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-- continued --

- 1 : RT01-101-000
- 2 : EC01-146-000
- 3 : ER01-3000-000
- 4 : RT02-1-000
- 5 : EL02-9-000
- 6 : EC01-156-000
- 7 : ER01-3154-000
- 8 : EL01-80-000

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10                   NORTHEAST REGION  
11                   REGIONAL TELECONFERENCE  
12                   FOR INDUSTRY AND PUBLIC

13  
14                   Hearing Room 11H-7  
15                   Federal Energy Regulatory  
16                   Commission  
17                   888 First Street, NE  
18                   Washington, D.C.

19  
20                   Tuesday, March 19, 2002

21  
22                   The above-entitled matter came on for teleconference,  
23                   pursuant to notice, at 9:30 a.m.

24



## 1 PROCEEDINGS

2 (10:00 a.m.)

3 MR. WHITMORE: Okay, this is Charlie Whitmore at  
4 the Federal Energy Regulatory Commission, and I will be  
5 hosting the call today.

6 I understand there are already close to 40 people  
7 on the line, so I think we probably better just get started.

8 Welcome to everybody. Thank you for joining us  
9 today. The purpose of the discussion is to clarify the  
10 cost/benefit analysis on RTO policy, to answer any questions  
11 that you have about that report in preparation for your  
12 comments on April 9th and the reply comments on April 23rd.

13 We are not going to have any presentation here at  
14 the beginning because the report is out and we would like to  
15 leave as much time as possible for questions and comments.

16 And all of the conferences, this is the fourth--  
17 the third conference for the public and industry. We had  
18 four conferences with states last week. All of those  
19 conferences are being transcribed, and the transcripts will  
20 be available for free 10 days after they are done.

21 You can also pay Ace Reporters to get them ahead  
22 of that, if you need to.

23 Because they are being transcribed, I would like  
24 to ask each of you to identify yourselves before you talk.

1 I will also do a roll call at the beginning before we get

1 started.

2 The transcripts of these calls will go into all  
3 of the public dockets that are related to RTOs. The  
4 transcripts from all the calls will go into all the dockets.  
5 So you will be able to use them wherever. And also into the  
6 Standard Market Design docket.

7 I think we are ready for intros now. Around the  
8 table here at FERC, let me start with:

9 MR. LONGENECKER: Bill Longenecker, staff.

10 MR. GOLDENBERG: Michael Goldenberg from the  
11 General Counsel's Office.

12 MR. RUSSO: Thomas Russo, FERC.

13 MR. WHITMORE: And I am Charlie Whitmore. I do  
14 strategic planning here at the Commission.

15 And joining us on the telephone today should be a  
16 representative or two from ICF. Jim Turnure, are you there?

17 MR. TURNURE: Yes, I am. This is Jim Turnure at  
18 ICF Consulting. I am also Project Manager for the  
19 Cost/Benefit (inaudible).

20 MR. RUSSO: Jim, this is Tom Russo. You're going  
21 to have to speak much louder. We're having a hard time  
22 hearing you on this end.

23 MR. TURNURE: Okay. This is Jim Turnure at ICF  
24 Consulting. I was the Project Manager for the Cost/Benefit

1 Study.

1 MR. WHITMORE: Thanks, Jim. Is there anybody  
2 else from ICF available today?

3 MR. TURNURE: David Kathen, our Demand Response  
4 person is going to join one of these calls, but I am not  
5 sure which one.

6 MR. RUSSO: Was that "David"?

7 MR. WHITMORE: David Kathen, K-A-T-H-E-N.

8 Okay, great. Now what I would like to do is go  
9 around to all the participants on the call. We have found  
10 the best way to do this is alphabetically. So I will call  
11 out the letters of the alphabet, and if you could respond  
12 for whatever concern you are representing, or if you are  
13 just representing yourself by your own name.

14 Any A's?

15 MS. CHAMBERLAIN: For Aquilla, it's Susan  
16 Chamberlain with Brown, Olson & Wilson.

17 MR. WHITMORE: Great. Thank you. Other A's?

18 MR. SMITH: Allegheny Power, Bill Smith.

19 MR. WHITMORE: Thank you. A's?

20 (No response.)

21 MR. WHITMORE: Okay, B's?

22 MR. MAROWSKI: Don Marowski with Baltimore Gas &  
23 Electric Company.

24 MR. WHITMORE: Other B's?

1

(No response.)

1 MR. WHITMORE: C?

2 MR. THOMPSON: Ed Thompson, Con Edison.

3 MR. WHITMORE: Thank you. Other C's?

4 MS. METRICK: Diane Metrick from Connective.

5 MR. WHITMORE: Great. Other C's?

6 (No response.)

7 MR. WHITMORE: D?

8 MR. DELURE: This is Dan Delure from the Demand

9 Response and Advance Metering Coalition.

10 MR. WHITMORE: Great to have you. Other D's?

11 MR. GORRAH: Excuse me. Could we go back to C?

12 I think I had my mute button on.

13 MR. WHITMORE: Okay, go to it.

14 MR. GORRAH; It's David Gorrah for Connective

15 from Bruder, Gentile, & Marcoux.

16 MR. WHITMORE: Okay, great. Other C's or D's?

17 (No response.)

18 MR. WHITMORE: Okay, how about E?

19 MR. GREENLEIGH: From Energy Business Watch,

20 Steven Greenleigh.

21 MR. WHITMORE: Welcome. Other E's?

22 MR. FOLEY: Chris Foley from Edison Mission

23 Energy.

24 MR. WHITMORE: Could we have your name again,

1 please?

1 MR. FOLEY: Sure. Chris Foley, F-O-L-E-Y.

2 MR. WHITMORE: Thank you. We always get a lot on  
3 the E's from Edison and Electric and so forth. Other E's?

4 MS. PERAGO: Yes, this is Aaron Perago, Electric  
5 Power Supply Association.

6 MR. WHITMORE: Other E's?

7 MS. PERLMAN: Yes. Marjorie Perlman for Energy  
8 East, which is New York State Electric & Gas and Central  
9 Maine, and then also for Rochester Gas & Electric, which is  
10 in the process of becoming an Energy East Company.

11 MR. WHITMORE: Okay. Welcome. Other E's?

12 (No response.)

13 MR. WHITMORE: F?

14 MR. MILLER: For First Energy, it is Don Miller  
15 and Tom Bainbridge.

16 MR. WHITMORE: Thank you. Other F's?

17 (No response.)

18 MR. WHITMORE: G?

19 (No response.)

20 MR. WHITMORE: G? H?

21 (No response.)

22 MR. WHITMORE: No H's. I?

23 MR. GURLACH: This is Bob Gurlach with Ballard,  
24 Sparr representing ISO New England.

1

MR. WHITMORE: Thank you. Other I's?

1 MR. EISER: This is Steve Eiser with Ballard

2 Sparr, also representing ISO New England.

3 MR. WHITMORE: Okay, other I's?

4 (No response.)

5 MR. WHITMORE: J?

6 (No response.)

7 MR. WHITMORE: K?

8 (No response.)

9 MR. WHITMORE: L?

10 MR. ELDER: For Levitan & Associates, this is

11 Jack Elder.

12 MR. WHITMORE: Welcome. Other L's?

13 (No response.)

14 MR. WHITMORE: M?

15 MR. STRAUSS: This is Scott Strauss for MWEC from

16 Spiegel & McDiarmid.

17 MR. WHITMORE: Welcome.

18 MS. STRAUSS: Thank you.

19 MR. WHITMORE: Other M's?

20 (No response.)

21 MR. WHITMORE: N?

22 VOICE: (Inaudible.)

23 THE REPORTER: I need him to do that again.

24 MR. WHITMORE: Could we start that again, because

1 we had two people talking.

1 The Power Pool first.

2 MR. STEINMETZ: Steve Steinmetz from Daybury &  
3 Howard, for New England Power Pool.

4 MR. WHITMORE: Okay, and who else was speaking?

5 MR. BLACK: Jerry Black, Natural Resources  
6 Defense Council, and Project for Sustainable FERC Energy  
7 Policy.

8 MR. WHITMORE: Great. Thank you. Others? Other  
9 N's?

10 MR. LOWENDOWSKI: Yes. Curt Lowendowski for the  
11 New Jersey Division of the Ratepayer Advocate.

12 MR. WHITMORE: Other N's?

13 MR. KNIGHT: Charles Knight representing the NRG  
14 Companies.

15 MR. WHITMORE: Okay, other N's?

16 MR. O'HARA: Northeast Utilities. This is Bill  
17 O'Hara.

18 MR. WHITMORE: Welcome. Other N's?

19 MR. BUELLER: John Bueller, New York ISO.

20 MR. WHITMORE: Other N's?

21 MR. DUFFY: Timothy Duffy, New York ISO.

22 MR. CUTTING: John Cutting, New York ISO.

23 MR. WHITMORE: Other N's?

24 MR. FADORAH: This is Phil Fadorah from Northeast

1 Power Coordinating Council.

1 MR. WHITMORE: Welcome. Other N's?

2 (No response.)

