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BEFORE THE
FEDERAL ENERGY REGULATORY COMMISSION

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In the Matter of: :
NORTHEAST JOINT BOARD FOR ECONOMIC DISPATCH :
- - - - - x

The Colonnade Hotel
Huntington Room
120 Huntington Avenue
Boston, MA
Tuesday, November 29, 2005

The above-entitled matter came on for
conference, pursuant to notice, at 10:00 a.m.

BEFORE: COMMISSIONER NORA BROWNELL, CHAIR
MASSACHUSETTS DPU CHAIRMAN PAUL AFONSO,
VICE CHAIR
NEW YORK DPS CHAIRMAN BILL FLYNN, VICE CHAIR

1 APPEARANCES :

2 WILLIAM MERONEY

3 DAVID MEYER

4 MARK LYNCH

5 DANIEL W. ALLEGRETTI

6 RICHARD BOLBROCK

7 KEVIN BURKE

8 MICHAEL CALVIOUS

9 STEVE CORNELI

10 DOUG HORAN

11 EDWARD N. KRAPELS

12 ROBERT M. LOUGHNEY

13 TOM RUDEBUSCH

14 DONALD SIPE

15 JACK R. GOLDBERG

16 KURT ADAMS

17 TOM AUSTIN

18 PAUL G. AFONSO

19 JAMES CONNELLY

20 ROBERT KEATING

21 BRIAN GOLDEN

22 JUDITH F. JUDSON

23 RONALD F. LeCOMTE

24 BORIS SHAPIRO

25 ROSE ANNE PELLETIER

1 APPEARANCES CONTINUED:
2 BARRY PERLMUTTER
3 SHEILA RENNER
4 THOMAS B. GETZ
5 AMY IGNATIUS
6 WILLIAM M. FLYNN
7 JOHN REESE
8 DAVID FLANAGAN
9 RAJ ADEPALLI
10 TOM PAINTER
11 DIANE BARNEY
12 ELIA GERMANI
13 JAMES VOLZ
14 SANDRA WALDSTEIN
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P R O C E E D I N G S

(10:00 a.m.)

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3 COMMISSIONER BROWNELL: Thank you all for joining
4 us today in what I'm certain will be a lively discussion
5 about economic dispatch. You know that you've been in the
6 business too long when, in fact, that's an interesting
7 topic.

8 I'd like to simply open by saying that Congress
9 envisioned what is actually the first Joint Board effort
10 between FERC and the states, asked us to convene and look at
11 issues surrounding economic dispatch in different regions of
12 the country.

13 This is the last of four meetings, and the goal
14 is to come away with a better understanding of what's
15 working, what's not, how we can improve the opportunities,
16 whether they be in organized markets or unorganized markets.

17 The way the process will work is, we will look at
18 the transcript of today's meeting, which will be available
19 in a week on our website. You may submit additional
20 materials, either today or to the docket, make comments for
21 21 days, and Bud Earley, who is here -- Bud, raise your hand
22 -- will collect the recommendations.

23 We will amass those recommendations and put them
24 out to the Joint Board for comment. We'll meet again at the
25 Winter NARUC meetings when the other regions will also meet,

1 and come to some conclusion, so that we can get a report to
2 Congress as early as possible.

3 I would remind you that Congress did not ask us
4 to talk about world hunger or RTO finances, or any of the
5 other interesting topics that people like to wax eloquent
6 on; they asked us to talk about economic dispatch.

7 So if you choose this opportunity to talk about
8 something else, I will ask you to sit down, because we have
9 a lot to do today.

10 Certainly, there will be more opportunities. I
11 think we all feel very good about the Joint Board process,
12 and I think it's a good opportunity to explore other issues,
13 but I would please ask you to remember what today's topic is
14 all about.

15 Before I turn it over to my fellow chairmen and
16 the chairs of the other Commissions -- and I'm delighted
17 that you've taken the time to be here -- I'd like to
18 introduce our staff, so that if you have any questions of
19 them, or discussions you'd like to have, the smart people
20 are here.

21 We have Brian Lee, who runs our Media Group;
22 Sarah McKinley, who is the Logistics Chairman for this; Bill
23 Maroney, who will be presenting Bud Early; my staff, Jim
24 Peterson, Mary Mortin, and Christine Schmidt, the person
25 from whom you got all the e-mails; Jennifer Quinlan is also

1 helping with logistics. We have Jignasa Gadani and Harry
2 Singh, and Dave Mead.

3 So please feel free to talk to them at any point
4 and to make comments to them. With that, I will turn it
5 over to my fellow Chairs, who are actually together for the
6 first time all morning. We've spent much of the morning
7 walking up and down the hall, trying to find each other.
8 Gentlemen? A before F.

9 CHAIRMAN ALFONSO: I defer to my senior
10 colleague.

11 CHAIRMAN FLYNN: As it should be.

12 (Laughter.)

13 CHAIRMAN FLYNN: First of all, I would like to
14 thank Nora for putting this all together here. It's a
15 wonderful setup, a beautiful hotel, and, next, thank our
16 host here, Mr. Alfonso, for his taking care of us. I only
17 hope that he will take care of us for the rest of the day
18 and beyond, because I'll be back next week again for --
19 maybe you'll stay out with us next week.

20 I don't have much to add to what Nora already
21 said. We're interested to hear what people have to say
22 today, and hopefully -- I want to commit New York beyond
23 this process, that if there's anything that we can do in
24 helping the FERC Staff, as we have gone along putting the
25 report together, please feel free to -- well, you always do

1 pick up the phone and call me, so we're ready to help. I'll
2 turn it over to our host here.

3 CHAIRMAN ALFONSO: Thank you, Bill. I'd like to
4 welcome you all to our great City of Boston here.
5 Commissioner Brownell, a special note of thanks for
6 arranging the meeting here, the stakeholder process. I
7 thank you -- a big thank you to your senior staff, who
8 actually, as we know, does all the work on all of these
9 events, for all of us, so we're grateful for that.

10 I just want to confirm one thing. I did hear in
11 the introduction that one of the issues that you did not
12 mention, was LICAP. Is that in or out?

13 COMMISSIONER BROWNELL: That's out, that's out.

14 CHAIRMAN FLYNN: Is Commissioner Goldberg here?
15 Sorry.

16 On a more serious note, the issue presented
17 today, is an important one. I was telling someone earlier
18 today that it's not susceptible to a five-minute soundbite
19 or a ten-minute soundbite, but the reality is, it's all
20 about the ratepayers, all about our consumers and the
21 regulated entities around this table.

22 We have a platform. We've learned a great deal
23 of what we do right, but it's important to take inventory of
24 things to perfect them.

25 I've read some of the materials, and I want to

1 thank you all. There is really some thoughtful stuff here.
2 I've just got to find the time to really delve into, and I
3 will commit to doing that.

4 So, we have a great baseline to work off of,
5 perfect it, adjust it, and learn today. My sense is,
6 Commissioner, that today is a beginning, not the end of this
7 process, so I want to thank you, and I look forward to a
8 good day of engagement.

9 COMMISSIONER BROWNELL: Okay, thank you. The
10 process is this: We'll open with Bill Maroney from our
11 Staff, who will do a basic economic dispatch 101, and then I
12 think a really wonderfully-drafted report from DOE that will
13 be discussed by David Meyer, who supervised the process.

14 It's important, I think, to get on the same page
15 in terms of what we're talking about when we say economic
16 dispatch, and then to explore some of the issues that have
17 been raised by DOE. We'll then have questions and answers
18 and go to the RTOs in terms how economic dispatch is being
19 implemented and what their experience is.

20 We will take questions from the microphones, and
21 please identify yourselves, because this is being
22 transcribed. If you don't want to stand up and be attached
23 to the question, we have index cards for you, so feel free
24 to pass those out to either Sarah or Jennifer, who are right
25 back here in the back row, who will be standing up, and

1 we'll read those and answer those to the extent that we want
2 to. Thank you.

3 With that, Bill, we'll turn it over to you.

4 MR. MARONEY: I'm Bill Maroney. I'm with FERC
5 Staff. My job today is to give you the ten-minute soundbite
6 overview of economic dispatch.

7 To many of you in the room who have been steeped
8 in this for years, quite possibly more than I have, this
9 will be a distortion of sorts. My job is to start us off
10 with the basics, and I'm going to do that by talking about
11 four things:

12 First, just very generally, what is economic
13 dispatch? And I'll encroach a little bit on DOE, but that
14 may help them get started, too.

15 I will then talk about two of the main parts of
16 economic dispatch, which is what happens day-ahead, both
17 everywhere and in the RTOs in this region, and then what
18 happens in what's referred to as real time in this industry,
19 that must be a mystery to people outside of this industry.

20 And then, finally, I'll talk a little bit with
21 just a very brief start on what some possible objectives are
22 for the report that the Joint Board will eventually develop,
23 just to kind of get us started on what the structures are,
24 so we can kind of have a framework on our end for the things
25 that you're going to be presenting to us.

1 The definition that is actually the definition
2 that's in the section that DOE is going to give the report
3 on, but also the definition that FERC settled on, I believe,
4 as the primary one for purposes of the Joint Boards, and
5 that's the definition of economic dispatch, which I will
6 read to you, which is:

7 "The operation of generation facilities to
8 produce energy at the lowest cost to reliably serve
9 customers, recognizing any operational limits of generation
10 and transmission facilities."

11 Well, there are several key parts of that, quite
12 obviously. Although it is the definition of economic
13 dispatch, which is the one that DOE is working with, it also
14 fairly clearly identifies the operating limits of the
15 generation and transmission facilities which are important
16 for secure operation, which is the basic concept behind
17 security-constrained economic dispatch, which fits into the
18 body of the section that convened these Joint Boards.

19 I'm going to talk about two sort of fundamental
20 parts of the dispatch. Planning goes on for a long time at
21 facilities, but the specific planning that takes place the
22 day before the actual dispatch, looks very explicitly at the
23 expected dispatch in the next day, and includes many of the
24 basic concepts of economic dispatch, looking a little bit
25 ahead of time.

1 There are several things that are different about
2 the markets in the Northeast and other parts of the Midwest,
3 as well, but what particularly distinguishes the Northeast,
4 is that there's been a long history of regionalization that
5 simply didn't exist in the other areas of the country, and
6 it actually long preceded the use of the regional pool
7 concept as part of the market concept.

8 And that second aspect is really the other thing
9 that differentiates the Northeast, because it's not really
10 just a process of planning; it's also a process of market
11 development, day-ahead and in real time. And I'm going to
12 talk about those two things in a little bit more detail.

13 As far as day-ahead planning goes, all power
14 systems -- it's a part of the nature of the power systems
15 that plans need to be developed day-ahead, if you are to
16 operate the system securely in real time.

17 It's a process called unit commitment, and it's
18 typically going to be based on the forecasted load for the
19 next day everywhere in the country, and small utilities and
20 large have to deal to one degree or another with how to
21 commit a very complex system of power generation, where some
22 units cost a lot to build and are cheaper to operate and
23 some units don't cost much to build, but cost a lot to
24 operate, and all of this has to be coordinated across the
25 very complex transmission grid.

1 So part of the responsibility is to ensure that
2 this system will be safely operated tomorrow, by looking
3 ahead as closely as possible.

4 In the RTOs in the Northeast, the process has
5 long been developed as something called security-constrained
6 unit commitment, abbreviated with the acronym, SCUC, which
7 would be pronounced SCUC, which tells you that it was not
8 created by a marketing executive, because if you wanted to
9 make this sound like a friendly process, you would not have
10 called this SCUC and you would not have called the other one
11 SCED.

12 (Laughter.)

13 MR. MARONEY: But those are longstanding terms
14 that we have and we use them, and we throw them around, and
15 so I'm going to continue to use them and I expect that
16 others will today.

17 One of the things that's different about the
18 process in the Northeast, is that it's based on offers, not
19 on accounting costs and the old pool concept, so that
20 differentiates it.

21 One of the other things that differentiates the
22 more advanced application in the Northeast, is the fact that
23 the unit commitment process is done simultaneously with
24 looking at the limits of the transmission system, so you
25 don't do one and then do the other, and try and go back and

1 forth the way some utilities outside of RTOs may need to do.

2 So it makes the whole process a lot more
3 integrated and streamlined, and then the market extensions
4 that are consistent with that, produce hourly prices that
5 are the familiar ones that we see both in New York and in
6 New England.

7 And one of the key things or one of the key
8 reasons to be doing all of this in the market framework, is,
9 once you have in place, a regional dispatch, you need to
10 make sure that any markets are implemented, are consistent
11 with that dispatch; otherwise, you're sending very
12 misleading signals to people, and as some RTOs have found
13 out in various stages of their development, if you don't
14 have a consistent set of signals, people behave and operate
15 in a way that can lead to higher costs and greater risks to
16 your systems.

17 This whole process is typically based on what
18 participants in the marketplace believe their forecasts to
19 be, and take their -- tell their -- say their available
20 resources are.

21 The RTOs have a larger responsibility to look,
22 because the whole region is visible to them, to make sure
23 that this whole system is consistent, every day, looking
24 forward.

25 But every day, looking forward, is every day,

1 looking forward, and then you wake up in the morning and
2 people come in and turn on their lights, and the world is
3 not always quite the same.

4 And so the challenge that everybody faces, is the
5 real-time dispatch challenge, in which it's necessary to
6 monitor load, generation, and interchange on a second-by-
7 second basis, with both machines and human beings, to make
8 sure that, as everybody says, the lights stay on.

9 This is a process that is familiar to anyone
10 who's had the pleasure of spending some time in a control
11 room, that where the flows and the voltages levels are
12 monitored very closely to keep them in the reliability
13 limits.

14 Now, this is something that every utility does.
15 It's something that's a necessity to power systems.

16 Typically, utilities don't do the level of
17 regional real-time dispatch that happens in this region.
18 One of the effects that that has, is that the system is run
19 in a way that it was run a long time ago here -- a very long
20 time ago, actually.

21 I seem to remember, looking at somebody's
22 presentation, that we're talking about 20 years before you
23 even put markets in place, that you've been running
24 security-constrained unit commitment and economic dispatch,
25 so I think it's important to recognize that these concepts

1 include both the market environment, but also other
2 environments as well, and they can bring benefits in both
3 cases.

4 But in the case of the RTOs in the Northeast,
5 just very briefly, as I'm sure others are going to go
6 through this a little bit more, the security-constrained
7 economic dispatch, which is, again, SCED, looks at
8 generation and transmission reliability, every five minutes.

9 It's not something that you do once and then when
10 things don't follow out with plan, you use some non-economic
11 means. The key here is that the economics and the
12 reliability are integrated on as small a time scale as
13 possible, and anyone who operates power systems, knows how
14 far a power system can deviate from that sort of solution,
15 if it's not constantly renewed.

16 So you have a process where you're both carefully
17 controlling a system, and also carefully controlling the
18 market signals that come out of the system, because the
19 market signals are highly locational, both as a result of
20 the fact that power systems all have losses, and all of them
21 are subject to congestion at certain times and places.

22 Nevertheless, the RTOs are sitting there as the
23 agents who will ensure that if corrections need to be made
24 outside the market system, they're there to do it.

25 But the thing that differentiates the RTOs that

1 use this process for running markets, is that the real-time
2 market prices are actually consistent with the actual
3 physical dispatches. As a result, the online resources are
4 based on the lowest cost.

5 In the case of the RTOs, the cost is, I think,
6 almost exclusively going to be based on the bids that are
7 given to the RTOs, that may or may not be a result of an
8 entity's own sort of concept of their, say, accounting
9 costs, and so on.

10 But it's done every five minutes, and the result
11 is that, by and large, you don't have to resort to non-
12 economic means to control the power system in most cases.

13 So, the examples that occur outside of a
14 framework where things are controlled through the economics,
15 which is that fairly extensive use of a procedure called
16 TLR, or transmission loading relief, is either minimized or
17 eliminated in the context of the RTOs. It is certainly a
18 potential topic for discussion about the degree to which it
19 becomes necessary.

20 But, by and large, it's one of the big benefits
21 of running the power system consistent with the economics.
22 The economics and the reliability are, in fact, two sides of
23 a very similar coin, and when you put them together, the
24 coin is worth a lot more.

25 Finally, I'd like to just very briefly touch on

1 the broad objectives and issues in the Joint Board report,
2 and this is this last set of topics, something that we try
3 to address to everybody in a fairly consistent way. So, in
4 some of these things, they may not seem like the leading
5 topic in your region, but they are certainly topics in other
6 regions in which your experience will perhaps be very useful
7 and instructive.

8 In general, we sort of see a report going to be
9 part description, part consideration of improvements that
10 the Joint Boards and participants in the marketplace bring
11 up, and then a consideration of how those -- the issues
12 associated with those improvements.

13 And I won't go into all the details here, but,
14 clearly, a couple of the issues that arise, in general, with
15 what you would want to know about economic dispatch in a
16 region, is how wide is the geographic scope and what
17 resources are included in the dispatch?

18 Pretty much, much of the regionalization and
19 consolidation of scope in these regions, happened a long
20 time ago, but they're still are a few dispatches and I well
21 know that there are any number of issues around the
22 coordination of those dispatches and central consolidation.

23 But that's just a topic that's out there. Our
24 purpose here is not to sort of guide the set of
25 recommendations, but to just provide some framework.

1 And then there are a lot of issues around how a
2 dispatch is implemented or practiced that are probably
3 different as a function of the way the economic dispatch is
4 done, but many of them still would apply in a place like New
5 England or New York, and that's what software tools are
6 used, in the case of New England and New York, what's the
7 coordination of dispatches and how this communication works
8 with generators and other participants in the marketplace.

9 And, finally, there could be a number of issues
10 around institutional or technical impediments to
11 development. These can occur at any number of levels.

12 Outside of RTOs, one of the issues may well be
13 what sort of Order 888 changes would be needed, to the
14 extent that utilities want to try to capture the benefits of
15 economic dispatch without going through the full development
16 of RTOs?

17 Then issues to consider for the improvement of
18 dispatch -- and I know that a couple of the presenters from
19 the RTOs, are going to talk about these fairly explicitly,
20 and that's just what improvements could be considered,
21 whether potential benefits and costs of these improvements -
22 - and some of these can be basically looking back to when
23 you instituted the dispatch, what was it that you
24 experienced?

25 So, with that, hopefully fairly brief basic

1 overview -- at least I hope it was basic -- I am ready to
2 turn it over, I believe, to David Meyer and DOE, and, after
3 that, I'll be here for questions.

4 MR. MEYER: Thank you for the opportunity to talk
5 about a recent report that DOE issued on economic dispatch.
6 Our report was a mandate from the Energy Policy Act of 2005.

7 The Congress told us to study current economic
8 dispatch procedures, identify possible improvements, and
9 analyze the potential benefits of such changes.

10 Bill has already given you the definition that
11 was in the Act, and it -- personally, I'm pleased with the
12 body of comments that we got to a questionnaire that we put
13 out. No one among the 92 commenters, no one took issue with
14 this definition, so the definition itself seemed to be
15 broadly acceptable, and that certainly gave us a useful
16 basis to go forward.

17 The plan that we used for our report -- and,
18 recall that we had 90 days to do this study -- so the plan
19 that we came up with, was to prepare a short questionnaire
20 of six questions, which we -- questions about economic
21 dispatch practices and possible improvements.

22 We circulated the questionnaire to stakeholders
23 through seven trade associations. We appreciate the help
24 that we got from the trade associations in getting the
25 questionnaire out.

1 The 92 responses that we got back, were very
2 diverse in terms of the sectors of the industry and the
3 stakeholders represented, so we felt that we did get a very
4 good and broad response.

5 We drew very heavily on these comments in
6 preparing the report. We also reviewed 25 existing studies
7 that treat the subject of economic dispatch in one way or
8 another.

9 These were studies that were prepared essentially
10 for other purposes, but, nonetheless, in the course of
11 meeting the particular objectives of the report, they found
12 it useful to review the practices of economic dispatch and
13 the effects of economic dispatch.

14 In terms of the findings, we found significant
15 economic benefits associated with economic dispatch, and we
16 found that the benefits tend to increase as the geographic
17 scope and the electrical diversity of the area under unified
18 dispatch increases.

19 Retail customers benefit if the cost savings are
20 passed through in retail rates, and, finally, economic
21 dispatch tends to reduce fuel use and emissions, as high-
22 efficiency units frequently, although not invariably,
23 displace lower-efficiency units using the same or similar
24 fuel.

25 As Bill has already described, economic dispatch

1 is what might be called a constrained cost minimization
2 process, and it is -- to begin with, yes, it is security-
3 constrained in terms of meeting reliability requirements,
4 but there are many other constraints that are involved as
5 well.

6 For example, it's necessary to take into account,
7 the ability of a given generating unit to shift its output
8 at short notice. There's considerable variance in that
9 regard.

10 And there are also scheduling limitations imposed
11 by environmental laws, hydrological conditions, fuel
12 characteristics, and things of that kind.

13 So, that this means that, operationally, economic
14 dispatch gets rather complex. The concept itself is very
15 simple, but the application is quite complicated.

16 In terms of the existing studies that we
17 reviewed, there were two main types: One of them was
18 studies that were prepared in association with the proposed
19 formation of ISOs and RTOs, and then the other category was
20 studies that had been prepared, focusing on dispatch of
21 independent power producer capacity.

22 And neither of these studies, neither type of
23 study was designed to produce the disaggregated assessment
24 of benefits of economic dispatch that the Congress
25 envisioned in the two sections of the Energy Policy Act.

1 So, as a result, in the 90 days that we had to
2 work on this study, we were, quite frankly, not able to
3 provide the degree of detail in regionally disaggregated
4 form that the Congress asked for.

5 But this is an effort that we're to do annually,
6 that is, we are to produce an annual report to Congress on
7 this subject. So this gives us some additional things to
8 focus on for future reports.

9 The RTO studies, that is, the studies pertinent
10 to the formation of RTOs and ISOs, found benefits in the
11 range of one to five percent of total wholesale electricity
12 costs, and the IPP studies presented benefits in a somewhat
13 -- in a conceptually different manner, that is, they
14 presented benefits in terms of total variable production
15 costs, so you can't compare these one-to-one, but the range
16 of benefits that the IPP studies found, were eight to more
17 than 30 percent of total variable production costs.

18 Finally, some of the issues associated with
19 economic dispatch -- and here, as Bill has alluded to, the
20 regional practices or the regional circumstances differ very
21 considerably, so these issues don't necessarily pertain to
22 all regions.

23 But the non-utility generators assert that some
24 vertically-integrated utilities use dispatch processes to
25 favor their own generation, and in this -- operationally,

1 this could occur when some of the operating rules or
2 practices used in economic dispatch, may have the effect of
3 excluding non-utility generation capacity from the economic
4 dispatch stack, or, alternatively, shifting a resource to a
5 less advantageous position in the stack.

6 Such practices may include rules for determining
7 whether non-utility generation receives long-term contracts
8 for their output, or long-term contracts for the use of
9 transmission capacity, and, finally, whether non-utility
10 generation provides individual generating units, provides
11 sufficient operational flexibility to qualify for economic
12 dispatch.

13 Now, clearly, to qualify, you do have to be
14 willing to operate with some minimum degree of flexibility.

15 In terms of improvements, again, this pertains to
16 all of the Joint Boards, and they may wish to examine
17 economic dispatch practices in their respective areas to
18 determine whether non-utility generating capacity is treated
19 appropriately.

20 DOE urges non-utility generators and power-
21 purchaser communities to work together to ensure that the
22 contract terms adequately compensate non-utility generators
23 for providing operational flexibility.

24 Now, if the contract isn't worded in that
25 respect, I wouldn't expect that flexibility would necessary

1 be offered.

2 Another possible area for improvement is to focus
3 on the tools used in economic dispatch, that is, the
4 software, the data, the algorithms, and the assumptions, and
5 we feel that there is room here for a systematic review
6 aimed at improving the quality of these tools.

7 Finally, economic dispatch is dependent on
8 accurate load forecasting, and improvements in the accuracy
9 of such forecasting will enhance, in turn, the efficiency of
10 economic dispatch.

11 So, with that, I will take whatever questions
12 people have.

13 CHAIRMAN ALFONSO: If I may, thank you very much
14 for the presentation, and I should say that it's a very
15 thoughtful, great background, so my compliments to your
16 other colleagues in the production of it.

17 One of the issues that we've -- I know we'll
18 engage a bit, is how to quantify those benefits. We live
19 here in New England and New York and throughout the
20 different states, and many price increases, commodity price
21 increases, and the political nature of that is very
22 difficult, as one can imagine.

23 So when we talk about economic dispatch and the
24 benefits, when one says one's five percent in one of the
25 studies presented, can you reflect, if you can, on whether

1 those analyses are universally accepted or have they been
2 critiqued heavily in terms of the conclusion of the, say,
3 one to five percent, even just generally speaking.

4 Any thoughts?

5 MR. MEYER: That's one to five percent, as
6 compared to what? These studies were comparing economic
7 dispatch over a wider region as compared to the earlier
8 studies.

9 So, I think that in the case of this region,
10 those benefits are already being achieved, because dispatch
11 here is done across a wide area. So, any remaining benefits
12 are going to be increments added on to what is already being
13 achieved.

14 CHAIRMAN ALFONSO: I would ask any of the other
15 members, in your own presentations, that maybe we can come
16 back and have that discussion with other colleagues, as
17 well.

18 COMMISSIONER BROWNELL: Let me introduce my
19 colleague, Mr. Robert Keating. It's a pleasure to have him
20 here.

21 MR. KEATING: I'm Rob Keating, with the
22 Massachusetts DTE. Let me join Jim and thank you, Mr.
23 Meyer, for a great presentation.

24 I have a question here, and I know that this will
25 probably raise some hairs on the back of some people's

1 necks, but, then, why not, right, if it keeps everybody
2 awake.

3 On page 11 of your report, you talk about the
4 difference between economic dispatch and efficient dispatch.
5 The reason I raise the issue, is that I think we all know,
6 and, as you point out, there are times when economic
7 dispatch will not necessarily mean efficient dispatch,
8 because of just the way the system is operated.

9 And we recognize that, but I wonder what the
10 Department of Energy will be doing in the longer term,
11 because, as I suspect, and I think we probably generally
12 agree, many of the people who push efficiency with good
13 reason and good cause, and noble causes -- and it is
14 important -- may use the Congress to push the efficient
15 dispatch issue, maybe ahead of the curve.

16 I can see some arguments with that. Obviously,
17 if we have efficient dispatch, that could mean affecting the
18 supply/demand portfolio of natural gas, which is very tight
19 and driving up prices. Then if you drive down prices,
20 obviously we have an economic dispatch.

21 What will the Department be doing, if anything,
22 with regard to further studies on the efficient dispatch
23 issues, versus the economic dispatch issue?

24 MR. MEYER: First, I think we'd have to come up
25 with some workable concept of what efficient dispatch is.

1 The advocates of efficient dispatch, haven't managed to push
2 their thinking that far yet, I don't think.

3 The best I can do is to think of it as dispatch
4 on the basis of heat rate efficiency alone. And then when
5 you look at economic dispatch as now practiced and see all
6 of the other things that need to be taken into account, if
7 you're going to dispatch on the basis of overall unit
8 efficiency, economic efficiency, you realize that going down
9 the path of efficient dispatch, would really take you off
10 the beacon of economic efficiency.

