterparts it's in Pennsylvania, New Hampshire,  
20 Connecticut, New Jersey, Massachusetts, variable rate  
21 contracts that residential customers entered into and  
22 exposed them to extremely high rates.

23 I have also been informed by representatives of  
24 commercial industrial customers that in terms of Day-Ahead  
25 and Real-Time pricing exposure, the monthly bills are about

1 three to four times what they were compared to last year,  
2 and obviously with ancillary services.

3 I am not telling you perhaps something you  
4 obviously don't know, but I think it is quite important to  
5 point this out. On page 5 of the handout, I just had a  
6 little chart. What it does is simply compare prices in  
7 Maryland--these are from our major investor-owned utilities,  
8 and two of our electric co-operatives. The chart just shows  
9 the fixed prices that customers who are served by the IOUs  
10 for electricity supply would pay.

11 And most of them are in the 9-plus-cent range,  
12 expect for Potomac Edison which is at 5.8 cents. That will  
13 be going up. That won't last too long. What we're seeing  
14 in terms of variable rates are two to four times. These are  
15 real-world bills that are coming in in the high 20s, up to  
16 the highest we've seen is 48 cents a kilowatt hour. That  
17 kind of reminds me of prices that are being paid in Jamaica  
18 right now, but they do it year in, I mean day in and day  
19 out.

20 These prices are showing up in a number of  
21 states. We also do note that it is unclear what the future  
22 impact will be perhaps on what we call standard-offer  
23 service, or otherwise known as SOS service in Maryland.  
24 This is the service from the utilities for supply, or  
25 perhaps for prices to be charged by alternate suppliers.

1 This has, you know, been mentioned in prior comments as  
2 well.

3           When we translate some of these prices into  
4 bills, again just to let you know, our agency, and agencies  
5 in Pennsylvania and elsewhere, are seeing bills of \$1,200,  
6 \$1,400, \$1,800, a single month for a residential customer.  
7 So, you know, these are extremely high, reflecting obviously  
8 the weather and the end usage, but these are the bills  
9 coming in from people who are being exposed to prices right  
10 now.

11           Going on to lessons, or perhaps kind of  
12 questions, you know one of the things we have taken a look  
13 at is that, when you're looking at reliability-based issues,  
14 is that, you know, customers in PJM have paid billions of  
15 dollars in capacity costs to ensure the availability of  
16 sufficient resources to meet customer needs. And we would  
17 like to think that that is year-round, day in, day out,  
18 summer, winter, and during periods of extreme conditions.

19           Things that we have concerns about certainly, as  
20 Mr. Kormos had previously noted, in the PJM area there is a  
21 significantly high level of forced outages resulting in high  
22 prices, or related to high prices for PJM customers.

23           Furthermore, those outages obviously will affect  
24 reliability. One of the things that we did note, I mean  
25 certainly was not just the gas facilities but going through

1 kind of the percentages of forced outages we were looking at  
2 coal, wind, oil, and I did see the pie chart that Mr. Kormos  
3 put up there. I couldn't really read all of the fine print  
4 on it; I guess I'll have to take a look at it later. But  
5 the other had quite a few items in there.

6           But I think when we're looking at it, the issues  
7 related to coal, whether it's freezing, whether we're  
8 looking at oil in terms of mechanical problems, wind, you  
9 know, in terms of potential variability problems with that,  
10 what I would suggest is that we not just solely focus on,  
11 you know, certainly the gas constraints, but try to  
12 determine what is going on, or is going on with these other  
13 facilities and look at best practices going forward.

14           We did--having said that, we did focus a little  
15 bit on the natural gas facilities, again because of the high  
16 forced outage rate, and also because of the constraints that  
17 have been talked at at length here today in terms of  
18 pipeline constraints, fuel availability, and the  
19 difficulties of relying on interruptible supply contracts.

20           With regard to that latter point, I mean there is  
21 potentially a conundrum that is certainly worthy of full  
22 investigation. Because at this point we don't know if, as  
23 suggested sometimes today, setting a firm contract is going  
24 to be the most viable way to deal with the situation, if the  
25 cost of that will certainly outstrip the potential

1 reliability. It's a very difficult dance, and this is  
2 something that we certainly would like to see further  
3 explored.

4           With regard to some recommendations, in the short  
5 term--and certainly this technical conference here today,  
6 I've sat here and learned quite a bit myself, there's been a  
7 lot of data--but we would suggest that this is an ongoing  
8 process, and that this technical conference is a really good  
9 first step in this information gathering. But that more  
10 detailed investigation is needed.

11           And specifically with regard to outages and the  
12 high gas prices, a root-cause analysis needs to be carried  
13 out.

14           The signatories to the consumer letter that was  
15 submitted on March 25th did have a list of suggested data  
16 requests, and I would again sort of recommend that you  
17 consider this in terms of requiring PJM, and certainly the  
18 market monitor in the PJM area, to be required to provide  
19 the data, and provide it to you specifically so that other  
20 parties, other stakeholders could have access to that.

21           This information--there's a whole list of it; it  
22 goes on for several pages--but generally would relate to  
23 generation scheduling and outages, Day-Ahead and Real-Time  
24 pricing, natural gas pricing and deliverability, generation  
25 retirements, the Offer Cap waivers, and Demand Resources.

1           With regard to that, a May 15 date has been set  
2 for additional comments. Looking at this as an ongoing  
3 process, it has struck us that that May 15 date, while it  
4 may be appropriate for preliminary comments, that it may be  
5 insufficient as a deadline for additional data availability  
6 and further stakeholder review. And so, you know, we would  
7 suggest or recommend that you consider setting additional  
8 time for supplemental filings or proceedings.

9           Addressing more specifically, when we're looking  
10 at the preliminary areas for investigation and going back to  
11 the high outages in the PJM area, as I noted before we are  
12 very interested in the cause for the outages for all of the  
13 different types of facilities.

14           And I think this was an issue that came up  
15 before, the question of whether these facilities have been  
16 properly maintained, particularly the ones that may be  
17 older, may be scheduled for retirement, or for whatever  
18 reason. And certainly in response to that, if there is a  
19 problem or an issue certainly with the maintenance or the  
20 uncertainty about their ability to perform, it may be  
21 reasonable to consider establishing further testing  
22 requirements and looking at incentives that have been set to  
23 maintain, or the penalties for failure to perform, to see  
24 whether they are sufficient.

25           With regard to the high prices related to outages

1 and pipeline--and when I say "outages," it's plant  
2 outages--and pipeline constraints, certainly the FERC staff  
3 did address this very generally earlier today, but clearly  
4 it is very important to us to be able to find out whether  
5 there is any evidence of market manipulation, market power  
6 abuse.

7           We are looking at--you know, our consumers are  
8 looking at these very high prices. I'm not suggesting,  
9 because I don't know of any evidence of this, but it is  
10 critical that this be fleshed out and taken a look at.

11           And particularly when we look at the PJM waivers,  
12 and we consider those grants to be extraordinary relief, it  
13 is important for consumers that we can assure them that  
14 these costs that were granted above the levels could not  
15 have been avoided; they could not have been mitigated; that  
16 this was certainly the thing that had to be done.

17           Looking at constraints on interstate gas  
18 pipelines, again just focusing on those pipelines that  
19 contributed to the extreme pricing--and I did identify some  
20 of those in the handout, trying to get more of a handle on  
21 what those constraints were, how they happened. Was this an  
22 anomaly? Was this specific to the conditions this winter?  
23 Or perhaps were there some ongoing prior problems that had  
24 not been addressed prior?

25           And finally, in looking at data access, what I

1 would like to emphasize is the importance of transparency in  
2 the process for consumers and the availability of  
3 information.

4           We all understand that there's a certain amount  
5 of confidentiality that's required of a lot of data that's  
6 provided, but when you look at kind of what's happened at  
7 the ground level when customers are getting these bills, you  
8 know, they're not necessarily going to know the ins and outs  
9 of what goes on in the RTO/ISO markets.

10           But generally speaking, I think when you look at  
11 what can happen at the state level with state commissions,  
12 or state organizations like us, being able to take a look at  
13 information--we may agree or disagree at times over various  
14 things--but we also can translate information back to, you  
15 know, to that grassroots level when people are very confused  
16 as to why did a \$1,400 bill end up in my mailbox. And I may  
17 not be able to explain it in a way that people will say, oh,  
18 okay, that's fine. I can tell you, that's not going to  
19 happen.

20           But if we can get information in a transparent  
21 way as much as possible and sort through things, we also can  
22 perhaps help address some of those issues at that grassroots  
23 level in terms of understanding, you know, how do you  
24 translate what goes on at the wholesale level, to the retail  
25 level, and then perhaps in some instances see if there are

1 any things that folks can do.

2           So one thing that I would emphasize as I close is  
3 we think it is very important that data reports be provided  
4 to the Commission; that it not just be a process where each  
5 of the RTOs/ISOs kind of does their own thing and kind of  
6 keep it there. And I think that goes to transparency, but  
7 also goes to a best process and would certainly encourage  
8 that to move forward.

9           We also understand that the RTOs and ISOs will  
10 continue working from their end on the stakeholder  
11 processes, as well.

12           So finally, certainly in my case I can say, you  
13 know, we don't have all the facts yet on our end. We have  
14 more questions, but we certainly would request that any  
15 final or additional reports or orders try to address  
16 operational rules and deficiency penalties; that we want to  
17 make sure that all generating facilities are available in  
18 times of peak demand.

19           We want to address the natural gas pipeline  
20 constraints and this issue of availability of fuel supply.  
21 We want to ensure that there is a thorough review of  
22 potential market power abuse, and either address it or take  
23 it off the table as an issue.

24           And finally, you know, I think we all recognize  
25 the real-world impacts on households and businesses, and

1 that everything you do every day does have impacts on the  
2 households in each of our states.

3 And I just want to thank you and I'll answer any  
4 questions you may have later.

5 ACTING CHAIRWOMAN LaFLEUR: Thank you very much,  
6 Ms. Carmody, for providing that perspective that I think is  
7 very important. I just want to remind everyone that you can  
8 assume that the Commissioners have read all your charts. So  
9 if you could just keep your oral comments to the high  
10 points, because we want to make sure we have a chance for a  
11 discussion with the group, and also to hear from our State  
12 Commissioners, also sworn to protect the consumers who have  
13 been patiently absorbing all this since 9:00 a.m. this  
14 morning, and are going to be on the final panel with us.

15 And with that, Mr. Devine.

16 (A PowerPoint presentation follows:)

17 MR. DEVINE: Thank you, Chairman LaFleur, and  
18 Commissioners. I am David Devine. I'm with Kinder Morgan.  
19 I'm here today representing Kinder Morgan. I'm also the  
20 Chairman of INGA, but I'm going to speak specifically to  
21 Kinder Morgan's experience this winter.

22 I think it is very relevant, just as a way of  
23 background, Kinder Morgan is the largest natural gas  
24 pipeline and storage operator in the country with over  
25 65,000 miles of natural gas pipelines that serve markets

1 from coast to coast.

2           So I will talk about the various regions. The  
3 experiences there are somewhat similar, but maybe there are  
4 some key differences that I can point out.

5           I think our operational performance, as we've  
6 heard a couple of comments even earlier this morning, was  
7 very good this winter. Certainly there were challenges with  
8 the duration of the winter and the extreme severity from  
9 some of the cold weather events that we've been talking  
10 about, and the geographic spread.

11           You know, you would see coincident peaks in the  
12 Southeast, the Northeast, and one of the things I took away  
13 from maybe the very first slides we saw this morning was the  
14 Midwest never got out from under that cloud of cold weather.  
15 It was extremely cold there all winter long, and I'll get  
16 back to that in just a minute.

17           But I think coming into the winter we took out  
18 usual winter preparedness precautions, which include testing  
19 all of our compressor units, making sure that all of our  
20 storage fields were as full as they could possibly be and  
21 ready to go. Of course you know we're somewhat limited in  
22 the amount of gas that gets in there because it's the gas  
23 that our customers give us. But still, making sure it was  
24 there and ready to go and in the right place.

25           And then, additionally, communications with our

1 customers and with the RTOs and ISOs. And I think, you  
2 know, we engaged in extra efforts with those communications  
3 with regular communication throughout the period with ISO  
4 New England, regular communications with New York ISO.

5 We attended a series of calls set up by PJM. And  
6 of course we had daily communications with our other  
7 customer base. And in the end, I think it paid off. Again,  
8 there were challenges but I think that communication  
9 certainly did, again, pay off.

10 Just to the challenges. The sustained high  
11 utilization of many of these facilities across large  
12 portions of our system resulted in some mechanical outages.  
13 You know, we I think responded very quickly but, you know,  
14 with the operational flexibility that we have and the, you  
15 know, attempt to get those mechanical issues repaired as  
16 soon as possible, but they caused, you know, occasional  
17 force majeure outages that we've heard referred to here, and  
18 I'll get into that a little bit in just a minute.

19 Right now I would like to talk about our  
20 experiences with the operating conditions, and like I said  
21 I'll go across the various key regions.

22 Again, this is kind of a high level look at this,  
23 but obviously I'm open to questions after we're done. In  
24 the Northeast, our pipeline systems were pushed to their  
25 limit. You know, moving as much gas as they possibly could.

1 You know, just a couple of observations.

2 As we've heard, power generation use was down  
3 year-on-year, or down what you would have expected to see,  
4 due to fuel switching to oil, primarily, from pricing. At  
5 the same time, Distrigas, LNG, gasification inputs into the  
6 system were also at an all-time low.

7 So some different things going on there at the  
8 same time. We did have outages on that system, including a  
9 key compressor station just west of the Massachusetts border  
10 that caused some interruption to firm second inpath  
11 deliveries for several days on a couple of different  
12 occasions, as the repairs were completed there.

13 Overall though I think the facilities ran pretty  
14 well. We did utilize OFOs. And just to kind of come to  
15 just a real quick high level on the OFOs, OFOs--I think I  
16 heard a statement this morning that they were, you know,  
17 curtailing the rights of interruptible shippers.

18 Well OFOs don't curtail the rights of  
19 interruptible shippers. Typically interruptible services  
20 get shut down before you get to the point of issuing an OFO,  
21 and an OFO does not limit the rights of a firm shipper. The  
22 firm shipper has their rights, but the flexibility over and  
23 above that that you may be able to provide on, you know,  
24 normal circumstances gets prescribed.

25 I think, you know, again with the duration of the

1 winter, you saw those OFOs getting racheted down as we went  
2 through the winter, and I think Melvin had some good  
3 illustration of why those kinds of things happen. But there  
4 was no interruptible transportation available into the  
5 Northeast throughout.

6 Now in the Midwest where we are the major  
7 supplier of gas into the Chicago market, the Chicago O'Hare  
8 Heating Degree Days, just to illustrate this winter again,  
9 set an all-time record, going back 65 years. This is an  
10 all-time record. That means not only was it very cold, but  
11 it was also very extended.

12 And just as an example of that, we set records  
13 for storage withdrawals in the months of February, the month  
14 of March, January was within a couple of bcf, and I'm  
15 speaking here to NGPL, Natural Gas Pipe Line Company of  
16 America, which has about 280 bcf of working gas storage. So  
17 a pretty large player. And so when we talk about records,  
18 you've got a lot of gas going out there.

19 But our February and March broke our previous  
20 record for that 60-day interval by 20 bcf. So just very  
21 significant, heavy draws on the system sustained all the way  
22 through the end of March, and starting in December with the  
23 cold event that we've heard about several times here where  
24 we actually saw send-out that we would consider a peak day,  
25 you know, a very surprising event to see happen early in

1 December.

2           But all of our facilities on that pipeline were  
3 running full out. Again, we did have some mechanical  
4 equipment failures that resulted in interruption to firm  
5 transportation, but they were limited, you know, quickly  
6 remedied and minimized as much as possible.