3 MR. WHITMORE: O?

4 (No response.)

5 MR. WHITMORE: P?

6 MR. BUSTARD: John Bustard, Pico Energy.

7 MS. FOSTER: Denise Foster with PJM.

8 MR. OTT: Andy Ott with PJM.

9 MR. LUSTIG: This is Michael Lustig from Power

10 Daily Northeast.

11 MS. JENSEN: Betty Jensen, Public Service

12 Electric & Gas Company.

13 MR. WINDERS: PPO Electric Utilities, John

14 Winders.

15 MS. MEYERS: Potomac Electric Power Company, Mary

16 Meyers.

17 MR. MONTALVO: Pennsylvania Office of Consumer

18 Advocate, Mark Montalvo.

19 MR. WHITMORE: Other P's?

20 (No response.)

21 MR. WHITMORE: Q?

22 (No response.)

23 MR. WHITMORE: R?

24 (No response.)

1

MR. WHITMORE: S?

1 MR. SPARLING: Swidler Berlin. My name is Rick  
2 Sparling.

3 MR. WHITMORE: Great. Thank you. Other S's?  
4 (No response.)

5 MR. WHITMORE: T?

6 MS. CRAWSON: Margaret Crawson for Transcanada  
7 Pipeline.

8 MR. WHITMORE: Could we have your name again,  
9 please?

10 MS. CRAWSON: Margaret Crawson.

11 MR. WHITMORE: From Transcanada.

12 MS. CRAWSON: Yes.

13 MR. WHITMORE: Other T's?

14 MR. SCERRISSON: For Tallis Institute, Frey  
15 Scerrison.

16 MR. WHITMORE: We didn't get that. Could you  
17 repeat that, please?

18 MR. SCERRISSON: Frey Scerrisson,  
19 S-C-E-R-R-I-S-S-O-N, The Tallis Institute.

20 MR. WHITMORE: Great. Thank you. Other T's?  
21 (No response.)

22 MR. WHITMORE: Okay, let's do U through Z all as  
23 one.

24 MR. FOOT: The Unitil Power Corp., David Foot.

1

MR. WHITMORE: Welcome. Other U through Z?

1 MR. MERKIN: The State of Vermont, Hans Merkin,  
2 Department of Public Service.

3 MR. WHITMORE: Thank you.

4 OPERATOR: Sorry for the interruption, sir. This  
5 is the operator. I have an Eli Ferrah who would like to  
6 join today's conference call.

7 MR. WHITMORE: Okay. Welcome.

8 MS. WALSTEIN: Sandra Walstein, also from the  
9 State of Vermont.

10 MR. WHITMORE: Welcome. Other U through Z.

11 MS. SHERIDAN: For the Williams Companies, Amy  
12 Sheridan.

13 MR. WHITMORE: Welcome. Others?

14 MR. FERRAH: My name is Eli Ferrah on behalf of  
15 the New York Transmission. I just joined a minute ago.

16 MR. WHITMORE: Okay. Great. Welcome.

17 Anybody else that hasn't had a chance to identify  
18 themselves yet?

19 (No response.)

20 MR. WHITMORE: Okay. Well welcome to all of you,  
21 and thank you for joining us. I think we may as well just  
22 get started.

23 Who would like to throw out the first question or  
24 comment?

1

By the way, this is Charlie Whitmore at FERC,

1 still. When you're not speaking, it would help all of us if  
2 you could put your mute button on, because we end up hearing  
3 lots of papers rustling. Yesterday we had a long strategy  
4 conversation from one of the utilities going on in the  
5 background which was interesting but probably not what they  
6 wanted us to hear.

7 (Laughter.)

8 MR. FERRAH: What can you share with us?

9 (Laughter.)

10 MR. WHITMORE: Could you say who that was,  
11 please, who just spoke?

12 MR. FERRAH: I was kidding. It was Eli Ferrah.

13 MR. WHITMORE: I know.

14 MR. FERRAH: Would it be helpful to have somebody  
15 start off with just sort of a brief explanation of the  
16 regional issues in the study?

17 MR. WHITMORE: Jim Turnure, would you like to  
18 take a crack at that?

19 MR. TURNURE: Well, this is Jim Turnure at ICF.  
20 Can people hear me all right?

21 MR. WHITMORE: Yes.

22 MR. TURNURE: Good. The regional issues in the  
23 study. Well, one way to interpret that might be to refresh  
24 ourselves between myself and the FERC staff on some of the

1 broad issues that have already come up in these discussions.

1           Of course we had a call with state regulatory  
2 officials from the Northeast last week, and some folks may  
3 have better notes on that than I do. I am out in a  
4 conference in Santa Fe talking to more state regulators.

5           Essentially the study has its limits, its scope  
6 was limited on a number of fronts, and I think that the  
7 first type of issue I would just bring up is kind of the  
8 level of detail issues, geographic details, and the sort of  
9 time dimension detail, or emparl detail.

10          We are operating in a national long-run analytic  
11 context here. We are taking the entire country over a 20-  
12 year period. At the same time, we are operating with a  
13 model which can be, if you will, dialed down to further  
14 regional detail. Within this study, that leaves us with I  
15 think some aggregation issues on the table, and people may  
16 want to bring those up in more detail.

17          People asked about some of the specific regional  
18 boundaries in the Northeast. For example, the Delmarva  
19 Peninsula, the links between New York and New Jersey, and  
20 the treatment of Canadian imports and Canadian dynamics over  
21 time. So that is one set of issues, which is more  
22 geographic, if you will.

23          As far as the time dimension goes, a model like  
24 this, although it carries a certain level of detail, it

1 can't really address some of the sort of hourly or

1 operational reliability type issues. And we at ICF  
2 routinely turn to power flow modeling such as Power World,  
3 or sometimes GE MAPS. We use that, too. Some of those  
4 issues may be things which people have concerns about.  
5 Reliability concerns in particular are a very relevant issue  
6 which we only handle in certain regards in terms of reserve  
7 margins and the other sort of longer run reliability  
8 capacity type issues.

9 Those are two big areas.

10 And then beyond that, I think a lot of people are  
11 just interested in the particular assumptions, the  
12 philosophical approach, and those sorts of issues have come  
13 up in a lot of details. You can go down the list of  
14 modeling assumptions and scenario assumptions, and talk  
15 about each one of those, if people are interested. There  
16 will be some informational follow-up which the Commission  
17 might want to address.

18 MR. FERRAH: Well this is Eli Ferrah again. A  
19 couple of the ones that you mentioned were ones that were on  
20 my mind. For example, what did you assume with regard to  
21 Canadian flows?

22 MR. TURNURE: We discussed that back in the  
23 fourth, initially. We can model Canadian Provinces  
24 dynamically, and we have the data bases to do that. Because

1 of the national and long-run nature of this effort, we

1 essentially--

2 OPERATOR: Our interruption. Mr. Whitmore?

3 MR. WHITMORE: Yes.

4 OPERATOR: Mr. Whitmore, this is the operator,  
5 sir. Are you on line?

6 MR. WHITMORE: Yes.

7 OPERATOR: Mr. Whitmore, I just pulled you out of  
8 the conference because there's a lot of people that does not  
9 have the passcode to join today's conference.

10 MR. WHITMORE: Um-hmm.

11 OPERATOR: And we also have Mr. Stuart Kaplan on  
12 line that want to join. Is he allowed to, sir?

13 MR. WHITMORE: Yes.

14 OPERATOR: And you don't mind, sir?

15 MR. WHITMORE: Not right now. But, yes, at other  
16 times we have.

17 OPERATOR: Thank you.

18 MR. TURNURE: --really for model size issues, the  
19 compromise was made to treat those imports essentially as--

20 MR. FERRAH: This is Eli again. What about there  
21 are transmission limits between New England and New York?

22 MR. WHITMORE: Excuse me, please. This is  
23 Charlie Whitmore at FERC. We had an interruption from the  
24 Operator and as a result we didn't get the full text of what

1 Jim just answered on the last question. So I am going to

1 ask him to repeat that.

2 But we also have Stuart Kaplan who has joined the  
3 conversation, I believe? Is that right?

4 MR. KAPLAN: Yes.

5 MR. WHITMORE: And you're representing?

6 MR. KAPLAN: NYSIG.

7 MR. WHITMORE: NYSIG. Okay, great.

8 MR. GRIFFITH: And Dan Griffith from the  
9 Pennsylvania Consumer Advocate.

10 MR. WHITMORE: Okay, great. Thank you.

11 Jim, could you go back over your answer to the  
12 last question, please?

13 MR. TURNURE: You had to pick a long one.

14 (Laughter.)