11 How far? We haven't tried to model that, but, to
12 me, it certainly raises questions about the merits of going
13 off the beacon of economic dispatch, which does benefit
14 ratepayers in terms of lower electricity costs.

15 I realize there is the feedback associated with
16 possible savings of natural gas that would eventually get
17 back and benefit consumers, also, nonetheless, the question
18 just jumps out, well, if you know you're going to be
19 experiencing some significant additional costs if you go
20 down this efficient dispatch path, are you going to see
21 compensating benefits?

22 Would the associated benefits be sufficiently
23 large to make it worthwhile to shoulder those additional
24 costs? It's a complex set of questions, and, as of yet, we
25 have not tried to do that kind of modeling.

1 Obviously, we could, if there appears to be
2 substantial interest.

3 MR. MARONEY: David, if I may, I would like to
4 add something, because there's an obvious alternative, which
5 is to ensure that all the resources are, in fact, in the
6 dispatch, which I think we can support. That seems like the
7 first step.

8 If I may, it isn't what's done today, versus some
9 concept of an efficient dispatch. Those are to be
10 appropriate alternatives to consider. Once you go down that
11 road, then I think someone needs to put on the table, a
12 reasonably clear definition.

13 Usually it's efficient dispatch in the context of
14 a set of gas plants, very often in a particular region, and
15 that's the context in which it is brought up. I haven't
16 seen anyone tackle the larger issues yet.

17 If you wanted to continually dispatch on some
18 measure that wasn't monetized and wasn't on the basis of
19 cost, it's risky, I think, to start doing explicit analyses
20 in advance of a reasonable design of what that analysis
21 should be.

22 I'm not saying they shouldn't do it, but I think
23 there is a little bit of a burden, a definitional burden, on
24 what the alternative concept is.

25 MR. KEATING: Certainly not to debate the issue,

1 except in a collegial way, I certainly agree that with
2 economic dispatch, we'd want to get the price economically,
3 efficiently, out there, as quickly as possible, especially
4 in today's market where prices are very, very high, and are
5 affecting our consumers, and, believe me, as a state
6 commissioner, we see that firsthand.

7 But the reason I raised the issue is, my concern,
8 in the larger public policy issue moving down the line, is -
9 - and I don't have the answer to this and I'm not suggesting
10 an answer, but is there at some point where we need to push
11 the more efficient generation?

12 I mean, I have read where some companies have on
13 some of their new, combined-cycle plants, just closed them
14 down, especially down in the Southwest. They're not running
15 them, so, in fact, if it wasn't for we termed or what the
16 ISO New England termed "the old dogs," last January, we'd
17 probably have a problem here in New England.

18 Thank God for them, but yet for a larger public
19 policy purpose as we move down the line, if, at some point -
20 - how are we encouraging the new generation and the new
21 technologies in another industry that we regulate. In the
22 telecommunications industry, we see technology advances
23 really have changed things and prices come down and things
24 move forward.

25 It's much different in the electric industry.

1 It's a much slower economic change, but yet there is some
2 economic change, and that's why we still have so many of the
3 new combined-cycle plants.

4 But if we had combined-cycle plants that are
5 highly efficient, using much less gas, and, from a societal
6 standpoint, are much cleaner, and we're not running them
7 because they can't compete because somebody's got the higher
8 mortgage rate on them and the older plant is all paid for
9 and it can underbid them, but yet uses more natural gas and
10 pollutes more, what's the offsetting economic balance to
11 that, again, not for the short term, but for a longer-term
12 policy issue? That was the thrust of my question.

13 MR. MEYER: Well, in parts of the country or in
14 any part of the country, if there does seem to be existing,
15 efficient, gas-fired capacity that is, arguably, under-
16 utilized, then I think, from the Joint Board's perspective,
17 the question would be, what are the facts on the ground
18 here?

19 Is it, in fact, the case that the capacity is not
20 being adequately utilized, and, if so, why not? Why doesn't
21 economic dispatch, as practiced, lead to increased
22 utilization of that capacity?

23 COMMISSIONER BROWNELL: Other questions?

24 MR. KRAPELS: I'm with the Neptune Transmission
25 Project, and I'm also one of the authors of one of the

1 studies on the effects of RTO formation. I just finished
2 one for PJM.

3 As such, wanting to do an honest job on a
4 difficult subject, it struck me that there were four
5 different sort of principles involved here. One was that
6 the decision to do this, to go for this kind of economic
7 dispatch, was a decision based on economic philosophy, at
8 the end the day, and that economic philosophy simply is
9 educated by the telecom and airline experience, saying, you
10 know, there were some very interesting results in those
11 industries.

12 Generally speaking, I would say that most
13 economists would say that they have been to the consumers'
14 welfare.

15 In that perspective, we're still in the very
16 early days in the electric industry. That's sort of the
17 philosophic angle.

18 But when you try to prove the benefits and turn
19 to the technocrats, to guys with models, it's kind of self-
20 evident and a truism, that if you have a bigger market with
21 more generating plants, that you will get benefits from a
22 larger area in economic dispatch, because of the portfolio
23 effect and because of the general way in which the system
24 works.

25 Most of the technical studies would say, yes, you

1 get a 75-cent per megawatt hour difference, if you make PJM
2 from one size to a bigger size, just because of the increase
3 in portfolio diversity.

4 If you ask the economists or the econometricians,
5 well, what are the impacts of all of this on the market,
6 they will add the volatility component. They will say,
7 well, if you want less certainty and more competitive
8 struggle, you will have more volatile prices, and we've seen
9 that at the end of the day, that volatility is a net
10 detriment for consumers or not.

11 The only answer you can give, honestly, is that
12 time will tell. We'll see. It's still too early.

13 The last perspective is the perspective of the
14 structural guys who say we haven't figured this whole thing
15 out yet. We have this he-who-must-not-be-named problem on
16 the policy of capacity and how to integrate capacity into
17 the system, and it affects everything.

18 We're still not at the point, I think, where we
19 can do definitive studies and prove to everyone's
20 satisfaction that we've got it all figured out.

21 COMMISSIONER BROWNELL: Good observation, but,
22 put in those terms, that's the very kind of political
23 struggle that the states, the FERC, the Governors, are
24 struggling with.

25 We're talking about customers, we're talking

1 about their social and economic wellbeing. Some would say,
2 you're undertaking an experiment and saying that we don't
3 know the outcome, and yet I think you need to put it in the
4 larger context, which experience with other markets would
5 suggest very strongly that while we can't exactly measure
6 the outcome, the outcome has been always in some ways,
7 positive, whether it's new technology, which, in this
8 market, would deal with some of the environmental issues.

9 So I hesitate to say that we don't know. We
10 actually do know. We're just having a hard time quantifying
11 it in a way that people can stand up and say, here, is that
12 a fair characterization of where you are going?

13 MR. KRAPELS: It is. I come out very strongly
14 saying that the benefits will be and are quite large
15 already.

16 The problem is, it's hard to be precise, and any
17 study that you do, it's so easy for people who are against
18 your conclusions, to come out and micro-criticize particular
19 pieces of it, and say, you didn't do this part right.

20 COMMISSIONER BROWNELL: It's interesting that
21 some of those people say you didn't do it right, but they
22 don't tell you how to do it, so I always have to kind of
23 discount them.

24 I have a couple of questions, if I may. You
25 mentioned that the tools used in economic dispatch, should

1 be subject to a systematic review. That, to me, is maybe
2 one of the most critical components, because we've seen, for
3 example, that if you manipulate assumptions and data, you do
4 not, in fact, get effective economic dispatch; you do end up
5 with kind of that disparate treatment of generation.

6 This is not true in organized markets, but we've
7 certainly seen it in unorganized markets. How should we
8 undertake that review? Should there be some additional
9 standardization, whether it's organized or unorganized
10 markets, that would perhaps lead to less expensive software
11 costs, more transparency, the kinds of things that we find
12 important to measure, whether, in fact, we're doing a good
13 job or not.

14 Could you speak to that a little bit, and anyone
15 else may comment, as well.

16 MR. MEYER: I'm certainly here to listen and get
17 the views of people who are using these tools, people who
18 have sponsored the development of these tools over a long
19 period of time in terms of their thoughts and how they might
20 be improved.

21 I guess one of my chief concerns is matching the
22 tools to the user. We are dealing with a very disparate set
23 of users.

24 It's not that we could simply come up with some
25 approach or some tool that was going to do well for this

1 very broad set of parties that would be using it.

2 I think we maybe have to group them into
3 categories of users and then try to identify best practices
4 for those respective types of parties. That would take a
5 lot of input information to make it work, so we're hopeful
6 that we'll get some good suggestions on what people think
7 would be useful ways to approach this and where they think
8 the major potential gains might be.

9 MR. van WELIE: Good morning, I'm Gordon van
10 Welie, ISO New England. I have just a couple of thoughts.

11 This is one of the areas where market have a
12 substantial benefit over non-markets. Later on, when we get
13 into my presentation -- and I'm sure the same is true of
14 Mark's -- the transparency that markets bring, does a number
15 of things:

16 It increases the quality of the economic
17 dispatch, going to the data and the systems that are
18 required in order to run and settle a market. We go through
19 a rigorous process. It's a bunch of jargon, basically, but
20 it's a set of standards and practices that we've copied from
21 the banking industry.

22 We go through a very rigorous audit every year to
23 validate that we have settled the market in accordance with
24 market rules, and we're actually operating the market in
25 accordance with market rules. We've also at the ISO, since

1 we implemented SMD 2003, have gone through the rigor of an
2 annual certification of the dispatch software.

3 If you look at dispatch software, the economic
4 dispatch software, the unit commitment software, by an
5 independent consultant, to verify that the algorithms that
6 the software code is made up of, is actually consistent with
7 the market rule, so there can be no discrepancy. we asked
8 them to validate that for us,

9 We do that because we know that there are
10 billions of dollars at stake. I think that this year, we're
11 probably looking at \$10 billion worth of value having
12 cleared through our market, if you take both the bilateral
13 and the spot markets.

14 Our participants need this in terms of complying
15 with Sarbanes-Oxley. The need validation certification from
16 our independent auditors, that we've done our job,
17 basically.

18 The other part of how markets and transparency, I
19 think, help evolve economic dispatch, is that what you do,
20 the minute you're making visible, the results of the
21 dispatch, you have a lot of people interested in those
22 results, and people are worried about why A happens, versus
23 B.

24 You need a lot of scrutiny and discussion, so
25 what happens is, that forces the marketplace and the ISO to

1 evolve the rules and to evolve the dispatch to eliminate
2 those problems that then surface. I would submit that there
3 would probably be a never-ending stream of refinements that
4 can be made to economic dispatch.

5 We'll talk about some of the ones we've got on
6 our near-term horizon here in New England. I think that's
7 where markets help a lot, because you have opened things up
8 and made it transparent for a lot of people to ask a lot of
9 tough questions. That then puts pressure in the right place
10 to resolve the problem and make sure that the technology and
11 methodologies evolve accordingly.

12 COMMISSIONER BROWNELL: Don?

13 MR. SIPE: One of the interesting things, Gordon
14 -- and I'd be interested in your view on this -- is that
15 it's not always clear from the outside that the lack of
16 standardization in a lot of how economic dispatch is handled
17 across regions, whether that's due essentially just to the
18 anomaly and the historic fact that you have different
19 systems and different programs in place to begin with, or
20 whether there is underlying philosophical difference about
21 how a system ought to be dispatched that's reflected in the
22 various control areas and the pools; whether it's being
23 driven more by a philosophical determination that we don't
24 want to do things exactly this way, or whether, in your
25 mind, it's just more the fact that the systems developed

1 independently.

2 Sometimes from the outside, it's not clear that
3 all of the reserve practices and other things are consistent
4 across pools, or inconsistent, whether it's a philosophical
5 difference or just an historical anomaly. It's very tough
6 to shift out.

7 Do you have an idea about what are the major
8 drivers there? If it's the philosophical one, then just
9 sort of high-level discussions about what we ought to be
10 doing and how to prioritize, would seem to bear some fruit.
11 If it's just the historical techno-problem, well, we don't
12 have matched systems, that seems like something that a lot
13 of us sitting around the table here today, wouldn't be able
14 to do much about, other than to turn it over to a computer
15 program.

16 MR. van WELIE: My view is that there are
17 probably three major things that are barriers to greater
18 standardization: The first is the typical engineering, not-
19 invented-here syndrome, which happens; it happens in every
20 industry.

21 This industry is not unique. Utilities typically
22 have large engineering staffs, smart people who all think
23 that they can do the job better. There is some benefit in
24 that in some respects, but there are also some costs to
25 that, as well.

1 So you've got that as a culture, I guess, within
2 the industry. Also, if you looked at the market
3 participants or the stakeholders that are affected by those
4 markets, there are economic entrenchments.

5 So, the market rules have been negotiated,
6 obviously, often with great pain and deliberation, in order
7 to ensure certain economic outcomes in a region, so people
8 are reluctant to give that up. That's a very difficult
9 thing; that's even probably a harder thing to shift than the
10 engineering barrier.

11 And the third, really, is the control. If you
12 look at it from the perspective of influence over outcomes,
13 at a regulatory level, in different regions, how one has --
14 how one gets certain results from the dispatch of the market
15 and how, from a public policy point of view, you actually
16 influence the outcomes, I think that has enormous influence,
17 as well.

18 The problem is that standardization -- I was and
19 still am a great supporter of standardization. What I've
20 learned is that it's a very hard thing to achieve, because
21 of all of those barriers.

22 You've got to break through those barriers to get
23 to standardization, and then reap the benefits of
24 standardization.

25 So I think what we have here is a situation where

1 this is not all controlled by one large company. If this
2 were McDonald's and we were trying to standardize selling a
3 billion hamburgers, we would find a way of standardizing it
4 very quickly.

5 But it's not that way, and we've got to live with
6 what we've got.

7 MR. LYNCH: May I add to that? This is Mark
8 Lynch with the New York ISO.

9 Ed sort of touched on this a little bit. This is
10 an industry that's really sort of still in its infancy in
11 some ways.

12 I think a lot of these markets have evolved to
13 different levels of sophistication or just complexity, just
14 sort of through a timing difference here.

15 When you look at the different markets, there are
16 some that are more advanced than others. There are some
17 that are brand new, coming out, basically issuing the day-
18 one markets, the day-two markets.

19 I don't think we've reached a point yet in the
20 evolution of these markets that we can look at
21 standardization across the board. Not everybody is going to
22 jump in with both feet into the water; everybody is going to
23 have to go through a certain evolution period to get to
24 where you're going.

25 Depending on your market participants, the

1 political arena, and basically the capability of the
2 infrastructure you have, you're going to go to different
3 places quicker than maybe some other markets that you have
4 there.

5 Standardization is something that I think is
6 going to have to come in the future, as opposed to looking
7 at it, you know, as an event that will happen today.

8 MR. CORNELI: Steve Corneli, NRG. One area that
9 I think offers a lot of potential for policymakers and the
10 market participants and the folks we have who have to try to
11 manage these markets and design them to find best practices
12 and compare them and understand them, are the reports of the
13 independent market monitors that are published annually in
14 each market.

15 This is something that the Commission very wisely
16 insisted on in setting up RTOs, was to have market monitors
17 who not only look at the kinds of things that Gordon is
18 talking about in terms of are the rule actually being
19 applied consistently, but also looking at are those rules
20 really structured quite right, or should they be improved?

21 That helps get above the sort of economic self
22 interest of all of us that sometimes leads to the lack of
23 mobility or change that Gordon pointed out.

24 So those reports, I think, are a real resource
25 for everyone to try to understand how this works and how to

1 make it work better across related or different regions.

2 COMMISSIONER BROWNELL: Thank you. Gordon, maybe
3 you and Mark can touch on it a little more in your
4 presentations, which we're actually going to get to, unless
5 the Commissioners have any more questions.

6 I'd like to know more about the certification
7 process, if you could submit that for the record, because it
8 strikes me that if standardization is un-achievable -- I
9 still think it should be achievable, but that's another day
10 -- I think it would be good to look at a certification
11 process, because I think that could work in the non-
12 organized markets, as well, where the lack of transparency
13 and understanding of the economic dispatch models being
14 used, has been a real issue.

15 Yes? Identify yourself, please.

16 MR. FULLER: Pete Fuller with Meritt's. Thank
17 you for the opportunity, Commissioner. I know you want to
18 move on.

19 I want to echo, first of all, everything that's
20 been said here. People have caught -- or are on the same
21 page, that in the Northeast, we do have the benefit of many,
22 many years, and we probably are at the state of the art for
23 economic unit commitment and economic dispatch, and
24 hopefully we're at that point now and we're looking ahead in
25 this particular forum for where we go.

1 My comment or question here is sort of building
2 off of the definitional issues, the tools issues, and the
3 refinements issues that have just been brought up in
4 conversation. The thing I'd like to throw out for people to
5 consider, and hopefully panelists will be addressing this
6 later on or we can pick it up at some point, is the extent
7 to which the tools and the philosophy and the approach, the
8 policy, addresses all of the security constraint that exists
9 in the market or in the system.

10 Certainly we are at the cutting edge, but we all
11 know that there are economic actions that are taken outside
12 of the software tools, outside of the pure security-
13 constrained dispatch and the unit commitment that have
14 market effects and reliability effects.

15 They are necessary for reliability, but they are
16 not always captured efficiently in market outcomes. So I
17 think we kind of have three paths in front of us: The path
18 we've taken so far, which is take non-economic actions and
19 made side payments or uplift; then -- and I think that's
20 proven to be sub-optimal for a number of reasons.

21 Then you have two other alternatives, going
22 forward: Continue to take non-economic actions; let
23 operators operate the system in accordance with what they
24 know to be necessary to maintain reliability, and find a way
25 to capture the price and cost impacts in visible market

1 signals, so that, again, the competitive markets have the
2 ability to react and respond and produce the outcomes we
3 want, or -- and this goes to the tools question, and I
4 honestly don't know whether it's feasible -- overhaul the
5 tools so that the security constraints fully recognize all
6 of the services, all of the limitations of both the
7 generators, the transmission systems, and so forth, and
8 capture that whole ball of wax and then let the software
9 chug away and produce locational prices for all the products
10 and services to make sense.

11 I'd like to just throw that out for folks. I
12 don't know if, Commissioner, you want to take responses now,
13 but hopefully that will be a topic as we go forward. Thank
14 you.

15 COMMISSIONER BROWNELL: What I'd like to do is
16 have Mark and Gordon comment on that, to the extent you can,
17 and then we'll have other comments on that. Thank you. I
18 appreciate good suggestions. I don't know if you toss a
19 coin to see who starts first, but whomever.

20 MR. LYNCH: Do you want me to go on to the
21 presentation, or do you want me to address some of the
22 concerns that Mr. Fuller --

23 COMMISSIONER BROWNELL: I'd do presentation and
24 then, to the extent that you can address it --

25 MR. LYNCH: I think we touched on some of those

1 things, actually, in the presentation, when I talked about
2 some of, I guess, the more specifics of the New York market
3 design.

4 Again, I'm Mark Lynch with the New York ISO. I
5 would like to thank you for the opportunity to address the
6 Northeast Joint Board on Economic Dispatch.

7 Commissioner Brownell, I appreciate the
8 opportunity, Vice Chairman Flynn and Chairman Alfonso, and
9 the rest of the Chairs and Commissioners from the other New
10 England states. My presentation will be handed out up here.
11 I think there are some additional copies out there, if
12 anybody doesn't have it.

13 Basically, I'd like to give a quick overview of
14 the New York ISO. I think some of the New England
15 Commissioners have not seen that before, so I'll talk a
16 little bit about the New York experience and actually
17 respond to questions that the Commission proposed to us to
18 answer.

19 When you look at the New York ISO control area,
20 we are a single-state ISO. We have a population of a little
21 over 19 million. We are serving New York City, the
22 financial hub of the U.S.

23 In 2004, we had a load of just a little bit over
24 160,000 gigawatt hours, reported at peak last summer, a
25 little over 32,000 megawatts, almost 11,000 miles of

1 transmission line. We have a required installed capacity of
2 a little over 37,000 megawatts for our forecasted demand and
3 reserves.

4 We have over 335 generating units that we commit
5 to dispatch. I think that one of the keys in looking at our
6 market to basically indicate the activity in our market and
7 the sophistication in our market, is that right now, even
8 with a single-state ISO, we have 292 market participants,
9 which I think is quite a few for a single-state ISO.

10 Looking at the evolution of the New York ISO,
11 after the blackout in '65, the utilities in New York formed
12 the New York Power Pool as a result of that blackout.
13 Basically what they did is, created a pool to pool the
14 operations and essentially look at how they were going to
15 control the reliability of the overall state system.

16 You can see here that in 1977, essentially what
17 we did is, they used a form of economic dispatch. They went
18 into an automated version that basically included a
19 security-constrained provision that you heard about before,
20 and actually automated that economic dispatch.

21 That has been in place essentially since 1977,
22 quite a long period. Pursuant to the FERC Order 888 and
23 then the New York Public Service Competitive Opportunities
24 Order, the NYISO began its operation back in December of
25 '99.

1 Right now, we're looking at -- we've had over \$40
2 billion in market transactions. One of the big keys and
3 milestones for us was that in February of this year, we
4 actually put out a new market platform. It has a lot of
5 enhancements and I'll talk about that a little bit in my
6 presentation.

7 That basically laid over the past security-
8 constrained economic dispatch system. It provides a lot of
9 additional benefit to our market participants.

10 The markets that we administer: We have the
11 energy reserves and regulation and all of those are co-
12 optimized on both the day-ahead and real-time. We do
13 provide for the least production cost entities to be
14 committed and dispatched.

15 We do have an installed capacity market and our
16 TCC market, which is our transmission congestion market.

17 I want to talk a little bit now about the
18 overview of the state and the implementation of the
19 security-constrained economic dispatch. The NYISO, as well
20 as our predecessor, has used the security-constrained
21 economic dispatch, as I mentioned, since 1977.

22 There have been significant benefits that have
23 been realized, statewide, both under the New York Power Pool
24 and the New York ISO. The security-constrained economic
25 dispatch really does provide the framework for the NYISO's

1 wholesale markets to basically indicate and show locational
2 pricing. I'll talk about that a little bit later.

3 And the security-constrained economic dispatch
4 also ensures that the most efficient set of resources will
5 be used to meet reliability criteria, especially in our
6 highly-congested bulk power system. This is even more
7 important in and around the New York City and Long Island
8 areas.

9 When you look at some of the history here and the
10 use of security-constrained economic dispatch, it has
11 resulted in a more precise and automated economic dispatch
12 method than the historical practice, basically of pricing
13 and scheduling bilateral energy trades.

14 This is really going back to the old Power Pool
15 days. It was sort of the bilaterals between the different
16 bilateral or fully-integrated utilities.

17 Under SCED, we were able to come in and actually
18 do a more efficient pricing and scheduling of these
19 transactions. It allowed us to do a more automated
20 scheduling of economic energy amongst the members, and
21 basically removed those time constraints, and, by going to
22 automation, it took away that manual requirement that we had
23 before.

24 It also allowed the development of an interchange
25 evaluation program that allowed us to facilitate external

1 transactions, not only with New England, but also with our
2 neighbors up in Canada, the problems with Quebec with the
3 EISO now and Ontario, and Hydro Quebec and over in PJM.

4 I think this is an important point: Without the
5 security-constrained economic dispatch, you would not be
6 able to facilitate this. In our opinion, it's sort of
7 integrated into one of the benefits that you actually glean
8 from security-constrained economic dispatch.

9 It also allowed us to basically allocate a more
10 efficient reserves market, basically among the New York
11 Power Pool members.

12 When we look at some of the economic benefits of
13 security-constrained economic dispatch, to use an example,
14 in 1981, out of the New York Power Pool operating reports,
15 basically the New York Power Pool estimated economic savings
16 of \$281 million, basically due to the security-constrained
17 economic dispatch and the external economic energy
18 transactions.

19 This was a representation of about a 24-percent
20 overall savings. I think that's very significant here. We
21 got total billings that year of \$905 million, and you're
22 looking at 24 percent savings, just by security-constrained
23 economic dispatch. That's very significant.

24 If you look at, assuming, conservatively, \$100
25 million benefit over that period from '77 to '99 that would

1 translate into over \$2 billion in savings.

2 Essentially, we look at the \$100 million as a
3 very conservative number. We did not have all the
4 datapoints in here. We had a few. Some were below \$100
5 million, substantially; a lot were above the \$100 million,
6 and taking the \$100 million sort of as the median here, I
7 think that is a very conservative estimate.

8 When you look at the benefits of the security-
9 constrained economic dispatch in the New York ISO market,
10 basically, since 1999, we have operated a fully co-optimized
11 energy and ancillary services market, essentially overlaid
12 on the previous security-constrained economic dispatch
13 framework.

14 This has provided for the enhanced reliability in
15 the frequently-constrained system. It's provided the least-
16 cost electricity for our consumers, and it's essentially
17 provided the well-functioning market that has encouraged
18 significant participants.

19 As I mentioned before, we have over 292 market
20 participants, which is quite a large group for a market of
21 our size.

22 One of the things that we see with security-
23 constrained economic dispatch, is that it really does
24 provide a basis for indicating and calculating locational
25 marginal base pricing. We retained security-constrained

1 economic dispatch and used it as our basic platform.

2 It does give us the capability, as I mentioned
3 before, to determine, commit, and then dispatch the most
4 efficient set of generating resources. It does produce
5 locational pricing, reflecting load, transmission
6 congestion, and marginal losses.

7 It allows the establishment of locational prices,
8 both in the day-ahead and real-time markets, the two
9 settlements, and it supports, as Gordon mentioned before,
10 the providing of transparency of pricing, basically to allow
11 congestion costs to be managed, using the financial hedging
12 tools that are out in the marketplace.

13 It also provides the locational signals for the
14 location of new capacity. What we've seen, if you flip the
15 page here, is that it's sort of a chart of where new
16 generation has come on since 1999.

17 This is new and those under construction, but if
18 you look at the eastern part of New York where we had the
19 highest congestion and the highest constraints on the
20 system, you can see that up in the capital region, we had a
21 little over 1700 megawatts; down in New York City, over
22 2,000; on Long Island, just about 800 megawatts.

23 It tells us that the locational pricing is
24 sending the right signal; it's telling the entities where to
25 put the generation, where to locate the investment, and with

1 the foundation of the security-constrained economic
2 dispatch, basically it's providing the platform to us to get
3 those locational pricing signals.

4 That's a real quick summary, sort of an overview
5 of the New York ISO, sort of how we got here, and the
6 transition. What I'd like to do is to go in and respond to
7 some of the questions that were proposed to us. I'll go
8 through those, I guess, as presented, in sort of an order
9 here.

10 The first question was: What are the benefits
11 and the costs of the security-constrained economic dispatch,
12 compared to the previous system used for dispatch or other
13 potential alternatives?