7           We did use OFOs. A couple of things about the  
8 Midwest market I think that I would like to add here. You  
9 know, there was firm capacity available on this pipeline  
10 probably up through the beginning or middle of December. A  
11 lot of the capacity on the Midwest pipelines is not fully  
12 subscribed year-round. There is firm capacity available.  
13 There is firm capacity available today on this pipeline.  
14 And there was, coming up into the winter.

15           Now at some point customers of the pipeline will  
16 say: I'll take that available capacity, and they bought it  
17 at the maximum allowable tariff rate. So, you know, once  
18 you got into the middle of December and beyond, there was no  
19 capacity there. But there really was firm available prior  
20 to that.

21           And on this particular system, there was IT  
22 available throughout the winter--not necessarily all the way  
23 say from Texas or Oklahoma, but IT available within the  
24 market area. And there are, you know, pipeline  
25 interconnects there where, you know, gas could be purchased

1 if somebody wanted to utilize that.

2           And just, you know, similar to the firm  
3 transportation, firm storage capacity was not sold out and  
4 currently is not sold out. So that's kind of a summary on  
5 the Midwest.

6           On the Southeast, you know we saw some extreme  
7 demands, as everybody recalls, from the ice storms in  
8 Atlanta, and Birmingham, seeing those on the news, but, you  
9 know, somewhat more limited than they were in the Northeast  
10 or Midwest--although the duration of the winter there was  
11 considerably longer than you might have, you know, than  
12 normal.

13           Southern, our primary pipeline serving the  
14 Southeast, did have some service interruptions primarily  
15 earlier in the winter from some integrity work that had to  
16 get completed, and unfortunately ran into the beginning of  
17 the winter.

18           They also pulled their storage levels very low  
19 and managed their system just like many other pipelines did,  
20 use it OFOs but IT was generally available.

21           The last region I'll talk about here is the West.  
22 There were no significant service interruptions on our  
23 pipelines serving Arizona and California, nothing near or  
24 remotely like the situation we saw in February of 2011 with  
25 supply--supply incidents there.

1           Interruptible and secondary transport were  
2 generally available and scheduled throughout most of the  
3 winter.

4           So that is just kind of a high level summary of  
5 how those pipelines were operating. Now, you know, some  
6 market observations, given that experience.

7           You know, as I said, we had near-continuous  
8 maximum throughput really from the middle of October through  
9 most of March on many of our systems. And one thing I'd  
10 like to point out, and I think it was kind of the point of  
11 one of the slides that Melvin had, is at the same time as  
12 we've got a winter unprecedented in at least the last 20  
13 years, we've got new pipeline operating dynamics driven by  
14 the new supply sources. So we are almost learning on the  
15 job at the same time about, okay, how is gas coming in at  
16 different points of these systems impact our capacity and  
17 availability while we're also under, you know, daily stress  
18 to serve the maximum volume that we can to our traditional  
19 markets.

20           So, you know, it was a doubly challenging kind of  
21 environment. But again, although there were mechanical  
22 outages and scheduling, you know, per the tariff, was done  
23 to ensure deliveries to those firm shippers, I think the  
24 pipeline service was very reliable.

25           One thing I would like to kind of point out,

1 because I think I hear a lot of mixing terms as we've come  
2 through the morning and even some this afternoon, the  
3 pipelines--and you know this--the pipelines are  
4 transporters. We are not in the commodity market.

5           You know, our job and our goal is to serve our  
6 firm customers as reliably as we possibly can, and to  
7 maximize throughput through our systems every day. I mean,  
8 that throughput is our product. That's what we get paid  
9 for. So we are, you know, again trying to maximize that  
10 every day.

11           And we do accept nominations seven days a week to  
12 schedule those pipelines, and several times a day seven days  
13 a week. So we are available for any changes, you know,  
14 throughout weekends, or whenever it happens to be.

15           Now having said that, I would like to just, you  
16 know, talk a little bit about supply and demand imbalances  
17 that did cause price disruptions. Although the price at the  
18 Henry Hub may not have reflected it, we know that there  
19 were, you know, tremendous price dislocations and very high  
20 pricing in specific areas.

21           I think that's the market sending, you know, a  
22 very clear signal that there is additional capacity needed.  
23 I don't think there's any real debate, that the Northeast  
24 and New England is short capacity and we need to do  
25 something about that. I think we heard that this morning.

1           You know, in response to that Kinder Morgan just  
2 recently closed a nonbinding open season for a project to  
3 increase our capacity into the New England market. I think,  
4 you know, the response was robust, as you would expect in a  
5 nonbinding open season, but even better than we thought. So  
6 there may be some opportunity there.

7           But having said that, we know you're talking two,  
8 three, possibly even four-year lag with all the permitting  
9 that's required, you know, and needfully so; the  
10 construction time; materials, long lead time for materials;  
11 et cetera. So you're talking again two, three, four years  
12 out. And that's assuming, you know, we're able to pull this  
13 together very quickly.

14           So that kind of brings me to the policy  
15 implications that I would just like to note. And again, not  
16 saying anything particularly novel. I think you may have  
17 heard some of this this morning. But I think the process  
18 for building pipeline infrastructure works pretty well when  
19 the market signals come to us.

20           However, there are situations where the market is  
21 really inhibited from responding. And probably most  
22 typically in the restructured power markets, where power  
23 generators aren't required or incented to hold firm gas  
24 pipeline capacity. It's a good thing when they do. And  
25 also the ISOs and RTOs have no authority to compel or

1 contract for it themselves.

2           So I don't think, you know, FERC, I don't think  
3 you can solve that with additional regulation on the gas  
4 pipelines. I think, you know, I think the Gas Day proposal  
5 we don't really have a position on that yet. We'll be  
6 discussing it as INGA tomorrow. But I think it can help,  
7 you know, to optimize really within the power market. But  
8 again, it doesn't create any additional molecules into that  
9 market. You need additional pipeline to basically get those  
10 additional molecules and to balance out that supply and  
11 demand.

12           So I think the key there needs to be some kind of  
13 a mechanism to allow for the long-term subscription of  
14 pipeline capacity that would basically, you know, take that  
15 cost to the customers who would ultimately benefit from the  
16 increased access to abundant supply. Because as Jim Tramuto  
17 said, I think there's no question that we have got an  
18 unprecedented opportunity here with a huge resource, and we  
19 need to make sure that doesn't pass us by.

20           So with that, that concludes my comments and I  
21 will be open for questions.

22           ACTING CHAIRWOMAN LaFLEUR: Thank you very much.  
23 Mr. Schneider?

24           (A PowerPoint presentation follows:)

25           MR. SCHNEIDER: Thank you. Good afternoon. I am

1 Donny Schneider, President of First Energy Solutions, the  
2 competitive subsidiary of First Energy. I would like to  
3 take this opportunity thank the Commission for providing a  
4 forum for this important subject.

5           Everyone here has the same goal: to maintain a  
6 reliable system at fair and reasonable costs to consumers.  
7 Electricity is critical to our Nation's vitality. As a  
8 veteran operator, this winter was an example of the very  
9 thing that keeps me up at night.

10           How did we as regulators and operators  
11 responsible for keeping the lights on and the heat on for  
12 our customers get to a place where we were nearly 500  
13 megawatts away from depleting all synchronous reserves on  
14 the system during a cold winter day?

15           Some claim there's no need to be concerned; these  
16 markets are working as intended. Well as a licensed  
17 professional engineer, I think there's plenty to be worried  
18 about.

19           Clearly, social policies are important and  
20 consumers deserve our best efforts to enable them, but we  
21 also must be responsible and understand what it takes to  
22 have a strong, reliable system that provides power to our  
23 families and our businesses when they need it.

24           We simply can't afford the price of a less  
25 reliable grid. Unplanned outages during any season have a

1 harmful impact on the public's welfare, but winter outages  
2 can quickly escalate these impacts into public  
3 emergencies.

4 My background is in the generation business. I  
5 ran one of the largest power plants in the country. I also  
6 served as vice president of our fossil fleet. Then I took  
7 over responsibility for our regulated utility operations,  
8 including First Energy's transmission system, one of the  
9 largest in the country, serving over 6 million customers.

10 Today, I head First Energy Solutions, one of the  
11 Nation's largest retail energy suppliers. I share this  
12 background with you for several reasons.

13 I have 32 years of experience in the energy  
14 business. I understand the physics of the system. I know  
15 what it takes to keep a major generating facility running  
16 efficiently, and I am concerned that the current markets are  
17 not fully valuing what these critical plants mean to  
18 reliability.

19 We all agree that keeping prices low is a  
20 laudable goal on behalf of consumers. However, it should  
21 not overshadow the goal of maintaining reliability, and that  
22 reliability comes at a cost.

23 My fear is that we have focused on the first goal  
24 and inadvertently negatively impacted the second goal. And  
25 January is just a precursor of things to come. You might

1 think, why worry?

2 Well, as I understand it there are nearly 25,000  
3 megawatts that have announced retirement in PJM. I am not  
4 advocating that we turn back the hands of time. PJM has  
5 evaluated these announced retirements and, as Mike said this  
6 morning, they should go forward.

7 But then I consider this alarming statistic. The  
8 market monitor notes in its current state of the market  
9 report that another 14,500 megawatts of generation,  
10 excluding nuclear units, could also retire in the near  
11 future due to poor market conditions. These are  
12 predominantly efficient coal units.

13 More startling, coal units are not the only  
14 generating units at risk. In March, Exelon noted that six  
15 of its nuclear plants have failed to turn a profit over the  
16 last five years, and unless market conditions improve it  
17 will announce plant closings by the end of this year.

18 Keep in mind, if these units retire they won't  
19 come back. It is these additional retirements that provide  
20 critical reliability support to the system today that  
21 concerns me.

22 I think most in the industry recognize that we  
23 are transforming to a gas-dominated supply portfolio, but  
24 the current gas infrastructure is stressed, and we as an  
25 industry will need time to transition.

1           You can't have the backbone of the electric  
2 system that is counted on for reliability operated on an  
3 essentially just-in-time interruptible fuel supply. There  
4 is a need to maintain diversity in a fuel supply, and it is  
5 particularly important to value on-site fuel optionality.

6           Now let's take a look at what happened this  
7 winter. Synchronized reserves were critically low. In  
8 fact, at one point, according to PJM, the system was only  
9 about 500 megawatts for a single unit away from depleting  
10 all synchronous reserves.

11           This scenario is unacceptable during the hottest  
12 summer days, and almost inconceivable during the winter.  
13 Additionally, maximum emergency generation procedures were  
14 invoked nine times this winter. That's compared to zero  
15 during the past three winters.

16           Also, the reliability of the grid was at risk due  
17 to high generator forced outage rates. For example, on  
18 January 7th during the evening peak, over 15,000 megawatts,  
19 a startling 30 percent of the installed gas-fired capacity  
20 in the PJM system experienced outages, and 19 percent of the  
21 installed coal capacity was unavailable.

22           But it's important to understand the difference  
23 in the type of outages. Gas outages experienced this winter  
24 were in large measure due to the infrastructure design and  
25 gas curtailments.

1           However, coal outages were primarily reflective  
2 of the consequences of these units not receiving sufficient  
3 revenues. The market monitor directly addresses this issue  
4 in his state of the market report, and I'll quote: "Price  
5 suppression leads to premature and uneconomic retirements,  
6 and the failure to make economic investments." End quote.

7           Said differently, economic constraints lead to  
8 less dollars for maintenance and result in higher forced  
9 outages.

10           So what's the true cost of the current market  
11 construct? The financial toll resulting from these and  
12 other operational challenges was staggering. PJM gross  
13 billings for January 2014 were \$8.2 billion more than the  
14 billings for January 2013.

15           That means customers paid an additional  
16 \$8.2 billion in one month, and will receive nothing in terms  
17 of future investment in reliable service.

18           Everyone here knows that the reliability issues  
19 can happen year round, including during shoulder months when  
20 generation and transmission outages are generally scheduled.  
21 For example, in the second week of this past September load  
22 was extremely high due to late season high temperatures.  
23 PJM's synchronized reserves fell to about 1,500 megawatts,  
24 or approximately 1 percent of the total system output.

25           I believe the market framework and policies

1 should provide the proper financial incentives and price  
2 signals to keep our essential reliability assets operating.  
3 The only way to do this is to ensure generating resources  
4 are valued at a level that reflects their contribution to  
5 grid reliability.

6           Essential generators have onsite fuel sources and  
7 are within PJM's footprint so they can provide VARs,  
8 blackstart capability, voltage, and other vital grid  
9 support. We can't sacrifice these critical reliability  
10 needs as we transition to a different fuel mix.

11           The recent influx of new gas and renewable  
12 generation resources has created a challenge for our  
13 industry. These new resources do not have the same  
14 operational and reliability benefits as essential  
15 generation.

16           As market and social forces change the diversity  
17 of our fuel mix, it is our responsibility to maintain an  
18 even stronger focus on preserving reliability, and this  
19 can't be done through planned transmission upgrades alone.

20           We also need to ensure the market fosters  
21 adequate investments in the physical assets needed for grid  
22 reliability, and sends the right price signal to reflect the  
23 value.

24           We need to get this right. There's too much at  
25 risk for our customers and for our industry. This

1 transition needs to be managed very carefully to ensure that  
2 essential generation is not retired prematurely due to  
3 economic release reasons related to poor market construct.

4           Critical decisions are being made every day  
5 regarding our essential generation resources, and time is  
6 running out. As I said at the outset, we recognize and  
7 support the goals of maintaining affordable electricity  
8 while encouraging social priorities.

9           Let's not inadvertently jeopardize reliability in  
10 our pursuit of these goals. I respectfully urge the  
11 Commission to take a leadership role to resolve the market  
12 transition concerns, concerns if not resolved that will  
13 result in the premature closing of under-valued generation  
14 and a potential loss of fuel diversity.

15           The near-term goals should include a mechanism  
16 that adequately compensates resources for the value they  
17 provide. The longer term goal should be to enhance the  
18 market construct to maintain on a self-sustaining basis fuel  
19 diversity, ensuring that markets maintain a strong focus on  
20 reliability.

21           Thank you.

22           ACTING CHAIRWOMAN LaFLEUR: Thank you very much,  
23 Mr. Schneider. Mr. Joncic?

24           (A PowerPoint presentation follows:)

25           MR. JONCIC: I have some slides I prepared I was

1 going to speak to. My name is John Joncic. I work for BP  
2 Energy Company. I work in Steady Supply Fundamentals of  
3 Energy Markets in North America. I am going to spend a few  
4 minutes speaking about the fundamentals, as we saw them,  
5 this winter for the gas market.

6           So to repeat a story that's been told multiple  
7 times, obviously a very cold winter. One of the points that  
8 I would like to make, and this first graphic which doesn't  
9 show up that well here, the left-hand graph shows the number  
10 of gas-weighted HDDs nationwide. The red bar being this  
11 year versus previous historical years, and the black bar  
12 being a 30-year normal--so clearly one of the larger HDD  
13 counts that we've had in the last 20 year, and quite frankly  
14 understates the strength of the cold in the East because,  
15 despite a couple of mild weeks in the West, it was a very  
16 mild Western winter.

17           And the other thing this graphic doesn't  
18 represent, which I think needs to be mentioned as well, is  
19 that Canada had also a very exceptionally cold winter even  
20 by their standards, starting in Alberta and moving all the  
21 way to the east.

22           This does matter because a lot of the incremental  
23 supply sources that hit the U.S. do come from Canada via the  
24 Midwest, West imports, and Eastern imports. And those  
25 markets were experiencing some scarcity issues as well, as

1 you will see in some of the pricing slides at the end, and  
2 ultimately the U.S. needs to compete for those molecules  
3 when markets are tight.

4 Now in the context of this winter, while the HDs  
5 are strong and actually don't exceed some of the peaks that  
6 we've seen historically, you can see in the right-hand graph  
7 the amount of gas withdrawn from storage is by far a record  
8 level--close to 3 tcf taken out of the ground. It looks  
9 like we're going to exit the winter at around 800, slightly  
10 under 850 bcf.