15 MR. TURNURE: I was asked to--

16 MR. FERRAH: The Canadian answer.

17 MR. TURNURE: I'm sorry? Was someone else  
18 speaking?

19 MR. FERRAH: Yes. He just wants the Canadian  
20 answer.

21 MR. TURNURE: Oh, just the Canadian answer?

22 MR. WHITMORE: Right.

23 MR. TURNURE: Okay. Well the model can carry a  
24 dynamic representation of a number of Canadian Provinces,

1 actually most electrically interconnected Canadian

1 Provinces. For this study, because of the geographic scope  
2 of the national scope of it, essentially for model, size,  
3 purposes, we did not model Canada dynamically in this  
4 analysis. We treated those imports at historic levels and  
5 essentially left them static. I think that is a brief  
6 summary of that answer.

7 MR. FERRAH: Thanks, Jim. This is Eli again.

8 What did you assume with respect to transmission  
9 constraints between New England and New York? Did you leave  
10 those at their current levels? Or did you assume the  
11 absence of any restraints?

12 MR. TURNURE: Okay, well let me just summarize  
13 where we originally start from in terms of transmission  
14 transfer capabilities.

15 ICF's wholesale practice, power marketing  
16 forecasting practice is continuously looking at and  
17 upgrading modeling of transmission transfer limits among  
18 other things.

19 We do tend to stick as close as we can to NERC  
20 Reliability Assessments where those are relevant, and we  
21 look at the sub-regional assessments, various other types of  
22 reports, but we will usually start with a NERC type transfer  
23 limit.

24 Again, we're modeling long-run more or less

1 equilibrium conditions, so we are interested in sustainable

1 simultaneous transfer capabilities. And that is the source  
2 for these limits.

3 Because those are limits between regions, we can  
4 actually get good sources for those as opposed to internal  
5 interfaces which can be a slightly more customized job, and  
6 the sources for that can be more difficult to track down,  
7 more difficult to source. But the limits between major  
8 regions, we usually have multiple sources for those  
9 assumptions.

10 Now going forward in terms of leaving them alone  
11 or changing them, we have a one-time five percent upgrade in  
12 the physical limits in the study for regions that are in the  
13 RTO policy cases. That is a one-time five percent physical  
14 transfer upgrade, and that is designed to capture  
15 informational and operational improvements as opposed to  
16 major capital upgrades.

17 We are not allowing any transmission builds in  
18 this analysis.

19 This model can be used with a dynamic  
20 transmission expansion component, and the links and  
21 constraints in the model are all--they all carry shadow  
22 values, if you will.

23 So even in these runs, there are shadow values  
24 associated with the transmission links which represent the

1 value of relieving constraints.

1           The model can add transmission capability,  
2           comparing those economics to generation expansion, for  
3           example. That feature is usually not used in this type of  
4           analysis precisely because the model will in fact add quite  
5           a lot of transmission capability on an economic basis.

6           People just don't view that as realistic. So in  
7           this instance we are leaving those transfer limits static,  
8           and I will just leave that for now if you have more follow-  
9           up.

10           MR. FERRAH: No, I think that answers my  
11           question. I interpret what you said to mean that you took  
12           the existing transfer limits between New England and New  
13           York as reported by NERC, and increased them one time by  
14           five percent?

15           MR. TURNURE: Yes. That's correct.

16           MR. FERRAH: Now if I heard something you said at  
17           the Commission meeting correctly, I think you assumed that  
18           for, in this case the Northeast, that there was one Standard  
19           Market Design in effect across the Northeast? Is that true  
20           or not? Did I mishear you?

21           MR. TURNURE: That is true. Essentially the way  
22           the model is operating, it is clearing each regional market  
23           as a spot pool, and there is no distinction made between one  
24           region or the next in terms of the structure of those pools.

1

We can do things with contract assumptions, and

1 other things within a model region that could affect how  
2 economic dispatch of generation is achieved. But as a  
3 normal practice these regional sub-markets, if you will, are  
4 in fact clearing under a common mechanism.

5 MR. FERRAH: And what I am trying to understand  
6 in my mind is, to the extent that--and the markets in the  
7 Northeast, at least in PJM New York and New England, are  
8 very similar. But there are differences.

9 And to the extent that your study shows certain  
10 results between now and 2010, let's say, and the differences  
11 in the market design in those three regions are going to  
12 take two or three years, or four years, or whatever, to  
13 eliminate and end up with a truly common market design that  
14 operates under the same parameters, how in your mind does  
15 that affect the conclusions in the study?

16 Is it irrelevant? Is it something to think  
17 about? Or is it something that is significant?

18 MR. TURNURE: Well that is an interesting  
19 question. That exact question has not been raised in those  
20 terms.

21 We are introducing a certain amount of  
22 inefficiency into this model through the original  
23 calibration process. When we use the model to replicate a  
24 base year's actual generation, we are including a lot of

1 barriers to trade and implicit stickiness, if you will, in

1 markets.

2 So we ought to be picking up some of that  
3 existing tension between the markets in that process. We  
4 could have gone further and actually done some restrictions  
5 or constraints on the dispatch within each region to reflect  
6 slight differences in market design.

7 If anything, that would enhance the magnitude of  
8 the results, I would think. So I think in brief we've  
9 captured the--I would say we've captured some of that  
10 through replicating the year 2000 and using those inter-  
11 regional trade barriers. But there's probably some more  
12 internal, you know, within each region issues with dispatch.  
13 So it all depends on how much these market design issues  
14 affect competitive plant dispatch within each region.

15 MR. BUELLER: This is John Bueller from New York  
16 ISO, if I can get a word in there, Eli. Since you touched  
17 on that, I think it is kind of an important point, as I read  
18 your study, as to how you did that initial calibration.

19 I assume you are talking about this hurdle rate  
20 concept?

21 MR. TURNURE: Right.

22 MR. BUELLER: Could you maybe briefly talk about  
23 how you did that? A specific question I have is that in one  
24 place you seem to say that you calibrate to the actual

1 generation patterns and distribution.

1           In another place you say you calibrate to the  
2 power transfers.

3           Maybe that devolves to the same thing, but I  
4 wasn't sure what those two statements meant.

5           MR. TURNURE: Yes. If you could--if you can find  
6 that reference to the power transfers, I would be interested  
7 in that. That might be a misstatement. We did calibrate to  
8 generation levels to a fair degree of detail within each  
9 region, and within basically the fuel mix with the plant  
10 types. We were trying to get that whole dispatch mix  
11 replicated within each region.

12           So that was the effort made. And of course what  
13 happens is in some regions effectively there are more  
14 expensive plants operating in that particular year 2000 than  
15 the model would have chosen to dispatch.

16           So normally what we do is we do a long and  
17 complex iteration process where we affect the transmission  
18 links between regions, not on the physical limits but on the  
19 economic limits. That is why we are calling this a hurdle  
20 rate because it is not, strictly speaking, an observable  
21 tariff that you could just read off of an OASIS site or a  
22 tariff.

23           Instead, it is an economic charge that forces the  
24 model to limit the inter-regional transfers in order to have

1 each region generate on its own in a fashion that it

1 actually did generate in that particular year, the year  
2 2000.

3 We are calling that an implicit set of barriers  
4 to trade, and people can make their own judgments about the  
5 long list of various issues and transactional problems that  
6 FERC has identified and that we summarized in the first  
7 section of the report.

8 But really, as a strict technical modeling  
9 exercise we are using one single model parameter, the  
10 transmission charge between regions, in order to constrain  
11 the model to essentially backcast the actual year 2000  
12 generation mix.

13 Then we're using that as the starting point going  
14 forward to remove those inter-regional barriers and allow  
15 effectively a more efficient or competitive inter-regional  
16 trade pattern to emerge.

17 MR. BUELLER: And then in the base case--this is  
18 John Bueller again--in the base case those hurdle rate,  
19 those dollar-per-megawatt-hour numbers remain the same for  
20 the full 20-year period?

21 MR. TURNURE: No. They're actually reduced  
22 gradually. We reduce them 2.5 percent per year over 10  
23 years. So about a quarter of that inter-regional hurdle  
24 rate eases off in the base case.

1

MS. WALSTEIN: This is Sandy Walstein in Vermont.

1           Could I ask a clarifying question about the hurdle rates? I  
2           think I read in the report, and I may have misread it, that  
3           internal hurdle rates within existing ISO regions were  
4           assumed to be zero? And only inter-regional hurdle rates  
5           were applied for those cases where we have existing ISOs?

6                     Is that right? Could you just clarify that for  
7           me?

8                     MR. TURNURE: Yes. For example, one obvious  
9           region in the Northeast that has multiple model regions but  
10          is one ISO would be PJM. Since we modeled PJM as three  
11          distinct regions. So within that area, that's the treatment  
12          for hurdle rates.