14 For New York, some of the benefits that we saw
15 were the inefficiencies in the pricing and scheduling of
16 bilateral blocks, which were replaced by more precise
17 economic dispatching methods; the automatic scheduling of
18 resources removed the constraints associated with the
19 bilateral transactional scheduling.

20 It provided a process to evaluate purchases and
21 sales from our neighboring control areas. And you sort of
22 asked about the costs; what are the costs?

23 I wasn't really sure, at first, what you were
24 really driving at there, but in looking at it, essentially
25 the costs of implementing the original -- and I'll go back

1 to the 1977 era here -- was the cost of putting together the
2 New York Power Pool and essentially putting in place, that
3 central dispatch organization, that supporting organization.

4 I'll apologize that I don't have that cost data.
5 I don't know exactly what that is, but the cost was
6 basically pulling together that organization that did the
7 central dispatch for you and allowed you to look at the
8 entire system and basically facilitate that.

9 When you look at what specific benefits has
10 security-constrained economic dispatch offered, can you
11 quantify these benefits, and, if so, please do? Significant
12 savings have resulted from the use of security-constrained
13 economic dispatch.

14 As I mentioned before, the New York Power Pool
15 had indicated that they had a savings in 1981, for that year
16 alone, of \$281 million, which, if you translate into 2005
17 dollars, is over \$600 million in savings.

18 I mentioned before that in February of this year,
19 we actually instituted and enhanced SCED platform that
20 basically provided additional enhancements to the original
21 platform. We are now providing a real-time unit commitment
22 function capable of performing economic commitment
23 decisions, essentially every 15 minutes for quick-start
24 resources such as gas turbines and hydro units.

25 We have an enhanced, multi-interval two-and-a-

1 half hour look-ahead, which co-optimizes solutions for both
2 energy and ancillary services. We have the full, two-
3 settlement ancillary services market with the day-ahead and
4 the real-time, then we have the two settlements and
5 ancillary markets that provide for generating units to meet
6 reliability criteria, committed to the day-ahead, so that
7 they may be available to meet the real-time operations.

8 What lessons did you learn from implementing
9 security-constrained economic dispatch? A couple lessons:

10 It has proven to be very effective in automating
11 the selection of the most efficient set of generating
12 resources to meet system requirements. It's an invaluable
13 tool to address transmission system congestion in highly-
14 constrained areas. I would note that in 2004, we saw that
15 70 percent of all hours were constrained in New York, in New
16 York City, and 50 percent of all hours were constrained in
17 Long Island.

18 If you look at the southeastern portion of New
19 York, we're in a very highly congested area. Basically, the
20 frequent congestion requires a precise, automated, and
21 efficient way of dispatching units within SCED.

22 I sort of give you a couple of lessons we've
23 learned here. Basically a good example is that we basically
24 use the SCED system as a platform to get some benefits in
25 controlling operations.

1 What we've done, actually, in New York City,
2 beginning in June 2002, we began using the security-
3 constrained economic dispatch system to provide operational
4 control of specific New York City control areas, basically
5 the nine load pockets within New York City, getting in the
6 granularity, which we did not do before.

7 We did it pretty much on a bulk system; we did
8 not get into specific load pockets. Essentially, what
9 happened was, the system operators had used the manual
10 dispatch directives for dispatching units within the New
11 York City load pockets and were basically paid in their bid
12 costs. This essentially resulted in higher uplift costs.

13 Since, as I mentioned, since June of 02, we have
14 locational pricing now that purely reflects the congestion
15 costs, New York City transmission constraints, the New York
16 City uplift costs, as a result, have been dramatically
17 reduced. I note that we had an 82-percent reduction in
18 real-time uplift from 2002 to 2003, which indicates getting
19 down into the lower granularity, especially in higher-
20 constrained areas, which is actually providing an economic
21 benefit to all consumers.

22 The locational pricing basically reflects these
23 costs in the real-time spot markets, and does provide more
24 transparency and allows individuals to basically come in and
25 manage these congestion costs through financial hedging

1 devices that are available out in the marketplace.

2 How does the operation of the SCED relate to the
3 operation of a regional market? Essentially, our security-
4 constrained economic dispatch is essential to the operation
5 of the regional market. I really can't conceive of the
6 capability to have an organized market without some type of
7 security-constrained economic dispatch.

8 The New York ISO uses the SCED to co-optimize the
9 economic dispatch solution, basically to provide, again, the
10 least production cost available to meet both. And I think
11 this is important: Energy and ancillary services, we don't
12 do it just for energy; we do it for both energy and
13 ancillary services, so we're looking at entities to come in
14 and to provide not only their energy costs, but their
15 startup costs, their regulation costs.

16 We basically co-optimized that to get the best,
17 least-cost production, basically commit those units and then
18 dispatch those in our marketplace.

19 The marginal clearing price for the energy and
20 ancillary services derives directly from the security-
21 constrained economic dispatch, both the real-time and the
22 day-ahead. Then the security-constrained economic dispatch
23 provides the optimal dispatch that allows the transparency
24 and predictability to the marketplace.

25 Gordon alluded to this before, and I really think

1 that the key to a marketplace is the transparency and
2 predictability, basically how people can actually interact
3 and perform in a marketplace. The more transparent it is,
4 the more predictable; the more they understand the reason
5 why you are dispatching the way you do, why pricing signals
6 are being sent the way they are, the better they can react,
7 the more comfortable they are with the market, the more they
8 can model this market to basically make investments and put
9 more resources into the market.

10 How would a market operate in your region without
11 the security-constrained economic dispatch? We think it
12 would probably function very inefficiently, if at all.

13 We would end up relying on our reliability
14 coordinators to use manual intervention, essentially, to
15 meet reliability needs. We do not believe there would be
16 locational pricing, since these are really determined by the
17 economic dispatch that underlies the security-constrained
18 economic dispatch program.

19 What effect has SCED had on the reliability of
20 the electrical system in your region? In the real-time
21 market, the security-constrained economic dispatch
22 automatically dispatches resources every five minutes to
23 ensure that reliability criteria are satisfied in the most
24 efficient manner.

25 The NYISO operates a day-ahead market that

1 provides the commitment of generating units, that they will
2 be available to meet the needs of the real-time operations
3 in the next-day market.

4 One of the things that you asked is if you can
5 quantify this effect? When we looked at the combined
6 effects of security-constrained economic dispatch and the
7 locational pricing, we believe it has provided appropriate
8 market signals, leading to substantial improvement of
9 availability of generating units.

10 What you have here is a graph that basically
11 shows the reduction in forced outage rates and the
12 improvement of availability over time. You can see, as the
13 markets started to form in the '98-'99 timeframe, you
14 started to see an increase, and then, really, from '99 down
15 to 2001, you've seen a dramatic, essentially, reduction in
16 forced outage, which is an increase in availability.

17 I think it's obvious that the more available
18 plants are, the more they are available during peak times,
19 the more they're there for reliability criteria.

20 What effect has security-constrained economic
21 dispatch had on the cost of electric energy in your region,
22 after adjusting for input costs such as fuel?

23 We indicated before that we have seen significant
24 cost savings since its implementation in 1977. Again, I
25 refer to the 1981 number.

1 I believe the New York ISO, with some of the
2 additional enhancements we've rolled out here in February,
3 we're basically providing additional enhancements in
4 savings. I think we're going to have to quantify those over
5 time.

6 It's probably a little bit too early to tell all
7 of those at this point, but looking, though, at just our
8 market and the New York ISO, if we look at the average cost
9 of wholesale energy and our ancillary services, we've seen a
10 decline on a fuel-adjusted basis, on average monthly costs,
11 of about five percent from 2000 to 2004. Obviously, we'll
12 continue to put datapoints on that.

13 I'd assume that on a one-by-one year, you'd have
14 some fluctuation in there, but the period of 04, which was
15 the first full year of our operation, to last year, which
16 was a complete full year in 04, we've seen about a five-
17 percent reduction.

18 How can RTOs' security-constrained economic
19 dispatch resources be more optimally dispatched?

20 The first few bullet points up here are things
21 that I think we've done in our market, and I think the New
22 York platform is really one of the more advanced, and we
23 think these are things that we rolled out in February and
24 that we think could be applicable to some of the other
25 markets, such as the co-optimization of the energy and

1 ancillary services; the shortened evaluation period for
2 real-time unit commitment.

3 We're looking at bid production cost guarantees
4 to minimize financial risk for suppliers to basically follow
5 dispatch orders, making sure that no one is harmed if they
6 follow our orders for either startup or moving their units
7 from a different set point.

8 It provides a forward-looking interval
9 optimization of our system, so if we look forward, we're
10 always looking at the least-cost production. Having said
11 that, though, looking at some things that you may want to
12 do, looking forward -- and I think this is the evolution of
13 our marketplace -- one is to improve the regional dispatch
14 efficiency among the Northeast energy markets.

15 One of the things we've been very successful in,
16 is working with our neighbors over here in New England, the
17 elimination of pancaking, and our seams issues. We've been
18 working on it in our scheduling platform that we've tested
19 here. We still have a lot of work to do on that, but I
20 think there's a lot of capability to look on a more global
21 basis, and I don't think it necessarily requires physical
22 joining of entities.

23 I think you can look at this on a more dynamic
24 system, if you actually eliminate a lot of your seams
25 issues, and you should actually gain the majority of the

1 benefits provided by a larger regional dispatch.

2 If you just get rid of your seams issues and are
3 able to look at how you can deal with transactions across
4 your borders, you should get, I think, the majority of those
5 issues right with that elimination.

6 I think we also have to look at -- and I think
7 Gordon mentioned it before, that we're always going to have
8 to look at better ways to improve our markets. We're
9 constantly going to look at ways to enhance our market
10 platforms and the products we can put out there, and I think
11 they're going to actually help enhance and provide
12 additional economic benefit.

13 In conclusion, security-constrained economic
14 dispatch has provided significant cost savings and benefits
15 since 1977, when it was first instituted in New York. The
16 New York ISO, in overlaying the markets on security-
17 constrained economic dispatches, has offered significant
18 additional benefits, based on a locational pricing system,
19 and we believe it is an essential tool to efficiently
20 operate the bulk power system and the wholesale energy
21 markets.

22 That concludes the presentation.

23 COMMISSIONER BROWNELL: Thank you. Gordon,
24 you're up.

25 MR. van WELIE: Thank you once again for the

1 opportunity to present to you today. I'll be working off
2 this presentation, the yellow one.

3 Slide 2 really just gives you an overview of what
4 I'll be covering. New England, I think, has benefitted from
5 region-wide economic dispatch for 35 years, and I'll walk
6 you through the history of this in a moment, but you will
7 see that the implementation of the economic dispatch has
8 changed over time, and I think it has been improved over
9 that period of time.

10 I'll also talk to the benefits of economic
11 dispatch to New England, which we believe are significant.
12 These benefits have grown since market implementation.

13 We've identified a number of areas for future
14 improvements, including improved trade and coordination with
15 the New York ISO. I'll skip over Slide 3, because I think
16 we've heard that definition earlier today.

17 If we look at Slide 4, you can see that we began
18 operating as an integrated power pool back in 1970. It was
19 triggered by the blackout in '65. It took us about five
20 years to form the power pool, but for 35 years, we've been
21 operating in this tightly-integrated basis where unit
22 commitment and economic dispatch were done centrally.

23 The savings were also driven by economics, not
24 purely the reliability issues, but also the economics of
25 sharing investment in, particularly, generation

1 infrastructure. I'll get to that in a moment, in terms of
2 how those savings were quantified.

3 System operators back on those days, used
4 experience and offline studies to manually dispatch units to
5 cover transmission constraints. We were doing a form of
6 security-constrained commitment dispatch in those days, but
7 it wasn't done automatically as it is today; it was done
8 manually, offline, and then operators would take the most
9 reactions.

10 As Mark mentioned, when you have economic
11 dispatch, you then had the basis for evaluating the
12 economics of transactions across your borders to your
13 neighboring control areas.

14 In Slide 5, you can see that we automated our
15 transactions with New York in the mid-1980s, and in 1990, we
16 moved to the use of a more sophisticated network model for
17 use in real-time dispatch, something called the State
18 Estimator.

19 This is one of those things that is not
20 universally utilized throughout the industry. It's utilized
21 throughout the ISO industry and some of the larger
22 utilities, but improved modeling makes a world of difference
23 in terms of the results that you get, and so both from a
24 reliability point of view, as well as an economic point of
25 view, this is one of the areas where, if you look at it from

1 a national perspective, I think policymakers ought to take a
2 closer look at this technology.

3 In 1999, at the same time as when we opened the
4 first markets, we introduced what we called electronic
5 dispatch, which was direct electronic control from our
6 control room in Holyoke, to each of the generators on the
7 New England power system.

8 You will see in Slide 6 that we began operating
9 interim markets March 1999. We continued with least-cost
10 unit commitment and dispatch.

11 The following economic dispatch instructions
12 became mandatory. The change really was that dispatch was
13 based on the market offers, not costs, as they had been in
14 the previous world.

15 These costs generally reflected short-run
16 variable costs of the generators -- fuel, O&M, emissions,
17 and opportunity costs. We continued to manually dispatch
18 generators to relieve constraints. We still did not have
19 the automation to deal with taking into account,
20 transmission and security constraints within the unit
21 commitment and economic dispatch software.

22 That changed -- and I'm now on Slide 7 -- in
23 2003, when we moved to implement the markets that we have
24 today. We called it standard market design. It was
25 essentially a copy of the PJM market design.

1 At that point, the major changes were obviously
2 putting in a binding day-ahead market, using the security-
3 constrained unit commitment. We automated the analysis of
4 transmission constraints as part of the economic dispatch,
5 so, line limits and contingency, modeled optimization
6 software, both in the day-ahead unit commitment and in the
7 real-time economic dispatch.

8 This gave us several advantages. You take out
9 the potential for human error by automating the process
10 more. You also get a better result in terms of the economic
11 optimization of what you're looking at.

12 Also during this time, we took a much closer look
13 at all the data surrounding the network model and the
14 modeling of the transmission system. One of the big
15 benefits of the day-ahead market, as opposed to just doing
16 planning, day-ahead, for unit commitment, is the fact that
17 you're creating a binding financial commitment for the
18 generators, which carries through into the real-time market.

19 You'll see later on when I speak to some of the
20 quantifiable benefits, that what that binding financial
21 obligation does, is increase generator availability. What
22 we saw was generator availability increase by five or six
23 percent over the five or six years that the market has been
24 in place.

25 That has a significant economic savings in the

1 end. What it means is, you need less generation in the long
2 run to actually supply the demand that's on the system.

3 Obviously, if you want to implement locational
4 pricing, security-constrained economic dispatch and a State
5 Estimator are fundamental prerequisites to be able to do
6 that.

7 In Slide 8, I'm moving to some of the savings.
8 Prior to markets, NEPOOL calculated the savings each year,
9 due to central commitment and dispatch. They collected this
10 in what they called the NEPOOL Savings Fund.

11 What this calculation did, was compare actually
12 dispatch costs, using economic dispatch, with the estimated
13 costs if each utility dispatched its own generation to meet
14 its own load. Each utility would then go and do a somewhat
15 theoretical calculation of what would the cost have been, if
16 I had just used my own generation to meet my own load?

17 They would obviously try to make it as perfect as
18 possible, and then compare the result against what they
19 actually paid as a result of the economic dispatch. That
20 collection of savings was then the NEPOOL Savings Fund.

21 We were lucky enough to find the records, so we
22 can tell you that from 1970 to 1977, the estimated total
23 savings due to the regional economic dispatch, were over
24 \$1.4 billion in 2004 dollars. We got this from the NEPOOL
25 annual reports.

1 As I mentioned earlier on, because the owned-load
2 calculations were optimistic and theoretically perfect, they
3 tended to be optimistic, and, therefore, we believe the
4 benefits from economic dispatch are actually on the
5 conservative side.

6 This number also excluded \$364 million from the
7 Quebec Savings Fund, which measured the benefits of the DC
8 tie to Hydro Quebec. During markets, obviously, similar
9 calculations are no longer available.

10 Most of the generation was sold off in New
11 England. It was not any longer possible for utilities to do
12 an owned-load calculation, but we believe, obviously, that
13 those improvements that have derived over time, would have
14 carried through into markets.

15 We saw some additional benefits generated by
16 markets. I'll move into that on Slide 10.

17 Markets: Here we're looking at the benefits
18 generated by markets, as opposed to the benefits, per say,
19 generated by economic dispatch. The point really is that
20 you can't have markets without economic dispatch.

21 Economic dispatch is an enabling function for
22 markets, so I think it's valid, actually, when looking at
23 the benefits of economic dispatch, to once again look at the
24 benefits of markets as a whole.

25 What we did was to look at what happened to the

1 average clearing price, NMP clearing price, or I should say
2 the clearing price, because we had two different clearing
3 price methodologies.

4 We had two different clearing price methodologies
5 during that period of time. In looking at the average
6 wholesale price of electricity over that five-year period,
7 there was a 5.6 percent reduction when you compare 2004
8 versus the base case year of 2000.

9 What that translates into, when you net out fuel
10 costs, is the following savings: It approximates to about
11 \$700 million per year, and it breaks down into the following
12 categories: About \$410 million due to investment in
13 efficient generation and competitive market incentives, so
14 what happened during this period, as a result of markets
15 being established, is that investors built almost 10,000
16 megawatts of very high-efficiency gas-fired generation, so
17 the average heat rate in New England improved substantially
18 during this period.

19 As I mentioned earlier, the financial obligations
20 established through markets, helped improve unit
21 availability, so you both have the financial obligation in
22 the day-ahead, as well as the incentive to chase the spot
23 energy price in the real-time market. We quantified that as
24 approximately \$90 million.

25 What markets also did, was to make very visible

1 congestion costs. In the old market, through uplift, and
2 obviously in the new market, through specific congestion
3 costs, we also have uplift in certain circumstances, and I'm
4 sure we'll get into that later today.

5 What this does is, it puts the spotlight on where
6 to go and solve the problem. Over that five-year period, we
7 also saw about \$170 million of savings in terms of reduced
8 out-of-merit or congestion costs.

9 Finally, in terms of improvements in the
10 frequency response, we quantified about \$10 million of
11 annual savings.

12 Slide 11 just looks at some of the other broader
13 benefits as a result of markets. We've seen a lot of
14 investment in bulk transmission.

15 We've got about \$2 billion -- almost \$2 billion
16 in a number of 345 KV projects in four states, having
17 received siting approval, and approximately another \$2
18 billion in addition to that identified in our regional
19 system plan.

20 I mentioned that we've seen about \$6 billion in
21 private investment in new generating resources, which has
22 had significant environmental benefits.

23 When we look forward at how do we make
24 improvements to economic dispatch and to the markets,
25 obviously what we've got to sort through is what gives us

1 the biggest benefit? Where should we invest our energy,
2 together with our stakeholders?

3 So we have a fairly formalized process for doing
4 this, called the Wholesale Market Plan, which we publish on
5 an annual basis. What we try to do within this plan, is to
6 maximize the benefits of the markets, while recognizing the
7 resource constraints, both of our market participants, as
8 well as the ISO, so improvements to established economic
9 dispatch, are prioritized with other market enhancements.

10 On Slide 13, you'll see some of the major market
11 enhancements identified in the plan. If you're interested,
12 we can get you -- and I'm sure you have a copy of the plan,
13 and we could enter that into the record as well.

14 You can see on that on the list, we have LICAP or
15 capacity market solutions, and ancillary services market,
16 Phase II, where we'll be tackling the issue of co-
17 optimization of energy and reserves; combined-cycle
18 modeling, cold-snap-related changes; improvements in the
19 transaction scheduling on the interface with New York;
20 special-case nodal pricing; demand-response reserves; pilot
21 program, integrating demand response into the day-ahead
22 market; and then pricing of external nodes.

23 This is not a full list, but just gives you a
24 flavor of what's in the plan.

25 On Slide 14, I give you a little bit more detail

1 on these various improvements. We have just recently
2 implemented ASM, Phase I. We are working with our
3 participants and expect to be filing shortly with the FERC,
4 a proposal to implement what we call ASM, Phase II, which
5 will have within it, a locational forward reserve market for
6 attracting new peaking capacity to the load pockets, as well
7 as co-optimizing energy and reserves. There's a number of
8 other details, as well.

9 In the area of reducing seams and improving
10 interface coordination, obviously the establishment of the
11 RTO resulted the elimination of through-and-out charges, but
12 there is still work to be done in terms of optimizing the
13 interface with New York.

14 We still see potential to improve the efficiency
15 of the regional dispatch between New York and New England.
16 The benefits will be limited by the physical constraints
17 that we have.

18 We have approximately 1,00 megawatts of import
19 capability from New York under typical conditions,
20 therefore, the efficiency gains will be constrained by the
21 extent of that interface.

22 As Mark mentioned, we're looking at a number of
23 different mechanisms, including redispatch of the interface
24 or more frequent transaction scheduling. Actually, in terms
25 of the sequence right now, we have focused on the more

1 frequent transaction scheduling as the primary way of trying
2 to solve the problem, to see if we can actually clear the
3 barriers out of the way for market participants to arbitrage
4 the price differences between the two pools.

5 As Mark stated, I'd agree with him that
6 elimination of the through-and-out charges and improved
7 coordination of the interfaces, will most likely achieve the
8 majority of the benefits of combined dispatch over a larger
9 region.

10 Slide 15 is one of the areas which has, I think,
11 the greatest potential for New England. That is all about
12 making better integrating demand response to improve the
13 overall utilization of the New England power system.

14 If you look at the New England experience over
15 the last 15 years or so, we've gradually become less and
16 less efficient in the utilization of our infrastructure. If
17 you look at our load factor back in the mid-'80s, it was in
18 the low 60-percent range; if you look at our load factor
19 today, it's close to 50 percent.

20 Load factor is really a metric that looks at the
21 utilization or the peak in August, versus the peak in an
22 off-peak system, or the demand in an off-peak season such as
23 the Spring. Just to make this a little bit more real, in
24 Spring, we have a load of around 16,000 megawatts; in
25 August, we have a load of around 27,000 megawatts.

1 As a region, we have to carry 11,000 megawatts of
2 resources, plus, obviously, the reserves on top of that to
3 deal with essentially what is the air conditioning load in
4 New England. So how one shifts that peak, both at the
5 wholesale and the retail level, is, I think, a great
6 opportunity for New England to make better utilization of
7 existing resources and postpone investment in future
8 resources.

9 I think this is one of the areas where I see
10 that, in collaboration with the state regulators, we can
11 make significant progress in reducing costs for consumers.
12 We quantify that in the second half of Slide 15.

13 If you take a cost of capital of around \$12 per
14 kilowatt month, every 100 megawatts reduction in peak load,
15 can save approximately \$1.2 million per month, or \$14.2
16 million per year, in avoided generation infrastructure
17 investment.

18 I think that's a target that is low-hanging fruit
19 for the region and it's really something that we need to go
20 after. Of course, that's disquantifying the costs from a
21 generation investment point of view. It does not take into
22 account, all the fuel infrastructure that's needed in order
23 to make those generators run.

24 We know what the situation is in New England with
25 respect to the constraints in our pipeline system.

1 On slide 16, we have listed out a number of
2 future improvements to the current economic dispatch. I put
3 this in the research and development category, so there's no
4 firm schedule or project behind these yet.

5 They are essentially in the research mode. I've
6 listed some of them out there: More optimal unit
7 commitment, based on new optimization models. You've
8 probably heard the phrase, MIPS, used by some in the
9 industry. We believe this would allow for more accurate
10 resource modeling, for example, multiple combined-cycle unit
11 configurations.

12 We would also like to look at using AC models in
13 real time, to look at the modeling to model voltage
14 constraints, incorporate online stability analysis, and look
15 at multi-interval optimization, which we also believe can
16 produce savings.

17 Slide 17 and Slide 18 are really summaries of
18 what I have already covered, so I'm not going to go through
19 them in any detail.

20 Slide 19 is also a summary of the value that's
21 been generated, both by economic dispatch, as well as the
22 markets.

23 In conclusion, what I'd like to just emphasize,
24 is that we have clearly benefitted in New England from
25 economic dispatch. It has helped improve things, both from

1 a reliability and an economic perspective.

2 It's integral to the market design, so you can't
3 run markets without economic dispatch, and we believe that
4 both further market design improvements and improvements to
5 the economic dispatch, will result in further efficiencies.

6 As I said just a few minutes ago, we are planning
7 on improving the interchange with New York as an important
8 part of those plan enhancements. With that, I'll conclude.
9 Thank you.

10 COMMISSIONER BROWNELL: Thank you. Questions?
11 Don?

12 MR. SIPE: Both of you mentioned reductions in
13 uplift as a source of savings or perhaps just a gain in
14 efficiency. Do you have any estimate of how much of the
15 reductions in uplift are just a reallocation of costs to
16 more efficiently reflect where those costs ought to be
17 collected, or if there is actually any net sort of total
18 savings to consumers or the system from the reduction in
19 uplift? Very often, uplift is just a reallocation issue,
20 which, admittedly, leads to higher efficiency.

21 But I'm wondering if, in your experience, you've
22 actually seen that the reduction in uplift is accompanied by
23 a net decrease in costs?

24 MR. van WELIE: I think that from the numbers
25 that I was quoting, those have been net decreases in cost or

1 efficiency gains for the pool as a whole. If you look at
2 what we were doing as a result of markets, we were taking a
3 lot more care in terms of scheduling transmission outages,
4 for example, to avoid congestion occurring within the
5 system.

6 Those are savings that are not just a
7 reallocation of dollars. Yes, you are correct, there are
8 other issues. Since you are changing the market rule to
9 better allocate the cost that's been caused, which, over
10 time, will result in a change, one hopes, to the
11 circumstance that's causing that uplift -- and we have
12 somewhat of that situation in Boston, as well, today -- so I
13 think it's a mix of both of those, Don, but I can't separate
14 them out for you.

15 MR. LYNCH: I don't think we have an economic
16 study that basically -- well, we have some information on
17 locational pricing and on uplift, but a lot of it is
18 reallocation. I don't think we've actually gone in and
19 looked at a specific study to get the true savings.

20 I do think, though, when you look at the more
21 efficient dispatch, as I mentioned, in the New York City
22 control area, basically taking out all of that uplift that
23 was there and getting it into more specifics, the capability
24 to actually dispatch generation, and looking at the
25 constraints on both the regulation and transmission side, I

1 think this gives you a better pricing signal; it's a more
2 accurate signal, and I do think there are inherent savings
3 in there.

4 I can't tell you that we've actually gone in and
5 looked at that.

6 CHAIRMAN FLYNN: This is for both of you or
7 either one of you. Your last slide, Gordon, you have that
8 economic dispatch has improved over time, improving
9 interchange with the New York ISO, as an important part of a
10 planned enhancement. Can one of you or both of you give me
11 a sense of what you are doing now in terms of planing and
12 the type of things that you are focusing on, going forward?