11 So the question is how--you know, with this  
12 weather how did we withdraw so much gas? What were the  
13 components of supply and demand that drove that?

14 So the first slide, I'm going to speak a little  
15 bit to the supply side. So just so you understand this  
16 graphic, the left-hand bar, or the left-hand axis  
17 demonstrates the amount of gas production as per benthic on  
18 a daily basis from November 1st to March 31st. And the  
19 right-hand axis is a reverse axis demonstration where it  
20 shows the number of gas weighted SDDs.

21 So what we saw this year, which was a little bit  
22 more unusual than previous years, is there's a very strong  
23 correlation between the number of degree days, or how cold  
24 it was, and the available supply. So we saw what is known  
25 in the industry as the freeze-offs.

1           And these typically are occurring in the mid-  
2   Continent, Texas, Midwest regions that are not as well  
3   winterized as some of the newer wells in the Marcellus  
4   region. So what we are seeing is that during the peak event  
5   days when you need the gas the most, you are seeing that  
6   your availability of gas supply is one of the lowest during  
7   the winter. So coming in around 67 bcf a day in terms of  
8   deliverability and dropping down to 64-1/2 on those days  
9   that you need it the most. So you lost 2-1/2 bcf a day.

10           In addition, and I think this was pointed out by  
11   other members today in terms of what peak weather does, is  
12   it has a material impact on the electric generation fleet.  
13   So what some of the data that was provided this morning  
14   suggested was that we saw a number of coal outages, a number  
15   of natural gas outages that occurred during these peak  
16   events as well.

17           So what that does is that has a double whammy  
18   effect of in fact the gas demand is strong for power in  
19   general because there's a lot of demand, but now you have  
20   less coal available. So there's more call on gas to meet  
21   that coal loss, and then further if you do have gas outages  
22   those tend to be more the efficient gas plants. And what  
23   steps in to replace that is the less efficient gas plants  
24   which tend to be the higher heat rate plants.

25           So as a result, gas demand in the power sector is

1 increasing at an increasing rate for those cold weather  
2 days.

3 Another couple of other points I'd like to make  
4 just on the supply side before I leave this graph is that  
5 Canadian imports did increase on a year-to-year basis, and  
6 they were there by roughly a bcf a day on average for the  
7 winter.

8 But one of the sources of supply that obviously  
9 influences the Northeastern markets the most, which has not  
10 been available to this market in the last few years, which  
11 had been available, was LNG. And that most notably hits the  
12 New England markets through the Everett and the Canaport  
13 facilities.

14 So again, recognize that while prices did get  
15 very high on spot price days, the U.S. is still by far the  
16 lowest priced natural gas commodity relative to the rest of  
17 the world. So, you know, LNG trading in the UK, anywhere  
18 between \$10 and \$12 per MMBtu. Asian prices are trading as  
19 high as \$20 per MMBtu over the winter. So therefore going  
20 into the winter there's not the incentive to send the LNG  
21 cargoes to the United States. They'll be sent somewhere else  
22 in the world.

23 Now industrial gas demand--and I know this is not  
24 particularly interesting because it's not, it doesn't move a  
25 lot--but what is important to note is that low gas prices in

1 the U.S. for a number of years has sent the signal for  
2 industrial revolution in the United States.

3 I show a couple of years here on this graph just  
4 to demonstrate where we've come from relative to 2009. So  
5 gas demand in the industrial sector has moved up quite  
6 materially from, call it 16 bcf a day to something around  
7 20 bcf a day in a matter of 5 or 6 years.

8 And this is important because this type of demand  
9 tends to be a little bit more baseload. It's not typically  
10 purchased on a spot basis, so this will be more of your  
11 index purchase gas. So what will happen is you will not see  
12 as much elasticity of demand. So when prices are spiking in  
13 the cash market, this set of demand doesn't necessarily  
14 respond to changing their demand behaviors.

15 You can see that November and December were  
16 obviously very strong. We just got EIA data for January,  
17 which also demonstrates being a half a day of strength. So  
18 again this is underlying demand strength that's not that  
19 elastic to price. And that is really a key part of the  
20 message that I want to send, is that we have supply. We  
21 have components of demand. Residential/commercial demand  
22 tend to be inelastic, and part of the problem could be the  
23 fact that they just don't see those Real-Time price signals,  
24 and they get them after the fact.

25 Industrial demand can be elastic, but usually

1 only during large price moves. Historically speaking, you  
2 know, we only see big industrial gas demand changes when we  
3 see price spikes, as we saw in 2000 and 2003.

4 So really the way the market tries to clear  
5 itself is through the power sector. This graphic here just  
6 shows the average historical Henry Hub price, and what we  
7 would deem as an equivalent energy cap coal price in capping  
8 Central Appalachian coal--just to show the relative  
9 competitiveness of gas versus coal.

10 And again, the Commission needs to be reminded  
11 that the natural gas market has been in an environment of  
12 very low prices, prices so low that it had to incentivize  
13 more demand not less demand by displacing coal in the power  
14 sector.

15 So, you know, virtually since 2009 gas and coal  
16 have been trading, you know, within a small band of parity,  
17 and only recently in the tail end of this winter did gas  
18 start to decouple from coal.

19 So again, even at the beginning of this winter in  
20 November and December, there was a very similar pricing  
21 relationship. So there is a potential risk that gas was  
22 still being consumed more than you otherwise would expect in  
23 the early part of this winter.

24 Okay, last slide. So this is just showing, as  
25 has been shown by a number of players, spot prices in the

1 various markets in the U.S., and I also included Dawn here  
2 in Canada.

3           So the first point I would like to make is that  
4 the Henry Hub--so despite very strong demand due to  
5 residential/commercial/industrial, despite losing supply due  
6 to the strong weather and freeze-off effects, Henry Hub  
7 prices didn't actually have that big a price swings. They  
8 did increase, but they didn't certainly see nearly the same  
9 deltas that some of the regional markets saw.

10           And the big primary driver there is that the Hub  
11 region is very well connected from a pipeline perspective.  
12 So it has the ability to change flows in order to meet its  
13 demand.

14           Some of the other market bases don't have--  
15 necessarily have that same flexibility. So, for example,  
16 without going into all of these regions, if you were to pick  
17 a market say like Chicago, there is a limited amount of  
18 supply that can enter that market. It is defined by the  
19 amount of pipeline that can enter that pricing point.

20           So when gas is trying to be supplied for the  
21 winter, typically speaking it's first sourced by firm  
22 service gas, and then if weather is strong and more gas is  
23 required, the next step is to go to interruptible gas.  
24 Typically the first step would be going from the Gulf.

25           If that's not enough to meet the demand, then you

1 would typically have to start pulling back either from  
2 Michigan or from Dawn. Well Dawn was having its own issues  
3 in terms of trying to meet its own demand.

4           So then you start creating competition between  
5 basins. So in order to keep flows going from Chicago to  
6 Dawn, which they do via the Vector pipeline, the price has  
7 to price above Chicago versus Dawn. So therefore, Chicago  
8 is not an island; if Dawn is moving strongly, then Chicago  
9 is going to have to move strongly as well in order to  
10 balance that market.

11           So that was certainly something we saw very  
12 consistently through these markets. So my general  
13 observations have been that when we've gone through these  
14 peak periods, we've been stressed from the standpoint of  
15 losing domestic supply. We've been stressed in terms of  
16 losing power generation from coal and power generation from  
17 efficient gas. There's a lot of inelasticity of demand, and  
18 the only real way is for prices to rise somewhat materially  
19 in order to change the substitution behavior.

20           So in the case of the Northeast, that means you  
21 have to go above residual fuel oil. So the resid starts  
22 capturing that market share. In other cases, it just has to  
23 go higher until there's another market-clearing mechanism.

24           So to conclude, some of my key observations are:

25           It's a full network system. These markets are

1 dependent on each other. What happens to one market can  
2 affect other markets.

3 And the second point I'd like to make is that  
4 markets do seem to work. The only issue that the natural  
5 gas market has in the short run is there's very little  
6 elasticity demand.

7 Now can adding infrastructure alleviate some of  
8 these problems? Absolutely. Because if you add more  
9 pipelines say into Chicago, then you technically have more  
10 supply available and then don't necessarily need to price up  
11 to those higher levels in order to turn demand off.

12 ACTING CHAIRWOMAN LaFLEUR: Thank you very much.  
13 Mr. Sturm.

14 MR. STURM: Thank you for the invitation to  
15 speak to the Commission today. My name is John Sturm and I  
16 am the Vice President of Corporate and Regulatory Affairs  
17 for the Alliance for Cooperative Energy Services. We go by  
18 "ACES."

19 ACES is owned by 21 electric cooperatives. We  
20 are active in five RTOs and on more than 30 pipes. Our  
21 members serve load and own generation supply. And the  
22 members' goals is to provide affordable and reliable  
23 electric to the guy at the end of the line, their member  
24 consumers.

25 We were created to manage energy commodity price

1 risk and operational risk in the wholesale markets, and we  
2 serve as legal agent to transact in the marketplace on  
3 behalf of our members.

4 Collectively our members have about a 50,000  
5 megawatt peak and corresponding generation resources.  
6 Within that resource mix, they have 15,000 megawatts of  
7 natural gas-fired generation. And that equates to a peak  
8 gas day of about 3 bcf.

9 ACES does not speculate, nor do its members in  
10 the market. There's enough risk in this market that we  
11 don't need to do that. So we employ hedging and operational  
12 strategies to mitigate risk.

13 As a reminder, electric cooperatives are  
14 nonprofit and very member oriented and consumer oriented. So  
15 we are very aware and concerned with any wholesale issues  
16 that increase costs to the ultimate end user.

17 I would like to point out that NRECA is partnered  
18 with us in comments and views, as we have provided in our  
19 thorough documentation prior to the meeting today.

20 So as you heard, we've had a lot of exposure  
21 issues in the wholesale markets that have had a lot of  
22 significant cost impacts to our members, and that is going  
23 to flow down to those at the end of the line.

24 We understand the RTO focus on reliability. We  
25 appreciate the hard work and the tough decisions that the

1 Nation's RTOs made this past winter. But let me kind of  
2 back up and give you an idea of three kind of overarching  
3 observations that you're going to hear from me throughout my  
4 remarks.

5           There's clearly gas and power, physical and  
6 process limitations. And it includes the need for pipeline  
7 capacity and non-capacity infrastructure, expanded gas  
8 flexibility service offerings to power demand, which is not  
9 your typical gas consumer. We need a complete alignment of  
10 the gas and power day, and appropriate sequencing of  
11 pipeline nomination and RTO generation award processes.

12           The second thing, nuclear and coal--the nuclear  
13 and coal fleet. The reliability exceeded gas, solar, and  
14 wind throughout the winter. We appreciate Commissioner  
15 Moeller's advance question on potential plant retirements.

16           We are very concerned with the impact of any  
17 retirements on reliability. Clearly the retirements will be  
18 replaced with natural gas predominantly, and that would lead  
19 to potential future reliability deficiencies due to the gas  
20 supply situation that many of us are talking about today.

21           A lot of our co-ops will be filing comments on  
22 those potential retirements after today.

23           And then the third concern is we do have a clear  
24 concern with meeting future reliability. You know, until  
25 the pipeline and RT operations and rules are consistent, the

1 electric industry is going to struggle with reliability and  
2 we'll be at risk in the reliability area.

3 Our experiences pretty much ran the gamut of what  
4 you heard from your staff and from the RTOs. Our members  
5 experienced tens of millions of dollars in financial harm  
6 this winter, and those were from lost opportunity from the  
7 inability to run generation plants at exceptionally high  
8 cost to service load; unprecedented RTO Uplifts.

9 We were keenly aware of the risk of extreme  
10 operating days with fuels, the well known mismatch of gas  
11 power and the inherent uncertainty of gas availability and  
12 RTO dispatch orders increased our risk exponentially during  
13 these emergency events.

14 The differences in the nomination periods and the  
15 dispatch award periods further exasperated those challenges  
16 of maintaining that reliable grid.

17 We worked very closely with the RTOs and our  
18 members who operate the generation plants to maintain  
19 reliability and to ensure the units were available. But  
20 there was a clear departure from normal market-based  
21 operations at times within some RTOs that were directing  
22 fuel procurements in anticipation of reliability directives.  
23 Some of the RTO operating and settlement rules were unclear,  
24 but yet we followed dispatch orders despite that  
25 uncertainty.

1           We observed, as others, soaring gas prices, and  
2 we experienced enforcement of many pipeline restrictions.  
3 Even generators with firm transport were unable to flow gas  
4 unless they scheduled ratable 24-hour periods, a full day-  
5 and-a-half or more on weekends, even before it was  
6 determined if the RTO was going to dispatch their units or  
7 not.

8           The risks that are normally manageable during  
9 normal operations become unmanageable during extreme events.  
10 Some of the things we experienced, we had periods of time  
11 where gas was not available at any cost. We had times where  
12 gas was available but at costs that exceeded the RTO price  
13 caps. We experienced RTO gas dispatch orders under  
14 reliability directives that gas was not available to follow  
15 those.

16           We experienced RTO directives to run plants for  
17 reliability, procure gas, and then were subsequently told to  
18 cancel those dispatch orders, leaving us with extraordinary  
19 stranded gas costs and nothing to do with--nowhere to put  
20 that gas.

21           We had generators that cleared Day-Ahead only to  
22 find prices soar after we found out that those generators  
23 cleared, causing extreme losses. We also had times where we  
24 went ahead and procured in the morning at what would  
25 seemingly be an easy clearing price that would clearly go

1 through, and prices came in much lower and we were  
2 generating at--you know, we were stuck at generating at much  
3 higher costs.

4           So everything became a real Catch 22 from an  
5 operational standpoint. And the bottom line is that the  
6 current RTO and pipeline rules are just insufficient to  
7 address catastrophic impact on generation operators when gas  
8 prices are so volatile and the availability of gas is so  
9 uncertain.

10           I think our top five lessons include any time you  
11 get this kind of Polar Vortex, the mismatch in the gas power  
12 day and the lack of coordinated sequencing of nomination and  
13 generation awards is going to have a real impact on grid  
14 reliability.

15           We feel that the complete alignment of the gas  
16 and power day, as well as the coordinated sequencing of  
17 those nominations and award periods is imperative.

18           The second lesson, I think for the first time in  
19 history this traditional symbiotic relationship between the  
20 system operator and central dispatch during emergency  
21 operations became suspect. The RTOs trust generator will  
22 dispatch, and the generator trusts the RTO will compensate  
23 that generator if requested to dispatch for reliability.

24           Absent this trust, it could affect reliability  
25 issues during future emergency events. So if there's an

1 erosion of this trust due to the lack of timely  
2 reimbursements for costs incurred for reliability  
3 directives, we feel that puts us at risk again for  
4 reliability.

5           Many of the RTOs pointed out that enhanced  
6 quality communication and cross-training among the  
7 pipelines, and then among the RTOs may improve efficiency in  
8 managing these situations, and we agree. You know, our  
9 energy security and reliability now spans both industries,  
10 gas and electric, and more coordination is required to avoid  
11 these catastrophic events.

12           And the notification times, the fourth item, to  
13 respond to gas and electric nomination and dispatch changes  
14 is not really coordinated nor manageable as directed during  
15 extreme events, and we feel that from a gas transportation  
16 side that there needs to be additional products available  
17 nationwide to be able to respond to those rapid responses  
18 requests to change gas flow or change dispatch orders. That  
19 flexibility of that product, that pipeline product, just  
20 doesn't exist on a consistent basis nationwide.

21           And finally, with the coal and nuclear plant  
22 availability being higher than the gas, solar, and wind, it  
23 provided much needed system stability and reliability for  
24 emergency conditions, and we feel that the unreliability of  
25 some of those sources--gas, solar, wind--provide a lesson

1 for the need for fuel diversity for reliability as well as  
2 other policy reasons.