13                    And then as RTOs are formed that are larger,  
14          those hurdle rates between for example PJM and New York  
15          would be treated the same way. As they grow, as the RTOs  
16          get bigger, more of those inter-regional hurdle rates are  
17          essentially taken away.

18                    Now of course the thermal transfer limits are  
19          still there. That sort of physical limit that we're not  
20          affecting here. But on the economic side, I think you've  
21          actually characterized it accurately.

22                    MS. WALSTEIN: Thank you.

23                    MR. ELDER: This is Jack Elder. The physical  
24          limits are maintained, though, in the model?

1

MR. TURNURE: Yes, with the exception of that

1 one-time 5 percent upgrade.

2 MR. WHITMORE: This is Charlie Whitmore from  
3 FERC. I am wondering if there is anybody who has joined the  
4 call since our last set of additions?

5 MR. GUY: I'm Gary Guy from Baltimore Gas &  
6 Electric.

7 MR. WHITMORE: Okay. Great. Thank you. Anyone  
8 else?

9 MR. KATHEN: David Kathen from ICF also joined.

10 MR. WHITMORE: Hi, Dave?

11 MR. KATHEN: Hi, Charlie.

12 MR. WHITMORE: Anybody else?

13 (No response.)

14 MR. WHITMORE: Okay. More questions, comments?

15 MR. GURLACH: This is Bob Gurlach from ISO New  
16 England. Does the model predict unit retirements? And if  
17 so, do you have the outputs for New England retirements?

18 MR. TURNURE: This is Jim Turnure at ICF. The  
19 model does have unit retirements on an economic basis.  
20 There was a time a few years ago when people would assume  
21 plant lifetimes. It might be 30 years. It might be 50  
22 years.

23 These days, plant retirements are treated on an  
24 economic basis. And I would comment that the more common

1 outcome for many plants is actually more like a mothballing

1 status. The model essentially can do a few things with a  
2 plant that is less efficient. It can either back it down in  
3 the dispatch order but keep it on line to receive capacity  
4 revenues so it's available for reserve margin requirements,  
5 or it can mothball it which sort of gives it an option  
6 value.

7 So strictly speaking, a pure retirement is  
8 certainly a possible outcome. On an economic basis, it is  
9 actually less common than people might suppose.

10 As far as outputs go, that is--actually no one  
11 has asked about retirements in these calls. A lot of people  
12 have asked about capacity additions. The outputs of course  
13 are available, but they are the Commission's purview and the  
14 Commission I believe--the Commission can make a comment  
15 about how they're handling the rather large amount of  
16 information requests that are coming in.

17 MR. WHITMORE: This is Charlie Whitmore at FERC.  
18 We are going to be issuing in the next day or two a series  
19 of clarifications and other things that we can easily get  
20 hold of and are readily explainable to people about this  
21 study.

22 These will include more detailed sets of  
23 assumptions about the scenarios, and also the base case,  
24 with some explanation of how we got--of how ICF got, or

1            whoever got--why certain assumptions were chosen--

1 clarification of exactly where the regional splits are,  
2 where Delmarva goes, things like that; why Virginia is in  
3 the Northeast, issues of that sort.

4 Some doublechecks on the transfer capabilities to  
5 make sure there were no mistakes there.

6 The RFP for this project back in the beginning,  
7 maybe a couple of other things.

8 There are a series of requests that people have  
9 asked for. And as I say, that will be coming out in the  
10 next day or two. It will be on our web site, and it will be  
11 in the record for all of the relevant dockets. And, Tom,  
12 are we sending it out some other way, as well? It will  
13 probably be noticed, as well.

14 MR. RUSSO: We'll probably notice it.

15 MR. WHITMORE: Now there have been a whole series  
16 of requests for other things, including detailed outputs  
17 from the model runs, which you have just asked for one piece  
18 of, and a lot of other people have asked for other pieces of  
19 that; for additional runs for either scenarios or  
20 sensitivities that would be different from the ones that  
21 were run; for further analysis of some of the results for  
22 more regional breakdowns or state specific breakdowns; and  
23 so forth.

24 All of those things involve considerably more

1 work and potentially more explanation and further

1 discussion. For example, the model outputs as I understand  
2 it run to sometimes thousands of pages, and to release some  
3 of that but not other parts of it simply invites lots more  
4 questions.

5 So what we are going to do with all that is wait  
6 until all the comments come in on the 8th, on the 9th,  
7 rather, and then we will inventory everything that people  
8 have asked for and figure out what to do with all of it.

9 So if you want more detailed information of that  
10 sort, or you want more model runs done, or more analysis of  
11 particular things, please put those things into your April  
12 9th comments so that we can figure out where to go from  
13 here.

14 MR. MERKIN: Hans Merkin, State of Vermont.

15 MR. WHITMORE: Could we have your name again,  
16 please?

17 MR. MERKIN: Hans Merkin, State of Vermont.

18 Jim, two questions. With regard to deregulation,  
19 customer choice, there's very few states that presently have  
20 customer choice enacted in their jurisdictions.

21 What assumptions did your study make with regard  
22 to retail access and, depending on your answer, what impact  
23 would it have to not consider retail choice?

24 MR. TURNURE: Yes. This is Jim. That question

1 has come up several times. I will answer part of it, and

1 then I may actually toss a little of that to Dave Katheren  
2 because I think part of the implication there has to do with  
3 price signals and demand response.

4 Let me just mention as sort of a major part of  
5 the answer, we are not making any explicit assumptions about  
6 retail access. The model is really doing a wholesale spot  
7 market mechanism. It is incorporating all of the generation  
8 in each area.

9 Now some discussions have been going on about  
10 native load restrictions. My take on that would be I  
11 generally think of contracts as kind of the unifying  
12 assumption behind everyone's discussions of how you treat  
13 generators.

14 When we model these things, we can impose  
15 contract requirements on specific plants. For example,  
16 must-run plants, whether they're requirements' contract, a  
17 QF type contract, or a reliability must-run type contract.  
18 Those can be explicitly assumed for specific units.

19 We made the assumption or the judgment call that  
20 native load restrictions, per se, would not cause  
21 interference with the economic dispatch process.

22 You could imagine a situation where integration  
23 and native load requirements actually prevent certain units  
24 from running, or force them to run, but essentially then you

1 are making the judgment that the native load requirements

1 are actually causing inefficiencies.

2 We felt it was more appropriate to assume that  
3 the efficient competitive dispatch result would be obtained.

4 And then of course there are issues about revenue  
5 distribution and essentially who is associated with the  
6 cheaper plants.

7 To some extent that is a separate issue.  
8 Structurally you can have this type of wholesale spot market  
9 result in a context of fully regulated retail customer  
10 service. You can either have the distribution companies  
11 separate from the generators, or you can have fully  
12 integrated utilities that do own generation. But they are  
13 participating in some type of a spot market dispatch  
14 clearing mechanism. But they are still fully regulated, and  
15 there is still no retail access per se.

16 MR. MERKIN: Jim, you're going down a path that I  
17 think is accurate but my question is a little more focused.

18 If I were to say retail access is a proxy for  
19 customer choice, and customer choice means that they can  
20 choose a price responsive response--in other words, if you  
21 give me price signals, I can do certain things--that will  
22 only exist in a deregulated state with retail access.

23 If most of our states do not have the ability to  
24 react to prices, and since this is an economic modeling

1 exercise, is there a disconnect if you assume that, or do

1 not assume that retail access is going to be in existence?

2 MR. TURNURE: Indeed. And this is where I was  
3 sort of going with this answer in order to kind of get to  
4 the point where I'll ask Dave Kathen to say a few words  
5 about Demand Response.

6 I will just briefly say that in my view a fully  
7 regulated, integrated, noncompetitive access environment can  
8 deliver price signals to consumers. In other words, a fully  
9 regulated monopoly utility can indeed choose to provide some  
10 kinds of price signals to its consumers without giving them  
11 a choice of suppliers.

12 And with that, I will turn it over to Dave, if  
13 you are still there, David.

14 MR. KATHEN: I'm still here, and I would actually  
15 echo what Jim just said.

16 They clearly--there is more of a price  
17 transparency in retail markets, but they are in a  
18 nonderegulated state or situation. There is still a  
19 capability and an ability to provide the price signals to  
20 customers.

21 An example you can look at are examples like  
22 Synergy and Georgia Power and some of the other utilities  
23 who are not in deregulated states who are providing price  
24 signals to their largest customers.

1

MR. TURNURE: This is Jim Turner again. So the

1 question then becomes how much do you think that more  
2 customers, a broader base of customers, might experience  
3 price signals in an environment where there is still not  
4 retail access?

5 Because essentially in the study we are allowing  
6 approximately--well actually exactly half the customer base  
7 to experience peak versus off-peak pricing. Is that about  
8 right, David?

9 MR. KATHEN: That's about right, yes. And this  
10 is a proxy for providing some level of the wholesale market  
11 being shown to the customer. It's not assuming that the  
12 retail access is needed.