13 MR. LYNCH: I think we both mentioned the inter-
14 hour transactional scheduling, which was, I think,
15 previously the action known as virtual regional dispatch or
16 something. That is one initiative we've actually conducted
17 simulation on both sides, and the results of that sort of
18 study, our pilot program, came out recently.

19 Looking at that, looking at the pancake
20 elimination that we did before, we are part of a regional
21 sort of reliability study that's going on. We have included
22 PJM in that, so that we're looking at a more geographical
23 region. We had some joint efforts, even on looking at gas
24 supplies and things of that nature from a reliability
25 standpoint.

1 Gordon, you may have some others here.

2 MR. van WELIE: If you go back to Slide 13, Bill,
3 the two on that list related to that interface, are the
4 interregional transactional scheduling and the pricing of
5 external nodes. To be honest with you, I would see those as
6 Tier II enhancements, though, from a New England
7 perspective.

8 We are focused on a number of bigger issues right
9 now, and so while we're working on those, they don't have
10 number one priority within the ISO.

11 I think that's appropriate, because, in the
12 scheme of things, the efficiency gains there are smaller
13 compared to some of these bigger issues that we've got to
14 deal with in terms of the capacity markets and the ancillary
15 service market. Those are some of the top priorities.

16 The other two things that have surfaced just
17 recently in the past year in New England, and, therefore,
18 have a higher priority at this point, would be the issue
19 around uplift in Boston. There's all kinds of reasons for
20 this, and I'm sure we'll get into it later on today.

21 It's the physical infrastructure that's causing
22 an uplift problem; it's the market rules, and it's how the
23 unit commitment actually treats the combined-cycle units in
24 Boston. The economic impact of that uplift is far greater
25 than the efficiency problem that we've got across the New

1 York interface. As a result, we're paying a lot more
2 attention to that right now.

3 The other thing that we've had to shuffle
4 resources and reallocate priorities on, is to deal with cold
5 weather conditions. We learned the hard way in January of
6 2004, that we are vulnerable to outages from natural gas-
7 fired generation during extreme cold weather conditions, and
8 we want to make sure that we are adequately prepared going
9 into this Winter.

10 So that whole action plan took priority at the
11 ISO over the last three or four months, as well.

12 CHAIRMAN FLYNN: From where I sit, both of you
13 should be commended, and your organizations, for
14 communication, because it's gotten much, much better over
15 time. It starts with you two, quite frankly. You are the
16 face on both organizations.

17 Anything that you do to continue that type of
18 communication, is very helpful, most importantly to the
19 stakeholders and to the ratepayers. Thanks.

20 COMMISSIONER BROWNELL: Paul?

21 CHAIRMAN ALFONSO: Like Chairman Flynn, I'll
22 commend you two, ditto on that end.

23 A question: I think, Mark, you may have alluded
24 to it a bit with now, the experience of hindsight and
25 several years since the proposed merger of the various ISOs.

1 We'll leave PJM on the sid here for a moment, but just in
2 your New England ISO, any thoughts, assuming the merger had
3 proceeded, given the datapoints you have here, any thoughts
4 on whether these efficiencies or cost savings would have
5 been a higher multiplier?

6 I think you alluded to it in part, that one need
7 not be physically integrated to benefit from some of these,
8 but any thoughts there, generally?

9 CHAIRMAN FLYNN: Boy, that's a loaded question.

10 (Laughter.)

11 CHAIRMAN ALFONSO: There's counsel in the room,
12 and you can invoke the Fifth at any minute.

13 CHAIRMAN FLYNN: I second the question.

14 (Laughter.)

15 MR. LYNCH: I think one of the issues, and what I
16 alluded to before, was that there are ways to look at your
17 interfaces, the elimination of the pancaking and the other
18 seams issue you may have.

19 I think you're always going to have somewhat of a
20 limited overall effect. When you look at 30,000 megawatts
21 over in the New England system, you're looking at sort of a
22 peak number, and 30,000 megawatts over in New York, you have
23 60,000 megawatts and you have an interchange that basically,
24 on a physical limitation, is probably about 2200 to 2500
25 megawatts.

1 You really have to think about how much true
2 dispatch and pricing gains you're going to get. You're
3 going to get some, but you're talking about 2,000 out of
4 60,000 megawatts. You're not going to see the significance
5 of reduction in price that you may see if you could come in
6 and actually have a throughput of thousands of megawatts
7 across certain constraints.

8 I think some of what we have already done between
9 the New York ISO and the ISO New England, you actually start
10 to see some -- it's going to be done better.

11 Are there other things that can be put in place?
12 Yes. I don't know if you would have seen anything different
13 or you would have seen a lot of the same. It's sort of the
14 problem that we all struggle with, trying to go back and
15 look at the benefits.

16 It's hard to recreate what could have been or
17 what may have been, if you didn't take a certain action.
18 Obviously, there was a lot of resource and a lot of capital
19 expended in looking at that, and I assume, for very good
20 reasons, that it did not happen, but I assume that those
21 reasons are still valid today.

22 To me, you know, I think the benefits are what
23 are they, and what we have to do is basically optimize what
24 we have the capability to do.

25 CHAIRMAN ALFONSO: You missed out on Holyoke.

1 MR. LYNCH: Yes, yes, I know.

2 (Laughter.)

3 MR. van WELIE: Just some comments from my
4 perspective: I was around at the time, so I can vaguely
5 remember the whole discussion.

6 We could probably best -- Kurt is smiling,
7 because he was on the other end of the discussion at that
8 time. We can dust off the cost-benefit analysis that was
9 done, but if my memory serves me correctly, 80 percent of
10 the gains that we quantified, were from the elimination of
11 the through-and-out charges, and about 20 percent of the
12 gains were from other efficiencies in the wholesale market,
13 as well as efficiencies from not needing two fully-fledged
14 ISOs to run the broader region.

15 What we quantified back then was, roughly, you've
16 got about \$100 million budget each We guesstimated that we
17 could probably save \$25 million from each side.

18 You know, that's the extent of the benefit that
19 we quantified back then. I think we've collectively done
20 well to get rid of the through-and-out charges, which is the
21 majority of the benefit.

22 We're working on the remaining issues in terms of
23 the market, and I'm sure we won't get it perfect. I don't
24 think you will get two dispatches on either side of an
25 interface to be as efficient as one single interface.

1 The issue, really, that I think that one then has
2 to grapple with is, is the time and trouble and investment
3 in trying to put two regions together, worth the benefit
4 that you'll get? You have to tackle a lot of thorny issues
5 on both sides to be able to deal with that.

6 Quite frankly, I think, given our past
7 experience, I don't think it's a worthwhile investment of
8 everybody's time.

9 If I look at the situation from New England's
10 perspective, there's more savings to be gained for New
11 England by tackling this demand response problem that I
12 outlined a little earlier on. I think the efficiency gains
13 for New England there, are more dramatic than trying to
14 ensure that we have another hundred megawatts flow across
15 the New York interface.

16 CHAIRMAN ALFONSO: The only followup is that I
17 know that the issue of uplift here in Boston, building on
18 Don's question, is one that I'd like to engage in when we
19 have our colleagues and our generators in the sector, so I
20 think that can be a useful discussion. Thank you.

21 MR. BOLBROCK: Rich Bolbrock, Long Island Power
22 Authority, and for the purposes of this discussion, formerly
23 in charge of the NEPOOL owned-load dispatch billing system.

24 MR. LYNCH: You should have been doing that part
25 of the presentation.

1 (Laughter.)

2 MR. BOLBROCK: I'm going to offer some comments
3 on it. I have some comments and perhaps a slightly
4 different viewpoint that maybe Mark and Gordon might or
5 might not want to comment on.

6 Mark made the observation that it's his belief
7 that locational pricing signals have been working. I won't
8 offer a viewpoint on other than Long Island, but for Long
9 Island, that really hasn't been the case.

10 As to the transmission interconnections that have
11 been built and enhanced and the current Neptune Project
12 that's under construction, as of a couple of weeks ago, over
13 a thousand megawatts of generation, including the two small
14 combined-cycle plants that were just commissioned a couple
15 of weeks ago, and the larger combined-cycle plant that
16 should begin construction in the not too distant future,
17 were brought about because of reliability issues and because
18 of the criteria and desire to lower the very high costs of
19 power on Long Island.

20 There really was nothing in locational signals
21 that came into play in that regard. Furthermore, none of
22 the generation, the multitude of smaller units that have
23 been built on the Island, would have been built -- not a
24 single one would have been built without LIPA entering into
25 a power purchase agreement, most of which are for fairly

1 long durations of time.

2 In that respect, I would have a different
3 viewpoint on whether the locational pricing signals, at
4 least for Long Island, have actually worked.

5 Both Mark and Gordon indicated that security-
6 constrained dispatch and LBMPs have been responsible for
7 generation unit availability improvements, and, again, I
8 would be my observation -- and, again, speaking for Long
9 Island -- that it had more to do with the way capacity
10 credits were to be calculated and the penalty systems that
11 were actually put into place, if you had an outage, really
12 to do not with security-constrained economic dispatch or
13 LBMPs, but really with capacity.

14 I'd also suggest that there are other ways that
15 that same result and other reasons that result came about.
16 I wouldn't give total credit, by any means, to security-
17 constrained economic dispatch.

18 The on-load dispatch and the old NEPOOL savings
19 funds, was never intended to be a calculation of the true
20 value of economic dispatch in New England. It was simply an
21 agreed-upon way that a portion of the proposed savings could
22 be calculated and distributed amongst the members of NEPOOL.

23 The on-load dispatch was not only how a company
24 would have dispatched its own units, but as part of that
25 very complex calculation, it was how they were able to buy

1 economy service, unscheduled outage service, scheduled
2 outage service, and efficiency service to meet their own
3 load dispatch requirements.

4 In addition, just to show you how wildly
5 unrealistic the on-load dispatch was, each individual
6 participant could dispatch their entitlements in the
7 generating units that they owned. Many of them had
8 entitlements, pumping storage, for example, and while it
9 would sound odd to you, at the same point in time, some of
10 those participants might be generating from Northfield on-
11 load dispatch, and, while rare, other participants at that
12 same hour, that same day, would be pumping.

13 There are physical impossibilities in on-load
14 dispatch. I would reinforce what Gordon alluded to, that
15 the savings that were calculated, were dramatically
16 understated. They were probably orders of magnitude greater
17 than what the Savings Fund would show.

18 Also, Gordon made the comment that the financial
19 commitment was responsible, in large part, to the
20 improvement of unit availability. Under the OMO dispatch
21 system, there was at least a parallel circumstance, because
22 if a unit failed to start or was out of service for any
23 reason, you could not utilize it in your own load dispatch.

24 There was a different mechanism, of course, but
25 there was a financial implication of not having units start.

1 Thank you.

2 COMMISSIONER BROWNELL: Thank you. Kevin?

3 MR. BURKE: Kevin Burke with ConEd. Since this
4 is a meeting of the Northeast Joint Board, it's natural for
5 the Board members to look at the seams issues between the
6 New England ISO and the New York ISO, but, Dave mentioned in
7 his opening comments, the economic benefits, really, from
8 economic dispatch, depend on the size of the area and the
9 diversity of the area.

10 So I think that when you're writing the final
11 report, it's important to also consider the fact that there
12 are lots of benefits from improving dispatch coordination
13 with the PJM. Being close to PJM in New York, that's
14 something that would be a natural interest of ours, but I
15 would also say that economic dispatch, as Mark said, is
16 something that started with the New York Power Pool many
17 years ago.

18 I remember that back in the early '70s, Con
19 Edison signed a contract with Hydro Quebec for about 700
20 megawatts. It's not only important to look at what's
21 happening in the United States, but also with one of our
22 neighbors to the North.

23 As we improve the security-constrained economic
24 dispatch, you also have to look beyond, to regions of New
25 York and New England. I think we'll continue to reap

1 additional benefits.

2 MR. van WELIE: I just wanted to pick up on
3 something Rich had mentioned. I think we need to separate
4 locationality or locational price signals, from the benefits
5 of the market, because I think there were benefits in the
6 New England market, prior to us implementing SMD.

7 The benefits in terms of improved availability of
8 generation, don't come from LMPs, per se, they come from the
9 fact that generation is no longer able to rely on rate base
10 to cover the costs. They basically have to earn it through
11 the energy market.

12 Therefore, availability is a big deal. If you're
13 not running, you're not earning money. I think that's the
14 thing that's driven the availability up, not the LMPs, per
15 se.

16 Another comment from my perspective on LMPs: I
17 think they are tools, rather than the total solution, so I
18 don't think an LMP is going to get a transmission line
19 built. In fact, our experience has been quite contrary to
20 that in New England.

21 I think it takes a whole lot more energy than
22 just doing a calculation on a piece of software, to get a
23 transmission line built. What the LMP does, though, is
24 point out where the problem is, so that allows people to
25 focus on the right problems, whereas, if you don't have

1 that, the problem can be masked.

2 Look at the uplift situation in Boston. It's
3 much easier to mask the problem, if you don't have market
4 signals showing you were the costs are occurring.

5 COMMISSIONER BROWNELL: Thank you. Chairman
6 Adams?

7 CHAIRMAN ADAMS: I won't revisit the Summer of
8 2001, even though you've invited us to do so. I will tell
9 you that I was on private practice and billing by the hour,
10 and I got a lot of value out of that particular Summer.

11 (Laughter.)

12 CHAIRMAN ADAMS: Gordon, I really want to commend
13 you for taking the lead recently and inviting NECPUC to work
14 with you on demand response, and, I would say, energy
15 efficiency, going forward.

16 It's probably the biggest untapped resource in
17 New England. My question is, since this is a meeting of the
18 Joint Board, is New York's treatment of demand response
19 resource or lack thereof, as the case may be -- I don't
20 really know -- part of your ongoing dialogue with New York?

21 If you're moving to a security-constrained
22 economic dispatch regime that considers demand response as
23 part of the protocol, which I believe you're headed toward
24 and which I support, it would seem to me that working with
25 the other control areas, moving forward, would be a helpful

1 step. Is that dialogue taking place?

2 MR. van WELIE: A couple of comments: I think
3 that if you look at the organized markets, all of them have
4 demand response programs that are similar; they're not
5 identical; they are similar.

6 I think there's been a fair amount of analysis
7 done on how well they're working and each area knows where
8 they need to make improvements. In terms of the full
9 integration of demand response into the unit commitment and
10 the dispatch in the form that the DR resource is a
11 dispatchable resource and will be treated the same way as a
12 generator in the UC, in the economic dispatch.

13 I'm not aware of any other ISO looking at that
14 right now. Maybe we have the greatest need right now in New
15 England, so I think, just like we had to solve for the fact
16 that we have inadequate peaking resources in New England,
17 that's not the problem that New York has to worry about, and
18 neither does PJM have to worry about.

19 So our specific needs -- and this is where
20 regional needs will cause some variation, if we ever get to
21 this nirvana of a standard market design. There will always
22 be some sort of regional difference, because there will be
23 physical differences within the infrastructure that will
24 cause the people there to go off and solve for those
25 problems.

1 In long-winded way to answer your question,
2 there's no specific discussion between us and New York that
3 I am aware of, on this particular topic, and I guess my
4 advice to New York would be, unless you see a great
5 advantage in doing this right away, let's see whether we
6 could crack the nut here in New England.

7 You could learn from us, and you can import the
8 approach into the New York footprint.

9 MR. LYNCH: Just to respond, we do have a fairly
10 robust demand response program in New York. We have a day-
11 ahead market, we have an emergency demand response, which is
12 real-time.

13 We also have a mechanism called Special Case
14 Resources, that we contract ahead for demand response,
15 basically to be available to us at a certain cost, if we
16 need them in emergency conditions.

17 We have actually just recently extended a day-
18 ahead emergency demand response program with FERC Orders.
19 We work with a lot of entities, such as Multiple Intervenors
20 over there. They're very key in the municipalities, even.

21 There's a lot of studies. I think, amongst the
22 ISOs, there's not specific talk, so much as integrating
23 that, something that you would do across borders, but really
24 looking at best practice for all of us. There's a lot of
25 research entities out there that are looking at demand

1 response, the cost of demand response, how you can actually
2 facilitate that.

3 Some of these are actually looking at the real-
4 time reduction of air conditioning units to be utilized as
5 the spinning reserve type of margin that you can do
6 instantaneously, almost, within a 90-second window
7 timeframe.

8 There's a lot of programs out there; there's a
9 lot of things going on. I think we're all looking at it,
10 but I do think it's very specific to the load shape that you
11 have for the load availability and also the locality that
12 you have, how you can integrate that into your system and
13 actually integrate that response into your system.

14 COMMISSIONER BROWNELL: You first, then you,
15 Kevin.

16 MR. LOUGHNEY: If I could just comment on the
17 question, during the process where we were looking at marrying the
18 New England and New York capacity markets, there were
19 meetings among the New England and New York representatives
20 that were behind the demand response programs.

21 There were discussions like that, like what could
22 we do to our demand resources to bid in the installed
23 capacity markets of the different regions. It didn't get
24 very far, and it went away.

25 But the conclusion was that there was a way to do

1 it. It was just really complicated. There are so many
2 different rules between the two regions and things just
3 don't match up very well.

4 Again, it was being discussed in the context of
5 how the RAM process was going to be implemented. Once that
6 went away, it went away, but the discussions did take place
7 and there were a lot of people at both ISO staff levels that
8 put a lot of work in, and I think they could probably get it
9 going again.

10 COMMISSIONER BROWNELL: Kevin?

11 MR. BURKE: Kevin Burke, Con Edison. I just want
12 to add one point on the issue of demand response. When
13 you're looking at the benefits, when people talk about
14 economic dispatch, they're generally taking a look at the
15 marginal costs of generation.

16 There can also be some significant benefits to
17 transmission investment and distribution investment, if you
18 significantly reduce the load over an extended period of
19 time. We recently looked back and out over the next few
20 years and looking at what we've achieved over the last ten
21 or 15 years or so, going forward.

22 We've concluded that in New York City, we
23 probably need another six substations over what we have
24 right now. That's a significant savings in addition to what
25 you might find just from generation and from an economic

1 dispatch point of view. It's something not to be forgotten.

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1 COMMISSIONER BROWNELL: I'm sure there are more
2 questions.

3 Gordon and Mark, I would ask you to come back
4 after lunch so that you can participate in this afternoon's
5 panel. I know I have a couple of questions.

6 We're going to break for one hour. For those of
7 you who count, that's 60 minutes. We'll be starting after
8 that. Lunch opportunities are in the mall across the street
9 where there are lots of places or the restaurant in the
10 hotel, which may take a little longer. So be sure you make
11 your timing issues clear.

12 We'll continue this discussion, get to the panel
13 and then open it up for comments and questions, remembering
14 that we're hear to talk about economic dispatch.

15 (Lunch recess.)

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1 into the record, that would be much appreciated also.

2 COMMISSIONER BROWNELL: Thank you.

3 Are there any more questions for the RTO, ISO,
4 CEOs? I got that out.

5 (Laughter.)

6 COMMISSIONER BROWNELL: I have one, and I'm
7 deviating from my own rule, but I'm the chairperson and I'm
8 the only person who can deviate from the rule.

9 Gordon, recently there's been some criticism of
10 the clearing price model and the suggestion that there would
11 have been more savings had you used other models. Do you
12 want to speak to that, please?

13 MR. van WELIE: I think the debate has been on
14 whether a pay-as-bid approach would generate a better
15 economic result than our current approach. I think the
16 answer is it won't. There's a very interesting paper on
17 this. California commissioned a blue ribbon panel back in
18 2000. I've got a copy, so I'll leave this with you.

19 It's titled "Pricing of the California
20 Electricity Market - Should California Switch from Uniform
21 Pricing to Pay-As-Bid Pricing". I'm not an economist, so
22 I'll give you a very simplistic interpretation of what they
23 said. But, basically, the incentive structure that we have
24 in the current market creates an incentive for generators to
25 bid their marginal costs.

1 In fact, if you look at some of the base-load
2 units, like the nuclear units, they essentially will bid in
3 at zero. They'll be price takers. That's because they can
4 rest assured that they will get the benefit of the clearing
5 price so they won't get that differential between what their
6 marginal cost would be and the clearing price that will then
7 go towards recovering their capital investment and whatever
8 profit they need to make.

9 In a pay-as-bid market you have the situation
10 where the average generator cannot rely on that mechanism.
11 So they now have to estimate where the market will clear.
12 They're going to say what's the most expensive unit that's
13 likely to clear on this day or tomorrow, then put in a bid
14 that approximates that situation. What this panel did was
15 look at that. They had, I think, chose some very good
16 reasons why the result of the pay-as-bid auction will be a
17 higher price than the mechanism that we currently use today.
18 People basically always guess on the conservative side. And
19 so, as a clearing mechanism, it's far less robust than what
20 we have in place today.

21 COMMISSIONER BROWNELL: Thank you. We'll put
22 that study in the record.

23 Now we're going to ask the panel to each speak
24 for about 10 minutes.

25 Kevin, we're going to let you go first. We want

1 to leave plenty of time for back and forth. You are free to
2 challenge each other as the audience will free to challenge
3 you -- not you specifically Kevin.

4 MR. BURKE: I would welcome the challenges
5 because I think that's what leads to a more interesting
6 discussion.

7 But I'd like to thank you Commissioner Brownell
8 and the vice chairs of the panel. Also, all of the
9 commissioners who have joined us today.

10 This is an issue which I've been involved in for
11 about 30 years now. Economic dispatch is the way New York
12 has been doing business for over 30 years.

13 As Mark went through earlier this morning, there
14 have been improvements. There have been a number of
15 improvements. There will continue to be improvements. And,
16 I think, if we got together again in another 10 years, we
17 could still be discussing different ways to improve the
18 model. But I think truly in the Con-Edison era we have seen
19 significant economic savings over the years. I think it's
20 very difficult to put a precise figure on those savings, but
21 we surely have seen significant savings. It's also
22 influenced the way the combination of the generation system
23 and the transmission systems were designed and built in New
24 York State, knowing that you have economic dispatch across
25 the entire state and across the market. Those savings have

1 all gone back to the customers.

2 Con-Edison had a few adjustment cost since before
3 I came to the company, which is over 30 years ago. All of
4 those savings went back to the customers. We've had the
5 benefits and I can't envision the process being designed any
6 differently. We've been making improvements in security
7 constraint dispatch. We're going to continue to make those
8 changes.

9 One of the things I thought I would point out is,
10 in some cases, especially in New York City, in addition to
11 the typical security issues that people are looking at from
12 a point of view of reliability, we also have a number of
13 local reliability rules. Over time more and more of those
14 have been added to the dispatch model and the way ISO looks
15 at the model. So, in some case, the uplift has been
16 reduced, as Mark indicated, by those issues being included
17 in the dispatch. We still have some to go.

18 For example, we have a local reliability rule
19 that focuses on a minimum amount of oil that needs to be
20 burned when the load in New York City reaches a certain
21 level. From a reliability point of view, the concern is
22 that, if there was an issue with an interstate gas pipeline
23 and all of the units or too many of the units were burning
24 natural gas, you might wind up having an impact on the
25 natural gas system, but you'd also have an impact on the

1 electric system. So for many years we've had a local
2 reliability rule. This has been even before we started with
3 the ISO at Con-Edison where, as the total load on the system
4 went up, we would add some burners and boilers that would
5 burn oil. That's an issue that is now a local reliability
6 rule. The power plants follow that and it's going to get
7 into the security constraint dispatch model. It will
8 probably improve the efficiency in which we make changes in
9 the design of the system and the dispatch of the system. So
10 I think those are the kinds of things, but I think we're on
11 the margin of making changes within New York.

12 As I mentioned before, I think one of the
13 important things is to continue to look at the seams issues
14 between the ISOs and we talked a lot in here today about New
15 England. I'd like to focus a little bit on PJM.

16 The PJM market is significantly larger than the
17 New York market. There's a lot more fuel diversity there.
18 Coal is on the margin sometimes in -- 25 percent of the
19 time, sometimes 50 percent of the time. If there were some
20 improvements in the way those dispatcher models, which we're
21 working on -- the New York ISO is working on it and the PJM
22 ISO is working on it -- we think we would see some savings
23 there. And that's why I think we need to look more broadly
24 than just New York and New England, but also look
25 specifically at PJM and also at Canada, too, in places where

1 we can wind up getting some benefits of economic dispatch
2 there.

3 I think it provides the right locational price
4 messages. As you can see from Mark's slide, generation is
5 being built in the parts of New York State are growing where
6 the prices are higher. It provides those indicators not
7 only to the utilities, but also to the rest of the market.
8 I think having an economic dispatch is crucial to the
9 operation of competitive, wholesale and retail markets.

10 Take a look at the New York area -- Con-Edison
11 and Orange and Rockland. We have 10 different companies
12 that own more than 200 megawatts of generation. I think
13 that promotes a competitive wholesale market. If you take a
14 look at that same 200-megawatt line, there are about 10
15 different companies that are supplying energy to customers,
16 whether it's residential customers or commercial customers.
17 We're almost at a point where half of the energy delivered
18 through our distribution system will be supplied by somebody
19 other than the utility.

20 I think this year, when we finish the year, we'll
21 be somewhere between 50 and 55 percent of the energy that we
22 deliver to the customers in our service territory will be
23 coming from Con-Edison. The rest will be coming from the
24 New York Power Authority and the energy service companies.
25 That's been growing and continues to grow.

1 I think, as we take a look at markets, it's not
2 just the regulated-company markets. I'm looking at the
3 impact on the generators here, but most of the impact on the
4 customers and having a transparent economic dispatch is
5 important for people to be making financial decisions,
6 whether that's the energy service companies or also the
7 customers as well as the utilities who are buying for their
8 customers who are still buying from them.

9 I think, in closing, if you didn't have the
10 economic dispatch model, the system wouldn't operate as
11 reliably. It would not operate as effectively and we
12 wouldn't be able to continue to promote the markets on both
13 the wholesale and retail level that I think are crucial for
14 moving this industry forward. And I'll take questions.

15 COMMISSIONER BROWNELL: Kevin, I think we'll wait
16 until the whole panel ends. But one of the things I'd like
17 you, and perhaps others, to come back and comment on are
18 what are those specific seams issues we heard between New
19 York and New England?

20 For example, they're focusing on some, although
21 we're going to ask them some specifics, too. But, between
22 PJM and New York, it would be helpful to identify those so
23 that we can urge some progress there and get a timetable
24 going. You've been at it 30 years. It seems to me like
25 we're developing markets over about a thousand.

1 Daniel.

2 MR. ALLEGRETTI: Thank you very much.

3 Daniel Allegretti with Constellation.

4 First of all, thank you for the opportunity to be
5 here and to present. Mindful of the time constraints, I
6 will be succinct. I don't have anything to add in response
7 to the first question for our panel on the benefits of
8 economic dispatch that I think hasn't already been said
9 better than I could by Mark and by Gordon as well as some of
10 the comments that Rich made, too, about the understatement
11 of the savings fund with regard to the real benefits of
12 economic dispatch. I think the numbers there are
13 extraordinary and compelling for the entire country, not
14 just this region.