3           So to close, ACES supports the Commission's  
4 recent notice of proposed rulemaking and orders on the  
5 coordination of scheduling processes and ISO/RTO scheduling  
6 practices, and we feel they are a step in the right  
7 direction.

8           It is apparent the Nation is becoming more  
9 dependent on generation. Given the Commission's desire to  
10 maintain a reliable grid and avoid sweeping outages, we must  
11 focus attention on aligning both physical and process  
12 related characteristics of the gas and electric industries.

13           It is going to take time, but from a policy  
14 standpoint we go down a parallel path. You go down a  
15 parallel path and there are six areas that I think are  
16 important: pipeline infrastructure improvements; alignment  
17 of the gas power day; coordinated sequencing of gas  
18 nomination in RTO generation award periods; RTO rule changes  
19 for more generation offer flexibility, particular interday;  
20 and full cost compensation.

21           The fifth area is allowance of pipelines to fast  
22 track rule changes and offer new services that embrace the  
23 flexibility needs of the power generator. It is just not  
24 your typical baseload consumer.

25           And sixth, the avoidance of additional

1 regulations that might expedite or cause additional coal or  
2 nuclear retirements.

3           With that, I thank you.

4           ACTING CHAIRWOMAN LaFLEUR: Thank you very much.  
5 Thank you all for hanging in there. The number of speakers  
6 shows the complexity of this topic, and we probably turned  
7 away 3 to 4 times as many as we narrowed it down to.

8           I want to turn it over to Commissioner Moeller  
9 who had asked that we include the next speaker for a  
10 different perspective.

11           COMMISSIONER MOELLER: Thank you, Acting Chair  
12 LaFleur. Thank you to all the panelists.

13           Don Sipe presents a little bit different  
14 perspective than the rest of you. It goes, though, to the  
15 issue that Mike Kormos talked about today, Abe Silverman  
16 talked about and kind of referenced the fact that again this  
17 is just part of it, but the fact that we have a gas market  
18 that closes at night and during the weekends, and getting  
19 more liquidity and transparency and vibrancy into that  
20 market would seem to help certainly the buyers of gas who  
21 might then have to resell it later.

22           Don has a creative mind, and has some thoughts,  
23 and again thank you for letting us put Don on this panel.

24           MR. SIPE: Well thank you, and thanks for the  
25 opportunity to be here.

1           I am Don Sipe. I represent AF&PA. We're a large  
2 gas and electricity user, so we have interests on both sides  
3 of this market.

4           Before I get into any specifics, I want to make  
5 sure that people understand that we don't recommend any of  
6 these reforms or suggestions as substitutes for getting the  
7 right amount of pipeline built, which is more into regions,  
8 and are very supportive of efforts in New England and  
9 elsewhere of trying to get that done.

10           So this is not meant to be a substitute for  
11 getting the proper infrastructure in place. This is meant  
12 to help streamline trading and other things.

13           Our basic recommendation is that the Commission  
14 investigate and possibly order the implementation of an  
15 information and trading platform for natural gas that looks  
16 somewhat like the RTO Trading Platforms that you have for  
17 electricity, in the sense that:

18           You would have an operability region, you know  
19 take bids and offers for sale of capacity and commodity  
20 both;

21           You would have a central if not a clearing  
22 mechanism at least a central confirmation mechanism that  
23 would match offers on a short-term basis;

24           You would do this across utility footprints, and  
25 you would be able to basically more Real-Time match the

1 needs on a flexible basis, as you were talking about,  
2 between what a generator is being asked to do and supplies  
3 that are out there. This would have to respect the physical  
4 capabilities of the pipelines to accommodate that service.

5           Just by way of segue, so you don't think we don't  
6 know what we're up against, you know we--I'll contrast two  
7 industries. You know, the first has got hourly balance  
8 schedules and daily balance schedules, and it relies on  
9 imbalance penalties largely to keep things in order.

10           You've got prescheduled contract flows, and  
11 you've got specific delivery points and receipt points.  
12 You've got heavy reliance on administrative flow orders,  
13 rather than economic congestion management to keep things in  
14 line.

15           Each utility has its own independent planning and  
16 scheduling and confirmation process that you've got to go  
17 through, and if you want to schedule on one utility you've  
18 got to make sure you've got it there. Then you've got to go  
19 to the next utility and make sure you've got it there.

20           You've got limited trading liquidity when you're  
21 not in those specified trading windows, and it's dominated  
22 by a few large players, and it's very tough to get rid of  
23 commodity that you've got or to schedule anything else  
24 because you've got to go back to the scheduling process  
25 again.

1           Everybody knows what industry I'm talking about.  
2   That's the electric industry 25 years ago. We had all of  
3   these problems, exactly the same set of problems, 25 years  
4   ago in the electric industry. All of those things happened.  
5   You have to have balance schedules. So you used imbalance  
6   penalties. You had to separately schedule with each. There  
7   was a long confirmation process instead of automatic  
8   confirmation.

9           It took some time to get there. It went in  
10  little steps, and it went incrementally. But you know what  
11  changed in between was not the laws of physics; the big  
12  thing that changed between 25 years ago and today in the  
13  electric industry was better process of information.

14          You get people information and they will figure  
15  out how to trade around it. You know, you don't have to  
16  encourage people to be trading in a market that has good  
17  information, good availability, and good visibility. You  
18  know, we've had presentations today for instance from Pete  
19  Brandein from ISO New England.

20          He's basically setting up his own information  
21  platform within ISO New England, trying to do many of the  
22  same things that a generalized information platform would be  
23  doing. The problem is, he's doing it in a separate thing  
24  where it's just a utility talking to a utility.

25          I don't think we're proposing anything that is a

1 radical departure from the directions this Commission is  
2 already going. You are already talking about how to get  
3 products, in your NOPR, how to get products where people can  
4 basically trade and mix and match capacity within an asset  
5 management agreement.

6           Okay, well you couldn't do that before. And the  
7 physics to the pipeline didn't change. What changed was  
8 somebody's got to make a rule that says we're going to allow  
9 this to happen, and we're going to set up the trading  
10 possibilities to allow it, and we're going to get the  
11 information out there, and then we're going to let you make  
12 your decision.

13           This has much broader application, and it is the  
14 low hanging fruit particularly in nomination cycles. If you  
15 think today about just the--I just took some notes on things  
16 I heard just today that I hadn't heard before.

17           Pete Brandein started out by saying, you know, so  
18 basically we call it the generator and we ask them are you  
19 going to be available to run? Well if they can tell us in  
20 four hours, that's not good enough.

21           That is not a physical pipeline delivery problem;  
22 that is an information, scheduling, and trading problem.  
23 That is not about physical capabilities of the pipe. That's  
24 how fast can you figure out where a trade is and whether you  
25 can make it, and whether you can get it to your pipeline on

1 time. Why do you need a four-hour confirmation process for  
2 that?

3 Well, if you had automated you wouldn't. You've  
4 got the four-day dispatch over the weekend. It's wonderful.  
5 Okay, that is not a pipeline physics problems; that is an  
6 information and trading problem. That's all it is. You've  
7 got the example from the gentleman from NRG here today who  
8 said he had gas. Who knew he had gas? Well, the pipeline--  
9 and these guys are talking together--but the commercial  
10 people aren't in that same platform talking to those same  
11 people. That is an information and trading problem; that is  
12 not a physical availability of gas, as you well know, as  
13 pointed out.

14 You've got imbalance penalties. People can't do  
15 things because they can't financially settle, as you can in  
16 the electric markets. So you've got these Draconian  
17 imbalance penalties, and those were mentioned today as  
18 obstacles to trade. This is not a physical limitation on  
19 the pipes. These are just trading practices that better  
20 information and better clearing can fix.

21 Capacity sharing, duplicative confirmation, I  
22 mean we've talked about those things. We think that this  
23 can be done incrementally. We don't think you have to do  
24 this all at once. We don't think you have to slash cut to  
25 suddenly establish an RTO for gas.

1           You can begin to do the things, working off what  
2 some of the ISOs are doing with their information platforms.  
3 You're going to have challenges on basically your  
4 information policy, other things that you're going to need  
5 to work around, but it can be done. And there's low hanging  
6 fruit out there that you could be working on.

7           You're going to have to build the pipe to make it  
8 happen. But the basic effort of putting dispatch and  
9 putting information and offers and who has what, and what's  
10 flowing, and where it is on a regional basis footprint into  
11 one information and trading platform where people can see it  
12 and act on it is not Herculean lift that is going to require  
13 new infrastructure.

14           It is going to require thinking, some algorithms  
15 for your computer. You've got people offering best  
16 practices on their pipelines to accommodate internomination  
17 flows. All's you've got to do is figure out what are the  
18 best efforts, and what are the best practices represented in  
19 those various best efforts.

20           How can those be put into nondiscriminatory terms  
21 that anyone can have available, that you can tell in advance  
22 whether or not an outside-of-nomination flow can be  
23 accommodated by the pipeline?

24           Are there basic rules? There has to be. These  
25 guys are engineers. You know there's basic rules. You've

1 got to translate those into trading rules, and into the  
2 information that you need. This is doable. It's been done  
3 in an industry that looked a lot more opaque than this one  
4 at one time.

5           You've got a headstart, because you've already  
6 got this industry disaggregated. But it's really something  
7 we think that the Commission should push, and should try to  
8 make happen.

9           And in the interest of time, so we can have  
10 discussion, I can leave it at that.

11           ACTING CHAIRWOMAN LaFLEUR: Well thank you very  
12 much, Don. I decided to reverse order and start with  
13 Commissioner Clark so he won't have to say well all the  
14 questions have been asked and we're out of time.

15           (Laughter.)

16           ACTING CHAIRWOMAN LaFLEUR: So we're going to go  
17 in reverse order: Clark, to Norris, and we'll see how far  
18 we go.

19           COMMISSIONER CLARK: Thanks. I will try to be  
20 respectful of everyone's time, though, although I've got  
21 lots of questions. I'll plan to keep them very focused, and  
22 probably just direct them at specific folks. And then if  
23 you could answer quickly, that would be great.

24           A question about LNG in New England. We spent a  
25 lot of time talking about pipelines, which is good, and I

1 would be on the same page as everyone else who says we need  
2 more pipeline capacity into the Northeast.

3           At the same time, when we say that every now and  
4 then we hear from folks who still are operating in port  
5 terminals in the Northeast who say, yes, but remember we  
6 still have this capability available.

7           I understand that there has been products in  
8 recent months that have been offered that offer some  
9 optionality. In retrospect, they might have looked pretty  
10 good.

11           I'm wondering if products like that have a  
12 future, now that we've experienced winter like that, and to  
13 what degree can those help hedge some of the concerns? I  
14 guess I'll direct it at Abe, perhaps, and John, maybe, if  
15 you have any thoughts from a market perspective.

16           MR. SILVERMAN: Sure. Thank you for the  
17 question. It's always dangerous when I start pontificating  
18 about market opportunities.

19           But you know I think the biggest problem for  
20 long-term investment, or long-term offtake agreements from  
21 LNG facilities, is the regulatory uncertainty. You know,  
22 and I fully acknowledge that probably there's more new pipe  
23 that needs to come into New England.

24           But if you are an investor faced with either  
25 putting dual-fuel capability, LNG kind of long-term

1 contracts, or something else, and you have the states coming  
2 in saying, hey, we're going to subsidize new pipeline  
3 capacity, and we're going to pay to have that built by  
4 putting in some sort of nonbypassable surcharge on the New  
5 England tariff, that's a short-term investment horizon.  
6 Because that's probably three or four years out. And if  
7 we're talking about making a commitment on a longer term,  
8 that's pretty problematic.

9           And the one thing I would urge everybody to do is  
10 I hear a lot about, hey, we tried to let the market work  
11 last year, or even before this current winter and say the  
12 fall, I think people have to step back and let the market  
13 work, having the information that we now have post this  
14 winter. And hopefully we can let the market work without  
15 sort of the specter of rather large-scale government  
16 subsidization coming in that's really--I kind of sort of see  
17 it as a chicken or the egg, because the market isn't going  
18 to be there if their investment is just going to get wiped  
19 out.

20           MR. JONCIC: I have very little to add. All I  
21 would say is that a lot of the strength in the gas prices  
22 was in the short-term market. Had the foremarket shown that  
23 this is a potential outcome while LNG owners were making  
24 their decisions in October/November, they potentially could  
25 have diverted cargos to the Northeast. But the foremarket

1 wasn't there. And when prices were spiking in the short  
2 term, there just wasn't the flexibility in that system in  
3 order to divert cargoes without incurring some penalties  
4 from those who were expecting the gas.

5 COMMISSIONER CLARK: Okay. Thanks.

6 A question for Paula. This really gets to  
7 probably as much as anything some of the retail issues and  
8 retail service providers.

9 You had mentioned the consumer impact on some of  
10 these bills with regard to variable rates that folks entered  
11 into. These's a flip side argument that there are companies  
12 who were in very fixed long-term rates that locked folks in  
13 and didn't hedge and ended up in a really bad spot. Some of  
14 them, I understand, went belly-up.

15 I'm wondering, the experience that you've seen  
16 maybe in Maryland or other states that you're familiar with,  
17 with regard to that balance, where from a price formation  
18 standpoint there can be good things about having consumers  
19 in a more real time see the costs, and on the flip side you  
20 can have--if you try to average these costs out the  
21 companies can get caught short and you have companies going  
22 out of business.

23 MS. CARMODY: With regard to Maryland, the only  
24 company that--serving residential customers that's defaulted  
25 that I'm aware of is a company called Clean Currents, a

1 renewable company that's been around actually for a number  
2 of years, considered a stable company, and it just couldn't  
3 pay the bills that came due in PJM.

4           They were returned back to the utility. So in  
5 terms of the customers themselves, they were protected you  
6 know from any financial detriment. So I haven't seen that  
7 other side.

8           I would say with regard to the alternative energy  
9 suppliers, when you look--when we have looked at the  
10 contracts out there, and it's a little bit difficult--talk  
11 about nontransparent; it's very opaque. We don't know what  
12 companies really are doing unless we do an investigation.  
13 But in that regard, people don't know what the price is  
14 they're going to pay for the prior month until they get the  
15 bill. So it doesn't operate--at least currently it doesn't  
16 operate that way.

17           The contracts typically say, the variable  
18 contract, we will change it whenever we feel like it, pretty  
19 much. Or they will say we will change it based on market  
20 conditions. I recently had a company like that. And the  
21 market condition apparently that they referred to was an ISO  
22 New England winter of 2012-2013. They based the prices on  
23 what was going on in New England, not in PJM.

24           A customer, in my point of view, could never have  
25 figured out that that was any definition of, you know, kind

1 of "market" when they're looking at a contract for variable  
2 pricing.

3 But I think at least currently the situations,  
4 they are retail issues. They're not your issues. But they  
5 do pose a lot of difficulty. I think there are more  
6 problems when you see the spread and an additional 20, 30  
7 cents a kilowatt hour in a high-use period. Those people  
8 are suffering more on kind of the down side than perhaps  
9 folks under these six contracts.

10 COMMISSIONER CLARK: Okay. Thanks. And then one  
11 last question that I'll direct to David.

12 You had made the comment that, hey, we work seven  
13 days a week. We're here, you know, to change schedules, and  
14 there's different nomination cycles and that. Could you  
15 focus in on that and bridge kind of the missing gap, which  
16 is you hear some of the electric folks say, oh, these gas  
17 guys they work bankers hours, man. They've got to be  
18 scheduled by Friday, and you schedule them for Tuesday and  
19 they're golfing over a long weekend.

20 So explain what I'm missing. So you're saying:  
21 We'll schedule seven days a week? Is it a gas trading--

22 MR. DEVINE: No, we do schedule seven days a  
23 week. I mean, we have people available seven days a week.  
24 They're scheduling the pipeline. But, yes.