13 MR. TURNURE: Right.

14 MR. HELMAN: This is Jack Helman. The posing of  
15 the question was how are the results affected by that  
16 assumption. If you were to assume say only a quarter of  
17 that load at this option, would that materially change the  
18 results?

19 MR. TURNURE: Oh, yes. This is Jim Turnure  
20 again. That kind of question has been asked regarding a  
21 number of assumptions.

22 Fortunately for this particular study, that  
23 Demand Response in the study is the only scenario that only  
24 changed one assumption--namely, the Demand Response

1 assumption. But that scenario can be looked at as kind of a

1 pure sensitivity analysis, or sensitivity case, as well as a  
2 policy scenario.

3 And it is fairly clear from that one-time change  
4 in Demand Response that there is a quite significant change  
5 in the production costs, in fact the economic benefits  
6 measured as production costs. And I think could basically  
7 imagine that case being taken down incrementally in terms of  
8 the Demand Response, and you should expect to see a fairly  
9 linear response, although in regions where Demand Response  
10 is affected, essentially you do have some lumpiness because  
11 you're deferring the building of power plants to meet peak  
12 demand.

13 So there are some steps and some lumpiness in  
14 that response.

15 MR. HELMAN: Well there's also a fairly nonlinear  
16 effect of price volatility, that Demand Response is proposed  
17 by some as something that would do away with \$1000 prices.

18 MR. TURNURE: Actually, that is an additional  
19 benefit that is really not captured again because of the  
20 long run sort of equilibrium nature of this analysis.

21 MR. HELMAN: So you don't have \$1000 prices in  
22 any event?

23 MR. TURNURE: Yes. Right. We will have about 10  
24 demand segments in each region and seasons as well, but the

1 peak price that will typically run in a model like this

1 would be an energy-plus-capacity charge type of a price.

2 You would never see a \$1000 price with a model  
3 configured like this, in the long run. So that is sort of  
4 an additional benefit to Demand Response that is not  
5 actually being captured. And I think in the study we try to  
6 point out that short-run market disequilibria, whether it is  
7 fundamental based or market power based is sort of an area  
8 of exploration, if you will, that is not really part of this  
9 analysis.

10 MR. LOWENDOWSKI: This is Curt Lowedowski from  
11 New Jersey. I have a question for Jim Turnure.

12 MR. TURNURE: Go ahead.

13 MR. LOWENDOWSKI: Earlier you mentioned that some  
14 regional details were considered in the study. I think you  
15 mentioned Delmarva area and the New Jersey-New York area?  
16 Is that correct?

17 MR. TURNURE: Yes, that's correct.

18 MR. LOWENDOWSKI: Can you just explain what those  
19 small regional studies encompassed, and what is available  
20 with respect to the detailed information?

21 MR. TURNURE: Oh, okay. Yes, this is Jim  
22 Turnure, and I think the easiest way to answer that is to  
23 say that the Northeastern State Regulators had a number of  
24 specific questions about some of the regional details.

1

And again, we developed a lot of maps and

1 graphics for this study which really had not been developed  
2 before. And as an old geography major, I'm very aware of  
3 the level of detail that you offer people is very important.  
4 And of course these Northeastern Regions are just physically  
5 smaller than some other regions.

6 So people actually had a hard time understanding  
7 and looking at some of the maps that were provided in the  
8 report. And I think that the response on our side was:  
9 Well, we'll make some better maps for you.

10 So that is actually going on right now back at  
11 headquarters, and once I get a chance to review those maps  
12 and put them together, they will be part of the sort of  
13 immediate informational response that the Commission staff  
14 was referring to.

15 MR. WHITMORE: This is Charlie Whitmore at FERC.  
16 I'm not sure that the question and the answer are exactly on  
17 the same wavelength.

18 As far as I know--and Jim, you can correct me if  
19 I am wrong--there weren't any special studies of smaller  
20 areas within the Northeast. It is simply a matter of  
21 clarifying the larger study and making sure that each piece  
22 is--that people know where each regional piece goes, and  
23 that the lines showing interconnections are clear and  
24 accurate.

1

Is that right?

1           MR. TURNURE: Yes, that's right. I think that  
2           the suggestion in general going forward might be that more  
3           detailed regional assessments may be in order.

4           I think the Commission has expressed that view,  
5           and the question becomes how should that be done, and by  
6           whom, and on what basis.

7           MR. STRAUSS: For example--this is Scott Strauss  
8           from Spiegel McDiarmid--with respect to the assumptions that  
9           were made about unit availability and efficiency, were those  
10          varied in any fashion for the Northeast? Or were these  
11          national assumptions?

12          MR. TURNURE: They are national assumptions. And  
13          again they are generally sourced to previous work. Again,  
14          there is sort of a traditional most-of-national analysis of  
15          electric power competition, and we tried to use existing  
16          sources where they were available.

17          And in this instance, they were applied on a  
18          uniform basis.

19          MR. STRAUSS: I guess my question is: To what  
20          extent does the study take into account the existing ISO  
21          arrangements that are at PJM and New York and New England  
22          that don't exist in many other parts of the country?

23          I mean, to what extent were any assumptions  
24          varied for the fact that those institutions already exist?

1

MR. TURNURE: Well in the study results that

1 we've got, there weren't any particular approaches to that  
2 other than the issue of the transmission hurdle rates within  
3 the existing ISOs, which were treated as different.

4 And as far as the market efficiencies, we adopted  
5 a very uniform national approach to that, again partly  
6 because we're attempting to break up the categories of  
7 potential economic benefit here in order to find out which  
8 ones are the most significant.

9 So rather than get into nuances and more  
10 assumptions, really, that is a very obvious candidate for  
11 some sensitivity analysis. But in general we adopted a  
12 uniform approach and we are just trying to be as clear as we  
13 can about what we actually did.

14 MR. STRAUSS: Thank you.

15 MR. BUELLER: This is John Bueller from the New  
16 York ISO. Maybe step back a little bit.

17 You said earlier that your model doesn't handle  
18 hourly and other reliability type factors such as a GE MAPS  
19 model would handle.

20 Could you describe it, I guess at a high level,  
21 but I mean how does--among the cases with different numbers  
22 of RTOs, what was defined as "within the RTO" relative to  
23 things like "unit commitment," "unit dispatch." If your  
24 model is not hourly, does it use load duration curves, or

1 something like that?

1           MR. TURNURE: Yes. This is Jim Turnure at ICF.  
2           I will take a stab at that. You can take that on a number  
3           of levels of detail, of course.

4           Yes, we do use load duration curves and we have  
5           an approach to unit availability and unit commitment.  
6           Essentially the way it works is for certain types of units,  
7           if the model is--if there is an economic role for the unit  
8           during a peak period, for example, we have a set of  
9           constraints that relate to unit commitment which essentially  
10          in simplified terms requires that the unit be dispatched at  
11          other load segments in order to be available for the peak or  
12          the higher priced load segments.

13          So that is essentially related to a load duration  
14          curve approach. That is one answer to that question.

15          As far as RTOs and the policy scenarios causing  
16          changes or variation in that unit availability and unit  
17          commitment approach, that issue did not come up and was not  
18          incorporated. I'm not sure--maybe you've got a more  
19          specific thing in mind. I'm not sure how the scope of an  
20          RTO would affect units' turndown requirements, or their unit  
21          commitment approach.

22          MR. BUELLER: Well what I was trying to get at is  
23          to distinguish among, again, the cases with the different  
24          numbers of RTOs, what was done within the RTO as compared to

1 across the boundaries between RTOs relative to the unit--

1 what I would call unit commitment and dispatch.

2 MR. TURNURE: I see what you're saying. Okay.

3 All right, this is Jim Turnure again. I have to keep saying  
4 that for transcription purposes.

5 Within each RTO market, as I mentioned before, we  
6 are operating with one large combined spot pool dispatch  
7 mechanism. There are adjustments to reserve sharing and  
8 capacity sharing between the regions, and that can affect  
9 when units commit and when they don't, it can affect the  
10 capacity market essentially.

11 We do clear energy and capacity markets  
12 separately in this model, so although we're reporting annual  
13 average energy prices there's actually a separate capacity  
14 price that is calculated for each load segment within each  
15 region.

16 Now as RTOs become bigger, more of the sub-  
17 regions in the RTO are allowed to share reserve margins and  
18 share their capacity markets in a more effective way. So  
19 that is one sort of coordination benefit, if you will. But  
20 we don't make specific changes to unit by unit availability  
21 and commitment. Did that help at all?

22 MR. BUELLER: Okay, so you mean, as you said  
23 before, it is one big pool.

24 MR. TURNURE: Right.

1

MR. BUELLER: Within whatever the boundary

1 happens to be.