15 There are two issues I want to speak to and they
16 do relate to economic dispatch. One is identified on page
17 18 of the DOE report. It has to do with reliability must
18 run production because it's a big issue, particularly here
19 in New England in the Boston area with regard to what I
20 think is something of a disconnect between the day-ahead
21 unit commitment and the real-time energy dispatch.

22 In an ideal world you have all of the necessary
23 infrastructure in terms of both transmission and a variety
24 of base-load and quick-start resources that you can come up
25 with a day-ahead commitment that will lead to a perfectly

1 efficient, economically efficient real-time dispatch. But
2 often we have infrastructure limitations that require
3 certain units to be committed in order to meet what we call
4 "criteria" or n-1 reliability to cover the first
5 contingency. That frequently happens at a number of areas
6 such as Boston. It results in large amounts of uplift.

7 One of the difficulties, and the report points it
8 out here -- it says "When RMR resources are dispatched from
9 the centralized market, their actual operational cost, this
10 is what they are paid, often exceed the market clearing
11 price. They're sometimes paid on the cost plus basis. This
12 can create incentives well within the market rules, but
13 incentives that lead to inefficiencies." The unit owner may
14 have an incentive to seek ways of having the unit committed
15 outside of the day-ahead market for reliability purposes if
16 there's an opportunity to realize a higher revenue. It's
17 perfectly rational behavior, but it can lead, particularly
18 in real time, to an over-commitment of resources, especially
19 where the unit is committed after the day-ahead market
20 during the reliability assessment. If the unit is large or
21 bulky, it may be that there is a need for more commitment
22 of, say, 200 megawatts of additional energy or operating
23 reserves. But the only unit available to meet the
24 reliability need is significantly larger.

25 Things that we can do to try to address this is

1 to better align the mitigation tools we are using and the
2 price-setting mechanisms in both the day-ahead and real-time
3 market. We need to think about the trade offs in allowing
4 generators who choose not to participate in the day-ahead
5 market by delisting a resource as oppose to bidding their
6 units into that day-ahead, receiving a day-ahead schedule to
7 be committed in real time. There are some important trade
8 offs there. I think they need to be looked at closely.

9 Gordon, in his presentation, alluded to an
10 important tool that's being looked at here in New England
11 and I think it's been implemented in New York, which is the
12 way that combined cycle units are modeled so that a very
13 large unit might be broken down into component units -- the
14 combustion turbines and the steam turbines looked at
15 separately, committed separately. These are important
16 issues in terms of improving the economic dispatch here.
17 We'll well down the road of realizing enormous benefits from
18 dispatch. These are smaller issues but they, nevertheless,
19 are significant areas where could improve and I think do a
20 better job.

21 The second area I wanted to touch on in the time
22 available was to talk again about the seams issues. Not to
23 rehash what has been said, but to speak in particular about
24 what has been referred to by the acronyms VRD, Virtual
25 Regional Dispatch, or ITS, Interregional Transaction

1 Scheduling.

2 This is an interesting problem. The discussion
3 has really stemmed from a graph Dr. Patton put together when
4 he plotted real-time energy prices and the transactions
5 being scheduled across the New York/New England interface
6 and found what have now been referred to as "counter-
7 intuitive flows." That the transactions that are flowing
8 seem to be counter-intuitive relative to the real-time
9 energy prices. I think before we march down the path of
10 implementing a solution that essentially involves the two
11 ISOs entering into a master trade across the two spot
12 markets, we ought to take a closer look at the problem and
13 see if we have a better understanding of what the underlying
14 cause is of what we're observing.

15 One of the things that is often said is, if the
16 only tool you have is a hammer, every problem you see is a
17 nail. That's often, I think, for ISOs and ITOs because they
18 live the world of day-ahead and real-time energy markets.
19 But most energy is actually bought and sold in forward,
20 bilateral markets that are much less transparent to the
21 system operators.

22 I think it's important to understand what are
23 kinds of bilateral transactions that maybe driving the
24 schedules that they're seeing and then comparing to the
25 real-time energy market and what are the barriers to

1 arbitrage in those bilateral markets, even on a day-ahead
2 basis that could drive away the patterns that are being
3 seen. It's easy to take a look at a graph and not remember
4 that there may be bilateral transactions you don't see.
5 There may be operating reserve charges that impact the
6 schedules and transactions that are being entered into.
7 There may be transmission costs that are hidden that are not
8 apparent. Just looking at the real-time energy price only
9 tells part of the story.

10 When I tried to figure out why aren't traders
11 arbitrating, why are they doing these counter-intuitive
12 flows rather than trying to parse the data and graph it? I
13 have the luxury of being able to walk across the trading
14 floor in Baltimore, sit down next to the real-time traders
15 and ask them why aren't you guys fixing this? Why aren't
16 you putting in these real-time transactions on a day-ahead
17 basis and making this go away? Then I get their laundry
18 list and they have some issues.

19 One of the biggest is that they need to set their
20 transactions about 75 minutes before the hour. And, for an
21 energy trader, in terms of their day, 75 minutes is a long
22 time. A lot happens in 75 minutes and loads can change,
23 weather can change and prices can change. Something can
24 trip offline. There can be a reserve pickup -- a lot of
25 things can happen. Looking at the energy prices in real

1 time may not be as useful as looking at the energy prices 75
2 minutes earlier and seeing, in fact, are they counter-
3 intuitive relative to those prices? I haven't seen that
4 analysis.

5 I think the effect of bilateral contracts is
6 something that has to be looked at -- again, operating
7 reserves and other ancillary costs that may be associated
8 with these transactions. One of the things that I hear from
9 traders is that ATC is not consistently posted by the system
10 operators on both sides. One side says there's a hundred.
11 The other side says there's two hundred. That's a problem
12 across the country, not unique to the New York/New England
13 interface.

14 The 75-minute interval is something that I know
15 our traders would love to see reduced to enable them to get
16 much closer to real time. Something that would happen for
17 the ISOs under RTS. We think it's better the participants
18 have that. I think the results of the testing done under
19 ITS show just what the magnitude of the risks are. We saw a
20 big price spike due to reserve pickup during the second test
21 in New York and the ISOs sort of discovered -- one of the
22 traders said welcome to my world. A lot can change in 75
23 minutes. There's a cost when you think one thing is going
24 to happen and you enter a transaction and things go the
25 other way. When traders take that risk, that's shareholder

1 cost. When ISOs take that risk, that's an uplift.

2 I think that's a really important reason to move
3 along a path of breaking down the barriers and facilitating
4 participant cross-border transactions as oppose to moving
5 along the path of price equalization through a master trade
6 between ISOs under the VRD proposal.

7 I'm very encouraged by the recent meeting that
8 took place on the 14th of November and by the statements
9 that Gordon and others have made lately that recognize that
10 there is, in fact -- there are some issues with ITS and that
11 looking at ways of facilitating the participant transactions
12 is now something they're very much pursuing and I'm really
13 encouraged by that. And I hope both ISOs will move ahead on
14 that path. Thank you.

15 COMMISSIONER BROWNELL: Thank you, Daniel.

16 I think at the end we'll want you guys to jump
17 back in and comment on some of the things that you're
18 hearing.

19 MR. BOLBROCK: Thank you for inviting me to be
20 here today. I appreciate the opportunity.

21 We heard this morning that there's a long history
22 of security constrained economic dispatch in the Northeast,
23 both in New York and New England. Because we're in Boston
24 I'll sort of give you some examples for NEPOOL. NEPOOL, as
25 we heard, operated a least-cost security constrained unit

1 commitment and economic dispatch without regard to
2 ownership. Without regard to ownership is important, as
3 David Meyer point out, in the DOE report. That was one of
4 the major issues covered in that report.

5 The NEPOOL economic dispatch included features
6 that no longer exist in the ISO markets today and I think
7 there are some opportunities to make some progress in that
8 areas.

9 Just a couple of examples -- first of all, NEPOOL
10 utilizing some sophisticated software used to study and
11 optimize maintenance outages over the year -- the amazing
12 thing was, and it wasn't obvious -- but by moving a single
13 outage, outage for a single unit, there were millions of
14 dollars in production cost-saving achievable. Therefore,
15 they set up a regime where this was a study. Outage
16 schedules were provided to the pool. They made sure they
17 fit in with the reliability criteria, then looked at it from
18 an economic perspective and paid the warranted. The savings
19 were greater than the cost to the owner. It paid the owner
20 to move his maintenance outages. The dollar amounts were
21 staggering. It was surprising. Something that people that
22 dealt with this all their lives never anticipated but very,
23 very large savings that no longer takes place.

24 Pump storage in New England is always a
25 significant part of the puzzle. The thousand-megawatt

1 Northfield Mountain Plant has a weekly poundage that was
2 optimized over the course of a week. That no longer is
3 done. In fact, I understand that due to the market system
4 the owner of that facility now has actually added minimum
5 start times, minimum run times and minimum down times to the
6 Northfield Mountain pump storage plant. But this thousand-
7 megawatt facility once optimized over a weekly cycle because
8 of weekly poundage is no longer optimized. So there's
9 clearly opportunities to gather some of those economics.

10 There are also significant economic transfers
11 over the Northport north harbor 1385 cable. They are not
12 only significant but they were in both directions. Since
13 the inception of the ISO in '99 there have been no economic
14 transfers permitted over that cable. It's currently unclear
15 as to when, this many years later, those economic transfers
16 will be allowed to take place. This is particularly
17 significant because it is the connection of two capacity
18 constrained areas. So there's reliability implications as
19 well as economic implications.

20 As we heard this morning, the ISO markets have
21 introduced some changes to security constrained economic
22 dispatch, including the optimization of energy regulation
23 and reserves based on bid prices in New York. We heard
24 about the introduction of locational marginal pricing and
25 how SCED is the cornerstone of that. The changes under the

1 ISOs, though, have also presented some hurdles. One, I
2 think, is not recognized for its significance. The
3 increased complexity of the software leading to long lead
4 times to make changes, to make enhancements and the costs
5 associated with that.

6 I think we looked at the seams issues and many
7 other issues, including modeling of combined cycle units,
8 things as simple as secondary capacity releases on the Cross
9 Sound Cable -- the list goes on and on. The biggest
10 impediment to getting things done correctly and getting them
11 done in a timely and efficient fashion has been the
12 complexity of the software systems that are in place. That
13 probably would be a good topic for a FERC -- I don't know if
14 you'd call it an investigation or what, but look at where
15 the software was going and what can be done. How much of a
16 problem is it causing in each of the ISOs? Is there a
17 system or some way to get to a more efficient, more
18 flexible, more economic type of software/hardware system?

19 It's difficult to modify for market requirements.
20 There are often pricing errors and anomalies when software
21 is upgraded. Some of the areas that I think can be
22 concentrated on would be generator-unit representation,
23 including, as Dan pointed out, approved combined cycle
24 modeling, gas turbine dispatch in New York is an issue.
25 LIPA, for example, has a predominate amount of gas turbine

1 capacity in the state, approaching 50 percent of the total
2 gas turbine capacity in the state. This capacity is
3 critical to be in service during the summer periods.

4 Therefore, in order to do that, and in order to
5 make sure of the highest availability in the summer, we try
6 to maintain those units and watch them number of run hours.
7 There's been a history, including SMD2, of over-reliance on
8 the gas turbines for reserve pickups.

9 Also an area for exploration would be a reduction
10 in the impact of unit-based point base point dragging.
11 Generators off-base points have lead pricing and dispatch
12 issues. This has contributed to excessive use of gas
13 turbines and requires continued consideration of additional
14 incentives and enforcement mechanisms.

15 Another area is the optimization of phasing or
16 regulators. Simulating them correctly will improve the
17 efficiency of dispatch. They're currently not being
18 optimized. Improved transactions and dispatch between the
19 market -- this is a very significant area. There needs to
20 be improved flexibility to accommodate scheduling over new
21 winter ties. When interface capability is limited over
22 multiple scheduling node, capability should be allocated, we
23 believe, on the basis of economic value of flows.

24 Let me just explain that for a moment.
25 Currently, between New York and New England the method that

1 is used in the market system to determine allowable flows on
2 the interface is a calculation that determines what the ATC
3 or available transfer capacity is. The ISOs look to
4 maximize the available transfer capacity. This is
5 significant in that flows on the 1385 cable, if they were
6 allowed to exist, and when they're going to be allowed to
7 take place, economic transfers from Connecticut to Long
8 Island would reduce the allowable transfer capability on the
9 northern ties.

10 However, if the restrictions are places on the
11 1385 cable, the result of that would be that actual
12 transfers in real time would be less than they otherwise
13 would be. I would go a step further that while maximizing
14 transfers in real time is superior to maximizing the
15 theoretical available transfer capacity, which historically
16 has well under a 50 percent actual occurrence, what really
17 should be optimized would be the dollars per megawatt hour -
18 - the dollars value of the transfers, if we're looking for a
19 really economic dispatch. That's somewhat more complex but
20 it can be done and it's something that I think should be
21 taken a look at.

22 Also, Dan had mentioned scheduling lead times as
23 an issue under the pools. In real time, 30 minutes before
24 the hour is the operators with "incremental and decremental
25 costs." Transfers would flow in one direction or the other

1 -- economic transfers, economy transfers and savings would
2 be split. Thirty minutes is now 75 minutes. I would second
3 what Dan says. This is an eternity. This is a lifetime for
4 this kind of transaction.

5 The 1385 line -- the Northport to North Harbor
6 Cable, which has been in service for a little over 35 years
7 now, I think is a good example of some of the issues that
8 need to be addressed. When Cross Sound Cable was put into
9 service, it took a while to get the ability to have
10 multi-party scheduling on that cable. That was implement in
11 June 2005.

12 In theory, this should have enabled other
13 controllable ties. The software to be marginally modified
14 for very rapid changes to the software to allow scheduling
15 on other controllable ties such as 1385 or such as the
16 Neptune Table, which is, as I mentioned earlier this
17 morning, is under construction.

18 On the NEPOOL, there were significant economic
19 energy scheduled of 1385 in both directions, accruing to the
20 benefit of the ratepayers in both Long Island as well as
21 Connecticut. After introduction of the ISO, the schedule
22 was set to zero for 1385. I can't sit here today and tell
23 you with any certainty when we're going to be allowed to
24 schedule on this facility, but it's no earlier than sometime
25 next year.

1 The introduction of a New York ISO controllable
2 line scheduling software in June 2005 should have
3 facilitated time in the economic scheduling over 1385 as
4 well as any new external transmission facilities. The ISOs
5 continue to delay implementation, impeding reliability as
6 well as market efficiencies. The inability to integrate New
7 York's internal the market on a timely basis is one of the
8 remaining seams issues that suggest that further efforts
9 have integration or consolidation of dispatch systems may be
10 warranted.

11 One way to eliminate in a timely fashion the
12 existing seams as well as to prevent new seams from cropping
13 up in the future would be to take another serious look at a
14 single system -- a New York/New England single system
15 economic dispatch.

16 COMMISSIONER BROWNELL: Thank you.

17 Michael, we're going to take a break after you
18 and have Mark and Gordon respond.

19 MR. CALVIOU: Thank you for the invite, Nora,
20 from yourself and the chairman and commissioners to speak
21 this afternoon. My name is Michael Calviou from National
22 Grid.

23 Like many of the speakers, I think most or all of
24 the speakers today, we believe that economic dispatch is
25 fundamental to the current electricity market and helps

1 deliver a significant benefit to the consumers. That's not
2 an area of contention.

3 I think it's an interesting debate about how big
4 a region should economic dispatch extend over. I think, in
5 theory, economic dispatch has more benefits to the bigger
6 region it goes over. We've seen in the past where
7 consolidation and integration of economic dispatch over
8 larger and larger regions has customer benefits. The bigger
9 region we do a dispatch over the bigger customer benefits
10 you tend to get.

11 In the case of New England and New York, it might
12 suggest while perhaps we should be having another whirl at
13 doing some sort of combination, however, I do agree with
14 previous comments. I think most of the benefits of the
15 combined economic dispatch with New England and New York can
16 be delivered by seams elimination and other improved
17 coordination. The costs and all the issues being raised of
18 doing a complete combination and maybe moving to a single
19 market structure is probably not warranted. I think,
20 though, it is worth talking about. What some of these
21 improved coordinations and seams elimination activities
22 should be.

23 First of all, I will pick up on the issue of the
24 interregional transaction scheduling that Dan has spoken
25 about and, of course, has been mentioned. It's fairly clear

1 that in the current market there is still a seam between New
2 England. There are an economic outcome power does seem to
3 flow in anti-intuitive ways as Dan has discussed. There may
4 be reasons for it, but that you would hope in an efficient
5 market, hopefully, the power would flow in the right way and
6 you could see when there's a price differential between you
7 and New England. You ought to see the whole capability of
8 the transmission system being utilized. Very often that's
9 not happening at the moment.

10 This was recognized several years ago. The first
11 answer was to remove the pancaking through and out charges,
12 which we did. Everyone has agreed that it's a good thing,
13 but it hasn't seemed to solve the problem. We're still
14 getting anti-intuitive outcomes. The idea of virtual
15 regional dispatch now called interregional transaction
16 scheduling has been looked at.

17 While I do support the idea that we should let
18 the market do as much as possible and that there are
19 improvements that transaction scheduling, particularly
20 reducing the 75 minutes, would lead to the ability of the
21 market to more efficiently trade in arbitrage. I'm
22 concerned that because we can do these things that we
23 shouldn't be looking at some more comprehensive solution and
24 a backstop solution as well.

25 Ultimately, it seems to me the ideal model we

1 should be looking for is what would we get if we were doing
2 a single dispatch between the two regions. If we were doing
3 a single dispatch, we wouldn't have this artificial seam and
4 there wouldn't be this need for arbitrage between the two
5 areas. So that the idea that we can -- the isolation of any
6 raw number is misguided. Therefore, I do support improved
7 transaction scheduling, but I think the ISOs should press on
8 with the idea of a re-dispatch by the ISOs, resulting in
9 improved utilization of transmission capability between New
10 England and New York to force greater convergence and remove
11 some of these anti-intuitive outcomes.

12 It may not be the highest priority on the list
13 that Gordon and Mark were talking about, but it is important
14 and I think there are customer benefits being left on the
15 shelf there and I think that should be addressed.

16 A second specific improvement that I'd like to
17 suggest is one that hasn't been discussed so far and one
18 we've only started thinking about quite recently. At the
19 moment New England has 2000 megawatts HBDC interconnected to
20 Quebec. The U.S. Interconnector Phase 1 and Phase 2. Phase
21 2 has a 2000 megawatt limit. In practice, most of the time,
22 it's limited to about 1200 megawatts because of constraints
23 further down the system, particularly in New York and PJM.
24 This was conditional of Phase 2 when it was constructed
25 that, effectively, Phase 2 capacity would take the strain

1 from these transmission constraints further into the eastern
2 interconnection. At the moment, I think, particularly quite
3 often it is the New York constraint -- the interphase
4 constraint is the constraint limiting those loads to 1200
5 megawatts at the moment.

6 I think that maybe with better coordination
7 between New England, once you get increased utilization of
8 that link and produce benefits for the entire region. For
9 example, Quebec, which exports into New England, also
10 exports into New York and that export comes out on the
11 beneficial side of constraints in New York. The engineers
12 in my company tell me that if, under most system conditions,
13 if you would reduce, say, flows from Quebec into New York by
14 a 100-megawatts, there's probably only something like a 3 to
15 1 benefit. So a 100-megawatt reduction connect to New York
16 may release up to 300 megawatts of increased capability on
17 the Phase 2 interconnection from Quebec into New England.

18 Now I don't think this is a straightforward
19 proposal. It will require coordination, improved
20 coordination between ISO New England, the New York ISO and
21 Hydro Quebec. There will be a number of complicated
22 transactional issues to resolve, but I think it is one worth
23 pursuing, particularly because clearly in current conditions
24 concerns about gas market shortages is the potential way
25 that we effectively, at the margin, replace gasified

1 generation in the northeast of the U.S. with increased
2 imports of hydro power from Quebec.

3 This is, again, an idea that I think should be
4 pursued with the both ISOs and we're certainly happy to work
5 with them to work on this idea to see what can be delivered
6 and I think it probably fits in with some of the other ideas
7 which we were talking about in terms of, including the
8 coordination and the seams between the two markets.

9 One other issue I'd like to talk about in terms
10 of dispatch. I think several people today have talked about
11 economic dispatch and revisional pricing has increased
12 transparency. Transparency is good because it helps
13 everybody understand what's going on. It helps the markets
14 be efficient. It helps customers understand that they're
15 going to get a good deal. Though, I agree economic dispatch
16 does lead to greater transparency, actually in the markets
17 we have in New England and New York, there is actually a
18 major source that is actually blocking transparency, and
19 that's the fact that key data, such as the generator bid
20 data in the markets isn't released until six months to
21 market participants.

22 This restriction -- this sort of six-month lag in
23 the release of data, I think, was put in place when the
24 markets were conceived probably as a regulatory protection.
25 I think there was concern that there might be collusion

1 between generators and therefore that was put in as
2 protection and has been left there because no one really
3 looked at it again. But I think in practice and there's
4 good market experience, both in the U.S. and around the
5 world, that actually more transparency could be -- the fact
6 that this data isn't being released is probably hurting
7 buyers more than seller.

8 We see markets around the world -- places like
9 the U.K. and Australia where this sort of bid data is
10 released on the day or the day after the market outcome.
11 There doesn't seem to be any problems caused by that. They
12 have the same market-monitoring type regimes we have here.
13 The market monitor regimes we have in the U.S. are pretty
14 sophisticated now, therefore, some of the concerns maybe
15 should have gone away. There seems to be some transparency
16 will provide a number of benefits, both in terms of giving
17 consumers greater confidence in what is going and
18 understanding dispatch outcome and also allows market
19 participants to identify where there are inefficiencies.

20 We've talked about particular cases. If people
21 have more data and have more to work with, they'll be able
22 to identify where there are inefficiencies and either solve
23 them by trading activities and more transactions or add to
24 the shopping list of stuff that we want the ISOs to address.

25 These are just a few of the, I think,

1 improvements that could be made. I think there are other
2 improvements, particularly things like the ancillary service
3 market's Phase 2 in New England as well.

4 My final comment is just to note, I guess, the
5 fairly obvious point that economic dispatch is a security
6 constrained economic dispatch. The amount that the most
7 economic generation can be dispatched is limited by
8 constraints. One of the key constraints is transmission
9 limitations. I guess it's fairly obvious that, if there
10 were increased transmission capacity, increased transmission
11 investment, that would leave the ability to do further
12 increased of economic dispatch and I commend solutions which
13 will enable increased transmission investment to take place.

14 One idea I have heard discussed in at least
15 theoretical circles is the idea making transmission a
16 dispatchable resource, dispatchable transmission and sort of
17 expanding the merchant transmission concept. Why don't we
18 make transmission the platform for the market actually part
19 of the market? I'll suggest that's probably quite a bad
20 idea. I don't think anybody's suggest it here, but in case
21 anybody did --

22 (Laughter.)

23 MR. CALVIOU: I was just going to say it's a nice
24 idea for the academics to discuss, but I think in practice
25 we want a robust transmission system to actually enable

1 robust economically-dispatch generation to take place.

2 Thank you very much.

3 COMMISSIONER BROWNELL: Thank you. I'm pleased
4 that you brought up the infrastructure issue. I'm surprised
5 it hasn't been a greater part of the discussion. Certainly,
6 that's more meaningful for some states than others. So
7 thank you.

8 Gordon and Mark, do you want a chance to comment
9 on what you've heard.

10 MR. van WELIE: I was sitting here thinking about
11 how to do this briefly because each of these topics have
12 taken up many hours worth of discussion in various workshops
13 and NEPOOL market committees. So they're all complex
14 problems.

15 In most cases there are more than one thing that
16 needs to be done in order to solve the problem. So what
17 I'll do is touch on these things on a very superficial
18 level. But, if you want to get into the details of how to
19 solve these problems, I think we would have to dedicate a
20 lot more time at later point in time in a different venue.

21 Let's start with Michael and work backwards.
22 What is interesting was the clear opposite position that
23 both Dan and Michael have on the ITS situation and I think
24 that was quite informative to kind of see some of the
25 debates that take place within NEPOOL. You often have two

1 parties on either side of each issue. Really the only way
2 to work through that is to kind of figure out -- for the ISO
3 to figure out what it thinks the solution is and then take
4 that through a very rigorous review process, through it's
5 stakeholder process.

6 In the end, I guess, the FERC gets to decide what
7 the final answer is when we can't resolve it ourselves. I
8 think, though, on ITS where we've come to is that I think
9 the first point of attack is to try and reduce the time
10 window on the transaction scheduling. That ought to be our
11 first focus. Then, to Michael's point, we may be back at
12 the redispatch solution if we see that doesn't solve the
13 problem. So I think it's a two-step process and that's how
14 we're seeing it on the redispatch of the New York system in
15 order to accommodate a greater flow back through New
16 England. That's an interesting issue, I think, that will
17 require coordination between the two pools.

18 I have a question for Michael, though, which is
19 why he thinks the market wouldn't be able to do this?

20 MR. CALVIOU: I think the market can do a bit,
21 but I think the main thing the market can't do is actually
22 deliver the increase in available transmission capacity over
23 the Phase 2 link so the market can deal with the
24 transactions. But, at the moment, I think the determination
25 of what the Phase 2 capacity is done based on what system

1 additions are and I'm not sure they've got the dynamic
2 process to enable that to be performed and the transmission
3 constraint to be relieved.

4 MR. van WELIE: So the limits on what we import
5 across the tie are more to do with protecting for the loss
6 of the biggest unit in New England. In this case an HDQ
7 tie. It looks like a big generator.

8 MR. CALVIOU: In particular, when you loss 1200
9 megawatts or more on that tie, that will be made up with
10 power flowing. A lot of it will come from the West where
11 there are voltage constraints. So, for example, over each
12 interface in New York it could take in -- if that is too
13 big, then the power flow over the interface can make it more
14 constraint -- and placement. That's what causes the limit.
15 Voltage constraints in either New York -- it has to take
16 into account if you loss the big lot power flow can make it
17 up and go over those constraints.

18 MR. van WELIE: I was wondering where you aware
19 of the fact that we have, from the ISO New England point of
20 view, inserted the request into the interregional planning
21 discussion to take a look at this very issue, which is how
22 do we relieve some of the constraints within PJM and New
23 York that will allow us to flow more power across that line?
24 That's one of the tasks before that interregional planning
25 group. So what I think we want to do is take a look at the

1 results of what they bring back and then take the next step
2 that we need to.

3 MR. CALVIOU: Just to sort of finish off, I think
4 that there's probably two aspects -- the short-term and the
5 long-term aspect. I think in the long-term there's
6 definitely something that needs to be done under the
7 interregional planning process. I think that is a longer
8 term issue of can investments be made, say, in case we have
9 a conversation in New York to actually help. We really
10 support that happening. I'm not sure the interregional
11 planning groups will be looking at these shorter term ideas
12 and that's the idea we're talking about. But I agree.