25 I mean, you've got to think about there's two

1 different parts of that industry, the pipeline, and then,  
2 you know, the owners of the commodity, right, the sellers  
3 who may have, you know--to be perfectly frank, I'm a little  
4 bit surprised that they would demand that. I would think  
5 they would find a creative way to come around, you know, to  
6 supplying that demand, assuming, you know, it was going to  
7 be a pretty good price on that Tuesday, coming out of the  
8 MLK weekend.

9 But, you know, I think it's just that divergence  
10 between the, you know, the owners of the commodity who are  
11 then selling it, versus, you know, the pipeline that does--.

12 COMMISSIONER CLARK: So you're saying from a  
13 pipeline operator you stand ready to take care of business?

14 MR. DEVINE: Yes.

15 MR. TRAMUTO: If you don't mind, I'd like to  
16 weigh in--

17 MR. STANZIONE: --like to--which Jim?

18 COMMISSIONER CLARK: Both Jims.

19 (Laughter.)

20 MR. STANZIONE: Go ahead, Jim.

21 MR. TRAMUTO: From the producer point of view, we  
22 work 24/7 as well. But there are a couple of points I think  
23 need to be made here.

24 One, we sell all of our supply. And on our  
25 particular system, as an example, we will either firm or

1 baseload 85 to 90 percent of our supply for the month, or  
2 for the April lot, Nov-March timeframe, if you will. And  
3 then the rest of it, the 10 to 15 percent, will go into the  
4 Day-Ahead market. And we will sell that a day ahead, or we  
5 will sell it three days--whatever the market is asking us to  
6 sell, we will sell. And we do work 7/24 so that we can  
7 capture whatever the market is.

8           So if there is a perception out here that we're  
9 not willing to work, or to work these schedules, we  
10 certainly are doing that. Because you also have to  
11 understand a producer is going to sell everything they have.  
12 It's in our vested interest to sell and to bring the gas on  
13 as soon as we drill that well, and to produce it to the max  
14 capability and sell every mcf of gas that we possibly can.

15           And that is what our goal is, and that is what  
16 our responsibility to our shareholders are as well. And so  
17 if we need to tweak the system to be able to do that, I mean  
18 we're already working 7/24.

19           MR. STANZIONE: I just wanted to talk about the  
20 last leg of the supply going to the utility companies. And  
21 the utility companies, the gas companies in the U.S. are a  
22 seven-day, 24-hour operation.

23           So when shippers are purchasing supply and  
24 nominating on the interstate pipelines, ultimately you come  
25 to delivery to a utility to serve customers behind our

1 Citygate, including power generation. We're there 7 days a  
2 week 24 hours a day looking at those nominations and  
3 confirming them.

4 I can tell you for National Grid we accept hourly  
5 nominations into our system for all our customers. So that  
6 last piece of the leg is there also 24/7 to meet the  
7 customer needs.

8 ACTING CHAIRWOMAN LaFLEUR: But I thought the  
9 problem was if say a generator needed gas on the weekend? I  
10 at least never thought everyone was out golfing; I knew they  
11 were all working and running--

12 (Laughter.)

13 ACTING CHAIRWOMAN LaFLEUR: --the control  
14 centers, and running the pipeline. But that you had to like  
15 call markers on a cellphone and say, hey, Joe, do you have  
16 any gas for me? Do you have any gas? Do you have any you  
17 can resell? Because there's no liquid platform on the  
18 weekend? Is that right?

19 MR. STANZIONE: From a utility standpoint, yes.  
20 It's not as liquid on the weekend as it is Monday to Friday,  
21 but you have the ability to find gas on the weekends. It  
22 may take a little more work to do so.

23 MR. SILVERMAN: Yeah, I'll just talk about that  
24 real quick. It's largely a rolodex business on the  
25 weekends. You know, one of our traders almost got divorced

1 because he was out selling gas during his 6-year-old's  
2 birthday. It happened. But it is the phone calls that go  
3 on. And I strongly urge the Commission to look.

4 Some pipelines allowed nominations up to the 23rd  
5 hour. That's incredibly valuable. So when you combine  
6 those two things, that's great.

7 I loved Don's idea about having this--you know,  
8 instead of him out there making the phone calls during the  
9 birthday, going onto a website would be great. But in the  
10 meantime, I actually think that that sort of shadow business  
11 exists. It's not liquid, but it happens, and we do it every  
12 day because we have to.

13 COMMISSIONER CLARK: Great. Thanks. That  
14 actually helps a lot. I didn't really think you were out  
15 golfing all weekend.

16 (Laughter.)

17 COMMISSIONER CLARK: But it did help tease out I  
18 think what exactly the issue is. That's very helpful.

19 MR. STURM: Could I make a quick point on that?

20 COMMISSIONER CLARK: Yes.

21 MR. STURM: You know, not to beat up on the  
22 pipelines, 95-plus percent of the time they're very flexible  
23 to generators. It's when you get into these extreme events  
24 of volatility, nothing's available.

25 And, you know, one bad day in the gas market for

1 a generator wipes out three years of good nickel and dime  
2 and quarter savings of gas. And so I think everybody's kind  
3 of saying the right thing here, but it's those critical days  
4 where it's volatile that, you know, sold out nothing--you  
5 know, were not lined up with our processes.

6 ACTING CHAIRWOMAN LaFLEUR: Commissioner Norris?

7 COMMISSIONER NORRIS: I'll make this fast so you  
8 can get to your tee time.

9 (Laughter.)

10 COMMISSIONER NORRIS: Not to put another April  
11 Fools on you, but I'll make this quick. Let's say we  
12 invited you all here to listen to Don's proposal, because  
13 actually what's really going to happen is at the conclusion  
14 of this technical conference we've got a proposed rulemaking  
15 to go out to set up a natural gas trading platform.

16 You each have one minute to tell me why I should  
17 or shouldn't vote for that to go out. Go ahead, Donnie.

18 MR. SCHNEIDER: Well I was intrigued with what  
19 Don had to say. I've been in the industry for 30 years, and  
20 I experienced some of what he had to say on the electric  
21 side.

22 The word of caution I would give is this. For  
23 years we have done contingency analysis around the  
24 transmission system. For years, that contingency analysis  
25 included a very thorough engineering evaluation of every

1 potential bottleneck.

2                   What Don spoke a lot about was the information  
3 flow in the trading, which I agree needs to be clarified.  
4 But have we done a thorough job of evaluating, from an  
5 engineering perspective, you know, what the next bottleneck  
6 will be?

7                   We've talked a lot today about increasing  
8 pipeline capacity into the Northeast, but we've talked very  
9 little about storage capability. One gentleman spoke about  
10 the storage that we'll have coming out of this winter. It  
11 will be less than a tcf, 850 bcf I believe.

12                   What does that look like next winter if in fact  
13 we have a very hot summer? Are we going to be okay, even if  
14 we have--even if we could waive a magic wand and have  
15 additional pipeline capacity?

16                   So I guess I would just urge that we do a  
17 thorough evaluation of, you know, from an engineering  
18 perspective of where we're heading before we just, you know,  
19 make a move to the market. Thank you.

20                   COMMISSIONER NORRIS: Anybody else want to weigh  
21 in? James?

22                   MR. STANZIONE: Well I'm intrigued with your  
23 idea, Don. I've also been in the industry more than 30  
24 years, and so I scratch my head and ask myself how does that  
25 work when you have pipelines who are regionally located,

1 having been built for a certain load and not built for a  
2 load that has hourly availability up and down and within a  
3 24-hour period?

4 On a website that may be able to have supply in a  
5 region on this pipeline, it may serve no good for a  
6 generator that's on this pipeline. So there's a lot of  
7 complications when you start to look at the physical  
8 molecules to be delivered, and then the actual facilities to  
9 be served.

10 So I think I'd like to peel that onion back a  
11 little more and understand it.

12 COMMISSIONER NORRIS: Abe.

13 MR. SILVERMAN: Yes, it's a fascinating concept.  
14 The devil is in the details. I would just urge to the  
15 Commission not to lose sight of sort of the short term  
16 incremental gains. This is probably a multi-year process,  
17 and I think some of the things we talked about earlier on  
18 the electric side make sure that we don't lose sight of  
19 those very sort of easy wins while we pursue sort of an  
20 8/8/8 kind of restructuring for the gas side. Fascinating  
21 concept.

22 COMMISSIONER NORRIS: Jim?

23 MR. TRAMUTO: I think it's a very good discussion  
24 concept because it does promote communication. But there  
25 are three points that I think you have to make.

1           One, it doesn't replace, as he said, incremental  
2 pipeline capacity in the ground. Because as we as a  
3 producer, if we are producing everything we can, there are  
4 only two places you can go to get incremental supply. It's  
5 either in that pipe or it's in storage. And that is the  
6 physical part of the component.

7           And so what he's saying is this is good  
8 information, but we're talking about how do you get that  
9 physical supply into that plant where it's needed. And  
10 that's going to either be through that pipeline capacity or  
11 through storage.

12           MR. DEVINE: Well just to comment on that, you  
13 know as a fact to what Jim was just saying, and I don't  
14 think I'm saying anything anybody doesn't know, but when  
15 you've got an extreme winter like this, and we're all coming  
16 out of this experience and kind of tagging back onto this,  
17 but, know, the pipelines we operate were moving every  
18 molecule they could.

19           It wasn't like when somebody called us up we  
20 didn't give them something because, you know, we didn't like  
21 'em, you know, there's no additional flexibility to provide.  
22 And the service you are providing is to those shippers who  
23 own that capacity because they've paid for it. So that's  
24 where the gas is going. It's coming through physical  
25 compression and, you know, you're operating at your maximum

1 limits, and so forth, and there's just nothing additional to  
2 squeeze out.

3 But I mean, you know, having said that, you've  
4 heard it a couple of times, the devil's in the details, and  
5 there's potentially some merit to some trading platforms. I  
6 mean, there are gas trading platforms that are out there,  
7 you know, operating probably five days a week.

8 (Laughter.)

9 MR. DEVINE: But we can see--

10 COMMISSIONER NORRIS: There you go. The answer  
11 is, it won't solve our short-term problems, but we should at  
12 least continue discussing it.

13 ACTING CHAIRWOMAN LaFLEUR: We're going to take a  
14 shorter break. I'm going to give Commissioner Moeller a  
15 minute. We're just going to quickly reset the room before  
16 we ask our State Commissioners to come up.

17 I'm going to have Mister Moeller--Commissioner  
18 Moeller have a moment, but I was just going to say we're  
19 going to take a shorter break because several of the State  
20 Commissioners have planes to catch and we're going to  
21 probably end by 5:00.

22 But if folks have to leave and come back, we  
23 completely respect that.

24 Mr. Moeller.

25 COMMISSIONER MOELLER: You can just call me

1 "Phil" from now on.

2 (Laughter.)

3 ACTING CHAIRWOMAN LaFLEUR: It's too confusing.

4 COMMISSIONER MOELLER: Ms. Carmody, thank you so  
5 much for being here. Even though you only represent  
6 residential, we've heard plenty of stories about people  
7 losing their jobs at the industrial and commercial level  
8 because of the high prices that they had to incur for their  
9 employers, or ex-employers.

10 But I just want to get your reaction. I think we  
11 talked a lot about if we can do some load shifting, either  
12 to the evenings or the weekends where we talked about the  
13 difference in consumption on the weekends and some of the  
14 more creative retail providers have offered free Saturday  
15 electricity, things like that, it just seems like if you  
16 trust consumers, as I do, along with a safety net, we can  
17 really solve a lot of problems if we can give more accurate  
18 price signals. But we can't expect consumers really to  
19 change their consumptive behavior without getting those  
20 accurate retail price signals.

21 Again, out of our jurisdiction but still related  
22 very much to the discussion we're having today.

23 MS. CARMODY: Well my thoughts on that, somebody  
24 had mentioned energy efficiency earlier today, which is a  
25 different topic but I really do think in terms of the winter

1 situation, the type of situation we're talking about, that I  
2 put my eggs in that basket.

3 I can see in terms--because we do have these  
4 programs in the summertime. I do have a difficult time  
5 sync'ing--you know, when you're looking at these extreme  
6 situations in the wintertime with the extreme cold,  
7 sustained cold, talking about real load shifting, how that  
8 is going to happen.

9 Because it's the heat that's going on. And if  
10 you think--and I'm just thinking in January, in the State of  
11 Maryland, different parts of it, some parts they had 20 days  
12 kids were out of school. Other places, 5 to 10 days out of  
13 school. Extreme cold days. There's not a whole lot of  
14 flexibility in those in households, and that's what I'm  
15 directing my attention to in terms of shifting--I mean  
16 people were, you know, putting down their thermostats to 60  
17 degrees during the daytime all day. Still coming up with  
18 really high bills.

19 I mean, it does do the slight shaving that you're  
20 talking about, but I think that there are some real world  
21 issues that, if you're going out there and trying, the  
22 quandary, to promote cut back on your usage, it does become  
23 a health issue for many, many people. It becomes a safety  
24 issue. And I'm not sure how much load can get shifted.

25 You know, you might be talking water heaters. I

1 think that that's probably the one thing that can be  
2 shifted, and I think there's a fair amount of work there.

3           So I'm not, you know, dismissing it certainly in  
4 its entirety. It's something to look at. You had raised  
5 the question before, you know, in part how do you  
6 communicate to people to voluntarily cut back? Does it  
7 work? Where can they cut back?

8           I think with the water heaters, with heat pumps.  
9 Again you're looking at energy efficiency programs. A lot  
10 of the problems that we see are with the heat pumps in  
11 certain parts of our state. They can be replaced with more  
12 efficient heat pumps, or with alternative heating systems  
13 and you might be more bang for your buck going down that way  
14 and with water heaters.

15           COMMISSIONER MOELLER: Well I appreciate you  
16 keeping an open mind, because we don't have to shave much.  
17 And I'm not talking about cutting back heat. But I'm  
18 talking about load shifting. But again, people will have no  
19 reason to do it unless they get the right price signals to  
20 do it. So thank you.

21           MS. CARMODY: Sure.

22           ACTING CHAIRWOMAN LaFLEUR: Well I want to thank  
23 this excellent panel. I'm going to save my questions for  
24 the next part so that we can take a brief break.

25           I want to start at 4:10 on the dot, and we'll

1 have our State Regulators. Thank you, very much.

2 (Whereupon, a recess was taken.)

3 ACTING CHAIRWOMAN LaFLEUR: I want to call back  
4 our hard working ISOs to the hot seat.

5 (Pause.)

6 All right, we're going to start again. Those of  
7 you who are staying, if you can take your seats.

8 (Pause.)

9 I feel like we're in the bonus round here of  
10 questioning, but I want to call up our representatives of  
11 the six ISOs and RTOs, and welcome our state colleagues:  
12 Larry Brenner from Maryland; Audrey Zibelman from New York;  
13 Jim Volz from Vermont; Donna Nelson from Texas; and Eric  
14 Callisto from Wisconsin. And we've all heard a lot today,  
15 it seems like a long time ago, from OE, from the RTOs and  
16 then from that very diverse panel. And I think I'm going to  
17 first turn it over to our guest from the states for  
18 reflections or comments or questions.

19 Whoever wants to start, or we can start with  
20 Larry and go, or you can just do a free-for-all, whichever.

21 MD PSC COMMISSIONER BRENNER: Or we can arm  
22 wrestle. Well, I'll start.

23 I appreciate being here. I really appreciate the  
24 Commission's interest in this issue. I want in particular  
25 to thank Phil for being early and often on this issue before

1 it became a crisis, and now here we are. So it is time to  
2 get moving, keep moving, move faster on it.

3 I think what I've heard today I would combine and  
4 say what everybody wants to do and needs to do is find the  
5 best long-term cost-effective way to assure reliability.

6 I mentioned reliability and cost effective  
7 together. Different speakers emphasized one over the other.  
8 It's not going to work unless we get them both right.