2 MR. TURNURE: Correct.

3 MR. ELDER: This is Jack Elder. Would it be fair  
4 to say that, listening to what you're been saying, that the  
5 principal effect when you look at say an aggregated  
6 Northeast RTO with PJM, New England and New York versus  
7 separate regions, the principal effect on the economics is  
8 the elimination of the hurdles between those regions?

9 MR. TURNURE: Yes. This is Jim Turnure again.  
10 That is the way we handled it. Although we make the very  
11 specific and important point in the document, and I think  
12 even in the summary, that the connection between RTO scope  
13 and market performance--that is to say, the generation  
14 efficiency and potentially even the demand response--to the  
15 degree that the scope can be better connected to those  
16 efficiencies, the effects, the economic effects of larger  
17 RTOs and smaller RTOs would be much more pronounced.

18 The way we modeled it as a pure sensitivity only  
19 affected the transmission's assumptions (inaudible) hurdle  
20 rates. So the way it is handled in the study, the way you  
21 have characterized it is accurate. I just want to make it  
22 very clear that there are some remaining issues regarding  
23 how much scope actually matters.

24 MR. ELDER: There may be some effects that have

1 not been captured in the model.

1 THE REPORTER: Is that Mr. Elder speaking?

2 MR. TURNURE: Well the economic issue here is  
3 essentially what size is required for effective arbitrage to  
4 take place between (inaudible). The downward price  
5 arbitrage is really the cornerstone of that kind of  
6 competitive efficiency. It is the source of the incentives  
7 which want to make less efficient plants performance, and if  
8 the scope of the RTO affects whether or not you achieve that  
9 kind of price arbitrage, then you have got a much more  
10 significant effective RTO.

11 MR. WHITMORE: This is Charlie Whitmore at FERC.  
12 Was that Mr. Elder who asked the last question?

13 MR. ELDER: That's correct.

14 MR. WHITMORE: Thank you.

15 MR. KAPLAN: This is Stu Kaplan. May I follow up  
16 on that last question? Hearing no objection, I will  
17 continue.

18 There have been studies showing a lack of  
19 arbitrage between New York and PJM. That is to say that  
20 even when the price differential for a sustained period of  
21 time is multiples of the transmission costs to go between  
22 the two regions, the interface is not utilized efficiently  
23 much of the time.

24 Have you attempted to model the inefficiencies

1 that are intrinsic to having two separate dispatch and two

1 separate commitment processes, even if you have common  
2 market rules?

3 MR. TURNURE: This is Jim Turnure again at ICF.  
4 We looked at those, and in fact summarized the Merant Study,  
5 the New York ISO LECG Response to the Merant Study, and the  
6 PJM Study. Those are actually summarized briefly in the  
7 report.

8 Of course they take pretty different approaches.  
9 They are statistical. They are retrospective. I guess the  
10 immediate direct response would be we only incorporated  
11 those inefficiencies to the extent that when we calibrated  
12 the model to Year 2000, the dispatch of units between PJM  
13 and New York would have been reflected in those inter-  
14 regional implicit hurdle rates.

15 So basically erect an economic barrier between  
16 any two regions in the model. And that is designed to show  
17 how the competitive dispatch in that particular year was not  
18 reflected in reality of how the actual generation differed  
19 from what we would view as the optimal dispatch.

20 So how much of that inefficiency vis-a-vis what  
21 you are talking about in transactional terms we actually  
22 captured, that is something that needs to be broken down and  
23 looked at on a kind of very region-by-region basis.

24 MR. KAPLAN: Would you agree that any study that

1 is going to compare the relative benefits of having multiple

1 dispatch centers and commitment centers within a region  
2 would need to come up with some way of modeling the  
3 inefficiencies of having different commitment and dispatch  
4 processes?

5 MR. TURNURE: Well I think that would be a  
6 central feature of that type of--

7 (Loud noise drowns out the speaker.)

8 MR. TURNURE: --handled it with this inter-  
9 regional barrier to trade approach the way it was looked at  
10 with, I believe it was the PJM study that actually used GE  
11 MAPS to look at an optimal dispatch.

12 The Merant Study and the response to the Merant  
13 Study, neither one of them actually sort of forecast an  
14 optimal dispatch per se. They were more looking at what you  
15 referred to as price spreads and the question of arbitrage  
16 opportunities.

17 But people can draw their own conclusions based  
18 on the magnitudes of economic impacts in those studies, even  
19 though they use quite different methodologies.

20 (Pause.)

21 MR. WHITMORE: This is Charlie Whitmore at FERC.  
22 Are there other comments, questions, clarifications you  
23 would like? Any questions about the document that we're  
24 going to be releasing in the next day or two?

1

MR. GURLACH: This is Bob Gurlach from ISO New

1 England. The tables, they started in the base case I think  
2 it's 3.6 and then 3.8 and 3.10, show for NEPOOL an increase  
3 in the magnitude of \$31 to \$36 between 2004 and 2006.

4 Mr. Turnure, do you know what the drivers or  
5 those are?

6 MR. TURNURE: Yes. Can you point me to the table  
7 you're talking about again?

8 MR. GURLACH: I think a base case is Table 3.6.

9 MR. TURNURE: Oh, the base case prices. Yes,  
10 sure.

11 MR. GURLACH: But then it's also the follow-on  
12 cases, the RTO policy case, the transmission only case, the  
13 larger RTO and the smaller case all demonstrate that  
14 increase.

15 MR. TURNURE: Yes. Again, this gets down into  
16 some of the output type questions. I think I can make a  
17 pretty accurate general comment about what drives those  
18 sorts of changes over time.

19 Usually in both the base case and the policy case  
20 as you go forward you are moving from the first couple of  
21 years of the forecast in which there are a lot of variations  
22 between regions in terms of their current generation mix,  
23 their generation status, and particularly the role of what  
24 we call firmly planned builds.

1

Some regions have a lot more capacity currently

1 being constructed than others do. That can lead to very  
2 near-term capacity overhang, price declines. And a lot of  
3 inter-regional variability in the first few years is driven  
4 by where are regions today vis-a-vis their requirements, and  
5 what are they building in the immediate term.

6 That tends to shake out over time in these  
7 forecasts, and you will see regions moving towards what you  
8 would think of as a long run marginal cost, which really  
9 reflects the building and operating costs of natural gas  
10 plants, hydro-combined cycles, or combustion turbines, some  
11 combination of those to do plant type tends to dominate the  
12 build mix going forward, and tends to sit at the margin and  
13 set energy and capacity prices.

14 So over time, generally most regions settle into  
15 a price range into the mid-30s for megawatt hours. And  
16 initial region-specific changes like a change in NEPOOL from  
17 \$30 to \$36, generally tends to be explained by some of the  
18 dynamics that relate to the initial years of the forecast,  
19 and I think that that would require more detailed follow-up  
20 rather than--I think that gets to a level of output that you  
21 would have to ask for more detail on from the Commission.

22 I hope that helps a little.

23 MR. GURLACH: Okay. Thank you.

24 MR. BUELLER: This is John Bueller of the New

1 York ISO again. Back to the hurdle rate question, or

1 another question rather.

2 I understand I think that in the methodology you  
3 used that the hurdle rates reflect various market  
4 inefficiencies, or differences in rules, or whatever, and  
5 that it does not reflect explicitly the current transmission  
6 tariff charges, if you will, between regions and sub-  
7 regions.

8 But did you make any attempt to identify or use a  
9 percentage or something, those actual tariff charges in  
10 order to account for the lost revenues of cost shifting?

11 MR. TURNURE: Oh, yes, the lost revenues. This  
12 has again been raised a couple of times in the calls. This  
13 is Jim Turnure at ICF.

14 Basically the short answer is, no, we do not do  
15 that accounting. And I would refer to that really as an  
16 accounting approach, or a step if you will.

17 We only carry in the model costs which are  
18 relevant for short-run operational decisions and long-run  
19 investment decisions.

20 Among the major cost categories that we don't  
21 carry in the model is sunk capital. Whether that sunk  
22 capital is generation capital, transmission capital, or  
23 distribution capital.

24 Because most of the transmission revenue today is

1 really a cost recovery mechanism. That all generally falls

1 outside of the range of, you know, directly relevant cost  
2 flows.

3 We view that kind of accounting on a compliance  
4 basis quite often, and it could be done for this type of  
5 study. But again it is similar to stranded costs of  
6 generation for exactly the allocation mechanism for a lot of  
7 the revenues that come back to plant owners (inaudible).

8 THE REPORTER: I'm sorry? Plant owners from?

9 MR. TURNURE: --specific detailed type of  
10 analysis has essentially not been done for this study.  
11 There's a reason why, and we think (inaudible).