13 MR. LYNCH: I do want to caution, too, that I do
14 think there are some economics here besides just reliability
15 and the -- is talking about this. I think you have to study
16 this on a much more global basis. It's an interesting
17 position you've put out there from a reliability standpoint
18 that sounds right, but I do think there are economics and
19 there's going to be winners and losers. Market participants
20 would have a lot to say on how they take positions on
21 different sides of the border, of whether this is a benefit
22 or not. When you look at it, I think there is an issue here
23 that needs to be studied and addressed, somehow analyzed and
24 look at how we could lay this out.

25 MR. van WELIE: On your last point, Michael,

1 basically the issue of the NEPOOL basic information policy,
2 I think we're open and I think we've signalled that we're
3 open to re-looking at that. The best thing to do is to
4 raise it at the appropriate NEPOOL committee and let's take
5 a look at it again. I think it will become a matter of when
6 do we schedule it through the stakeholder process because
7 there are many competing initiatives that are taking up --
8 Eric's cringing in the back there. He works for Central
9 Manpower and is the vice chair of the Market Committee.

10 (Laughter.)

11 MR. van WELIE: I think that's something we put
12 into the hooper along with everything else and we take a
13 look at it. There's no problem with it from our side. I
14 agree with you. More information is better.

15 To Dan's issues, I think we've kind of covered
16 the ITS scheduling. Let me just briefly comment on uplift,
17 which I know is a problem for suppliers because of the
18 difficulty of hedging that.

19 If you look at the situation in Boston, it's a
20 complex problem in the sense that the problem manifest as
21 uplift but it's caused essentially by several things. The
22 first is the inadequacy of the physical infrastructure and
23 there's kind of two parts to this. One is the transmission
24 system into the Boston area has needed strengthening. Some
25 strengthening has been done, so the problem is somewhat

1 alleviated and we're obviously in the process -- and NSTAR
2 is in the process of completing an upgrade into the Boston
3 area by the middle of next year.

4 We also have some physical limitations in terms
5 of what's available to be dispatched in the Boston area.
6 That's one of the reasons we want fast-start peaking
7 resources in the Boston area so we have more flexible units
8 and where we can commit less in order to deal with some of
9 these reliability issues. So we've got some market
10 initiatives underway to address that.

11 The modeling of combined cycle units is an issue
12 that we spoke to earlier on. And then, ultimately, the
13 market rules and the incentives created from market
14 participants around the market rules. So all of these
15 things have to be looked at. We've had several workshops on
16 this problem and we've got forward motion on most of these
17 aspects that will take some time to resolve all of them.

18 To Richard's points, I think I've mentioned we
19 are moving forward, both in terms of pricing and external
20 notes and the 1385 cable. The 1385 cable is kind of an
21 interesting thing. There was a history before I was around,
22 I'm sure. But there have been two issues there. One has
23 been the actual physical condition of the line and having
24 the two transmission owners on either side of that interface
25 move forward with repair of that line.

1 The second issue has really then been how does
2 one put into place both a pricing note on that line so that
3 you can value the trade at that point and how do you set up
4 the transaction scheduling? We've got an interesting
5 situation to deal with because, essentially, there's a trade
6 off. When the New England and New York interface is
7 constrained, 100-megawatt flow across that line actually
8 will decrease the availability of the upstate interface by
9 300 megawatts. How one deals with that is fairly
10 complicated. This is something we've got to work through
11 and create a solution for. I think it's time and
12 application of resources.

13 And I think I covered everything.

14 MR. BOLBROCK: Phil Padore, on my staff, is now
15 MPCC. Is that right? Phil, we tried to figure a way to do
16 that about 10 years ago when we didn't have some of these
17 market impediments to do that. Michael is correct. The
18 challenge is how to properly allocate the costs. The
19 savings are there. The pie is bigger but how do you
20 allocate the costs that go along with it?

21 A similar experience would be we had proposed
22 sometime in dealing with this West Connection situation to
23 send power through Cross Sound Cable across to LIPA. A
24 system which would be reinforced with the Cross Sound Cabel
25 and the then up the 1385 line. The market rules don't allow

1 that. In fact, some people said it couldn't be done. When
2 we were asked to do a test, I said I have a right to do a
3 test, simultaneously have a flow of 50 megawatts from
4 Connecticut over Cross Sound to Long Island and
5 simultaneously 50 megawatts back up into Connecticut over
6 1385. The way that should have been done and the way it
7 would have been done under the pools was to just change the
8 flows on those lines by 50 megawatts. The way we had to do
9 has actually increased generating by 50 megawatts for the
10 one transaction. That had to be done at times. One, a
11 change in generation wasn't going to be an issue and at
12 additional cost. So there are a lot of these kinds of
13 opportunities utilizing the transmission infrastructure in
14 ways that I think will have very large paybacks. I
15 certainly agree with Michael's approach.

16 COMMISSIONER BROWNELL: Thank you for your
17 suggestions.

18 Mark.

19 MR. LYNCH: May I throw in just a few comments
20 here and sort of reiterate a couple of things here?

21 First, Kevin's concern about the PJM and our
22 seams issues. I don't think this is the forum to go through
23 a lot of those issues, but, indeed, we are working with PJM
24 and the groups down there to basically look at those issues.
25 There is no doubt we are not in the same position as we are

1 with New England. There's a lot of work to be done down
2 there and that's an issue we do have on our plate. And it's
3 something we're actively looking at, but we have not made as
4 much progress as we have in New England and it's something
5 that we need to address fairly quickly so that we can reap
6 some of these benefits.

7 I think, in looking at the inter-transactional
8 scheduling I think Gordon said it correctly. There's a lot
9 of things we need to look there. You bring forth some very
10 good ideas and we need to analyze, basically, and address as
11 we move forward here -- we're in the pilot stage. That
12 means we're in the very beginning. There's a lot of things
13 we need to look at. I think there is opportunity there and
14 I don't think they're going to apply in some cases here, but
15 I think we can apply it up through Canada and PJM eventually
16 in the future.

17 Rich brought up a few things. There are a lot of
18 things we are working on as far as utilization of the
19 combustion turbines, looking at applying the proxy bus
20 solution as we have in the Cross Sound Cable, the 1385 cable
21 and making that available really across the entire New York
22 ISO system -- sort of making a standard there where we can
23 actually utilize this. It's things that we're working on.
24 We realize that there's a pressing need here and we're
25 working through the issues. Hopefully, this will come to a

1 theater near you soon.

2 I think on the other issues, Mike, we've sort of
3 touched on those with Gordon. I think there's a lot of
4 things that eventually we're going to have to look at. It
5 is an amount of resource, time and priorities. I think
6 these are all good ideas and things we basically need to
7 keep our eye on and sort of move forward with, but always
8 look at these things as new enhancements and things we can
9 actually do to improve the overall regions.

10 COMMISSIONER BROWNELL: Not today, but maybe we
11 could get together and think about ways that we could
12 prioritized some of these solutions because I think there
13 are, in the stakeholder process of which I am a notorious
14 critic, we're not as good at prioritizing things as we might
15 be in that everything gets debated equally where we could
16 have some shorter term fixes that could be implemented
17 without reallocation of huge amounts of resources from other
18 priorities. So maybe we can get together on some of the
19 specifics.

20 MR. LYNCH: I actually enjoy that forum.

21 COMMISSIONER BROWNELL: Bill and I are very, very
22 good at helping people work through seams issues. We'll be
23 happy to call PJM and convene a little meeting to talk about
24 those. Right, Bill? Okay.

25 MR. LYNCH: Thank you for your help.

1 MR. van WELIE: Nora, I was going to say that
2 what would be useful, if you would have such a discussion,
3 would be to have the equivalent of a wholesale market plan
4 from New York and PJM. What will happen is each region will
5 tend first to look at what is the highest value for the
6 activities within its region. When it says optimizing from
7 a regional perspective New England is not going to look at
8 what's the optimum solution for New England, New York, and
9 PJM. It would impossible for us to do that. So you'll see
10 that our priorities are driven with respect to the value
11 that we created within New England. I'm sure that, if New
12 York were to do it, they'd come out to the same thing. Then
13 it's a question really of would you folks sitting around the
14 table agree with the way we've stated the priorities or do
15 you think we ought to shift the priorities in that
16 identified list? In order to have that discussion I think
17 you'd need that as a starting point.

18 COMMISSIONER BROWNELL: And we can add Paul and
19 his colleagues as well.

20 Steve?

21 MR. CORNELI: Thank you very much.

22 I first want to comment that while the Energy
23 Policy Act is a big document, obviously, one of the good
24 things is bringing this group of people together. I'd like
25 to see more of this because the wholesale market, which we

1 all struggle with and the retail markets, which the state
2 commissions, in particular, struggle with, really need to
3 work together so that power can flow from producers like us
4 through suppliers, transmission owners and customers, whom
5 you all represent and everybody can benefit from a
6 competitive process. It's a great opportunity to all get
7 together and talk about some of these important things and I
8 appreciate it very much.

9 I'd like to start by stepping back and looking at
10 the whole concept of economic dispatch and really think
11 about the national scope that is going on here and what we
12 can learn from the discussion today about the national
13 scope. There's near universal agreement here today so far,
14 at least, that security constrained economic dispatch has
15 created a large savings for customers.

16 And really, as I see that, there's three key
17 elements of that. The first is a highly detailed capability
18 of modeling, a large piece of the transmission grid that
19 covers multiple utilities service territories. The second
20 is uniform and universal access to network service or some
21 related concept of transmission service. The third is
22 independent administration and operation of the actual
23 market and the dispatch that's based on the modeling and the
24 characteristics of that transmission system. Those are
25 things that we sort of take for granted in New England and

1 New York and the northeast because we've them for so long.
2 But a lot of the discussion today has been about the details
3 of making those issues work. I think those three key
4 factors are something we should all be pleased to have in
5 the northeast and eager to improve.

6 Let me talk a little bit about where we're at and
7 what might be improved from a fairly high level in terms of
8 economic dispatch in the northeastern markets. First, it
9 seems that there were probably three main expectations or
10 hopes that the designers of economic dispatch and economic
11 dispatch-based markets had in mind a few years ago.

12 First was to minimize the variable cost of
13 converting fuel or energy carriers into power without
14 violating reliability requirements. Second was to provide a
15 framework for an efficient energy market and the third was
16 to use that market to send price signals for maintaining and
17 adding and attracting new resources, whether for generation
18 demand response or transmission. That's really, I think, if
19 you go back to the initial discussions about LMP markets and
20 what they were supposed to achieve, what people expected.

21 How did they perform? I think we've heard and
22 seen that the minimizing of variable costs has been
23 successful. You've heard various estimates today of maybe
24 from 50 to 100. That range of a million dollars per year in
25 short run savings simply from economic dispatch. This isn't

1 a market. As Gordon pointed out -- I think Mark as well --
2 there's been much bigger savings from actually using a
3 market based on economic dispatch and we certainly see these
4 in recent studies, whether it's the ISOs own studies of
5 savings or the product that SERA came out with recently that
6 announced \$43 billion of savings over five years in the
7 eastern part of the United States or the Global Energy
8 Decision study, which had a \$15 billion savings in the
9 northeastern part of the United States over the same period.

10 These savings come from the cost minimization
11 efficiency enhancement, the risk management and the
12 innovation of markets that are based on an economic dispatch
13 system, and a big part of this is creating inventive
14 technologies, whether it is the new technologies like clean
15 coal, advanced demand response, merchant transmission or
16 more efficiently planned and constructed regular
17 transmission. All things we're all interested in.

18 So the performance has been good, but a lot of
19 the performance really depends on how the market itself is
20 working. Let's quickly think on how the actual energy
21 market as oppose to simply the older economic dispatch
22 itself seems to be working. Our view is that the market has
23 been fair to good and it's getting better. There are some
24 problems. To get into those problems, we need to get down
25 into details a little bit. I think probably the biggest

1 issue, from our perspective in terms of how these energy
2 markets are actually working, is that not all of the
3 security constraints are reflected in the security
4 constrained unit commitment and the security constrained
5 economic dispatch.

6 If you look at both the ISOs presentations, you
7 can see a list of improvements that have been made and
8 additional improvements that need to be made to correct
9 these problems. If these constraints aren't in the market
10 software and the services need to be provided to keep the
11 lights on and are typically provided through what is called
12 out-of-merit dispatcher resources, which created additional
13 uplift charges that are just kind of dumped like a tax on
14 suppliers or on customers. Nobody can really do anything
15 about it except to pay.

16 They often suppress or distort the market prices
17 that generators and other market participants get paid in
18 the process. So this uplift problem needs to be resolved
19 and needs to be resolved by making the actual market
20 software more comprehensive and covering security
21 constraints that are actually out there and modeling the
22 system more accurately in dispatching and pricing power.

23 Another thing that we've seen that has been very
24 difficult in these markets to establish what you might call
25 scarcity prices. Prices that get above the short-run

1 variable cost of production in times of reserve shortages or
2 scarcity, and to distinguish these higher levels of prices
3 from the abuse of market power. In short, it's been
4 difficult to get prices quite right.

5 This leads to a third big issue that in our view
6 is very important in terms of making these markets work.
7 Even if you get prices right, it's very important to
8 allocate the prices properly. I'd like to give two quick
9 examples of the challenges that there have been.

10 First, the uplift that has been created,
11 especially in southern New England associated with not
12 putting all the reserve requirements into the security
13 constrained unit and dispatch, and instead having them
14 picked up through various kinds of dispatches that are paid
15 through something called "operating reserve credit," which
16 is a form of uplift. It's uplift that really shouldn't be
17 there if we had a good, perfectly designed market.

18 This uplift, until recently, was taken and was
19 actually allocated to people who were selling power or
20 buying power in real time that was different from their day-
21 ahead market positions. What this did was it made it very
22 difficult for there to be virtual trading between the day-
23 ahead and there real time market, which is something that's
24 designed into these markets to make them work better and to
25 make them more efficient. So we had an allocation of

1 uplifts that prevented efficient trading and this was
2 actually -- the allocation part was fixed earlier this year,
3 an example of the kind progress that has been made.

4 A second example is, to the extent that there are
5 price signals for building new resources and maintaining
6 system resources, they're not always allocated to the
7 entities that have the strongest incentive to actually go
8 out and do something about the problem, like contract with
9 somebody to build a new generator or contract with somebody
10 to maintain an existing generator in a way that minimizes
11 the cost for customers. Sometimes these costs are allocated
12 to people who have difficulty or actually no interest or
13 ability to contract for new resources.

14 Let me move on quickly and superficially,
15 perhaps, to the last question of do these markets -- have
16 they performed well? In terms of sending the price signals
17 for the resources I think it's clear that they haven't.
18 They have pointed, like Gordon said, to where the resources
19 should be put, where the problems are, but they haven't
20 necessarily produced enough revenue or expectations of
21 revenue to attract the investment that we need, whether it's
22 in new generation, new demand response or new transmission.
23 Instead, where these are happening they're largely happening
24 in response to RFPs and contracting opportunities that have
25 been put out by either load-serving entities, state agencies

1 or power authorities or other sort of non-market approaches.

2 It's clear without getting into areas we don't
3 want to talk about today that there's a growing consensus
4 that there needs to be some sort of refinement or revision
5 of the current capacity markets to address this problem.

6 So let me move on and talk about what we would do
7 if there was a blank slate. The kind of key take-aways,
8 from our perspective, are. There's really three. First, we
9 should include all of the constraints that are relevant to
10 the dispatch of the system in the actual market software and
11 market pricing mechanism and in the prices and we should
12 pro-optimize markets for reserves, ancillary services and
13 energy, much as New York has moved to do recently. Second,
14 we should build in an effective broadly acceptable and
15 supported resource adequacy and capacity market mechanism.
16 Third, we should make sure that we allocate the costs from
17 these market mechanisms to the entities that have an
18 incentive and an ability to take market actions that will
19 react to the price signals.

20 With that, I'll stop and take any questions.
21 Thank you.

22 MR. HORAN: Thank you. My name is Doug Horan
23 from NSTAR Electric. I have some slides I've distributed
24 and I'll organize my comments around those.

25 It's always helpful to start -- to let people

1 know the perspective from which your comments come. The
2 first couple of slides talk about exactly that and the
3 remainder of the slides identify a couple of issues that we
4 think are significant.

5 If you look at the first slide, it shows NSTAR's
6 service territory. As you can see, we serve much of eastern
7 Massachusetts. But I think the two points that are
8 important here are, first, 67 percent of the NEMA load is in
9 NSTAR service territory. So, obviously, issues that relate
10 to NEMA are very important to us.

11 The second point is that NSTAR has divested all
12 of its generation. We own no generation. We have no
13 marketing arm. We have no for-profit activity in the
14 generation market. We do, however, continue to supply power
15 to a substantial number of our customers -- well over 90
16 percent by count, over 70 percent by mode. In the
17 Massachusetts structure we're the one responsible for
18 providing energy to those customers.

19 If you'll look at the next slide, you see the
20 source of our concern or our perspective on the energy
21 market issues. This happens to show the rates we charge our
22 customers and the delivery rate, which is obviously a
23 concern to us, is flat and has been for 10 years. The
24 energy portion which we bill to our customer is large. It's
25 volatile and right now is very large in comparison to the

1 rate that we charge. If our base rate is 6 cents, our
2 energy rate is about 12 cents, given current prices.

3 From our perspective, as we're out buying in the
4 market for our customers, our objective is simply to do the
5 best we can and to pursue customer service. We're very
6 concerned about the impact the energy market has, both on
7 our customers, on the regional economy and frankly on our
8 reputation. Because while I can look at this chart and
9 distinguish between the energy and the base portion,
10 customers don't do that. They just see a large bill from
11 NSTAR. So the perspective that we've had for the last
12 several years has been one of fairly aggressive pursuit of
13 customer interest in the energy market.

14 The next slide is a quick summary of our
15 perspective on security constraints dispatch issues. It's
16 been mentioned several times that there's a long history of
17 central dispatch in New England and it's true. There is.
18 But, of course, when markets came in some years ago now
19 there was a significant change. Because prior to that
20 dispatch was based on cost. It's now based on bids. The
21 dispatch results are going to be efficient only if the bids
22 are sound. That is to say if they have a relation to
23 marginal cost. So while we've had 30 years of experience
24 with central dispatch, the important point is we've had much
25 less experience with bid-based dispatch and that give rise

1 to much of our concern.

2 NEMA is an area that has highly concentrated
3 generation ownership. Some 70 percent of the generation is
4 owned by two entities. As a result, we tend to be very
5 concerned about exactly how the bids are created and whether
6 or not there's any market behavior we should be concerned
7 about.

8 If you look at the next slide, it shows the NEMA
9 area. What this shows is the NEMA load and also the history
10 of transfer capacity into NEMA. Generally, the northeast
11 Massachusetts area has been viewed in New England as a
12 constrained area. Northeast Massachusetts and Connecticut
13 are viewed as constrained areas. When you look at this what
14 you see is there's been a steady improvement of the
15 transmission into the area. We've added, through a series
16 of smaller projects, substantial capacity and there is a
17 large project underway at the moment which will be finished
18 next year which will add about 1000 megawatts of transfer
19 capacity.

20 The point of this is, if you combine the
21 resources and the transfer capacity in this area, even now,
22 it's in excess of peak load by 40 percent. When the new
23 line is in place, it will be in excess by 60 percent. So
24 with a high level, if you think about constraints as being
25 driven by transmission capacity, you would assume that the

1 constraints should be small and diminishing. In fact,
2 that's not the case. As has been discussed before, in
3 addition to the sort of large, high-level transmission
4 issues there are local constraints, contingency security
5 analysis that need to be done in the Boston area, which
6 results in uplift charges.

7 The chart which talks about unit flexibility and
8 its impact is a chart taken from the ISO independent market
9 monitor's report in 2004. What it's showing is the amount
10 of capacity that, in fact, ISO calls for that it needs in
11 order to meet its reliability concerns and then the amount
12 that it gets for a variety of reasons and the amount it has
13 to take from market participants.

14 You can see in the bar in December the amount
15 that was sort of beneficial was about 60 megawatts. The
16 amount that actually was required or turned out to be taken
17 was 450 megawatts. In a sense, that's a measure of the
18 degree of improvement opportunity in terms of uplift
19 charges. One of the reasons this comes out in our view is
20 because of unit inflexibility, meaning, ISO needs power for
21 3 hours and the unit says its minimum is 10 hours. If they
22 need 200 megawatts and their minimum is 700 megawatts, the
23 question, I think, that is highlighted on the next page is
24 sort of what's the impact of that?

25 You can see in 2004 the total uplift costs were

1 in the range of \$80 million through October, which is all
2 the data we have. It increased to 130. And, if that
3 continues, we project through the end of the year, to \$150
4 million. I guess the point of that is twofold. One, it's a
5 big number. That's about 10 percent of the total energy
6 cost in NEMA. This is not a small problem or a small aspect
7 of the market. It's a very large one.

8 The other thing that is notable is the increase.
9 Because if you think about the fleet of units hasn't changed
10 substantially. The constraints and the transmission system
11 haven't changed substantially. If you have a doubling of
12 uplift costs, then you have to think about whether that's
13 related to sort of structural issues or whether that's a
14 commercial decision in terms of how restrictions on the unit
15 are going to be placed.

16 If you look at the next page, again, our concern
17 is, to the extent that this -- I'll call it a behavioral
18 issue because again we do have a very substantial amount of
19 market power in NEMA. The solution is closer examination,
20 more audits, rules that more clearly limit the amount of
21 inflexibility that generators can put in their units. It
22 maybe that some of this is structural and not behavioral in
23 the sense that units are what they are. Some units can't
24 ramp, can't be called for in a short period of time and,
25 again, if that's the case, in our view the solution is on

1 the capacity side of the market you need a better price
2 signal that's going to call for flexible units. You're not
3 going to fix this problem with broad-based capacity
4 payments. You're going to fix this problem with targeted
5 capacity payments. That's the work that's putting together
6 the forward reserve market is certainly in the right
7 direction. That's what will help solve this problem.

8 What I've talked about to date has been the
9 uplift issue. If you look purely at congestion the
10 different in marginal costs between zones, there's also, in
11 our view, potential for a significant behavioral factors
12 that drive congestion higher than it needs to be. As an
13 example, if you're in NEMA and you know that you, for
14 security reasons, are likely to be called, you may very well
15 bid high in the day-ahead market and then get called in the
16 real time market. The effect that is to increase congestion
17 costs.

18 Now, as we look at the market data that's
19 available to us, we find some units that over a period of
20 time during 2004, let's say, have a bid price that is
21 reasonably close to the clearing price, has a fixed
22 relation. You look at the period of time after that and it
23 starts to drift up. So you look at that and you say, well,
24 the clearing price itself is going to reflect, obviously,
25 normal fuel increases and other economic solutions. The

1 fact that this price is drifting up in relation to the
2 clearing price suggest, again, that's a behavioral issue.
3 Something we've investigation. The congestion this year --
4 the total congestion cost at NEMA have been in the range of
5 about \$50 million. So, again, this is an issue that bears
6 investigation.

7 So what do make from all this? I guess the take-
8 aways are first. It is very important as the market is
9 structured to pay close attention to market power issues and
10 behavioral issues. Secondly, it is very hard to analyze
11 them, and part of the reason that it's hard to do so is
12 because the data that users have, that market participants
13 have is restricted.

14 As Michael mentioned earlier, bid data is not
15 available until six months later. So we constantly find
16 ourselves in the situation of trying to understand what's
17 going on in the market and essentially flying blind. We
18 just don't know what the data is in order to do the
19 analysis. There is a balancing between the needs of the
20 generators and the others in determining what the
21 appropriate period should be. But there's nothing magic
22 about six months. Certainly, from our perspective, it
23 should be released on a much shorter basis. We'd say at a
24 minimum a month's delay would be sufficient. If you do that
25 I think you increase the ability of all who participate in

1 the market, which, in turn, increases the credibility of the
2 market and the ability to find solutions.

3 Thank you very much.

4 MR. KRAPELS: I have found it to be productive to
5 follow the instructions of FERC commissioners, so I'm only
6 going to talk about transmission.

7 COMMISSIONER BROWNELL: Wish everybody did that.

8 MR. KRAPELS: I'm here as an owner of independent
9 transmission. You'll note I'm not using the word "merchant"
10 transmission. I'm using the word "independent"
11 transmission. And, as such, was involved in the development
12 of the Neptune project -- other projects that we are
13 pursuing in the northeast and in other parts of the country.
14 One thing we've learned in the development of transmission
15 projects is that it is a very collaborative process and you
16 have absolutely got to involve utilities, generators,
17 regulators, investors and certainly consumer groups.

18 This is a wonderful place to talk about
19 transmission and the role that it plays in economic
20 dispatch. Obviously, dispatch is more economic if there is
21 adequate transmission. Without adequate transmission, the
22 problems of economic dispatch just get worse and worse. So
23 I want to confine my comments really to four points about
24 transmission.

25 My first point is that the drivers of future

1 transmission development are changing somewhat. The typical
2 tradition driver is reliability. But the change here in the
3 Northeast especially is that the -- which are really
4 marvelous vehicles in New England and PJM and becoming one
5 in New York, are appointing on a region-wide basis where
6 reliability investments need to be made and I think we're
7 all learning from the NSTAR project and the NU projects that
8 large transmission projects aimed at reliability inevitably
9 have extremely significant economic impacts and that the
10 distinction between economic projects and reliability
11 projects is a little bit artificial.

12 The second change in the transmission development
13 paradigm that we're seeing is what I call bringing power to
14 -- We've got a long way from the Pearl Street Station
15 development by the original Con-Ed to take power out of the
16 city. Now more and more transmission projects are required
17 to bring power into the cities and the urban areas. When
18 you look at the really big transmission projects here in the
19 Northeast, a new project, the NSTAR, the Neptune, the Cross
20 Sound Cable, they're all aimed at bringing power into the
21 urban areas. Why? Very obviously. Because building a
22 15000 megawatt power plant in the City of Boston at \$2000 a
23 kilowatt is a damn expensive proposition and may never be
24 done. So transmission makes a lot of sense for urban power
25 areas.

1 The third area of transmission development that
2 we're seeing is, whether we like it or not, the body politic
3 does consciously value generation diversity. We see that in
4 a bunch of different ways. We see it in the emphasis on
5 renewable resource requirements. To bring renewable
6 resources into the grid, we have to build transmission. I
7 can't tell you the number of wind-power transmission
8 projects that we're looking at all over the country as
9 essential to make this public policy goal a reality.

10 Similarly, if eastern PJM, if I may pick on a
11 market that's not represented here, wants to have something
12 other than gas in its generation portfolio. A project like
13 Mountaineer makes an awful lot of sense. How's that going
14 to get built? It would have to find a way to make
15 generation diversity something that we're willing to pay
16 for. We don't have answers to those questions, but the
17 questions are arising nevertheless.

18 The second point I want to make is that we think
19 that which may not be named, that is the capacity market
20 constructs that we're working on -- LICAP, RPM and the
21 capacity market -- the capacity demand group in New York
22 combined with some essential long-term contracting were
23 ultimately used as mechanisms to accomplish these
24 transmission objectives.