9 On behalf of Maryland--and also I'm here, by the  
10 way, on behalf of the Organization of PJM States, so all the  
11 PJM states. We have our load interests, industrial,  
12 commercial, and residential, and these prices have really  
13 hit where it hurts in the pocketbook. Now that I'm outside  
14 the Beltway, and there is life outside the Beltway, we see  
15 the stories. We have a whole unit in our commission that  
16 deals with people who can't pay their bill and are facing  
17 shutoffs.

18 Our utilities are trying to work with them in  
19 good faith. Our sources of emergency funding for folks who  
20 are in need and qualify for them are running out. The  
21 arrearages are going up in terms of--and that affects all  
22 our ratepayers. So it is a bad situation. I won't go on  
23 and on, but this is the real world. It's a bad situation.

24 Mike Kormos, who is not here, talked about  
25 getting a headache, and Mike and other senior PJM officials

1 and engineers are very passionate about getting their job  
2 done right for reliability. But when Mike or PJM in general  
3 gets a headache, the result that comes over to the state  
4 commissions is we have to write a \$500 million prescription  
5 and then say call me in the morning.

6           So from our point of view, we want to make sure  
7 we understand what caused the issue, both overall and also  
8 there are some specific items that the staff mentioned at  
9 the outside this morning in terms of pre-pricing points that  
10 have affected the Mid-Atlantic and New York. I won't detail  
11 them. Maryland--OPSI, I should say, sent in a letter. New  
12 York sent in a similar letter. So I really appreciate the  
13 FERC staff efforts in looking into this, and in combination  
14 with the NOPR and the two orders that were issued all on  
15 March 20th.

16           We are going to get a good handle on what caused  
17 the issue. And the reason it is very important to  
18 understand what caused the issue is we want to treat the  
19 underlying causes, not just the symptoms. And before we say  
20 to build more pipe, put more generating plants in the right  
21 area, let's understand where things are needed at what cost.

22           If some of the causes of the high costs were not  
23 supply issues but were market pickups, whether intentional  
24 or unintentional, whether they were situations where the--  
25 Mike, I gave you a plug before you walked in; I said you had

1 a heart for an engineer--

2 (Laughter.)

3 MD PSC COMMISSIONER BRENNER: If the cause of the  
4 costs--I don't want to go into another docket--but just to  
5 mention very generally, if the cause of the costs are  
6 phantom pricing for spot gas, which wasn't actually the gas  
7 purchased and used, that's an issue worth looking at.

8 So we want to decide what's needed. Beyond  
9 resolving through the Commission's good efforts of the  
10 issues of scheduling gas and coordinating gas, which is very  
11 important, there are other matters that are relevant, some  
12 of which were mentioned in passing today. And the operation  
13 of the other markets need to be looked at for whether  
14 adjustments should be made to help the gas scheduling and  
15 coordination issue.

16 For example, Commissioner Moeller mentioned that  
17 if you have a larger footprint, that helps build in  
18 diversity both in terms of supply and in theory different  
19 peaking, non-coincident peaking.

20 Years ago, the classic PJM states expanded to the  
21 "not-your-grandfather's PJM" anymore, with that idea  
22 partially in mind. But when you have a winter like this  
23 one, they're peaking at much the same time.

24 So whether you expand further South and bring in  
25 some of the Southern States to assist with that, I'm not

1 sure that's a possibility. But one concern I have--and I'll  
2 direct this to the good folks here from the ISOs and RTOs,  
3 is that you've all said the right things about the need for  
4 coordination and communication among yourselves, but in  
5 practice, you know, like Don Sipe I've been around awhile,  
6 including with Don in prior proceedings, and in practice  
7 there are still some issues involving seams that linger and  
8 haven't been resolved.

9 Over 10 years ago I first met FERC's General  
10 Counsel David Morenoff at a settlement proceeding where we  
11 had a series of 60 or 70 bilateral cases because the  
12 Commission had instituted a proceeding called SECA.  
13 Everybody has an acronym. The Seams Elimination Charge  
14 Adjustment. And we thought we resolved all those cases.  
15 And we thought that would settle the seams issue largely  
16 between MISO and PJM, but there were some other regions.

17 And yet today there are other proceedings going  
18 on in the PJM states, and PJM is involved in one with MISO,  
19 SPP and MISO, and can figure out how to integrate Entergy.  
20 I mean, on and on.

21 So I think I want to challenge the ISOs and RTOs  
22 to get together and work out whatever seams issues have to  
23 be worked out for the most immediate problems of the  
24 coordination of electricity and gas. But if you do it  
25 right, you're going to solve some of the other problems,

1 too.

2           You know, no more Lake Erie flow issues. I could  
3 go on and on. So is that a problem? Are we devoting the  
4 right time and level of your very capable organizations and  
5 very smart people to solve the problem? I'll just throw it  
6 out.

7           MR. BRANDIEN: I guess I'll jump on it first.  
8 New England is working with the New York ISO to change the  
9 scheduling practices. Rather than setting hourly schedules  
10 and living with that schedule on an hourly basis, we are  
11 looking to go to a 15-minute schedule, which would help out  
12 the market.

13           New England is kind of radial to the Eastern  
14 Interconnection, and we only have about a 1,400 megawatt  
15 interface. We don't have the loop flow issues and things  
16 like that. So we're trying to work on allowing the market  
17 to respond to different price signals across the New  
18 England/New York border, and we're doing that through going  
19 from hourly down to 15-minute schedules.

20           MR. YEOMANS: Yeah, so Peter spoke to the New  
21 York border with New England. We've made progress with  
22 eliminating seams in the past couple of years.

23           First of all I'll just speak to the performance.  
24 It was my observation during all of these cold snaps that  
25 the Interchange did tend to go in the direction of scarcity

1 pricing, or the highest prices.

2           There weren't too many examples where one RTO was  
3 long and one was short and power was going from the one that  
4 was short to the one that was long. So my observation from  
5 this winter is that the existing systems actually worked  
6 well.

7           But having said that, there's places we can go  
8 with the seams elimination. We're working with PJM to do  
9 the similar coordinated transaction scheduling that we're  
10 also working on with New England. We're trying to get  
11 Quebec, which we have recently moved from hourly scheduling  
12 to 15-minute scheduling. We're working on a project to  
13 eventually get them to 5-minute scheduling.

14           We are currently optimizing PARs between  
15 ourselves and PJM as a result of a project from last year.  
16 So we've put some projects in place, and we have some  
17 additional ones to go further with this. But by and large I  
18 think the performance is very good for energy scheduling  
19 toward prices.

20           MR. DOYING: Richard Doying with MISO. I would  
21 say that there are benefits still to be captured. I would  
22 note, though, that a lot of them have been captured. The  
23 ongoing work that we're doing with seams, both to the South  
24 with SPP, we've had market-to-nonmarket coordination with  
25 them for several years now and it works very effectively.

1           And the market-to-market coordination that we do  
2 with PJM. And the ongoing work we have with the Joint and  
3 Common Market has led to better coordination, as well.

4           Although I would point out, as the Commission  
5 considers these issues going forward, most of the economic  
6 benefits that you get with an RTO are from the scope and  
7 scale and taking advantage of the economies of scale. And  
8 you can only increase the benefits to the extent that you  
9 seek those efficiencies that you get with economies of scale  
10 across RTO borders. And those benefits are certainly there.  
11 And when you have events like the one we did this winter,  
12 you look out and you say, hey, there is extraordinary, there  
13 are extraordinary events that can still happen. And it  
14 identifies some of those disconnects that then you can go  
15 after both at the gas/electric coordination seam, as well as  
16 the seam between the different RTO markets.

17           MR. REW: Just to tag onto that, while it's  
18 pretty obvious that Richard and I, or SPP and MISO do not  
19 always agree on everything, we do agree on one thing. And  
20 that is, that we have to keep the lights on. We have to  
21 have reliability, and we've worked very closely in  
22 coordination of the Real-Time operations to keep the lights  
23 on. So I just want to emphasize, that is a high level of  
24 coordination in that area for both of us.

25           MR. KORMOS: I guess I'll offer mine. And I

1 think as you all know, I mean I agree with these guys. I  
2 think in real time in operations in these kind of conditions  
3 I don't think there's an issue. I think everybody is fully  
4 cooperating.

5           The seams, you're right. We have a lot of work  
6 to do. And unfortunately it most times comes down to cost  
7 allocation. We can agree on everything up there to who  
8 pays. Whether it's transmission planning, whether it's  
9 congestion. And in that case I would probably ask your help  
10 in a lot of times we can't get the states. And that is one  
11 of the problems, as well.

12           So I think we'll keep working on our side, and  
13 probably have the request that, you know, whatever the  
14 states can do to try to get together and come to agreement,  
15 it would significantly help the RTOs I think reach those  
16 agreements as well.

17           MD PSC COMMISSIONER BRENNER: We're willing to  
18 help.

19           MR. KORMOS: Thank you; I know you are.

20           ACTING CHAIRWOMAN LaFLEUR: Chair Zibelman?

21           NY STATE PSC CHAIR ZIBELMAN: Thank you, and I  
22 echo Larry's comments. We really appreciate the opportunity  
23 to be here, and appreciate the Commission's interest and  
24 leadership in this issue.

25           As I think Ms. Carmody said, the prices this

1 winter were just untenable. We can't continue on this  
2 route. Clearly we're always concerned. You have high  
3 winter prices, potentially followed by high summer prices,  
4 and people can't afford them. So it is up to all of us to  
5 start thinking about what do we need to do to improve that?

6 I had I think about six things I thought of as  
7 sort of coming out of today that I think we all need to  
8 think about going forward.

9 One is in terms of how we thought about this  
10 winter. There have been comments about obviously the  
11 weather was unprecedented, but I can tell you from our  
12 experience with the hurricanes in New York, what we thought  
13 of as unpredated 10 years ago is now predated.

14 And I think we have to assume, moving forward,  
15 that these types of weather patterns in terms of their  
16 depth, their duration, their spread are the types of weather  
17 patterns we need to be planning for.

18 And I would also think, as I looked at some of  
19 the--of us hitting all these peaks, you know, we are also  
20 coming out of a period where the economy was bad. It's  
21 strengthening. So you have a combination of these weather  
22 patterns, including a stronger economy, and maybe we need to  
23 go back and start re-looking at our planning criteria and  
24 thinking about are we really going to be experiencing higher  
25 peaks, and are we prepared for them? And we should look at

1 that, as well.

2 In terms of going forward, I think that I'd like  
3 to focus on near-term operational improvements. I think  
4 that includes Larry's comment about what need to think of,  
5 look at trader behavior. Maybe it wasn't manipulation, but  
6 maybe we need to look at new rules because of the problems  
7 that we were seeing in the pricing.

8 But I think it would be incumbent upon us and I'd  
9 be interesting the RTO/ISO response, if we had to pick the  
10 three or four things that we knew we could get done before  
11 next winter that would have the most dramatic effect, which  
12 ones would they be? And let's get them done, because we're  
13 already--I look at it, we're already pretty much in May--by  
14 the time we finish this proceeding, then it's June. Then  
15 we're all dealing with summer.

16 So we need to get on with it, and I think to  
17 start making those changes.

18 On a longer term, clearly the issue of pipeline  
19 capacity needs to be addressed. I would note that in New  
20 York we have a number of endeavors going on around  
21 transmission capacity, including new rules that we are  
22 creating around expedited transmission capacity where we  
23 could put in transmission in less than 10 months if it's  
24 within existing right-of-way or quarters that the state  
25 has.

1           I would think that is something we might want to  
2 look at on pipelines. Is there something we can do to  
3 expedite pipeline capacity when we see shortages moving  
4 forward, so we're not looking at three or four years out?

5           Clearly the issue of retaining existing capacity  
6 in the markets, whether for reliability or fuel diversity is  
7 critical. I appreciate that people are raising the issue.  
8 I think we have to have an honest discussion about it.

9           Clearly in New York we are concerned about  
10 retirements. We're only 4 percent coal, but it's not lost  
11 on us that retirements of coal in PJM will affect prices in  
12 New York, as well as prices in New England.

13           We are concerned about the nuclear plants, and I  
14 think it is important that we get together and figure out  
15 what are we going to do, because we don't want to be in a  
16 position where we're losing resources that we want to  
17 retain.

18           The other thing that I would ask is that as we  
19 move forward in looking at policies, it is going to be very  
20 important that we do see a high degree of coordination among  
21 the RTOs. And I'm not just talking about the seams issues.

22           And one of the things we also saw in the electric  
23 market is that there can be a tendency of regions to lean on  
24 each other. So for example if we have an aggressive program  
25 in New York around transmission additions as well as

1 retention, which of course imposes a cost on consumers, and  
2 those same types of policies are not in place in PJM or New  
3 England, we're going to have a situation where we're making  
4 a lot of effort, spending a lot of money, only to see a lot  
5 of the value being gone to other consumers.

6 I think that requires coordination of course  
7 among our fellow commissioners, but also I think in terms of  
8 where we put policy in, and where we put effort. It is  
9 particularly in the Northeast RTOs, but I would probably add  
10 MISO to the mix--it has to be a regional approach.

11 And then lastly, I am really appreciative of  
12 Commissioner Moeller bringing up energy efficiency. I think  
13 again the best thing we can do when we have a large effort  
14 again going on in New York around system efficiency, but is  
15 really looking at everything that we're doing, making sure  
16 that in the first instance we're managing the demand first,  
17 but this still remains the cheapest thing we can do. And  
18 clearly it's a state issue, but one that is important I  
19 believe to stayed focused on.

20 So again, thank you. I am very interested in  
21 hearing what would be the key operational issues. We can  
22 answer it now or at some point, but I think that would be of  
23 value to me.

24 Thank you.

25 ACTING CHAIRWOMAN LaFLEUR: Okay. Maybe we'll

1 hear from the two folks who also have to leave, and then we  
2 will move back. Mr. Volz, Chairman Volz.

3 VT PSB CHAIR VOLZ: Yes, I would also like to  
4 thank you for inviting us here, and inviting me here today.  
5 I thought it was a really interesting day, and I really  
6 learned a lot.

7 I learned in particular how complex these issues  
8 are, and how difficult they may be to deal with. I would  
9 like to note I'm here representing the New England  
10 Conference of Public Utility Commissioners, as I'm their  
11 president this year.

12 A couple of things that Peter Brandein said  
13 during his presentation, and of course I focused on him  
14 especially because that's the region I'm from, but he  
15 mentioned that flows tend to come to New England because we  
16 are the highest priced market. And of course that concerns  
17 me.

18 And I was happy to hear the FERC Commissioners,  
19 or at least a couple of them, mention that price was a  
20 concern to them, as well as reliability. And I think that  
21 is one of the problems that we face here today:

22 How much are we going to spend to fix a problem?  
23 How much more reliability are we going to pay for? And we  
24 in New England, I think we're very sensitive to that and we  
25 want to keep the lights on but we also are worried about

1 cost.

2           Keeping the lights on is really important. We  
3 have very cold weather there, and this winter it was  
4 especially cold in certain periods. And even if you  
5 don't--and we have very little electric heat in Vermont at  
6 least, but you still need electricity to run your oil burner  
7 or to run your gas heater.

8           So if you don't have a reliable electric system,  
9 people can actually freeze. And that is a serious problem  
10 that we certainly don't want to face.

11           The other thing he said that I thought was  
12 interesting was he said he thought that we are paying more  
13 today by relying on the spot, by the spot market, than by  
14 forcing people to make forward arrangements and meeting  
15 their obligations.

16           And I'd like to believe that's true. I don't  
17 know if you've done any studies. Because if we go ahead and  
18 enforce that and it turns out to be a lot more expensive, I  
19 guess I would be concerned.