12 THE REPORTER: I can't hear him.

13 MR. GOLDENBERG: Jim, can you speak up a little  
14 louder? We can't hear you very well here, for the reporter.

15 MR. TURNURE: I apologize for that.

16 We did not do the transmission revenue  
17 calculation really because we weren't asked to do it in this  
18 context, and it is not something that is relevant for the  
19 dispatch short-run results or the operational investments in  
20 the long run. That is the type of exercise that could be  
21 done, and I would just leave that in the realm of follow-on  
22 analysis and things which fell outside the scope of the  
23 study, per se, but are still quite relevant.

24 And of course that gets into some very detailed

1 state-by-state or even company-by-company assumptions in

1 terms of where the revenue flow was before and where it  
2 would end up.

3 MR. BUELLER: Yes, that's correct. Thank you.

4 MR. WHITMORE: This is Charlie Whitmore at FERC.

5 I am wondering if anyone has joined the call since we last  
6 took extra names.

7 (No response.)

8 MR. WHITMORE: No? Okay. More questions,  
9 comments?

10 MR. MONTALVO: Yes. This is Mark Montalvo  
11 representing the Pennsylvania Office of Consumer Advocate.

12 I just had a question about your treatment of fuel prices  
13 and fuel price assumptions.

14 Did you do any scenario--I didn't notice any, but  
15 any scenarios regarding fuel prices and the impact of  
16 variance in fuel prices on the kind of present-value of the  
17 expected benefits that you calculated? Just because there  
18 is a fairly significant difference in the marginal fuel mix  
19 in each of the three market regions.

20 MR. TURNURE: Yes, this is Jim Turnure at ICF.  
21 Actually I commented yesterday on one of these calls that I  
22 was surprised that people hadn't brought up natural gas  
23 prices in particular in the context of sensitivity analysis.

24 MR. MONTALVO: Well now is your chance.

1

MR. TURNURE: No, the runs that you see in the

1 report are the runs that came out in the final set of  
2 outputs that we provided the Commission.

3 MR. MONTALVO: Okay.

4 MR. TURNURE: We were limited in the number of  
5 final scenario cases that we were able to conduct. And so  
6 most of the sensitivity type assumptions people would be I  
7 think normally asking questions about haven't been done, at  
8 least not yet.

9 MR. MONTALVO: Do you have an intuitive sense of  
10 what the potential impacts might be? Or is it just you  
11 haven't thought about it?

12 MR. TURNURE: Oh, well--this is Jim Turnure  
13 again--the whole key to that would be whether the different  
14 gas price is consistent between the base case and the policy  
15 cases.

16 To a large degree, if any sensitivity assumption  
17 is changed in both the policy and the base case, in broad  
18 terms you expect the effect to be relatively minor. It is  
19 more common to have a major effect when the policy might  
20 affect gas prices.

21 For example, in climate change analysis at some  
22 point you actually begin to use more natural gas, which  
23 makes the gas price different in the policy case as opposed  
24 to the base case. If you vary both cases simultaneously,

1 typically those effects are somewhat smaller, although there

1 are a lot of threshold effects when you get down to the  
2 regional details, which I guess in principle could be  
3 affected. For instance, the ratio of combined cycle to  
4 combustion turbine builds in a particular region.

5 MR. MONTALVO: Right. Okay.

6 MR. WHITMORE: This is Charlie Whitmore at FERC.

7 More questions, comments?

8 (Pause.)

9 MR. COLEMAN: This is Tom Coleman, independent  
10 consultant. I would like to ask a question.

11 MR. WHITMORE: Please go ahead.

12 MR. COLEMAN: I would like to find out, on that  
13 very last point that you brought up about the environmental  
14 impacts, were there any environmental impacts looked at in  
15 the context of this study in terms of--

16 MR. TURNURE: Well this is Jim Turnure at ICF.  
17 To respond to that, it is worth knowing I think that this  
18 particular modeling system was actually developed for the  
19 Environmental Protection Agency around the 1996-1997-1998  
20 time frame, and was designed for environmental regulatory  
21 analysis, among other things.

22 It was the one, this particular model was the  
23 model used for the EPA's Ozone Transport Assessment Group,  
24 the NOx SIPCOL, as it's termed, and is currently used

1 extensively for multi-pollutant legislative or regulatory

1 analysis.

2 The model does have a lot of detail on  
3 environmental regulations, environmental retrofit options,  
4 and other--

5 (Someone sneezes, obscuring the word.)

6 MR. TURNURE: --options, allowance markets,  
7 banking and trading, for multiple pollutants. And those  
8 outputs are an integral feature of the run outputs.

9 That question has been asked in the other  
10 conference calls, and it kind of falls in that category of  
11 what about more detailed model results.

12 So to the extent people are asking that sort of  
13 question, again the Commission has stated that they're going  
14 to have to take all those requests into account and decide  
15 how to proceed.

16 MR. WHITMORE: Jim, this is Charlie Whitmore at  
17 FERC. Let me--I wasn't involved in the study early on, but  
18 let me see if I understand correct.

19 At other times, the Commission has used this  
20 model or similar things to do environmental impact studies,  
21 but in this case my understanding is that there was no  
22 effort to model specifically anything having to do with  
23 environmental effects, and that therefore any kind of model  
24 outputs would be in essence coincidental to the main

1 results? Is that fair?

1 MR. TURNURE: This is Jim Turnure at ICF. We  
2 always carry a set of regulatory assumptions, and in this  
3 particular study no effort was made to change those  
4 assumptions. Essentially we have--the way we normally model  
5 environmental regulations in this context would count  
6 current final regulations, and so everything that is on the  
7 current Federal Register regarding environmental constraints  
8 is in the model.

9 So there are a standard set of acid rain, Title  
10 5, Title 4, I'm sorry, acid rain constraints, the NOx,  
11 SIPCOL, how that is moving ahead. And so all those things  
12 are in there, but they were not looked at in any detail by  
13 Commission staff during this process. And that was not the  
14 intent of the study.

15 MR. COLEMAN: Just so I understand a little bit  
16 better, then. So then the recent announcements about  
17 reductions in mercury, for instance, and NOx and SOx, those  
18 were not taken into account.

19 MR. WHITMORE: Could we have your name, please?

20 MR. COLEMAN: Tom Coleman.

21 MR. WHITMORE: Thank you.

22 MR. TURNURE: This is Jim Turnure at ICF. You  
23 are referring to the Administration's Clear Skies  
24 Initiative--

1

MR. COLEMAN: Correct.

1 MR. TURNURE: --which was announced I believe on  
2 Valentine's Day this year. That is a--we would regard that  
3 as a potential future regulation. But, no, we would not  
4 include that as a normal base-case assumption until it was  
5 passed into law and final regulations were issued.

6 But we are not carrying mercury or CO2 or carbon  
7 restrictions as a normal base case assumption. We are  
8 including current and future changes to anything that is on  
9 the books today.

10 So any other potential environmental regulation,  
11 although we analyze those all the time for various clients,  
12 that is not part of our normal power market base case.

13 MR. BUELLER: This is John Bueller from the New  
14 York ISO. Were the costs of emission allowances--i.e., SOx,  
15 NOx, or anything else--included in the variable costs for  
16 dispatch purposes?

17 MR. TURNURE: Yes, because the way the allowance  
18 price is set is through the compliance strategies and the  
19 actual compliance decisions that units take. So it is  
20 actually that increase in fuel cost, or O&M, or capital  
21 upgrade that not only is reflected in the production costs  
22 but that is actually what the allowance price is determined  
23 by.

24 There are other costs for allowances and people

1 are exercising the allowance market, banking and trading and

1 so on and so forth. Sometimes that needs to be accounted  
2 for separately. But as far as direct costs to clients, yes,  
3 that is part of the production cost output.

4 MR. ELDER: This is Jack Elder. Did your answer  
5 just now imply that the model is calculating the allowance  
6 costs? Or is it an input to the model?

7 MR. TURNURE: It's calculated (inaudible).

8 In GE MAPS, for instance, you have to make an  
9 exogenous assumption. But in this model, they are  
10 calculated endogenously based on the compliance decisions  
11 that the model is choosing to make.

12 MR. ELDER: This is Jack Elder again. So there  
13 would be some inputs to the model regarding what the cost of  
14 putting in a cover, or some other compliance strategy that  
15 would reduce the amount allowances that would be required?

16 MR. TURNURE: That's exactly right. Any system  
17 element in a model like this has both an economic and a  
18 physical characterization. In other words, cost and  
19 performance of retrofits.

20 The COPUS model was used and designed really for  
21 regulatory purposes. In the first place, we have a fair  
22 amount of detail. So coal plants, for instance, may have a  
23 dozen or more retrofit options once you consider  
24 combinations for SO<sub>2</sub>, NO<sub>x</sub>, mercury, et cetera.

1

So the question is, you know, what order do you

1 retrofit in if it's a multiple retrofit? What about option  
2 value? What if you can defer something by using the  
3 allowance market for a few years? All that sort of stuff,  
4 that's a big part of ICF energy practice.