25 In bringing power to the cities we're seeing a

1 variety of approaches by New York public authorities to make
2 it happen. Those initial long-term contracting requirements
3 may erode as the market learns to put more faith in the
4 capacity demand for an RMP. We'll not there now, but
5 hopefully will be there in the future.

6 The third point I want to make is that, when you
7 look at the Northeast from a transmission development
8 standpoint, we clearly have two different regions. We have
9 New England, which has an active RTAP, several major mostly
10 rate-based projects and socialized projects underway. This
11 way of developing transmission works in New England. And,
12 if it works in New England, FERC has essentially said let it
13 work.

14 These transmission projects have a tremendous
15 impact on capacity values in the region. And so, without a
16 LICAP or something like it, I don't know how generator
17 investors are going to be able to make the economic analysis
18 and look for capacity revenues to make their investments,
19 hence, the need for LICAP here. In New York there's not so
20 much an RTAP as there is active contracting for transmission
21 by load-serving entities and load pockets. Even there,
22 however, transmission projects do effect generator values
23 and hence the need for a demand curve in the New York
24 market. To me, it's an inevitability. It has to be a part
25 of the standard market design whether you call it LICAP or

1 demand curve or an RPM, which leads to my last comment --
2 the role of long-term contracts.

3 Participating in these discussions, it seems to
4 me that we tend to think of this in too binary a way. I'd
5 like to think that there's kind of a pendulum of contractual
6 necessity. Five years ago you didn't need long-term
7 contracts. Financial markets had a lot of confidence, some
8 of it misplaced, and a ton of money was available to build
9 generation. That model was more or less shattered by the
10 collapse of Enron and by the realization that capacity
11 revenues behaved the way that they did. So today maybe the
12 peak need for long-term contracts to get anything built.
13 Nothing will be built in New England without a contract from
14 someone -- no generator and no transmission lines. But I
15 don't want to stop there and say that that is the reality
16 for the next 20 years. It's not.

17 Life works in pendulum shifts with LICAP, RPM and
18 capacity demand curves and the erosion of generation
19 surpluses. In five years I think we will be back again at a
20 pendulum point that says we have a diminished need for long-
21 term contracts. I don't think that need is going to go away
22 in five years, but I think the need will diminish.

23 I'm involved in a transaction now with investors
24 where we're actually looking at, and placing value on, the
25 New York PJM capacity market spread. The investors are

1 willing to put some reliance on the existing New York
2 capacity mechanism and what they and we believe will be the
3 PJM capacity mechanism as it emerges from FERC
4 deliberations.

5 My last point is one I made earlier today.
6 Restructuring is the work of a generation. It's not the
7 work of two- or three- or four-year transition. It takes 20
8 years to restructure an industry as big as this one. That
9 is our experience in the airline industry, in the
10 telecommunication industry, so we're not even halfway there.

11 Thank you very much.

12 COMMISSIONER BROWNELL: It seems like a lifetime
13 to me.

14 (Laughter.)

15 MR. LOUGHNEY: Thank you. My name is Bob
16 Loughney. I'd like to thank everybody, especially Chair
17 Brownell and the vice chairs for having been here. I'm a
18 partner in a law firm in Albany, New York -- Couch White.
19 We use a little bit of electricity, but that's not where I
20 get my opinions from.

21 We represent, among a number of other clients --
22 my primary client is a group called Multiple Intervenors.
23 The name doesn't give much away, but it's a group of large
24 industrial, commercial and institutional users of
25 electricity in New York State. Through five of the members,

1 the Multiple Intervenors, actively participate in the ISO
2 governance process, including the management and operating
3 committee.

4 Again, I'd like to thank Chair Brownell and the
5 Vice Chairs Flynn and Afonso for inviting me here today.
6 We're particularly happy that the end use sector was
7 included. It's a sector that isn't always heard from that I
8 hope to bring a perspective here that may be a little bit
9 different than what we've heard so far.

10 I believe I was invited here to provide the end
11 user perspective by Chairman Flynn and that's what I intend
12 to do.

13 With respect to SCED, it's certainly true most of
14 the things that have been said -- the good things that have
15 been said about the process. That it has been used in New
16 York State in one form or another successfully for decades.
17 It is a critical component, I believe, of the restructured
18 markets in New England and New York. Customers, such as our
19 members, Multiple Intervenors, require a reliable supply of
20 electricity and SCED has been demonstrated to be a very good
21 means of satisfying the reliability needs of New York State.

22 Certainly, using the least expensive resources to
23 satisfy the electricity demands, while taking into account
24 the transmission constraints and reserve requirements,
25 although it's a very deceptively simple goal, it actually

1 yields a very complex set of operational decisions that have
2 to be made. I compliment here the way the New York ISO and
3 before the New York Power Pool have done just a great job of
4 keeping the lights on in New York State.

5 Despite the success and the fact that it's been a
6 great way to ensure reliability, I do applaud the joint
7 board's review of SCED and the examination of potential
8 means of improving it. I have attached to my comments,
9 which are available on the table, the most recent update of
10 the LBMP prices in New York based on monthly averages 2003
11 to 2005. There's just been a dramatic increase in the price
12 of electricity this year. I've heard all the explanations.
13 I've heard all of the claims of savings. It's just hard to
14 reconcile. I get beat up by my clients all the time in
15 trying to give them the economic explanation for all this
16 and they say, well, these prices are just outrageous and we
17 can't afford it.

18 So I think that's the fundamental problem that I
19 have with SCED. Right now it's subject to a pricing
20 mechanism that is hard to explain and may not be yielding
21 the most competitive prices available. If I could cite to
22 one particular issue that seems to come up and that is we
23 seem to have lost the benefit of the fuel diversity in the
24 pricing mechanism.

25 In New York the market clears -- this is what I'm

1 told by the New York ISO -- the market clears about 80
2 percent of the time based on the price of natural gas, which
3 represents about 20 to 30 percent of the New York State
4 generating capacity. Obviously, not everyone's costs are up
5 when the clearing price is that high. There are a
6 substantial number of generators in this state that are
7 being paid on a regular basis a multiplier of their marginal
8 costs.

9 I guess the question I have is, is this how it
10 was suppose to work? It was designed a certain way. We've
11 heard that there was a study in 2000 that said pay-as-you
12 bid is the way to go. But I wonder if we revisit that study
13 or update it to show real bidding information, real
14 generation mix would it yield the same results now? Is this
15 the most economic result? It's a question I hope the joint
16 board's deliberations will continue to examine this issue
17 carefully.

18 I guess the other issue that I wanted to point
19 out, and I don't want to repeat what's been said, this is an
20 area that really has not been talked about very much and
21 that is whether demand resources are treated fairly under
22 SCED?

23 Currently, in New York demand resources can
24 participate in the New York ISOs energy and capacity
25 markets. I think what makes New York a little unique is

1 that the demand resources can actually have an impact on the
2 clearing prices in the capacity and energy markets. I have
3 been very involved with the demand resource markets in New
4 York and I think the ISO had done a great job on the energy
5 and capacity markets.

6 Right now demand resources are not able to
7 participate in the ancillary services markets and some of
8 those barriers are just software related -- things that are
9 being worked on, not as fast as I would like to see them
10 worked on, but being worked on. For example, some demand
11 resources -- some of my clients are ready, willing and able
12 to supply 30-minute, non-sink reserves but are not able to
13 do so because the software changes haven't been made. There
14 are other barriers that are more systemic and those barriers
15 relate to the fact that there are existing reliability
16 rules. For example, for spending reserves and for
17 regulations that were written in a different era and really
18 do not incorporate or anticipate demand resources.

19 I think that if SCED is going to be true to its
20 purpose of dispatching the least expensive resources to meet
21 the demand, demand resources must have an equivalent
22 opportunity to participate in all the markets. Accordingly,
23 I would urge this joint board to recommend to the FERC that
24 it require that existing barriers, either software or
25 market-related barriers to demand resources participating in

1 all of the markets should be eliminated expeditiously. And
2 that where necessary existing reliability rules should be
3 modified to allow demand resource participation. Other than
4 that, my remarks pose answers to the questions that were
5 raise. I think some of it is repetitive of what's already
6 been said.

7 The only other issue I would comment on is the
8 consolidation of economic dispatch by integrating the New
9 England and New York dispatch systems into one. I don't
10 believe that consumers are opposed to such further
11 consideration of this concept. However, given where prices
12 are, I would want to be sure that before we do it that it's
13 going to actually result in lower prices for consumers in
14 the two regions. And I also think, having read some of the
15 studies that were done in 2003, that it looks like it's
16 going to be a very complicated process. And, given that, I
17 would not want to interfere with other initiatives such as
18 ensuring that the demand resources are incorporated in all
19 these markets.

20 Thank you. If you have any questions, I'll be
21 glad to answer.

22 MR. RUDEBUSCH: Good afternoon. My name is Tom
23 Rudebusch of the law firm of Duncan, Weinberg, Genzer &
24 Penbroke in Washington, D.C. My firm has represented
25 municipal and cooperative utilities in New York and across

1 the country for 30 years. I've personally been involved in
2 restructuring New York since the competitive opportunities
3 docket was opened in 1994 by the Public Service Commission.

4 I thank all the members of the joint board for
5 the opportunity to present these comments, particularly our
6 chair, Commissioner Brownell, Chairman Flynn and Chairman
7 Afonso.

8 The New York Association of Public Power has nine
9 municipal electric members and three rural electric
10 cooperative members located across New York State. NYAPP
11 members are load-serving entities with total peak load of
12 450 megawatts. NYAPP members have the goal of serving their
13 communities reliably and economically. They rely on long-
14 term bilateral contracts to meet their power supply
15 requirements. They have access by contract to inexpensive
16 hydro power under preference power arrangements that are
17 commonly found in the western United States. In other
18 words, there a specific federal statute, the Niagara B
19 Development Act directing that power be sold at the lowest
20 rates reasonably possible to NYAPP members and other public
21 bodies. NYAPP members are unique in having these preference
22 power arrangements in an organized power market and our
23 clients around the country often ask of us how we're doing.
24 NYAPP's members are also transmission-dependent utilities
25 and dependent on the transmission facilities administered by

1 the New York ISO to serve their loads.

2 As Mr. Lynch aptly demonstrated, they use the C-
3 30 constraint economic dispatch as well as the security
4 constraint. Unit commitment process organized around the
5 locational marginal prices or LMP.

6 The New York ISO is arguably the most
7 sophisticated example of standard market design in the
8 country. The just released Department of Energy report to
9 Congress is very able and well-written. However, in one
10 respect I find that it fails to adequately address the
11 distinction between bid-based economic dispatch and a cost-
12 based economic dispatch.

13 Prior to the establishment of the New York ISO in
14 1999, the New York power pool operated a cost-based economic
15 dispatch as well as a SCUC at a 10th of the administrative
16 cost. Of course, the power pool did not also administer a
17 bid-based market using LMP. The point is that no one should
18 think that economic dispatch requires standard market design
19 or locational marginal pricing.

20 The New York ISO bid-based economic dispatch
21 produces a single market clearing price, both in day-ahead
22 and real time. Recently, as was just mentioned, average
23 monthly prices -- these are non-peaks -- but average monthly
24 prices, 24/7, have increased in an alarming rate per
25 megawatt hour. They were \$80 in June, \$90 in July, \$110 in

1 August, \$120 in September and back to \$110 or something in
2 that range in October. The cause is said to be high gas and
3 oil prices used in the generators that set the LMP, but
4 nuclear, hydro and coal generators are paid that same price
5 even though their fuel costs have not risen to the same
6 extent. This is a central feature of current bid-based
7 economic dispatch. It's an issue that should be addressed
8 by the joint board.

9 As I mentioned, NYAPP members have these cost-
10 based contracts with very low rates. It follows that their
11 retail rates are also very low. My claim is not that if you
12 municipalize you can have cheap power with depreciated
13 plants and free fuel, but there is another way to do it --
14 it was the intention of the yard stick competition
15 envisioned by the Niagara Redevelopment Act that these cost-
16 based rates would set a standard. We're not here to tell
17 anyone what to do. But we're here to show that there is a
18 different way to do it. However, the cost-based contracts
19 do not meet the full requirements of NYAPP's members and
20 they are forced into the market for the balance of their
21 power supply. Here they have found that generators and
22 other suppliers are not willing to enter into contracts that
23 reflect their costs. Instead, some want prices that reflect
24 the short-term market price.

25 While it has been said that a bid-based economic

1 dispatch produces production cost savings, it is not obvious
2 that those savings are reflected in the prices charged to
3 load-serving entities in the wholesale markets or to retail
4 customers. As a result, NYAPP members are investing in
5 generation projects, including clean coal and small hydro
6 facilities. This is the only way -- and this is the central
7 point that I want to make -- this is the only way NYAPP
8 members can capture the benefits of cost-based generation
9 since a bid-based economic dispatch fails to produce the
10 lowest cost outcome.

11 Just a couple points followed by the questions.
12 One of the by-products of economic dispatch is uplift in all
13 of its forms. These are significant costs often necessary
14 for reliability, but the level of these cost must be managed
15 through the ISO's governance process. For this reason,
16 NYAPP's support of the New York ISO in its development of
17 the expensive and evermore sophisticated real time
18 commitment dispatch this past year. This required agreement
19 on the five-year financing with a five-year budget target.
20 The promise is that it will reduce uplift. It's too early
21 to tell if this will work, but we are waiting.

22 Finally, NYAPP supports seams reductions, but
23 does not believe that further consolidation of the New
24 England and New York economic dispatch is needed if the goal
25 is reliable service at the lowest cost. And, in terms of

1 reducing seams between New York and PJM, I would just say
2 one word and that is no SCUC.

3 Thank you.

4 COMMISSIONER BROWNELL: Don.

5 MR. SIPE: Thank you. I appreciate the
6 opportunity to be here. I'm going to try to be brief
7 because I know that you want to get into the discussion
8 period.

9 I want to cover just a few points that are not
10 necessarily all related to one another. I want to start
11 with sort of a technical point that I think is unique to New
12 England and New York, but I think has a bearing on the
13 effects of economic dispatch on our markets and other people
14 haven't touched upon it. It's something that's dear to my
15 heart, so I thought I would touched upon it because we have
16 talked about transmission expansion and its relation to
17 capacity markets and other things.

18 I think New England and New York are blessed with
19 a correct interconnection policy, which has large economic
20 implications as far as how far down into the product mix we
21 can push the results of security concern economic dispatch.
22 We essentially have interconnection policy, which some
23 people call "plug and play," which is known as the minimum
24 connection policy. I'm to sure if all the commissioners
25 around the table are aware of that policy and how it is

1 different from policies in other parts of the country. We
2 essentially have an ability to bring in new resources into
3 the security constraint dispatch without building
4 significant transmission as long as reliability is reserved.
5 That is a significant difference, even from the FERC
6 standard interconnection policy, which has in it embedded an
7 idea called deliverability, which offline we can talk a
8 little bit more about. But the deliverability idea, to me,
9 is something like George Orwell's pigs who all together in
10 the barn and decided that some animals were more equal than
11 others.

12 Under deliverability there is this engineering
13 illusion that some generators are more deliverable than
14 others. The problem is pigs are serious.

15 COMMISSIONER BROWNELL: Hey, Don. Thanks a
16 bundle.

17 (Laughter.)

18 MR. SIPE: I don't think that your personal
19 policy. I think you listen to good sense when we propose
20 something else. The problem is no one has proposed
21 something else. These debates continue to come around, but
22 we'll hear more about deliverability in New England. It's
23 something, I think, as we look at the value of security
24 constrained economic dispatch that we have to weary of. We
25 have to be sure that competition in New England is, in fact,

1 based on dispatching the least cost generation, doesn't have
2 anything to do with preferential treatment on the
3 transmission system.

4 I think we also continually come up against
5 market suggestions in New England in some of our litigated
6 questions that request that various carve outs from the
7 transmission system be given to this party or another or
8 FTRs. I think we have to review those quite carefully in
9 terms of what effects they may or may not have on the
10 general deficiency of dispatch in the region as a whole to
11 the extent that they are simply financial arrangements that
12 don't embody any preference or don't change any of the
13 dispatch. That is one set of issues. I think we need to be
14 careful to make sure that in the future that those are
15 evaluated in terms of the economic dispatch implications.

16 I represent a group of consumers in Maine who
17 actually saw quite substantial benefits from the
18 implementation of the SMD markets. We actually saw a
19 substantial reduction in prices. We happen to have a
20 surplus in Maine. So I believe there is something to be
21 said for LMP pricing and the economic efficiencies it can
22 drive. It may be that those economic efficiencies were
23 somewhat one-sided because we did have a surplus we saw that
24 LMP prices could really drive people to bid very close to
25 their marginal cost.

1 Let me say, as a transition, that that is not a
2 normative outcome. That is a predicted outcome. Economics
3 is not a normative science. There is no rule that people
4 have to bid their marginal costs. There is only prediction
5 that with enough competition they will be forced closer and
6 closer to that number. I think part of the transparency in
7 the LMP market -- part of the thing that it has shown us
8 because it is transparent is that in order for those
9 conditions to prevail, for there to be enough competition to
10 push people to bid close to their marginal cost that this
11 market requires a great deal more atomization than other
12 markets that we're familiar with.

13 I think that was alluded to by some of the other
14 speakers. Because of the nature of the market and the
15 commodity that's being traded there is no such thing in the
16 paper industry, for example, as security constrained
17 economic dispatch. There is certainly economic dispatch --
18 economic dispatch based on whether I bid lower than someone
19 else, but the security constraint piece points to something
20 in the electric market. That I agree with Mr. Corneli, in
21 fact, that it makes it very difficult to distinguish the
22 exercise of market power from legitimate scarcity pricing.
23 I'm not sure that I know the difference between those two
24 things. I don't think there is a clear difference between
25 those two things.

1 Security constraints dispatch is a tool -- I
2 agree with some of the things you said earlier, Gordon.
3 There's a tool aspect. It's a very useful tool and LMP is a
4 very useful tool in many ways, but there's a fundamental
5 disconnect between some of the ways that the security
6 constraint mind set has to work. That certain units are
7 absolutely essential and the way we allow people to price in
8 the market. We've got to find a better way of pricing that
9 difference.

10 It makes no sense for consumers to complain that
11 people are bidding above their marginal costs. To me, if
12 this was the paper industry, everybody would be bidding
13 above their marginal costs if they could. So there's a
14 disconnect. But I think it's also legitimate to say that if
15 you're dealing with something that you can't do without that
16 a pricing regime that allows something essentially to price
17 as high as it can go is not making social sense. There is a
18 normative aspect to what we're doing.

19 I think as we think through the process that
20 security constrained economic dispatch presents us with
21 we've got to be careful about assuming that a lot of demand
22 response is going to resolve the fundamental underlying
23 problem. The way I see demand response is that we ought to
24 be encouraging that because it's efficient. But it is
25 essentially another way of providing the service that

1 generators are providing. To the extent we are doing things
2 like peak shaving, well, peak shaving sort of destroys what
3 it eats. The more you level off those peaks and get rid of
4 that volatility through peak shaving the less there is to
5 fuel the investment.

6 If you go to just basic conservation -- well, we
7 can do better and conservation is a good thing. We ought to
8 be driven toward it. It also eventually runs into entropy.
9 To have a functioning economy, you can't just save your way
10 or interrupt your way to production. You've got to get
11 electrons across the wire. And at a certain point if
12 everybody that needs reliability leaves the grid in order to
13 get it, then I think the grid has failed. So the
14 alternatives that you may be driven to, if you're thinking
15 of only demand response as solution of the problem of
16 scarcity pricing and what I consider is going to get down to
17 be a necessity, I think some of the alternatives would be
18 that we just don't use that system to the maximum that it
19 could be used to.

20 The idea of having those alternatives available
21 is a good thing. But I think essentially we get down to a
22 lower demand curve somewhere. And, if we are still in the
23 world where there is security constraints even there, and I
24 presume we will be, whatever shape that demand curve has it
25 is going to have security constraints that bind at times and

1 that make some units necessary. If we are still in a purely
2 commodity pricing market at that time, we have just moved
3 the issue down a step but we haven't solved the fundamental
4 economic problem or normative problem. I guess it's not an
5 economic problem that an inelastic product wherever you get
6 to it makes it very difficult to distinguish between the
7 exercise of market power and what would be legitimate
8 scarcity pricing if you were dealing with something that
9 wasn't a necessity.

10 I want to leave the group with that set of ideas
11 as one of the basic conundrums that I see in the market. I
12 don't think it dictates a particular result. But, looking
13 at results, I think we can't be naive in assuming that
14 demand response is going to fix this whole problem. That
15 simply letting the price go to infinity in certain hours is
16 going to solve the problem. I think there is a larger
17 societal decision that we've got to make that needs some
18 more thorough discussion. That's all.

19 COMMISSIONER BROWNELL: Thank you.

20 I'm going to give Gordon and Mark 10 minutes or
21 so to respond, then commissioners will open it up and to any
22 others who would like to comment.

23 MR. van WELIE: Actually, I hopefully should be
24 done in shorter than 10 minutes. I wanted to come back to
25 this pay-as-bid versus the marginal cost current system of

1 clearing based on the bid-based clearing mechanism.

2 The thought that occurred to me, and I shared
3 this with Kurt over lunch, is the problem isn't with the
4 market design. The problem is with our citing policies.
5 What we're anxious about is the high cost of electricity
6 because natural gas has increased in price in terms of fuel
7 that's been reflected in terms of electricity cost. And
8 what the market is telling us is do something about the
9 price of natural gas and do something about your generation
10 mix. But we have so overly constrained our ability to cite
11 something other than natural gas, particularly up here in
12 the Northeast and we have so constrained our ability to
13 import additional gas molecules into the Northeast that
14 we've put ourselves in the corner.

15 I'd say let's not go and undo all the good with
16 respect to the market design. Let's apply the energy that
17 you have onto the problem of citing alternative supply
18 resources and making sure that you've got enough fuel to
19 actually convert it to electricity at a low cost. That was
20 kind of the first point I wanted to make on that. To gulp
21 down this other part of having to undo what we've done would
22 be enormously unproductive.

23 The other point I just wanted to make is we need
24 to be careful not to get wrapped up in this notion that we
25 have to eliminate congestion. Making congestion go down to

1 zero is not necessarily the right economic outcome because
2 there's a cost associated with achieving that result. So I
3 think what we're in, in New England, with respect to
4 transmission investment is the first wave of investment,
5 which is all reliability-based. Once that's behind us, I
6 think what we'll now be exposed to is the next round of
7 transmission investment, which is going to be looking at is
8 it economic to make this investment in transmission because
9 we don't really have a reliability justification for it.
10 That, I think, is going to be far more difficult. I think
11 if you leave it alone enough like we did in Connecticut,
12 eventually you have a situation like you've got a bad
13 reliability problem on your hands and you've got no where
14 else to go.

15 Those are really my only two thoughts that I
16 wanted to respond on.

17 COMMISSIONER BROWNELL: Thank you.

18 Mark.

19 MR. LYNCH: Looking in my crystal ball, I have to
20 agree that we are at sort of the high point of the pendulum.
21 I do think we ought to start seeing some movement. It may
22 not be as quick as some people would like, but the need for
23 long-term contracts, and I like the term "long-term,"
24 because in my past life when I was a developer long-term was
25 15, 20 years. Long-term today is five years, maybe longer.

1 I know in the case of the transmission projects, it is 20
2 years. But a lot of the power purchase agreements that are
3 in place, at least in the New York control area, are more
4 like five years for capacity only. So you don't cover your
5 cost and they do it very short-term, which is not even the
6 average term in the debt that's out there. It's sort of an
7 incentive to get there. I do think we will see a shift that
8 will be slow, but I think he makes a very good point.

9 The other point I want to just caution everybody,
10 and I've heard it before, prices are high right now. When
11 you look at the price of gas and you've seen that it's
12 doubled, gone up 70 percent or more from last summer, I
13 think you would realize the prices would go higher. When
14 you look at a system that previously we had a peak of around
15 30,000 megawatts, and it went up to 32,000 this summer, it's
16 a huge increase. We've seen a dramatic new peak set here
17 and that strains your resources and you go to a lot higher
18 cost resources. But I do want to caution people because I
19 don't think you can expect that fuel price is going to be
20 the only sustainable thing here.

21 A lot of my market participants have data that I
22 provide every month that shows the increase of fuel,
23 increase in locational pricing. If you look at fuel
24 increase, it has been in that 12 to 20 percent range month
25 on month as we went through the summer where locational

1 pricing was increasing somewhere between 8 to 10 percent.
2 Big difference. You sit back and say, gee, it's not all
3 fuel. There's something going on here.

4 I do think we have to look at the anomaly --
5 what's happening with gas. Some of it is the commodity.
6 Some of it is the result of what happened this past summer
7 with Katrina and Rita coming in. There is a strain on our
8 infrastructure system and I don't think we so excited at
9 what we're looking at here. I think you could do that very
10 quickly looking at where we are with gas prices.

11 The last thing I'll say is that Gordon brings up
12 a good point. When you look at locational pricing -- it was
13 said, I think, by somebody earlier that they're not sending
14 the right signals. I think they're sending all of the right
15 signals. They're telling you all of the right things.
16 Arguably, they may not be robust enough to get investment on
17 their own, but I think there's a lot of other entries into
18 the capability of actually sighting generation or
19 transmission in specific areas that have to do from
20 environment to political to just other types of social
21 reasons that are out there that I think people negate. They
22 think that locational pricing is the end all or the solution
23 to the end all problem that you have there.

24 They are sending the right signals. They're
25 sending the right information. I think there's other

1 underlying things that are going to have to be resolved in
2 conjunction with maybe making those signals a little more
3 robust to basically incite investment.

4 COMMISSIONER BROWNELL: Thank you.

5 Commissioners, questions?

6 MR. REESE: John Reese with New York.

7 I just want to clarify, for the record, Tom, in
8 your presentation you spoke about cost-based bilateral
9 contracts at \$20. And, Bob, sitting next to you would kill
10 for those.

11 (Laughter.)

12 MR. REESE: It should be clear that those are
13 based, I believe -- correct me if I'm wrong -- those are
14 based on state subsidized hydro projects that you had a
15 nearly unique relationship with in those contracts. And
16 that, in fact, with or without a market or economic dispatch
17 that \$20 number would not be generally available.

18 MR. RUDEBUSCH: First of all, they're not
19 subsidized in any way. They're depreciated plants. They're
20 cheap hydro fuel. We pay cost-based rates. In fact, we
21 think we pay a little too much.

22 I also note that I believe the bus bar price at
23 Miami Point is not too much out of that range. There are a
24 lot of producers out there that are producing energy at
25 cheap prices and getting high prices based on the price of

1 natural gas right now. So that we understand the
2 distinction between the bid-as-you pay approach versus the
3 single price auction that was debated back when we designed
4 the markets in the mid-'90s.

5 The problem with pay-as-bid is said to be it
6 leads to collusion among bidders and requires more market
7 monitoring. Nonetheless, be that as it may, it does not
8 have the effect that the single price auction has been
9 having on prices and on revenues this summer.