20           I was interested to hear you say that, and that  
21 is encouraging if it is true. I would also note that the  
22 energy efficiency issue that people have mentioned I think  
23 we in Vermont are very dedicated to that, and we have an  
24 energy efficiency utility, and we spend a fair amount of  
25 money, given our size, on energy efficiency, and we think it

1 has been very effective.

2 We also have implemented a program of targeting  
3 energy efficiency to constrained areas as a way to avoid  
4 infrastructure upgrade. And that is especially cost  
5 effective, and it has really I think proven to be of real  
6 value. And so I just sort of take the opportunity to throw  
7 that out there while I have the microphone.

8 I thought Dan Sipe's suggestion about--was very  
9 interesting, and I would love to hear more about what folks  
10 think about it. Probably the gas people are the more  
11 important ones to answer that one. But I thought that that  
12 sounded very promising to me. And certainly I've been  
13 involved with the electric business since 1985, and so I  
14 think that's 25 years, and so I think I know exactly what  
15 he's talking about. And it seemed like it would--if I  
16 understand it correctly, it would really provide a way to  
17 make the pipeline system and the whole gas system more  
18 efficient and market-based than it is today.

19 I guess that's all I have for right now. Thank  
20 you.

21 ACTING CHAIRWOMAN LaFLEUR: Thank you, very much.  
22 Chairman Nelson.

23 TX PUC CHAIR NELSON: Thank you.

24 So I first of all appreciate the invitation to be  
25 here. I'm here primarily on behalf of the SPP states. And

1 I think when you look at the transition that SPP made on  
2 March 1st to the Integrated Market, and how that overlaps  
3 with the cold weather, that SPP did a lot of good work  
4 during that SPP time.

5 I think overall the commissioners in SPP, at  
6 least the ones that sit on the RSC, feel like things went  
7 rather smoothly during this last cold spell.

8 I would like to say that in order to avoid  
9 bragging about Texas I won't talk about the ERCOT area, but  
10 you know that's impossible for me.

11 (Laughter.)

12 TX PUC CHAIR NELSON: So I do want to say, and I  
13 want to respond to a couple of the points that were brought  
14 up today.

15 I really appreciate the thoughtful way that ya'll  
16 are approaching this, because I think reliability is  
17 paramount and we need to learn lessons. But I think we need  
18 to resist the urge to rush in and try to fix things.  
19 Because there will be unintended consequences and unintended  
20 costs.

21 Because I think it's human nature that when  
22 reliability is threatened, everybody cares about reliability  
23 most, but when reliability is not threatened they care about  
24 cost most. And it is our job to make sure that we are not  
25 over-reacting on either side of that equation.

1           It makes me harken back to Hurricane Ike. I had  
2 just come on the commission in August of 2008 and Hurricane  
3 Ike hit in September, and we had all these hearings where  
4 people were proposing to bury transmission lines that cost  
5 ten times as much as erecting them overhead.

6           But ultimately we didn't move in that direction  
7 because, as time got away and people saw that, you know,  
8 there wasn't a threatened wind hurricane, then reason  
9 prevailed.

10           But we have to make sure we are not putting costs  
11 on customers. Because ultimately, you know, if they can't  
12 pay their electric bill it doesn't really matter if we can  
13 keep the lights on.

14           So, and then I would say in response to  
15 Commissioner Moeller, he asked an important question about  
16 retirement. And SPP is okay so far, but I believe that  
17 production tax credits continue to distort the markets. And  
18 I really think it is important for us to look for markets to  
19 solve these problems, because we've set markets up. And if  
20 we want markets to solve these problems, I think we need to  
21 look at the policies, all the policies we've put in place to  
22 see if those policies distort markets.

23           And then, I'm just going to go on to a couple of  
24 questions that came up. And one was about the variable rate  
25 product. In 2008, because Texas is a natural gas on the

1 margin state--now I'm talking ERCOT, not about SPP--we had  
2 very high electric prices. And we had customers on variable  
3 rate products, and they were not happy.

4 But, you know, what we learned, we went back and  
5 we reviewed all our rules after that summer of 2008 because  
6 we had a lot of retailers go out of business as well. And  
7 then those--because we don't have a default products, those  
8 customers rolled to a polar product, which is based on Real-  
9 Time prices.

10 So when we went back and reviewed the rules to  
11 make sure that retailers had the financial wherewithal to be  
12 able to play in our market, and if they had the technical  
13 requirements--including the ability to hedge; you know, to  
14 understand hedging. And we also went back and really made  
15 sure of getting word out to the customer that the customers  
16 had the information they needed to make a choice.

17 Because you can't give customers the  
18 responsibility for choosing their electric provider without  
19 giving them the information they need. And so as a result,  
20 you know, we try to stress to customers that they need to  
21 assume the amount of risk they want to assume.

22 And that goes to the questions that ya'll raised  
23 about Real-Time pricing. And it goes to the questions that  
24 were raised about variable price products, and fixed price  
25 products. Because I think after the summer of 2008, a lot

1 of customers moved away from variable price products and  
2 went with fixed price products.

3           So, you know, we have a great power to choose  
4 websites, and we have smart meters across all of ERCOT. So  
5 that gives customers feedback right away, and it gives them  
6 the ability to choose. And now that we have smart meters,  
7 when I first started it took 30 to 45 days for a customer to  
8 choose a provider and get switched. And if you were in a  
9 market where electric prices were going up, that was a long  
10 time. And because of smart meters, it happens almost  
11 instantaneously within a couple of hours.

12           So you need to give customers the information  
13 they need and let them make a choice.

14           And the last thing is, on the public appeals  
15 issue. We experienced that in 2011, and I would agree that  
16 they become less effective over time, and that customers  
17 become more disengaged. You know, because it's the old "the  
18 sky is falling" thing.

19           If every day you say we're going to lose power if  
20 you don't conserve, they stop believing you. And so then  
21 when you say in 2011 where we had 90 days 100 and over, you  
22 say but it's really hot. And they look at you and they say  
23 this is Texas. It's always really hot in the summertime.

24           (Laughter.)

25           TX PUC CHAIR NELSON: So we have--ERCOT,

1 actually, as a result of 2011, ERCOT has an app which you can  
2 go to your app store and buy, where they send out messages to  
3 customers about conservation.

4           And really what we're trying to do is educate  
5 them on that point of peak. You know, that this is the  
6 peak, and if you want to conserve, and if you want to  
7 move--whether you're on a product that encourages you to do  
8 that, but some people will make that shift just because they  
9 think it's for the common good. Other people will go out  
10 and buy a product that helps them do that. But in the end I  
11 think educating--again, it goes back to education of  
12 customers.

13           And with that, I'm going to finish and let my  
14 colleague from Wisconsin go.

15           WI PSC COMMISSIONER CALLISTO: I believe that's  
16 Texas ceding the floor. I don't think it's ever happened  
17 before.

18           (Laughter.)

19           WI PSC COMMISSIONER CALLISTO: At least in our  
20 relationships. So thank you.

21           Chair LaFleur and Commissioners, thank you for  
22 the invitation. It's been a great event so far.

23           Let me try and just hit a few things that I think  
24 were probably touched on in the margins today but perhaps  
25 were not said directly by perhaps any of the panelists. And

1 let me take a step back.

2 I am a Commissioner from Wisconsin, but I am also  
3 representing the Organization of MISO States today, and  
4 primarily I'm wearing the OMISO hat.

5 On unit availability, I think we heard some  
6 stories about concerns about unit availability, but  
7 generally in the Midwest we had pretty good unit  
8 availability given the kind of cold temperatures we had.  
9 Generally 85 percent over the January, February time frame  
10 90 percent for some coal units during the coldest days. So  
11 I think that's a real success story given the fact that the  
12 lights did stay on.

13 We can all have our stories about what the future  
14 is for coal, but I think it is safe to say, at least during  
15 the Polar Vortex, that coal was king at least for a couple  
16 of days. They were running full-out in MISO, if they were  
17 new units anyway. They were in the money. And if you had a  
18 new coal unit, you were really in the money.

19 So those utilities are generators that had new  
20 coal that was running and made a lot of money during this  
21 cold period.

22 On RTOs generally I think it's a great success  
23 story. The fact that I think we had admissions from almost  
24 all of the RTO reps here that on sort of real-time  
25 operations they worked together. I don't know if that's the

1 first time it's ever been stated publicly, but certainly  
2 it's nice to hear it. I think that's a success story that  
3 the RTOs should really crow about when they're not suing  
4 each other.

5 (Laughter.)

6 WI PSC COMMISSIONER CALLISTO: Just one example  
7 from home. When the Transcanada Pipeline went out, Excel  
8 Energy, for about 130,000 electric customers in Wisconsin  
9 and Minnesota--Minnesota primarily--took all their gas  
10 generation offline. And that would not have happened  
11 without MISO being there as a safety net to provide energy  
12 and capacity.

13 One thing that was not talked about, I don't  
14 think, by anybody directly but it relates to fuel  
15 procurement, was how did the railroads operate during this  
16 time?

17 Based upon some sort of soft research and  
18 outreach I've done with states back in the Midwest, I would  
19 say they have not performed well. There certainly were  
20 times even in the fall when they were not producing coal at  
21 the contracted rates. At least one of our utilities in  
22 Wisconsin reported to me that they were getting only half of  
23 the contracted coal they would normally get during a regular  
24 winter season during this period.

25 Coal supplies are down to 10 days at some units.

1 Some as low as 5 in Wisconsin, where they usually have 30 to  
2 40 days of coal supplies. And it may take us well into the  
3 summer, hopefully not that long, to get those supplies back  
4 up again before you need the units again for the cooling  
5 system.

6 One of the things I think was most challenging,  
7 at least as I've been told from our LSCs in Wisconsin, was  
8 that the railroads would, I think in an effort to make  
9 utilities feel better, say we're going to be there with a  
10 unit by a date certain. And there would be bids that would  
11 be made into the MISO market based upon the statement from  
12 the rail companies that we're going to be there.

13 And they were not there every time they said they  
14 were going to be there. So I think that's a real concern,  
15 and frankly one that goes back to I'm sure well before my  
16 time but certainly when I started at the commission eight  
17 years ago it was an ongoing concern then sort of. So it's  
18 one of those things that doesn't go away.

19 Just to bring home the coal point a little bit,  
20 using two of our larger newer coal units in Wisconsin, had  
21 they been running on natural gas at the price point of the  
22 closest gas delivery location, that utility would have spent  
23 about \$34 million more in January and February on fuel.

24 So again, just to bring home the point that the  
25 coal units are very helpful.

1           Finally, seasonal resource adequacy, I think  
2 that's kind of been talked about in the margins. I know  
3 MISO is looking at a modification to its resource adequacy  
4 construct, at least talking about that, to go to a seasonal  
5 construct. I think it's one that probably makes sense,  
6 particularly given what we've seen in this cold winter, and  
7 we look forward as OMS to working with MISO going forward on  
8 that.

9           I did want to touch on two things--three things  
10 that have been raised in the course of the conversation here  
11 and some of the questions from the FERC Commissioners.

12           On the issue of public appeals, and Donna just  
13 talked about it a second ago, I guess one nuance to that, I  
14 don't have an empirical evidence, I don't know that any of  
15 us do, on how well that works. But the messenger matters.  
16 And I'm a little surprised at ERCOT's messenger in Texas,  
17 because I think if somebody got an e-mail from MISO in  
18 Wisconsin, they would have thought they ordered Japanese  
19 soup. Right?

20           (Laughter.)

21           WI PSC COMMISSIONER CALLISTO: So they just don't  
22 know who MISO is. So they are not the best--in my view,  
23 with all due respect to MISO--it's not the best entity to  
24 deliver that message. It needs to come from the LSEs, maybe  
25 the commission, but frankly the utilities are often better

1 trusted than the commission is. So I do think it is  
2 something is worth continuing to push on.

3 Chair LaFleur had a question early on in the day,  
4 a lifetime ago now it seems, about the lag between all of  
5 these increases and retail rates. And I forget who you  
6 presented it to on the panel. I think they got the answer  
7 right, but just some more detail on that.

8 It's obviously very state specific. Using  
9 Wisconsin as an example, we have a monthly true-up for  
10 natural gas, gas for gas. So your heating bills, you're  
11 going to get a real relatively quick price signal on what  
12 your heating bill increase was.

13 Gas for electric is different. So we have, as  
14 somebody talked about, a blended period where we kind of  
15 roll those increases back in over time. So you're not going  
16 to get that quick signal unless you're truly on a Real-Time  
17 pricing tariff, and we don't have those for retail customers  
18 at this point--although there are some industrial customers  
19 who I am sure will be coming back to us to switch after some  
20 of the signals they got in the last few months.

21 Finally, if I just may ask a question of your  
22 data request, Commissioner Moeller, I'm curious who it goes  
23 out to. I ask because I think it is a very good question,  
24 and one that has a lot of nuance to it, but I am not sure if  
25 it is going to primarily the RTOs, I'm not sure they have

1 the answers to these questions.

2 I think the best answers lie probably with, I'm  
3 pointing at myself, but I mean either the LSEs or the states  
4 on the state-specific basis. But it is an important  
5 question to ask.

6 I think it is one that is tied up very directly  
7 in not just EPA rules but sort of everything that is pushing  
8 towards retirement. So I know you framed it as an EPA  
9 question.

10 I think it is tough to piece that out sometimes.  
11 I don't have a hard number for Wisconsin. I've asked for  
12 that in the couple of days before I came here, so I hesitate  
13 to give a number because if I give a number it will come  
14 back to bite me, so I'm not going to give a number.

15 But let's assume a couple hundred megawatts of  
16 coal are retiring in Wisconsin. I think it's very  
17 challenging for us to say whether that's the direct result  
18 of EPA regulations, just the economics of running 40, 50,  
19 60-year-old coal plants any longer. There are some legal  
20 settlements that involve EPA. So there a lot of myriad  
21 reasons why these units are closing.

22 I think a related piece of that is do you  
23 really--do we really need to have a one-to-one swap of  
24 capacity for these units? I don't think we do, but I think  
25 you're going to see different dispatch to the system going

1 forward.

2           So if you lose a couple hundred megawatts in  
3 Wisconsin, you don't necessarily have to replace those with  
4 a couple hundred megawatts going forward.

5           That's just my gut on that, if you see some  
6 different dispatch--

7           COMMISSIONER MOELLER: Well I mean certainly I  
8 would like anyone to answer that feels qualified to, and I  
9 would love to hear from the states. I think the model was  
10 that OMS and MISO worked so well together, or would appear  
11 to have worked together on the latest survey, to try and  
12 drill down as to what's really going to be available and  
13 what's not.

14           The concern of course being that if you think--  
15 not you, if an area, or a region, or a utility says: well,  
16 we're going to be tight, but they're going to have some.  
17 But then the same assumption is going on over there, then  
18 we've got a problem.

19           There's coal ash. There's Co2. There's regional  
20 haze in places. There's cooling water in places. But MATS  
21 is for certain in 54 weeks. So we are not going to have  
22 those plants for the summer of 2015 and beyond, and that is  
23 my main concern.

24           Can I ask you a question?

25           WI PSC COMMISSIONER CALLISTO: Sure.

1 (Laughter.)

2 COMMISSIONER MOELLER: So my real worry is MISO  
3 in 2016, the summer of 2016. I know we're talking winter,  
4 but they're related; different fuel mixes. And the latest  
5 numbers were revised to only show a roughly 2000 megawatt  
6 shortfall in '16.

7 But as I recall, that assumes about a .75 percent  
8 decrease in demand. And are you comfortable with that kind  
9 of projection going out to 2016?

10 WI PSC COMMISSIONER CALLISTO: Sure. And the  
11 number--and Richard obviously can help respond to this if I  
12 don't get it right--the survey that we're talking about is  
13 the survey that MISO and the Organization of MISO States put  
14 together to try and get our hands, our collective hands,  
15 around where resources are going to be in 2016, recognizing  
16 that margins are tightening, and are tightening dramatically  
17 because of a lot of reasons.