5 MR. ELDER: Thank you.

6 MR. COLEMAN: This is Tom Coleman again. I just  
7 wanted to clarify. Then the benefits that were calculated,  
8 in some way you're saying they do capture some of the  
9 emissions trading that is going on now?

10 MR. TURNURE: Well I guess one way to put it  
11 would be that the current set of limits on emissions, which  
12 really are relevant for SO<sub>2</sub> and NO<sub>x</sub> at the present time,  
13 that is a constraint in the model. It is there. The model  
14 has to take it into account as it's attempting to meet  
15 electric demand at least cost.

16 It's another set of constraints like the  
17 transmission limits. And so I'm not sure if this question  
18 is referring to the value of emission reductions or  
19 increases implicitly, but it is an integrated part of the  
20 analysis.

21 It is not something which we would expect to be  
22 changed by RTO policy one way or the other. So maybe there  
23 is some economic side to it that you are referring to that  
24 you could help me clarify.

1

MR. RUSSO: Jim, this is Tom Russo. I have a

1 question for you.

2 When we conducted the Demand Response analysis,  
3 do our results capture any reduction in emissions since the  
4 peak days, often strongly correlated to peak poor air  
5 quality days?

6 MR. TURNURE: Well, yes. Whenever you reduce  
7 electric demand, you reduce the need for units. And to some  
8 extent, peak units, peaking units, especially existing  
9 peaking units, can have relatively high emission rates.

10 That is a--it is not obvious to me without going  
11 over those outputs how big a difference it makes, but  
12 generally speaking you would expect to see a pretty strong  
13 correlation between demand levels and emissions overall.

14 MR. WHITMORE: This is Charlie Whitmore at FERC.  
15 Are there further questions, comments, thoughts?

16 MR. EISNER: This is Steve Eisner with ISO. I've  
17 got a little bit more of a mega question. I've been  
18 wondering about where we could find more detail about the I-  
19 Shift model and comparative studies of it versus GE MAPS and  
20 so forth, because it seems that there are innate biases in  
21 all these models, but there is very little literature on  
22 these biases and limitations on model structures.

23 For example, the modeling of generation in ICF  
24 uses a stylized model which does not take into account hour

1 to hour interactions, which are for example important in New

1 England because of reserve requirements.

2 And it would just be interesting to know if there  
3 have been any studies of how these biases affect output.  
4 You know, what direction they affect it. For example, the  
5 old Stanford model used to have the Energy Modeling Forum  
6 which compared models.

7 Has there been anything like that for electricity  
8 modeling?

9 MR. TURNURE: This is Jim Turnure at ICF. Yes,  
10 the Stanford Energy Modeling Forum 15 was called "A  
11 Competitive Electricity Market."

12 I don't think GE MAPS, per se, was in there. But  
13 the Energy Department, and ICF, and Resources for The  
14 Future, and a number of other parties looked at competitive  
15 market pricing, transmission pricing. That can be found on  
16 the Stanford EMF web site.

17 There is a current, new Stanford Energy Modeling  
18 Forum which started in January, and that is designed to  
19 consider the effects of diversity in the fuel mix as a hedge  
20 against natural gas price shocks. If there are upstream  
21 supply disruptions or other unpleasant surprises in the  
22 natural gas pricing, how does the electric power fuel mix  
23 affect the magnitude of the disruption that would ripple  
24 through the economy, basically. That is a new EMF, and that

1 won't produce significant results for quite some time, but

1 information about that can be found again on the Stanford  
2 EMF web site.

3 But it is a good question, and I don't think  
4 there is a good, clear source for a direct ITM versus GE  
5 MAPS comparison per se, although if I thought more about  
6 that, maybe the Center for Clean Air Policy a few years ago  
7 in their New York restructuring dialogue, they were using GE  
8 MAPS for very similar purposes compared to what the EPA was  
9 doing with IPM at that time.

10 You may need some more follow up on that. I  
11 don't think that is too--that doesn't sound like something  
12 that would be a problem to get some more discussion about.  
13 And there's a lot of information about this model on EPA web  
14 sites, if you find the Ozone Transport Assessment Group web  
15 sites, this model was gone over by many parties for several  
16 years, and there is a lot of information that the EPA  
17 maintains on its web site about the use of this model for  
18 regulatory (inaudible).

19 MR. WHITMORE: Jim, could you repeat the last  
20 word that you had there?

21 MR. TURNURE: Yes. I just said regulatory  
22 analysis.

23 MR. WHITMORE: Thank you. We didn't want  
24 regulatory "dialysis" for example.

1

MR. TURNURE: No.

1 MR. WHITMORE: Okay, are there other comments or  
2 questions? Thoughts? Going once, going twice, sold.

3 Okay, thank you very much all of you for joining  
4 us, and please do look out for the clarification document  
5 that we will be putting up on the web site shortly, and  
6 noticing.

7 And we look forward to your comments on the 9th  
8 and the 23rd of April. I think there have been a lot of  
9 good questions asked today, and in some respects I think we  
10 have heard from a couple of places that the question of how  
11 many efficiencies ISOs have already gained is an important  
12 question in several contexts, and that is certainly one that  
13 we will be thinking about, and I would encourage you to make  
14 sure that that's in somebody's comments.

15 Again, thank you very much and--

16 MR. FERRAH: Charlie, this is Eli. Can I ask you  
17 one question?

18 MR. WHITMORE: Sure.

19 MR. FERRAH: You mentioned earlier that if we had  
20 any questions about the studies, or wanted any sensitivity  
21 analysis, we could submit those requests?

22 MR. WHITMORE: Right.

23 MR. FERRAH: How do we do that, and to who?

24 MR. WHITMORE: Just include them in your comments

1 on April 9th. We are going to inventory all the ones that

1 we get at that time, and then we will have to figure out on  
2 a course of action from there.

3 I don't think we've--I'm pretty sure we haven't  
4 figured out what we're going to do yet. We are not going to  
5 be able to pay ourselves for all the things that everybody  
6 requests. I'm sure ICF would be more than happy to take the  
7 money to buy all of those things, but we'll have to figure  
8 out once we get in how many things we can join together and  
9 how many things we are going to pay for, and whether there  
10 is enough interest for other people to help pay for the  
11 other things, and so forth.

12 So by all means include it in so it is on our  
13 laundry list so we can figure out what to do with it.

14 MR. FERRAH: Last question. If we wanted the  
15 power flow information in the Northeast that was assumed in  
16 the model, or utilized in the model, is that something we  
17 could get access to?

18 MR. WHITMORE: I really don't--this is Charlie  
19 Whitmore at FERC. I really don't know, but put that request  
20 in as well. We're going to have to make decisions about all  
21 of the stuff that people ask to have, the more detailed  
22 stuff and so forth that people ask to have.

23 I'd say just make sure that it's in the hopper so  
24 we can think about it.

1

MR. FERRAH: Understood. Thank you very much.

1 MS. JENSEN: This is Betty Jensen from PSG&E. Is  
2 there a meeting that is scheduled for the twenty--for next  
3 week?

4 MR. WHITMORE: Yes.

5 MS. JENSEN: Tell us something about the format  
6 for that meeting. Is there going to be a presentation, or  
7 is it pretty much the same format at these conference calls  
8 have been?

9 MR. WHITMORE: This is Charlie Whitmore at FERC.  
10 We have in mind that it will be very much the same as these  
11 calls. We wanted to make absolutely sure that anybody who  
12 wanted to had a chance to ask questions and get answers, or  
13 reasons why we weren't going to give--couldn't give you  
14 answers, or whatever.

15 So it is simply another forum for exactly the  
16 same kind of exchange as these.

17 MS. JENSEN: Will that be available through  
18 Capital Connection?

19 MR. RUSSO: This is Tom Russo. Right now we are  
20 exploring the possibility of doing that. Once we get an  
21 answer on that, we are going to be issuing a notice telling  
22 you how to do that, if it is available.

23 MR. FERRAH: This is Eli again. Will that  
24 conference be divided by regions during the course of the

1 day, or will it be just free-flowing?

1 MR. RUSSO: It will be free-flowing.

2 MR. WHITMORE: This is Charlie Whitmore again.

3 That is I think one of the advantages of doing the  
4 conference is that we've heard a lot about region-specific  
5 sorts of issues, and it would be interesting to hear how it  
6 all fits together.

7 So bringing the regions together in one  
8 discussion I think will be a useful thing to do.

9 MR. FERRAH: So it will be pretty much question  
10 and answer?

11 MR. WHITMORE: Yes.

12 Other comments, questions?

13 (No response.)

14 MR. WHITMORE: Okay, again thank you very, very  
15 much and we look forward to continuing the conversation as  
16 we go forward from here.

17 (Many unidentified voices say 'thank you.')

18 (Whereupon, at 11:25 a.m., Tuesday, March 19,  
19 2002, the telephone conference was adjourned.)

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