10 MR. LOUGHNEY: I just wanted to reply to Gordon's
11 point. The whole idea of sighting and what the price
12 signals are, I think Gordon and Mark are correct. I think
13 the price signals are out there for sighting different types
14 of plants where they're needed.

15 As everybody here knows, there's a whole lot of
16 politics that goes on with all of this. I don't know if
17 there's enough energy in this room in order to get the
18 sighting rules changed to where they need to be. Certainly,
19 we're supportive of that. I don't know that that would
20 change everything, though. We have pretty good fuel
21 diversity in New York State.

22 Certainly, if we don't build new types of
23 different plants, we're going to have a bigger problem than
24 we have now. Even with the diversity we have now, the
25 market is clearing 85 percent of the time based on gas.

1 MR. LYNCH: I'm going to check that number on
2 you. I'm not there with you on that. I was going to be
3 kind and not challenge you here, but I'm going to check that
4 number. It could be gas and oil. I would agree with that
5 because we have a lot dual fuel plants and then we say gas
6 and oil about 60 percent or 50 percent -- yeah, 60 percent,
7 I think, are oil/gas in the oil and gas mix. Probably what
8 you're seeing is the large boiler-type oil units sitting on
9 the margin there. Those are pretty inefficient high-cost
10 units, especially where the cost of oil has gone over the
11 last three or four months. I think you're seeing some of
12 that impact. I may go there with you.

13 MR. LOUGHNEY: I stand corrected then. But I
14 mean the point is that the other more diversified types of
15 plants are still clearing at that price. I'm not sure that
16 if we put more coal plants I don't know that it's going to
17 effect the way the clear price is happening anyway.

18 COMMISSIONER BROWNELL: Kevin.

19 MR. BURKE: A couple of things. When I finished
20 my comments, you'd asked if I would comment on some seams
21 issues, which ones are not being worked on. I think
22 somebody made a comment earlier that the software is
23 complex. The system is very complex and the software that
24 runs that is necessarily complex.

25 Every time I ask Mark to make a change in the

1 software, I've made his software more complex. I mentioned
2 before this minimum oil burn that adds complexity to his
3 software. He needs to take the time to make sure that the
4 software changes are correct and they've been thoroughly
5 tested. So I think, generally, it seems like it is a
6 process. And it is a process, but it takes time to make
7 those kind of software changes, so that's not a concern that
8 we have. We're working on these issues and I think we're
9 moving forward.

10 I'll just mention a couple of other things. When
11 I go around the country, people frequently say, well, you
12 could never build a generator in New York City. The last
13 two summers we've had two generators come online and by next
14 summer we should have a thousand megawatts, two 500-megawatt
15 units owned by two different owners now in the final stages
16 of construction in New York City. It's important that
17 people take a look at how we solve the customer's problems.
18 The customer is looking for energy. Gas is on the margin
19 and gas will be used in New York City. We haven't burned
20 coal in New York City for three decades at least.

21 When that happens, when a gas line is brought
22 into New York City it's important that fuel gets used in the
23 wintertime for heating. And then, if it's used in the
24 summertime in the power plants. It's more efficient than
25 building the power plant a hundred or 200 miles away from

1 New York City and then build an electric transmission line
2 down in addition to a gas transmission line up to that power
3 plant.

4 I think sometimes people look at will
5 transmission reduce the cost from an economic dispatch point
6 of view. It will. But what we're really looking at is the
7 economics of the entire market delivering that electricity
8 to the customer, whether that is through the utility or
9 through one of the independent energy service companies.
10 They all see that market price, but they also see the
11 transmission lines that are built to serve those customers.

12 Another issue that sometimes comes up is, is
13 there a difference between transmission built for
14 reliability and for economics? I think there is. We have a
15 processing place in New York that can identify transmission
16 lines built for reliability. Those costs get socialized.
17 If a plant is being built by an independent party for
18 economic reasons in a market, it should be willing buyers
19 and willing sellers looking to see who is going to use that
20 transmission line, not necessarily socialize those costs
21 over the entire service area or some other service area.

22 CHAIRMAN AFONSO: Thank you.

23 Obviously, Kevin just blew my line that I usually
24 use, which is that you can't sight anything here in downtown
25 Boston. He tells me he sights two things in New York City.

1 So thank you very much. I appreciate it.

2 (Laughter.)

3 COMMISSIONER BROWNELL: I was going to get you on
4 that.

5 MR. HURON: Boston's not New York.

6 (Laughter.)

7 COMMISSIONER AFONSO: That's what I'm saying.
8 Let's keep it that way.

9 (Laughter.)

10 COMMISSIONER AFONSO: A couple of points. There
11 are many things in the last hour and a half or so, so I went
12 through a few notes.

13 Bob, I think your point, as you're sitting there,
14 and I think Don had the same experience with real customers
15 running manufacturing plants, running businesses, their
16 focus is running the business, not everything else, is their
17 core mission. And when I see their rates go up and then you
18 tell them, well, here's a study that demonstrates all these
19 good benefits, apparently the same line we use here in
20 Boston doesn't work in New York either, but it could have
21 been worse is I guess the line. That doesn't fly either.
22 So I agree with you.

23 One of the issues that's sort of been buzzing in
24 and out on natural gas fuel diversity -- it's obviously not
25 the subject right on in today's, but it's an ancillary, an

1 important item about the clearing price issue. Obviously,
2 you know, my colleague from Rhode Island, his governor has
3 written in on this important subject. Without going into a
4 long discussion, that's a separate full day of discussions,
5 just procedurally my colleagues from the ISO and others -- I
6 know that issue has been engaged in many formats. Can
7 someone take inventory as to how many formats it's been
8 engaged in and will be engaged in again in terms of some of
9 these issues as to the pros and cons? I know there were
10 some recent studies done on that. I don't remember them
11 all, but is there a delineation in terms of responding to
12 that or engaging in that important issue?

13 MR. van WELIE: No. That paper that I just gave
14 Christine I think we should get a copy of that to you as
15 well because they do a nice job of explaining why pay-as-bid
16 won't work relative to our current system.

17 But, just to repeat what I said this morning,
18 what we've got is a system with our current clearing
19 mechanism which incents generators to bid their marginal
20 costs and they know they can do that and be paid the
21 differential between the clearing price and their marginal
22 costs. So they don't have to sit there and guess what they
23 think the clearing price of the marketplace should be. If
24 you reverse that and go to pay-as-bid, the somewhat naive
25 assumption that generators are still going to bid their

1 marginal cost into pay-as-bid auction, of course, they
2 wouldn't.

3 Don just made the point, if you're in the paper
4 industry, you have to bid for full cost recovery. You've
5 got to bid your marginal cost. You've got to get fixed cost
6 recovery as well. So now you're a nuclear plant. Instead
7 of building it at zero, well, okay, I'm going to replace
8 this nuclear plant 20 years from now. What should my bid
9 be? I've got to cover all the environmental rehabilitation.
10 What should my bid be? You've basically got to factor into
11 your bid your long-run cost recovery. That's the one thing
12 you've got to do.

13 The other thing you've got to do is say, well,
14 I've got a profit motive and I would like to see where I
15 position myself in this market. I've now got to bid at the
16 sweet spot just below what I think is going to be the most
17 expensive unit bidding into the marketplace. When the
18 economists have looked at this -- and I'm not an economist.
19 I'm just giving you my layman's interpretation of this.
20 When the economists have looked at this, they have done as
21 much as theorized about this, but they've actually run
22 simulations. They show that you get a higher price using
23 that system than our current system.

24 Unless somebody comes to us and says here's
25 evidence that you're going to get a better result using pay-

1 as-bid, I don't see any reason why you would want to spend a
2 lot of time looking at that. But I'm open to somebody
3 showing us that we're wrong in this respect.

4 MR. LYNCH: Just from my perspective, I thought
5 we had this debate and ended it that uniform pricing was the
6 best way to go and that's essentially where we've gone. I
7 guess we're rehashing old ground. Maybe memories are short.

8 COMMISSIONER BROWNELL: That's why it takes
9 several generations.

10 (Laughter.)

11 COMMISSIONER GERMANI: I have a question if
12 anybody wants to take it.

13 We've had indicated to us all these savings in
14 the market. What would those savings had been if we had to
15 pay for the generation that we didn't pay for which we'll be
16 paying for under LICAP? We were asked not to talk about it,
17 even though someone else did -- or a similar mechanism.

18 MR. CALVIOU: I was told to try to produce an
19 answer to some of the issues, maybe to that question as
20 well. I think there's probably three models being talked
21 about. There's two competitive market models. One with
22 marginal pricing, which we all know and understand. The one
23 with pay-as-bid, which I think, as the report -- people are
24 misquoting. If people ask them what the margin is, they're
25 not always going to get it right and we do inefficiencies.

1 I think what I was hearing was, isn't there a
2 different model where we just basically pay people their
3 costs? That's a completely different model. That's not a
4 market model, pay-as-bid. That's a cost-based model. It's
5 a different model and I think we have to remember there are
6 features of that model -- yes, you get the obvious headline
7 saving on coal, nuclear and hydro that's not at the margin
8 that gets paid lower, valuable costs, but also it has to get
9 it's cost paid for as well.

10 Some of the sort of high prices that we're
11 currently seeing, which you're going to basically plant if
12 they look to be short-term profits, but they're having to
13 contribute to those plants fixed costs and those plants have
14 capacity payments as well, which contribute to some of those
15 fixed cost. Basically, an efficient market -- that's the
16 way an efficient market will be developed. Those plants
17 have actually fixed costs they'll have to recover on the
18 sort of profits they make -- the difference between their
19 costs and the marginal costs will go toward paying those
20 fixed costs back.

21 I'm sure if you did a calculation over the past
22 six months you'll find they got those costs back and more.
23 If you go back several years, you'll find that they had some
24 lean years. I think you need to take the long-term view and
25 understand it's not quite as simple as just saying I would

1 only be paying \$30, therefore, I'm now paying \$100.

2 Therefore, I'm making \$70.

3 There are different models, different paradigms
4 there and I think that's sort of played into Chairman
5 Germani's question. I think, yes, as new capacity is needed
6 on the system that will increase the cost to consumers. I
7 think some of the 40 billion type cost numbers, savings that
8 have been quoted, are due to the fact that there's been
9 excess capacity on the system and there has been maybe a
10 short-term gain. I think probably long-term gains are going
11 to be less, but I think it will sustain the benefit of
12 innovation and things like that. I think you need to
13 measure over a long time so you see the play of the various
14 business cycles.

15 As I've got the mike I thought I'd want to
16 respond to a couple of you on transmission issues. I
17 haven't said much about transmission. I'm particularly
18 responding to Kevin's point about reliability versus
19 economics.

20 I think several people have said reliability and
21 economics are very closely intertwined and what we do in
22 certain regional planning processes isn't necessarily a
23 sensible idea. The nice theoretical idea of leave economics
24 to the market would be great if actually the modes of
25 transmission and market transmission worked. But we only

1 see a couple of MIPS opportunities for merchant transmission
2 to work. Neptune and the Cross Sound Cable are good
3 examples. All such projects are between market regions and
4 very often they're backed with long-term contracts and some
5 entity like a state agency that can take a long-term
6 commodity list.

7 I think if we do want our cost transmission
8 systems for economic dispatch then I think we do need to
9 look at policies to promote transmission and I think at
10 planning for economics and seeing whether there is regulated
11 transmission make sense to build support -- renewables to
12 support fuel diversity. Those I think are sound policies.

13 COMMISSIONER BROWNELL: Thank you.

14 I, myself, can no longer distinguish between
15 economic transmission and reliability transmission, so thank
16 you for bringing that up.

17 Harry.

18 MR. SINGH: Just a quick comment on this price
19 auction debate. I'd add one more argument to the ones that
20 Gordon mentioned.

21 A lot of the trading happens in the bilateral
22 market. Now a lot of these trades are financial. The
23 reason people can do financial swaps easily is they're
24 indexed to one price published by the ISO. The buyer and
25 the seller see the same price. The moment you go to a pay-

1 as-bid you're paying different people different prices. You
2 basically destroy that construct. So a lot of the financial
3 swaps that we see out there, which are fairly liquid now in
4 some locations, would become more difficult.

5 On the basic report that Gordon mentioned, I read
6 that report. I also read more recent work since the British
7 experience of going to pay-as-bid, which suggests that you
8 can have lower prices under a pay-as-bid construct on some
9 occasion. This is something that has to do with when the
10 generators try to guess the market clearing price. If you
11 consider operating constraints than base-load units that run
12 all the time, they may not always guess the marginal price.
13 They may say I want to bid a little bit lower just to
14 guarantee I'm always running.

15 The net effect could be that you end being less
16 on some occasions, but this comes at a price. It comes at
17 the price of destroying efficient dispatch, if you will,
18 going to this morning's discussion and if academics have
19 done a game theoretical analysis the only construct that
20 gives you an equilibrium bidding strategy of bidding at cost
21 is the uniform price construct. So going away from that to
22 save a little money is taking you away from efficient
23 dispatch. I'm not sure that you want to do that.

24 COMMISSIONER BROWNELL: We'll get the report to
25 which Gordon referred in the record. Be sure we get the

1 most recent report in the record as well.

2 Gordon then Commissioner Adams.

3 MR. van WELIE: I just wanted to respond to
4 Commissioner Germani. I should clarify that the numbers
5 that I was referring to earlier today were energy market
6 analyses. We didn't look at capacity market impacts. To do
7 that you'd have to look at what was paid under the capacity
8 market over the last four or five years. This is what
9 should arguably been paid and then projecting that forward.
10 There are two different things going on there.

11 I just wanted to clarify that. It was narrowly
12 focused on the energy market.

13 COMMISSIONER BROWNELL: Kurt.

14 COMMISSIONER ADAMS: Thank you.

15 Honest to God, I came today promising I was only
16 going to talk about security constrained economic dispatch.

17 (Laughter.)

18 COMMISSIONER ADAMS: But I digress just a tad.

19 COMMISSIONER BROWNELL: There's a price.

20 COMMISSIONER ADAMS: I just want to follow-up and
21 really sharpen this issue, to tee this issue up on pay-as-
22 bid versus marginal pricing or the Dutch auction is probably
23 not exactly what loads concern really is. Loads concerns is
24 if you can't sight new generation that is not gas-fired in
25 New England. What you do is create a perpetual market

1 dynamic in which those at the bottom of the bid stack
2 receive what appear to be inequitable rents, so they're
3 placed on the bid stack year in and year out. That will
4 always exist if you can build nothing but gas, you'll
5 perpetually going to keep gas on the margin.

6 To bring this down to a very human cost, there
7 are a lot of jobs leaving the state -- in my state and the
8 region. I think what is probably going to wind up bringing
9 gas prices down -- and it makes me anxious to say this, but
10 I think it's true -- is more demand destruction and fuel
11 diversity. As these jobs leave the area, we'll have less
12 demand. That's going to wind up driving public policy
13 debate over time. The level of intensity around the debate,
14 particularly from the load side is not insignificant. We
15 don't see any way that we can change the existing dynamic in
16 the medium term except by adding more gas-fire generation to
17 meet capacity constraints.

18 Chairman Germani's question, which is a very wise
19 question and I think I've gotten the answer out of Gordon
20 once before, and I think you might have missed the question
21 he was asking. What he was saying was we're going to pay
22 for this new capacity. How much is going to cost? The ISO
23 did a study that said we save \$13 billion by moving to a
24 restructured market since 2000. Isn't that what your study
25 came up with? That restructured markets have saved

1 consumers \$13 billion over the first five years in
2 operation.

3 (No response.)

4 COMMISSIONER ADAMS: What is the number.

5 MR. van WELIE: The only number that's out there
6 at the moment is the set of numbers that I shared with you
7 this morning. Bob pointed out to me within that \$700
8 million there is a component which is the increased
9 availability of generation. So what you're doing is
10 avoiding having to purchase new generation by the amount
11 that you've increased availability. That was priced at the
12 going-forward cost of a peaker, but apart from that, we
13 haven't done any analysis to say what capacity should have
14 cost or tried to do any comparison over that five-year
15 period versus looking forward. The \$13 billion number that
16 mentioned doesn't ring any bells.

17 COMMISSIONER ADAMS: It may have been
18 extrapolated from the SERA report they put out.

19 Chairman Germani's question, to paraphrase it is,
20 if we had LICAP, what would the cost of the market have been
21 for the past five years? It's a fair question because it
22 puts in perspective the full market dynamic.

23 MR. van WELIE: Arguably, we would have paid more
24 I think is the answer.

25 COMMISSIONER AFONSO: A question off this topic,

1 if I may.

2 Earlier there was a lot of discussion on
3 software. I think that's where the word "algorithm" comes
4 up. That usually loses me after that discussion. But the
5 quality of software, can we just talk briefly on the
6 significance of the software to date in terms of the state-
7 of-the-art? What more is being done in terms of perfecting
8 the software, if I have that correct? There was some
9 discussion very early in the discussion.

10 It may have been you, Steve, or other colleagues
11 who mentioned that's such an important part -- generally
12 speaking, where that is in the art form now.

13 MR. van WELIE: I think there's two parts to
14 answering that question. One is there are a number of
15 improvements that are market-design related. So if you look
16 at something like ancillary services Phase 2 that has an co-
17 optimization of energy and reserves within it -- I use that
18 as an example of a wholesale market improvement that also
19 has a market effect into any improvement in the market
20 dispatch software. Those are clearly identified and we have
21 large projects underway to deal with those.

22 There's another set of improvements which I
23 classified as research and development this morning. Things
24 like improved combined cycle modeling, building to the
25 software, multi-interval optimization and so forth. Those

1 are the things which we're not ready yet to commit to as
2 firm projects for varying reasons. The use of MIPS is one
3 of these topics, multi-integer -- I forget what the "P"
4 stands for now, but it's a different optimization
5 methodology which some claim will actually produce better
6 results. We're going through a process of evaluating that
7 within the ISO to convince ourselves that that is, indeed,
8 the case.

9 Once we get to that point that we feel that we'll
10 get a better result from MIPS, we will then obviously have a
11 case for switching to it. But it's really an issue of
12 resource application is what it boils down to. So, if you
13 look at what we have, we've constrained our budget to have a
14 \$20 million a year capital budget within which we have to
15 find all of these initiatives. That then forces us to work
16 together with our stakeholders to prioritized all of these
17 activities.

18 So while those things need to be looked at they
19 are not at the moment right at the top of the pile from a
20 priority point of view.

21 MR. LYNCH: Maybe I can answer that in a little
22 bit different way. It goes to the software itself and its
23 complexity. We just issued a new platform and used a
24 certain vendor, which we've worked very hard with, probably
25 two years, prior to putting that out. We did a lot of

1 testing, a lot of regression testing on it. We rolled it
2 out in the beginning of February even though the testing did
3 find numerous problems within the application of the
4 software and how it ran, both in the day-ahead and real time
5 market. We worked very hard with our market participants as
6 well as the software vendor to fix this.

7 One of the things you heard Kevin mention before
8 that we're actually initiating internally is that if we
9 develop these new projects and look at different things if
10 we want to add an application we realize that it is probably
11 better to take our time in the sense of actually testing
12 these out to go through a fairly robust and rigorous test
13 environment to make sure that when we roll them out they
14 actually operate as planned and basically put them in an
15 environment where we can make sure they don't effect any
16 other part of our market.

17 It was alluded to before that the software has
18 become very complex. What we do is complex. As a result, I
19 think you have to take the time, the effort and dedicate the
20 resources to put in new products. One of the things we're
21 looking at is the quality control types of things that we do
22 internally to assure ourselves that if we put a product out
23 for market participants that we can see a seamless
24 transition. It's something we realize and we're working on
25 and we have to address.

1 COMMISSIONER GERMANI: In my earlier life I was a
2 software development counsel. Software always costs more
3 than development might cost -- a hell of a lot more and will
4 never perform. This is why your software development
5 contracts, which are done by software development lawyers
6 promise very little and have it wide open for extras. So
7 just be aware.

8 (Laughter.)

9 COMMISSIONER BROWNELL: I'd just like to point
10 out that we share the frustration of software costs. We've
11 actually had to technical conferences on it. Three and a
12 half years ago we hired Gestalt, a consultant, to do a study
13 about what drives software costs. It's actually a pretty
14 good study. It will teach us what you learned the hard way
15 I gather. I learned that in the banking industry, too.

16 There were three critical themes. The cost
17 drivers are delay, uncertain market design so when you start
18 to build and you start to make a change over here without
19 considering the totality of changes and a stakeholder
20 process, that lead in some cases to a lot of proprietary
21 software and what I would call "goldplating" fixes that
22 probably didn't have the value that it should have.

23 Quality control is important, but frankly ever
24 stakeholder should not get what they want. It should get
25 costed out and the group who are going to write the check

1 should say, yeah, we think this is important to us. So
2 there are lessons learned and I think we should have enough
3 experience under our belt that we've learned those lessons
4 as well. So it takes time and effort, but it also takes a
5 little more discipline than has been exercised in the past.

6 Gordon.

7 MR. van WELIE: I just wanted to add to what Mark
8 said. The secret to having good quality software is
9 twofold.

10 In the first instance when you're building
11 something new, thorough testing and taking the time to do
12 the testing thoroughly and not trying to run in 15 market
13 changes in a 12-month cycle. That is a recipe for disaster.
14 What you've seen us move to in New England is, at the
15 moment, we're doing no more than two major releases is our
16 plan in any particular year. I'd like it to get down to one
17 major release per year. We always do these in the spring
18 and the fall. That's because you then put the discipline
19 into the organization to focus on doing a quality job.

20 The second part of introducing quality is to have
21 a quality mentality within the organization. We've put a
22 lot of effort into that in the last couple of years where
23 we've put into place a quality management system centered
24 around the ISO 2001, 2002 standard. That has helped us a
25 lot in terms of finding problems because there's no such

1 thing as an error-free piece of code. It just doesn't
2 exist. You need to be there looking for the problems all
3 the time. It's a never-ending job.

4 COMMISSIONER BROWNELL: Quickly. Then we're
5 going to let Chairman Flynn make a few closing comments.

6 MR. SIPE: Chairman Germani, I just wanted to
7 respond briefly.

8 When we saw saving we tried to do an analysis of
9 where the savings were coming from. When we to LMP we found
10 that, in fact, part of the savings that people really were,
11 at least in surplus situations were really driven by the
12 device to bid very close to their marginal costs. That also
13 meant that there were a lot of people not covering the
14 capacity cost out there in the market. So a lot of our
15 savings, at least in the surplus situation that we
16 experienced were from under-recovery of capacity costs that
17 we would otherwise have been paying.

18 I think the question that you have to bear in
19 mind is that may have been the initial savings, but is that
20 a sustainable situation that will always be and are people
21 going to continue to invest in and lose money? In the long
22 term, the answer has got to be no. You either have
23 something that stabilizes these prices over time in some way
24 or you allow the market to really move in a boom/bust. But
25 I think it's a legitimate question where we saw the savings

1 coming from. That was initially we saw a lot of what some
2 people call bad investment, but I just think it was
3 investment that we didn't get charged with. So at least
4 that part of that market, in the proper conditions, actually
5 works. I think it goes back to the as-bid discussion that
6 we had. I have actually done a survey of the literature on
7 it trying to answer this question for a client. I'd be
8 happy to hand you my two volumes of books if you want to
9 take a look at them.

10 I have to agree with my chairman. I don't think
11 it's the largest issue out there in front of us because the
12 change an the bidding behavior there are some studies out
13 there that say that it's cheaper to do it that way. But I
14 think, given the other challenges on our plate, it would
15 probably not be the best use of our time to go back and try
16 to catch some smaller savings with the complications that I
17 think we'd get in our settlement because of it.

18 COMMISSIONER BROWNELL: Bill.

19 CHAIRMAN FLYNN: I'm going to have to leave. I
20 have to make it to a wake by the time we get to Albany. But
21 this was a wonderful opportunity for us all to share ideas,
22 but I'm a big believer in follow-up. This is great. All
23 getting together today, but I hope we don't forget what
24 we've learned today and I know that Nora and staff are going
25 to lay out a process here going forward for more input from

1 not only the people here in the room, but the other people
2 who were unable to come today. I even think we're going to
3 have an opportunity to get back together, hopefully, around
4 February. Nora will lay that out for you.

5 So, on behalf of New York, we appreciated coming
6 to Boston. You are no longer invited -- I just want to let
7 you know that.

8 COMMISSIONER AFONSO: Let's hope the meeting in
9 February is in Manhattan.

10 CHAIRMAN FLYNN: It can be.

11 Again, I want to thank you. We'll see you on
12 down the road.

13 COMMISSIONER BROWNELL: Thank you.

14 I got in trouble at the last meeting in Chicago
15 for not opening it up to the public for comments. So if the
16 public is here and has any comments now is the time.
17 Unfortunately, Chairman Flynn will have to read about them.

18 (Laughter.)

19 (No response.)

20 COMMISSIONER BROWNELL: I have fulfilled my
21 mission, Sarah. I didn't close off dialogue.

22 Paul, do you have any comments.

23 COMMISSIONER AFONSO: Simply to thank everyone
24 for outstanding presentations. The reality is we get into
25 our day-to-day grid and it's good to pull back for day or so

1 and think these things through. We had a lot of different
2 so I'm very grateful.

3 Thank you for your leadership, friendship and
4 hopefully we'll do this again shortly.

5 COMMISSIONER BROWNELL: Let me just review the
6 process with everyone.

7 I, too, am grateful for your input. These are
8 very complex issues and candidly we are not a country that
9 likes to make long-term infrastructure investments in the
10 way our great grandparents did. When you look at
11 infrastructure studies, I think the most recent study I read
12 was that we are about \$1.6 trillion behind in investment in
13 energy, in water and sewer infrastructure and in roads. So
14 I think we have to keep in mind what we're doing here in a
15 time of enormously high fuel prices and volatility in the
16 marketplace. We're also trying to solve some problems we've
17 ignored for too long. We have to keep those separate and
18 distinct in our discussions.

19 We will have 21 days for comment. Please get
20 your comments into the FERC. Recommendations -- any studies
21 that have been referenced we will make sure in the record
22 we'll make sure any comment that implicate in other dockets
23 will be put in those records so that we are all on the
24 straight and narrow. We will convene by conference all with
25 the commissioners as we get the recommendations in and

1 review with them. We will get those out for their comment
2 and meet again in February at the NARUC meeting. Date to be
3 determined.

4 Feel free, in the intervening moments, if there
5 are ideas that didn't come out here that actually have to do
6 with economic dispatch, please feel free to put those on the
7 table as well. We all get home and have new and brighter
8 ideas.

9 To the extent that anyone mentioned numbers that
10 are challenged, and the two of you need to get together to
11 make sure that the record actually reflects those numbers,
12 please do so. The debate is best served by a rigorous
13 examination based on the facts.

14 I appreciate your input and look forward to
15 hearing from you. Thanks a lot.

16 (Applause.)

17 COMMISSIONER BROWNELL: We are adjourned.

18 (Whereupon, at 3:55 p.m., the above-entitled
19 matter was concluded.)
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