18 So we helped develop the survey, and MISO pushed  
19 it out to the LSEs, and we've had many back and forths  
20 between MISO and the LSEs trying to get the numbers right.  
21 And like any survey, I think it probably had some flaws that  
22 were going to be worked out if we have a next iteration of  
23 it.

24 The 2 gigawatt number, it's actually less than  
25 that. So it is a number that is moving, but I don't want to

1 focus too much on the number. I think it's probably closer  
2 to 500 megawatts at this point. And I think MISO is going  
3 to refine those numbers even as we speak in the next month.

4           On the load forecast, which I think you're right  
5 the last load forecast came in at under zero. It's provided  
6 directly by the LSEs. I don't have reason to doubt it,  
7 although as we all know who are in this regulatory world  
8 there's different load forecasts for different purposes.  
9 And sometimes they change, depending upon the forum you're  
10 in.

11           I don't have any reason to think that that load  
12 forecast is inaccurate. I was a little surprised that it  
13 came in under zero. I think I think the common wisdom, for  
14 what that's worth, is: the load is flat; going negative  
15 across the entire footprint, I think it gave us a little  
16 pause at OMS. I know it gave MISO a fair amount of pause,  
17 and I think that's at least part of the driver for why  
18 they're doing an independent load forecast at this point  
19 just to make sure they have their hands around it through a  
20 third-party forecast.

21           As I said, I'm a little surprised by that, but I  
22 don't think it's too far from reality.

23           COMMISSIONER MOELLER: But my only concern, we  
24 had a presentation on the state of the markets last Thursday  
25 here at our open meeting, and the number that surprised me

1 the most was that, I think it was the residential and  
2 commercial has actually gone up, but industrial demand has  
3 gone down in the last year. But if that turns around--and  
4 we hope it does--we want a manufacturing renaissance,  
5 particularly in the Midwest, then your assumptions start  
6 getting shaken real quickly, and that 500 megawatts, if it  
7 grows, I mean you know you share the gain and you share the  
8 pain in MISO. So it just happens to be a Presidential  
9 election summer, too, so, anyway.

10 I won't ask any questions. My only point is, I  
11 have enormous respect for the five of you. I know you work  
12 really hard to stay in touch with us, and I think the four  
13 of us work pretty hard to stay in touch with you. We're  
14 going to have our disagreements, but it's a good working  
15 relationship and we'll have to keep it going.

16 COMMISSIONER CLARK: Just thanks to everybody for  
17 being here.

18 Eric, I thought your comments about the rail  
19 situation was something I hadn't thought about. It's very  
20 real, and I can understand it and it got me thinking, if you  
21 want to think about how interconnected all this is, I  
22 strongly suspect, and I think lots of other people suspect  
23 the same thing, that the reason they're having that trouble  
24 on the coal side of things as well as on the ag side of  
25 things, incidentally, is directly related to a lack of

1 pipeline capacity on oil products out of the booming Bakan  
2 Region of the country, because those same rail lines are  
3 just moving all of their power, all of their trackage to  
4 getting oil out, for the lack of having adequate pipeline  
5 capacity to take that. So it is all interconnected. But I  
6 thought it was a very good point.

7           Again, thanks to everybody for coming. At every  
8 one of these I learn something and feel like I get a little  
9 bit more of a handle on things. Admittedly, I would say  
10 from a regional perspective I felt this way coming in, and I  
11 still feel a bit the same way going out.

12           There are discrete issues that to me seem like  
13 they're manageable in certain parts of the country, I think  
14 especially in those regions that still have significantly  
15 state regulated vertically integrated, integrated resource  
16 plan type regions of the country, or even in Texas, which is  
17 probably the purest of the markets, it seems like there are  
18 manageable issues that we can pick off and deal with.

19           The region of the country that continues to vex  
20 me more than any other is in those restructured regions, the  
21 Northeast part of the country, the politics and the levels  
22 of government and the stages of restructuring or not  
23 restructuring and how they match up offers a very unique set  
24 of challenges because you just don't have some of those  
25 command and control type levers that you have in some other

1 regions of the country.

2           So that continues to be--it was a good part of  
3 the discussion today, and I suspect it will continue to be a  
4 good part of the discussion and the Commission workload  
5 going forward. Because the answers just aren't as self-  
6 evident in those regions, at least the low hanging fruit  
7 isn't self-evident.

8           But we will continue to work on it. It also  
9 means that, especially in those regions of the country,  
10 we're going to be in close contact with our friends in the  
11 state regulatory commissions because of the integrated  
12 nature of the wholesale and retail markets are so  
13 intertwined there in terms of FERC jurisdiction and state  
14 jurisdiction.

15           So we will continue to be working with all of you  
16 through these very tricky times. But thanks for coming.  
17 It's been a great and very informative day.

18           ACTING CHAIRWOMAN LaFLEUR: Thank you. I'm  
19 getting eye contact from Chair Zibelman.

20           NY STATE PSC CHAIR ZIBELMAN: Well first of all,  
21 thank you. I have to leave, my apologies that I have to go,  
22 but to pick up on Commissioner Clark's comment, and I think  
23 I've shared this with all of you, I think we are entering  
24 into a period of time, particularly in the restructured  
25 states, where we think about things like who would we even

1 put the obligation to do firm build on?

2           It becomes exceedingly complicated. So there's  
3 both an intertwined jurisdiction, and I think we'll find  
4 that there are probably also some jurisdictional gaps where  
5 neither of us really clearly can say this is something we  
6 can effectuate. And I think that is where close  
7 coordination between FERC and the states will be critical,  
8 and I appreciate the offer. So thank you.

9           MD PSC COMMISSIONER BRENNER: Thank you. I  
10 wanted to come back to--well, come back to two substantive  
11 issues briefly, and then one process issue.

12           Maybe I'll start with the process issue. Don  
13 Sipe actually stimulated my thinking on a process thought.  
14 So putting aside his substantive recommendation, which I  
15 think is certainly worthy of consideration, and being here  
16 today echoing some of the comments of others, we've got a  
17 lot of communication today. Maybe not for the first time  
18 for a lot of the folks directly involved, such as the ISO  
19 and RTOs and others, but for me at least I heard some things  
20 for the first time, or some things in a different light.

21           And it reminded me of the process of discussing  
22 things in the open, whether you call it mediation,  
23 facilitation, or settlement, where for the first day or two  
24 everybody talks about how they want to work this out in  
25 everybody's interest, and then they talk about what

1 everybody else can do for them.

2           And then once you get past that, then you really  
3 get good communication. So I just want to raise the thought  
4 that, as the Commission and through the help of its very  
5 able staff considers the responses and filings you're going  
6 to get to the March 20th issuances, there may come a time  
7 where it would help to have someone put everybody in a room  
8 and talk it through and work out some of the things.

9           Now some things you want to make sure are in  
10 place in time for next winter, so I'll also give Abe  
11 Silverman a plug here. He talked about the low hanging  
12 fruit. So the Commission may find some of those, and you  
13 can implement those on a schedule you think appropriate and  
14 desirable. But then beyond that, this is very complex. And  
15 you move one lever, it affects three other levers. There  
16 may be some benefit to putting folks in a room and seeing  
17 what can be worked out. As long as there's time, you have  
18 nothing to lose. If it doesn't work, you could go back to  
19 other processes.

20           The two substantive things I wanted to mention  
21 one and come back. Demand Response was mentioned,  
22 appropriately so, very prominently today and also energy  
23 efficiency.

24           I want to point out that for regions with  
25 capacity markets, those who were involved in the formation

1 realize this but I don't think others did, how valuable it  
2 was to monetize Demand Response and, to a lesser extent  
3 because it's a little harder, to measure and value energy  
4 efficiency.

5           So it is a really important product, as you've  
6 heard here today. Now I understand that there are limits.  
7 If you have 100 percent energy efficiency you have no  
8 capacity. So that is a problem. But the products are  
9 important.

10           And Commissioner Clark talked about it today, and  
11 I want to caution that in looking for products that work for  
12 the winter, whether it be year-round products or whatever,  
13 that you not eliminate other products, such as summer  
14 products. And if you look at the nature of Demand Response,  
15 they are as varied as the different sources of generation.

16           So for example, many states, including Maryland,  
17 have Mass Market, Direct Load Control, and it's going to  
18 improve with the smart meters although it always existed,  
19 and we monetize that with the capacity payments we receive  
20 back.

21           But it works almost exclusively in the summer  
22 because it's air conditioning. You just don't get the same  
23 response with electric water heaters in the winter that you  
24 get with air conditioning in the summer.

25           On the other hand, we have Demand Response that's

1 supported by backup diesel generators. That's a different  
2 product and a different value. We have some issues with our  
3 environmental friends on how those could and should run, and  
4 the definition of emergencies and so on. But I think some  
5 of those are improvable, if not totally resolvable. And  
6 some of those would be more appropriate for the winter.

7 But the success story for Demand Response, which  
8 was mentioned, that even without the winter product you had  
9 a tremendous response by Demand Response.

10 And finally I want to amplify a little on what I  
11 said about looking at the best long-term solution in a cost-  
12 effective way. It is not easy to resolve any of these  
13 problems that we're talking about, but they are resolvable.

14 And I want to caution that folks not take the  
15 easy path of throwing money at it. Some problems are not  
16 solvable by money, but some are.

17 For example, you know, the Uplift cost. PJM will  
18 tell you that's not the way to do a long-term business.  
19 It's a nice term. You know, one person's Uplift is not  
20 other person's uplifting thought for the day.

21 (Laughter.)

22 MD PSC COMMISSIONER BRENNER: And you can provide  
23 scarcity pricing and pay a lot of money, but that's not  
24 necessarily the cause--you're not necessarily dealing with  
25 the cause, and what I said before about the symptom.

1           So I would caution about the extent to which  
2 money gets thrown at a problem, because it may be more easy  
3 to resolve the problem but that creates other problems and  
4 it doesn't consider the folks who are sometimes not at the  
5 table in equal measure with the industry participants.

6           And again, thanks for the opportunity and for  
7 letting me talk twice here today.

8           ACTING CHAIRWOMAN LaFLEUR: Well thank you very  
9 much. I just want to close with a couple comments. First,  
10 a little more short to medium term, and then maybe a little  
11 more medium to long term.

12           Oh, I apologize. I'm sorry. Chair Nelson.

13           TX PUC CHAIR NELSON: That's okay, thank you. I  
14 want to close the loop on the public appeal, just because so  
15 people understand how we did it in 2011.

16           So we did--we don't have--the utilities we have  
17 in Texas don't deal with customers. They just do  
18 transmission and distribution. The retailers did contact  
19 customers and ask them, and make public appeals. We did an  
20 all-of-the-above.

21           So we did the PUC. I called the Building and  
22 Owners Management Association. We contacted the Greater  
23 Eight Chamber of Commerce. We went to every possible  
24 contact that we could. And then in the end ERCOT did an ap  
25 for it.

1           And I would understand why people in Wisconsin  
2 wouldn't know MISO, but given that ERCOT is only in Texas,  
3 people in Texas do know ERCOT.

4           So thank you.

5           ACTING CHAIRWOMAN LaFLEUR: Well thank you, very  
6 much.

7           As I said, I just want to make a couple of  
8 comments about the short to medium term and where we go from  
9 here, and then a little bit more medium to longer term.

10           One of the comments that was made today that  
11 really stayed with me was when Abe said this winter we saw  
12 cracks in the market foundation. If you don't address  
13 little cracks, they become big cracks. And we didn't get a  
14 chance to go around and answer Audrey's question, but I do  
15 encourage pursuing all of the small market fixes that can be  
16 done between now and next winter. Small fixes can have  
17 significant helpful consequences.

18           And we will pledge to give it the priority that  
19 it needs when those things come in, and to participate in  
20 any way in helping to solve those things. Because this is  
21 definitely worth the effort that it will take to come up  
22 with the right fixes and address them. And we already have  
23 a lot pending, but that's what we're here for.

24           More medium and longer term, I think we are at a  
25 critical place for our competitive markets. They were set

1 up 12 to 15 years ago to switch investment risk from  
2 customers to generators, manage resources over bigger  
3 profile, bigger regions to save money and do things more  
4 effectively, allow customers who wanted to to choose their  
5 suppliers--the industrials; and manage resources in a better  
6 way.

7           In my opinion they have done that superbly, and  
8 saved customers a lot of money both in operation and in  
9 reflecting the gas prices as they came down. And they have  
10 done a brilliant job in what they were set up to do.

11           But because of where we were going into market,  
12 they have mainly redeployed resources that were already  
13 built, for the most part, some new resources particular  
14 Demand Response and so forth have really come in big time,  
15 but a lot of it was redistributing revenues among resources  
16 that were built in the old Legacy system.

17           Now we're in a major investment cycle. And there  
18 are really two things that if the markets don't do them I  
19 don't think we'll have the markets 15 years from now. And  
20 one is fuel risk, particularly with the Real-Time gas  
21 pipeline network.

22           We took the fuel risk off the customers in the  
23 days when you just said you need a pipeline, everyone pay  
24 for it, okay everyone sign up. But what I heard today is it  
25 might still be on the customers in spot prices and

1 unintended consequences and how people are paying for not  
2 having enough pipeline capacity in some of the constrained  
3 places.

4           So I am, just speaking for myself, am very open  
5 to proposals to price more fuel security probably into the  
6 capacity product, but maybe somewhere else, and find a  
7 way--it could also help some of the resources we've heard  
8 that are struggling like nuclear, which God knows it has  
9 fuel that's going to last however many halflives. They  
10 don't have a Real-Time fuel risk. And some of the other  
11 resources that have, you know, on-site fuel like the coal  
12 that is being rehabbed and is staying with us, and the gas  
13 that goes have firm capacity or a piece of firm capacity.

14           I know this isn't so simple as saying everyone  
15 buy firm. That will put a lot more costs on the customer.  
16 But I don't think this is beyond the imagining of man to  
17 solve this problem before it gets bigger than it is now.

18           The second big thing that all of a sudden  
19 everyone is asking about the markets just in the last 18 to  
20 24 months is what about fuel diversity? What about fuel  
21 diversity? Well the markets have a single clearing price  
22 product. That's how they were set up. They were not set up  
23 to buy tranches of this and tranches of that. But if  
24 there are elements of what the baseload product resources  
25 provide that are being under-valued in the market that need

1 to somehow use the market to try to solve that, I think that  
2 also is well worth the effort.

3           Because it seems we are hearing a consistent  
4 theme that there is something that is being under-valued  
5 when we just go to the short term gas lowest price, and I  
6 urge you. We will work with you on that, but I think these  
7 are kind of fundamental things, not something we're just  
8 going to do in the next 60 days. But if the market can  
9 support these things, what I see is more contracting out in  
10 the market.

11           We heard a little bit of it from Audrey. More of  
12 this. More of that. A little bit of this. Until pretty  
13 soon the market is smaller than it would optimally be, and  
14 it's just running an energy market, which is maybe leaving  
15 some of the customer benefits on the table.

16           So that is my--we are looking at six of the  
17 people who can work with us to get this done, and five of  
18 the representatives of the other 50 times 3 that we need to  
19 work with. But I think we have a challenge here, and I  
20 appreciate your being here to talk about it.

21           Beyond that, I just want to thank the staff who  
22 worked so hard to put this together. It really represented  
23 efforts from across the offices: the Office of Energy  
24 Policy Innovation, Jeff Dennis and Jamie Simler; the Office  
25 of Enforcement, all Norman's people who were here this

1 morning; the Office of Energy Market Regulation; the Office  
2 of Electric Reliability. I want to single our Jordan Qwak  
3 and Sarah McKinley for doing a lot of the leg work to put  
4 this together, and I think it has been a successful day, and  
5 to be continued.

6 Thank you, very much.

7 (Whereupon, at 5:09 p.m., Tuesday, April 1, 2014,  
8 the technical conference in the above-entitled matter was  
9 adjourned.)

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